

## NAIFA Quality Awards - Years Won

| Member Name                             | Award Type                             | Total Years Won | Company                                 | State Chapter  |
|---|--|-----------------|---|----------------|
| Joseph C. Ablahani AIF, CPFA, RFC, CLTC | Life Insurance and Annuities           | 1               | Capital Benefits, LLC                   | New Jersey     |
| Md S. Ahmed                             | Life Insurance and Annuities           | 1               | New York Life                           |                |
| Daniel E. Altmire LACP                  | Health Insurance and Employee Benefits | 1               | AFLAC                                   | Maryland       |
| Steven Arrowood                         | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| John Davis Auten                        | Life Insurance and Annuities           | 1               | Leatherwood                             | North Carolina |
| Adam Badeaux                            | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | Louisiana      |
| James W. Baker                          | Financial Advising and Investments     | 1               | Diamond State Financial Group           | Delaware       |
| Jana G. Baldwin FIC                     | Life Insurance and Annuities           | 1               | Modern Woodmen of America               | Kentucky       |
| Matthew L. Baumgartner CFP, MBA         | Life Insurance and Annuities           | 1               | Northwestern Mutual                     | North Dakota   |
| Traci Hughes Beene                      | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | Arkansas       |
| Vicki Bishop                            | Life Insurance and Annuities           | 1               | Country Financial                       | Illinois       |
| Everette Blalock                        | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Grace Braatz-Opper FIC, FICF            | Life Insurance and Annuities           | 1               | Modern Woodmen of America               | Michigan       |
| Jeremy Bradley                          | Multiline                              | 1               | Country Financial                       | Illinois       |
| Joseph W. Bramuchi                      | Life Insurance and Annuities           | 1               | Farm Family Life Ins Co                 | Mississippi    |
| Chaille C. Brice                        | Life Insurance and Annuities           | 1               | Davidson County - Bolen                 | North Carolina |
| Brad G. Brodersen                       | Life Insurance and Annuities           | 1               | New York Life                           | Nebraska       |
| Ashlynn Broussard                       | Life Insurance and Annuities           | 1               | Ashlynn Broussard Louisiana Farm Bureau | Louisiana      |
| Ashlynn Broussard                       | Multiline                              | 1               | Ashlynn Broussard Louisiana Farm Bureau | Louisiana      |
| Frank Brown                             | Multiline                              | 1               | Henderson County Farm Bureau            | North Carolina |
| Johnathan G. Carson LUTCF               | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Tahesia C. Carter FIC                   | Life Insurance and Annuities           | 1               | Modern Woodmen of America               | North Carolina |
| Dareck A. Chabot                        | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | Texas          |
| Christopher H. Clark LUTCF              | Life Insurance and Annuities           | 1               | Buncombe County                         | North Carolina |
| John R. Claypotch                       | Life Insurance and Annuities           | 1               | Thrivent Financial                      | Pennsylvania   |
| Megan Clayton                           | Life Insurance and Annuities           | 1               | Farm Bureau Insurance                   | Texas          |
| Benjamin B. Colson                      | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | Florida        |
| Wesley Cone                             | Life Insurance and Annuities           | 1               | Piedmont Group                          | Georgia        |
| C. Dwight Cook LUTCF                    | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | Arkansas       |
| Elizabeth W. Cooley                     | Life Insurance and Annuities           | 1               | Modern Woodmen of America               | South Carolina |
| Perry D. Cotten                         | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Perry D. Cotten                         | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Gary Windel Couthren                    | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | Arkansas       |
| Gregory Alan Cowell                     | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | Florida        |
| Janet Crocker                           | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | Texas          |
| Paul J. Crookston                       | Life Insurance and Annuities           | 1               | New York Life                           | Utah           |
| Magdalena Cypcarz                       | Life Insurance and Annuities           | 1               | New York Life                           |                |
| Jonathan Davidson                       | Life Insurance and Annuities           | 1               | Petrus Retirement Planning              | Texas          |
| Erik D. Davila FIC                      | Life Insurance and Annuities           | 1               | Modern Woodmen of America               | Texas          |
| Trevor Delano                           | Life Insurance and Annuities           | 1               | Southern Farm Bureau                    | North Carolina |
| Wade Dittmar                            | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | Texas          |
| Tyler Duniven                           | Life Insurance and Annuities           | 1               | TT Duniven Inc.                         | Texas          |
| Ryan Dunne                              | Life Insurance and Annuities           | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Ryan Dunne                              | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| Danny M. Eckard                         | Life Insurance and Annuities           | 1               | NC Farm Bureau                          | North Carolina |
| Steven J. Elliott                       | Health Insurance and Employee Benefits | 1               | Health Insurance specialist LLC         | Kansas         |
| Kevin Fernandez                         | Life Insurance and Annuities           | 1               | New York Life                           | Alabama        |
| Barry Finn                              | Life Insurance and Annuities           | 1               | Jaraedi Financial Group                 | New Jersey     |
| Michael Alan Friend                     | Multiline                              | 1               | Southern Farm Bureau                    | Florida        |
| Rodney Garner                           | Life Insurance and Annuities           | 1               | Farm Bureau Harrisburg                  | North Carolina |
| Christian L. Gibbs                      | Multiline                              | 1               | Southern Farm Bureau Life Insurance     | North Carolina |
| James T. Grant                          | Life Insurance and Annuities           | 1               | Marlboro                                | South Carolina |
| Christopher C. Gray                     | Life Insurance and Annuities           | 1               | Arkansas Farm Bureau                    | Arkansas       |

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|-----------------------------------|--|---|---|----------------------|
| Christopher C. Gray               | Multiline                              | 1 | Arkansas Farm Bureau                    | Arkansas             |
| Brian Green                       | Life Insurance and Annuities           | 1 | TITUS COUNTY FARM BUREAU                | Texas                |
| Rico Guillen MBA, CLU, LUTCF, FSS | Life Insurance and Annuities           | 1 | Southern Farm Bureau                    | North Carolina       |
| Jay Ham LUTCF                     | Life Insurance and Annuities           | 1 | Greene County Farm Bureau               | North Carolina       |
| Simon M. Handley                  | Life Insurance and Annuities           | 1 | Orange County                           | North Carolina       |
| Timothy G. Harrelson              | Multiline                              | 1 | South Carolina Farm Bureau              | South Carolina       |
| Todd Steven Hartley               | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Texas                |
| Bobby E. Horton LUTCF             | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| David C. Howell                   | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Wilson T K Hyland ACS             | Life Insurance and Annuities           | 1 | Hinds County Farm Bureau                | Mississippi          |
| Staci Lynne Irwin FIC             | Life Insurance and Annuities           | 1 | Modern Woodmen of America               | Tennessee            |
| Jarrett T. Jackson FICF           | Life Insurance and Annuities           | 1 | Modern Woodmen of America               | Texas                |
| Stacy Janes                       | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Arkansas             |
| Reginald Jean-Jacques             | Life Insurance and Annuities           | 1 | New York Life                           | Tennessee            |
| Dustin W. Jehnzen                 | Life Insurance and Annuities           | 1 | Texas Farm Bureau Insurance             | Texas                |
| Aaron Jenkins                     | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Ollie G. Jernigan                 | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Jarett D. Johnson                 | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Mississippi          |
| Brock T. Jolly CFP, ChFC, CLU     | Life Insurance and Annuities           | 1 | Veritas Financial                       | District of Columbia |
| Dan Jones LUTCF                   | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | Georgia              |
| Nicholas Jones                    | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Arkansas             |
| Brian Keane LUTCF                 | Life Insurance and Annuities           | 1 | New York Life                           | New Hampshire        |
| Kelli Keith                       | Health Insurance and Employee Benefits | 1 | Central Florida Insurance Advisors      | Florida              |
| Jordan Kessel                     | Life Insurance and Annuities           | 1 | MassMutual Financial Group              | New York             |
| Beth Kitson                       | Life Insurance and Annuities           | 1 | Thrivent Financial                      | Ohio                 |
| Stacey Jade Knick LUTCF           | Life Insurance and Annuities           | 1 | Southern Farm Bureau                    | Virginia             |
| Douglas Ray LaGroue               | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | Louisiana            |
| Marci Lambert                     | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Brigid Layman                     | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Virginia             |
| Giyeon June Lee                   | Life Insurance and Annuities           | 1 | Western & Southern Financial Group      | California           |
| Andrew G. Leraas CLTC             | Life Insurance and Annuities           | 1 | Thrivent Financial                      | North Dakota         |
| Michael L. Lewis                  | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Michael L. Lewis                  | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Kevin Limon                       | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Rene O. Lino                      | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Austin R. Little                  | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | Florida              |
| Matt Longan                       | Financial Advising and Investments     | 1 | Northwestern Mutual                     | Oklahoma             |
| Matt Longan                       | Life Insurance and Annuities           | 1 | Northwestern Mutual                     | Oklahoma             |
| Linda D. Mabe                     | Life Insurance and Annuities           | 1 | NC FARM BUREAU                          | North Carolina       |
| Tim Marriott CLU, ChFC            | Financial Advising and Investments     | 1 | Tim Marriott Insurance Agency           | Illinois             |
| Tim Marriott CLU, ChFC            | Life Insurance and Annuities           | 1 | Tim Marriott Insurance Agency           | Illinois             |
| Kerry A. Matthews                 | Life Insurance and Annuities           | 1 | New York Life                           | Minnesota            |
| Whitney McConnell                 | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Virginia             |
| Remington McDermott               | Life Insurance and Annuities           | 1 | Texas Farm Bureau                       | Texas                |
| Christopher L. McDowell           | Life Insurance and Annuities           | 1 | Gilmore Agency                          | North Carolina       |
| Winford Kevin McGirt              | Life Insurance and Annuities           | 1 | North Carolina Farm Bureau              | North Carolina       |
| Josh L. McIntyre                  | Life Insurance and Annuities           | 1 | Farm Bureau                             | Mississippi          |
| Josh L. McIntyre                  | Multiline                              | 1 | Farm Bureau                             | Mississippi          |
| Shelia O. Meador                  | Life Insurance and Annuities           | 1 | Southern Farm Bureau                    | Texas                |
| Mark Midford                      | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Joshua Whit Miller                | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | Mississippi          |
| Joshua Whit Miller                | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | Mississippi          |
| Charles Lynn Mobley               | Life Insurance and Annuities           | 1 | Southern Farm Bureau Life Insurance     | North Carolina       |
| Hailey E. Moody                   | Life Insurance and Annuities           | 1 | Farm Bureau - Mississippi- Hailey Moody | Mississippi          |
| Hailey E. Moody                   | Multiline                              | 1 | Farm Bureau - Mississippi- Hailey Moody | Mississippi          |
| Stephen L. Moore                  | Multiline                              | 1 | Southern Farm Bureau Life Insurance     | Mississippi          |
| Brian Q. Moore                    | Life Insurance and Annuities           | 1 | NC Farm Bureau Insurance                | North Carolina       |

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|--------------------------------------|------------------------------------|---|--------------------------------------|----------------|
| Perry B. Moore                       | Life Insurance and Annuities       | 1 | NC Farm Bureau                       | North Carolina |
| Perry B. Moore                       | Multiline                          | 1 | NC Farm Bureau                       | North Carolina |
| Christopher M. Mueller               | Life Insurance and Annuities       | 1 | Country Insurance Financial          | Illinois       |
| Jeff Nalley FIC                      | Life Insurance and Annuities       | 1 | Modern Woodmen of America            | Kentucky       |
| Nicklaus Nance                       | Life Insurance and Annuities       | 1 | North Carolina Farm Bureau Insurance | North Carolina |
| Richard J Newman                     | Life Insurance and Annuities       | 1 | Forrest County Farm Bureau           | Mississippi    |
| Henry C. Norman                      | Life Insurance and Annuities       | 1 | southern farm bureau/parker agency   | North Carolina |
| Jonathan P. Obest CFP                | Life Insurance and Annuities       | 1 | Modern Woodmen of America            | California     |
| Robert R. OBriant                    | Multiline                          | 1 | NCFB Ins. Co.                        | North Carolina |
| Michael T. O'Farrell                 | Life Insurance and Annuities       | 1 | Farm Bureau                          | South Carolina |
| Michael T. O'Farrell                 | Multiline                          | 1 | Farm Bureau                          | South Carolina |
| Lee Owen                             | Life Insurance and Annuities       | 1 | New York Life                        | Mississippi    |
| David H. Parker                      | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| James C. Parks LUTCF                 | Life Insurance and Annuities       | 1 | Lenoir County Farm Bureau            | North Carolina |
| Cameron Y. Parr                      | Life Insurance and Annuities       | 1 | Cameron Parr Agency                  | Illinois       |
| Cameron Y. Parr                      | Multiline                          | 1 | Cameron Parr Agency                  | Illinois       |
| Jayantilal Patel                     | Life Insurance and Annuities       | 1 | New York Life                        | Illinois       |
| Bhargav Patel                        | Life Insurance and Annuities       | 1 | New York Life                        | Illinois       |
| Blake Peden                          | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | Mississippi    |
| Elizabeth Penhollow                  | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Christopher Thomas Peterson          | Life Insurance and Annuities       | 1 | Country Financial                    | Illinois       |
| Gordon K. Pippin                     | Life Insurance and Annuities       | 1 | Belhaven Farm Bureau                 | North Carolina |
| Mary L. Place LUTCF                  | Life Insurance and Annuities       | 1 | New York Life                        | Nebraska       |
| Cecil M. Polk                        | Life Insurance and Annuities       | 1 | Cecil Polk Insurance Agency          | Arkansas       |
| Meagan Porter                        | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Meagan Porter                        | Multiline                          | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Adrian J. Povia                      | Multiline                          | 1 | Southern Farm Bureau Life Insurance  | Florida        |
| Madsen Raun                          | Life Insurance and Annuities       | 1 | Wharton County Farm Bureau           | Texas          |
| Jeffery R. Register                  | Life Insurance and Annuities       | 1 | Columbus Co. Farm Bureau             | North Carolina |
| Kya Rhoda                            | Multiline                          | 1 | Southern Farm Bureau Life Insurance  | Arkansas       |
| Andrew Bowen Rice                    | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | Mississippi    |
| William Chip Roady LUTCF             | Life Insurance and Annuities       | 1 | York Farm Bureau                     | Virginia       |
| Jason Allan Roberts                  | Life Insurance and Annuities       | 1 | Catawba County                       | North Carolina |
| Christopher Lee Roberts              | Life Insurance and Annuities       | 1 | North Carolina Farm Bureau           | North Carolina |
| Chris A. Robertson LUTCF             | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Gabe A. Rohwedder CRPC, LUTCF        | Financial Advising and Investments | 1 | Securian Advisors of Mid American    | Iowa           |
| Adam Rollins                         | Life Insurance and Annuities       | 1 | New York Life                        | Florida        |
| Yudi Z. Rosenzweig                   | Life Insurance and Annuities       | 1 | Goldcrest Financial Services         | Michigan       |
| Ryne Rummage                         | Life Insurance and Annuities       | 1 | Rowan County Farm Bureau             | North Carolina |
| Gaetano Sacco                        | Financial Advising and Investments | 1 | MassMutual Tri State                 | New Jersey     |
| Gaetano Sacco                        | Life Insurance and Annuities       | 1 | MassMutual Tri State                 | New Jersey     |
| Daniel G. Schilling LUTCF            | Life Insurance and Annuities       | 1 | Cherokee County Farm Bureau          | Georgia        |
| Daniel G. Schilling LUTCF            | Multiline                          | 1 | Cherokee County Farm Bureau          | Georgia        |
| Cassandra L. Schmidt                 | Life Insurance and Annuities       | 1 | Modern Woodmen of America            | Wisconsin      |
| Richard Shaw                         | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Nathan P. Shive ChFC, LUTCF, RICP    | Life Insurance and Annuities       | 1 | PennWood Financial Group             | Pennsylvania   |
| Scott Shumate                        | Life Insurance and Annuities       | 1 | Wilkes County Farm Bureau            | North Carolina |
| Scott Shumate                        | Multiline                          | 1 | Wilkes County Farm Bureau            | North Carolina |
| Stephen Julius Simpson               | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Bradley T. Smith                     | Multiline                          | 1 | Kentucky Farm Bureau                 | Kentucky       |
| Jared K. Speight                     | Life Insurance and Annuities       | 1 | NC Farm Bureau                       |                |
| Marcus Alvin Stacey                  | Life Insurance and Annuities       | 1 | Thrivent Financial                   | South Dakota   |
| Landon M. Stanfield                  | Life Insurance and Annuities       | 1 | Farm Bureau                          | Virginia       |
| Kevin Stockwell                      | Life Insurance and Annuities       | 1 | Southern Farm Bureau Life Insurance  | North Carolina |
| Luther T. Stromquist FSS, LUTCF, MBA | Life Insurance and Annuities       | 1 | Country Financial                    | Colorado       |
| Scott Talbott LUTCF                  | Life Insurance and Annuities       | 1 | MassMutual - South Texas             | Texas          |
| Robin J. Terry                       | Multiline                          | 1 | Southern Farm Bureau Life Insurance  | South Carolina |

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| G. Brent Thompson LUTCF                 | Multiline                          | 1  | Southern Farm Bureau Life Insurance       | Arkansas       |
| Steven T. Thomson                       | Life Insurance and Annuities       | 1  | Steven Thomson Financial Services         | Illinois       |
| David Anthony Thornton                  | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | Kentucky       |
| Tanner Thrash                           | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | Mississippi    |
| Kenny Torian                            | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | Texas          |
| Stephen R. Turner                       | Multiline                          | 1  | Southern Farm Bureau Life Insurance       | Arkansas       |
| Beau R. Vincent CLTC                    | Life Insurance and Annuities       | 1  | Western & Southern Financial Group        | Ohio           |
| William Keelan Wade                     | Life Insurance and Annuities       | 1  | Mongague County Farm Bureau               | Texas          |
| John Walker                             | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | North Carolina |
| Stephanie Emory Wallace                 | Multiline                          | 1  | North Carolina Farm Bureau                | North Carolina |
| Anthony Washington                      | Life Insurance and Annuities       | 1  | Western & Southern Financial Group        | Texas          |
| Scott S. Wedige                         | Life Insurance and Annuities       | 1  | Northwestern Mutual                       | Wisconsin      |
| Ben Whitley                             | Life Insurance and Annuities       | 1  | Modern Woodmen of America                 | North Carolina |
| Chad Wilborn                            | Life Insurance and Annuities       | 1  | Gregg County Farm Bureau                  | Texas          |
| Trina K. Wilkinson                      | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | Florida        |
| Robert C. Withers FLMI, LUTCF, CRC, FSS | Life Insurance and Annuities       | 1  | Virginia & Southern Farm Bureau Ins. Ser. | Virginia       |
| Choua Yang                              | Life Insurance and Annuities       | 1  | ST PAUL                                   | Minnesota      |
| Timothy Yeager LUTCF                    | Life Insurance and Annuities       | 1  | Southern Farm Bureau Life Insurance       | Texas          |
| Nazih A. Yehya LUTCF, CLTC              | Life Insurance and Annuities       | 1  | New York Life                             | California     |
| Michael E. Zirolli LUTCF                | Life Insurance and Annuities       | 1  | Zirolli Agency                            | Pennsylvania   |
| Stephen Zorsch                          | Life Insurance and Annuities       | 1  | Columbia County Farm Bureau               | Arkansas       |
| Melinda (Myndi) Aven CLU                | Financial Advising and Investments | 10 | Northwestern Mutual Financial Network     | Indiana        |
| Melinda (Myndi) Aven CLU                | Life Insurance and Annuities       | 10 | Northwestern Mutual Financial Network     | Indiana        |
| Christopher W. Ayers                    | Life Insurance and Annuities       | 10 | Thrivent Financial                        | Illinois       |
| Stuart G. Baber LUTCF, CLU              | Life Insurance and Annuities       | 10 | Washington County Farm Bureau             | Arkansas       |
| Stuart G. Baber LUTCF, CLU              | Multiline                          | 10 | Washington County Farm Bureau             | Arkansas       |
| Lewis K. Bahlinger                      | Life Insurance and Annuities       | 10 | Livingston Parish Farm Bureau             | Louisiana      |
| Beverly Y. Baker LUTCF, CLU             | Life Insurance and Annuities       | 10 | La Farm Bureau                            | Louisiana      |
| Leon D. Bauman FIC                      | Life Insurance and Annuities       | 10 | Thrivent Financial                        | Kansas         |
| Benjamin D. Borchardt                   | Life Insurance and Annuities       | 10 | Thrivent Financial                        | Wisconsin      |
| Walter G. Bradley FIC                   | Life Insurance and Annuities       | 10 | Valen Agency                              | Minnesota      |
| Ryan Brockhaus CFP, CLU                 | Financial Advising and Investments | 10 | Northwestern Mutual                       | Minnesota      |
| Ryan Brockhaus CFP, CLU                 | Life Insurance and Annuities       | 10 | Northwestern Mutual                       | Minnesota      |
| David P. Bronstad CFP, CPA              | Life Insurance and Annuities       | 10 | Thrivent Financial                        | Texas          |
| Reed Allen Camp                         | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance       | Arkansas       |
| Reed Allen Camp                         | Multiline                          | 10 | Southern Farm Bureau Life Insurance       | Arkansas       |
| Renee Duos Carr LUTCF                   | Life Insurance and Annuities       | 10 | Louisiana Farm Bureau Insurances Services | Louisiana      |
| Matthew E. Chalmers RICP, CLU, LACP     | Financial Advising and Investments | 10 | Decker Financial Group                    | Texas          |
| Don K. Clark LUTCF                      | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance       | North Carolina |
| C. Keith Cline                          | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance       | Mississippi    |
| Robin D. Curry LUTCF                    | Multiline                          | 10 | Southern Farm Bureau Life Ins Co          | South Carolina |
| Barry Delp LACP, LUTCF, FSS             | Financial Advising and Investments | 10 | Ozark National Life Insurance Company     | Iowa           |
| James S. Denton LUTCF                   | Multiline                          | 10 | Southern Farm Bureau Life Insurance       | North Carolina |
| George Carter Dobson LUTCF              | Life Insurance and Annuities       | 10 | Kanawha Financial Services                | South Carolina |
| George Carter Dobson LUTCF              | Multiline                          | 10 | Kanawha Financial Services                | South Carolina |
| Matthew R. Duffy                        | Life Insurance and Annuities       | 10 | Country Financial                         | Illinois       |
| William J. Egan CFP, CLU                | Life Insurance and Annuities       | 10 | Egan & Lynch Financial Group              | New Jersey     |
| Jeff M. Glass                           | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance       | Louisiana      |
| Josh A. Hilgenkamp FIC                  | Life Insurance and Annuities       | 10 | Thrivent Financial                        | Nebraska       |
| Trey M. Hill                            | Life Insurance and Annuities       | 10 | Southern Farm Bureau                      | Mississippi    |
| Trey M. Hill                            | Multiline                          | 10 | Southern Farm Bureau                      | Mississippi    |
| Bridget S. Ipock LUTCF                  | Life Insurance and Annuities       | 10 | NC Farm Bureau                            | North Carolina |
| Debbie L. Jans FIC, RICP, CLTC          | Life Insurance and Annuities       | 10 | Thrivent Financial                        | North Dakota   |
| David J. Johnson                        | Financial Advising and Investments | 10 | North Star Resource Group                 | Minnesota      |
| Lance Fagan Jones                       | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance       | Mississippi    |
| Lance Fagan Jones                       | Multiline                          | 10 | Southern Farm Bureau Life Insurance       | Mississippi    |
| Trina A Joyce LUTCF                     | Multiline                          | 10 | Burlington                                | North Carolina |

