

NAIFA Quality Awards - Name

Member Name	Award Type	Total Years Won	Company	State Chapter
John D. Aakre CLU, FIC, CLTC	Life Insurance and Annuities	19	Thrivent Financial	Washington
Joseph C. Ablahani AIF, CPFA, RFC, CLTC	Life Insurance and Annuities	1	Capital Benefits, LLC	New Jersey
Ashley C. Ackerman	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Ashley C. Ackerman	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Drew Johnson Adams	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Georgia
Robert J. Adams	Life Insurance and Annuities	15	Southern Farm Bureau	Louisiana
M. Fred Adams LUTCF	Multiline	8	Southern Farm Bureau	North Carolina
Christopher M. Adams LUTCF	Life Insurance and Annuities	7	Virginia Farm Bureau Ins. Svcs.	Virginia
Laurie A. Adams CFP, CLU, LUTCF, LACP	Financial Advising and Investments	15	Country Financial	Illinois
W. Joy Adams ChFC, CFP	Financial Advising and Investments	3	Adams Financial Group	Texas
Gary M. Adams	Life Insurance and Annuities	9	Principal Financial Group	Alabama
Barry Dean Adams	Multiline	6	Lancaster	South Carolina
Charles A. Adkins LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	North Carolina
Charles A. Adkins LUTCF	Multiline	17	Southern Farm Bureau Life Insurance	North Carolina
Md S. Ahmed	Life Insurance and Annuities	1	New York Life	
Jonathan Aires	Financial Advising and Investments	6	Northwestern Mutual	California
Jonathan Aires	Life Insurance and Annuities	6	Northwestern Mutual	California
Lane E. Albrecht FIC, ChFC	Life Insurance and Annuities	13	Lake Country Group	Wisconsin
Stuart Ferree Albright	Life Insurance and Annuities	8	NC Farm Bureau/ Randolph Cty/ Asheboro	North Carolina
Stuart Ferree Albright	Multiline	8	NC Farm Bureau/ Randolph Cty/ Asheboro	North Carolina
Reg D. Aldrich	Financial Advising and Investments	2	Country Financial	Oklahoma
Eddie Alejandro LUTCF	Life Insurance and Annuities	22	Southern Farm Bureau Life Ins Co	North Carolina
Delynn Dolan Alexander	Financial Advising and Investments	17	AFS	North Carolina
Delynn Dolan Alexander	Life Insurance and Annuities	17	AFS	North Carolina
Deborah G. Alford	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Hussain M. Ali	Life Insurance and Annuities	4	Western & Southern Financial Group	Louisiana
Ralph V. Allen LUTCF, CLU, ChFC	Life Insurance and Annuities	14	Whittenburg Wealth Managment	Utah
Robert C. Alspaugh CFP, CLU, FIC	Life Insurance and Annuities	13	Thrivent Financial	Washington
Daniel E. Altmire LACP	Health Insurance and Employee Benefits	1	AFLAC	Maryland
Jonathan Curtis Amacker	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Mississippi
Jonathan Curtis Amacker	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Eddie F. Anderson LUTCF, CLU	Health Insurance and Employee Benefits	8	Hawkins Harrison Insurance	Missouri
Marcus Anderson CLU, ChFC, FIC	Life Insurance and Annuities	25	Thrivent Financial	Minnesota
Loretta A. Anderson LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Texas
George L. Andrews	Life Insurance and Annuities	4	Thrivent Financial	California
Michael J. Antkowiak CLU, LUTCF	Life Insurance and Annuities	21	Southern Farm Bureau Life Insurance	Texas
Terry L. Armstrong FIC, LUTCF	Life Insurance and Annuities	30	Modern Woodmen of America	Florida
Barbara Ann Armstrong LUTCF	Life Insurance and Annuities	16	Western & Southern	North Carolina
Steven Arrowood	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Edward J. Arthur FIC	Life Insurance and Annuities	4	Modern Woodmen of America	Michigan
Steven W. Asche	Life Insurance and Annuities	21	Thrivent Financial	North Dakota
Ryan K. Aschenbeck	Life Insurance and Annuities	17	Thrivent Financial	Texas
Justin Colte Ashmore	Life Insurance and Annuities	4	Alcorn County Farm Bureau	Mississippi
Justin Colte Ashmore	Multiline	4	Alcorn County Farm Bureau	Mississippi
David Ashwell LUTCF	Life Insurance and Annuities	5	VA Farm Bureau / Halifax County Farm Bureau	Virginia
Cameron B. Austin	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	South Carolina
Cameron B. Austin	Multiline	9	Southern Farm Bureau Life Insurance	South Carolina
John Davis Auten	Life Insurance and Annuities	1	Leatherwood	North Carolina
Melinda (Myndi) Aven CLU	Financial Advising and Investments	10	Northwestern Mutual Financial Network	Indiana
Melinda (Myndi) Aven CLU	Life Insurance and Annuities	10	Northwestern Mutual Financial Network	Indiana
Christopher W. Ayers	Life Insurance and Annuities	10	Thrivent Financial	Illinois

Linda C. Ayotte FIC	Life Insurance and Annuities	8	Modern Woodmen of America	Texas
Bryan I. Azuma	Financial Advising and Investments	14	Tax & Financial Group	Hawaii
Stuart G. Baber LUTCF, CLU	Life Insurance and Annuities	10	Washington County Farm Bureau	Arkansas
Stuart G. Baber LUTCF, CLU	Multiline	10	Washington County Farm Bureau	Arkansas
Adam Badeaux	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Louisiana
Bradley Neal Baer CFP, LUTCF, FICF	Life Insurance and Annuities	13	Thrivent Financial	California
Lewis K. Bahlinger	Life Insurance and Annuities	10	Livingston Parish Farm Bureau	Louisiana
Paul A. Bailey	Financial Advising and Investments	4	IMG Financial Group	Texas
Clint Bailey	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Florida
Clint Bailey	Multiline	3	Southern Farm Bureau Life Insurance	Florida
Dawn L. Baird	Multiline	6	Dada County Farm Bureau	Florida
Beverly Y. Baker LUTCF, CLU	Life Insurance and Annuities	10	La Farm Bureau	Louisiana
James W. Baker	Financial Advising and Investments	1	Diamond State Financial Group	Delaware
Andrew Baker	Financial Advising and Investments	3	Diamond State Financial Group	Delaware
Kevin J. A. Bakko LUTCF, FIC	Life Insurance and Annuities	23	Bakko Agency	North Dakota
Richard A. Balch CFP, CLU, RICP, LACP	Financial Advising and Investments	6	Woodmen Financial Resources	Wisconsin
Jana G. Baldwin FIC	Life Insurance and Annuities	1	Modern Woodmen of America	Kentucky
Chris Bale	Financial Advising and Investments	8	Country Financial	Minnesota
Chris Bale	Life Insurance and Annuities	8	Country Financial	Minnesota
Keith A. Bales CFP, FIC	Life Insurance and Annuities	17	Thrivent Financial	Iowa
Kelley D. Ballard	Multiline	7	N Carolina Farm Bur Mutual	North Carolina
Tina M. Ballard	Life Insurance and Annuities	9	Volusia County Farm Bureau	Florida
Tina M. Ballard	Multiline	9	Volusia County Farm Bureau	Florida
Jason Bang CFP	Life Insurance and Annuities	3	Weilert Wunderlick Armstrong	Texas
Mark Allen Banker LUTCF, FSS	Life Insurance and Annuities	4	NC Farm Bureau	Florida
Mark Allen Banker LUTCF, FSS	Multiline	4	NC Farm Bureau	Florida
Jason Banks	Life Insurance and Annuities	2	Desoto	Mississippi
Jason Banks	Multiline	2	Desoto	Mississippi
David Clifton Barham LUTCF	Life Insurance and Annuities	6	NC Farm Bureau	North Carolina
James R. Barnes	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Tina M. Barthlow	Life Insurance and Annuities	6	Thrivent Financial	Oregon
Andrew Bartling LACP, FIC	Life Insurance and Annuities	8	Modern Woodmen of America	South Dakota
John S. Bartush LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	Texas
Joan I. Bartz	Life Insurance and Annuities	19	Thrivent Financial	Wisconsin
Britt T. Bauer	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Arkansas
Britt T. Bauer	Multiline	3	Southern Farm Bureau Life Insurance	Arkansas
Leon D. Bauman FIC	Life Insurance and Annuities	10	Thrivent Financial	Kansas
Bruce A. Baumeister CLU, ChFC, LUTCF	Life Insurance and Annuities	33	Thrivent Financial	Minnesota
Curtis D. Baumgard CFP, CLU, FIC	Life Insurance and Annuities	16	Thrivent Financial	Minnesota
Matthew L. Baumgartner CFP, MBA	Life Insurance and Annuities	1	Northwestern Mutual	North Dakota
Phillip B. Beaman LUTCF, FSS	Life Insurance and Annuities	7	Farm Bureau	North Carolina
Adam D. Beaubouef	Life Insurance and Annuities	7	Farm Bureau	Louisiana
Russell Beauchamp	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Rodney G. Bechtold CFFM, FIC, FSS, LUTCF	Life Insurance and Annuities	13	Modern Woodmen of America	South Dakota
Joshua J. Beck CFP, ChFC	Life Insurance and Annuities	7	Thrivent Financial	Minnesota
Mark E. Beckman CFP, FIC	Life Insurance and Annuities	6	Thrivent Financial	Iowa
Diane Beckmann FIC, FICF	Life Insurance and Annuities	7	Waseca Associates	Minnesota
Traci Hughes Beene	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
Kenneth A. Beer FICF	Life Insurance and Annuities	16	Modern Woodmen of America	South Dakota
Eugene F. Beerbohm LUTCF	Life Insurance and Annuities	41	Principal Financial Services	Nebraska
Andrew E. Beers FIC	Life Insurance and Annuities	4	Modern Woodmen of America	Michigan
Robert H. Beese CLTC	Financial Advising and Investments	2	Pioneer Financial Group	Rhode Island
Jerome R. Beine LUTCF, FICF	Life Insurance and Annuities	31	Modern Woodmen of America	Wisconsin
Brian L. Bell	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Arkansas
Laurel Hewett Bellamy	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina

Mark J. Bender	Life Insurance and Annuities	2	Surry Co. Farm Bureau	North Carolina
William M. Benedict RHU	Life Insurance and Annuities	34	W. Benedict Associates	New York
Brenda J. Benish FIC, LUTCF	Life Insurance and Annuities	28	Modern Woodmen of America	Arkansas
Scott F. Bennett CLF, LUTCF	Financial Advising and Investments	5	North Phoenix Agency	Arizona
Daniel Bennett	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Daniel Bennett	Multiline	2	Southern Farm Bureau Life Insurance	Mississippi
Velma Jean Benoit	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
Terry Darrin Benton	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Kentucky
Matthew J. Berault	Life Insurance and Annuities	4	Northwestern Mutual of Louisiana	Louisiana
Keith D. Berman LUTCF, CLTC, FIC, RICP	Life Insurance and Annuities	13	Thrivent Financial	Florida
Michael J. Bernard FIC, CFFM, CLF, CLU	Life Insurance and Annuities	6	Modern Woodmen of America	Oregon
Greg Bernhardt	Life Insurance and Annuities	6	North Carolina Farm Bureau	North Carolina
Greg Bernhardt	Multiline	6	North Carolina Farm Bureau	North Carolina
Steve Best FIC	Life Insurance and Annuities	8	Modern Woodmen of America	Louisiana
William Worth Beverage LUTCF	Multiline	11	Pender Co. Farm Bureau	North Carolina
Anne M. Beyer	Life Insurance and Annuities	3	NC Farm Bureau/ Bladden Co Farm Bureau	North Carolina
Richard W. Beyer	Financial Advising and Investments	13	Financial Health and Sec. Adv.	Arizona
Richard W. Beyer	Life Insurance and Annuities	13	Financial Health and Sec. Adv.	Arizona
Greg Bickhart Bickhart	Life Insurance and Annuities	5	Thrivent Financial	Georgia
Robert Billingsley JD, CLU, ChFC, RICP	Life Insurance and Annuities	17	Northwestern Mutual	Virginia
Kenneth C. Bingham	Life Insurance and Annuities	7	Scotland County Farm Bureau	North Carolina
Scott W. Bingham CFP, CLU, FIC, ChFC	Life Insurance and Annuities	31	Thrivent Financial	Minnesota
John Birdsong	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Mississippi
John Birdsong	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Julius Bischoff	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
Vicki Bishop	Life Insurance and Annuities	1	Country Financial	Illinois
Kenneth C. Bittner FIC, ChFC, CLTC	Life Insurance and Annuities	13	Thrivent Financial	Minnesota
Rick Eugene Bivins	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Texas
Heath Blackburn	Life Insurance and Annuities	2	Leon County	Florida
Heath Blackburn	Multiline	2	Leon County	Florida
Everette Blalock	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
Jeffrey Lane Blalock	Life Insurance and Annuities	11	North Carolina Farm Bureau	North Carolina
Timothy R. Blandford CLTC, FIC	Life Insurance and Annuities	12	Thrivent Financial	Colorado
Christopher Wayne Blaylock	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Karla Boehm RIFC, CLTC, FIC	Life Insurance and Annuities	5	North Star Financial	North Dakota
Gregory W. Boehne	Financial Advising and Investments	11	Boehne Financial Group	Missouri
William D. Boggs	Life Insurance and Annuities	9	Southern Farm Bureau	Mississippi
William D. Boggs	Multiline	9	Southern Farm Bureau	Mississippi
Glenna R. Bohling FIC, CFP, LUTCF	Life Insurance and Annuities	21	Thrivent Financial	Nebraska
Lance A. Bond	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
John M. Bongiovanni CLU, ChFC	Financial Advising and Investments	25	Northwestern Mutual	Pennsylvania
John M. Bongiovanni CLU, ChFC	Life Insurance and Annuities	25	Northwestern Mutual	Pennsylvania
Mark A. Bonnett	Financial Advising and Investments	5	North Star Resource Group	Arizona
Kevin J. Bontrager AEP, CKA, ChFC, CLU	Financial Advising and Investments	14	Summit Financial Group	Indiana
Kevin J. Bontrager AEP, CKA, ChFC, CLU	Life Insurance and Annuities	14	Summit Financial Group	Indiana
Robert A. Boone CLU	Life Insurance and Annuities	22	Thrivent Financial	Missouri
James Alan Boone	Life Insurance and Annuities	3	Kentucky Farm Bureau	Kentucky
James Alan Boone	Multiline	3	Kentucky Farm Bureau	Kentucky
Brad Boone	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Brad Boone	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Benjamin D. Borchardt	Life Insurance and Annuities	10	Thrivent Financial	Wisconsin
Stephen A. Borklund LUTCF, ChFC, CLU, CASL	Life Insurance and Annuities	23	Steve Borklund, CLU Insurance Agency, Inc.	South Carolina
Stephen A. Borklund LUTCF, ChFC, CLU, CASL	Multiline	23	Steve Borklund, CLU Insurance Agency, Inc.	South Carolina
David Tyson Borum	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	North Carolina
David Tyson Borum	Multiline	9	Southern Farm Bureau Life Insurance	North Carolina

Craig Carroll Bost	Life Insurance and Annuities	12	Southern Farm Bureau Life Insurance	Florida
Craig Carroll Bost	Multiline	12	Southern Farm Bureau Life Insurance	Florida
Jonathan S. Bostian	Life Insurance and Annuities	6	Southern Farm Bureau	North Carolina
Marty A. Bostic MBA, FSS, FSCP, CIAA	Multiline	5	Southern Farm Bureau Life Insurance	Virginia
Stella H. Bostic	Life Insurance and Annuities	2	Duplin County Farm Bureau	North Carolina
Don Boudreaux	Life Insurance and Annuities	2	Floresville office	Texas
Scott Alan Bouldin LUTCF	Multiline	6	Southern Farm Bureau	Kentucky
Thomas S. Bowen CFP, CLU, ChFC	Financial Advising and Investments	7	Securian Advisors	Oklahoma
James C. Bowen	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Mississippi
James C. Bowen	Multiline	7	Southern Farm Bureau Life Insurance	Mississippi
Ryan P. Bowling FIC, MBA	Life Insurance and Annuities	2	Modern Woodmen of America	Ohio
Derrick Bowling	Life Insurance and Annuities	5	Kentucky Farm Bureau	Kentucky
Lee A. Bowman FIC	Life Insurance and Annuities	14	Modern Woodmen of America	Missouri
Gregory A. Boyce LUTCF, ChFC, CLU, RICP	Life Insurance and Annuities	28	Modern Woodmen of America	Ohio
J. Glynn Boze, II LUTCF, FSS, LACP	Life Insurance and Annuities	13	Southern Farm Bureau Life	North Carolina
Grace Braatz-Opper FIC, FICF	Life Insurance and Annuities	1	Modern Woodmen of America	Michigan
Gary A. Bradford CLU, ChFC	Financial Advising and Investments	20	The Philadelphia Group	Pennsylvania
Gary A. Bradford CLU, ChFC	Life Insurance and Annuities	20	The Philadelphia Group	Pennsylvania
Walter G. Bradley FIC	Life Insurance and Annuities	10	Valen Agency	Minnesota
Jeremy Bradley	Multiline	1	Country Financial	Illinois
Joseph W. Bramuchi	Life Insurance and Annuities	1	Farm Family Life Ins Co	Mississippi
Weston R. Brandes	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
Robert M. Branham	Life Insurance and Annuities	12	S.C Farm Bureau	South Carolina
Robert M. Branham	Multiline	12	S.C Farm Bureau	South Carolina
Brent C. Branham	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	South Carolina
Brent C. Branham	Multiline	7	Southern Farm Bureau Life Insurance	South Carolina
Shannon R. Braswell LUTCF	Life Insurance and Annuities	7	Southern Farm Bureau	North Carolina
Vera W. Braswell CLU, ChFC, RICP, CASL	Life Insurance and Annuities	30	New York Life	North Carolina
Donald W. Bratcher LUTCF	Life Insurance and Annuities	9	Bratcher Financial Services	Kentucky
Richard L. Brathovde MBA, CFP, ChFC, RICP	Life Insurance and Annuities	17	Thrivent Financial	Oregon
Ben Braud	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
Steven L. Braun CLU	Life Insurance and Annuities	27	Northwestern Mutual - Chicago	Illinois
Robby Breland	Life Insurance and Annuities	5	Lamar Co. Farm Bureau	Mississippi
Robby Breland	Multiline	5	Lamar Co. Farm Bureau	Mississippi
Amanda Brewer	Life Insurance and Annuities	4	Smith County Farm Bureau	Texas
Chaille C. Brice	Life Insurance and Annuities	1	Davidson County - Bolen	North Carolina
Scott Thomas Brignac	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Louisiana
Jason Morris Britt	Life Insurance and Annuities	13	Robeson County Farm Bureau	North Carolina
Jason Morris Britt	Multiline	13	Robeson County Farm Bureau	North Carolina
K. Tevis Britt	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Ryan Brockhaus CFP, CLU	Financial Advising and Investments	10	Northwestern Mutual	Minnesota
Ryan Brockhaus CFP, CLU	Life Insurance and Annuities	10	Northwestern Mutual	Minnesota
Harvey A. Brode CLU, ChFC, LIC, AEP	Life Insurance and Annuities	48	Brode Financial Group Inc.	Michigan
Brad G. Brodersen	Life Insurance and Annuities	1	New York Life	Nebraska
Jody D. Brogan	Multiline	8	Crawford Co. Farm Bureau	Arkansas
David P. Bronstad CFP, CPA	Life Insurance and Annuities	10	Thrivent Financial	Texas
Thomas A. Brooke	Life Insurance and Annuities	8	Thrivent Financial	Iowa
Brian W. Brooks CFP	Life Insurance and Annuities	17	Thrivent Financial	Arizona
Cheryl Ann Brooks	Life Insurance and Annuities	3	VA Farm Bureau	Virginia
Ashlynn Broussard	Life Insurance and Annuities	1	Ashlynn Broussard Louisiana Farm Bureau	Louisiana
Ashlynn Broussard	Multiline	1	Ashlynn Broussard Louisiana Farm Bureau	Louisiana
Rodney A. Brown LUTCF	Life Insurance and Annuities	6	Nash Co. Farm Bureau	North Carolina
Frank Brown	Multiline	1	Henderson County Farm Bureau	North Carolina
Patrice Brown LUTCF	Life Insurance and Annuities	8	Cabarrus County Farm Bureau	North Carolina
Steven D. Brown	Life Insurance and Annuities	15	S C Farm Bureau	South Carolina

