



Z5 Inventory Launches pCommerce Solution

Hospital systems can now buy & sell excess inventory directly through Z5

Austin, TX – April 17th, 2016 – Z5 Inventory, Inc., the leader in inventory solutions for hospital systems and healthcare networks, announces new Predictive Commerce (pCommerce) offering. Its pCommerce solution offers hospitals and systems an avenue to liquidate excess, unused, or slow-moving inventory – directly through Z5. Additionally, it offers participating healthcare systems the opportunity to purchase inventory items at reduced pricing.

Z5, which partners with an array of national and international clients, is known for its real-time, cloud-based inventory count solutions. Its pCommerce offering is the first of its kind to analyze the inventory count data, pairing the results with meaningful insights and actionable feedback. Z5's comprehensive solution combines technology and services to enable hospitals to reduce dead stock by 30% - 50%, driving significant profit to the bottom line and enhancing gross margin.

“It’s a huge challenge, and hospitals are fully aware of the problem. They know there’s excess inventory out there, but they haven’t had a tool that both identifies it *and* provides a means of liquidation at the best possible value,” says Carl Natenstedt, CEO of Z5 Inventory. “We’re talking about millions of dollars invested in products that are going to expire or go unused. Z5 has the tools to identify them and take them off your hands.”

Successful implementation of the pCommerce solution involves conducting an inventory count with Z5's count software and lining it up with the hospital's purchase order information in order to identify which medical inventory items and supplies a hospital uses or are considered excess. Once identified, Z5 makes an offer to purchase this inventory. Post-sale, Z5 immediately picks, packs, and ships to the Z5 warehouse, where it is resold and distributed to other customers.

This new offering allows CFOs, CMOs, and Supply Chain Executives to better identify savings opportunities across large networks – especially those relying on multiple ERP platforms or materials management systems that aren't able to communicate.

About Z5 Inventory:

Z5 Inventory is the international leader in inventory valuation solutions for hospitals and healthcare systems. Z5 provides a combination of software and services to improve the physical inventory count and valuation process and will identify your excess, unused inventory and write you a check for it. Count, sell, buy - simple as that. Find out more at www.z5inventory.com.

For more information regarding Z5's network inventory optimization solution, visit z5inventory.com or contact Stacia Damron at stacia@z5health.com.

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