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| Jeanne K. Kerkhoff CLU, ChFC, CASL, RICP | Financial Advising and Investments | 10 | Kerkhoff Agency                     | Iowa           |
| Robert H. King CLTC                      | Life Insurance and Annuities       | 10 | Northwestern Mutual                 | Kentucky       |
| Gwen A. Lacy                             | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance | Louisiana      |
| Alma D. Lopez                            | Life Insurance and Annuities       | 10 | Liberty County Farm Bureau          | Texas          |
| Justin H. Lovett                         | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance | Arkansas       |
| Justin H. Lovett                         | Multiline                          | 10 | Southern Farm Bureau Life Insurance | Arkansas       |
| Yvonne M. Madson ChFC, FIC, LUTCF        | Life Insurance and Annuities       | 10 | Thrivent Financial                  | California     |
| Shirley A. Odel LUTCF                    | Life Insurance and Annuities       | 10 | So Farm Bureau                      | North Carolina |
| Kirby Anthony Patterson                  | Life Insurance and Annuities       | 10 | GA Farm Bureau                      | Georgia        |
| Kirby Anthony Patterson                  | Multiline                          | 10 | GA Farm Bureau                      | Georgia        |
| Kenny W. Phifer LUTCF                    | Life Insurance and Annuities       | 10 | Tishomiwgo County Form Bureau       | Mississippi    |
| Theresa M. Richards CFP, RICP, LUTCF     | Life Insurance and Annuities       | 10 | Country Financial                   | Illinois       |
| Mark A. Schlueter                        | Life Insurance and Annuities       | 10 | Thrivent Financial                  | South Dakota   |
| Shaun M. Seedhouse CFP, ChFC, CLU, FIC   | Life Insurance and Annuities       | 10 | Thrivent Financial                  | Montana        |
| Joseph D. Sims LUTCF                     | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance | North Carolina |
| Dave Skutnik LACP, LUTCF, AIF, RICP      | Financial Advising and Investments | 10 | Charter Financial                   | Nebraska       |
| Sue Taylor LUTCF                         | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance | Texas          |
| Jeff Tveit FIC                           | Life Insurance and Annuities       | 10 | Thrivent Financial                  | South Dakota   |
| Lynn J. Walstad FIC                      | Life Insurance and Annuities       | 10 | Modern Woodmen of America           | South Dakota   |
| James Shannon Whitaker LUTCF             | Life Insurance and Annuities       | 10 | Yadkin County Farm Bureau           | North Carolina |
| Cassandra L. Wilson ChFC, CLU, CLTC      | Life Insurance and Annuities       | 10 | MassMutual Financial Group          | Oklahoma       |
| Anthony Steven Woodlief                  | Life Insurance and Annuities       | 10 | Southern Farm Bureau Life Insurance | North Carolina |
| Anthony Steven Woodlief                  | Multiline                          | 10 | Southern Farm Bureau Life Insurance | North Carolina |
| Loretta A. Anderson LUTCF                | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Texas          |
| William Worth Beverage LUTCF             | Multiline                          | 11 | Pender Co. Farm Bureau              | North Carolina |
| Jeffrey Lane Blalock                     | Life Insurance and Annuities       | 11 | North Carolina Farm Bureau          | North Carolina |
| Gregory W. Boehne                        | Financial Advising and Investments | 11 | Boehne Financial Group              | Missouri       |
| Benjamin Bunfill                         | Financial Advising and Investments | 11 | Hubbell Agency                      | Washington     |
| Benjamin Bunfill                         | Life Insurance and Annuities       | 11 | Hubbell Agency                      | Washington     |
| John L. Byers FIC                        | Life Insurance and Annuities       | 11 | Thrivent Financial                  | Wisconsin      |
| Sonya B. Cardwell FIC                    | Life Insurance and Annuities       | 11 | Modern Woodmen of America           | Kentucky       |
| George G. Collins LUTCF                  | Life Insurance and Annuities       | 11 | Farm Bureau Insurance               | Mississippi    |
| Kevin M. DeCuir                          | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Louisiana      |
| David J. Duchene ChFC, CLU, MBA          | Life Insurance and Annuities       | 11 | New York Life Insurance Co.         | Minnesota      |
| Andrew P. Flanscha CFP, LUTCF, FIC       | Life Insurance and Annuities       | 11 | Thrivent Financial                  | Colorado       |
| Susan B. Fleming                         | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | South Carolina |
| Susan B. Fleming                         | Multiline                          | 11 | Southern Farm Bureau Life Insurance | South Carolina |
| Scotty L. Fleming LUTCF                  | Multiline                          | 11 | Winston County Farm Bureau          | Mississippi    |
| Jeffrey D. Garner                        | Life Insurance and Annuities       | 11 | NC/Pender County Farm Bureau        | North Carolina |
| Jeffrey D. Garner                        | Multiline                          | 11 | NC/Pender County Farm Bureau        | North Carolina |
| Kim C. Gerald LUTCF                      | Life Insurance and Annuities       | 11 | Southern Farm Bureau                | South Carolina |
| Kim C. Gerald LUTCF                      | Multiline                          | 11 | Southern Farm Bureau                | South Carolina |
| Joseph D. Graham LUTCF                   | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | North Carolina |
| John H. Groth CLU, CLTC, ChFC, CFP       | Life Insurance and Annuities       | 11 | Northwestern Mutual                 | Ohio           |
| James M. Janik                           | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Texas          |
| Steven G. Kramer FSS, FIC, LUTCF         | Life Insurance and Annuities       | 11 | Modern Woodmen of America           | Wisconsin      |
| Joe Leath                                | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Texas          |
| Joe W. Lee                               | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Texas          |
| Jonathan Marsh FIC, CFFM, CLF            | Life Insurance and Annuities       | 11 | Modern Woodmen of America           | Mississippi    |
| Tobin L. Mason CFP, FIC                  | Life Insurance and Annuities       | 11 | Modern Woodmen of America           | South Dakota   |
| Joseph H. McMillan                       | Multiline                          | 11 | Southern Farm Bureau Life Insurance | South Carolina |
| Eric Q. Michaels LUTCF                   | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | North Carolina |
| Melissa B. Nason LUTCF                   | Life Insurance and Annuities       | 11 | Onslow County Farm Bureau           | North Carolina |
| Melissa B. Nason LUTCF                   | Multiline                          | 11 | Onslow County Farm Bureau           | North Carolina |
| Jeffrey A. Olinger                       | Life Insurance and Annuities       | 11 | Thrivent Financial                  | Iowa           |
| Dan P. Onufryk LUTCF                     | Life Insurance and Annuities       | 11 | Western & Southern Fin. Group       | Pennsylvania   |
| Georgia D. Peeler                        | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance | Texas          |

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| Georgia D. Peeler                   | Multiline                          | 11 | Southern Farm Bureau Life Insurance              | Texas          |
| Guy H. Percy                        | Financial Advising and Investments | 11 | Country Financial                                | Illinois       |
| Guy H. Percy                        | Multiline                          | 11 | Country Financial                                | Illinois       |
| Jana L. Schoberg LUTCF, FIC, FSS    | Life Insurance and Annuities       | 11 | Modern Woodmen of America                        | Wisconsin      |
| Robert Scovil FICF                  | Life Insurance and Annuities       | 11 | Modern Woodmen of America                        | Idaho          |
| Ralph W. Stockemer                  | Financial Advising and Investments | 11 | Northwestern Mutual Financial Network            | Texas          |
| Ralph W. Stockemer                  | Life Insurance and Annuities       | 11 | Northwestern Mutual Financial Network            | Texas          |
| Arthur W. Watkins LUTCF             | Life Insurance and Annuities       | 11 | Johnston County Farm Bureau                      | North Carolina |
| Adam D. Weeman CFP                  | Life Insurance and Annuities       | 11 | Thrivent Financial                               | South Dakota   |
| Alan R. Wilson LUTCF                | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance              | North Carolina |
| Alan R. Wilson LUTCF                | Multiline                          | 11 | Southern Farm Bureau Life Insurance              | North Carolina |
| Randall Todd Yates LUTCF            | Life Insurance and Annuities       | 11 | Southern Farm Bureau Life Insurance              | North Carolina |
| Timothy R. Blandford CLTC, FIC      | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Colorado       |
| Craig Carroll Bost                  | Life Insurance and Annuities       | 12 | Southern Farm Bureau Life Insurance              | Florida        |
| Craig Carroll Bost                  | Multiline                          | 12 | Southern Farm Bureau Life Insurance              | Florida        |
| Robert M. Branham                   | Life Insurance and Annuities       | 12 | S.C Farm Bureau                                  | South Carolina |
| Robert M. Branham                   | Multiline                          | 12 | S.C Farm Bureau                                  | South Carolina |
| Shawn W. Copeland CLTC              | Life Insurance and Annuities       | 12 | Northwestern Mutual - Denver                     | Colorado       |
| Thomas A. Dankenbring               | Financial Advising and Investments | 12 | The Qualy Group                                  | Missouri       |
| Chad A. Durgin CFP, CLU, FIC        | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Minnesota      |
| Jeffrey D. Erickson CLU, ChFC, RICP | Financial Advising and Investments | 12 | Northwestern Mutual                              | Iowa           |
| Jeffrey D. Erickson CLU, ChFC, RICP | Life Insurance and Annuities       | 12 | Northwestern Mutual                              | Iowa           |
| Michael J. Fletcher CASL            | Multiline                          | 12 | Southern Farm Bureau                             | Florida        |
| David M. Frick FIC                  | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Minnesota      |
| Deborah K. Gary LUTCF, FSS          | Life Insurance and Annuities       | 12 | Texas Farm Bureau Insurance                      | Texas          |
| J. Douglas Greenwell LUTCF          | Life Insurance and Annuities       | 12 | Country Financial                                | Illinois       |
| Ronald J. Guinther FIC              | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Michigan       |
| Michael R. Harris                   | Life Insurance and Annuities       | 12 | Farm Bureau                                      | Mississippi    |
| Donald W. Haynes                    | Life Insurance and Annuities       | 12 | Modern Woodmen of America                        | South Dakota   |
| Chris A. Hogan                      | Life Insurance and Annuities       | 12 | St. Charles Farm Bureau                          | Louisiana      |
| Chris A. Hogan                      | Multiline                          | 12 | St. Charles Farm Bureau                          | Louisiana      |
| David M. Jackson CLU, FIC, LUTCF    | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Minnesota      |
| D. John Johnson                     | Life Insurance and Annuities       | 12 | Escambia County Farm Bureau                      | Florida        |
| Karla Renay Johnson FIC             | Life Insurance and Annuities       | 12 | Modern Woodmen Of America                        | South Dakota   |
| J. Gregory Keller ChFC              | Financial Advising and Investments | 12 | Renaissance Financial Corp.                      | Missouri       |
| Richard Kemp                        | Life Insurance and Annuities       | 12 | Bamberg Co. Farm Bureau                          | South Carolina |
| Richard Kemp                        | Multiline                          | 12 | Bamberg Co. Farm Bureau                          | South Carolina |
| Douglas J. Kossow FIC, LUTCF        | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Ohio           |
| Jeffrey M. Kube                     | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Wisconsin      |
| Karin Larrave                       | Life Insurance and Annuities       | 12 | Northwestern Mutual                              | Texas          |
| Nicholas S. Lewis                   | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Minnesota      |
| Darren Scott Mason CLU, ChFC        | Financial Advising and Investments | 12 | Advanced Benefit Systems                         | California     |
| Donald R. Miller                    | Life Insurance and Annuities       | 12 | Thrivent Financial                               | South Dakota   |
| Matthew T. Moore LUTCF, FIC, CLU    | Life Insurance and Annuities       | 12 | Modern Woodmen of America                        | Ohio           |
| Michael W. Murray                   | Life Insurance and Annuities       | 12 | Murray Insurance & Financial Service Inc.        | Texas          |
| Daryl Osmus                         | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Oklahoma       |
| Justin M. Perry LUTCF, FSS          | Life Insurance and Annuities       | 12 | NC Farm Bureau                                   | North Carolina |
| Justin M. Perry LUTCF, FSS          | Multiline                          | 12 | NC Farm Bureau                                   | North Carolina |
| Deann B. Rives LUTCF                | Life Insurance and Annuities       | 12 | Liberty County                                   | Texas          |
| Gary L. Schmiedekamp LUTCF          | Life Insurance and Annuities       | 12 | Southern Farm Bureau Life Insurance              | Texas          |
| Todd M. Selmon FICF                 | Life Insurance and Annuities       | 12 | Modern Woodmen of America                        | Texas          |
| Chase E. Smith                      | Multiline                          | 12 | Farm Bureau Insurance                            | Arkansas       |
| Steven J. Stoller                   | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Nebraska       |
| Kendra R. Troncale CFP, CLTC, FIC   | Life Insurance and Annuities       | 12 | SEMO Associates Thrivent Financial for Lutherans | Missouri       |
| Maryann Tudor                       | Life Insurance and Annuities       | 12 | Modern Woodmen of America                        | Maine          |
| Dennis L. Vernon LUTCF, FIC         | Life Insurance and Annuities       | 12 | North Country RFA                                | North Dakota   |
| Daniel W. Voss MBA, ChFC, CAP       | Life Insurance and Annuities       | 12 | Thrivent Financial                               | Wisconsin      |

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| Andrew G. Wallover CLTC                      | Financial Advising and Investments | 12 | Northwestern Mutual                         | Pennsylvania   |
| Andrew G. Wallover CLTC                      | Life Insurance and Annuities       | 12 | Northwestern Mutual                         | Pennsylvania   |
| Lane E. Albrecht FIC, ChFC                   | Life Insurance and Annuities       | 13 | Lake Country Group                          | Wisconsin      |
| Robert C. Alsbaugh CFP, CLU, FIC             | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Washington     |
| Bradley Neal Baer CFP, LUTCF, FICF           | Life Insurance and Annuities       | 13 | Thrivent Financial                          | California     |
| Rodney G. Bechtold CFFM, FIC, FSS, LUTCF     | Life Insurance and Annuities       | 13 | Modern Woodmen of America                   | South Dakota   |
| Keith D. Berman LUTCF, CLTC, FIC, RICP       | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Florida        |
| Richard W. Beyer                             | Financial Advising and Investments | 13 | Financial Health and Sec. Adv.              | Arizona        |
| Richard W. Beyer                             | Life Insurance and Annuities       | 13 | Financial Health and Sec. Adv.              | Arizona        |
| Kenneth C. Bittner FIC, ChFC, CLTC           | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Minnesota      |
| J. Glynn Boze, II LUTCF, FSS, LACP           | Life Insurance and Annuities       | 13 | Southern Farm Bureau Life                   | North Carolina |
| Jason Morris Britt                           | Life Insurance and Annuities       | 13 | Robeson County Farm Bureau                  | North Carolina |
| Jason Morris Britt                           | Multiline                          | 13 | Robeson County Farm Bureau                  | North Carolina |
| Larry Clay Childress                         | Life Insurance and Annuities       | 13 | NC Farm Bureau                              | North Carolina |
| Larry Clay Childress                         | Multiline                          | 13 | NC Farm Bureau                              | North Carolina |
| Cindy A. Doyle                               | Life Insurance and Annuities       | 13 | Cindy Doyle Agency - State Farm Ins         | Tennessee      |
| Cindy A. Doyle                               | Multiline                          | 13 | Cindy Doyle Agency - State Farm Ins         | Tennessee      |
| John C. Ertz                                 | Life Insurance and Annuities       | 13 | The Cleveland Group                         | Ohio           |
| Tony Feliciano ChFC, CFS, FSCP               | Life Insurance and Annuities       | 13 | MassMutual Financial                        | Pennsylvania   |
| Lisa M. Garver FIC, LUTCF, RHU, CFFM         | Life Insurance and Annuities       | 13 | Modern Woodmen of America                   | Illinois       |
| Charlotte J. Ghazarian CLU, ChFC, LUTCF, FIC | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Wisconsin      |
| Michael S. Granger                           | Multiline                          | 13 | Farm Bureau Insurance                       | Louisiana      |
| Michael Milo Hagen                           | Life Insurance and Annuities       | 13 | Modern Woodman                              | South Dakota   |
| Timothy Ray Hamlin LUTCF                     | Multiline                          | 13 | NC Farm Bureau                              | North Carolina |
| David A. Heimsoth FIC, CLTC                  | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Kansas         |
| David G. Holleb CLU, ChFC, CFP, CASL         | Financial Advising and Investments | 13 | Halloran General Agency                     | New Jersey     |
| Julie Jakubek                                | Multiline                          | 13 | Allstate Insurance- Agency of Julie Jakubek | Arizona        |
| Melissa L. Knippa FIC, CLU, ChFC             | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Texas          |
| Rustin J. Leonard FIC                        | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Kansas         |
| Shannon Lynn Martin                          | Life Insurance and Annuities       | 13 | TX Farm Bureau                              | Texas          |
| William D. Metheny                           | Life Insurance and Annuities       | 13 | Thrivent Financial                          | South Dakota   |
| Larry D. Milburn LUTCF, FIC                  | Life Insurance and Annuities       | 13 | Martin Agency                               | Kentucky       |
| Douglas B. Miller CLU, CLTC, CFP, RICP       | Financial Advising and Investments | 13 | Northwestern Mutual                         | California     |
| Douglas B. Miller CLU, CLTC, CFP, RICP       | Life Insurance and Annuities       | 13 | Northwestern Mutual                         | California     |
| Phillip K. Newkirk FIC                       | Life Insurance and Annuities       | 13 | Modern Woodmen of America                   | Missouri       |
| Kelly L. Perry ChFC, CLTC, FIC               | Life Insurance and Annuities       | 13 | Loyalhanna Group                            | Pennsylvania   |
| Robin Barrett Potter LUTCF                   | Multiline                          | 13 | N.C. Farm Bureau                            | North Carolina |
| Jerry C. Reaves FIC                          | Life Insurance and Annuities       | 13 | Rainwater Agency                            | Missouri       |
| Gavin C. Roberts                             | Multiline                          | 13 | Southern Farm Bureau Life Insurance         | Kentucky       |
| Steven D. Schildt CLTC, CLU, RICP            | Financial Advising and Investments | 13 | Northwestern Mutual                         | Wisconsin      |
| Eugene Shkolnikov CLTC                       | Financial Advising and Investments | 13 | Northwestern Mutual                         | New York       |
| Eugene Shkolnikov CLTC                       | Life Insurance and Annuities       | 13 | Northwestern Mutual                         | New York       |
| Paula K. Simmons LUTCF, ChFC, CFP, CLU       | Life Insurance and Annuities       | 13 | Paula Simmons Country Financial             | Illinois       |
| Stacey Allan Sizemore LUTCF                  | Life Insurance and Annuities       | 13 | Farm Bureau Insurance                       | South Carolina |
| Stacey Allan Sizemore LUTCF                  | Multiline                          | 13 | Farm Bureau Insurance                       | South Carolina |
| Jonathan M. Smith FIC, LUTCF                 | Life Insurance and Annuities       | 13 | Thrivent Financial                          | Nebraska       |
| Adam A. Solano LACP                          | Life Insurance and Annuities       | 13 | Lakeside Financial Group                    | Illinois       |
| David Owen Stanford LUTCF                    | Multiline                          | 13 | Southern Farm Bureau Life Insurance         | Louisiana      |
| Craig W. Tharp                               | Life Insurance and Annuities       | 13 | Aid Association for Lutherans               | Iowa           |
| Grant M. Winn CLU, ChFC                      | Life Insurance and Annuities       | 13 | Northwestern Mutual Financial Network       | Montana        |
| Ralph V. Allen LUTCF, CLU, ChFC              | Life Insurance and Annuities       | 14 | Whittenburg Wealth Management               | Utah           |
| Bryan I. Azuma                               | Financial Advising and Investments | 14 | Tax & Financial Group                       | Hawaii         |
| Kevin J. Bontrager AEP, CKA, ChFC, CLU       | Financial Advising and Investments | 14 | Summit Financial Group                      | Indiana        |
| Kevin J. Bontrager AEP, CKA, ChFC, CLU       | Life Insurance and Annuities       | 14 | Summit Financial Group                      | Indiana        |
| Lee A. Bowman FIC                            | Life Insurance and Annuities       | 14 | Modern Woodmen of America                   | Missouri       |
| Timothy A. Campbell FIC, LUTCF, CLTC         | Life Insurance and Annuities       | 14 | Thrivent Financial                          | South Dakota   |
| Paul A. Cantrell                             | Life Insurance and Annuities       | 14 | Thrivent Financial                          | California     |

