



# *What* **FEAR** *Looks Like Through* *the Eyes of* **DISC**

**Do you live your life by what drives you or do you react to life through fear?** The predominant fear of each of the four DISC behavioral styles is illustrated below.

## **THE FEARS:**

### **D - Dominance:**

**Being taken advantage of**

Control issues regarding others' abilities

### **I - Influence:**

**The lack of social support**

Being ignored or unaccepted in a group setting

### **S - Steadiness:**

**Loss of security**

Rapid change, loss of job or stability

### **C - Compliance:**

**Making mistakes**

The negative feeling of missing the mark

