

BROOK TROUT SOLUTIONS

Choose The Right Key To Your Success... We Make
Custom Cloud Solutions For Our Great Clients.



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ABOUT US

Brook Trout Solutions is a Cloud Solutions Broker that represents exceptional Companies that provide Cloud Solutions. BTS has an exceptional track records of implementing and supporting cloud solutions for our customers. Our goal is to provide the right solution, at the right time with the best possible Solution that aligns with our customer's needs.

As companies expand their use for cloud beyond testing and development, many expect a plu-and-play feel with cloud services. When most of the time that is not the case.

We want to give you the right tools and knowledge so you can bring more productivity and collaboration to your business.

ABOUT OUR COMPANY

With 16 years of experience in managing vendors for our customers. In order for us to help our customers succeed we need to establish a close working relationship to understand the goals, requirements and current environment of our customers. Once this is in place we work together to engage the right partner with the right solution so our customers can make a smooth, successful transition to a platform that creates operational and cash flow efficiency.

Think about it. What if you could have a partner that can deliver real business intelligence so that your organization can make smart decisions on technology solutions? Review the leading technology solution providers from a single source and get unbiased advice at no charge! Have a customer advocate to escalate support issues when it is needed most? Your satisfaction is our top priority!

ABOUT OUR BUSINESS

A cloud service brokers is to be the eyes and ears to the market for our customers, identifying companies that are delivering great solutions and provide top shelf support. Once a decision is made we help our customers manage that relationship to get the best possible outcome for the client throughout the life of the product. What should a good cloud solutions broker do to make this a success for both the broker and the client? The underlying principle of a broker should be to perform a series step that leads to a desired outcome. To state; "let's put that application in the cloud" is a great misunderstanding of how the cloud works. CSB (Cloud Solution Broker) should perform the legwork to insure you get the best CSP (Cloud Solution Provider) for your application

INTRODUCE OUR TEAM

You hear and see it everywhere, we are in the middle of Technology revolution. A shift in how we access and consume technology. It impacts people everyday from how we work, to how we research to how we play.



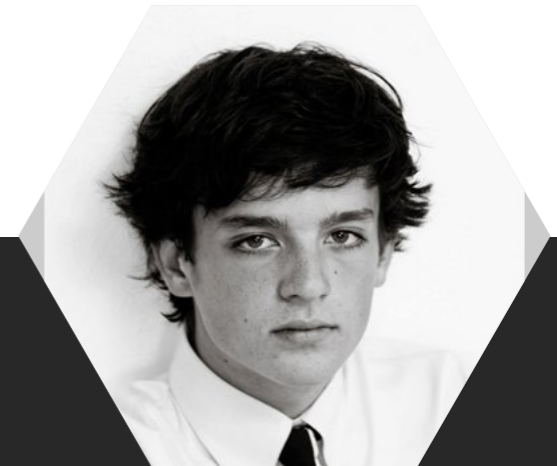
Founder

Founder and owner of brook trout solutions. Debbie has been in the technology industry since ___ with a pation for building relationships not quotas debbie has build a loyal clientel for the last 16 years.



General Manager

General Manager and co-owner of Brook Trout Solutions Chris started his journey in start up and now helps brook trout manage vendors and connect clients with sucessful solutions.



Creative Consultant

A creative consultant for 2 years with Brook Trout Beau handles the online marketing and building customer awareness around Brook Trout and everything they have to offer.

BUSINESS PROCESS

Using a single source for the entire customer lifecycle saves our customer a tremendous amount of time. Customers focus on their business not multiple sales meetings, demos, proposals, sales calls, emails etc.



LEARNING

In order for businesses to achieve success with cloud solutions. They must look under the hood. Learn about their current environment. Before strategizing and designing the correct solution for the company's needs.



DESIGNING

With the correct insight, we design a proof of concept that provides you with a roadmap to begin choosing the right solution for your current needs. Get access to product comparisons, pricing options, case studies, demos you name it.



IMPLEMENTING

We want to give you options so that you are informed on making a big decision for your company or organization. giving you freedom to choose what you want for the reasons you need.