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| Matthew A. Collier ChFC, CLU, FIC        | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Nevada         |
| Nicole Dufour                            | Life Insurance and Annuities           | 14 | Farm Bureau                                    | Louisiana      |
| Nicole Dufour                            | Multiline                              | 14 | Farm Bureau                                    | Louisiana      |
| Philip D. Dunn LUTCF                     | Life Insurance and Annuities           | 14 | Southern Farm Bureau Life Ins.                 | Mississippi    |
| Philip D. Dunn LUTCF                     | Multiline                              | 14 | Southern Farm Bureau Life Ins.                 | Mississippi    |
| Stewart L. Gates                         | Life Insurance and Annuities           | 14 | Modern Woodmen of America                      | Vermont        |
| David G. Hanson FIC                      | Life Insurance and Annuities           | 14 | Modern Woodmen of America                      | South Dakota   |
| Chad J. Henke                            | Life Insurance and Annuities           | 14 | Twin Cities Regional Field Office              | Minnesota      |
| Walter A. Juhnke LUTCF, FIC, RICP        | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Wisconsin      |
| Robert H. Kluttz                         | Life Insurance and Annuities           | 14 | Northwestern Mutual Life Corporate Info Center | North Carolina |
| Lance G. Kroesch ChFC, CASL, RICP        | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Texas          |
| Kevin C. Lafleur CLU                     | Life Insurance and Annuities           | 14 | Southern Farm Bureau                           | Louisiana      |
| Donnie Wayne Lance FICF, CLU, ChFC       | Life Insurance and Annuities           | 14 | Modern Woodmen of America                      | Arkansas       |
| Curtis W. Langemeier                     | Life Insurance and Annuities           | 14 | Modern Woodmen Of America                      | Wisconsin      |
| Barney R. Loesch CFP, CLU, FIC, ChFC     | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Texas          |
| Daniel K. Loventhal CFP, CLTC, ChFC, CLU | Life Insurance and Annuities           | 14 | Northwestern Mutual - Goodwin, Wright          | Georgia        |
| Doyle Allen Lowe                         | Life Insurance and Annuities           | 14 | Texas Farm Bureau                              | Texas          |
| David C. Mann CLU, CFP                   | Financial Advising and Investments     | 14 | Las Vegas Agency                               | Nevada         |
| David C. Mann CLU, CFP                   | Life Insurance and Annuities           | 14 | Las Vegas Agency                               | Nevada         |
| Marsha McKinnie FIC                      | Life Insurance and Annuities           | 14 | Modern Woodmen of America                      | Arkansas       |
| Michael A. Morehead LUTCF                | Life Insurance and Annuities           | 14 | Stokes Co. Farm Bureau                         | North Carolina |
| Scott S. Niekamp CFP, ChFC, CLU          | Financial Advising and Investments     | 14 | Niekamp Financial                              | Missouri       |
| Scott S. Niekamp CFP, ChFC, CLU          | Life Insurance and Annuities           | 14 | Niekamp Financial                              | Missouri       |
| David D. Perry LUTCF, ChFC, CLU          | Life Insurance and Annuities           | 14 | Southern Farm Bureau Life Insurance            | Texas          |
| Gordon K. Pippin LUTCF                   | Life Insurance and Annuities           | 14 | Southern Farm Bureau Life Insurance            | North Carolina |
| David J. Powell CLU, ChFC, CFP, RHU      | Health Insurance and Employee Benefits | 14 | David J. Powell & Assoc                        | Kansas         |
| James D. Quayle FIC, CLTC, RICP          | Life Insurance and Annuities           | 14 | The Great Lakes Group                          | Michigan       |
| Chris G. Register                        | Life Insurance and Annuities           | 14 | Southern Farm Bureau Life Insurance            | North Carolina |
| Chris G. Register                        | Multiline                              | 14 | Southern Farm Bureau Life Insurance            | North Carolina |
| Joseph T. Reilly CFP, RICP, CLTC, FIC    | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Ohio           |
| Dan E. Segura                            | Life Insurance and Annuities           | 14 | Modern Woodmen                                 | New Mexico     |
| Todd Michael Smith LUTCF                 | Life Insurance and Annuities           | 14 | Davidson County Farm Bureau Ins.               | North Carolina |
| Todd Michael Smith LUTCF                 | Multiline                              | 14 | Davidson County Farm Bureau Ins.               | North Carolina |
| Evan A. Smith CFP, ChFC, CLU             | Financial Advising and Investments     | 14 | WHR Agency, LLC                                | West Virginia  |
| Evan A. Smith CFP, ChFC, CLU             | Life Insurance and Annuities           | 14 | WHR Agency, LLC                                | West Virginia  |
| Matthew B. Stone LUTCF, ChFC, CLU, FSS   | Life Insurance and Annuities           | 14 | Farm Bureau Insurance Companies                | North Carolina |
| Matthew B. Stone LUTCF, ChFC, CLU, FSS   | Multiline                              | 14 | Farm Bureau Insurance Companies                | North Carolina |
| Martha Ann Vrieze FIC, CLTC              | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Minnesota      |
| Mark R. Worner CLU, ChFC, LUTCF          | Life Insurance and Annuities           | 14 | Thrivent Financial                             | Minnesota      |
| Robert J. Adams                          | Life Insurance and Annuities           | 15 | Southern Farm Bureau                           | Louisiana      |
| Laurie A. Adams CFP, CLU, LUTCF, LACP    | Financial Advising and Investments     | 15 | Country Financial                              | Illinois       |
| Steven D. Brown                          | Life Insurance and Annuities           | 15 | S C Farm Bureau                                | South Carolina |
| William M. Brown LUTCF, FSS, LACP        | Life Insurance and Annuities           | 15 | Orangeburg County Farm Bureau                  | South Carolina |
| William M. Brown LUTCF, FSS, LACP        | Multiline                              | 15 | Orangeburg County Farm Bureau                  | South Carolina |
| John B. Dewey CFP, CLU, ChFC, CKA        | Life Insurance and Annuities           | 15 | Dewey Financial                                | Minnesota      |
| Robert L. Dickinson FIC                  | Life Insurance and Annuities           | 15 | Modern Woodmen of America                      | Oklahoma       |
| Carl W. Etzler                           | Life Insurance and Annuities           | 15 | Thrivent Financial                             | Ohio           |
| Brian K. Freckleton LUTCF, CLU           | Life Insurance and Annuities           | 15 | New York Life                                  | Utah           |
| Brian L. Freeman                         | Financial Advising and Investments     | 15 | Tax & Financial Group                          | California     |
| Michael J. Gaeta LUTCF, CLU, LACP        | Financial Advising and Investments     | 15 | Prudential Financial                           | Iowa           |
| Michael J. Gaeta LUTCF, CLU, LACP        | Life Insurance and Annuities           | 15 | Prudential Financial                           | Iowa           |
| Mark S. Gluckner                         | Life Insurance and Annuities           | 15 | Thrivent Financial                             | Tennessee      |
| Glen R. Greathouse LUTCF                 | Life Insurance and Annuities           | 15 | Farm Bureau                                    | Louisiana      |
| Lynn F. Henderson                        | Life Insurance and Annuities           | 15 | Modern Woodmen of America                      | Georgia        |
| Richard J. Kane CLTC, LUTCF, FIC         | Life Insurance and Annuities           | 15 | Thrivent Financial                             | New York       |
| Craig M. Kilmer                          | Financial Advising and Investments     | 15 | The Principal Financial Group                  | Pennsylvania   |
| Jesse A. Kvitek                          | Life Insurance and Annuities           | 15 | Thrivent Financial                             | Wisconsin      |



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| Cereina M. Lancaster                      | Life Insurance and Annuities       | 15 | Farm Bureau                         | Florida        |
| Cereina M. Lancaster                      | Multiline                          | 15 | Farm Bureau                         | Florida        |
| Phillip Shaun McDuffee AEP, CLU, ChFC     | Financial Advising and Investments | 15 | North Star Consultants of TX        | Texas          |
| Dennis L. Parker LUTCF                    | Life Insurance and Annuities       | 15 | Southern Farm Bureau                | North Carolina |
| Dennis L. Parker LUTCF                    | Multiline                          | 15 | Southern Farm Bureau                | North Carolina |
| Michelle G. Raber LUTCF                   | Life Insurance and Annuities       | 15 | State Farm                          | Maine          |
| Michelle G. Raber LUTCF                   | Multiline                          | 15 | State Farm                          | Maine          |
| Carol A. Rappaport CLU, ChFC, CLTC        | Financial Advising and Investments | 15 | The Tronco Agency                   | New York       |
| Michael L. Reimer CFP                     | Life Insurance and Annuities       | 15 | Thrivent Financial                  | South Dakota   |
| Chad Ashton Roig                          | Life Insurance and Annuities       | 15 | Farm Bureau                         | Louisiana      |
| Troy Lee Rosendahl FIC                    | Life Insurance and Annuities       | 15 | Thrivent Financial                  | Iowa           |
| Paul D. Rye CFP, ChFC, RICP               | Life Insurance and Annuities       | 15 | Thrivent Financial                  | Iowa           |
| C. Crane Schafer                          | Life Insurance and Annuities       | 15 | Country Financial                   | Illinois       |
| Christopher J. Schumacher ChFC, CLTC, FIC | Life Insurance and Annuities       | 15 | Thrivent                            | Wisconsin      |
| Tobin C. Search CLU, LUTCF                | Life Insurance and Annuities       | 15 | Country Financial                   | Illinois       |
| Jeff R. Shreeves LUTCF, CLTC              | Life Insurance and Annuities       | 15 | New York Life                       | Nebraska       |
| Calvin M. Sievers FIC, LUTCF              | Life Insurance and Annuities       | 15 | Thrivent Financial                  | South Dakota   |
| Keith W. Sippola FIC                      | Life Insurance and Annuities       | 15 | Thrivent Financial                  | California     |
| Justin A. Webb                            | Life Insurance and Annuities       | 15 | Farm Bureau                         | Florida        |
| Jeremy D. Willard                         | Life Insurance and Annuities       | 15 | Farm Bureau Insurance               | North Carolina |
| Jeremy D. Willard                         | Multiline                          | 15 | Farm Bureau Insurance               | North Carolina |
| J. Chris Williams                         | Life Insurance and Annuities       | 15 | Southern Farm Bureau                | Mississippi    |
| J. Chris Williams                         | Multiline                          | 15 | Southern Farm Bureau                | Mississippi    |
| Barbara Ann Armstrong LUTCF               | Life Insurance and Annuities       | 16 | Western & Southern                  | North Carolina |
| Curtis D. Baumgard CFP, CLU, FIC          | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Minnesota      |
| Kenneth A. Beer FICF                      | Life Insurance and Annuities       | 16 | Modern Woodmen of America           | South Dakota   |
| Michael W. Brown LUTCF, CLU               | Life Insurance and Annuities       | 16 | VA Farm Bureau                      | Virginia       |
| James J. Carlson                          | Life Insurance and Annuities       | 16 | Country Financial                   | Illinois       |
| Martin L. Cole CFP, ChFC                  | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Minnesota      |
| Daniel J. Dickhudt RICP, FIC              | Life Insurance and Annuities       | 16 | Downriver Associates                | Michigan       |
| Gary Duane Edwards                        | Life Insurance and Annuities       | 16 | Country Ins. & Financial Services   | Illinois       |
| Gene L. Elder FIC                         | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Colorado       |
| Timothy J. Flitter LUTCF                  | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Minnesota      |
| Heidi C. Hunter LUTCF, FIC, CFP, CASL     | Life Insurance and Annuities       | 16 | Thrivent Financial                  | California     |
| Timothy Ippel CFP, ChFC, CLU              | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Illinois       |
| Gale J. Kirkland                          | Life Insurance and Annuities       | 16 | Aiken County Farm Bureau            | South Carolina |
| Jeffrey C. Kolzow RICP, LUTCF, FICF, FIC  | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Arizona        |
| Raeann Kusch CFP, FIC, CLU, RICP          | Life Insurance and Annuities       | 16 | Thrivent Financial                  | Michigan       |
| Timothy J. Moran LUTCF, LACP              | Life Insurance and Annuities       | 16 | UCL Financial Group, LLC            | Tennessee      |
| Erik D. Peterson LUTCF                    | Multiline                          | 16 | Country Financial                   | Minnesota      |
| Mark W. Vasef FICF                        | Life Insurance and Annuities       | 16 | Heart of Illinois Associates        | Illinois       |
| Todd M. Zeidenberg CLU, ChFC, CLTC        | Financial Advising and Investments | 16 | MDZ Wealth Management, LLC          | Connecticut    |
| Charles A. Adkins LUTCF                   | Life Insurance and Annuities       | 17 | Southern Farm Bureau Life Insurance | North Carolina |
| Charles A. Adkins LUTCF                   | Multiline                          | 17 | Southern Farm Bureau Life Insurance | North Carolina |
| Delynn Dolan Alexander                    | Financial Advising and Investments | 17 | AFS                                 | North Carolina |
| Delynn Dolan Alexander                    | Life Insurance and Annuities       | 17 | AFS                                 | North Carolina |
| Ryan K. Aschenbeck                        | Life Insurance and Annuities       | 17 | Thrivent Financial                  | Texas          |
| Keith A. Bales CFP, FIC                   | Life Insurance and Annuities       | 17 | Thrivent Financial                  | Iowa           |
| John S. Bartush LUTCF                     | Life Insurance and Annuities       | 17 | Southern Farm Bureau Life Insurance | Texas          |
| Robert Billingsley JD, CLU, ChFC, RICP    | Life Insurance and Annuities       | 17 | Northwestern Mutual                 | Virginia       |
| Richard L. Brathovde MBA, CFP, ChFC, RICP | Life Insurance and Annuities       | 17 | Thrivent Financial                  | Oregon         |
| Brian W. Brooks CFP                       | Life Insurance and Annuities       | 17 | Thrivent Financial                  | Arizona        |
| John G. Edwards LUTCF                     | Life Insurance and Annuities       | 17 | Southern Farm Bureau Life Insurance | North Carolina |
| John G. Edwards LUTCF                     | Multiline                          | 17 | Southern Farm Bureau Life Insurance | North Carolina |
| William J. Erck LUTCF, CLTC, FIC          | Life Insurance and Annuities       | 17 | Thrivent Financial                  | South Dakota   |
| Jeffrey S. Feagans LUTCF, CLU             | Life Insurance and Annuities       | 17 |                                     | Virginia       |
| Daniel H. Frank LUTCF                     | Life Insurance and Annuities       | 17 | Davie County Farm Bureau            | North Carolina |

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| Daniel H. Frank LUTCF                             | Multiline                              | 17 | Davie County Farm Bureau                           | North Carolina |
| Barry B. Hesse CFP, LUTCF, FICF                   | Life Insurance and Annuities           | 17 | Thrivent Financial                                 | Arkansas       |
| Chester H. Jaehnig FIC, MDRT, CLTC                | Life Insurance and Annuities           | 17 | Thrivent Financial                                 | Arizona        |
| Alan Clay Johnson CLU, LUTCF                      | Life Insurance and Annuities           | 17 | Southern Farm Bureau Life                          | Louisiana      |
| Alan Clay Johnson CLU, LUTCF                      | Multiline                              | 17 | Southern Farm Bureau Life                          | Louisiana      |
| Justin J. Kirby CLU                               | Financial Advising and Investments     | 17 | Northwestern Mutual                                | Illinois       |
| Justin J. Kirby CLU                               | Life Insurance and Annuities           | 17 | Northwestern Mutual                                | Illinois       |
| Repp Hinkle Lambert                               | Financial Advising and Investments     | 17 | Northwestern Mutual                                | Virginia       |
| Repp Hinkle Lambert                               | Life Insurance and Annuities           | 17 | Northwestern Mutual                                | Virginia       |
| Christopher Manning                               | Life Insurance and Annuities           | 17 | Southern Farm Bureau Life Insurance                | Arkansas       |
| Christopher Manning                               | Multiline                              | 17 | Southern Farm Bureau Life Insurance                | Arkansas       |
| Thomas A. McNichol LUTCF                          | Life Insurance and Annuities           | 17 | NSC Financial                                      | North Carolina |
| Donald G. Raley LUTCF                             | Life Insurance and Annuities           | 17 | Southern Farm Bureau Life Insurance                | Florida        |
| Donald G. Raley LUTCF                             | Multiline                              | 17 | Southern Farm Bureau Life Insurance                | Florida        |
| Ernest Bryant Reese LUTCF                         | Life Insurance and Annuities           | 17 | Southern Farm Bureau                               | Virginia       |
| Michael Dale Reynolds LUTCF                       | Multiline                              | 17 | Southern Farm Bureau Life Insurance                | Kentucky       |
| Darrell L. Reynolds LUTCF                         | Life Insurance and Annuities           | 17 | Modern Woodmen of America                          | Wisconsin      |
| Jeffrey S. Rushing FIC                            | Life Insurance and Annuities           | 17 | Modern Woodmen of America                          | Illinois       |
| Steven M. Schmitmeyer LUTCF                       | Life Insurance and Annuities           | 17 | Western & Southern Financial                       |                |
| Reilly C. Trahan LUTCF                            | Life Insurance and Annuities           | 17 | Southern Farm Bureau Life Insurance                | Louisiana      |
| Glenn Q. Warren                                   | Life Insurance and Annuities           | 17 | Southern Farm Bureau Life Insurance                | North Carolina |
| Ray L. Weiss CLU, FIC                             | Life Insurance and Annuities           | 17 | Thrivent Financial                                 | Texas          |
| John W. Wheeler LACP, LUTCF, CFP, ChFC, CLU, CRPC | Life Insurance and Annuities           | 17 | Mass Mutual Chicago                                | Illinois       |
| Paul A. White FIC                                 | Life Insurance and Annuities           | 17 | Thrivent Financial                                 | Minnesota      |
| Casey D. Wright CLU                               | Financial Advising and Investments     | 17 | The Texas Financial Group                          | Texas          |
| Casey D. Wright CLU                               | Life Insurance and Annuities           | 17 | The Texas Financial Group                          | Texas          |
| Cheryl L. Zanders                                 | Life Insurance and Annuities           | 17 | Country Ins. & Fin. Services                       | Illinois       |
| Darrin L. Brumbaugh CLU, ChFC                     | Financial Advising and Investments     | 18 | Northwestern Mutual                                | Nebraska       |
| Darrin L. Brumbaugh CLU, ChFC                     | Life Insurance and Annuities           | 18 | Northwestern Mutual                                | Nebraska       |
| Stephen J. Calderera LUTCF                        | Life Insurance and Annuities           | 18 | MassMutual Financial Group                         | Louisiana      |
| Campbell Cavasso                                  | Life Insurance and Annuities           | 18 | Mass Mutual Financial Group                        | Hawaii         |
| Vady R. Clark                                     | Multiline                              | 18 | Southern Farm Bureau Life Insurance                | Florida        |
| Jackie R. Dameron                                 | Multiline                              | 18 | Southern Farm Bureau Life Insurance                | North Carolina |
| Glenn P. Deal CLU, LUTCF, ChFC, FIC               | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | North Carolina |
| Troy D. DeLair LUTCF                              | Life Insurance and Annuities           | 18 | Farm Bureau Financial Services                     | Utah           |
| Troy D. DeLair LUTCF                              | Multiline                              | 18 | Farm Bureau Financial Services                     | Utah           |
| Curt J. DeLeske                                   | Financial Advising and Investments     | 18 | Northwestern Mutual                                | Wisconsin      |
| Clinton Wayne Dover LUTCF                         | Life Insurance and Annuities           | 18 | Southern Farm Bureau Life Insurance                | Texas          |
| Steve Edmonds LUTCF                               | Life Insurance and Annuities           | 18 | Stokes County Farm Bureau                          | North Carolina |
| Steve Edmonds LUTCF                               | Multiline                              | 18 | Stokes County Farm Bureau                          | North Carolina |
| George J. Geldin RHU, LUTCF                       | Health Insurance and Employee Benefits | 18 | Geldin Insurance Services                          | California     |
| Stephen F. Gross                                  | Life Insurance and Annuities           | 18 | The Gross Financial Group                          | Missouri       |
| Joan Marie Hackett CASL                           | Life Insurance and Annuities           | 18 | State Farm Ins./Joan Hackett Insurance Agency Inc. | Maryland       |
| Joan Marie Hackett CASL                           | Multiline                              | 18 | State Farm Ins./Joan Hackett Insurance Agency Inc. | Maryland       |
| Richard B. Hanson LUTCF, FIC                      | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | Illinois       |
| Steven E. Hatesohl LUTCF, CLU, FIC                | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | Kansas         |
| Bruce A. Kleindienst CLU                          | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | New Jersey     |
| John T. Levi FIC                                  | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | Wisconsin      |
| Alberta A. Lewis                                  | Life Insurance and Annuities           | 18 | Modern Woodmen of America                          | Ohio           |
| Mark R. Matulia CLU, ChFC                         | Life Insurance and Annuities           | 18 | Matulia Financial Services                         | Georgia        |
| Kenneth R. McCall CFP, ChFC, RICP                 | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | California     |
| Mike McKee LUTCF                                  | Life Insurance and Annuities           | 18 | Southern Farm Bureau Life                          | South Carolina |
| Mike McKee LUTCF                                  | Multiline                              | 18 | Southern Farm Bureau Life                          | South Carolina |
| Jason L. Moehring CFP, FIC, LUTCF                 | Life Insurance and Annuities           | 18 | Thrivent Financial                                 | Minnesota      |
| Patsy D. Nesteby FICF, FSPC                       | Life Insurance and Annuities           | 18 | Modern Woodmen of America                          | Minnesota      |
| Rick J. Passow                                    | Life Insurance and Annuities           | 18 | Country Financial                                  | Illinois       |
| Kim L. Pelkey FICF, LUTCF                         | Life Insurance and Annuities           | 18 | Modern Woodmen of America                          | Maine          |