William M. Brown LUTCF, FSS, LACP	Life Insurance and Annuities	15	Orangeburg County Farm Bureau	South Carolina
William M. Brown LUTCF, FSS, LACP	Multiline	15	Orangeburg County Farm Bureau	South Carolina
John P. Brown CLU, ChFC	Life Insurance and Annuities	7	N Carolina Farm Bur Mutual	North Carolina
David M. Brown	Life Insurance and Annuities	25	Brown & Knapp	Connecticut
James R. Brown CFP, CLU, ChFC, CASL	Financial Advising and Investments	37	Northwestern Mutual	Illinois
James R. Brown CFP, CLU, ChFC, CASL	Life Insurance and Annuities	37	Northwestern Mutual	Illinois
Michael W. Brown LUTCF, CLU	Life Insurance and Annuities	16	VA Farm Bureau	Virginia
Thomas J. Bruckner ChFC, FIC, CLF, CFP	Life Insurance and Annuities	7	Thrivent Financial	California
Thomas K. Brueckner CLTC	Life Insurance and Annuities	8	Senior Financial Resources, Inc.	New Hampshire
Darrin L. Brumbaugh CLU, ChFC	Financial Advising and Investments	18	Northwestern Mutual	Nebraska
Darrin L. Brumbaugh CLU, ChFC	Life Insurance and Annuities	18	Northwestern Mutual	Nebraska
Sally A. Brungardt	Life Insurance and Annuities	4	Modern Woodmen of America	Kansas
Gary Bryant	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Lawrence Buccheri	Financial Advising and Investments	6	Mr.	New Jersey
P. Steven Buchanan LUTCF, CLU	Life Insurance and Annuities	19	Southern Farm Bureau	North Carolina
P. Steven Buchanan LUTCF, CLU	Multiline	19	Southern Farm Bureau	North Carolina
Gina Buehring	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
David Bullard	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
David Bullard	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Robert M. Bullard	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Robert M. Bullard	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Nathan S. Bullock CLU	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Nathan S. Bullock CLU	Multiline	6	Southern Farm Bureau Life Insurance	Mississippi
Benjamin Bunfill	Financial Advising and Investments	11	Southern Farm Bureau Life Insurance	Mississippi
Benjamin Bunfill	Life Insurance and Annuities	11	Hubbell Agency	Washington
W. Keith Burford CLU, ChFC	Financial Advising and Investments	2	Hubbell Agency	Washington
Jeffrey M. Burgey	Life Insurance and Annuities	6	Virginia Asset Management, LLC	Virginia
Jeffrey M. Burgey	Multiline	6	Southern Farm Bureau Life Insurance	South Carolina
Jason Craig Burgin	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	South Carolina
Christopher Burgos CFP, ChFC, AIF, CFS	Financial Advising and Investments	3	Southern Farm Bureau Life Insurance	North Carolina
Katherine B. Burnett	Life Insurance and Annuities	4	Diamond State Financial Group	Delaware
Katherine B. Burnett	Multiline	4	Gaston County Farm Bureau	North Carolina
Brantley A. Burns	Life Insurance and Annuities	6	Gaston County Farm Bureau	North Carolina
Brantley A. Burns	Multiline	6	Texas Farm Bureau	Texas
Larry K. Burton FIC, CLTC	Life Insurance and Annuities	5	Texas Farm Bureau	Texas
Dennis Buse	Life Insurance and Annuities	5	Thrivent Financial	Illinois
Zachary Bush	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Mississippi
James B. Butler	Life Insurance and Annuities	6	Louisiana Farm Bureau Insurance	Louisiana
James B. Butler	Multiline	6	Southern Farm Bureau	Mississippi
John L. Byers FIC	Life Insurance and Annuities	11	Southern Farm Bureau	Mississippi
Carrie B. Byrd	Life Insurance and Annuities	4	Thrivent Financial	Wisconsin
Carrie B. Byrd	Multiline	4	NC Farm Bureau Ins. Co.	North Carolina
Philip M. Byrd	Life Insurance and Annuities	5	NC Farm Bureau Ins. Co.	North Carolina
Philip M. Byrd	Multiline	5	Farm Bureau Financial Services	North Carolina
Johnson Craig Byrd	Life Insurance and Annuities	4	Farm Bureau Financial Services	North Carolina
Christopher J. Cain CLU	Life Insurance and Annuities	44	Southern Farm Bureau Life Insurance	North Carolina
J. Daniel Cairns CLU, ChFC, CFP	Financial Advising and Investments	29	Cain Associates Financial Group	Vermont
Stephen J. Calderera LUTCF	Life Insurance and Annuities	18	Northwestern Mutual	Minnesota
Nancy Jo Callahan LUTCF	Life Insurance and Annuities	21	MassMutual Financial Group	Louisiana
Nancy Jo Callahan LUTCF	Multiline	21	State Farm Insurance Companies	Texas
Reed Allen Camp	Life Insurance and Annuities	10	State Farm Insurance Companies	Texas
Reed Allen Camp	Multiline	10	Southern Farm Bureau Life Insurance	Arkansas
Jeff T. Camp	Multiline	5	Southern Farm Bureau Life Insurance	Arkansas
Timothy A. Campbell FIC, LUTCF, CLTC	Life Insurance and Annuities	14	Douglas County Farm Bureau	Georgia
Meredith Ann Campbell	Life Insurance and Annuities	6	Thrivent Financial	South Dakota
			Southern Farm Bureau Life Insurance	Texas

Jeremy Campbell	Multiline	3	Southern Farm Bureau Life Insurance	North Carolina
Randy Canales LUTCF, FICF	Life Insurance and Annuities	22	Modern Woodmen of America	Wisconsin
Sheldon Dominick Cannon	Life Insurance and Annuities	2	St. John Parish	Louisiana
Leonard Cannova FIC	Life Insurance and Annuities	3	Modern Woodmen of America	Florida
Paul A. Cantrell	Life Insurance and Annuities	14	Thrivent Financial	California
David B. Caplan	Life Insurance and Annuities	8	Lee Co Farm Bureau	North Carolina
Sonya B. Cardwell FIC	Life Insurance and Annuities	11	Modern Woodmen of America	Kentucky
James J. Carlson	Life Insurance and Annuities	16	Country Financial	Illinois
Robert A. Carollo	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Georgia
Robert A. Carollo	Multiline	3	Southern Farm Bureau Life Insurance	Georgia
Matthew R. Carothers CLU, ChFC, CFP, RICP	Financial Advising and Investments	26	Northwestern Mutual Financial Network	Indiana
Matthew R. Carothers CLU, ChFC, CFP, RICP	Life Insurance and Annuities	26	Northwestern Mutual Financial Network	Indiana
Bruce H. Carpenter	Multiline	3	Southern Farm Bureau Life Insurance	Florida
Renee Duos Carr LUTCF	Life Insurance and Annuities	10	Louisiana Farm Bureau Insurances Services	Louisiana
Casey D. Carr	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Johnathan G. Carson LUTCF	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Tania P. Carter	Life Insurance and Annuities	8	Rockingham County Farm Bureau	North Carolina
Tania P. Carter	Multiline	8	Rockingham County Farm Bureau	North Carolina
Matthew L. Carter	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Matt Carter	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Texas
Matt Carter	Multiline	5	Southern Farm Bureau Life Insurance	Texas
Casey Boyd Carter	Life Insurance and Annuities	2	Southern Farm Bureau CBP-Agents Group 2	Mississippi
Tahesia C. Carter FIC	Life Insurance and Annuities	1	Modern Woodmen of America	North Carolina
Jeff Carter	Multiline	3	Southern Farm Bureau Life Insurance	Arkansas
Adam J. Case	Multiline	4	nc farm bureau	North Carolina
Jonathan William Caudill	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Michael A. Caudill LUTCF, FSCP, NISSA	Life Insurance and Annuities	5	Western & Southern Financial Group	Ohio
Campbell Cavasso	Life Insurance and Annuities	18	Mass Mutual Financial Group	Hawaii
Robert M. Cerrito	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	North Carolina
Robert M. Cerrito	Multiline	8	Southern Farm Bureau Life Insurance	North Carolina
Henry P. Cerruti CLU, ChFC, CFP	Financial Advising and Investments	24	Strategic Planning Associates	New York
Henry P. Cerruti CLU, ChFC, CFP	Life Insurance and Annuities	24	Strategic Planning Associates	New York
Dareck A. Chabot	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Matthew E. Chalmers RICP, CLU, LACP	Financial Advising and Investments	10	Decker Financial Group	Texas
Cynthia P. Chambers	Life Insurance and Annuities	4	Chambers Region	South Carolina
John P. Chames LUTCF	Life Insurance and Annuities	9	Western & Southern Financial Group	Ohio
Thakor K. Champaneria	Life Insurance and Annuities	24	New York Life	Tennessee
George Wayne Champion LUTCF	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
George Wayne Champion LUTCF	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Gary Norman Chaney CLU	Life Insurance and Annuities	38	Kansas City Life Insurance Company	Arkansas
Travis J. Cherry	Life Insurance and Annuities	6	Freestone So Farm Bureau	Texas
Larry Clay Childress	Life Insurance and Annuities	13	NC Farm Bureau	North Carolina
Larry Clay Childress	Multiline	13	NC Farm Bureau	North Carolina
Jan P. Christensen CLU, ChFC, LUTCF	Life Insurance and Annuities	25	New York Life	Utah
Rick R. Claar FIC	Life Insurance and Annuities	28	Modern Woodmen of America	Pennsylvania
Justin R. Claar FIC	Life Insurance and Annuities	8	Cassady Agency	Pennsylvania
William Mark Clark	Life Insurance and Annuities	9	Nacogdoches Co. Farm Bureau	Texas
Christopher H. Clark LUTCF	Life Insurance and Annuities	1	Buncombe County	North Carolina
Peter P. Clark LUTCF	Life Insurance and Annuities	4	SC Farm Bureau Mut.	South Carolina
Vady R. Clark	Multiline	18	Southern Farm Bureau Life Insurance	Florida
Don K. Clark LUTCF	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	North Carolina
Lynn Claybrook	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Virginia
John R. Claypotch	Life Insurance and Annuities	1	Thrivent Financial	Pennsylvania
Megan Clayton	Life Insurance and Annuities	1	Farm Bureau Insurance	Texas
C. Keith Cline	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Mississippi

Brett S. Cloer	Life Insurance and Annuities	3	Burke Co. Farm Bureau	North Carolina
Rhett Coatney	Financial Advising and Investments	4	Country Ins. & Fin. Svcs.	Illinois
Rhett Coatney	Life Insurance and Annuities	4	Country Ins. & Fin. Svcs.	Illinois
Barbara R. Coats MBA, FICF	Life Insurance and Annuities	4	Modern Woodmen of America	Mississippi
Rhonda Kiker Cobb CLU, LUTCF, LACP	Multiline	4	NCFB	North Carolina
Hank O. Cochran	Life Insurance and Annuities	27	Modern Woodmen of America	Mississippi
James C. Coffin	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Mississippi
James C. Coffin	Multiline	6	Southern Farm Bureau Life Insurance	Mississippi
Darrell W. Coker LUTCF, FSS	Life Insurance and Annuities	3	Little River County	Arkansas
Martin L. Cole CFP, ChFC	Life Insurance and Annuities	16	Thrivent Financial	Minnesota
Matthew A. Collier ChFC, CLU, FIC	Life Insurance and Annuities	14	Thrivent Financial	Nevada
Gayland G Collins CLU, ChFC, LUTCF	Life Insurance and Annuities	7	Georgia Farm Bureau	Georgia
George G. Collins LUTCF	Life Insurance and Annuities	11	Farm Bureau Insurance	Mississippi
Benjamin B. Colson	Multiline	1	Southern Farm Bureau Life Insurance	Florida
Amy Colvard	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
George Carter Combs	Life Insurance and Annuities	3	Gaither Agency	North Carolina
George Carter Combs	Multiline	3	Gaither Agency	North Carolina
Amanda Compton	Life Insurance and Annuities	5	Virginia Farm Bureau Insurance	Virginia
Amanda Compton	Multiline	5	Virginia Farm Bureau Insurance	Virginia
Wesley Cone	Life Insurance and Annuities	1	Piedmont Group	Georgia
Timothy W. Conley	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Virginia
James Wesley Cook	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Myron Fenwick Cook CLU, CFP	Life Insurance and Annuities	40		California
C. Dwight Cook LUTCF	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
Elizabeth W. Cooley	Life Insurance and Annuities	1	Modern Woodmen of America	South Carolina
Brian C. Cooper LUTCF, CLTC, ChFC, CLU	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Eric Kent Cooper LUTCF	Life Insurance and Annuities	24	Minnesota Life Insurance Co.	Indiana
Paula R. Cooper	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Timothy L. Cope	Life Insurance and Annuities	25	NFP	Vermont
Johnnie R. Copeland	Life Insurance and Annuities	21	Southern Farm Bureau Life Insurance	Mississippi
Johnnie R. Copeland	Multiline	21	Southern Farm Bureau Life Insurance	Mississippi
Shawn W. Copeland CLTC	Life Insurance and Annuities	12	Northwestern Mutual - Denver	Colorado
Melissa T. Copeland LUTCF	Multiline	3	Southern Farm Bureau Life Insurance Company	North Carolina
Bert Costner	Life Insurance and Annuities	5	Cleveland County	North Carolina
Bert Costner	Multiline	5	Cleveland County	North Carolina
Perry D. Cotten	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Perry D. Cotten	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
Douglas J. Couch	Life Insurance and Annuities	3	Southern Farm Bureau	North Carolina
James R. Counce LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Mississippi
James R. Counce LUTCF	Multiline	9	Southern Farm Bureau Life Insurance	Mississippi
Michael S. Courtemanche LUTCF, FIC	Life Insurance and Annuities	19	Courtemanche	Maine
Jerry L. Courtney CLU, ChFC, RICP	Life Insurance and Annuities	48	Northwestern Mutual	Iowa
Gary Windel Couthren	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
James R Coviello ChFC, CLU	Life Insurance and Annuities	25	Northwestern Mutual	North Carolina
Gregory Alan Cowell	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Florida
Jaelyn Cox	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Jeremy Paul Cox	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	North Carolina
Jeremy Paul Cox	Multiline	8	Southern Farm Bureau Life Insurance	North Carolina
Joseph Alan Cox LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau	
Timothy M. Craig	Life Insurance and Annuities	9	Florida Farm Bureau	Florida
Bradley Russell Craven	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Barry A. Crawford LUTCF	Life Insurance and Annuities	9	Avery County Farm Bureau	North Carolina
Kevin Crites	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Arkansas
Janet Crocker	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Greg Carl Cromer	Life Insurance and Annuities	3	NC Farm Bureau/Craven County Register Agency	North Carolina

Paul J. Crookston	Life Insurance and Annuities	1	New York Life	Utah
Brett Arthur Cropsey FIC	Life Insurance and Annuities	6	Modern Woodmen of America	Michigan
Michael S. Cross	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Jimmy Haston Cross LUTCF	Multiline	7	Tippah County Farm Bureau	Mississippi
John W. Crow	Life Insurance and Annuities	3	Souther Farm Bureau Life	Texas
James A. Crunden LACP	Life Insurance and Annuities	2	Florida Farm Bureau	Florida
James A. Crunden LACP	Multiline	2	Florida Farm Bureau	Florida
Robin D. Curry LUTCF	Multiline	10	Southern Farm Bureau Life Ins Co	South Carolina
Brian J. Curtis	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Kentucky
Victoria C. Cuthrell	Life Insurance and Annuities	5	Tyrrell Co Farm Bureau	North Carolina
Magdalena Cypcarz	Life Insurance and Annuities	1	New York Life	
William Dallas	Life Insurance and Annuities	2	Person County	North Carolina
Dustin L. Dallman	Multiline	2	Henderson County Farm Bureau	North Carolina
Shann W. Dalton	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Shann W. Dalton	Multiline	3	Southern Farm Bureau Life Insurance	North Carolina
Jackie R. Dameron	Multiline	18	Southern Farm Bureau Life Insurance	North Carolina
Jeffrey Scott Daniel LUTCF	Life Insurance and Annuities	9	Ascension Farm Bureau	Louisiana
Holly Daniel	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Randy K. Daniels	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Thomas A. Dankenbring	Financial Advising and Investments	12	The Qualy Group	Missouri
Jonathan A. Dannecker LUTCF, CFP, FICF	Life Insurance and Annuities	5	Modern Woodmen of America	Wisconsin
Kelly R. Darby	Life Insurance and Annuities	7	Modern Woodmen of America	Missouri
Ken Daves	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Arkansas
Jonathan Davidson	Life Insurance and Annuities	1	Petrus Retirement Planning	Texas
Erik D. Davila FIC	Life Insurance and Annuities	1	Modern Woodmen of America	Texas
Nathan A. Davis	Life Insurance and Annuities	3	Farm Bureau	North Carolina
Chris L. Davis LUTCF	Life Insurance and Annuities	6	Wilson County Farm Bureau	North Carolina
Bradley Clark Davis LUTCF	Multiline	3	North Carolina Farm Bureau	North Carolina
Sarah J. Davis FIC	Life Insurance and Annuities	6	Thrivent Financial	Florida
Robert L. Davis CLU, FSS, LUTCF	Life Insurance and Annuities	3	North Carolina Farm Bureau Mutual Insurance	North Carolina
Glenn P. Deal CLU, LUTCF, ChFC, FIC	Life Insurance and Annuities	18	Thrivent Financial	North Carolina
Daniel T. Dean CLU, FIC	Life Insurance and Annuities	19	Thrivent Financial	Texas
Allan R. Debner LUTCF, FICF	Life Insurance and Annuities	25	Modern Woodmen of America	Minnesota
Shane L. Decker	Life Insurance and Annuities	4	Davidson County Farm Bureau	North Carolina
Kevin M. DeCuir	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Louisiana
John F. DeGirolamo	Life Insurance and Annuities	25	State Farm Insurance Companies	Pennsylvania
John F. DeGirolamo	Multiline	25	State Farm Insurance Companies	Pennsylvania
Matthew Scott Deitz	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Geoff T. Delahanty RICP, FIC	Life Insurance and Annuities	7	Thrivent Financial	California
Troy D. DeLair LUTCF	Life Insurance and Annuities	18	Farm Bureau Financial Services	Utah
Troy D. DeLair LUTCF	Multiline	18	Farm Bureau Financial Services	Utah
Trevor Delano	Life Insurance and Annuities	1	Southern Farm Bureau	North Carolina
Curt J. DeLeske	Financial Advising and Investments	18	Northwestern Mutual	Wisconsin
Barry Delp LACP, LUTCF, FSS	Financial Advising and Investments	10	Ozark National Life Insurance Company	Iowa
Richard Michael Demko LACP, LUTCF	Life Insurance and Annuities	4	Guardian Group	Texas
John W. Denecke CLU, ChFC, RHU, RICP	Life Insurance and Annuities	27	Thrivent Financial	Wisconsin
Brian C. Denney FICF	Life Insurance and Annuities	7	Brian Denney Agency	Georgia
Todd Dennis LUTCF	Life Insurance and Annuities	19	Southern Farm Bureau Life Insurance	Arkansas
James S. Denton LUTCF	Multiline	10	Southern Farm Bureau Life Insurance	North Carolina
Lyle A. Deo CLU, ChFC, CLTC	Life Insurance and Annuities	41	First Financial Equity Corporation	Arizona
Daren L. Depew FICF	Life Insurance and Annuities	27	Modern Woodmen of America	Oklahoma
Kevin Dernehl	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Christopher M. Desentz	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Karl R. Dettmann CLU, ChFC, CLTC	Financial Advising and Investments	8	Northwestern Mutual	Wisconsin
Karl R. Dettmann CLU, ChFC, CLTC	Life Insurance and Annuities	8	Northwestern Mutual	Wisconsin

Alan D. Deuel CLU, ChFC, MBA	Financial Advising and Investments	9	Finger Lakes Financial Services, Inc	New York
John B. Dewey CFP, CLU, ChFC, CKA	Life Insurance and Annuities	15	Dewey Financial	Minnesota
Letitia M. DeZordo-Menefee FIC, LUTCF, MDRT	Life Insurance and Annuities	26	Modern Woodmen of America	Ohio
Robert G. Dibley CASL, ChFC, CLU	Life Insurance and Annuities	23	Northwestern Mutual	California
Samuel Vern Dickens	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Arkansas
Daniel J. Dickhudt RICP, FIC	Life Insurance and Annuities	16	Downriver Associates	Michigan
Anthony B. Dickinson	Life Insurance and Annuities	7	Currituck Farm Bureau	North Carolina
Anthony B. Dickinson	Multiline	7	Currituck Farm Bureau	North Carolina
Robert L. Dickinson FIC	Life Insurance and Annuities	15	Modern Woodmen of America	Oklahoma
Kelly R. Dickson CLU, LUTCF	Life Insurance and Annuities	20	Southern Farm Bureau	Texas
Lisa W. Dingle	Life Insurance and Annuities	9	GA Farm Bureau	Georgia
Stephen James DiOrio CLU	Life Insurance and Annuities	38	State Farm Insurance Companies	Pennsylvania
Stephen James DiOrio CLU	Multiline	38	State Farm Insurance Companies	Pennsylvania
Harold William Dishner	Life Insurance and Annuities	28	State Farm Insurance Companies	Tennessee
Harold William Dishner	Multiline	28	State Farm Insurance Companies	Tennessee
Wade Dittmar	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Lemuel R. Dixon	Life Insurance and Annuities	9	Chatham County Farm Bureau	North Carolina
Lamont Dale Dixon LUTCF	Life Insurance and Annuities	8	Orange County-Hillborough	North Carolina
George Carter Dobson LUTCF	Life Insurance and Annuities	10	Kanawha Financial Services	South Carolina
George Carter Dobson LUTCF	Multiline	10	Kanawha Financial Services	South Carolina
Martin Devin Dodge FIC, LUTCF	Life Insurance and Annuities	6	Modern Woodmen of America - Keorkunian Region	Michigan
James A. Doll LUTCF	Multiline	7	Southern Farm Bureau Life Insurance	North Carolina
Robert D. Dollar LUTCF, FIC	Life Insurance and Annuities	22	Modern Woodmen of America	Georgia
Richard Ray Domel	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
Karl J. Dorr LUTCF	Life Insurance and Annuities	20	Thrivent Financial	Montana
Matt Doss	Life Insurance and Annuities	5	Farm Bureau Financial Services	Arkansas
Matt Doss	Multiline	5	Farm Bureau Financial Services	Arkansas
Clinton Wayne Dover LUTCF	Life Insurance and Annuities	18	Southern Farm Bureau Life Insurance	Texas
Casey M. Dowell	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Terry R. Downs	Life Insurance and Annuities	6	Shields Agency	Idaho
Cindy A. Doyle	Life Insurance and Annuities	13	Cindy Doyle Agency - State Farm Ins	Tennessee
Cindy A. Doyle	Multiline	13	Cindy Doyle Agency - State Farm Ins	Tennessee
Evelyn B. Drake	Life Insurance and Annuities	40	RD FINANCIAL SERVICES	Virginia
Kim Drewry	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Texas
Kevin E. Drewyor	Life Insurance and Annuities	6	Kemelegor Financial Group	Ohio
David J. Duchene ChFC, CLU, MBA	Life Insurance and Annuities	11	New York Life Insurance Co.	Minnesota
William J. Duesterbeck LUTCF, FIC	Life Insurance and Annuities	20	Thrivent Financial	Wisconsin
Matthew R. Duffy	Life Insurance and Annuities	10	Country Financial	Illinois
Nicole Dufour	Life Insurance and Annuities	14	Farm Bureau	Louisiana
Nicole Dufour	Multiline	14	Farm Bureau	Louisiana
Richard Dugger	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Florida
Joshua I. Duhon LUTCF, FSS	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Louisiana
Tyler Duniven	Life Insurance and Annuities	1	TT Duniven Inc.	Texas
Philip D. Dunn LUTCF	Life Insurance and Annuities	14	Southern Farm Bureau Life Ins.	Mississippi
Philip D. Dunn LUTCF	Multiline	14	Southern Farm Bureau Life Ins.	Mississippi
Ryan Dunne	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Ryan Dunne	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
Aaron Durand	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
Chad A. Durgin CFP, CLU, FIC	Life Insurance and Annuities	12	Thrivent Financial	Minnesota
Dallas Ray Dutcher	Life Insurance and Annuities	7	Southern Farm Bureau	North Carolina
Dallas Ray Dutcher	Multiline	7	Southern Farm Bureau	North Carolina
Chelsea Katelyn Dye	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Brian J. Easlon ChFC, CLU, RICP	Life Insurance and Annuities	9	Northwestern Mutual	Oklahoma
Karen Easterling	Multiline	20	State Farm Insurance Companies	Texas
Steven Eaton FIC	Life Insurance and Annuities	7	Modern Woodmen of America	Mississippi