SUPPORTING

Our main goal is to keep you ready. Be prepared to solve problems before they arise so that you are prepared to fix the issue ASAP with less stress and downtime. We also pride ourselves as a resource for customers to use when

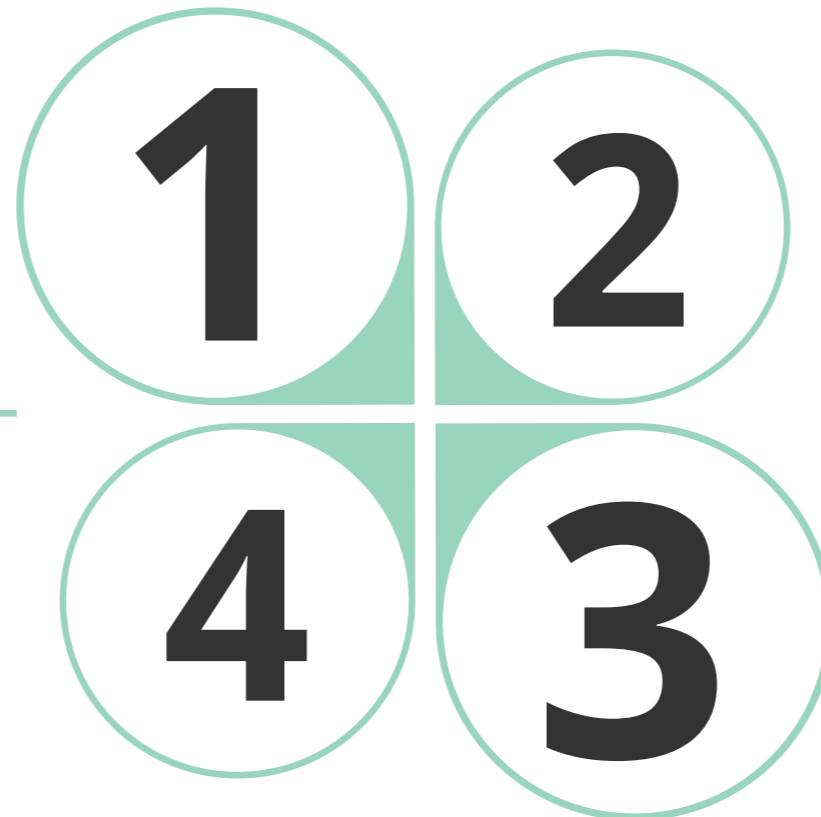
FOUR STEPS

AGGREGATION

The ability to bring in the right CSP(s) is step one in selecting the best provider for your application. Few companies have the resources to properly evaluate CSPs.

CONTENT RESOURCE

CSP's are developing targeting, useful content at break neck speed. Make sure the CSB you are working with delivers the right content for your application.



SOLUTIONS

Public, Private and Hybrid and how to Connect need to be defined. This decision is based on the type of applications that are being developed and risk management.

SUPPORT

Technology is a tough deliverable. Especially if there is a weakness in one of the components that develop a path to success for your Cloud Solution.

WHAT WE OFFER



EXPANDING CLOUD

Customers are expanding their use of cloud beyond testing and developing. We adapt to meet those changes from customer to vendor.



MUTUAL BENEFITS

Instead of selling one service we offer a partnership to reap the many benefits of using multiple services under one roof.



BUSINESS STRATEGY

Providing content and resources to help our clients get the most bang for their buck and see real results from technology.



KNOWLEDGE

Years of experience in the industry gives us a grasp on the cloud computing and telecom world so you won't have to research yourself.



WORLD WIDE NETWORK

Connections all over the world means that you have access to grow your company worldwide. With less hassle and more results.



DEDICATED SUPPORT

Keeping clients one step ahead of the problem with dedicated support that you won't find with a single cloud service provider.



CUSTOMERS ARE OUR PROPERTY

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CUSTOMERS REVIEW



Helped us take our cloud infrastructure to the next level. We love working with Brook Trout and cant wait to see what comes next.



Thank You Debbie, for approaching our business as a freindship instead of treating us like a just another sale.



Brook Trout Solutions completely solved our our network problems. Now we have flawless global connectivity worldwide.

CONTACT US

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