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| Shawn K. Petersen                        | Life Insurance and Annuities       | 18 | Thrivent Financial                    | Nebraska       |
| Audrey L. Polinsky CFP, CLU, ChFC, CASL  | Life Insurance and Annuities       | 18 | Midtown Financial                     | New York       |
| Donald K. Reid                           | Life Insurance and Annuities       | 18 | Kansas City Life Insurance Company    | Missouri       |
| James E. Schoeck CFFM, FICF, LUTCF, FSS  | Life Insurance and Annuities       | 18 | Modern Woodmen of America             | Illinois       |
| Michael R. Stensland FIC, RICP, CKA      | Life Insurance and Annuities       | 18 | Thrivent Financial                    | Iowa           |
| Michael T. Vendituoli CLTC               | Life Insurance and Annuities       | 18 | Michael N Matone General Agency       | Rhode Island   |
| John Wesley Ward                         | Life Insurance and Annuities       | 18 | Northwestern Mutual                   | North Carolina |
| John D. Aakre CLU, FIC, CLTC             | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Washington     |
| Joan I. Bartz                            | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Wisconsin      |
| P. Steven Buchanan LUTCF, CLU            | Life Insurance and Annuities       | 19 | Southern Farm Bureau                  | North Carolina |
| P. Steven Buchanan LUTCF, CLU            | Multiline                          | 19 | Southern Farm Bureau                  | North Carolina |
| Michael S. Courtemanche LUTCF, FIC       | Life Insurance and Annuities       | 19 | Courtemanche                          | Maine          |
| Daniel T. Dean CLU, FIC                  | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Texas          |
| Todd Dennis LUTCF                        | Life Insurance and Annuities       | 19 | Southern Farm Bureau Life Insurance   | Arkansas       |
| Lisa A. Faina LUTCF, CIC                 | Multiline                          | 19 | Faina Insurance Agency                | Florida        |
| Mark R. Follett                          | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Wisconsin      |
| Francis S. Hennessey LUTCF, ChFC         | Life Insurance and Annuities       | 19 | Ameritas                              | Pennsylvania   |
| Janet K. Hill FIC                        | Life Insurance and Annuities       | 19 | Modern Woodmen of America             | Kentucky       |
| Nicole Holland-Hong CFP, CLU, ChFC, CASL | Financial Advising and Investments | 19 | Northwestern Mutual Financial Network | Illinois       |
| Nicole Holland-Hong CFP, CLU, ChFC, CASL | Life Insurance and Annuities       | 19 | Northwestern Mutual Financial Network | Illinois       |
| Paul A. Ludacka CFP, CLU, ChFC           | Financial Advising and Investments | 19 | Northwestern Mutual                   | Nebraska       |
| Paul A. Ludacka CFP, CLU, ChFC           | Life Insurance and Annuities       | 19 | Northwestern Mutual                   | Nebraska       |
| Sean F. McNeill LUTCF, CASL, ChFC, CLU   | Multiline                          | 19 | Southern Farm Bureau Life Insurance   | Florida        |
| Donald N. Neff CLU, ChFC, FIC            | Life Insurance and Annuities       | 19 | Thrivent Financial                    | California     |
| Mark S. Pierce MBA, CFP, ChFC, FIC       | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Illinois       |
| Lewis O. Ritter LUTCF                    | Life Insurance and Annuities       | 19 | Mecklenburg County Farm Bureau        | North Carolina |
| Lewis O. Ritter LUTCF                    | Multiline                          | 19 | Mecklenburg County Farm Bureau        | North Carolina |
| Harvey F. Senn LUTCF, FIC, CLTC          | Life Insurance and Annuities       | 19 | Thrivent Financial                    | Montana        |
| William J. Sirmon CLU, LUTCF             | Life Insurance and Annuities       | 19 | Southern Farm Bureau Life Insurance   | Louisiana      |
| Steven Paul Stirts FICF, LUTCF, FSS, CLU | Life Insurance and Annuities       | 19 | Modern Woodmen of America             | Illinois       |
| Johnny R. Sturgill LUTCF                 | Life Insurance and Annuities       | 19 | Southern Farm Bureau Life Ins.        | North Carolina |
| Johnny R. Sturgill LUTCF                 | Multiline                          | 19 | Southern Farm Bureau Life Ins.        | North Carolina |
| Robert Warren Tison LUTCF                | Life Insurance and Annuities       | 19 | Robert Tison & Associates Inc.        | Florida        |
| Tracy B. VanDyke CLU, ChFC               | Financial Advising and Investments | 19 | Northwestern Mutual                   | Kansas         |
| Tracy B. VanDyke CLU, ChFC               | Life Insurance and Annuities       | 19 | Northwestern Mutual                   | Kansas         |
| Donald L. White                          | Financial Advising and Investments | 19 | Northwestern Mutual                   | Texas          |
| Donald L. White                          | Life Insurance and Annuities       | 19 | Northwestern Mutual                   | Texas          |
| Mark Wright                              | Multiline                          | 19 | Southern Farm Bureau Life Ins.        | Kentucky       |
| Drew Johnson Adams                       | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Georgia        |
| Reg D. Aldrich                           | Financial Advising and Investments | 2  | Country Financial                     | Oklahoma       |
| Deborah G. Alford                        | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Mississippi    |
| Jason Banks                              | Life Insurance and Annuities       | 2  | Desoto                                | Mississippi    |
| Jason Banks                              | Multiline                          | 2  | Desoto                                | Mississippi    |
| Russell Beauchamp                        | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Texas          |
| Robert H. Beese CLTC                     | Financial Advising and Investments | 2  | Pioneer Financial Group               | Rhode Island   |
| Mark J. Bender                           | Life Insurance and Annuities       | 2  | Surry Co. Farm Bureau                 | North Carolina |
| Daniel Bennett                           | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Mississippi    |
| Daniel Bennett                           | Multiline                          | 2  | Southern Farm Bureau Life Insurance   | Mississippi    |
| Terry Darrin Benton                      | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Kentucky       |
| Julius Bischoff                          | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Louisiana      |
| Heath Blackburn                          | Life Insurance and Annuities       | 2  | Leon County                           | Florida        |
| Heath Blackburn                          | Multiline                          | 2  | Leon County                           | Florida        |
| Lance A. Bond                            | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Texas          |
| Stella H. Bostic                         | Life Insurance and Annuities       | 2  | Duplin County Farm Bureau             | North Carolina |
| Don Boudreaux                            | Life Insurance and Annuities       | 2  | Floresville office                    | Texas          |
| Ryan P. Bowling FIC, MBA                 | Life Insurance and Annuities       | 2  | Modern Woodmen of America             | Ohio           |
| Ben Braud                                | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance   | Louisiana      |

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| W. Keith Burford CLU, ChFC            | Financial Advising and Investments     | 2 | Virginia Asset Management, LLC          | Virginia        |
| Sheldon Dominick Cannon               | Life Insurance and Annuities           | 2 | St. John Parish                         | Louisiana       |
| Casey Boyd Carter                     | Life Insurance and Annuities           | 2 | Southern Farm Bureau CBP-Agents Group 2 | Mississippi     |
| Lynn Claybrook                        | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Virginia        |
| Bradley Russell Craven                | Multiline                              | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Michael S. Cross                      | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Texas           |
| James A. Crunden LACP                 | Life Insurance and Annuities           | 2 | Florida Farm Bureau                     | Florida         |
| James A. Crunden LACP                 | Multiline                              | 2 | Florida Farm Bureau                     | Florida         |
| William Dallas                        | Life Insurance and Annuities           | 2 | Person County                           | North Carolina  |
| Dustin L. Dallman                     | Multiline                              | 2 | Henderson County Farm Bureau            | North Carolina  |
| Holly Daniel                          | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Aaron Durand                          | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Louisiana       |
| Donald C. Ebarb                       | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Mississippi     |
| Laura Eckert                          | Life Insurance and Annuities           | 2 | Howard County Farm Burea                | Arkansas        |
| Laura Eckert                          | Multiline                              | 2 | Howard County Farm Burea                | Arkansas        |
| Alex S. Edmisten CLU, FSS, LUTCF      | Health Insurance and Employee Benefits | 2 | LifeStore Insurance                     | North Carolina  |
| Angela Evans                          | Life Insurance and Annuities           | 2 | NC Farm Bureau                          | North Carolina  |
| Bridget M. Evans                      | Multiline                              | 2 | Country Financial                       | Nevada          |
| John David Fowler                     | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Arkansas        |
| Wendy R. Fragoso                      | Life Insurance and Annuities           | 2 | Southern Farm Bureau                    | Texas           |
| Kristofer G. Goergen                  | Financial Advising and Investments     | 2 | Country Financial                       | Illinois        |
| Adam S. Goetzka                       | Financial Advising and Investments     | 2 | Northwestern Mutual                     | Wisconsin       |
| Adam S. Goetzka                       | Life Insurance and Annuities           | 2 | Northwestern Mutual                     | Wisconsin       |
| Anthony Gonzalez CLTC, CLU, ChFC, CFP | Life Insurance and Annuities           | 2 | The Zuzolo Financial Group              | Connecticut     |
| Matt Gorman                           | Multiline                              | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Robby J. Gray                         | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Mississippi     |
| Matt Guthrie                          | Multiline                              | 2 | Southern Farm Bureau Life Insurance     | Arkansas        |
| Jeffrey D. Hall ChFC                  | Life Insurance and Annuities           | 2 | Thrivent Financial                      | Washington      |
| Kyle Hanson                           | Life Insurance and Annuities           | 2 | Thrivent Financial                      | North Dakota    |
| Sabrina Harmon                        | Life Insurance and Annuities           | 2 | TXFB                                    | Texas           |
| Walter Wesley Harris LUTCF            | Life Insurance and Annuities           | 2 |   | Virginia        |
| Walter Wesley Harris LUTCF            | Multiline                              | 2 |   | Virginia        |
| Michael Hartsough                     | Life Insurance and Annuities           | 2 |   | 74 Pennsylvania |
| Richard A. Hatchell                   | Life Insurance and Annuities           | 2 | Hatchell Agency                         | North Carolina  |
| Kyle Henson                           | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Lydia Hiesterman                      | Life Insurance and Annuities           | 2 | Thrivent Financial                      | Kansas          |
| Jay Hodges                            | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Mississippi     |
| Julie L. Hodgins                      | Life Insurance and Annuities           | 2 | Jackson County/Plemmons Agency          | North Carolina  |
| Angela B. Hopper                      | Multiline                              | 2 | Farm Bureau                             | Mississippi     |
| Donald C. Horne CLU, CFP, AIF         | Financial Advising and Investments     | 2 | Pioneer Financial Group                 | Rhode Island    |
| Ronnie Michael Howard                 | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Arkansas        |
| Ronnie Michael Howard                 | Multiline                              | 2 | Southern Farm Bureau Life Insurance     | Arkansas        |
| Jared E. Iroler                       | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Virginia        |
| Shannon Jackson                       | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Andrew Scott Jacobs ChFC, CLTC        | Financial Advising and Investments     | 2 | Jacobs Financial                        | Minnesota       |
| Lisa A. James FIC                     | Life Insurance and Annuities           | 2 | Modern Woodmen of America               | Florida         |
| Chad Jarreau                          | Life Insurance and Annuities           | 2 | Pointe Coupee Farm Bureau               | Louisiana       |
| Ryan Johnson                          | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Louisiana       |
| Bill Johnson                          | Life Insurance and Annuities           | 2 | Southern Farm Bureau Life Insurance     | Texas           |
| Trent R. Jolley                       | Multiline                              | 2 | Southern Farm Bureau Life Insurance     | North Carolina  |
| Andrew W. Jones LUTCF, CLU, ChFC      | Life Insurance and Annuities           | 2 | North Carolina Farm Bureau              | North Carolina  |
| Andrew W. Jones LUTCF, CLU, ChFC      | Multiline                              | 2 | North Carolina Farm Bureau              | North Carolina  |
| Kayla Jean Kanas                      | Life Insurance and Annuities           | 2 | Modern Woodmen of America               | Wisconsin       |
| Julie Kieckbusch Jones                | Life Insurance and Annuities           | 2 | Thrivent Financial                      | Montana         |
| John T. King                          | Life Insurance and Annuities           | 2 | NC Farm Bureau                          | North Carolina  |
| John T. King                          | Multiline                              | 2 | NC Farm Bureau                          | North Carolina  |
| Michael Kovacs                        | Health Insurance and Employee Benefits | 2 | Florida Retirement Group                | Florida         |

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| Richard H. Lane            | Multiline                          | 2 | N.C. Farm Bureau                           | North Carolina |
| Michael Lee Leach LUTCF    | Life Insurance and Annuities       | 2 | Western & Southern Financial Group         | Ohio           |
| Patricia A. Lerma          | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| Aron P. Levy LACP          | Life Insurance and Annuities       | 2 | New York Life                              | Massachusetts  |
| Michael Burton Locke       | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | South Carolina |
| Michael Burton Locke       | Multiline                          | 2 | Southern Farm Bureau Life Insurance        | South Carolina |
| Michael F. Lonon           | Life Insurance and Annuities       | 2 | Tarrant County Farm Bureau                 | Texas          |
| Steve Marek                | Life Insurance and Annuities       | 2 | Country Financial                          | Illinois       |
| Jeffrey Marsico CLU        | Financial Advising and Investments | 2 | Diamond State Financial Group              | Pennsylvania   |
| Marshall Matulia           | Life Insurance and Annuities       | 2 | Matulia Financial Services                 | Georgia        |
| Douglas Andrew McCraw      | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Jonathan McCullough        | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Jonathan McCullough        | Multiline                          | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Gary B. McNeill LUTCF      | Life Insurance and Annuities       | 2 | Montgomery Country Farm Bureau             | North Carolina |
| Joseph Monan               | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Arkansas       |
| Tommy C. Muston            | Life Insurance and Annuities       | 2 | Farm Bureau Ins.                           | Arkansas       |
| Michael Naaman             | Life Insurance and Annuities       | 2 | Farm Bureau                                | Mississippi    |
| James A. Newberry          | Life Insurance and Annuities       | 2 | Karnes County Farm Bureau                  | Texas          |
| Gabe Norris                | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Timothy O'Geary            | Life Insurance and Annuities       | 2 | Vance Co/Twisdale Agency                   | North Carolina |
| Bobby Jo Owens             | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Joseph H. Owens            | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Kathleen E. Owings LACP    | Financial Advising and Investments | 2 | Westbilt Financial Group                   | Colorado       |
| Luis Enrique Padilla       | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| Roger Allen Palmer         | Life Insurance and Annuities       | 2 | DeSoto County Farm Bureau                  | Mississippi    |
| Roger Allen Palmer         | Multiline                          | 2 | DeSoto County Farm Bureau                  | Mississippi    |
| George W. Payne            | Life Insurance and Annuities       | 2 | NC Farm Bureau/Ritter Agency/Ritter Agency | North Carolina |
| Jesse L. Pierce            | Life Insurance and Annuities       | 2 | North Carolina Farm Bureau                 | North Carolina |
| Jesse L. Pierce            | Multiline                          | 2 | North Carolina Farm Bureau                 | North Carolina |
| Ryan W. Pinkston           | Life Insurance and Annuities       | 2 | Southern Farm Bureau                       | Texas          |
| Brett A. Polvado           | Life Insurance and Annuities       | 2 | Southern Farm Bureau                       | Texas          |
| Aldo M. Pomposini          | Financial Advising and Investments | 2 | Northwestern Mutual                        | Pennsylvania   |
| Aldo M. Pomposini          | Life Insurance and Annuities       | 2 | Northwestern Mutual                        | Pennsylvania   |
| Shelley Renae Porter       | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Arkansas       |
| Burlon Reid                | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Mississippi    |
| Tasia V. Rekieta           | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| Brandon Scott Richardson   | Life Insurance and Annuities       | 2 | Texas Farm Bureau                          | Texas          |
| Andrew W. Riley            | Life Insurance and Annuities       | 2 | Farm Bureau                                | Florida        |
| Chadwick W. Rizzutto       | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Louisiana      |
| Rodney Wayne Robbins       | Life Insurance and Annuities       | 2 | Marion County Farm Bureau                  | Mississippi    |
| Morgan C. Roberson         | Life Insurance and Annuities       | 2 | NASH COUNTY FARM BUREAU                    | North Carolina |
| Jared Paul Rooks           | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Jared Paul Rooks           | Multiline                          | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Ty Dillon Rothschild       | Multiline                          | 2 | Lake County Farm Bureau                    | Florida        |
| Lindsey Rowland            | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Arkansas       |
| Timothy Royal              | Multiline                          | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Justin Rust                | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| Brandon Scheevel           | Life Insurance and Annuities       | 2 | Thrivent Financial                         | Minnesota      |
| Gregory Dean Scott         | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | North Carolina |
| Kathie M. Seckel FIC       | Life Insurance and Annuities       | 2 | Modern Woodmen of America                  | Ohio           |
| Gregory Lynn Sellers LUTCF | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| Jason L. Silver            | Multiline                          | 2 | Rowan County                               | North Carolina |
| Andrew Simon               | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Louisiana      |
| Andrew Simon               | Multiline                          | 2 | Southern Farm Bureau Life Insurance        | Louisiana      |
| Michael Skidmore           | Life Insurance and Annuities       | 2 | McCracken Co Farm Bureau                   | Kentucky       |
| Tesa Dru Skippes           | Life Insurance and Annuities       | 2 | Southern Farm Bureau Life Insurance        | Texas          |
| C Neil Stalter             | Life Insurance and Annuities       | 2 | Diamond State Financial Group              | Delaware       |