Donald C. Ebarb	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Danny M. Eckard	Life Insurance and Annuities	1	NC Farm Bureau	North Carolina
Laura Eckert	Life Insurance and Annuities	2	Howard County Farm Burea	Arkansas
Laura Eckert	Multiline	2	Howard County Farm Burea	Arkansas
William D. Eckert CAP	Financial Advising and Investments	8	Strategic Financial Partners	Kansas
Scott D. Edelman	Financial Advising and Investments	22	Edelman Wealth Management Group Inc.	Pennsylvania
Scott D. Edelman	Health Insurance and Employee Benefits	22	Edelman Wealth Management Group Inc.	Pennsylvania
Scott D. Edelman	Life Insurance and Annuities	22	Edelman Wealth Management Group Inc.	Pennsylvania
Alex S. Edmisten CLU, FSS, LUTCF	Health Insurance and Employee Benefits	2	LifeStore Insurance	North Carolina
Steve Edmonds LUTCF	Life Insurance and Annuities	18	Stokes County Farm Bureau	North Carolina
Steve Edmonds LUTCF	Multiline	18	Stokes County Farm Bureau	North Carolina
Amy L. Edwards	Life Insurance and Annuities	9	Southern Farm Bureau	North Carolina
Henry Wayne Edwards lutcf	Life Insurance and Annuities	3	NC Farm Bureau Ins.	North Carolina
Gary Duane Edwards	Life Insurance and Annuities	16	Country Ins. & Financial Services	Illinois
John G. Edwards LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	North Carolina
John G. Edwards LUTCF	Multiline	17	Southern Farm Bureau Life Insurance	North Carolina
William J. Egan CFP, CLU	Life Insurance and Annuities	10	Egan& Lynch Financial Group	New Jersey
Marlon M. Eilts	Life Insurance and Annuities	4	Country Financial	Illinois
Gene L. Elder FIC	Life Insurance and Annuities	16	Thrivent Financial	Colorado
Nathan C. Elias	Financial Advising and Investments	8	Northwestern Mutual	Nebraska
Mark A. Ellenberg	Multiline	4	Farm Bureau	North Carolina
Matt Ellington	Life Insurance and Annuities	8	Farm Bureau Financial Services	North Carolina
Matt Ellington	Multiline	8	Farm Bureau Financial Services	North Carolina
Steven J. Elliott	Health Insurance and Employee Benefits	1	Health Insurance specialist LLC	Kansas
Michele M. Ellis	Multiline	8	Southern Farm Bureau Life Insurance	North Carolina
Deborah P. Ellis	Life Insurance and Annuities	5	Texas Farm Bureau	Texas
Paul Dwayne Ellis	Life Insurance and Annuities	6	McDowell Blankenship	North Carolina
Jeremy L. Ellison	Life Insurance and Annuities	4	NC Farm Bureau	North Carolina
Cassandra J. Elumbaugh	Life Insurance and Annuities	5	Independence County	Arkansas
Cassandra J. Elumbaugh	Multiline	5	Independence County	Arkansas
William J. Erck LUTCF, CLTC, FIC	Life Insurance and Annuities	17	Thrivent Financial	South Dakota
Jeffrey D. Erickson CLU, ChFC, RICP	Financial Advising and Investments	12	Northwestern Mutual	Iowa
Jeffrey D. Erickson CLU, ChFC, RICP	Life Insurance and Annuities	12	Northwestern Mutual	Iowa
Rick A. Erickson FIC, FSCP	Life Insurance and Annuities	5	Modern Woodmen of America	Wisconsin
John C. Ertz	Life Insurance and Annuities	13	The Cleveland Group	Ohio
Chad Esslinger CFP, CLU, ChFC, RICP	Life Insurance and Annuities	6	Northwestern Mutual	Kansas
Stephen D. Estler CLU, ChFC, CLTC	Life Insurance and Annuities	33	Estler Financial	Florida
Carl W. Etzler	Life Insurance and Annuities	15	Thrivent Financial	Ohio
Bridget M. Evans	Multiline	2	Country Financial	Nevada
Angela Evans	Life Insurance and Annuities	2	NC Farm Bureau	North Carolina
Jillian Evans	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Virginia
Laura R. Evans	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	South Carolina
Lisa A. Faina LUTCF, CIC	Multiline	19	Faina Insurance Agency	Florida
John F. Farquhar CLTC	Financial Advising and Investments	22	Allied Wealth Partners	New Jersey
Todd H. Faulkner LUTCF, MBA	Life Insurance and Annuities	5	NC Farm Bureau Mutual Ins. Co.	North Carolina
John Fay	Financial Advising and Investments	6	Northwestern Mutual	Georgia
John Fay	Life Insurance and Annuities	6	Northwestern Mutual	Georgia
David J. Fazzini LUTCF	Life Insurance and Annuities	22	Ameritas	Pennsylvania
Jeffrey S. Feagans LUTCF, CLU	Life Insurance and Annuities	17		Virginia
Tony Feliciano ChFC, CFS, FSCP	Life Insurance and Annuities	13	MassMutual Financial	Pennsylvania
Jeff Ference	Life Insurance and Annuities	4	Ference Insurance	Florida
Jeff Ference	Multiline	4	Ference Insurance	Florida
Kevin Fernandez	Life Insurance and Annuities	1	New York Life	Alabama
Sean Ferrell	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Mississippi
Sean Ferrell	Multiline	7	Southern Farm Bureau Life Insurance	Mississippi

Edward L. Fiddler LUTCF, CEP, EPS	Life Insurance and Annuities	38	Fiddler & Associates	Indiana
Samuel B. Fields LUTCF	Life Insurance and Annuities	36	Transamerica	Alabama
Darren G. Fincher FICF	Life Insurance and Annuities	27	Modern Woodmen of America	Texas
Timothy Ezzelle Fincher, Sr.	Life Insurance and Annuities	6	Southern Farm Bureau	North Carolina
Timothy Ezzelle Fincher, Sr.	Multiline	6	Southern Farm Bureau	North Carolina
Timothy Ezzelle Fincher, Jr.	Multiline	8	Southern Farm Bureau	North Carolina
Meribeth L. Fink	Life Insurance and Annuities	21	Modern Woodmen of America	South Dakota
Barry Finn	Life Insurance and Annuities	1	Jaraedi Financial Group	New Jersey
John G. Fischer CLU, ChFC, CASL	Financial Advising and Investments	4		Pennsylvania
Bernice Faye Fish FICF, LUTCF	Life Insurance and Annuities	30	Winter Agency	Tennessee
Edward Allen Fish	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Malcolm Fitzhugh	Life Insurance and Annuities	5	Southern Farm Bureau	Louisiana
A.J. Flagg	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Georgia
A.J. Flagg	Multiline	8	Southern Farm Bureau Life Insurance	Georgia
Andrew P. Flanscha CFP, LUTCF, FIC	Life Insurance and Annuities	11	Thrivent Financial	Colorado
Susan B. Fleming	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	South Carolina
Susan B. Fleming	Multiline	11	Southern Farm Bureau Life Insurance	South Carolina
Scotty L. Fleming LUTCF	Multiline	11	Winston County Farm Bureau	Mississippi
Michael J. Fletcher CASL	Multiline	12	Southern Farm Bureau	Florida
Shane D. Fletcher	Life Insurance and Annuities	3	Farm Bureau	Mississippi
Shane D. Fletcher	Multiline	3	Farm Bureau	Mississippi
Timothy J. Flitter LUTCF	Life Insurance and Annuities	16	Thrivent Financial	Minnesota
Dustin A. Floyd	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	South Carolina
Jeremy M. Folland	Life Insurance and Annuities	7	Thrivent Financial	Minnesota
Mark R. Follett	Life Insurance and Annuities	19	Thrivent Financial	Wisconsin
Delmas J. Follis	Life Insurance and Annuities	4	Southern Farm Bureau Life	Texas
John David Fowler	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Joseph P. Fox	Financial Advising and Investments	6	North Star Resource Group	Minnesota
Wendy R. Fragoso	Life Insurance and Annuities	2	Southern Farm Bureau	Texas
Daniel H. Frank LUTCF	Life Insurance and Annuities	17	Davie County Farm Bureau	North Carolina
Daniel H. Frank LUTCF	Multiline	17	Davie County Farm Bureau	North Carolina
Timothy A. Fraser CLU, FIC	Life Insurance and Annuities	7	Thrivent	Florida
Charles M. Frauendienst FIC	Life Insurance and Annuities	42	Modern Woodmen of America	Minnesota
Brian K. Freckleton LUTCF, CLU	Life Insurance and Annuities	15	New York Life	Utah
Brian L. Freeman	Financial Advising and Investments	15	Tax & Financial Group	California
Jeffrey L. Freeman LUTCF, FIC	Life Insurance and Annuities	28	Thrivent Financial	Pennsylvania
Christi Freeman	Life Insurance and Annuities	4	Ouachita Parish Farm Bureau	Louisiana
Andrew D. Freiberg FIC	Life Insurance and Annuities	7	Thrivent Financial	California
David M. Frick FIC	Life Insurance and Annuities	12	Thrivent Financial	Minnesota
Michael Alan Friend	Multiline	1	Southern Farm Bureau	Florida
Jeffrey A. Frost LUTCF, CLU, FIC	Life Insurance and Annuities	25	Thrivent Financial	Wyoming
Kevin D. Frost CLU, ChFC	Financial Advising and Investments	20	Northwestern Mutual	Illinois
Kevin D. Frost CLU, ChFC	Life Insurance and Annuities	20	Northwestern Mutual	Illinois
Michael J. Gaeta LUTCF, CLU, LACP	Financial Advising and Investments	15	Prudential Financial	Iowa
Michael J. Gaeta LUTCF, CLU, LACP	Life Insurance and Annuities	15	Prudential Financial	Iowa
Paul P. Gagne	Life Insurance and Annuities	3	Modern Woodmen of America	
Drew Gainor	Financial Advising and Investments	4	Northwestern Mutual	Arkansas
Drew Gainor	Life Insurance and Annuities	4	Northwestern Mutual	Arkansas
Terry L. Gaither LACP, LUTCF	Life Insurance and Annuities	7	Stokes County Farm Bureau	North Carolina
Terry L. Gaither LACP, LUTCF	Multiline	7	Stokes County Farm Bureau	North Carolina
Bryan Gamble	Life Insurance and Annuities	5	Cleveland County-Shelby	North Carolina
Bryan Gamble	Multiline	5	Cleveland County-Shelby	North Carolina
Diana Gardea	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Jeffrey D. Garner	Life Insurance and Annuities	11	NC/Pender County Farm Bureau	North Carolina
Jeffrey D. Garner	Multiline	11	NC/Pender County Farm Bureau	North Carolina

Brandie Garner	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Rodney Garner	Life Insurance and Annuities	1	Farm Bureau Harrisburg	North Carolina
Kasey B. Gartner CFP, CLU, ChFC, CASL	Life Insurance and Annuities	4	Goodwin, Wright	Georgia
Lisa M. Garver FIC, LUTCF, RHU, CFFM	Life Insurance and Annuities	13	Modern Woodmen of America	Illinois
Deborah K. Gary LUTCF, FSS	Life Insurance and Annuities	12	Texas Farm Bureau Insurance	Texas
Stewart L. Gates	Life Insurance and Annuities	14	Modern Woodmen of America	Vermont
Thomas R. Gearhart CLU, ChFC	Life Insurance and Annuities	40	Northwestern Mutual	Indiana
Diane M. Geardts FIC, LUTCF	Life Insurance and Annuities	24	Modern Woodmen of America	Kentucky
Janet M. Geist FIC, RICP, CLTC	Life Insurance and Annuities	8	Thrivent Financial	Colorado
George J. Geldin RHU, LUTCF	Health Insurance and Employee Benefits	18	Geldin Insurance Services	California
Kim C. Gerald LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau	South Carolina
Kim C. Gerald LUTCF	Multiline	11	Southern Farm Bureau	South Carolina
Angelia Gerner	Life Insurance and Annuities	4	Texas Farm Bureau	Texas
Brian Getchius FIC	Life Insurance and Annuities	5	Thrivent Financial	Wisconsin
Candice L. Getting FIC	Life Insurance and Annuities	5	Modern Woodmen of America	South Dakota
Charlotte J. Ghazarian CLU, ChFC, LUTCF, FIC	Life Insurance and Annuities	13	Thrivent Financial	Wisconsin
Christian L. Gibbs	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
William R. Gibson LUTCF, FSS, CLF	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Brandy Gill	Life Insurance and Annuities	6	NC Farm Bureau /Durham County 032	North Carolina
Brandy Gill	Multiline	6	NC Farm Bureau /Durham County 032	North Carolina
Jeff M. Glass	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Louisiana
Tonya G. Glass	Life Insurance and Annuities	3	Texas Southern Farm Bureau	Texas
Kevin G. Gleim CLU, LUTCF, FICF	Life Insurance and Annuities	21	Thrivent Financial	Washington
Mark S. Gluckner	Life Insurance and Annuities	15	Thrivent Financial	Tennessee
Clint Godwin	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Dharmesh Goel CLU, MBA	Life Insurance and Annuities	9	Greater Chicago	Illinois
Kristofer G. Goergen	Financial Advising and Investments	2	Country Financial	Illinois
Adam S. Goetzka	Financial Advising and Investments	2	Northwestern Mutual	Wisconsin
Adam S. Goetzka	Life Insurance and Annuities	2	Northwestern Mutual	Wisconsin
Lora Gold	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Ryan James Goldman	Life Insurance and Annuities	7	Northwestern Mutual Financial Network	Michigan
Patrick Gomez	Life Insurance and Annuities	6	Jack Duplessis	Louisiana
Anthony Gonzalez CLTC, CLU, ChFC, CFP	Life Insurance and Annuities	2	The Zuzolo Financial Group	Connecticut
Luis Gonzalez	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Robert Gonzalez LUTCF	Multiline	9	Farm Bureau Insurance Co.	Florida
Stephen T. Gore LUTCF	Life Insurance and Annuities	9	NC Farm Bureau	North Carolina
Matt Gorman	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Mark C. Gottschalk CFP, ChFC, CLU	Life Insurance and Annuities	7	Thrivent	Virginia
Joseph D. Graham LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	North Carolina
Vann Alan Graham	Multiline	6	Southern Farm Bureau	North Carolina
Dennis Lee Graham	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Michael S. Granger	Multiline	13	Farm Bureau Insurance	Louisiana
W. Curtis Grant	Multiline	4	Country Financial	Illinois
James T. Grant	Life Insurance and Annuities	1	Marlboro	South Carolina
Barton E. Graves	Life Insurance and Annuities	3	Thrivent Financial	Texas
Christopher C. Gray	Life Insurance and Annuities	1	Arkansas Farm Bureau	Arkansas
Christopher C. Gray	Multiline	1	Arkansas Farm Bureau	Arkansas
Robby J. Gray	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Glen R. Greathouse LUTCF	Life Insurance and Annuities	15	Farm Bureau	Louisiana
Brandon Green ChFC, CLU, CLTC, LUTCF	Life Insurance and Annuities	9	The Fitzpatrick Group, LLC	Texas
Brian Green	Life Insurance and Annuities	1	TITUS COUNTY FARM BUREAU	Texas
Phillip Neil Greene	Multiline	3	Southern Farm Bureau Life Insurance	Kentucky
Kevin B. Greene	Life Insurance and Annuities	8	Suwannee County	Florida
Kevin B. Greene	Multiline	8	Suwannee County	Florida
Jean B. Greening FIC	Life Insurance and Annuities	25	Thrivent Financial	Wisconsin

J. Douglas Greenwell LUTCF	Life Insurance and Annuities	12	Country Financial	Illinois
Heath C. Gregory	Life Insurance and Annuities	8		Texas
Nathan Timothy Grendahl FIC	Life Insurance and Annuities	6	Modern Woodmen of America	Wisconsin
Douglas Wilson Grenier FICF, LUTCF	Life Insurance and Annuities	25	Modern Woodmen of America	Iowa
Stephen E. Grice FICF	Life Insurance and Annuities	20	Modern Woodmen Of America	Michigan
Colin Russell Griffin FIC	Life Insurance and Annuities	6	Thrivent Financial	
Stephen F. Gross	Life Insurance and Annuities	18	The Gross Financial Group	Missouri
John H. Groth CLU, CLTC, ChFC, CFP	Life Insurance and Annuities	11	Northwestern Mutual	Ohio
Mark Gugel CFP, MSF, FIC	Life Insurance and Annuities	7	Thrivent	Michigan
Ross Guilbeau	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Mississippi
Ross Guilbeau	Multiline	7	Southern Farm Bureau Life Insurance	Mississippi
Rico Guillen MBA, CLU, LUTCF, FSS	Life Insurance and Annuities	1	Southern Farm Bureau	North Carolina
Ronald J. Guinther FIC	Life Insurance and Annuities	12	Thrivent Financial	Michigan
Erin Gulledge	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Todd P. Gullickson AEP, ChFC, CLU	Life Insurance and Annuities	9	Gullickson Group	Iowa
Gregory S. Gunn	Life Insurance and Annuities	8	Holt Agency	North Carolina
Gregory S. Gunn	Multiline	8	Holt Agency	North Carolina
Richard A. Gurdjian CLU, ChFC	Life Insurance and Annuities	43	Gurdjian Insurance Group, Inc.	Michigan
Robert Rodchester Guree	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Louisiana
Matt Guthrie	Multiline	2	Southern Farm Bureau Life Insurance	Arkansas
Joan Marie Hackett CASL	Life Insurance and Annuities	18	State Farm Ins./Joan Hackett Insurance Agency Inc.	Maryland
Joan Marie Hackett CASL	Multiline	18	State Farm Ins./Joan Hackett Insurance Agency Inc.	Maryland
Andreas J. Hackman LUTCF	Life Insurance and Annuities	5	St. Charles/St. John Farm Bureau	Louisiana
Kyle J. Haeusser CLU, CLTC	Life Insurance and Annuities	7	Northwestern Mutual	Kansas
Michael Milo Hagen	Life Insurance and Annuities	13	Modern Woodman	South Dakota
Joseph L. Hale CLU, ChFC, LUTCF, CA	Life Insurance and Annuities	23	New York Life	Virginia
Lyndel M. Hale	Multiline	3	Florida Farm Bureau	Florida
Jeffrey D. Hall ChFC	Life Insurance and Annuities	2	Thrivent Financial	Washington
John A. Halstenson CFP, FIC, LUTCF	Life Insurance and Annuities	21	Thrivent Financial	North Dakota
Jay Ham LUTCF	Life Insurance and Annuities	1	Greene County Farm Bureau	North Carolina
Mark Sheldon Hamby	Multiline	8	North Carolina Farm Bureau Financial Services	North Carolina
Timothy Ray Hamlin LUTCF	Multiline	13	NC Farm Bureau	North Carolina
Allan G. Hancock CLU, ChFC	Financial Advising and Investments	41	The Hancock Group, Inc.	Pennsylvania
Simon M. Handley	Life Insurance and Annuities	1	Orange County	North Carolina
Kris Handlon	Life Insurance and Annuities	5	Wise County Farm Bureau	Texas
Brian J. Haney LACP, CFS, CIS, CLTC	Health Insurance and Employee Benefits	6	The Haney Company	Maryland
Nancy S. Hansen CFP, CLU, LUTCF	Life Insurance and Annuities	21	Thrivent Financial	Minnesota
Richard B. Hanson LUTCF, FIC	Life Insurance and Annuities	18	Thrivent Financial	Illinois
David G. Hanson FIC	Life Insurance and Annuities	14	Modern Woodmen of America	South Dakota
Gregory J. Hanson	Life Insurance and Annuities	3	Thrivent Financial	Minnesota
Kyle Hanson	Life Insurance and Annuities	2	Thrivent Financial	North Dakota
Joshua Harden	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Kentucky
Joshua Harden	Multiline	8	Southern Farm Bureau Life Insurance	Kentucky
Robert Eric Hargrove	Life Insurance and Annuities	4	Erath Country Farm Bureau	Texas
Robert S. Harlow CLU, ChFC	Life Insurance and Annuities	34	Northwestern Mutual	Kentucky
Sabrina Harmon	Life Insurance and Annuities	2	TXFB	Texas
Hershel W. Harp	Multiline	3	Southern Farm Bureau	Mississippi
Timothy G. Harrelson	Multiline	1	South Carolina Farm Bureau	South Carolina
Michael R. Harris	Life Insurance and Annuities	12	Farm Bureau	Mississippi
Tammy B. Harris	Life Insurance and Annuities	4	Craven County Farm Bureau	North Carolina
Chad M. Harris	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	North Carolina
Chad M. Harris	Multiline	8	Southern Farm Bureau Life Insurance	North Carolina
Walter Wesley Harris LUTCF	Life Insurance and Annuities	2		Virginia
Walter Wesley Harris LUTCF	Multiline	2		Virginia
Philip C. Hart LUTCF	Life Insurance and Annuities	7	New York Life	Florida

