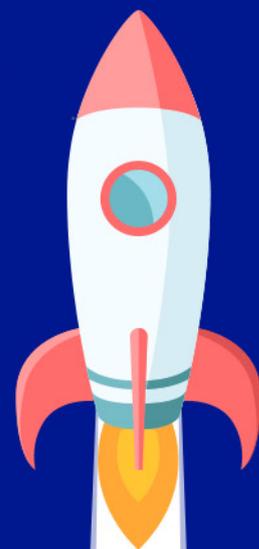


Microsoft Dynamics CRM Online opportunities for Managed Services Providers

Your customers are becoming increasingly aware of their need for cloud-based services. Find out how you can position yourself as their trusted advisor and increase your margins by working with Tech Data to deliver managed services with Dynamics CRM Online.



Microsoft Dynamics CRM Online is a crucial part of Microsoft's cloud strategy, providing users with the power to manage business data and processes related to people, places, and things.

Global data is growing by 40% per year; every customer will be managing some of that data in some form, whether that's a spreadsheet, Rolodex, or phone book. CRM Online can help automate and simplify that data management, ensuring your customers can focus on the right prospects, improve visibility into sales performance, and make better-informed decisions based on real behavioural insights.

Microsoft Dynamics CRM Online integrates with Office 365, so instead of switching between multiple applications to get their work done, customers can work from one familiar user interface to manage all their work. That means no more endless searching for the customer data needed to complete an email or business report.

With the CRM Online Office 365 add-on - SKU - it's now even easier to add CRM Online to your existing Office 365 customers at a reduced price.

Partner Opportunities with CRM Online



Expand and protect existing and new Office 365 business.



Higher per license profit margins.



Extensive value-adding service opportunities – business consultancy, business process re-engineering etc.

Maximise your profit with CRM Online



Focus on rapid initial implementations that deliver value to the customer quickly, at a relatively low cost to you.



Expand your solution footprint over time, protecting your customers' data with EMS.



Wrap a managed service around your complete solution set.

Dedicated support from the specialists

Committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

Discover Tech Data's values

Our partners are our priority. Discover how we can help you to become your customer's trusted advisor.

[Learn more on Tech Data's Trusted Advisor website](#)

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