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| Gary Jack Stapleton                      | Multiline                          | 2  | LaSalle Farm Bureau Insurance               | Louisiana      |
| Rustin J. Sweeney                        | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance         | North Carolina |
| Isaac D. Taylor                          | Life Insurance and Annuities       | 2  | Thrivent Financial                          | California     |
| Steven Eric Thomas                       | Multiline                          | 2  | Southern Farm Bureau Life Insurance         | Mississippi    |
| Amy Lee Turner                           | Life Insurance and Annuities       | 2  | TEXAS FARM BUREAU WICHITA COUNTY            | Texas          |
| Erik J. Ugi                              | Multiline                          | 2  | Erik J Ugi Insurance Inc.                   | Florida        |
| Oscar Varona                             | Life Insurance and Annuities       | 2  | Varona Financial Group                      | Florida        |
| Dominick W. Vassos CRPC, CLU             | Life Insurance and Annuities       | 2  | New York Life                               | Illinois       |
| Bryan C. Vinz                            | Life Insurance and Annuities       | 2  | Thrivent Financial                          | Colorado       |
| Jason L. Wallace                         | Life Insurance and Annuities       | 2  | Wallace Insurance Agency, LLC               | Mississippi    |
| Donald C. Watson                         | Multiline                          | 2  | Lee Co. Farm Bureau                         | South Carolina |
| Lesley E. Weiner CLU, ChFC, CFP          | Financial Advising and Investments | 2  | MidAtlantic Resource Group                  | New Jersey     |
| Charlotte K. White LUTCF                 | Life Insurance and Annuities       | 2  | Southern Farm Bureau                        | Louisiana      |
| Jessie C. Whiteaker                      | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Nick Ray Whitledge                       | Life Insurance and Annuities       | 2  | Webster County                              | Kentucky       |
| Eric Lee Wilkins                         | Life Insurance and Annuities       | 2  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Eric Lee Wilkins                         | Multiline                          | 2  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Davylynnne Wills FIC, CLPC               | Life Insurance and Annuities       | 2  | Thrivent Financial                          | Illinois       |
| William Hilton Winders                   | Multiline                          | 2  | NC Farm Bureau                              | North Carolina |
| Austin C. Wingate                        | Multiline                          | 2  | SFBLI                                       | Kentucky       |
| Kelly Dudley Woods                       | Life Insurance and Annuities       | 2  | Lexington County Farm Bureau                | South Carolina |
| Kelly Dudley Woods                       | Multiline                          | 2  | Lexington County Farm Bureau                | South Carolina |
| Johnny Dewayne Wyatt                     | Multiline                          | 2  | Southern Farm Bureau Life Insurance         | South Carolina |
| Gary A. Bradford CLU, ChFC               | Financial Advising and Investments | 20 | The Philadelphia Group                      | Pennsylvania   |
| Gary A. Bradford CLU, ChFC               | Life Insurance and Annuities       | 20 | The Philadelphia Group                      | Pennsylvania   |
| Kelly R. Dickson CLU, LUTCF              | Life Insurance and Annuities       | 20 | Southern Farm Bureau                        | Texas          |
| Karl J. Dorr LUTCF                       | Life Insurance and Annuities       | 20 | Thrivent Financial                          | Montana        |
| William J. Duesterbeck LUTCF, FIC        | Life Insurance and Annuities       | 20 | Thrivent Financial                          | Wisconsin      |
| Karen Easterling                         | Multiline                          | 20 | State Farm Insurance Companies              | Texas          |
| Kevin D. Frost CLU, ChFC                 | Financial Advising and Investments | 20 | Northwestern Mutual                         | Illinois       |
| Kevin D. Frost CLU, ChFC                 | Life Insurance and Annuities       | 20 | Northwestern Mutual                         | Illinois       |
| Stephen E. Grice FICF                    | Life Insurance and Annuities       | 20 | Modern Woodmen Of America                   | Michigan       |
| Gaylon E. Heetland CFP, ChFC, CLU, LUTCF | Life Insurance and Annuities       | 20 | Thrivent Financial                          | Iowa           |
| Mark A. Jensen ChFC, LUTCF, FIC          | Life Insurance and Annuities       | 20 | Thrivent Financial                          | Minnesota      |
| Glen Ray Jordan LUTCF                    | Life Insurance and Annuities       | 20 | Allen County Farm Bureau                    | Kentucky       |
| Glen Ray Jordan LUTCF                    | Multiline                          | 20 | Allen County Farm Bureau                    | Kentucky       |
| Matthew L. Lloyd                         | Life Insurance and Annuities       | 20 | Northwestern Life                           | Virginia       |
| Wade A. McFee CLU, ChFC                  | Life Insurance and Annuities       | 20 | McFee Financial Group                       | Minnesota      |
| Wanda W. Morton FICF, CCFM               | Life Insurance and Annuities       | 20 | Modern Woodmen Chambers Region              | South Carolina |
| Donald M. Odom                           | Life Insurance and Annuities       | 20 | Florida Farm Bureau/Donald M. Odom Jr. Inc. | Florida        |
| Donald M. Odom                           | Multiline                          | 20 | Florida Farm Bureau/Donald M. Odom Jr. Inc. | Florida        |
| Thomas C. Reisdorph                      | Life Insurance and Annuities       | 20 | State Farm Insurance Companies              | Nebraska       |
| Thomas C. Reisdorph                      | Multiline                          | 20 | State Farm Insurance Companies              | Nebraska       |
| Gary L. Wanamaker CLU, LUTCF             | Life Insurance and Annuities       | 20 | Thrivent Financial                          | Nebraska       |
| Michael J. Antkowiak CLU, LUTCF          | Life Insurance and Annuities       | 21 | Southern Farm Bureau Life Insurance         | Texas          |
| Steven W. Asche                          | Life Insurance and Annuities       | 21 | Thrivent Financial                          | North Dakota   |
| Glenna R. Bohling FIC, CFP, LUTCF        | Life Insurance and Annuities       | 21 | Thrivent Financial                          | Nebraska       |
| Nancy Jo Callahan LUTCF                  | Life Insurance and Annuities       | 21 | State Farm Insurance Companies              | Texas          |
| Nancy Jo Callahan LUTCF                  | Multiline                          | 21 | State Farm Insurance Companies              | Texas          |
| Johnnie R. Copeland                      | Life Insurance and Annuities       | 21 | Southern Farm Bureau Life Insurance         | Mississippi    |
| Johnnie R. Copeland                      | Multiline                          | 21 | Southern Farm Bureau Life Insurance         | Mississippi    |
| Meribeth L. Fink                         | Life Insurance and Annuities       | 21 | Modern Woodmen of America                   | South Dakota   |
| Kevin G. Gleim CLU, LUTCF, FICF          | Life Insurance and Annuities       | 21 | Thrivent Financial                          | Washington     |
| John A. Halstenson CFP, FIC, LUTCF       | Life Insurance and Annuities       | 21 | Thrivent Financial                          | North Dakota   |
| Nancy S. Hansen CFP, CLU, LUTCF          | Life Insurance and Annuities       | 21 | Thrivent Financial                          | Minnesota      |
| George Wayne Jones LUTCF                 | Life Insurance and Annuities       | 21 | Southern Farm Bureau                        | Arkansas       |
| George Wayne Jones LUTCF                 | Multiline                          | 21 | Southern Farm Bureau                        | Arkansas       |

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| Bradley T. Kinoshita LACP, ChFC, CLU         | Life Insurance and Annuities           | 21 | Stan A. Kinoshita & Assoc., Inc.           | Hawaii         |
| Gregory M. Lemanski LUTCF, NQA               | Multiline                              | 21 | State Farm Insurance Companies             | Michigan       |
| Mitchell D. Letwin CLTC                      | Financial Advising and Investments     | 21 | Northwestern Mutual                        | Pennsylvania   |
| Mitchell D. Letwin CLTC                      | Life Insurance and Annuities           | 21 | Northwestern Mutual                        | Pennsylvania   |
| Terry J. Niedfeldt CFP, CLU, ChFC, RHU, FIC  | Life Insurance and Annuities           | 21 | Thrivent Financial                         | Wisconsin      |
| Jacob C. Ottinger FIC                        | Life Insurance and Annuities           | 21 | Modern Woodmen of America                  | Tennessee      |
| Wayne M. Peterson CLU, ChF, CFP              | Life Insurance and Annuities           | 21 | Thrivent Financial                         | California     |
| Dennis A. Prentice LUTCF, CSA, RFC           | Financial Advising and Investments     | 21 | Prentice & Associates                      | Illinois       |
| Bradley W. Stewart CLU, ChFC                 | Financial Advising and Investments     | 21 | Northwestern Mutual                        | Indiana        |
| Bradley W. Stewart CLU, ChFC                 | Life Insurance and Annuities           | 21 | Northwestern Mutual                        | Indiana        |
| Scott P. Theodore CFP, ChFC, CLU             | Life Insurance and Annuities           | 21 | Northwestern Mutual - Denver               | Colorado       |
| Eddie Alejandro LUTCF                        | Life Insurance and Annuities           | 22 | Southern Farm Bureau Life Ins Co           | North Carolina |
| Robert A. Boone CLU                          | Life Insurance and Annuities           | 22 | Thrivent Financial                         | Missouri       |
| Randy Canales LUTCF, FICF                    | Life Insurance and Annuities           | 22 | Modern Woodmen of America                  | Wisconsin      |
| Robert D. Dollar LUTCF, FIC                  | Life Insurance and Annuities           | 22 | Modern Woodmen of America                  | Georgia        |
| Scott D. Edelman                             | Financial Advising and Investments     | 22 | Edelman Wealth Management Group Inc.       | Pennsylvania   |
| Scott D. Edelman                             | Health Insurance and Employee Benefits | 22 | Edelman Wealth Management Group Inc.       | Pennsylvania   |
| Scott D. Edelman                             | Life Insurance and Annuities           | 22 | Edelman Wealth Management Group Inc.       | Pennsylvania   |
| John F. Farquhar CLTC                        | Financial Advising and Investments     | 22 | Allied Wealth Partners                     | New Jersey     |
| David J. Fazzini LUTCF                       | Life Insurance and Annuities           | 22 | Ameritas                                   | Pennsylvania   |
| Clifton W. Hutto LUTCF                       | Multiline                              | 22 | Southern Farm Bureau Life Insurance        | Louisiana      |
| Bradley H. Jacobson CLU                      | Life Insurance and Annuities           | 22 | Brad Jacobson State Farm Insurance         | Iowa           |
| Bradley H. Jacobson CLU                      | Multiline                              | 22 | Brad Jacobson State Farm Insurance         | Iowa           |
| Karen L. Jeske CFP, LUTCF, CPA, CLTC         | Life Insurance and Annuities           | 22 | Thrivent Financial                         | Ohio           |
| Paul E. Leapaldt ChFC, CLU, CLTC, LUTCF      | Life Insurance and Annuities           | 22 | Thrivent Financial                         | Oregon         |
| Brian M. Lester                              | Life Insurance and Annuities           | 22 | Northwestern Mutual                        | Kansas         |
| Kyle F. Mumpton CFP, FIC                     | Life Insurance and Annuities           | 22 | Thrivent Financial                         | New York       |
| Suzanne B. Webb LUTCF                        | Life Insurance and Annuities           | 22 | Southern Farm Bureau Life Ins              | Louisiana      |
| Joe F. Wood LUTCF, FIC                       | Life Insurance and Annuities           | 22 | Modern Woodmen of America                  | Tennessee      |
| Kevin J. A. Bakko LUTCF, FIC                 | Life Insurance and Annuities           | 23 | Bakko Agency                               | North Dakota   |
| Stephen A. Borklund LUTCF, ChFC, CLU, CASL   | Life Insurance and Annuities           | 23 | Steve Borklund, CLU Insurance Agency, Inc. | South Carolina |
| Stephen A. Borklund LUTCF, ChFC, CLU, CASL   | Multiline                              | 23 | Steve Borklund, CLU Insurance Agency, Inc. | South Carolina |
| Robert G. Dibley CASL, ChFC, CLU             | Life Insurance and Annuities           | 23 | Northwestern Mutual                        | California     |
| Joseph L. Hale CLU, ChFC, LUTCF, CA          | Life Insurance and Annuities           | 23 | New York Life                              | Virginia       |
| Joyce A. Hefty-Covell                        | Life Insurance and Annuities           | 23 | State Farm Insurance Companies             | Indiana        |
| Joyce A. Hefty-Covell                        | Multiline                              | 23 | State Farm Insurance Companies             | Indiana        |
| Patrice M. McCann-Koerselman CLU, FICF, RICP | Life Insurance and Annuities           | 23 | Modern Woodmen of America                  | North Dakota   |
| Kevin P. Monroe CLU, ChFC, FIC               | Life Insurance and Annuities           | 23 | Modern Woodmen of America                  | Maine          |
| Todd O. Sander CLU, ChFC, CLTC, LUTCF        | Life Insurance and Annuities           | 23 | Thrivent Financial                         | Nebraska       |
| Ike Stone Trotter CLU, RICP, ChFC, AEP       | Health Insurance and Employee Benefits | 23 | Ike Trotter Agency, LLC                    | Mississippi    |
| Douglas J. Weisenberger CLU, ChFC, CLTC      | Financial Advising and Investments     | 23 | North Star Resource Group                  | Wisconsin      |
| Al M. Worthington LUTCF                      | Life Insurance and Annuities           | 23 | NC Farm Bureau                             | North Carolina |
| Al M. Worthington LUTCF                      | Multiline                              | 23 | NC Farm Bureau                             | North Carolina |
| Todd P. Zimlich LUTCF, ChFC                  | Life Insurance and Annuities           | 23 | Kansas Financial Resources                 | Kansas         |
| Henry P. Cerruti CLU, ChFC, CFP              | Financial Advising and Investments     | 24 | Strategic Planning Associates              | New York       |
| Henry P. Cerruti CLU, ChFC, CFP              | Life Insurance and Annuities           | 24 | Strategic Planning Associates              | New York       |
| Thakor K. Champaneria                        | Life Insurance and Annuities           | 24 | New York Life                              | Tennessee      |
| Eric Kent Cooper LUTCF                       | Life Insurance and Annuities           | 24 | Minnesota Life Insurance Co.               | Indiana        |
| Diane M. Gearlds FIC, LUTCF                  | Life Insurance and Annuities           | 24 | Modern Woodmen of America                  | Kentucky       |
| Bryon A. Holz CLU, ChFC, LUTCF, LACP         | Financial Advising and Investments     | 24 | Bryon Holz & Associates                    | Florida        |
| James L. King                                | Multiline                              | 24 | Southern Farm Bureau Life Insurance        | Florida        |
| Annette E. Lillie CLU, LUTCF                 | Health Insurance and Employee Benefits | 24 | Insurance Services Northwest               | Oklahoma       |
| Annette E. Lillie CLU, LUTCF                 | Life Insurance and Annuities           | 24 | Insurance Services Northwest               | Oklahoma       |
| Nicholas J. Ramaekers LUTCF, CFS             | Financial Advising and Investments     | 24 | P.J. Ramaekers & Assoc Inc.                | Nebraska       |
| Nicholas J. Ramaekers LUTCF, CFS             | Life Insurance and Annuities           | 24 | P.J. Ramaekers & Assoc Inc.                | Nebraska       |
| LeGrand S. Redfield CLU, ChFC, CFP, AWMA     | Financial Advising and Investments     | 24 | Asset Management Group, Inc.               | Connecticut    |
| Gail Ann Woodruff LUTCF, FICF                | Life Insurance and Annuities           | 24 | Modern Woodmen of America                  | Michigan       |

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| Kent L. Wyse CLU, ChFC, CLTC                 | Life Insurance and Annuities       | 24 | Shaw-Wyse, Inc                           | Ohio           |
| Marcus Anderson CLU, ChFC, FIC               | Life Insurance and Annuities       | 25 | Thrivent Financial                       | Minnesota      |
| John M. Bongiovanni CLU, ChFC                | Financial Advising and Investments | 25 | Northwestern Mutual                      | Pennsylvania   |
| John M. Bongiovanni CLU, ChFC                | Life Insurance and Annuities       | 25 | Northwestern Mutual                      | Pennsylvania   |
| David M. Brown                               | Life Insurance and Annuities       | 25 | Brown & Knapp                            | Connecticut    |
| Jan P. Christensen CLU, ChFC, LUTCF          | Life Insurance and Annuities       | 25 | New York Life                            | Utah           |
| Timothy L. Cope                              | Life Insurance and Annuities       | 25 | NFP                                      | Vermont        |
| James R Coviello ChFC, CLU                   | Life Insurance and Annuities       | 25 | Northwestern Mutual                      | North Carolina |
| Allan R. Debner LUTCF, FICF                  | Life Insurance and Annuities       | 25 | Modern Woodmen of America                | Minnesota      |
| John F. DeGirolamo                           | Life Insurance and Annuities       | 25 | State Farm Insurance Companies           | Pennsylvania   |
| John F. DeGirolamo                           | Multiline                          | 25 | State Farm Insurance Companies           | Pennsylvania   |
| Jeffrey A. Frost LUTCF, CLU, FIC             | Life Insurance and Annuities       | 25 | Thrivent Financial                       | Wyoming        |
| Jean B. Greening FIC                         | Life Insurance and Annuities       | 25 | Thrivent Financial                       | Wisconsin      |
| Douglas Wilson Grenier FICF, LUTCF           | Life Insurance and Annuities       | 25 | Modern Woodmen of America                | Iowa           |
| Keith A. Harvey FIC, CFP, MSFP, CDFA         | Life Insurance and Annuities       | 25 | Thrivent Financial                       | Florida        |
| Brian D. Lauer LUTCF, FIC, CMFC              | Life Insurance and Annuities       | 25 | Lauer Financial Services                 | Wisconsin      |
| James A. Schwalenberg LUTCF, CLTC, ChFC, CLU | Life Insurance and Annuities       | 25 | Thrivent Financial                       | Nebraska       |
| Susan K. Zwiener                             | Life Insurance and Annuities       | 25 | New York Life                            | Minnesota      |
| Matthew R. Carothers CLU, CHFC, CFP, RICP    | Financial Advising and Investments | 26 | Northwestern Mutual Financial Network    | Indiana        |
| Matthew R. Carothers CLU, CHFC, CFP, RICP    | Life Insurance and Annuities       | 26 | Northwestern Mutual Financial Network    | Indiana        |
| Letitia M. DeZordo-Menefee FIC, LUTCF, MDRT  | Life Insurance and Annuities       | 26 | Modern Woodmen of America                | Ohio           |
| Peter M. Lewis LUTCF, ChFC                   | Life Insurance and Annuities       | 26 | MassMutual Financial Group               | Texas          |
| Marilyn P. Lewis CLU, ChFC, CASL             | Life Insurance and Annuities       | 26 | Marilyn Lewis State Farm                 | Nevada         |
| Marilyn P. Lewis CLU, ChFC, CASL             | Multiline                          | 26 | Marilyn Lewis State Farm                 | Nevada         |
| Robert H. McDuffie LUTCF, FICF               | Life Insurance and Annuities       | 26 | Modern Woodmen of America                | Florida        |
| Jeffrey T. Photiades CLU, ChFC, CASL, LUTCF  | Life Insurance and Annuities       | 26 | Northwestern Mutual                      | New Hampshire  |
| Robert M. Smith CLU, ChFC, CLTC              | Life Insurance and Annuities       | 26 | MassMutual Financial Group               | California     |
| Robert D. Thunselle CLU, FIC                 | Life Insurance and Annuities       | 26 | Thrivent Financial                       | Wyoming        |
| Jeffrey C. Todd ChFC, CLU, RICP              | Financial Advising and Investments | 26 | Northwestern Mutual                      | Kentucky       |
| Jeffrey C. Todd ChFC, CLU, RICP              | Life Insurance and Annuities       | 26 | Northwestern Mutual                      | Kentucky       |
| Harold E. Zeller LUTCF, FIC                  | Life Insurance and Annuities       | 26 | Modern Woodmen of America                | Ohio           |
| Thomas R. Zugger CLTC, ChFC, CLU             | Life Insurance and Annuities       | 26 | MassMutual Financial Group               | New York       |
| Steven L. Braun CLU                          | Life Insurance and Annuities       | 27 | Northwestern Mutual - Chicago            | Illinois       |
| Hank O. Cochran                              | Life Insurance and Annuities       | 27 | Modern Woodmen of America                | Mississippi    |
| John W. Denecke CLU, ChFC, RHU, RICP         | Life Insurance and Annuities       | 27 | Thrivent Financial                       | Wisconsin      |
| Daren L. Depew FICF                          | Life Insurance and Annuities       | 27 | Modern Woodmen of America                | Oklahoma       |
| Darren G. Fincher FICF                       | Life Insurance and Annuities       | 27 | Modern Woodmen of America                | Texas          |
| Donald Ralph Lee LUTCF, CLU, ChFC            | Life Insurance and Annuities       | 27 | Thrivent Financial                       | Montana        |
| Marlyn L. McClain                            | Life Insurance and Annuities       | 27 | Masters Financial & Insurance Group, LLC | Nebraska       |
| Douglas M. Olm LUTCF, FIC                    | Life Insurance and Annuities       | 27 | Modern Woodmen of America                | Wisconsin      |
| Samuel George Saied FICF                     | Life Insurance and Annuities       | 27 | Modern Woodmen of America                | Texas          |
| Christopher J. Seivert                       | Life Insurance and Annuities       | 27 | Seivert Agency                           | Illinois       |
| Daniel D. Sliefert                           | Life Insurance and Annuities       | 27 | Northwestern Mutual                      | Iowa           |
| Lance M. Wakefield CLU, ChFC, CASL           | Life Insurance and Annuities       | 27 | Northwestern Mutual                      | Minnesota      |
| Brenda J. Benish FIC, LUTCF                  | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Arkansas       |
| Gregory A. Boyce LUTCF, ChFC, CLU, RICP      | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Ohio           |
| Rick R. Claar FIC                            | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Pennsylvania   |
| Harold William Dishner                       | Life Insurance and Annuities       | 28 | State Farm Insurance Companies           | Tennessee      |
| Harold William Dishner                       | Multiline                          | 28 | State Farm Insurance Companies           | Tennessee      |
| Jeffrey L. Freeman LUTCF, FIC                | Life Insurance and Annuities       | 28 | Thrivent Financial                       | Pennsylvania   |
| Corbin P. Keller ChFC, LUTCF, FIC            | Life Insurance and Annuities       | 28 | Thrivent Financial                       | Wisconsin      |
| Terry Laws LUTCF, FIC                        | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Texas          |
| Richard C. Whalen LUTCF, FIC                 | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Florida        |
| Clydene S. Young-Holmes LUTCF, FIC           | Life Insurance and Annuities       | 28 | Modern Woodmen of America                | Texas          |
| J. Daniel Cairns CLU, ChFC, CFP              | Financial Advising and Investments | 29 | Northwestern Mutual                      | Minnesota      |
| James Edwin Helsel CLU, LUTCF                | Life Insurance and Annuities       | 29 | American National Insurance Company      | New Mexico     |
| Timothy J. O'Loughlin FIC                    | Life Insurance and Annuities       | 29 | Modern Woodmen of America                | Iowa           |