Sean Hartgrove	Life Insurance and Annuities	6	Texas Farm Bureau Life Insurance	Texas
Todd Steven Hartley	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Steven R. Hartman CLU, ChFC	Life Insurance and Annuities	36	New York Life	North Dakota
Michael Hartsough	Life Insurance and Annuities	2		74 Pennsylvania
Whitney B. Harvey	Multiline	6	Southern Farm Bureau / Jeff Davis Branch	Mississippi
Keith A. Harvey FIC, CFP, MSFP, CDFA	Life Insurance and Annuities	25	Thrivent Financial	Florida
John W. Hassell LUTCF, FSS	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	North Carolina
John W. Hassell LUTCF, FSS	Multiline	9	Southern Farm Bureau Life Insurance	North Carolina
Richard A. Hatchell	Life Insurance and Annuities	2	Hatchell Agency	North Carolina
Steven E. Hatesohl LUTCF, CLU, FIC	Life Insurance and Annuities	18	Thrivent Financial	Kansas
Thomas A. Haunty CFP, RHU, REBC, ChFC	Financial Advising and Investments	32	Securian Financial Network	Wisconsin
Thomas A. Haunty CFP, RHU, REBC, ChFC	Life Insurance and Annuities	32	Securian Financial Network	Wisconsin
Jason David Hawk	Multiline	4	Southern Farm Bureau Life Insurance	Louisiana
Fieldyn G. Hawks	Multiline	3	Fieldyn Hawks Insurance Services Inc.	North Carolina
Jeffrey Scott Hayes LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	North Carolina
Donald W. Haynes	Life Insurance and Annuities	12	Modern Woodmen of America	South Dakota
Allsion H. Haynie	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Mississippi
Tim J. Hebert LUTCF	Life Insurance and Annuities	7	Southern Farm Bureau	Louisiana
Gaylon E. Heetland CFP, ChFC, CLU, LUTCF	Life Insurance and Annuities	20	Thrivent Financial	Iowa
Joyce A. Hefty-Covell	Life Insurance and Annuities	23	State Farm Insurance Companies	Indiana
Joyce A. Hefty-Covell	Multiline	23	State Farm Insurance Companies	Indiana
Darby I. Heidemann CRPS, CLU, CHFC	Financial Advising and Investments	8	Northwestern Mutual	Idaho
Darby I. Heidemann CRPS, CLU, CHFC	Life Insurance and Annuities	8	Northwestern Mutual	Idaho
David A. Heimsoth FIC, CLTC	Life Insurance and Annuities	13	Thrivent Financial	Kansas
Diane Hellman	Health Insurance and Employee Benefits	3	Diane Hellman Insurance, Inc.	Montana
Richard Helms	Multiline	3	Sumter County Farm Bureau	Florida
James Edwin Helsel CLU, LUTCF	Life Insurance and Annuities	29	American National Insurance Company	New Mexico
Lynn F. Henderson	Life Insurance and Annuities	15	Modern Woodmen of America	Georgia
Kari Hendricks	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Chad J. Henke	Life Insurance and Annuities	14	Twin Cities Regional Field Office	Minnesota
Francis S. Hennessey LUTCF, ChFC	Life Insurance and Annuities	19	Ameritas	Pennsylvania
Kyle Henson	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
John L. Hepworth	Financial Advising and Investments	31	Northwestern Mutual	Idaho
John L. Hepworth	Life Insurance and Annuities	31	Northwestern Mutual	Idaho
Andrea Z. Herpin	Life Insurance and Annuities	3	Farm Bureau Financial Services	Louisiana
Scott Herrmann FIC	Life Insurance and Annuities	9	Thrivent Financial	Wisconsin
Barry B. Hesse CFP, LUTCF, FICF	Life Insurance and Annuities	17	Thrivent Financial	Arkansas
Tim M. Heyde	Life Insurance and Annuities	8	Tim Heyde Agency Inc	Florida
Tim M. Heyde	Multiline	8	Tim Heyde Agency Inc	Florida
Lydia Hiesterman	Life Insurance and Annuities	2	Thrivent Financial	Kansas
John R. Higdon LUTCF, FSS	Life Insurance and Annuities	9	Southern Farm Bureau	Louisiana
Josh A. Hilgenkamp FIC	Life Insurance and Annuities	10	Thrivent Financial	Nebraska
Trey M. Hill	Life Insurance and Annuities	10	Southern Farm Bureau	Mississippi
Trey M. Hill	Multiline	10	Southern Farm Bureau	Mississippi
Janet K. Hill FIC	Life Insurance and Annuities	19	Modern Woodmen of America	Kentucky
Katharine Jane Hlavaty	Life Insurance and Annuities	8	Texas Farm Bureau	Texas
Jay Hodges	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Julie L. Hodgins	Life Insurance and Annuities	2	Jackson County/Plemmons Agency	North Carolina
Carson Hogan	Life Insurance and Annuities	9	Thrivent Financial	Wyoming
Chris A. Hogan	Life Insurance and Annuities	12	St. Charles Farm Bureau	Louisiana
Chris A. Hogan	Multiline	12	St. Charles Farm Bureau	Louisiana
Terry L. Hokaj ChFC, FIC	Life Insurance and Annuities	3	Thrivent Financial	Pennsylvania
Mary C. Holland LUTCF	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Jeremy Holland	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Mississippi
Jeremy Holland	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi

Nicole Holland-Hong CFP, CLU, ChFC, CASL	Financial Advising and Investments	19	Northwestern Mutual Financial Network	Illinois
Nicole Holland-Hong CFP, CLU, ChFC, CASL	Life Insurance and Annuities	19	Northwestern Mutual Financial Network	Illinois
David G. Holleb CLU, ChFC, CFP, CASL	Financial Advising and Investments	13	Halloran General Agency	New Jersey
Kimberly Cunningham Hollinger	Multiline	4	Grant County Agcy.	Arkansas
Brian Holmes	Financial Advising and Investments	3	Peachtree Planning	Georgia
Brian Holmes	Life Insurance and Annuities	3	Peachtree Planning	Georgia
Bryon A. Holz CLU, ChFC, LUTCF, LACP	Financial Advising and Investments	24	Bryon Holz & Associates	Florida
David W. Hommel	Life Insurance and Annuities	6	Thrivent Financial	New Mexico
Angela B. Hopper	Multiline	2	Farm Bureau	Mississippi
Donald C. Horne CLU, CFP, AIF	Financial Advising and Investments	2	Pioneer Financial Group	Rhode Island
Bobby E. Horton LUTCF	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Marty D. Host	Financial Advising and Investments	7	Country Financial	Minnesota
Robert I. Houchins	Life Insurance and Annuities	9	Modern Woodmen of America	Missouri
Bobby B. House	Life Insurance and Annuities	3	Farm Bureau Financial Services	North Carolina
Jason Houston	Financial Advising and Investments	3	Northwestern Mutual	Nebraska
Jason Houston	Life Insurance and Annuities	3	Northwestern Mutual	Nebraska
Diana L. Hoverson	Multiline	5	Diana L. Hoverson Agency	North Dakota
Ronnie Michael Howard	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Ronnie Michael Howard	Multiline	2	Southern Farm Bureau Life Insurance	Arkansas
William E. Howard	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
David C. Howell	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
Patricia A. Howell	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Ashtyn D. Hudson	Multiline	7	Southern Farm Bureau Life Insurance	Kentucky
Matthew R. Huether MBA	Life Insurance and Annuities	7	Black Hills Group	South Dakota
Myles J. Huether CLTC, FIC	Life Insurance and Annuities	4	Thrivent Financial	South Dakota
Ryan C. Huffman	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Dean A. Hull FIC	Life Insurance and Annuities	4	Thrivent Financial	Illinois
Heidi C. Hunter LUTCF, FIC, CFP, CASL	Life Insurance and Annuities	16	Thrivent Financial	California
Michael R. Huschen FSCP	Life Insurance and Annuities	9	Country Financial	Illinois
Clifton W. Hutto LUTCF	Multiline	22	Southern Farm Bureau Life Insurance	Louisiana
Wilson T K Hyland ACS	Life Insurance and Annuities	1	Hinds County Farm Bureau	Mississippi
Bridget S. Ipock LUTCF	Life Insurance and Annuities	10	NC Farm Bureau	North Carolina
Timothy Ippel CFP, ChFC, CLU	Life Insurance and Annuities	16	Thrivent Financial	Illinois
Jared E. Iroler	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Virginia
Staci Lynne Irwin FIC	Life Insurance and Annuities	1	Modern Woodmen of America	Tennessee
Shannon Jackson	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Jarrett T. Jackson FICF	Life Insurance and Annuities	1	Modern Woodmen of America	Texas
Tom W. Jackson CLU, ChFC	Life Insurance and Annuities	9	Farm Bureau	Mississippi
Tom W. Jackson CLU, ChFC	Multiline	9	Farm Bureau	Mississippi
David M. Jackson CLU, FIC, LUTCF	Life Insurance and Annuities	12	Thrivent Financial	Minnesota
Chasie Shane Jacobs	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Andrew Scott Jacobs ChFC, CLTC	Financial Advising and Investments	2	Jacobs Financial	Minnesota
Bradley H. Jacobson CLU	Life Insurance and Annuities	22	Brad Jacobson State Farm Insurance	Iowa
Bradley H. Jacobson CLU	Multiline	22	Brad Jacobson State Farm Insurance	Iowa
Chester H. Jaehnig FIC, MDRT, CLTC	Life Insurance and Annuities	17	Thrivent Financial	Arizona
Julie Jakubek	Multiline	13	Allstate Insurance- Agency of Julie Jakubek	Arizona
Donald Keith James	Life Insurance and Annuities	3	Moore Agency 086	North Carolina
Lisa A. James FIC	Life Insurance and Annuities	2	Modern Woodmen of America	Florida
Stacy Janes	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Arkansas
James M. Janik	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Texas
Debbie L. Jans FIC, RICP, CLTC	Life Insurance and Annuities	10	Thrivent Financial	North Dakota
Bradley J. Jarabek	Life Insurance and Annuities	5	Modern Woodmen of America	South Dakota
Christopher Thomas Jarman	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Christopher Thomas Jarman	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Chad Jarreau	Life Insurance and Annuities	2	Pointe Coupee Farm Bureau	Louisiana

Reginald Jean-Jacques	Life Insurance and Annuities	1	New York Life	Tennessee
Dustin W. Jehnzen	Life Insurance and Annuities	1	Texas Farm Bureau Insurance	Texas
Aaron Jenkins	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Mark A. Jensen ChFC, LUTCF, FIC	Life Insurance and Annuities	20	Thrivent Financial	Minnesota
Daniel G. Jensen	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Ollie G. Jernigan	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Karen L. Jeske CFP, LUTCF, CPA, CLTC	Life Insurance and Annuities	22	Thrivent Financial	Ohio
Richard Ashley Joffrion	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Texas
Eric D. Johnson	Life Insurance and Annuities	5	Virginia Farm Bureau	Virginia
Jarett D. Johnson	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Mississippi
Bill Johnson	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Ryan Johnson	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
Kent Luther Johnson CLU	Life Insurance and Annuities	7	Thrivent Financial	Michigan
David J. Johnson	Financial Advising and Investments	10	North Star Resource Group	Minnesota
Alan Clay Johnson CLU, LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life	Louisiana
Alan Clay Johnson CLU, LUTCF	Multiline	17	Southern Farm Bureau Life	Louisiana
Gary Wayne Johnson LUTCF, FSS	Life Insurance and Annuities	8	Southern Farm Bureau	North Carolina
Nicholas Johnson	Life Insurance and Annuities	6	North Carolina Farm Bureau	North Carolina
Karla Renay Johnson FIC	Life Insurance and Annuities	12	Modern Woodmen Of America	South Dakota
D. John Johnson	Life Insurance and Annuities	12	Escambia County Farm Bureau	Florida
Trent R. Jolley	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Brock T. Jolly CFP, ChFC, CLU	Life Insurance and Annuities	1	Veritas Financial	District of Columbia
Raymond D. Jones	Life Insurance and Annuities	5	Southern Farm Bureau	Arkansas
Douglas V. Jones LUTCF	Life Insurance and Annuities	7	Rock Hill Farm Bureau	South Carolina
Jason B. Jones	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Byron Q. Jones	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Byron Q. Jones	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Lance Fagan Jones	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Mississippi
Lance Fagan Jones	Multiline	10	Southern Farm Bureau Life Insurance	Mississippi
George Wayne Jones LUTCF	Life Insurance and Annuities	21	Southern Farm Bureau	Arkansas
George Wayne Jones LUTCF	Multiline	21	Southern Farm Bureau	Arkansas
Mark S. Jones RFC, LUTCF, LACP	Life Insurance and Annuities	43	Remington Insurance Group, Inc	Texas
Andrew W. Jones LUTCF, CLU, ChFC	Life Insurance and Annuities	2	North Carolina Farm Bureau	North Carolina
Andrew W. Jones LUTCF, CLU, ChFC	Multiline	2	North Carolina Farm Bureau	North Carolina
Kelly M. Jones	Life Insurance and Annuities	5	Thrivent Financial	North Carolina
Brent A. Jones LUTCF, LACP	Life Insurance and Annuities	3	JONES FINANCIAL DESIGN	Colorado
Dan Jones LUTCF	Multiline	1	Southern Farm Bureau Life Insurance	Georgia
Nicholas Jones	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Arkansas
Timothy J. Jordan	Life Insurance and Annuities	5	Modern Woodmen of America	Tennessee
Joyce Cheri Jordan	Life Insurance and Annuities	4	MWAFS	Oklahoma
Glen Ray Jordan LUTCF	Life Insurance and Annuities	20	Allen County Farm Bureau	Kentucky
Glen Ray Jordan LUTCF	Multiline	20	Allen County Farm Bureau	Kentucky
Alan Jordan ChFC, CLU, LUTCF, FSS	Life Insurance and Annuities	9	State Farm Ins.	Wisconsin
Alan Jordan ChFC, CLU, LUTCF, FSS	Multiline	9	State Farm Ins.	Wisconsin
Trina A Joyce LUTCF	Multiline	10	Burlington	North Carolina
Jason Andrew Joyner LUTCF	Life Insurance and Annuities	7	NC Farm Bureau	North Carolina
Walter A. Juhnke LUTCF, FIC, RICP	Life Insurance and Annuities	14	Thrivent Financial	Wisconsin
Adam D. Julch MBA, FIC, RICP	Life Insurance and Annuities	4	Thrivent Financial	Nebraska
Jerrie Lynn Kacir LUTCF	Life Insurance and Annuities	9	Lavaca County Farm Bureau	Texas
Kayla Jean Kanas	Life Insurance and Annuities	2	Modern Woodmen of America	Wisconsin
Richard J. Kane CLTC, LUTCF, FIC	Life Insurance and Annuities	15	Thrivent Financial	New York
John R. Kapelac	Multiline	6	Country Financial	Washington
Paul T. Kaplar	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	North Carolina
Paul T. Kaplar	Multiline	9	Southern Farm Bureau Life Insurance	North Carolina
Sara S. Karweick FIC	Life Insurance and Annuities	8	Modern Woodmen of America	Wisconsin

Brian Keane LUTCF	Life Insurance and Annuities	1	New York Life	New Hampshire
Kelli Keith	Health Insurance and Employee Benefits	1	Central Florida Insurance Advisors	Florida
Corbin P. Keller ChFC, LUTCF, FIC	Life Insurance and Annuities	28	Thrivent Financial	Wisconsin
J. Gregory Keller ChFC	Financial Advising and Investments	12	Renaissance Financial Corp.	Missouri
William Randolph Kelley	Life Insurance and Annuities	7	Pridgen Agency	Virginia
Richard Kemp	Life Insurance and Annuities	12	Bamberg Co. Farm Bureau	South Carolina
Richard Kemp	Multiline	12	Bamberg Co. Farm Bureau	South Carolina
Jeanne K. Kerkhoff CLU, ChFC, CASL, RICP	Financial Advising and Investments	10	Kerkhoff Agency	Iowa
Jordan Kessel	Life Insurance and Annuities	1	MassMutual Financial Group	New York
Julie Kieckbusch Jones	Life Insurance and Annuities	2	Thrivent Financial	Montana
J. Wesley Kilby	Life Insurance and Annuities	6	Buncombe Co. Farm Bureau	North Carolina
Rian Kilgoar-Chin	Financial Advising and Investments	6	Country Financial	Nevada
Craig M. Kilmer	Financial Advising and Investments	15	The Principal Financial Group	Pennsylvania
Cindy Davis Kilpatrick	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Cindy Davis Kilpatrick	Multiline	3	Southern Farm Bureau Life Insurance	North Carolina
John T. King	Life Insurance and Annuities	2	NC Farm Bureau	North Carolina
John T. King	Multiline	2	NC Farm Bureau	North Carolina
Bryan H. King FIC	Life Insurance and Annuities	4	Modern Woodmen of America	Texas
Charles Mitchell King FICF, RICP	Life Insurance and Annuities	3	Modern Woodmen of America	Michigan
James L. King	Multiline	24	Southern Farm Bureau Life Insurance	Florida
Robert H. King CLTC	Life Insurance and Annuities	10	Northwestern Mutual	Kentucky
Bradley T. Kinoshita LACP, ChFC, CLU	Life Insurance and Annuities	21	Stan A. Kinoshita & Assoc., Inc.	Hawaii
Christie Kinsey CLU, ChFC, CASL	Life Insurance and Annuities	31	Northwestern Mutual	West Virginia
Justin J. Kirby CLU	Financial Advising and Investments	17	Northwestern Mutual	Illinois
Justin J. Kirby CLU	Life Insurance and Annuities	17	Northwestern Mutual	Illinois
Gale J. Kirkland	Life Insurance and Annuities	16	Aiken County Farm Bureau	South Carolina
Beth Kitson	Life Insurance and Annuities	1	Thrivent Financial	Ohio
Bruce A. Kleindienst CLU	Life Insurance and Annuities	18	Thrivent Financial	New Jersey
Travis Kloehn FIC, RICP	Life Insurance and Annuities	6	Thrivent	Wisconsin
Brent A. Klostermann	Life Insurance and Annuities	9	Nueces County Farm Bureau	Texas
Robert H. Kluttz	Life Insurance and Annuities	14	Northwestern Mutual Life Corporate Info Center	North Carolina
Stacey Jade Knick LUTCF	Life Insurance and Annuities	1	Southern Farm Bureau	Virginia
Melissa L. Knippa FIC, CLU, ChFC	Life Insurance and Annuities	13	Thrivent Financial	Texas
Philip T. Knowland	Life Insurance and Annuities	4	Kansas Heartland Group	Kansas
Jennifer Kohlenberg	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Jeffrey C. Kolzow RICP, LUTCF, FICF, FIC	Life Insurance and Annuities	16	Thrivent Financial	Arizona
Daniel W. Kopp LUTCF	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	South Carolina
Daniel W. Kopp LUTCF	Multiline	8	Southern Farm Bureau Life Insurance	South Carolina
Douglas J. Kossow FIC, LUTCF	Life Insurance and Annuities	12	Thrivent Financial	Ohio
James M. Kovac FIC, LUTCF	Life Insurance and Annuities	9	Thrivent Financial	Nebraska
Michael Kovacs	Health Insurance and Employee Benefits	2	Florida Retirement Group	Florida
Steven G. Kramer FSS, FIC, LUTCF	Life Insurance and Annuities	11	Modern Woodmen of America	Wisconsin
Lance G. Kroesch ChFC, CASL, RICP	Life Insurance and Annuities	14	Thrivent Financial	Texas
Nate Kruse	Financial Advising and Investments	6	Northwestern Mutual	Nebraska
Nate Kruse	Life Insurance and Annuities	6	Northwestern Mutual	Nebraska
Jeffrey M. Kube	Life Insurance and Annuities	12	Thrivent Financial	Wisconsin
Paula Kurecka FIC	Life Insurance and Annuities	9	Thrivent Financial	Texas
Raeann Kusch CFP, FIC, CLU, RICP	Life Insurance and Annuities	16	Thrivent Financial	Michigan
Steven M. Kuza CFP, RICP, CLU	Life Insurance and Annuities	7	The Wilshire Financial Group	Michigan
Jesse A. Kvitek	Life Insurance and Annuities	15	Thrivent Financial	Wisconsin
Gwen A. Lacy	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Louisiana
Marcus Alan Ladner	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Mississippi
Marcus Alan Ladner	Multiline	5	Southern Farm Bureau Life Insurance	Mississippi
Kevin C. Lafleur CLU	Life Insurance and Annuities	14	Southern Farm Bureau	Louisiana
Crystal Mandy Lagarde	Life Insurance and Annuities	6	Lafourche Parish Farm Bureau	Louisiana

