



June 17, 2020

The Honorable Mike Thompson, Chairman, Select Revenue Measures Subcommittee  
The Honorable Adrian Smith, Ranking Member, Select Revenue Measures Subcommittee

**RE: NAIFA Statement for the Record  
Hearing of the Subcommittee on Select Revenue Measures  
*Tax Relief to Support Workers and Families During the Covid-19 Recession*  
June 18, 2020**

Dear Chairman Thompson, Ranking Member Smith, and Members of the Committee:

The National Association of Insurance and Financial Advisors (NAIFA) appreciates this opportunity to share our perspective on the need for Congress to provide additional tax relief to workers and families, especially regarding their ability to recover from the economic impacts of the COVID-19 outbreak and get their long-term retirement planning efforts back on track.

Founded in 1890 as The National Association of Life Underwriters (NALU), NAIFA is the oldest, largest and most prestigious association representing the interests of insurance professionals from every Congressional district in the United States. NAIFA members assist consumers by focusing their practices on one or more of the following: life insurance and annuities, health insurance and employee benefits, retirement planning, multiline, and financial advising and investments. NAIFA's mission is to advocate for a positive legislative and regulatory environment, enhance business and professional skills, and promote the ethical conduct of its members.

Thanks to Congress and its quick and decisive actions, Americans grappling with the consequences of the unprecedented COVID-19 pandemic have had easier and more flexible access to their retirement savings. This has allowed them to address immediate financial hardships caused by lost jobs, reduced salaries, and furloughs.

As Americans move on from their immediate short-term needs for relief to shoring up their savings and pursuing financial security, Congress has another opportunity to act to assure that families can begin to replenish retirement



accounts and get back on track to achieving their long-term retirement goals.

NAIFA fully supports the initiative led by the Insured Retirement Institute (IRI) promoting a 5-point plan to create more opportunities for Americans to keep their tax-deferred retirement savings longer and recoup some of the losses resulting from the COVID-19 crisis. The plan also offers employees who have been negatively impacted by the COVID-19 pandemic the means to enhance their ability to save more for their retirement during their remaining working years. The five points in the plan call for:

1. Increasing the RMD age to 75
2. Removing barriers limiting the ability to insure against outliving savings
3. Expanding catch-up contributions to employees affected by COVID-19
4. Expanding saving opportunities to non-profit, educational, and religious institutions
5. Incentivizing small business participation in retirement savings by clarifying start-up credits

Congress should consider the recommendations of this 5-point plan in the next phase of COVID-19 legislation. Preventing Americans from sinking deeper into retirement savings crisis can only benefit our country and our economy for years and decades to come.

Sincerely,

A handwritten signature in black ink that reads "Cammie Scott". The signature is fluid and cursive.

Cammie Scott, MSIE, ChHC, CLTC, LUTCF, REBC, RHU, SHRM-SCP, SPHR  
President