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| Marlin L. Pruismann CLU, ChFC, FIC, CFP | Life Insurance and Annuities       | 29 | Thrivent Financial                            | Iowa           |
| Steven W. Ryan                          | Financial Advising and Investments | 29 | Northwestern Mutual                           | Nebraska       |
| W. Joy Adams ChFC, CFP                  | Financial Advising and Investments | 3  | Adams Financial Group                         | Texas          |
| Jonathan Curtis Amacker                 | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Mississippi    |
| Jonathan Curtis Amacker                 | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Mississippi    |
| Clint Bailey                            | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Florida        |
| Clint Bailey                            | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Florida        |
| Andrew Baker                            | Financial Advising and Investments | 3  | Diamond State Financial Group                 | Delaware       |
| Jason Bang CFP                          | Life Insurance and Annuities       | 3  | Weilert Wunderlick Armstrong                  | Texas          |
| James R. Barnes                         | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Britt T. Bauer                          | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Arkansas       |
| Britt T. Bauer                          | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Arkansas       |
| Brian L. Bell                           | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Arkansas       |
| Anne M. Beyer                           | Life Insurance and Annuities       | 3  | NC Farm Bureau/ Bladden Co Farm Bureau        | North Carolina |
| John Birdsong                           | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Mississippi    |
| John Birdsong                           | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Mississippi    |
| Christopher Wayne Blaylock              | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Mississippi    |
| James Alan Boone                        | Life Insurance and Annuities       | 3  | Kentucky Farm Buruea                          | Kentucky       |
| James Alan Boone                        | Multiline                          | 3  | Kentucky Farm Buruea                          | Kentucky       |
| Cheryl Ann Brooks                       | Life Insurance and Annuities       | 3  | VA Farm Bureau                                | Virginia       |
| Jason Craig Burgin                      | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Christopher Burgos CFP, ChFC, AIF, CFS  | Financial Advising and Investments | 3  | Diamond State Financial Group                 | Delaware       |
| Zachary Bush                            | Life Insurance and Annuities       | 3  | Louisiana Farm Bureau Insurance               | Louisiana      |
| Jeremy Campbell                         | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Leonard Cannova FIC                     | Life Insurance and Annuities       | 3  | Modern Woodmen of America                     | Florida        |
| Robert A. Carollo                       | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Georgia        |
| Robert A. Carollo                       | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Georgia        |
| Bruce H. Carpenter                      | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Florida        |
| Casey D. Carr                           | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Texas          |
| Matthew L. Carter                       | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Jeff Carter                             | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Arkansas       |
| Brett S. Cloer                          | Life Insurance and Annuities       | 3  | Burke Co. Farm Bureau                         | North Carolina |
| Darrell W. Coker LUTCF, FSS             | Life Insurance and Annuities       | 3  | Little River County                           | Arkansas       |
| Amy Colvard                             | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| George Carter Combs                     | Life Insurance and Annuities       | 3  | Gaither Agency                                | North Carolina |
| George Carter Combs                     | Multiline                          | 3  | Gaither Agency                                | North Carolina |
| Timothy W. Conley                       | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Virginia       |
| Melissa T. Copeland LUTCF               | Multiline                          | 3  | Southern Farm Bureau Life Insurance Company   | North Carolina |
| Douglas J. Couch                        | Life Insurance and Annuities       | 3  | Southern Farm Bureau                          | North Carolina |
| Greg Carl Cromer                        | Life Insurance and Annuities       | 3  | NC Farm Bureau/ Craven County Register Agency | North Carolina |
| John W. Crow                            | Life Insurance and Annuities       | 3  | Souther Farm Bureau Life                      | Texas          |
| Shann W. Dalton                         | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Shann W. Dalton                         | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | North Carolina |
| Ken Daves                               | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Arkansas       |
| Robert L. Davis CLU, FSS, LUTCF         | Life Insurance and Annuities       | 3  | North Carolina Farm Bureau Mutual Insurance   | North Carolina |
| Nathan A. Davis                         | Life Insurance and Annuities       | 3  | Farm Bureau                                   | North Carolina |
| Bradley Clark Davis LUTCF               | Multiline                          | 3  | North Carolina Farm Bureau                    | North Carolina |
| Casey M. Dowell                         | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Texas          |
| Henry Wayne Edwards lutcf               | Life Insurance and Annuities       | 3  | NC Farm Bureau Ins.                           | North Carolina |
| Shane D. Fletcher                       | Life Insurance and Annuities       | 3  | Farm Bureau                                   | Mississippi    |
| Shane D. Fletcher                       | Multiline                          | 3  | Farm Bureau                                   | Mississippi    |
| Paul P. Gagne                           | Life Insurance and Annuities       | 3  | Modern Woodmen of America                     |                |
| Diana Gardea                            | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Texas          |
| Tonya G. Glass                          | Life Insurance and Annuities       | 3  | Texas Southern Farm Bureau                    | Texas          |
| Luis Gonzalez                           | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance           | Texas          |
| Barton E. Graves                        | Life Insurance and Annuities       | 3  | Thrivent Financial                            | Texas          |
| Phillip Neil Greene                     | Multiline                          | 3  | Southern Farm Bureau Life Insurance           | Kentucky       |

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| Lyndel M. Hale                      | Multiline                              | 3 | Florida Farm Bureau                     | Florida        |
| Gregory J. Hanson                   | Life Insurance and Annuities           | 3 | Thrivent Financial                      | Minnesota      |
| Hershel W. Harp                     | Multiline                              | 3 | Southern Farm Bureau                    | Mississippi    |
| Fieldyn G. Hawks                    | Multiline                              | 3 | Fieldyn Hawks Insurance Services Inc.   | North Carolina |
| Diane Hellman                       | Health Insurance and Employee Benefits | 3 | Diane Hellman Insurance, Inc.           | Montana        |
| Richard Helms                       | Multiline                              | 3 | Sumter County Farm Bureau               | Florida        |
| Andrea Z. Herpin                    | Life Insurance and Annuities           | 3 | Farm Bureau Financial Services          | Louisiana      |
| Terry L. Hokaj ChFC, FIC            | Life Insurance and Annuities           | 3 | Thrivent Financial                      | Pennsylvania   |
| Jeremy Holland                      | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Mississippi    |
| Jeremy Holland                      | Multiline                              | 3 | Southern Farm Bureau Life Insurance     | Mississippi    |
| Brian Holmes                        | Financial Advising and Investments     | 3 | Peachtree Planning                      | Georgia        |
| Brian Holmes                        | Life Insurance and Annuities           | 3 | Peachtree Planning                      | Georgia        |
| Bobby B. House                      | Life Insurance and Annuities           | 3 | Farm Bureau Financial Services          | North Carolina |
| Jason Houston                       | Financial Advising and Investments     | 3 | Northwestern Mutual                     | Nebraska       |
| Jason Houston                       | Life Insurance and Annuities           | 3 | Northwestern Mutual                     | Nebraska       |
| Patricia A. Howell                  | Multiline                              | 3 | Southern Farm Bureau Life Insurance     | Mississippi    |
| Donald Keith James                  | Life Insurance and Annuities           | 3 | Moore Agency 086                        | North Carolina |
| Daniel G. Jensen                    | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| Brent A. Jones LUTCF, LACP          | Life Insurance and Annuities           | 3 | JONES FINANCIAL DESIGN                  | Colorado       |
| Cindy Davis Kilpatrick              | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| Cindy Davis Kilpatrick              | Multiline                              | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| Charles Mitchell King FICF, RICP    | Life Insurance and Annuities           | 3 | Modern Woodmen of America               | Michigan       |
| Ken E. Lewis                        | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| Charles Vincent Lively              | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| John Luis Lusignat FIC              | Life Insurance and Annuities           | 3 | Modern Woodmen of America               | Wisconsin      |
| Amine Mabsout CRPS, AWMA, RFC, LACP | Financial Advising and Investments     | 3 | AMETRINE FINANCIAL & INSURANCE SERVICES | California     |
| Omar Antonio Maldonado              | Life Insurance and Annuities           | 3 | Thrivent Financial                      | Missouri       |
| Brandon L. Manning                  | Life Insurance and Annuities           | 3 | Pitt County Farm Bureau                 | North Carolina |
| Allen T. Mathis FSCP                | Life Insurance and Annuities           | 3 | NC Farm Bureau                          | North Carolina |
| Lonnie P. McDaniels                 | Multiline                              | 3 | Wilkinson County Farm Bureau            | Mississippi    |
| Todd W. McFadden LUTCF              | Life Insurance and Annuities           | 3 | Pamlico County                          | North Carolina |
| Milton Benjamin McGann              | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Virginia       |
| James Y. Medders                    | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Mississippi    |
| James Y. Medders                    | Multiline                              | 3 | Southern Farm Bureau Life Insurance     | Mississippi    |
| Bernard H. Miller                   | Life Insurance and Annuities           | 3 | Western & Southern Financial Group      | Ohio           |
| Matthew Lewis Mills                 | Life Insurance and Annuities           | 3 | Caldwell                                | Louisiana      |
| Matthew Lewis Mills                 | Multiline                              | 3 | Caldwell                                | Louisiana      |
| Mark Anthony Mills                  | Life Insurance and Annuities           | 3 | Pulaski County Office                   | Virginia       |
| Rebecca R. Moore                    | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Texas          |
| David Richard Moore                 | Life Insurance and Annuities           | 3 | McDowell County/ Blankenship Agency     | North Carolina |
| Jennifer Morgan                     | Life Insurance and Annuities           | 3 | Texas Farm Bureau                       | Texas          |
| Jonathan J. Nelson FIC              | Life Insurance and Annuities           | 3 | Modern Woodmen of America               | Wisconsin      |
| Ryan S. Neuwirth LUTCF              | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | North Carolina |
| Thomas Olin Newton                  | Life Insurance and Annuities           | 3 |   | South Carolina |
| Thomas Olin Newton                  | Multiline                              | 3 |   | South Carolina |
| Ryan Nicholson                      | Life Insurance and Annuities           | 3 | Texas Farm Bureau Insurance             | Texas          |
| Danny T. Nungesser FICF, CFFM       | Life Insurance and Annuities           | 3 | Modern Woodmen of America               | Georgia        |
| Jes Odom                            | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Florida        |
| Jes Odom                            | Multiline                              | 3 | Southern Farm Bureau Life Insurance     | Florida        |
| Jack E. Oliver                      | Multiline                              | 3 | Southern Farm Bureau                    | North Carolina |
| Jeff O'Neal                         | Life Insurance and Annuities           | 3 | Texas Farm Bureau                       | Texas          |
| John P. Parker                      | Life Insurance and Annuities           | 3 | Dallas County Farm Bureau               | Arkansas       |
| Van L. Perry FIC                    | Life Insurance and Annuities           | 3 | Modern Woodmen of America               | Maine          |
| Susan E. Pick                       | Life Insurance and Annuities           | 3 | Atascosa County                         | Texas          |
| Cassy Pittillo                      | Life Insurance and Annuities           | 3 | SFBLI                                   | Texas          |
| Dylan M. Powell                     | Life Insurance and Annuities           | 3 | Southern Farm Bureau Life Insurance     | Texas          |
| Jennifer Denise Ramer               | Life Insurance and Annuities           | 3 | Texas Farm Bureau                       | Texas          |

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| Gregg M. Reynolds LUTCF                | Multiline                          | 3  | Southern Farm Bureau Life Insurance Company | Kentucky       |
| Bryan Joseph Reynolds LUTCF            | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Joe M. Rivera LUTCF                    | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Teresa L. Robinson                     | Financial Advising and Investments | 3  | TL Robinson Financial Services, LLC         | Arizona        |
| S. Leah Roller LUTCF                   | Life Insurance and Annuities       | 3  | Southern Farm Bureau                        | Virginia       |
| Ben T. Rowland                         | Multiline                          | 3  | Southern Farm Bureau Life Insurance         | Mississippi    |
| Benjamin Ryan                          | Life Insurance and Annuities       | 3  | New York Life Insurance Co                  | Indiana        |
| Emily Sarullo                          | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Louisiana      |
| Jessica Semrow FIC                     | Life Insurance and Annuities       | 3  | Modern Woodmen of America                   | Wisconsin      |
| Johnny G. Shepherd                     | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Joandara Slaydon                       | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Scott E. Slusser MBA                   | Life Insurance and Annuities       | 3  | New York Life                               | Washington     |
| Brent D. Smith                         | Multiline                          | 3  | Southern Farm Bureau Life Insurance         | Kentucky       |
| Insun Song                             | Life Insurance and Annuities       | 3  | Fullerton Office                            | California     |
| Daniel Joseph Sparkman                 | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Tina J. Stellfox LUTCF                 | Life Insurance and Annuities       | 3  | Western & Southern Life Ins. Co             | Ohio           |
| Charles G. Stevens                     | Life Insurance and Annuities       | 3  | Sharkey County Farm Bureau                  | Mississippi    |
| Billy Michael Stinson                  | Life Insurance and Annuities       | 3  | Modern Woodmen of America                   | Kentucky       |
| Adam Stone FIC, RICP                   | Life Insurance and Annuities       | 3  | Thrivent Financial                          | Texas          |
| Steven Ryan Sutton                     | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Steven Ryan Sutton                     | Multiline                          | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Tonja Irene Terry                      | Life Insurance and Annuities       | 3  | Texas Farm Bureau                           | Texas          |
| Leslie Tombrella                       | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Bryant Chad Torbet                     | Life Insurance and Annuities       | 3  | Brazos County Farm Bureau                   | Texas          |
| Hieu T. Tran LUTCF                     | Multiline                          | 3  | Country Financial                           | Illinois       |
| David B. Wald                          | Financial Advising and Investments | 3  | Securian Financial Advisors                 | North Dakota   |
| Jeanine Walentoski                     | Life Insurance and Annuities       | 3  | Modern Woodmen of America                   | Wisconsin      |
| Lance Wampler                          | Life Insurance and Annuities       | 3  | Modern Woodmen of America                   | Tennessee      |
| Cody Shane Ward                        | Multiline                          | 3  | Southern Farm Bureau Life Insurance         | Mississippi    |
| James O. Wegener CLU, CFP, FIC         | Life Insurance and Annuities       | 3  | Thrivent Financial                          | Iowa           |
| Joshua Weiner ChFC, CLU                | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Garrett James Wiatrek                  | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Texas          |
| Victor L. Williford                    | Life Insurance and Annuities       | 3  | Durham Co Farm Bureau                       | North Carolina |
| Kathy A. Winters                       | Life Insurance and Annuities       | 3  | Texas Farm Bureau                           | Texas          |
| Bruce Troy Woodell                     | Life Insurance and Annuities       | 3  | North Carolina Farm Bureau                  | North Carolina |
| Bennett King Woodruff                  | Life Insurance and Annuities       | 3  | Kerr County Farm Bureau                     | Texas          |
| Durwood Kirby Wynne                    | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Melinda Young                          | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Melinda Young                          | Multiline                          | 3  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Joshua Young                           | Life Insurance and Annuities       | 3  | Southern Farm Bureau Life Insurance         | North Carolina |
| Steven A. Zeinemann                    | Life Insurance and Annuities       | 3  | Thrivent Financial                          | Wisconsin      |
| Brady Zwiefelhofer FIC, CLU, CLTC      | Life Insurance and Annuities       | 3  | Thrivent Financial                          | Wisconsin      |
| Terry L. Armstrong FIC, LUTCF          | Life Insurance and Annuities       | 30 | Modern Woodmen of America                   | Florida        |
| Vera W. Braswell CLU, ChFC, RICP, CASL | Life Insurance and Annuities       | 30 | New York Life                               | North Carolina |
| Bernice Faye Fish FICF, LUTCF          | Life Insurance and Annuities       | 30 | Winter Agency                               | Tennessee      |
| Scott S. Paterick CLU, LUTCF, FIC      | Life Insurance and Annuities       | 30 | The Investors Choice                        | Wisconsin      |
| Lawrence L. Shafier CLU, ChFC          | Life Insurance and Annuities       | 30 | Prudential Financial                        | New York       |
| Jerome R. Beine LUTCF, FICF            | Life Insurance and Annuities       | 31 | Modern Woodmen of America                   | Wisconsin      |
| Scott W. Bingham CFP, CLU, FIC, ChFC   | Life Insurance and Annuities       | 31 | Thrivent Financial                          | Minnesota      |
| John L. Hepworth                       | Financial Advising and Investments | 31 | Northwestern Mutual                         | Idaho          |
| John L. Hepworth                       | Life Insurance and Annuities       | 31 | Northwestern Mutual                         | Idaho          |
| Christie Kinsey CLU, ChFC, CASL        | Life Insurance and Annuities       | 31 | Northwestern Mutual                         | West Virginia  |
| Randall T. Lehman CLU, ChFC, AEP       | Financial Advising and Investments | 31 | Summit Financial Group                      | Indiana        |
| Randall T. Lehman CLU, ChFC, AEP       | Life Insurance and Annuities       | 31 | Summit Financial Group                      | Indiana        |
| Richard T. Romano CLU, ChFC, DDS       | Life Insurance and Annuities       | 31 | Northwestern Mutual                         | Louisiana      |
| Roger L. Ruth LUTCF, FIC               | Life Insurance and Annuities       | 31 | Modern Woodmen of America                   | Ohio           |
| Jerold Vomhof CLU, LUTCF, FIC          | Life Insurance and Annuities       | 31 | Thrivent Financial                          | Wisconsin      |