Douglas Ray LaGroue	Multiline	1	Southern Farm Bureau Life Insurance	Louisiana
Marci Lambert	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Repp Hinkle Lambert	Financial Advising and Investments	17	Northwestern Mutual	Virginia
Repp Hinkle Lambert	Life Insurance and Annuities	17	Northwestern Mutual	Virginia
Soren E. Lancaster FIC, CRPC, RICP	Life Insurance and Annuities	7	Thrivent Financial	Nevada
Cereina M. Lancaster	Life Insurance and Annuities	15	Farm Bureau	Florida
Cereina M. Lancaster	Multiline	15	Farm Bureau	Florida
Donnie Wayne Lance FICF, CLU, ChFC	Life Insurance and Annuities	14	Modern Woodmen of America	Arkansas
Ronald A. Landherr CLU, LUTCF	Life Insurance and Annuities	42	Eastern Iowa Financial Group	Iowa
Christopher R. Landherr JD	Life Insurance and Annuities	4	Eastern Iowa Financial Group	Iowa
Kathryn A. Landrum CIC, LUTCF	Life Insurance and Annuities	8	Onslow Co Farm Bureau	North Carolina
Landon Todd Landry	Life Insurance and Annuities	9	Modern Woodmen of America	Texas
Richard H. Lane	Multiline	2	N.C. Farm Bureau	North Carolina
Stuart T. Langager FIC, CLTC	Life Insurance and Annuities	7	Thrivent Financial	North Dakota
Curtis W. Langemeier	Life Insurance and Annuities	14	Modern Woodmen Of America	Wisconsin
Eric D. Lapan	Life Insurance and Annuities	6	McLean Agency	Illinois
Karin Larrave	Life Insurance and Annuities	12	Northwestern Mutual	Texas
Mark T. Larson CLTC, FIC	Life Insurance and Annuities	9	Thrivent Financial	Minnesota
Calvin L. Lassiter	Life Insurance and Annuities	5	Southern Farm Bureau Life Ins.	North Carolina
Jason P. Latiolais	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Louisiana
Brian D. Lauer LUTCF, FIC, CMFC	Life Insurance and Annuities	25	Lauer Financial Services	Wisconsin
Mary L. Laughlin LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Matt Laughter	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
William T. Laws	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Terry Laws LUTCF, FIC	Life Insurance and Annuities	28	Modern Woodmen of America	Texas
Brigid Layman	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Virginia
Michael Lee Leach LUTCF	Life Insurance and Annuities	2	Western & Southern Financial Group	Ohio
Paul E. Leapaldt ChFC, CLU, CLTC, LUTCF	Life Insurance and Annuities	22	Thrivent Financial	Oregon
Joe Leath	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Texas
Marc G. Leatherwood	Life Insurance and Annuities	5	North Mecklenburg Farm Bureau	North Carolina
Marc G. Leatherwood	Multiline	5	North Mecklenburg Farm Bureau	North Carolina
Jeffrey Leding	Multiline	4	Southern Farm Bureau Life Insurance	Arkansas
Peter M. Lee CFP	Life Insurance and Annuities	8	Thrivent Financial	Washington
Giyoon June Lee	Life Insurance and Annuities	1	Western & Southern Financial Group	California
Donald Ralph Lee LUTCF, CLU, ChFC	Life Insurance and Annuities	27	Thrivent Financial	Montana
Michael P. Lee	Life Insurance and Annuities	8	Harnett County Farm Bureau	North Carolina
Joe W. Lee	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Texas
Sa Lee	Life Insurance and Annuities	5	Farm Bureau Financial Services	North Carolina
Sa Lee	Multiline	5	Farm Bureau Financial Services	North Carolina
Maxwell Lance Leftwich	Life Insurance and Annuities	5	Surry County Farm Bureau	North Carolina
Randall T. Lehman CLU, ChFC, AEP	Financial Advising and Investments	31	Summit Financial Group	Indiana
Randall T. Lehman CLU, ChFC, AEP	Life Insurance and Annuities	31	Summit Financial Group	Indiana
Gregory M. Lemanski LUTCF, NQA	Multiline	21	State Farm Insurance Companies	Michigan
Rustin J. Leonard FIC	Life Insurance and Annuities	13	Thrivent Financial	Kansas
Andrew G. Leraas CLTC	Life Insurance and Annuities	1	Thrivent Financial	North Dakota
Patricia A. Lerma	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Philip A. Leshock	Life Insurance and Annuities	4	Thrivent	Pennsylvania
Brian M. Lester	Life Insurance and Annuities	22	Northwestern Mutual	Kansas
Mitchell D. Letwin CLTC	Financial Advising and Investments	21	Northwestern Mutual	Pennsylvania
Mitchell D. Letwin CLTC	Life Insurance and Annuities	21	Northwestern Mutual	Pennsylvania
John T. Levi FIC	Life Insurance and Annuities	18	Thrivent Financial	Wisconsin
Aron P. Levy LACP	Life Insurance and Annuities	2	New York Life	Massachusetts
Ken E. Lewis	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Michael L. Lewis	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Michael L. Lewis	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina

Alberta A. Lewis	Life Insurance and Annuities	18	Modern Woodmen of America	Ohio
Peter M. Lewis LUTCF, ChFC	Life Insurance and Annuities	26	MassMutual Financial Group	Texas
Marilyn P. Lewis CLU, ChFC, CASL	Life Insurance and Annuities	26	Marilyn Lewis State Farm	Nevada
Marilyn P. Lewis CLU, ChFC, CASL	Multiline	26	Marilyn Lewis State Farm	Nevada
Lloyd Patrick Lewis	Life Insurance and Annuities	5	Lauderdale County Farm Bureau	Mississippi
Lloyd Patrick Lewis	Multiline	5	Lauderdale County Farm Bureau	Mississippi
Nicholas S. Lewis	Life Insurance and Annuities	12	Thrivent Financial	Minnesota
Stephen Mark Lewis	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Louisiana
Annette E. Lillie CLU, LUTCF	Health Insurance and Employee Benefits	24	Insurance Services Northwest	Oklahoma
Annette E. Lillie CLU, LUTCF	Life Insurance and Annuities	24	Insurance Services Northwest	Oklahoma
Kyle Lillie LUTCF	Financial Advising and Investments	7	Insurance Services Northwest	Oklahoma
Kyle Lillie LUTCF	Health Insurance and Employee Benefits	7	Insurance Services Northwest	Oklahoma
Kyle Lillie LUTCF	Life Insurance and Annuities	7	Insurance Services Northwest	Oklahoma
Kevin Limon	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Zachary Thomas Lineberry	Life Insurance and Annuities	6	Carroll County Farm Bureau Life	Virginia
Patrick Linehan FIC	Life Insurance and Annuities	6	Modern Woodmen of America	Maine
Jeffrey J.L. Ling CFP	Life Insurance and Annuities	9	MassMutual	Hawaii
Rene O. Lino	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Austin R. Little	Multiline	1	Southern Farm Bureau Life Insurance	Florida
Charles Vincent Lively	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Matthew L. Lloyd	Life Insurance and Annuities	20	Northwestern Life	Virginia
Michael Burton Locke	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	South Carolina
Michael Burton Locke	Multiline	2	Southern Farm Bureau Life Insurance	South Carolina
Barney R. Loesch CFP, CLU, FIC, ChFC	Life Insurance and Annuities	14	Thrivent Financial	Texas
Lisa Long Bradshaw	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Texas
Matt Longan	Financial Advising and Investments	1	Northwestern Mutual	Oklahoma
Matt Longan	Life Insurance and Annuities	1	Northwestern Mutual	Oklahoma
Michael F. Lonon	Life Insurance and Annuities	2	Tarrant County Farm Bureau	Texas
Alma D. Lopez	Life Insurance and Annuities	10	Liberty County Farm Bureau	Texas
Daniel K. Loventhal CFP, CLTC, ChFC, CLU	Life Insurance and Annuities	14	Northwestern Mutual - Goodwin, Wright	Georgia
William G. Loventhal CLU, ChFC, CFP, AEP	Life Insurance and Annuities	46	Northwestern Mutual - Goodwin, Wright	Georgia
Justin H. Lovett	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Arkansas
Justin H. Lovett	Multiline	10	Southern Farm Bureau Life Insurance	Arkansas
Doyle Allen Lowe	Life Insurance and Annuities	14	Texas Farm Bureau	Texas
Joey S. Lucas	Life Insurance and Annuities	6	Watauga	North Carolina
Joey S. Lucas	Multiline	6	Watauga	North Carolina
James E. Luckie	Life Insurance and Annuities	5	Georgia Farm Bureau	Georgia
James E. Luckie	Multiline	5	Georgia Farm Bureau	Georgia
Paul A. Ludacka CFP, CLU, ChFC	Financial Advising and Investments	19	Northwestern Mutual	Nebraska
Paul A. Ludacka CFP, CLU, ChFC	Life Insurance and Annuities	19	Northwestern Mutual	Nebraska
Jeffrey L. Ludwick	Multiline	8	Country Financial	Illinois
Timothy C. Lukasek	Life Insurance and Annuities	5	Thrivent Financial	Wisconsin
John Luis Lusignan FIC	Life Insurance and Annuities	3	Modern Woodmen of America	Wisconsin
Linda D. Mabe	Life Insurance and Annuities	1	NC FARM BUREAU	North Carolina
Carl Mabry	Multiline	6	Southern Farm Bureau Life Insurance	Arkansas
Amine Mabsout CRPS, AWMA, RFC, LACP	Financial Advising and Investments	3	AMETRINE FINANCIAL & INSURANCE SERVICES	California
Yvonne M. Madson ChFC, FIC, LUTCF	Life Insurance and Annuities	10	Thrivent Financial	California
Omar Antonio Maldonado	Life Insurance and Annuities	3	Thrivent Financial	Missouri
Penny L. Maly FIC	Life Insurance and Annuities	4	Thrivent Financial	Texas
Pat A. Mammoser	Life Insurance and Annuities	5	Country Financial	Illinois
David C. Mann CLU, CFP	Financial Advising and Investments	14	Las Vegas Agency	Nevada
David C. Mann CLU, CFP	Life Insurance and Annuities	14	Las Vegas Agency	Nevada
David L. Mann CLU, ChFC, MSFS, CFP	Life Insurance and Annuities	46	Northwestern Mutual	Indiana
Christopher Manning	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	Arkansas
Christopher Manning	Multiline	17	Southern Farm Bureau Life Insurance	Arkansas

Brandon L. Manning	Life Insurance and Annuities	3	Pitt County Farm Bureau	North Carolina
Steve Marek	Life Insurance and Annuities	2	Country Financial	Illinois
Bennie Arnold Marek LUTCF, FSS	Life Insurance and Annuities	6	Farm Bureau Ins Co	Texas
Tim Marriott CLU, ChFC	Financial Advising and Investments	1	Tim Marriott Insurance Agency	Illinois
Tim Marriott CLU, ChFC	Life Insurance and Annuities	1	Tim Marriott Insurance Agency	Illinois
Jonathan Marsh FIC, CFFM, CLF	Life Insurance and Annuities	11	Modern Woodmen of America	Mississippi
James M. Marsh LUTCF	Life Insurance and Annuities	7	Union Co. Farm Bureau / Marshville office	North Carolina
James M. Marsh LUTCF	Multiline	7	Union Co. Farm Bureau / Marshville office	North Carolina
Dominic E. Marsico CLU, RHU, ChFC	Financial Advising and Investments	9	Wechsler Marsico Simpson	Pennsylvania
Jeffrey Marsico CLU	Financial Advising and Investments	2	Diamond State Financial Group	Pennsylvania
Denise N. Martin	Multiline	8	Southern Farm Bureau Life Insurance	North Carolina
Charles E. Martin CFP, CLU, ChFC, CASL	Life Insurance and Annuities	32	Northwestern Mutual	New York
Aimar A. Martin CLU, ChFC, LUTCF	Multiline	4	Georgia Farm Bureau	Georgia
Robert R. Martin LUTCF, AFIS	Life Insurance and Annuities	5	Va Farm Bureau	Virginia
Shannon Lynn Martin	Life Insurance and Annuities	13	TX Farm Bureau	Texas
Coy Steven Mason	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Arkansas
Tobin L. Mason CFP, FIC	Life Insurance and Annuities	11	Modern Woodmen of America	South Dakota
Darren Scott Mason CLU, ChFC	Financial Advising and Investments	12	Advanced Benefit Systems	California
Allen T. Mathis FSCP	Life Insurance and Annuities	3	NC Farm Bureau	North Carolina
Kerry A. Matthews	Life Insurance and Annuities	1	New York Life	Minnesota
Joyce D. Matthews	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Mark R. Matulia CLU, CHFC	Life Insurance and Annuities	18	Matulia Financial Services	Georgia
Marshall Matulia	Life Insurance and Annuities	2	Matulia Financial Services	Georgia
Tamela Lynne Matuska FIC, FR	Life Insurance and Annuities	6	Modern Woodmen of America	South Dakota
Joseph R. Mayeaux LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance Co	Louisiana
James M. Mayfield	Life Insurance and Annuities	6	Leake County Farm Bureau Insurance	Mississippi
William M. Mcadory	Multiline	5	Winston County	Mississippi
Kaci McBryde	Life Insurance and Annuities	4	Sherman County Farm Bureau	Texas
Robert A. Mcbryde LUTCF	Life Insurance and Annuities	6	Tippach County Farm Bureau	Mississippi
Kenneth R. McCall CFP, ChFC, RICP	Life Insurance and Annuities	18	Thrivent Financial	California
Patrice M. McCann-Koerselman CLU, FICF, RICP	Life Insurance and Annuities	23	Modern Woodmen of America	North Dakota
Marlyn L. McClain	Life Insurance and Annuities	27	Masters Financial & Insurance Group, LLC	Nebraska
Mark J. McCollum	Life Insurance and Annuities	5	Farm Bureau Ins Co.	North Carolina
Jason B. McCollum	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Arkansas
Jason B. McCollum	Multiline	6	Southern Farm Bureau Life Insurance	Arkansas
Whitney McConnell	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Virginia
Douglas Andrew McCraw	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Jonathan McCullough	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Jonathan McCullough	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Don R. McDaniel	Multiline	9	Lee Co Farm Bureau	South Carolina
Lonnie P. McDaniels	Multiline	3	Wilkinson County Farm Bureau	Mississippi
David L. McDermott	Life Insurance and Annuities	9	New York Life	Minnesota
Remington McDermott	Life Insurance and Annuities	1	Texas Farm Bureau	Texas
Michael McDow	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Louisiana
Christopher L. McDowell	Life Insurance and Annuities	1	Gilmore Agency	North Carolina
Phillip Shaun McDuffee AEP, CLU, ChFC	Financial Advising and Investments	15	North Star Consultants of TX	Texas
Robert H. McDuffie LUTCF, FICF	Life Insurance and Annuities	26	Modern Woodmen of America	Florida
Todd W. McFadden LUTCF	Life Insurance and Annuities	3	Pamlico County	North Carolina
Wade A. McFee CLU, ChFC	Life Insurance and Annuities	20	McFee Financial Group	Minnesota
Milton Benjamin McGann	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Virginia
Winford Kevin McGirt	Life Insurance and Annuities	1	North Carolina Farm Bureau	North Carolina
Josh L. McIntyre	Life Insurance and Annuities	1	Farm Bureau	Mississippi
Josh L. McIntyre	Multiline	1	Farm Bureau	Mississippi
Mike McKee LUTCF	Life Insurance and Annuities	18	Southern Farm Bureau Life	South Carolina
Mike McKee LUTCF	Multiline	18	Southern Farm Bureau Life	South Carolina

Wayne E. McKenzie LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau	South Carolina
Wayne E. McKenzie LUTCF	Multiline	9	Southern Farm Bureau	South Carolina
Marsha McKinnie FIC	Life Insurance and Annuities	14	Modern Woodmen of America	Arkansas
Timothy A. McLain LUTCF, FSS	Multiline	7	The McLain Agency, P.C.	Alabama
John A. McLamb	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Mary Christina McManus	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Louisiana
Joseph H. McMillan	Multiline	11	Southern Farm Bureau Life Insurance	South Carolina
Nicolas McNabb FIC, CLTC, CCPS	Life Insurance and Annuities	5	Thrivent Financial	Texas
Jeremy E. McNeill	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Jeremy E. McNeill	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Gary B. McNeill LUTCF	Life Insurance and Annuities	2	Montgomery Country Farm Bureau	North Carolina
Sean F. McNeill LUTCF, CASL, ChFC, CLU	Multiline	19	Southern Farm Bureau Life Insurance	Florida
Thomas A. McNichol LUTCF	Life Insurance and Annuities	17	NSC Financial	North Carolina
Shelia O. Meador	Life Insurance and Annuities	1	Southern Farm Bureau	Texas
James Y. Medders	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Mississippi
James Y. Medders	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Thomas J. Meehan	Life Insurance and Annuities	5	The Hanson Financial Group	Idaho
Charles Kenny Melvin	Life Insurance and Annuities	7	Southern Farm Bureau	North Carolina
John J. Meneely LUTCF	Life Insurance and Annuities	7	Lifetime Financial Group	Nebraska
Keith Mensendiek FIC, RICP	Life Insurance and Annuities	8	Thrivent Financial	Indiana
John C. Mericle	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Florida
John C. Mericle	Multiline	6	Southern Farm Bureau Life Insurance	Florida
William D. Metheny	Life Insurance and Annuities	13	Thrivent Financial	South Dakota
James P. Meyer LUTCF, ChFC, FIC, CLTC	Life Insurance and Annuities	33	Thrivent Financial	Wisconsin
Todd M. Meyer	Life Insurance and Annuities	8	NCGB	North Carolina
Todd M. Meyer	Multiline	8	NCGB	North Carolina
Eric Q. Michaels LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	North Carolina
Mark Midford	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Larry D. Milburn LUTCF, FIC	Life Insurance and Annuities	13	Martin Agency	Kentucky
Stacy S. Millard FIC, CLTC	Life Insurance and Annuities	4	Thrivent Financial	South Dakota
Bernard H. Miller	Life Insurance and Annuities	3	Western & Southern Financial Group	Ohio
Joshua Whit Miller	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Mississippi
Joshua Whit Miller	Multiline	1	Southern Farm Bureau Life Insurance	Mississippi
Donald R. Miller	Life Insurance and Annuities	12	Thrivent Financial	South Dakota
Douglas B. Miller CLU, CLTC, CFP, RICP	Financial Advising and Investments	13	Northwestern Mutual	California
Douglas B. Miller CLU, CLTC, CFP, RICP	Life Insurance and Annuities	13	Northwestern Mutual	California
Kirk William Miller	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Arkansas
Kirk William Miller	Multiline	8	Southern Farm Bureau Life Insurance	Arkansas
James W. Milliken FIC	Life Insurance and Annuities	8	Legere Agency	New Hampshire
Mark Anthony Mills	Life Insurance and Annuities	3	Pulaski County Office	Virginia
Matthew Lewis Mills	Life Insurance and Annuities	3	Caldwell	Louisiana
Matthew Lewis Mills	Multiline	3	Caldwell	Louisiana
David Craig Millsaps LUTCF	Life Insurance and Annuities	4	Macon Co. Farm Bureau	North Carolina
Matthew L. Mims	Multiline	7	Farm Bureau	South Carolina
David A. Missal CFP, FIC	Life Insurance and Annuities	6	Thrivent Financial	South Dakota
Jolynne Mitchell	Life Insurance and Annuities	4	Modern Woodmen of America	Kansas
Ashley Moberley	Life Insurance and Annuities	5	Madison Farm Bureau	Louisiana
Charles Lynn Mobley	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Jason L. Moehring CFP, FIC, LUTCF	Life Insurance and Annuities	18	Thrivent Financial	Minnesota
Joseph Monan	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Kevin P. Monroe CLU, ChFC, FIC	Life Insurance and Annuities	23	Modern Woodmen of America	Maine
Emily Montgomery	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Texas
Hailey E. Moody	Life Insurance and Annuities	1	Farm Bureau - Mississippi- Hailey Moody	Mississippi
Hailey E. Moody	Multiline	1	Farm Bureau - Mississippi- Hailey Moody	Mississippi
Stephen L. Moore	Multiline	1	Southern Farm Bureau Life Insurance	Mississippi

