

## COMPANY PROFILE

**TCF Services celebrates its 26th year of assisting clients in maximising their returns from Commonwealth and State Government industry assistance programs.**

Since 1991, TCF Services has delivered over \$2 billion in government assistance to clients across a variety of industry sectors. Government programs are often based upon a maze of legislation that requires an experienced professional to navigate. TCF Services provides a hands-on approach to deliver the legislative knowledge and program experience you require to leverage the best funding opportunities for your business.

**TCF Services focuses on the delivery of the following programs:**

### RESEARCH AND DEVELOPMENT

**R&D Tax Incentive** is an entitlement scheme allowing companies in all sectors to receive a tax offset for eligible expenditure incurred in research and development activities. Our team provides the expertise required to evaluate your project eligibility and to maximise your claim. Our key focus is compliance of projects, expenditure, and record-keeping. R&D Tax Incentive provides a refundable tax offset of 43.5% for your R&D expenditure when the company has a turnover of less than \$20 million. A 38.5% non-refundable tax offset is available to companies with a turnover of over \$20 million. This program is ideal for companies of any size or

sector from start-ups to industry giants, who are undertaking R&D.

### DEFENCE INNOVATION PROGRAMS

TCF Services has formed a specialist advisory team to assist companies to access funding and supply contracts with the Department of Defence under this new, more integrated, initiative designed to encourage Australian industry to supply a larger share of the military's latest capability requirements. The skills of the nation's industrial and scientific research base are being sought to contribute to the defence force's design and development of the next generation of warfighting skills and equipment.

Defence Innovation Programs have three major streams:

**Next Generation Technologies Fund (NGT)** resourced with \$730 million over 10 years. NGT invites proposals for long-term projects which are aligned to science and research, in required categories, to turn early ideas on new defence technologies or approaches into innovations that can change Defence capabilities.

**Defence Innovation Hub (DIH)** is resourced with \$640 million over ten years. DIH web portal is seeking to support projects from concept exploration and technology demonstration through to prototyping and ADF capability demonstration/evaluation. At the end of this process,

proven technologies and concepts are capability acquisition system.

**Centre for Defence Industry Capability (CDIC)** resourced with \$230 million over ten years. CDIC offers an advisory service to enable SMEs to develop their business and skills in order to work with Defence, meet Defence innovation requirements, draw up proposals and access global supply chains. Following CDIC advisory services your company may be recommended to apply for a **Capability Improvement Grant** to further ready your business to work with Defence.

### AUTOMOTIVE

TCF's automotive team deliver the **Automotive Transformation Scheme (ATS)**, a \$1 billion program which runs until 2017

ATS provides quarterly cash grants, capped at 5% of annual sales of locally made eligible products, for new capital equipment investment and eligible research and development activities.

Only locally based motor vehicle producers (MVPs); automotive component producers (ACPs); automotive machine tool producers (AMTPs) and automotive service providers (ASPs) are eligible to apply for these grants.

### EXPORT MARKET DEVELOPMENT GRANTS

**EMDG** is a key Australian Government financial assistance program for aspiring and current exporters. The scheme supports a wide range of industry sectors and products, including inbound tourism and the export of intellectual property and know-how outside Australia.

The EMDG scheme:

- Is designed to encourage small and medium sized Australian businesses to develop export markets
- Reimburses up to 50% of eligible export promotion expenses to a maximum of \$150,000. Total expenses claimed annually must be at least \$15,000. The first \$5,000 of any claim is not reimbursed.
- Provides up to eight grants to each eligible applicant; the first claim can cover two years.

**STATE GOVERNMENT PROGRAMS supporting innovation**

**NSW** - Jobs for NSW offer co-funding competitive grant programs for NSW urban and regional companies for the development of commercial products, processes or services. These programs are

- **Minimum Viable Product** grant
- **Building Partnerships** grant
- **Regional Solutions** grant
- **Accelerating Growth Loans**
- **Gazelle Loan Guarantees.**

**Queensland** - There are a range of

- **Advance Queensland** programs, notably
- **Ignite Ideas Fund** - a co-funding program for proof of concept/proof of market.
- **Hot DesQ** - startup relocation
- **Industry Accelerator Program Innovation Partnerships** for collaborative research projects
- **Commercialisation Partnership Program**
- **Business Development Fund** - \$40m co-investment program
- **Knowledge Transfer Partnerships**
- **Regional Innovation Hubs**
- **Platform Technology Program**

**Victoria** - **Future Industries Fund** supports projects that create new jobs and stimulate industry investment with competitive grant schemes under

- **The Manufacturing Program**
- **The Sector Growth Program** and the
- **New Energy Jobs Fund.**

**LaunchVic** offers a Startup **Infrastructure Funding Program**

**Local Industry Fund for Transition** to support workers and businesses affected by the closure of large scale passenger manufacturing.

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