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| Robert L. Weisbeck LUTCF, FIC               | Life Insurance and Annuities           | 31 | Modern Woodmen of America           | South Dakota   |
| Ronald I. Woodmansee CLU, ChFC, CEBS, MSFS  | Life Insurance and Annuities           | 31 | Woodmansee & Company                | Pennsylvania   |
| Thomas A. Haunty CFP, RHU, REBC, ChFC       | Financial Advising and Investments     | 32 | Securian Financial Network          | Wisconsin      |
| Thomas A. Haunty CFP, RHU, REBC, ChFC       | Life Insurance and Annuities           | 32 | Securian Financial Network          | Wisconsin      |
| Charles E. Martin CFP, CLU, ChFC, CASL      | Life Insurance and Annuities           | 32 | Northwestern Mutual                 | New York       |
| David W. Parker FICF, LUTCF                 | Life Insurance and Annuities           | 32 | Modern Woodmen Fraternal Financial  | Wisconsin      |
| R. Venkatraman CRPC, CFS, MBA               | Financial Advising and Investments     | 32 | Venkat and Associates               | Illinois       |
| Bruce A. Baumeister CLU, ChFC, LUTCF        | Life Insurance and Annuities           | 33 | Thrivent Financial                  | Minnesota      |
| Stephen D. Estler CLU, ChFC, CLTC           | Life Insurance and Annuities           | 33 | Estler Financial                    | Florida        |
| James P. Meyer LUTCF, ChFC, FIC, CLTC       | Life Insurance and Annuities           | 33 | Thrivent Financial                  | Wisconsin      |
| Gregory L. Scherschel CLU, CASL, ChFC, RICP | Life Insurance and Annuities           | 33 | Northwestern Mutual                 | Indiana        |
| William M. Benedict RHU                     | Life Insurance and Annuities           | 34 | W. Benedict Associates              | New York       |
| Robert S. Harlow CLU, ChFC                  | Life Insurance and Annuities           | 34 | Northwestern Mutual                 | Kentucky       |
| Richard A. Olson FIC, LUTCF                 | Life Insurance and Annuities           | 34 | Modern Woodmen Fraternal Financial  | Wisconsin      |
| Stephen R. Todd CFBS                        | Financial Advising and Investments     | 34 | The Todd Group                      | Illinois       |
| Stephen R. Todd CFBS                        | Health Insurance and Employee Benefits | 34 | The Todd Group                      | Illinois       |
| Stephen R. Todd CFBS                        | Life Insurance and Annuities           | 34 | The Todd Group                      | Illinois       |
| Francisco Morales FIC, LUTCF, CLU, RICP     | Life Insurance and Annuities           | 35 | Modern Woodmen of America           | Wisconsin      |
| Joseph W. Schurr LUTCF, FIC                 | Life Insurance and Annuities           | 35 | Modern Woodmen of America           | Illinois       |
| Jess M. Swick CLU, ChFC, AEP, CASL          | Life Insurance and Annuities           | 35 | Northwestern Mutual                 | California     |
| Samuel B. Fields LUTCF                      | Life Insurance and Annuities           | 36 | Transamerica                        | Alabama        |
| Steven R. Hartman CLU, ChFC                 | Life Insurance and Annuities           | 36 | New York Life                       | North Dakota   |
| Darrell W. Shideler CLU, ChFC, CFP, LUTCF   | Life Insurance and Annuities           | 36 | Landmark Wealth Management Group    | California     |
| James R. Brown CFP, CLU, ChFC, CASL         | Financial Advising and Investments     | 37 | Northwestern Mutual                 | Illinois       |
| James R. Brown CFP, CLU, ChFC, CASL         | Life Insurance and Annuities           | 37 | Northwestern Mutual                 | Illinois       |
| Gary Norman Chaney CLU                      | Life Insurance and Annuities           | 38 | Kansas City Life Insurance Company  | Arkansas       |
| Stephen James DiOrio CLU                    | Life Insurance and Annuities           | 38 | State Farm Insurance Companies      | Pennsylvania   |
| Stephen James DiOrio CLU                    | Multiline                              | 38 | State Farm Insurance Companies      | Pennsylvania   |
| Edward L. Fiddler LUTCF, CEP, EPS           | Life Insurance and Annuities           | 38 | Fiddler & Associates                | Indiana        |
| Will N. Wilson MSFS, CLU, ChFC, CASL        | Life Insurance and Annuities           | 38 | Wilson Financial Group              | Indiana        |
| Ashley C. Ackerman                          | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Ashley C. Ackerman                          | Multiline                              | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Hussain M. Ali                              | Life Insurance and Annuities           | 4  | Western & Southern Financial Group  | Louisiana      |
| George L. Andrews                           | Life Insurance and Annuities           | 4  | Thrivent Financial                  | California     |
| Edward J. Arthur FIC                        | Life Insurance and Annuities           | 4  | Modern Woodmen of America           | Michigan       |
| Justin Colte Ashmore                        | Life Insurance and Annuities           | 4  | Alcorn County Farm Bureau           | Mississippi    |
| Justin Colte Ashmore                        | Multiline                              | 4  | Alcorn County Farm Bureau           | Mississippi    |
| Paul A. Bailey                              | Financial Advising and Investments     | 4  | IMG Financial Group                 | Texas          |
| Mark Allen Banker LUTCF, FSS                | Life Insurance and Annuities           | 4  | NC Farm Bureau                      | Florida        |
| Mark Allen Banker LUTCF, FSS                | Multiline                              | 4  | NC Farm Bureau                      | Florida        |
| Andrew E. Beers FIC                         | Life Insurance and Annuities           | 4  | Modern Woodmen of America           | Michigan       |
| Laurel Hewett Bellamy                       | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Matthew J. Berault                          | Life Insurance and Annuities           | 4  | Northwestern Mutual of Louisiana    | Louisiana      |
| Brad Boone                                  | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Brad Boone                                  | Multiline                              | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Amanda Brewer                               | Life Insurance and Annuities           | 4  | Smith County Farm Bureau            | Texas          |
| Sally A. Brungardt                          | Life Insurance and Annuities           | 4  | Modern Woodmen of America           | Kansas         |
| Gary Bryant                                 | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance | Texas          |
| Katherine B. Burnett                        | Life Insurance and Annuities           | 4  | Gaston County Farm Bureau           | North Carolina |
| Katherine B. Burnett                        | Multiline                              | 4  | Gaston County Farm Bureau           | North Carolina |
| Carrie B. Byrd                              | Life Insurance and Annuities           | 4  | NC Farm Bureau Ins. Co.             | North Carolina |
| Carrie B. Byrd                              | Multiline                              | 4  | NC Farm Bureau Ins. Co.             | North Carolina |
| Johnson Craig Byrd                          | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance | North Carolina |
| Adam J. Case                                | Multiline                              | 4  | nc farm bureau                      | North Carolina |
| Cynthia P. Chambers                         | Life Insurance and Annuities           | 4  | Chambers Region                     | South Carolina |
| Peter P. Clark LUTCF                        | Life Insurance and Annuities           | 4  | SC Farm Bureau Mut.                 | South Carolina |
| Rhett Coatney                               | Financial Advising and Investments     | 4  | Country Ins. & Fin. Svcs.           | Illinois       |

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| Rhett Coatney                          | Life Insurance and Annuities       | 4 | Country Ins. & Fin. Svcs.           | Illinois       |
| Barbara R. Coats MBA, FICF             | Life Insurance and Annuities       | 4 | Modern Woodmen of America           | Mississippi    |
| Rhonda Kiker Cobb CLU, LUTCF, LACP     | Multiline                          | 4 | NCFB                                | North Carolina |
| Paula R. Cooper                        | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Texas          |
| Brian C. Cooper LUTCF, CLTC, ChFC, CLU | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Kevin Crites                           | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Arkansas       |
| Shane L. Decker                        | Life Insurance and Annuities       | 4 | Davidson County Farm Bureau         | North Carolina |
| Matthew Scott Deitz                    | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Richard Michael Demko LACP, LUTCF      | Life Insurance and Annuities       | 4 | Guardian Group                      | Texas          |
| Kevin Dernehl                          | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Texas          |
| Chelsea Katelyn Dye                    | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Texas          |
| Marlon M. Eilts                        | Life Insurance and Annuities       | 4 | Country Financial                   | Illinois       |
| Mark A. Ellenberg                      | Multiline                          | 4 | Farm Bureau                         | North Carolina |
| Jeremy L. Ellison                      | Life Insurance and Annuities       | 4 | NC Farm Bureau                      | North Carolina |
| Jillian Evans                          | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Virginia       |
| Jeff Ference                           | Life Insurance and Annuities       | 4 | Ference Insurance                   | Florida        |
| Jeff Ference                           | Multiline                          | 4 | Ference Insurance                   | Florida        |
| John G. Fischer CLU, ChFC, CASL        | Financial Advising and Investments | 4 |                                     | Pennsylvania   |
| Edward Allen Fish                      | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Delmas J. Follis                       | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life           | Texas          |
| Christi Freeman                        | Life Insurance and Annuities       | 4 | Ouachita Parish Farm Bureau         | Louisiana      |
| Drew Gainor                            | Financial Advising and Investments | 4 | Northwestern Mutual                 | Arkansas       |
| Drew Gainor                            | Life Insurance and Annuities       | 4 | Northwestern Mutual                 | Arkansas       |
| Brandie Garner                         | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | Texas          |
| Kasey B. Gartner CFP, CLU, ChFC, CASL  | Life Insurance and Annuities       | 4 | Goodwin, Wright                     | Georgia        |
| Angelia Gerner                         | Life Insurance and Annuities       | 4 | Texas Farm Bureau                   | Texas          |
| Dennis Lee Graham                      | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| W. Curtis Grant                        | Multiline                          | 4 | Country Financial                   | Illinois       |
| Robert Eric Hargrove                   | Life Insurance and Annuities       | 4 | Erath Country Farm Bureau           | Texas          |
| Tammy B. Harris                        | Life Insurance and Annuities       | 4 | Craven County Farm Bureau           | North Carolina |
| Jason David Hawk                       | Multiline                          | 4 | Southern Farm Bureau Life Insurance | Louisiana      |
| Kimberly Cunningham Hollinger          | Multiline                          | 4 | Grant County Agcy.                  | Arkansas       |
| Myles J. Huether CLTC, FIC             | Life Insurance and Annuities       | 4 | Thrivent Financial                  | South Dakota   |
| Ryan C. Huffman                        | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Dean A. Hull FIC                       | Life Insurance and Annuities       | 4 | Thrivent Financial                  | Illinois       |
| Chasie Shane Jacobs                    | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Joyce Cheri Jordan                     | Life Insurance and Annuities       | 4 | MWAFS                               | Oklahoma       |
| Adam D. Julch MBA, FIC, RICP           | Life Insurance and Annuities       | 4 | Thrivent Financial                  | Nebraska       |
| Bryan H. King FIC                      | Life Insurance and Annuities       | 4 | Modern Woodmen of America           | Texas          |
| Philip T. Knowland                     | Life Insurance and Annuities       | 4 | Kansas Heartland Group              | Kansas         |
| Christopher R. Landherr JD             | Life Insurance and Annuities       | 4 | Eastern Iowa Financial Group        | Iowa           |
| William T. Laws                        | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Jeffrey Leding                         | Multiline                          | 4 | Southern Farm Bureau Life Insurance | Arkansas       |
| Philip A. Leshock                      | Life Insurance and Annuities       | 4 | Thrivent                            | Pennsylvania   |
| Penny L. Maly FIC                      | Life Insurance and Annuities       | 4 | Thrivent Financial                  | Texas          |
| Aimar A. Martin CLU, ChFC, LUTCF       | Multiline                          | 4 | Georgia Farm Bureau                 | Georgia        |
| Joyce D. Matthews                      | Multiline                          | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Kaci McBryde                           | Life Insurance and Annuities       | 4 | Sherman County Farm Bureau          | Texas          |
| Stacy S. Millard FIC, CLTC             | Life Insurance and Annuities       | 4 | Thrivent Financial                  | South Dakota   |
| David Craig Millsaps LUTCF             | Life Insurance and Annuities       | 4 | Macon Co. Farm Bureau               | North Carolina |
| JoLynne Mitchell                       | Life Insurance and Annuities       | 4 | Modern Woodmen of America           | Kansas         |
| Anthony V. Myatt                       | Life Insurance and Annuities       | 4 | Modern Woodmen of America           | Kentucky       |
| Bradley D. Myers                       | Life Insurance and Annuities       | 4 | Wautauga Co. Farm Bureau            | North Carolina |
| Robert A. Nelson                       | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Robert A. Nelson                       | Multiline                          | 4 | Southern Farm Bureau Life Insurance | North Carolina |
| Adam M. Nichols                        | Multiline                          | 4 | Southern Farm Bureau Life Insurance | Arkansas       |
| Paul Norris                            | Life Insurance and Annuities       | 4 | Southern Farm Bureau Life Insurance | North Carolina |

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| J. David Parr LUTCF                      | Life Insurance and Annuities           | 4  | Farm Bureau                                     | Virginia       |
| Andrea K Paul                            | Life Insurance and Annuities           | 4  | Thrivent Financial                              | Pennsylvania   |
| Jason D. Percha                          | Life Insurance and Annuities           | 4  | Country Financial                               | Colorado       |
| Donald Marion Pittman LUTCF              | Multiline                              | 4  | Southern Farm Bureau Life Insurance             | Mississippi    |
| Dennis Ryan Plattenberger                | Financial Advising and Investments     | 4  | Stephenson Agency                               | Minnesota      |
| Dennis Ryan Plattenberger                | Life Insurance and Annuities           | 4  | Stephenson Agency                               | Minnesota      |
| Erica Shirley Rector                     | Multiline                              | 4  | Southern Farm Bureau Life Insurance             | South Carolina |
| Ralph E. Sale                            | Life Insurance and Annuities           | 4  | Amherst Co. Farm Bureau                         | Virginia       |
| Ralph E. Sale                            | Multiline                              | 4  | Amherst Co. Farm Bureau                         | Virginia       |
| Cindy Samuels LACP                       | Health Insurance and Employee Benefits | 4  | Insurance Concepts of Nevada                    | Nevada         |
| John Curtis Sanders                      | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| John Curtis Sanders                      | Multiline                              | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| Joanna G. Sangster                       | Life Insurance and Annuities           | 4  | Georgia Farm Bureau                             | Georgia        |
| Linious M. Sauls                         | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | South Carolina |
| Anthony J. Schau CFP                     | Financial Advising and Investments     | 4  | North Star Resource Group                       | Iowa           |
| Casey Lou-Ann Schmid LUTCF               | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| Casey Lou-Ann Schmid LUTCF               | Multiline                              | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| Dana Renee Schneider                     | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | Texas          |
| Carter Sims LUTCF                        | Multiline                              | 4  | Farm Bureau Financial Services                  | Mississippi    |
| Stacey N. Solomon                        | Financial Advising and Investments     | 4  | Northwestern Mutual                             | Pennsylvania   |
| Stacey N. Solomon                        | Life Insurance and Annuities           | 4  | Northwestern Mutual                             | Pennsylvania   |
| Ashley G. Spell                          | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| Jane A. Stevens                          | Financial Advising and Investments     | 4  | Northwestern Mutual Northern NE Financial Group | Maine          |
| Jane A. Stevens                          | Life Insurance and Annuities           | 4  | Northwestern Mutual Northern NE Financial Group | Maine          |
| Lynn Sugg                                | Life Insurance and Annuities           | 4  | NCFB/ KING AGENCY                               | North Carolina |
| Glen R. Swirczynski                      | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             |                |
| David W. Thiel CFP                       | Life Insurance and Annuities           | 4  | Thrivent  | Nevada         |
| Shane Vetch                              | Life Insurance and Annuities           | 4  | Modern Woodmen of America                       | South Dakota   |
| Michelle L. Walker CFP, CLTC, FIC        | Life Insurance and Annuities           | 4  | Thrivent Financial                              | Indiana        |
| Harry P. Walters LUTCF                   | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | North Carolina |
| Ronya Weadock                            | Life Insurance and Annuities           | 4  | Texas Farm Bureau                               | Texas          |
| Martin J. Weaver                         | Life Insurance and Annuities           | 4  | NC Farm Bureau                                  | North Carolina |
| Raymond E. Welsh LUTCF, CFBS             | Life Insurance and Annuities           | 4  | MassMutual, The Blue Chip Co.                   | Nebraska       |
| Cathleen Knippa Wenger                   | Life Insurance and Annuities           | 4  | Thrivent Financial                              | Texas          |
| Kade C. West                             | Life Insurance and Annuities           | 4  | Thrivent Financial                              | Idaho          |
| David S. Wettack LUTCF                   | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life                       | Virginia       |
| Michael Brian Wilson                     | Life Insurance and Annuities           | 4  | Southern Farm Bureau Life Insurance             | Arkansas       |
| Brad Wurth                               | Financial Advising and Investments     | 4  | Country Financial                               | Illinois       |
| Brad Wurth                               | Life Insurance and Annuities           | 4  | Country Financial                               | Illinois       |
| Myron Fenwick Cook CLU, CFP              | Life Insurance and Annuities           | 40 |   | California     |
| Evelyn B. Drake                          | Life Insurance and Annuities           | 40 | RD FINANCIAL SERVICES                           | Virginia       |
| Thomas R. Gearhart CLU, ChFC             | Life Insurance and Annuities           | 40 | Northwestern Mutual                             | Indiana        |
| Charles E. Pollock CLU, ChFC             | Life Insurance and Annuities           | 40 | Ted Pollock Corporation                         | California     |
| Eugene F. Beerbohm LUTCF                 | Life Insurance and Annuities           | 41 | Principal Financial Services                    | Nebraska       |
| Lyle A. Deo CLU, ChFC, CLTC              | Life Insurance and Annuities           | 41 | First Financial Equity Corporation              | Arizona        |
| Allan G. Hancock CLU, ChFC               | Financial Advising and Investments     | 41 | The Hancock Group, Inc.                         | Pennsylvania   |
| Larry E. Ricke CLU, ChFC                 | Life Insurance and Annuities           | 41 | Ricke & Associates                              | Indiana        |
| Charles M. Frauendienst FIC              | Life Insurance and Annuities           | 42 | Modern Woodmen of America                       | Minnesota      |
| Ronald A. Landherr CLU, LUTCF            | Life Insurance and Annuities           | 42 | Eastern Iowa Financial Group                    | Iowa           |
| Richard A. Gurdjian CLU, ChFC            | Life Insurance and Annuities           | 43 | Gurdjian Insurance Group, Inc.                  | Michigan       |
| Mark S. Jones RFC, LUTCF, LACP           | Life Insurance and Annuities           | 43 | Remington Insurance Group, Inc                  | Texas          |
| Christopher J. Cain CLU                  | Life Insurance and Annuities           | 44 | Cain Associates Financial Group                 | Vermont        |
| William G. Loventhal CLU, ChFC, CFP, AEP | Life Insurance and Annuities           | 46 | Northwestern Mutual - Goodwin, Wright           | Georgia        |
| David L. Mann CLU, ChFC, MSFS, CFP       | Life Insurance and Annuities           | 46 | Northwestern Mutual                             | Indiana        |
| Harvey A. Brode CLU, ChFC, LIC, AEP      | Life Insurance and Annuities           | 48 | Brode Financial Group Inc.                      | Michigan       |
| Jerry L. Courtney CLU, ChFC, RIPC        | Life Insurance and Annuities           | 48 | Northwestern Mutual                             | Iowa           |
| Patrick J. Ramaekers CFS, CLU            | Financial Advising and Investments     | 48 | P. J. Ramaekers & Associates, Inc.              | Nebraska       |