Rebecca R. Moore	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Brian Q. Moore	Life Insurance and Annuities	1	NC Farm Bureau Insurance	North Carolina
Perry B. Moore	Life Insurance and Annuities	1	NC Farm Bureau	North Carolina
Perry B. Moore	Multiline	1	NC Farm Bureau	North Carolina
David Richard Moore	Life Insurance and Annuities	3	McDowell County/ Blankenship Agency	North Carolina
Ricky L. Moore	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Ricky L. Moore	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Robert D. Moore LUTCF	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Mississippi
Matthew T. Moore LUTCF, FIC, CLU	Life Insurance and Annuities	12	Modern Woodmen of America	Ohio
Francisco Morales FIC, LUTCF, CLU, RICP	Life Insurance and Annuities	35	Modern Woodmen of America	Wisconsin
Timothy J. Moran LUTCF, LACP	Life Insurance and Annuities	16	UCL Financial Group, LLC	Tennessee
Michael A. Morehead LUTCF	Life Insurance and Annuities	14	Stokes Co. Farm Bureau	North Carolina
Jennifer Morgan	Life Insurance and Annuities	3	Texas Farm Bureau	Texas
Charlie Morris	Life Insurance and Annuities	5	Clay County Farm Bureau	Texas
Wanda W. Morton FICF, CCFM	Life Insurance and Annuities	20	Modern Woodmen Chambers Region	South Carolina
Chanda Rae Moseley	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Texas
Lee Allen Moser FICF	Life Insurance and Annuities	5	Modern Woodmen of America	Michigan
Joshua Adam Muche	Life Insurance and Annuities	6	Modern Woodmen of America	Wisconsin
Christopher M. Mueller	Life Insurance and Annuities	1	Country Insurance Financial	Illinois
Robert Mueller CLTC, FIC, RICP	Life Insurance and Annuities	5	Thrivent Financial	
Kristopher K. Muldoon	Life Insurance and Annuities	5	Southern Farm Bureau	Arkansas
Kyle F. Mumpton CFP, FIC	Life Insurance and Annuities	22	Thrivent Financial	New York
Benjamin C. Munsch CHFC	Life Insurance and Annuities	8	Thrivent Financial	Minnesota
Greg E. Murphy LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Arkansas
Greg E. Murphy LUTCF	Multiline	9	Southern Farm Bureau Life Insurance	Arkansas
Michael W. Murray	Life Insurance and Annuities	12	Murray Insurance & Financial Service Inc.	Texas
Tommy C. Muston	Life Insurance and Annuities	2	Farm Bureau Ins.	Arkansas
Anthony V. Myatt	Life Insurance and Annuities	4	Modern Woodmen of America	Kentucky
Bradley D. Myers	Life Insurance and Annuities	4	Wautauga Co. Farm Bureau	North Carolina
Michael Naaman	Life Insurance and Annuities	2	Farm Bureau	Mississippi
Jeff Nalley FIC	Life Insurance and Annuities	1	Modern Woodmen of America	Kentucky
Nicklaus Nance	Life Insurance and Annuities	1	North Carolina Farm Bureau Insurance	North Carolina
Melissa B. Nason LUTCF	Life Insurance and Annuities	11	Onslow County Farm Bureau	North Carolina
Melissa B. Nason LUTCF	Multiline	11	Onslow County Farm Bureau	North Carolina
Jesse Marcello Navarro	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Jesse Marcello Navarro	Multiline	7	Southern Farm Bureau Life Insurance	North Carolina
Donald N. Neff CLU, ChFC, FIC	Life Insurance and Annuities	19	Thrivent Financial	California
Robert A. Nelson	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Robert A. Nelson	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Jonathan J. Nelson FIC	Life Insurance and Annuities	3	Modern Woodmen of America	Wisconsin
Patsy D. Nesteby FICF, FSCP	Life Insurance and Annuities	18	Modern Woodmen of America	Minnesota
Ryan S. Neuwirth LUTCF	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
James A. Newberry	Life Insurance and Annuities	2	Karnes County Farm Bureau	Texas
Joshua A. Newhouse	Life Insurance and Annuities	9	Thrivent Financial	Iowa
Phillip K. Newkirk FIC	Life Insurance and Annuities	13	Modern Woodmen of America	Missouri
Richard J. Newman	Life Insurance and Annuities	1	Forrest County Farm Bureau	Mississippi
Thomas Olin Newton	Life Insurance and Annuities	3		South Carolina
Thomas Olin Newton	Multiline	3		South Carolina
Adam M. Nichols	Multiline	4	Southern Farm Bureau Life Insurance	Arkansas
Ryan Nicholson	Life Insurance and Annuities	3	Texas Farm Bureau Insurance	Texas
Curtis M. Nickels	Life Insurance and Annuities	6	Farm Bureau-Livingston Parish	Louisiana
Terry J. Niedfeldt CFP, CLU, ChFC, RHU, FIC	Life Insurance and Annuities	21	Thrivent Financial	Wisconsin
Scott S. Niekamp CFP, ChFC, CLU	Financial Advising and Investments	14	Niekamp Financial	Missouri
Scott S. Niekamp CFP, ChFC, CLU	Life Insurance and Annuities	14	Niekamp Financial	Missouri
Kathryn L. Noel CFP, CLU, ChFC	Life Insurance and Annuities	5	Northwestern Mutual	Minnesota

Michael M. Norman FIC	Life Insurance and Annuities	5	Modern Woodmen of America	Florida
Henry C. Norman	Life Insurance and Annuities	1	southern farm bureau/parker agency	North Carolina
Gabe Norris	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Robert Wayne Norris	Life Insurance and Annuities	9	Southern Farm Bureau	North Carolina
Robert Wayne Norris	Multiline	9	Southern Farm Bureau	North Carolina
Paul Norris	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Danny T. Nungesser FICF, CFFM	Life Insurance and Annuities	3	Modern Woodmen of America	Georgia
Kurt Nygaard	Life Insurance and Annuities	6	Thrivent Financial	Minnesota
Jonathan P. Obest CFP	Life Insurance and Annuities	1	Modern Woodmen of America	California
Robert R. OBriant	Multiline	1	NCFB Ins. Co.	North Carolina
Sean Rollie O'Brien	Life Insurance and Annuities	7	NC/Cabarrus County Farm Bureau Life	North Carolina
Shirley A. Odel LUTCF	Life Insurance and Annuities	10	So Farm Bureau	North Carolina
Gynger Oden	Life Insurance and Annuities	8	Texas Farm Bureau	Texas
William J. O'Doherty FIC	Life Insurance and Annuities	6	Thrivent Financial	New Jersey
Donald M. Odom	Life Insurance and Annuities	20	Florida Farm Bureau/Donald M. Odom Jr. Inc.	Florida
Donald M. Odom	Multiline	20	Florida Farm Bureau/Donald M. Odom Jr. Inc.	Florida
Jes Odom	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Florida
Jes Odom	Multiline	3	Southern Farm Bureau Life Insurance	Florida
Michael T. O'Farrell	Life Insurance and Annuities	1	Farm Bureau	South Carolina
Michael T. O'Farrell	Multiline	1	Farm Bureau	South Carolina
Timothy O'Geary	Life Insurance and Annuities	2	Vance Co/Twisdale Agency	North Carolina
Jeffrey A. Olinger	Life Insurance and Annuities	11	Thrivent Financial	Iowa
Jack E. Oliver	Multiline	3	Southern Farm Bureau	North Carolina
Douglas M. Olm LUTCF, FIC	Life Insurance and Annuities	27	Modern Woodmen of America	Wisconsin
Timothy J. O'Loughlin FIC	Life Insurance and Annuities	29	Modern Woodmen of America	Iowa
Richard A. Olson Fic, LUTCF	Life Insurance and Annuities	34	Modern Woodmen Fraternal Financial	Wisconsin
Wanda J. O'Neal	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Florida
Megan O'Neal	Multiline	6	St. Francis County Farm Bureau	Arkansas
Jeff O'Neal	Life Insurance and Annuities	3	Texas Farm Bureau	Texas
Steven W. O'Neill	Life Insurance and Annuities	6	Country Financial	Illinois
Dan P. Onufryk LUTCF	Life Insurance and Annuities	11	Western & Southern Fin. Group	Pennsylvania
Jeremy Chance Ortego	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Louisiana
Zachary Orton	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Daryl Osmus	Life Insurance and Annuities	12	Thrivent Financial	Oklahoma
Jacob C. Ottinger FIC	Life Insurance and Annuities	21	Modern Woodmen of America	Tennessee
Lee Owen	Life Insurance and Annuities	1	New York Life	Mississippi
William Kent Owens	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Virginia
Bobby C. Owens	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Bobby Jo Owens	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Aaron Matthew Owens	Life Insurance and Annuities	5	Southern Farm Bureau	Arkansas
Aaron Matthew Owens	Multiline	5	Southern Farm Bureau	Arkansas
Joseph H. Owens	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Kathleen E. Owings LACF	Financial Advising and Investments	2	Westbilt Financial Group	Colorado
Charlie E. Pace LUTCF	Multiline	6	South Carolina Farm Bureau	South Carolina
Luis Enrique Padilla	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Roger Allen Palmer	Life Insurance and Annuities	2	DeSoto County Farm Bureau	Mississippi
Roger Allen Palmer	Multiline	2	DeSoto County Farm Bureau	Mississippi
Adam R. Parker	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Joseph C. Parker	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Mississippi
Joseph C. Parker	Multiline	5	Southern Farm Bureau Life Insurance	Mississippi
Jon Parker	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Mississippi
John P. Parker	Life Insurance and Annuities	3	Dallas County Farm Bureau	Arkansas
David W. Parker FICF, LUTCF	Life Insurance and Annuities	32	Modern Woodmen Fraternal Financial	Wisconsin
Dennis L. Parker LUTCF	Life Insurance and Annuities	15	Southern Farm Bureau	North Carolina
Dennis L. Parker LUTCF	Multiline	15	Southern Farm Bureau	North Carolina

Curtis A. Parker CLU, LUTCF, ChFC	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Virginia
David H. Parker	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Ruthann Parkinson CLTC, FIC	Life Insurance and Annuities	5	Thrivent Financial	Minnesota
James C. Parks LUTCF	Life Insurance and Annuities	1	Lenoir County Farm Bureau	North Carolina
Brian N. Parks LUTCF, FSS, FSCP, AFIS	Life Insurance and Annuities	7	Parks Agency	Virginia
J. David Parr LUTCF	Life Insurance and Annuities	4	Farm Bureau	Virginia
Cameron Y. Parr	Life Insurance and Annuities	1	Cameron Parr Agency	Illinois
Cameron Y. Parr	Multiline	1	Cameron Parr Agency	Illinois
Tanya R. Parrish	Multiline	7	Southern Farm Bureau	North Carolina
Rick J. Passow	Life Insurance and Annuities	18	Country Financial	Illinois
Shawn M. Pate LUTCF	Multiline	5	Farm Bureau	Arkansas
Bhargav Patel	Life Insurance and Annuities	1	New York Life	Illinois
Jayantilal Patel	Life Insurance and Annuities	1	New York Life	Illinois
Scott S. Paterick CLU, LUTCF, FIC	Life Insurance and Annuities	30	The Investors Choice	Wisconsin
Janessa J. Patrick	Life Insurance and Annuities	6	NC Farm Bureau / Wilkes Co. Farm Bureau	North Carolina
Kirby Anthony Patterson	Life Insurance and Annuities	10	GA Farm Bureau	Georgia
Kirby Anthony Patterson	Multiline	10	GA Farm Bureau	Georgia
Tanya K. Patzner LACP, LUTCF, FSS, RICP	Life Insurance and Annuities	8	Tanya Patzner Insurance	Nebraska
Andrea K Paul	Life Insurance and Annuities	4	Thrivent Financial	Pennsylvania
George W. Payne	Life Insurance and Annuities	2	NC Farm Bureau/Ritter AgencyRitter Agency	North Carolina
Henry C. Payne	Life Insurance and Annuities	6	Alfa Insurance	Mississippi
Blake Peden	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Mississippi
Georgia D. Peeler	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	Texas
Georgia D. Peeler	Multiline	11	Southern Farm Bureau Life Insurance	Texas
Kim L. Pelkey FICF, LUTCF	Life Insurance and Annuities	18	Modern Woodmen of America	Maine
Elizabeth Penhollow	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Jason D. Percha	Life Insurance and Annuities	4	Country Financial	Colorado
Guy H. Percy	Financial Advising and Investments	11	Country Financial	Illinois
Guy H. Percy	Multiline	11	Country Financial	Illinois
David C. Pereira CFP, CLU, ChFC	Life Insurance and Annuities	9	Modern Woodmen of America	New Hampshire
David D. Perry LUTCF, ChFC, CLU	Life Insurance and Annuities	14	Southern Farm Bureau Life Insurance	Texas
Kelly L. Perry ChFC, CLTC, FIC	Life Insurance and Annuities	13	Loyalhanna Group	Pennsylvania
Justin M. Perry LUTCF, FSS	Life Insurance and Annuities	12	NC Farm Bureau	North Carolina
Justin M. Perry LUTCF, FSS	Multiline	12	NC Farm Bureau	North Carolina
Van L. Perry FIC	Life Insurance and Annuities	3	Modern Woodmen of America	Maine
Shawn K. Petersen	Life Insurance and Annuities	18	Thrivent Financial	Nebraska
Wayne M. Peterson CLU, ChF, CFP	Life Insurance and Annuities	21	Thrivent Financial	California
Erik D. Peterson LUTCF	Multiline	16	Country Financial	Minnesota
Christopher Thomas Peterson	Life Insurance and Annuities	1	Country Financial	Illinois
Jonathan M. Pettey LUTCF	Life Insurance and Annuities	8	Lee County Farm Bureau	Mississippi
Jonathan M. Pettey LUTCF	Multiline	8	Lee County Farm Bureau	Mississippi
Sharon J. Phelps FIC, CPA, CFP	Life Insurance and Annuities	9	Thrivent Financial	Ohio
Kenny W. Phifer LUTCF	Life Insurance and Annuities	10	Tishomiwgo County Form Bureau	Mississippi
Tonja S. Philbeck CLU, LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Tonja S. Philbeck CLU, LUTCF	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Mark C. Phillips FIC, LUTCF	Life Insurance and Annuities	9	Modern Woodmen of America	Wisconsin
Jeffrey T. Photiades CLU, ChFC, CASL, LUTCF	Life Insurance and Annuities	26	Northwestern Mutual	New Hampshire
Susan E. Pick	Life Insurance and Annuities	3	Atascosa County	Texas
Jesse L. Pierce	Life Insurance and Annuities	2	North Carolina Farm Bureau	North Carolina
Jesse L. Pierce	Multiline	2	North Carolina Farm Bureau	North Carolina
Mark S. Pierce MBA, CFP, ChFC, FIC	Life Insurance and Annuities	19	Thrivent Financial	Illinois
Christine Pikutis-Musuneggi CRPC, CLTC, LACP	Financial Advising and Investments	5	The Musuneggi Financial Group, LLC	Pennsylvania
Ryan W. Pinkston	Life Insurance and Annuities	2	Southern Farm Bureau	Texas
Gordon K. Pippin	Life Insurance and Annuities	1	Belhaven Farm Bureau	North Carolina
Gordon K. Pippin LUTCF	Life Insurance and Annuities	14	Southern Farm Bureau Life Insurance	North Carolina

Cassy Pittillo	Life Insurance and Annuities	3	SFBLI	Texas
Donald Marion Pittman LUTCF	Multiline	4	Southern Farm Bureau Life Insurance	Mississippi
Mary L. Place LUTCF	Life Insurance and Annuities	1	New York Life	Nebraska
Dennis Ryan Plattenberger	Financial Advising and Investments	4	Stephenson Agency	Minnesota
Dennis Ryan Plattenberger	Life Insurance and Annuities	4	Stephenson Agency	Minnesota
Rhonda B. Poe LUTCF, FSS	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Brian C. Poindexter	Life Insurance and Annuities	8	Rowan Co Farm Bureau	North Carolina
Brian C. Poindexter	Multiline	8	Rowan Co Farm Bureau	North Carolina
Audrey L. Polinsky CFP, CLU, ChFC, CASL	Life Insurance and Annuities	18	Midtown Financial	New York
Robert Polizzi CFP, CLU	Financial Advising and Investments	9	Northwestern Mutual Financial Network/Striano Firm	Florida
Cecil M. Polk	Life Insurance and Annuities	1	Cecil Polk Insurance Agency	Arkansas
Charles E. Pollock CLU, ChFC	Life Insurance and Annuities	40	Ted Pollock Corporation	California
Brett A. Polvado	Life Insurance and Annuities	2	Southern Farm Bureau	Texas
Aldo M. Pomposini	Financial Advising and Investments	2	Northwestern Mutual	Pennsylvania
Aldo M. Pomposini	Life Insurance and Annuities	2	Northwestern Mutual	Pennsylvania
Shelley Renae Porter	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Meagan Porter	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Meagan Porter	Multiline	1	Southern Farm Bureau Life Insurance	North Carolina
Ottis Lee Potter	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Robin Barrett Potter LUTCF	Multiline	13	N.C. Farm Bureau	North Carolina
Matthew Todd Potts	Life Insurance and Annuities	7	Country Insurance	Illinois
Adrian J. Povia	Multiline	1	Southern Farm Bureau Life Insurance	Florida
Dylan M. Powell	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
David J. Powell CLU, ChFC, CFP, RHU	Health Insurance and Employee Benefits	14	David J. Powell & Assoc	Kansas
Dennis A. Prentice LUTCF, CSA, RFC	Financial Advising and Investments	21	Prentice & Associates	Illinois
Jeff A. Prentice LUTCF, CLU, ChFC, REBC	Financial Advising and Investments	5	Prentice Financial Svc Inc.	Illinois
Nicole Lea Price FIC	Life Insurance and Annuities	7	Modern Woodmen of America	South Dakota
Marlin L. Pruismann CLU, ChFC, FIC, CFP	Life Insurance and Annuities	29	Thrivent Financial	Iowa
Andrea S. Pruismann CFP, CLTC, RICP, FIC	Life Insurance and Annuities	9	Thrivent Financial	Iowa
Bradley Scott Pryor	Multiline	8	Southern Farm Bureau	Arkansas
Robert Wilson Pugh	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
James D. Quayle FIC, CLTC, RICP	Life Insurance and Annuities	14	The Great Lakes Group	Michigan
Nazim Qureshi ChFC	Life Insurance and Annuities	9	Northwestern Mutual	Florida
Michelle G. Raber LUTCF	Life Insurance and Annuities	15	State Farm	Maine
Michelle G. Raber LUTCF	Multiline	15	State Farm	Maine
Donald G. Raley LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	Florida
Donald G. Raley LUTCF	Multiline	17	Southern Farm Bureau Life Insurance	Florida
Nicholas J. Ramaekers LUTCF, CFS	Financial Advising and Investments	24	P.J. Ramaekers & Assoc Inc.	Nebraska
Nicholas J. Ramaekers LUTCF, CFS	Life Insurance and Annuities	24	P.J. Ramaekers & Assoc Inc.	Nebraska
Patrick J. Ramaekers CFS, CLU	Financial Advising and Investments	48	P. J. Ramaekers & Associates, Inc.	Nebraska
Patrick J. Ramaekers CFS, CLU	Life Insurance and Annuities	48	P. J. Ramaekers & Associates, Inc.	Nebraska
Jennifer Denise Ramer	Life Insurance and Annuities	3	Texas Farm Bureau	Texas
Carol A. Rappaport CLU, ChFC, CLTC	Financial Advising and Investments	15	The Tronco Agency	New York
Madsen Raun	Life Insurance and Annuities	1	Wharton County Farm Bureau	Texas
Steven D. Ray	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Steven D. Ray	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Glenn Allen Ray LUTCF	Life Insurance and Annuities	8	Columbus Co Farm Bureau	North Carolina
Jeffrey Rea	Life Insurance and Annuities	5	Lee County Farm Bureau	Mississippi
Jeffrey Rea	Multiline	5	Lee County Farm Bureau	Mississippi
Jerry C. Reaves FIC	Life Insurance and Annuities	13	Rainwater Agency	Missouri
Erica Shirley Rector	Multiline	4	Southern Farm Bureau Life Insurance	South Carolina
LeGrand S. Redfield CLU, ChFC, CFP, AWMA	Financial Advising and Investments	24	Asset Management Group, Inc.	Connecticut
Ernest Bryant Reese LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau	Virginia
Jeffery R. Register	Life Insurance and Annuities	1	Columbus Co. Farm Bureau	North Carolina
Chris G. Register	Life Insurance and Annuities	14	Southern Farm Bureau Life Insurance	North Carolina

Chris G. Register	Multiline	14	Southern Farm Bureau Life Insurance	North Carolina
Burlon Reid	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Mississippi
Donald K. Reid	Life Insurance and Annuities	18	Kansas City Life Insurance Company	Missouri
Joseph T. Reilly CFP, RICP, CLTC, FIC	Life Insurance and Annuities	14	Thrivent Financial	Ohio
Michael L. Reimer CFP	Life Insurance and Annuities	15	Thrivent Financial	North Dakota
Thomas C. Reisdorph	Life Insurance and Annuities	20	State Farm Insurance Companies	Nebraska
Thomas C. Reisdorph	Multiline	20	State Farm Insurance Companies	Nebraska
Tasia V. Rekieta	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Todd Anthony Reopelle	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Texas
Ted N. Reynolds LUTCF, FSCP	Life Insurance and Annuities	5	Western & Southern Financial Group	Pennsylvania
Gregg M. Reynolds LUTCF	Multiline	3	Southern Farm Bureau Life Insurance Company	Kentucky
Michael Dale Reynolds LUTCF	Multiline	17	Southern Farm Bureau Life Insurance	Kentucky
Darrell L. Reynolds LUTCF	Life Insurance and Annuities	17	Modern Woodmen of America	Wisconsin
Bryan Joseph Reynolds LUTCF	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Kya Rhoda	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
Timothy Rhodes	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Louisiana
Brad D. Rhodes	Multiline	6	Southern Farm Bureau Life Insurance	Mississippi
Bradley E. Rials	Multiline	6	Amite County	Mississippi
Thomas M. Rice	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
Andrew Bowen Rice	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Mississippi
Theresa M. Richards CFP, RICP, LUTCF	Life Insurance and Annuities	10	Country Financial	Illinois
Larry J. Richardson FIC, LUTCF	Life Insurance and Annuities	8	Modern Woodmen of America	Texas
Adam Grant Richardson	Life Insurance and Annuities	8	Southern Farm Bureau	North Carolina
Brandon Scott Richardson	Life Insurance and Annuities	2	Texas Farm Bureau	Texas
Larry E. Ricke CLU, ChFC	Life Insurance and Annuities	41	Ricke & Associates	Indiana
Andrew W. Riley	Life Insurance and Annuities	2	Farm Bureau	Florida
Cynthia S. Ringer FIC, CFP, ChFC	Life Insurance and Annuities	6	Thrivent Financial	Indiana
Travis P. Risvold FIC	Life Insurance and Annuities	7	MWAGIA, Inc.	Iowa
David A. Ritter CFP, CLTC, FIC	Life Insurance and Annuities	6	Thrivent Financial	Ohio
Lewis O. Ritter LUTCF	Life Insurance and Annuities	19	Mecklenburg County Farm Bureau	North Carolina
Lewis O. Ritter LUTCF	Multiline	19	Mecklenburg County Farm Bureau	North Carolina
Joe M. Rivera LUTCF	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Deann B. Rives LUTCF	Life Insurance and Annuities	12	Liberty County	Texas
Chadwick W. Rizzutto	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
William Chip Roady LUTCF	Life Insurance and Annuities	1	York Farm Bureau	Virginia
Rodney Wayne Robbins	Life Insurance and Annuities	2	Marion County Farm Bureau	Mississippi
Morgan C. Roberson	Life Insurance and Annuities	2	NASH COUNTY FARM BUREAU	North Carolina
Jason Allan Roberts	Life Insurance and Annuities	1	Catawba County	North Carolina
Christopher Lee Roberts	Life Insurance and Annuities	1	North Carolina Farm Bureau	North Carolina
Gavin C. Roberts	Multiline	13	Southern Farm Bureau Life Insurance	Kentucky
Chris A. Robertson LUTCF	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Teresa L. Robinson	Financial Advising and Investments	3	TL Robinson Financial Services, LLC	Arizona
Toni Lynn Rogers	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Texas
James H. Rogers	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Louisiana
Gabe A. Rohwedder CRPC, LUTCF	Financial Advising and Investments	1	Securian Advisors of Mid American	Iowa
Chad Ashton Roig	Life Insurance and Annuities	15	Farm Bureau	Louisiana
S. Leah Roller LUTCF	Life Insurance and Annuities	3	Southern Farm Bureau	Virginia
Adam Rollins	Life Insurance and Annuities	1	New York Life	Florida
Richard T. Romano CLU, ChFC, DDS	Life Insurance and Annuities	31	Northwestern Mutual	Louisiana
Jared Paul Rooks	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Jared Paul Rooks	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Jacob Root	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Brendan Rorem ChFC, CLTC, FIC, MDRT	Life Insurance and Annuities	7	Thrivent Financial	Washington
Samuel W. Rose LUTCF	Life Insurance and Annuities	6	Western & Southern Financial Group	Indiana
Troy Lee Rosendahl FIC	Life Insurance and Annuities	15	Thrivent Financial	Iowa

Yudi Z. Rosenzweig	Life Insurance and Annuities	1	Goldcrest Financial Services	Michigan
Steven L. Rothschild LUTCF	Life Insurance and Annuities	9	Country Financial	Illinois
Ty Dillon Rothschild	Multiline	2	Lake County Farm Bureau	Florida
Ben T. Rowland	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Lindsey Rowland	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Timothy Royal	Multiline	2	Southern Farm Bureau Life Insurance	North Carolina
Ryne Rummage	Life Insurance and Annuities	1	Rowan County Farm Bureau	North Carolina
Jeffrey S. Rushing FIC	Life Insurance and Annuities	17	Modern Woodmen of America	Illinois
Malcolm O. Russell	Life Insurance and Annuities	8	Farm Bureau Ins.	South Carolina
Malcolm O. Russell	Multiline	8	Farm Bureau Ins.	South Carolina
Justin Rust	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Roger L. Ruth LUTCF, FIC	Life Insurance and Annuities	31	Modern Woodmen of America	Ohio
John Casey Ryals	Multiline	8	Southern Farm Bureau Life Insurance	Georgia
Steven W. Ryan	Financial Advising and Investments	29	Northwestern Mutual	Nebraska
Benjamin Ryan	Life Insurance and Annuities	3	New York Life Insurance Co	Indiana
Paul D. Rye CFP, ChFC, RICP	Life Insurance and Annuities	15	Thrivent Financial	Iowa
Gaetano Sacco	Financial Advising and Investments	1	MassMutual Tri State	New Jersey
Gaetano Sacco	Life Insurance and Annuities	1	MassMutual Tri State	New Jersey
Samuel Sean Saied FIC	Life Insurance and Annuities	9	Modern Woodmen of America	Texas
Samuel George Saied FICF	Life Insurance and Annuities	27	Modern Woodmen of America	Texas
Ralph E. Sale	Life Insurance and Annuities	4	Amherst Co. Farm Bureau	Virginia
Ralph E. Sale	Multiline	4	Amherst Co. Farm Bureau	Virginia
Jordan Reid Sampson	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Patrick Sams	Multiline	9	Country Financial	Illinois
Cindy Samuels LACP	Health Insurance and Employee Benefits	4	Insurance Concepts of Nevada	Nevada
Todd O. Sander CLU, ChFC, CLTC, LUTCF	Life Insurance and Annuities	23	Thrivent Financial	Nebraska
Tyson C. Sanderfur	Life Insurance and Annuities	8	Southern Farm Bureau Life Insurance	Kentucky
Tyson C. Sanderfur	Multiline	8	Southern Farm Bureau Life Insurance	Kentucky
John Curtis Sanders	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
John Curtis Sanders	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Joanna G. Sangster	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Taren R. Sartler FIC, LUTCF, FSCP, RICP	Life Insurance and Annuities	9	Georgia Farm Bureau	Georgia
Emily Sarullo	Life Insurance and Annuities	3	Modern Woodmen of America	Wisconsin
Jared Satterwhite	Multiline	7	Southern Farm Bureau Life Insurance	Louisiana
Linious M. Sauls	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Florida
C. Crane Schafer	Life Insurance and Annuities	15	Southern Farm Bureau Life Insurance	South Carolina
Kerry A. Schaible ChFC, RICP, CLU, CLTC	Life Insurance and Annuities	7	Country Financial	Illinois
Anthony J. Schau CFP	Life Insurance and Annuities	4	Northwestern Mutual	Illinois
Brandon Scheevel	Financial Advising and Investments	4	North Star Resource Group	Iowa
Gregory L. Scherschel CLU, CASL, ChFC, RICP	Life Insurance and Annuities	2	Thrivent Financial	Minnesota
Steven D. Schildt CLTC, CLU, RICP	Life Insurance and Annuities	33	Northwestern Mutual	Indiana
Daniel G. Schilling LUTCF	Financial Advising and Investments	13	Northwestern Mutual	Wisconsin
Daniel G. Schilling LUTCF	Life Insurance and Annuities	1	Cherokee County Farm Bureau	Georgia
Mark A. Schlueter	Multiline	1	Cherokee County Farm Bureau	Georgia
Casey Lou-Ann Schmid LUTCF	Life Insurance and Annuities	10	Thrivent Financial	South Dakota
Casey Lou-Ann Schmid LUTCF	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Corey J. Schmidt ChFC	Multiline	4	Southern Farm Bureau Life Insurance	North Carolina
Cassandra L. Schmidt	Life Insurance and Annuities	8	Thrivent Advisor Network 716	Illinois
Gary L. Schmiedekamp LUTCF	Life Insurance and Annuities	1	Modern Woodmen of America	Wisconsin
Steven M. Schmitmeyer LUTCF	Life Insurance and Annuities	12	Southern Farm Bureau Life Insurance	Texas
Dana Renee Schneider	Life Insurance and Annuities	17	Western & Southern Financial	
Jana L. Schoberg LUTCF, FIC, FSS	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Texas
Jessica Schock CLTC	Life Insurance and Annuities	11	Modern Woodmen of America	Wisconsin
James E. Schoeck CFFM, FICF, LUTCF, FSS	Life Insurance and Annuities	8	Northwestern Mutual-Kosnick Group	Wisconsin
Christopher J. Schumacher ChFC, CLTC, FIC	Life Insurance and Annuities	18	Modern Woodmen of America	Illinois
		15	Thrivent	Wisconsin

Joseph W. Schurr LUTCF, FIC	Life Insurance and Annuities	35	Modern Woodmen of America	Illinois
James A. Schwalenberg LUTCF, CLTC, ChFC, CLU	Life Insurance and Annuities	25	Thrivent Financial	Nebraska
Paul A. Scott LUTCF, ChFC	Financial Advising and Investments	6	Scott Insurance and Financial Services, Inc.	Virginia
Thomas B. Scott	Multiline	8	Clarke Co. Farm Bureau Ins	Mississippi
Gregory Dean Scott	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Robert Scovil FICF	Life Insurance and Annuities	11	Modern Woodmen of America	Idaho
Tobin C. Search CLU, LUTCF	Life Insurance and Annuities	15	Country Financial	Illinois
Kathie M. Seckel FIC	Life Insurance and Annuities	2	Modern Woodmen of America	Ohio
Shaun M. Seedhouse CFP, ChFC, CLU, FIC	Life Insurance and Annuities	10	Thrivent Financial	Montana
Andrea Seelhammer FIC, CLTC, RICP	Life Insurance and Annuities	5	Thrivent Financial	Minnesota
Dan E. Segura	Life Insurance and Annuities	14	Modern Woodmen	New Mexico
Christopher J. Seivert	Life Insurance and Annuities	27	Seivert Agency	Illinois
Diana Lynn Self LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Gregory Lynn Sellers LUTCF	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Todd M. Selmon FICF	Life Insurance and Annuities	12	Modern Woodmen of America	Texas
Jessica Semrow FIC	Life Insurance and Annuities	3	Modern Woodmen of America	Wisconsin
Harvey F. Senn LUTCF, FIC, CLTC	Life Insurance and Annuities	19	Thrivent Financial	Montana
Jarrod J. Serrette	Life Insurance and Annuities	9	Southern Farm Bureau Life Ins. Co.	Louisiana
Lawrence L. Shafier CLU, ChFC	Life Insurance and Annuities	30	Prudential Financial	New York
Hardik B. Shah	Financial Advising and Investments	5	Securian Financial Services DSFG	Delaware
Richard Shaw	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Michelle L. Sheesley	Life Insurance and Annuities	8	Modern Woodmen of America	South Dakota
Johnny G. Shepherd	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Darrell W. Shideler CLU, ChFC, CFP, LUTCF	Life Insurance and Annuities	36	Landmark Wealth Management Group	California
David Royce Shivar	Life Insurance and Annuities	8	Wayne Co Farm Bureau	North Carolina
Nathan P. Shive ChFC, LUTCF, RICP	Life Insurance and Annuities	1	PennWood Financial Group	Pennsylvania
Eugene Shkolnikov CLTC	Financial Advising and Investments	13	Northwestern Mutual	New York
Eugene Shkolnikov CLTC	Life Insurance and Annuities	13	Northwestern Mutual	New York
Jeff R. Shreeves LUTCF, CLTC	Life Insurance and Annuities	15	New York Life	Nebraska
Scott Shumate	Life Insurance and Annuities	1	Wilkes County Farm Bureau	North Carolina
Scott Shumate	Multiline	1	Wilkes County Farm Bureau	North Carolina
Gregory D. Sidden	Life Insurance and Annuities	8	NC Farm Bureau	North Carolina
Calvin M. Sievers FIC, LUTCF	Life Insurance and Annuities	15	Thrivent Financial	South Dakota
Jason L. Silver	Multiline	2	Rowan County	North Carolina
Paula K. Simmons LUTCF, ChFC, CFP, CLU	Life Insurance and Annuities	13	Paula Simmons Country Financial	Illinois
Andrew Simon	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Louisiana
Andrew Simon	Multiline	2	Southern Farm Bureau Life Insurance	Louisiana
Stephen Julius Simpson	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Eddie Joe Simpson	Multiline	9	Southern Farm Bureau Life Insurance	Louisiana
Joseph D. Sims LUTCF	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	North Carolina
Carter Sims LUTCF	Multiline	4	Farm Bureau Financial Services	Mississippi
Melissa Singletary	Life Insurance and Annuities	5	Bladen County Farm Bureau	North Carolina
Keith W. Sippola FIC	Life Insurance and Annuities	15	Thrivent Financial	California
William J. Sirmon CLU, LUTCF	Life Insurance and Annuities	19	Southern Farm Bureau Life Insurance	Louisiana
Stacey Allan Sizemore LUTCF	Life Insurance and Annuities	13	Farm Bureau Insurance	South Carolina
Stacey Allan Sizemore LUTCF	Multiline	13	Farm Bureau Insurance	South Carolina
Nikolaus D. Skaer CLU, ChFC, CASL	Life Insurance and Annuities	8	Fairview Heights	Illinois
Michael Skidmore	Life Insurance and Annuities	2	McCracken Co Farm Bureau	Kentucky
Tesa Dru Skippes	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Texas
Dave Skutnik LACP, LUTCF, AIF, RICP	Financial Advising and Investments	10	Charter Financial	Nebraska
Christopher J. Slack	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Christopher J. Slack	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Joannndara Slaydon	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Daniel D. Sliefert	Life Insurance and Annuities	27	Northwestern Mutual	Iowa
Scott E. Slusser MBA	Life Insurance and Annuities	3	New York Life	Washington

Bradley T. Smith	Multiline	1	Kentucky Farm Bureau	Kentucky
Brent D. Smith	Multiline	3	Southern Farm Bureau Life Insurance	Kentucky
Michael P. Smith CFP, CAP, CLTC, FIC	Life Insurance and Annuities	7	Thrivent Financial	Pennsylvania
Cameron Thomas Smith	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Christopher Glenn Smith LUTCF	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Chase E. Smith	Multiline	12	Farm Bureau Insurance	Arkansas
Jonathan M. Smith FIC, LUTCF	Life Insurance and Annuities	13	Thrivent Financial	Nebraska
Robert M. Smith CLU, ChFC, CLTC	Life Insurance and Annuities	26	MassMutual Financial Group	California
Michael Allan Smith	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
Luke Anthony Smith	Life Insurance and Annuities	5	NC Farm Bureau	North Carolina
Luke Anthony Smith	Multiline	5	NC Farm Bureau	North Carolina
Bradley H. Smith	Life Insurance and Annuities	6	Southern Farm Bureau Insurance	South Carolina
Todd Michael Smith LUTCF	Life Insurance and Annuities	14	Davidson County Farm Bureau Ins.	North Carolina
Todd Michael Smith LUTCF	Multiline	14	Davidson County Farm Bureau Ins.	North Carolina
Evan A. Smith CFP, ChFC, CLU	Financial Advising and Investments	14	WHR Agency, LLC	West Virginia
Evan A. Smith CFP, ChFC, CLU	Life Insurance and Annuities	14	WHR Agency, LLC	West Virginia
Adam A. Solano LACP	Life Insurance and Annuities	13	Lakeside Financial Group	Illinois
Stacey N. Solomon	Financial Advising and Investments	4	Northwestern Mutual	Pennsylvania
Stacey N. Solomon	Life Insurance and Annuities	4	Northwestern Mutual	Pennsylvania
Samuel G. Sones	Life Insurance and Annuities	9	Lincoln County Farm Bureau	Mississippi
Samuel G. Sones	Multiline	9	Lincoln County Farm Bureau	Mississippi
Insun Song	Life Insurance and Annuities	3	Fullerton Office	California
Lindsey Anne Sorensen FIC, FICF	Life Insurance and Annuities	9	Modern Woodmen of America	Nebraska
Daniel Joseph Sparkman	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Jared K. Speight	Life Insurance and Annuities	1	NC Farm Bureau	
Ashley G. Spell	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Marcus Alvin Stacey	Life Insurance and Annuities	1	Thrivent Financial	South Dakota
C Neil Stalter	Life Insurance and Annuities	2	Diamond State Financial Group	Delaware
Landon M. Stanfield	Life Insurance and Annuities	1	Farm Bureau	Virginia
David Owen Stanford LUTCF	Multiline	13	Southern Farm Bureau Life Insurance	Louisiana
Melinda A. Staples	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Gary Jack Stapleton	Multiline	2	LaSalle Farm Bureau Insurance	Louisiana
Allen Kial Stark	Multiline	9	Farm Bureau	
Randall Shane Starks LUTCF	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Louisiana
Natasha L. Stearns	Life Insurance and Annuities	5	Country Financial	Illinois
Natasha L. Stearns	Multiline	5	Country Financial	Illinois
Linda A. Steinhauer LUTCF	Life Insurance and Annuities	6	Thrivent Financial	Minnesota
Tina J. Stellfox LUTCF	Life Insurance and Annuities	3	Western & Southern Life Ins. Co	Ohio
Michael R. Stensland FIC, RICP, CKA	Life Insurance and Annuities	18	Thrivent Financial	Iowa
Brandon Tyler Stephenson	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Brandon Tyler Stephenson	Multiline	7	Southern Farm Bureau Life Insurance	North Carolina
David H. Steubing FIC	Life Insurance and Annuities	6	Thrivent Financial	Texas
Charles G. Stevens	Life Insurance and Annuities	3	Sharkey County Farm Bureau	Mississippi
Jane A. Stevens	Financial Advising and Investments	4	Northwestern Mutual Northern NE Financial Group	Maine
Jane A. Stevens	Life Insurance and Annuities	4	Northwestern Mutual Northern NE Financial Group	Maine
Bradley W. Stewart CLU, ChFC	Financial Advising and Investments	21	Northwestern Mutual	Indiana
Bradley W. Stewart CLU, ChFC	Life Insurance and Annuities	21	Northwestern Mutual	Indiana
Billy Michael Stinson	Life Insurance and Annuities	3	Modern Woodmen of America	Kentucky
Jill S. Stirewalt LUTCF	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Steven Paul Stirts FICF, LUTCF, FSS, CLU	Life Insurance and Annuities	19	Modern Woodmen of America	Illinois
Ralph W. Stockemer	Financial Advising and Investments	11	Northwestern Mutual Financial Network	Texas
Ralph W. Stockemer	Life Insurance and Annuities	11	Northwestern Mutual Financial Network	Texas
Kevin Stockwell	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Steven J. Stoller	Life Insurance and Annuities	12	Thrivent Financial	Nebraska
Matthew B. Stone LUTCF, ChFC, CLU, FSS	Life Insurance and Annuities	14	Farm Bureau Insurance Companies	North Carolina

Matthew B. Stone LUTCF, ChFC, CLU, FSS	Multiline	14	Farm Bureau Insurance Companies	North Carolina
Donald J. Stone	Life Insurance and Annuities	5	Country Financial	Illinois
Adam Stone FIC, RICP	Life Insurance and Annuities	3	Thrivent Financial	Texas
James Russell Stone	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
James Russell Stone	Multiline	7	Southern Farm Bureau Life Insurance	North Carolina
Earl W. Stone LUTCF	Life Insurance and Annuities	5	Earl W Stone Agency	Wisconsin
Earl W. Stone LUTCF	Multiline	5	Earl W Stone Agency	Wisconsin
Robert R. Stover	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Robert R. Stover	Multiline	7	Southern Farm Bureau Life Insurance	North Carolina
Benjamin Braughton Strain LUTCF	Multiline	5	Southern Farm Bureau Life Insurance	Mississippi
Robert J. Stransky FICF	Life Insurance and Annuities	7	Modern Woodmen of America	Colorado
Luther T. Stromquist FSS, LUTCF, MBA	Life Insurance and Annuities	1	Country Financial	Colorado
Eric S. Studley	Health Insurance and Employee Benefits	7	Eric S. Studley & Associates, Inc.	New York
Eric S. Studley	Life Insurance and Annuities	7	Eric S. Studley & Associates, Inc.	New York
Johnny R. Sturgill LUTCF	Life Insurance and Annuities	19	Southern Farm Bureau Life Ins.	North Carolina
Johnny R. Sturgill LUTCF	Multiline	19	Southern Farm Bureau Life Ins.	North Carolina
Lynn Sugg	Life Insurance and Annuities	4	NCFB/ KING AGENCY	North Carolina
Steven Ryan Sutton	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Steven Ryan Sutton	Multiline	3	Southern Farm Bureau Life Insurance	North Carolina
Rustin J. Sweeney	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	North Carolina
Andrew Frederick Swetta	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	South Carolina
Jess M. Swick CLU, ChFC, AEP, CASL	Life Insurance and Annuities	35	Northwestern Mutual	California
Glen R. Swirczynski	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	
Matthew W. Taggart	Financial Advising and Investments	8	Country Financial	Illinois
Matthew W. Taggart	Life Insurance and Annuities	8	Country Financial	Illinois
Scott Talbott LUTCF	Life Insurance and Annuities	1	MassMutual - South Texas	Texas
Isaac D. Taylor	Life Insurance and Annuities	2	Thrivent Financial	California
William C. Taylor LUTCF	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	South Carolina
Sue Taylor LUTCF	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	Texas
Bobby Royce Tedder	Multiline	5	Southern Farm Bureau Life Insurance	North Carolina
S. Edmond Terry LUTCF, CLU	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Virginia
Tonja Irene Terry	Life Insurance and Annuities	3	Texas Farm Bureau	Texas
Robin J. Terry	Multiline	1	Southern Farm Bureau Life Insurance	South Carolina
Craig W. Tharp	Life Insurance and Annuities	13	Aid Association for Lutherans	Iowa
Scott P. Theodore CFP, ChFC, CLU	Life Insurance and Annuities	21	Northwestern Mutual - Denver	Colorado
Darren D. Theriot	Life Insurance and Annuities	7	Farm Bureau	Louisiana
Darren D. Theriot	Multiline	7	Farm Bureau	Louisiana
David W. Thiel CFP	Life Insurance and Annuities	4	Thrivent	Nevada
John A. Thomas	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Mississippi
John A. Thomas	Multiline	6	Southern Farm Bureau Life Insurance	Mississippi
Lori Deans Thomas	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	North Carolina
Steven Eric Thomas	Multiline	2	Southern Farm Bureau Life Insurance	Mississippi
Chris T. Thomas	Life Insurance and Annuities	7	Morehouse Parish	Louisiana
G. Brent Thompson LUTCF	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
Daniel John Thompson	Life Insurance and Annuities	5	Panola County Farm Bureau	Mississippi
Gregory T. Thompson	Life Insurance and Annuities	5	Southern Farm Bureau Life Insurance	Mississippi
Roger W. Thompson LUTCF	Multiline	5	Farm Bureau	Arkansas
Steven T. Thomson	Life Insurance and Annuities	1	Steven Thomson Financial Services	Illinois
David Anthony Thornton	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Kentucky
Victoria H. Thorpe CLTC, FIC	Life Insurance and Annuities	6	Thrivent Financial	Virginia
Tanner Thrash	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Mississippi
Robert D. Thunselle CLU, FIC	Life Insurance and Annuities	26	Thrivent Financial	Wyoming
Richard Doyle Thurman	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Texas
Ray N. Timmons	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Florida
Ray N. Timmons	Multiline	6	Southern Farm Bureau Life Insurance	Florida

Connie L. Tindle	Life Insurance and Annuities	9	Farm Bureau Ins.	Texas
Robert Warren Tison LUTCF	Life Insurance and Annuities	19	Robert Tison & Associates Inc.	Florida
Jeffrey C. Todd ChFC, CLU, RICP	Financial Advising and Investments	26	Northwestern Mutual	Kentucky
Jeffrey C. Todd ChFC, CLU, RICP	Life Insurance and Annuities	26	Northwestern Mutual	Kentucky
Stephen R. Todd CFBS	Financial Advising and Investments	34	The Todd Group	Illinois
Stephen R. Todd CFBS	Health Insurance and Employee Benefits	34	The Todd Group	Illinois
Stephen R. Todd CFBS	Life Insurance and Annuities	34	The Todd Group	Illinois
Alfred W. Todd ChFC, CLTC, FIC	Life Insurance and Annuities	9	Thrivent Financial	Pennsylvania
Leslie Tombrella	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Bryant Chad Torbet	Life Insurance and Annuities	3	Brazos County Farm Bureau	Texas
Kenny Torian	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Matthew W. Townley	Life Insurance and Annuities	7	Thrivent Financial	Tennessee
Reilly C. Trahan LUTCF	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	Louisiana
Hieu T. Tran LUTCF	Multiline	3	Country Financial	Illinois
Kendra R. Troncale CFP, CLTC, FIC	Life Insurance and Annuities	12	SEMO Associates Thrivent Financial for Lutherans	Missouri
Ike Stone Trotter CLU, RICP, ChFC, AEP	Health Insurance and Employee Benefits	23	Ike Trotter Agency, LLC	Mississippi
Michael J. Trupia	Multiline	6	Country Financial	Oklahoma
Maryann Tudor	Life Insurance and Annuities	12	Modern Woodmen of America	Maine
Stephen R. Turner	Multiline	1	Southern Farm Bureau Life Insurance	Arkansas
Amy Lee Turner	Life Insurance and Annuities	2	TEXAS FARM BUREAU WICHITA COUNTY	Texas
Jeff Tveit FIC	Life Insurance and Annuities	10	Thrivent Financial	South Dakota
Owen Bruce Tveten	Life Insurance and Annuities	7	Thrivent Financial	Colorado
Jeremy D. Tyler LUTCF, ChFC	Health Insurance and Employee Benefits	7	417 Insurance & Investments	Missouri
Erik J. Ugi	Multiline	2	Erik J Ugi Insurance Inc.	Florida
William Joseph Ulmer	Multiline	6	Southern Farm Bureau	South Carolina
Brian M. Van Hevel	Life Insurance and Annuities	6	Thrivent	Michigan
Julie Van Ness	Multiline	6	Texas Farm Bureau Life	Texas
Kyle D. Vander Loop ChFC, CLU, CLTC	Financial Advising and Investments	7	Northwestern Mutual	Wisconsin
Kyle D. Vander Loop ChFC, CLU, CLTC	Life Insurance and Annuities	7	Northwestern Mutual	Wisconsin
Tracy B. VanDyke CLU, ChFC	Financial Advising and Investments	19	Northwestern Mutual	Kansas
Tracy B. VanDyke CLU, ChFC	Life Insurance and Annuities	19	Northwestern Mutual	Kansas
Thomas R. Varner	Life Insurance and Annuities	7	Utz Agency	Pennsylvania
Oscar Varona	Life Insurance and Annuities	2	Varona Financial Group	Florida
Mark W. Vasel FICF	Life Insurance and Annuities	16	Heart of Illinois Associates	Illinois
Dominick W. Vassos CRPC, CLU	Life Insurance and Annuities	2	New York Life	Illinois
Michael T. Vendituoli CLTC	Life Insurance and Annuities	18	Michael N Matone General Agency	Rhode Island
R. Venkatraman CRPC, CFS, MBA	Financial Advising and Investments	32	Venkat and Associates	Illinois
Dennis L. Vernon LUTCF, FIC	Life Insurance and Annuities	12	North Country RFA	North Dakota
Shane Vetch	Life Insurance and Annuities	4	Modern Woodmen of America	South Dakota
Beau R. Vincent CLTC	Life Insurance and Annuities	1	Western & Southern Financial Group	Ohio
Bryan C. Vinz	Life Insurance and Annuities	2	Thrivent Financial	Colorado
Jerold Vomhof CLU, LUTCF, FIC	Life Insurance and Annuities	31	Thrivent Financial	Wisconsin
Daniel W. Voss MBA, ChFC, CAP	Life Insurance and Annuities	12	Thrivent Financial	Wisconsin
Martha Ann Vrieze FIC, CLTC	Life Insurance and Annuities	14	Thrivent Financial	Minnesota
Cody Allen Vyoral	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	Texas
William Keelan Wade	Life Insurance and Annuities	1	Mongague County Farm Bureau	Texas
Bryan T. Wages	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance Co.	Texas
Lance M. Wakefield CLU, ChFC, CASL	Life Insurance and Annuities	27	Northwestern Mutual	Minnesota
David B. Wald	Financial Advising and Investments	3	Securian Financial Advisors	North Dakota
Jeanine Walentoski	Life Insurance and Annuities	3	Modern Woodmen of America	Wisconsin
Wayne Walgenbach	Financial Advising and Investments	8	Northwestern Mutual	Minnesota
John Walker	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	North Carolina
Casey R. Walker FIC, LUTCF	Life Insurance and Annuities	8	Thrivent Financial	Iowa
Michelle L. Walker CFP, CLTC, FIC	Life Insurance and Annuities	4	Thrivent Financial	Indiana
Jason L. Wallace	Life Insurance and Annuities	2	Wallace Insurance Agency, LLC	Mississippi

Stephanie Emory Wallace	Multiline	1	North Carolina Farm Bureau	North Carolina
Andrew G. Wallover CLTC	Financial Advising and Investments	12	Northwestern Mutual	Pennsylvania
Andrew G. Wallover CLTC	Life Insurance and Annuities	12	Northwestern Mutual	Pennsylvania
Patrick T. Walls	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	North Carolina
Patrick T. Walls	Multiline	6	Southern Farm Bureau Life Insurance	North Carolina
Lynn J. Walstad FIC	Life Insurance and Annuities	10	Modern Woodmen of America	South Dakota
Harry P. Walters LUTCF	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	North Carolina
Lance Wampler	Life Insurance and Annuities	3	Modern Woodmen of America	Tennessee
Gary L. Wanamaker CLU, LUTCF	Life Insurance and Annuities	20	Thrivent Financial	Nebraska
John Wesley Ward	Life Insurance and Annuities	18	Northwestern Mutual	North Carolina
Cody Shane Ward	Multiline	3	Southern Farm Bureau Life Insurance	Mississippi
Glenn Q. Warren	Life Insurance and Annuities	17	Southern Farm Bureau Life Insurance	North Carolina
Anthony Washington	Life Insurance and Annuities	1	Western & Southern Financial Group	Texas
Arthur W. Watkins LUTCF	Life Insurance and Annuities	11	Johnston County Farm Bureau	North Carolina
Michael W. Watkins LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Mississippi
Michael W. Watkins LUTCF	Multiline	9	Southern Farm Bureau Life Insurance	Mississippi
Norman R. Watkins LUTCF	Life Insurance and Annuities	6	North Carolina Farm Bureau	North Carolina
Donald C. Watson	Multiline	2	Lee Co. Farm Bureau	South Carolina
Kevin E. Watts CLU, ChFC, CASL, CLF	Life Insurance and Annuities	5	Modern Woodmen of America	South Dakota
John H. Waugh ChFC, LUTCF, MASTER	Life Insurance and Annuities	9	John Waugh Insurance Agency Inc.	Illinois
Ronya Weadock	Life Insurance and Annuities	4	Texas Farm Bureau	Texas
Martin J. Weaver	Life Insurance and Annuities	4	NC Farm Bureau	North Carolina
Justin A. Webb	Life Insurance and Annuities	15	Farm Bureau	Florida
Suzanne B. Webb LUTCF	Life Insurance and Annuities	22	Southern Farm Bureau Life Ins	Louisiana
Scott S. Wedige	Life Insurance and Annuities	1	Northwestern Mutual	Wisconsin
Adam D. Weeman CFP	Life Insurance and Annuities	11	Thrivent Financial	South Dakota
James O. Wegener CLU, CFP, FIC	Life Insurance and Annuities	3	Thrivent Financial	Iowa
Robert D. Wehmeyer LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
Lesley E. Weiner CLU, ChFC, CFP	Financial Advising and Investments	2	MidAtlantic Resource Group	New Jersey
Joshua Weiner ChFC, CLU	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Robert L. Weisbeck LUTCF, FIC	Life Insurance and Annuities	31	Modern Woodmen of America	South Dakota
Douglas J. Weisenberger CLU, ChFC, CLTC	Financial Advising and Investments	23	North Star Resource Group	Wisconsin
Ray L. Weiss CLU, FIC	Life Insurance and Annuities	17	Thrivent Financial	Texas
Jayne A. Welch	Life Insurance and Annuities	6	Person County	North Carolina
Jayne A. Welch	Multiline	6	Person County	North Carolina
Raymond E. Welsh LUTCF, CFBS	Life Insurance and Annuities	4	MassMutual, The Blue Chip Co.	Nebraska
Cathleen Knippa Wenger	Life Insurance and Annuities	4	Thrivent Financial	Texas
Kade C. West	Life Insurance and Annuities	4	Thrivent Financial	Idaho
Jessica L. Westgard Larson MBA, RICP, AIF	Financial Advising and Investments	5	Principal	North Dakota
David S. Wettack LUTCF	Life Insurance and Annuities	4	Southern Farm Bureau Life	Virginia
Richard C. Whalen LUTCF, FIC	Life Insurance and Annuities	28	Modern Woodmen of America	Florida
John W. Wheeler LACP, LUTCF, CFP, ChFC, CLU, CRPC	Life Insurance and Annuities	17	Mass Mutual Chicago	Illinois
James Shannon Whitaker LUTCF	Life Insurance and Annuities	10	Yadkin County Farm Bureau	North Carolina
William Kenneth White LUTCF, FSS	Life Insurance and Annuities	7	SFB Life Insurance Co.	North Carolina
William Kenneth White LUTCF, FSS	Multiline	7	SFB Life Insurance Co.	North Carolina
Donald L. White	Financial Advising and Investments	19	Northwestern Mutual	Texas
Donald L. White	Life Insurance and Annuities	19	Northwestern Mutual	Texas
Charlotte K. White LUTCF	Life Insurance and Annuities	2	Southern Farm Bureau	Louisiana
Paul A. White FIC	Life Insurance and Annuities	17	Thrivent Financial	Minnesota
Veca L. White LUTCF, FSS	Life Insurance and Annuities	8	Parmer Farm Bureau	Texas
Jessie C. Whiteaker	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Nick Ray Whitledge	Life Insurance and Annuities	2	Webster County	Kentucky
Ben Whitley	Life Insurance and Annuities	1	Modern Woodmen of America	North Carolina
Garrett James Wiatrek	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Texas
Kerry Dean Wickler	Life Insurance and Annuities	6	Country Life Insurance Co.	Illinois

Christopher C. Wieting	Life Insurance and Annuities	7	Thrivent	Iowa
Tommy Vinson Wigginton	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Mississippi
Tommy Vinson Wigginton	Multiline	6	Southern Farm Bureau Life Insurance	Mississippi
Chad Wilborn	Life Insurance and Annuities	1	Gregg County Farm Bureau	Texas
W. Brent Wiley LUTCF	Life Insurance and Annuities	7	Hall County Farm Bureau	Georgia
Eric Lee Wilkins	Life Insurance and Annuities	2	Southern Farm Bureau Life Insurance	Arkansas
Eric Lee Wilkins	Multiline	2	Southern Farm Bureau Life Insurance	Arkansas
Trina K. Wilkinson	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Florida
Jeremy D. Willard	Life Insurance and Annuities	15	Farm Bureau Insurance	North Carolina
Jeremy D. Willard	Multiline	15	Farm Bureau Insurance	North Carolina
Steven D. Williams LUTCF	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
J. Chris Williams	Life Insurance and Annuities	15	Southern Farm Bureau	Mississippi
J. Chris Williams	Multiline	15	Southern Farm Bureau	Mississippi
Meredith T. Williams	Life Insurance and Annuities	7	Southern Farm Bureau Life Insurance	North Carolina
Scott Jackson Williams	Multiline	5	Southern Farm Bureau Life Insurance	Florida
Charles Williard LUTCF	Life Insurance and Annuities	6	Southern Farm Bureau	North Carolina
Charles Williard LUTCF	Multiline	6	Southern Farm Bureau	North Carolina
Victor L. Williford	Life Insurance and Annuities	3	Durham Co Farm Bureau	North Carolina
Davylynnne Wills FIC, CLPC	Life Insurance and Annuities	2	Thrivent Financial	Illinois
Michael Brian Wilson	Life Insurance and Annuities	4	Southern Farm Bureau Life Insurance	Arkansas
Alan R. Wilson LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	North Carolina
Alan R. Wilson LUTCF	Multiline	11	Southern Farm Bureau Life Insurance	North Carolina
Will N. Wilson MSFS, CLU, ChFC, CASL	Life Insurance and Annuities	38	Wilson Financial Group	Indiana
Cassandra L. Wilson ChFC, CLU, CLTC	Life Insurance and Annuities	10	MassMutual Financial Group	Oklahoma
Jay Wimberly	Life Insurance and Annuities	6	Southern Farm Bureau Life Insurance	Texas
William Hilton Winders	Multiline	2	NC Farm Bureau	North Carolina
Austin C. Wingate	Multiline	2	SFBLI	Kentucky
Grant M. Winn CLU, ChFC	Life Insurance and Annuities	13	Northwestern Mutual Financial Network	Montana
Alan B. Winstead LUTCF, CLU	Life Insurance and Annuities	7	N Carolina Farm Bur Mutual	North Carolina
Kathy A. Winters	Life Insurance and Annuities	3	Texas Farm Bureau	Texas
Samuel T. Winward ChFC, CLU, LUTCF, CLTC	Life Insurance and Annuities	8	Winward Financial Insurance & Investments	Utah
Daniel Wirick	Multiline	5	Southern Farm Bureau Life Insurance	Florida
Robert C. Withers FLMI, LUTCF, CRC, FSS	Life Insurance and Annuities	1	Virginia & Southern Farm Bureau Ins. Ser.	Virginia
Shannon Joy Wofford	Life Insurance and Annuities	9	Southern Farm Bureau Life Insurance	Texas
Shannon Joy Wofford	Multiline	9	Southern Farm Bureau Life Insurance	Texas
Joe F. Wood LUTCF, FIC	Life Insurance and Annuities	22	Modern Woodmen of America	Tennessee
Jason Woodall	Life Insurance and Annuities	7	Pickens County	South Carolina
Jason Woodall	Multiline	7	Pickens County	South Carolina
Brian Trent Woodell	Life Insurance and Annuities	5	Southern Farm Bureau Life Ins.	North Carolina
Bruce Troy Woodell	Life Insurance and Annuities	3	North Carolina Farm Bureau	North Carolina
Anthony Steven Woodlief	Life Insurance and Annuities	10	Southern Farm Bureau Life Insurance	North Carolina
Anthony Steven Woodlief	Multiline	10	Southern Farm Bureau Life Insurance	North Carolina
Ronald I. Woodmansee CLU, ChFC, CEBS, MSFS	Life Insurance and Annuities	31	Woodmansee & Company	Pennsylvania
Gail Ann Woodruff LUTCF, FICF	Life Insurance and Annuities	24	Modern Woodmen of America	Michigan
Bennett King Woodruff	Life Insurance and Annuities	3	Kerr County Farm Bureau	Texas
Kelly Dudley Woods	Life Insurance and Annuities	2	Lexington County Farm Bureau	South Carolina
Kelly Dudley Woods	Multiline	2	Lexington County Farm Bureau	South Carolina
Mark R. Worner CLU, ChFC, LUTCF	Life Insurance and Annuities	14	Thrivent Financial	Minnesota
Al M. Worthington LUTCF	Life Insurance and Annuities	23	NC Farm Bureau	North Carolina
Al M. Worthington LUTCF	Multiline	23	NC Farm Bureau	North Carolina
Steve W. Wright FIC, CLTC	Life Insurance and Annuities	9	Thrivent Financial	Illinois
Mark Wright	Multiline	19	Southern Farm Bureau Life Ins.	Kentucky
Casey D. Wright CLU	Financial Advising and Investments	17	The Texas Financial Group	Texas
Casey D. Wright CLU	Life Insurance and Annuities	17	The Texas Financial Group	Texas
Brad Wurth	Financial Advising and Investments	4	Country Financial	Illinois

Brad Wurth	Life Insurance and Annuities	4	Country Financial	Illinois
Johnny Dewayne Wyatt	Multiline	2	Southern Farm Bureau Life Insurance	South Carolina
Durwood Kirby Wynne	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Kent L. Wyse CLU, ChFC, CLTC	Life Insurance and Annuities	24	Shaw-Wyse, Inc	Ohio
Choua Yang	Life Insurance and Annuities	1	ST PAUL	Minnesota
A. Jason Yarbrough	Life Insurance and Annuities	6	Southern Farm Bureau	North Carolina
Randall Todd Yates LUTCF	Life Insurance and Annuities	11	Southern Farm Bureau Life Insurance	North Carolina
Timothy Yeager LUTCF	Life Insurance and Annuities	1	Southern Farm Bureau Life Insurance	Texas
Nazih A. Yehya LUTCF, CLTC	Life Insurance and Annuities	1	New York Life	California
Randy L. Young LACP	Life Insurance and Annuities	9	Western & Southern Financial Group	West Virginia
Melinda Young	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	Arkansas
Melinda Young	Multiline	3	Southern Farm Bureau Life Insurance	Arkansas
Alisha A. Young	Life Insurance and Annuities	5	Polk County Farm Bureau	Texas
Joshua Young	Life Insurance and Annuities	3	Southern Farm Bureau Life Insurance	North Carolina
Clydene S. Young-Holmes LUTCF, FIC	Life Insurance and Annuities	28	Modern Woodmen of America	Texas
John D. Zaiser CLF, LACP	Financial Advising and Investments	5	Country Insurance & Financial	Illinois
John D. Zaiser CLF, LACP	Life Insurance and Annuities	5	Country Insurance & Financial	Illinois
Cheryl L. Zanders	Life Insurance and Annuities	17	Country Ins. & Fin. Services	Illinois
Todd M. Zeidenberg CLU, ChFC, CLTC	Financial Advising and Investments	16	MDZ Wealth Management, LLC	Connecticut
Steven A. Zeinemann	Life Insurance and Annuities	3	Thrivent Financial	Wisconsin
Harold E. Zeller LUTCF, FIC	Life Insurance and Annuities	26	Modern Woodmen of America	Ohio
Todd P. Zimlich LUTCF, ChFC	Life Insurance and Annuities	23	Kansas Financial Resources	Kansas
Michael E. Zirolli LUTCF	Life Insurance and Annuities	1	Zirolli Agency	Pennsylvania
Stephen Zorsch	Life Insurance and Annuities	1	Columbia County Farm Bureau	Arkansas
Thomas R. Zugger CLTC, ChFC, CLU	Life Insurance and Annuities	26	MassMutual Financial Group	New York
Brady Zwiefelhofer FIC, CLU, CLTC	Life Insurance and Annuities	3	Thrivent Financial	Wisconsin
Susan K. Zwiener	Life Insurance and Annuities	25	New York Life	Minnesota