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| Patrick J. Ramaekers CFS, CLU          | Life Insurance and Annuities       | 48 | P. J. Ramaekers & Associates, Inc.          | Nebraska       |
| David Ashwell LUTCF                    | Life Insurance and Annuities       | 5  | VA Farm Bureau / Halifax County Farm Bureau | Virginia       |
| Scott F. Bennett CLF, LUTCF            | Financial Advising and Investments | 5  | North Phoenix Agency                        | Arizona        |
| Greg Bickhart Bickhart                 | Life Insurance and Annuities       | 5  | Thrivent Financial                          | Georgia        |
| Karla Boehm RIFC, CLTC, FIC            | Life Insurance and Annuities       | 5  | Thrivent Financial                          | North Dakota   |
| Mark A. Bonnett                        | Financial Advising and Investments | 5  | North Star Resource Group                   | Arizona        |
| Marty A. Bostic MBA, FSS, FSCP, CPIA   | Multiline                          | 5  | Southern Farm Bureau Life Insurance         | Virginia       |
| Derrick Bowling                        | Life Insurance and Annuities       | 5  | Kentucky Farm Bureau                        | Kentucky       |
| Robby Breland                          | Life Insurance and Annuities       | 5  | Lamar Co. Farm Bureau                       | Mississippi    |
| Robby Breland                          | Multiline                          | 5  | Lamar Co. Farm Bureau                       | Mississippi    |
| David Bullard                          | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| David Bullard                          | Multiline                          | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Robert M. Bullard                      | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Robert M. Bullard                      | Multiline                          | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Larry K. Burton FIC, CLTC              | Life Insurance and Annuities       | 5  | Thrivent Financial                          | Illinois       |
| Dennis Buse                            | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | Mississippi    |
| Philip M. Byrd                         | Life Insurance and Annuities       | 5  | Farm Bureau Financial Services              | North Carolina |
| Philip M. Byrd                         | Multiline                          | 5  | Farm Bureau Financial Services              | North Carolina |
| Jeff T. Camp                           | Multiline                          | 5  | Douglas County Farm Bureau                  | Georgia        |
| Matt Carter                            | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | Texas          |
| Matt Carter                            | Multiline                          | 5  | Southern Farm Bureau Life Insurance         | Texas          |
| Michael A. Caudill LUTCF, FSCP, NISSA  | Life Insurance and Annuities       | 5  | Western & Southern Financial Group          | Ohio           |
| George Wayne Champion LUTCF            | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| George Wayne Champion LUTCF            | Multiline                          | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Amanda Compton                         | Life Insurance and Annuities       | 5  | Virginia Farm Bureau Insurance              | Virginia       |
| Amanda Compton                         | Multiline                          | 5  | Virginia Farm Bureau Insurance              | Virginia       |
| Bert Costner                           | Life Insurance and Annuities       | 5  | Cleveland County                            | North Carolina |
| Bert Costner                           | Multiline                          | 5  | Cleveland County                            | North Carolina |
| Victoria C. Cuthrell                   | Life Insurance and Annuities       | 5  | Tyrrell Co Farm Bureau                      | North Carolina |
| Jonathan A. Dannecker LUTCF, CFP, FICF | Life Insurance and Annuities       | 5  | Modern Woodmen of America                   | Wisconsin      |
| Christopher M. Desentz                 | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Samuel Vern Dickens                    | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | Arkansas       |
| Matt Doss                              | Life Insurance and Annuities       | 5  | Farm Bureau Financial Services              | Arkansas       |
| Matt Doss                              | Multiline                          | 5  | Farm Bureau Financial Services              | Arkansas       |
| Deborah P. Ellis                       | Life Insurance and Annuities       | 5  | Texas Farm Bureau                           | Texas          |
| Cassandra J. Elumbaugh                 | Life Insurance and Annuities       | 5  | Independence County                         | Arkansas       |
| Cassandra J. Elumbaugh                 | Multiline                          | 5  | Independence County                         | Arkansas       |
| Rick A. Erickson FIC, FSCP             | Life Insurance and Annuities       | 5  | Modern Woodmen of America                   | Wisconsin      |
| Laura R. Evans                         | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | South Carolina |
| Todd H. Faulkner LUTCF, MBA            | Life Insurance and Annuities       | 5  | NC Farm Bureau Mutual Ins. Co.              | North Carolina |
| Malcolm Fitzhugh                       | Life Insurance and Annuities       | 5  | Southern Farm Bureau                        | Louisiana      |
| Dustin A. Floyd                        | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | South Carolina |
| Bryan Gamble                           | Life Insurance and Annuities       | 5  | Cleveland County-Shelby                     | North Carolina |
| Bryan Gamble                           | Multiline                          | 5  | Cleveland County-Shelby                     | North Carolina |
| Brian Getchius FIC                     | Life Insurance and Annuities       | 5  | Thrivent Financial                          | Wisconsin      |
| Candice L. Getting FIC                 | Life Insurance and Annuities       | 5  | Modern Woodmen of America                   | South Dakota   |
| Lora Gold                              | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Erin Gullledge                         | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Andreas J. Hackman LUTCF               | Life Insurance and Annuities       | 5  | St. Charles/St. John Farm Bureau            | Louisiana      |
| Kris Handlon                           | Life Insurance and Annuities       | 5  | Wise County Farm Bureau                     | Texas          |
| Allsion H. Haynie                      | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | Mississippi    |
| Mary C. Holland LUTCF                  | Life Insurance and Annuities       | 5  | Southern Farm Bureau Life Insurance         | North Carolina |
| Diana L. Hoverson                      | Multiline                          | 5  | Diana L. Hoverson Agency                    | North Dakota   |
| Bradley J. Jarabek                     | Life Insurance and Annuities       | 5  | Modern Woodmen of America                   | South Dakota   |
| Eric D. Johnson                        | Life Insurance and Annuities       | 5  | Virginia Farm Bureau                        | Virginia       |
| Kelly M. Jones                         | Life Insurance and Annuities       | 5  | Thrivent Financial                          | North Carolina |
| Raymond D. Jones                       | Life Insurance and Annuities       | 5  | Southern Farm Bureau                        | Arkansas       |

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| Timothy J. Jordan                            | Life Insurance and Annuities       | 5 | Modern Woodmen of America           | Tennessee      |
| Marcus Alan Ladner                           | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Marcus Alan Ladner                           | Multiline                          | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Calvin L. Lassiter                           | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Ins.      | North Carolina |
| Marc G. Leatherwood                          | Life Insurance and Annuities       | 5 | North Mecklenburg Farm Bureau       | North Carolina |
| Marc G. Leatherwood                          | Multiline                          | 5 | North Mecklenburg Farm Bureau       | North Carolina |
| Sa Lee                                       | Life Insurance and Annuities       | 5 | Farm Bureau Financial Services      | North Carolina |
| Sa Lee                                       | Multiline                          | 5 | Farm Bureau Financial Services      | North Carolina |
| Maxwell Lance Leftwich                       | Life Insurance and Annuities       | 5 | Surry County Farm Bureau            | North Carolina |
| Lloyd Patrick Lewis                          | Life Insurance and Annuities       | 5 | Lauderdale County Farm Bureau       | Mississippi    |
| Lloyd Patrick Lewis                          | Multiline                          | 5 | Lauderdale County Farm Bureau       | Mississippi    |
| Lisa Long Bradshaw                           | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Texas          |
| James E. Luckie                              | Life Insurance and Annuities       | 5 | Georgia Farm Bureau                 | Georgia        |
| James E. Luckie                              | Multiline                          | 5 | Georgia Farm Bureau                 | Georgia        |
| Timothy C. Lukasek                           | Life Insurance and Annuities       | 5 | Thrivent Financial                  | Wisconsin      |
| Pat A. Mammoser                              | Life Insurance and Annuities       | 5 | Country Financial                   | Illinois       |
| Robert R. Martin LUTCF, AFIS                 | Life Insurance and Annuities       | 5 | Va Farm Bureau                      | Virginia       |
| Coy Steven Mason                             | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Arkansas       |
| William M. Mcadory                           | Multiline                          | 5 | Winston County                      | Mississippi    |
| Mark J. McCollum                             | Life Insurance and Annuities       | 5 | Farm Bureau Ins Co.                 | North Carolina |
| Michael McDow                                | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Louisiana      |
| John A. McLamb                               | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Mary Christina McManus                       | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Louisiana      |
| Nicolas McNabb FIC, CLTC, CCPS               | Life Insurance and Annuities       | 5 | Thrivent Financial                  | Texas          |
| Thomas J. Meehan                             | Life Insurance and Annuities       | 5 | The Hanson Financial Group          | Idaho          |
| Ashley Moberley                              | Life Insurance and Annuities       | 5 | Madison Farm Bureau                 | Louisiana      |
| Emily Montgomery                             | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Texas          |
| Ricky L. Moore                               | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Ricky L. Moore                               | Multiline                          | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Charlie Morris                               | Life Insurance and Annuities       | 5 | Clay County Farm Bureau             | Texas          |
| Chanda Rae Moseley                           | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Texas          |
| Lee Allen Moser FICF                         | Life Insurance and Annuities       | 5 | Modern Woodmen of America           | Michigan       |
| Robert Mueller CLTC, FIC, RICP               | Life Insurance and Annuities       | 5 | Thrivent Financial                  |                |
| Kristopher K. Muldoon                        | Life Insurance and Annuities       | 5 | Southern Farm Bureau                | Arkansas       |
| Kathryn L. Noel CFP, CLU, ChFC               | Life Insurance and Annuities       | 5 | Northwestern Mutual                 | Minnesota      |
| Michael M. Norman FIC                        | Life Insurance and Annuities       | 5 | Modern Woodmen of America           | Florida        |
| Wanda J. O'Neal                              | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Florida        |
| Aaron Matthew Owens                          | Life Insurance and Annuities       | 5 | Southern Farm Bureau                | Arkansas       |
| Aaron Matthew Owens                          | Multiline                          | 5 | Southern Farm Bureau                | Arkansas       |
| Bobby C. Owens                               | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Jon Parker                                   | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Joseph C. Parker                             | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Joseph C. Parker                             | Multiline                          | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Ruthann Parkinson CLTC, FIC                  | Life Insurance and Annuities       | 5 | Thrivent Financial                  | Minnesota      |
| Shawn M. Pate LUTCF                          | Multiline                          | 5 | Farm Bureau                         | Arkansas       |
| Christine Pikutis-Musuneggi CRPC, CLTC, LACP | Financial Advising and Investments | 5 | The Musuneggi Financial Group, LLC  | Pennsylvania   |
| Rhonda B. Poe LUTCF, FSS                     | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Ottis Lee Potter                             | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Jeff A. Prentice LUTCF, CLU, ChFC, REBC      | Financial Advising and Investments | 5 | Prentice Financial Svc Inc.         | Illinois       |
| Steven D. Ray                                | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Steven D. Ray                                | Multiline                          | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Jeffrey Rea                                  | Life Insurance and Annuities       | 5 | Lee County Farm Bureau              | Mississippi    |
| Jeffrey Rea                                  | Multiline                          | 5 | Lee County Farm Bureau              | Mississippi    |
| Todd Anthony Reopelle                        | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Texas          |
| Ted N. Reynolds LUTCF, FSCP                  | Life Insurance and Annuities       | 5 | Western & Southern Financial Group  | Pennsylvania   |
| Timothy Rhodes                               | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Louisiana      |
| Thomas M. Rice                               | Multiline                          | 5 | Southern Farm Bureau Life Insurance | North Carolina |



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| Jordan Reid Sampson                       | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Andrea Seelhammer FIC, CLTC, RICP         | Life Insurance and Annuities       | 5 | Thrivent Financial                  | Minnesota      |
| Hardik B. Shah                            | Financial Advising and Investments | 5 | Securian Financial Services DSFG    | Delaware       |
| Melissa Singletary                        | Life Insurance and Annuities       | 5 | Bladen County Farm Bureau           | North Carolina |
| Luke Anthony Smith                        | Life Insurance and Annuities       | 5 | NC Farm Bureau                      | North Carolina |
| Luke Anthony Smith                        | Multiline                          | 5 | NC Farm Bureau                      | North Carolina |
| Randall Shane Starks LUTCF                | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Louisiana      |
| Natasha L. Stearns                        | Life Insurance and Annuities       | 5 | Country Financial                   | Illinois       |
| Natasha L. Stearns                        | Multiline                          | 5 | Country Financial                   | Illinois       |
| Jill S. Stirewalt LUTCF                   | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Donald J. Stone                           | Life Insurance and Annuities       | 5 | Country Financial                   | Illinois       |
| Earl W. Stone LUTCF                       | Life Insurance and Annuities       | 5 | Earl W Stone Agency                 | Wisconsin      |
| Earl W. Stone LUTCF                       | Multiline                          | 5 | Earl W Stone Agency                 | Wisconsin      |
| Benjamin Braughton Strain LUTCF           | Multiline                          | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| William C. Taylor LUTCF                   | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | South Carolina |
| Bobby Royce Tedder                        | Multiline                          | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Lori Deans Thomas                         | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | North Carolina |
| Daniel John Thompson                      | Life Insurance and Annuities       | 5 | Panola County Farm Bureau           | Mississippi    |
| Gregory T. Thompson                       | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Insurance | Mississippi    |
| Roger W. Thompson LUTCF                   | Multiline                          | 5 | Farm Bureau                         | Arkansas       |
| Kevin E. Watts CLU, ChFC, CASL, CLF       | Life Insurance and Annuities       | 5 | Modern Woodmen of America           | South Dakota   |
| Jessica L. Westgard Larson MBA, RICP, AIF | Financial Advising and Investments | 5 | Principal                           | North Dakota   |
| Scott Jackson Williams                    | Multiline                          | 5 | Southern Farm Bureau Life Insurance | Florida        |
| Daniel Wirick                             | Multiline                          | 5 | Southern Farm Bureau Life Insurance | Florida        |
| Brian Trent Woodell                       | Life Insurance and Annuities       | 5 | Southern Farm Bureau Life Ins.      | North Carolina |
| Alisha A. Young                           | Life Insurance and Annuities       | 5 | Polk County Farm Bureau             | Texas          |
| John D. Zaiser CLF, LACP                  | Financial Advising and Investments | 5 | Country Insurance & Financial       | Illinois       |
| John D. Zaiser CLF, LACP                  | Life Insurance and Annuities       | 5 | Country Insurance & Financial       | Illinois       |
| Barry Dean Adams                          | Multiline                          | 6 | Lancaster                           | South Carolina |
| Jonathan Aires                            | Financial Advising and Investments | 6 | Northwestern Mutual                 | California     |
| Jonathan Aires                            | Life Insurance and Annuities       | 6 | Northwestern Mutual                 | California     |
| Dawn L. Baird                             | Multiline                          | 6 | Dada County Farm Bureau             | Florida        |
| Richard A. Balch CFP, CLU, RICP, LACP     | Financial Advising and Investments | 6 | Woodmen Financial Resources         | Wisconsin      |
| David Clifton Barham LUTCF                | Life Insurance and Annuities       | 6 | NC Farm Bureau                      | North Carolina |
| Tina M. Barthlow                          | Life Insurance and Annuities       | 6 | Thrivent Financial                  | Oregon         |
| Mark E. Beckman CFP, FIC                  | Life Insurance and Annuities       | 6 | Thrivent Financial                  | Iowa           |
| Michael J. Bernard FIC, CFFM, CLF, CLU    | Life Insurance and Annuities       | 6 | Modern Woodmen of America           | Oregon         |
| Greg Bernhardt                            | Life Insurance and Annuities       | 6 | North Carolina Farm Bureau          | North Carolina |
| Greg Bernhardt                            | Multiline                          | 6 | North Carolina Farm Bureau          | North Carolina |
| Jonathan S. Bostian                       | Life Insurance and Annuities       | 6 | Southern Farm Bureau                | North Carolina |
| Scott Alan Bouldin LUTCF                  | Multiline                          | 6 | Southern Farm Bureau                | Kentucky       |
| K. Tevis Britt                            | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | North Carolina |
| Rodney A. Brown LUTCF                     | Life Insurance and Annuities       | 6 | Nash Co. Farm Bureau                | North Carolina |
| Lawrence Buccheri                         | Financial Advising and Investments | 6 | Mr.                                 | New Jersey     |
| Gina Buehring                             | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | Texas          |
| Nathan S. Bullock CLU                     | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | Mississippi    |
| Nathan S. Bullock CLU                     | Multiline                          | 6 | Southern Farm Bureau Life Insurance | Mississippi    |
| Jeffrey M. Burgey                         | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | South Carolina |
| Jeffrey M. Burgey                         | Multiline                          | 6 | Southern Farm Bureau Life Insurance | South Carolina |
| Brantley A. Burns                         | Life Insurance and Annuities       | 6 | Texas Farm Bureau                   | Texas          |
| Brantley A. Burns                         | Multiline                          | 6 | Texas Farm Bureau                   | Texas          |
| James B. Butler                           | Life Insurance and Annuities       | 6 | Southern Farm Bureau                | Mississippi    |
| James B. Butler                           | Multiline                          | 6 | Southern Farm Bureau                | Mississippi    |
| Meredith Ann Campbell                     | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | Texas          |
| Jonathan William Caudill                  | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | North Carolina |
| Travis J. Cherry                          | Life Insurance and Annuities       | 6 | Freestone So Farm Bureau            | Texas          |
| James C. Coffin                           | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance | Mississippi    |

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| James C. Coffin                     | Multiline                              | 6 | Southern Farm Bureau Life Insurance           | Mississippi    |
| Joseph Alan Cox LUTCF               | Life Insurance and Annuities           | 6 | Southern Farm Bureau                          |                |
| Jaclyn Cox                          | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | Texas          |
| Brett Arthur Cropsey FIC            | Life Insurance and Annuities           | 6 | Modern Woodmen of America                     | Michigan       |
| Brian J. Curtis                     | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | Kentucky       |
| Randy K. Daniels                    | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Sarah J. Davis FIC                  | Life Insurance and Annuities           | 6 | Thrivent Financial                            | Florida        |
| Chris L. Davis LUTCF                | Life Insurance and Annuities           | 6 | Wilson County Farm Bureau                     | North Carolina |
| Martin Devin Dodge FICF, LUTCF      | Life Insurance and Annuities           | 6 | Modern Woodmen of America - Keorkunian Region | Michigan       |
| Terry R. Downs                      | Life Insurance and Annuities           | 6 | Shields Agency                                | Idaho          |
| Kevin E. Drewyor                    | Life Insurance and Annuities           | 6 | Kemelegor Financial Group                     | Ohio           |
| Paul Dwayne Ellis                   | Life Insurance and Annuities           | 6 | McDowell Blankenship                          | North Carolina |
| Chad Esslinger CFP, CLU, ChFC, RICP | Life Insurance and Annuities           | 6 | Northwestern Mutual                           | Kansas         |
| John Fay                            | Financial Advising and Investments     | 6 | Northwestern Mutual                           | Georgia        |
| John Fay                            | Life Insurance and Annuities           | 6 | Northwestern Mutual                           | Georgia        |
| Timothy Ezzelle Fincher, Sr.        | Life Insurance and Annuities           | 6 | Southern Farm Bureau                          | North Carolina |
| Timothy Ezzelle Fincher, Sr.        | Multiline                              | 6 | Southern Farm Bureau                          | North Carolina |
| Joseph P. Fox                       | Financial Advising and Investments     | 6 | North Star Resource Group                     | Minnesota      |
| William R. Gibson LUTCF, FSS, CLF   | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Brandy Gill                         | Life Insurance and Annuities           | 6 | NC Farm Bureau /Durham County 032             | North Carolina |
| Brandy Gill                         | Multiline                              | 6 | NC Farm Bureau /Durham County 032             | North Carolina |
| Clint Godwin                        | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Patrick Gomez                       | Life Insurance and Annuities           | 6 | Jack Duplessis                                | Louisiana      |
| Vann Alan Graham                    | Multiline                              | 6 | Southern Farm Bureau                          | North Carolina |
| Nathan Timothy Grendahl FIC         | Life Insurance and Annuities           | 6 | Modern Woodmen of America                     | Wisconsin      |
| Colin Russell Griffin FIC           | Life Insurance and Annuities           | 6 | Thrivent Financial                            |                |
| Brian J. Haney LACP, CFS, CIS, CLTC | Health Insurance and Employee Benefits | 6 | The Haney Company                             | Maryland       |
| Sean Hartgrove                      | Life Insurance and Annuities           | 6 | Texas Farm Bureau Life Insurance              | Texas          |
| Whitney B. Harvey                   | Multiline                              | 6 | Southern Farm Bureau / Jeff Davis Branch      | Mississippi    |
| Kari Hendricks                      | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | Texas          |
| David W. Hommel                     | Life Insurance and Annuities           | 6 | Thrivent Financial                            | New Mexico     |
| William E. Howard                   | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Christopher Thomas Jarman           | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Christopher Thomas Jarman           | Multiline                              | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Nicholas Johnson                    | Life Insurance and Annuities           | 6 | North Carolina Farm Bureau                    | North Carolina |
| Byron Q. Jones                      | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Byron Q. Jones                      | Multiline                              | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| John R. Kapelac                     | Multiline                              | 6 | Country Financial                             | Washington     |
| J. Wesley Kilby                     | Life Insurance and Annuities           | 6 | Buncombe Co. Farm Bureau                      | North Carolina |
| Rian Kilgoar-Chin                   | Financial Advising and Investments     | 6 | Country Financial                             | Nevada         |
| Travis Kloehn FIC, RICP             | Life Insurance and Annuities           | 6 | Thrivent                                      | Wisconsin      |
| Jennifer Kohlenberg                 | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | Texas          |
| Nate Kruse                          | Financial Advising and Investments     | 6 | Northwestern Mutual                           | Nebraska       |
| Nate Kruse                          | Life Insurance and Annuities           | 6 | Northwestern Mutual                           | Nebraska       |
| Crystal Mandy Lagarde               | Life Insurance and Annuities           | 6 | Lafourche Parish Farm Bureau                  | Louisiana      |
| Eric D. Lapan                       | Life Insurance and Annuities           | 6 | McLean Agency                                 | Illinois       |
| Mary L. Laughlin LUTCF              | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | Texas          |
| Matt Laughter                       | Life Insurance and Annuities           | 6 | Southern Farm Bureau Life Insurance           | North Carolina |
| Zachary Thomas Lineberry            | Life Insurance and Annuities           | 6 | Carroll County Farm Bureau Life               | Virginia       |
| Patrick Linehan FIC                 | Life Insurance and Annuities           | 6 | Modern Woodmen of America                     | Maine          |
| Joey S. Lucas                       | Life Insurance and Annuities           | 6 | Watauga                                       | North Carolina |
| Joey S. Lucas                       | Multiline                              | 6 | Watauga                                       | North Carolina |
| Carl Mabry                          | Multiline                              | 6 | Southern Farm Bureau Life Insurance           | Arkansas       |
| Bennie Arnold Marek LUTCF, FSS      | Life Insurance and Annuities           | 6 | Farm Bureau Ins Co                            | Texas          |
| Tamela Lynne Matuska FIC, FR        | Life Insurance and Annuities           | 6 | Modern Woodmen of America                     | South Dakota   |
| James M. Mayfield                   | Life Insurance and Annuities           | 6 | Leake County Farm Bureau Insurance            | Mississippi    |
| Robert A. Mcbryde LUTCF             | Life Insurance and Annuities           | 6 | Tippach County Farm Bureau                    | Mississippi    |

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| Jason B. McCollum                 | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Arkansas       |
| Jason B. McCollum                 | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | Arkansas       |
| Jeremy E. McNeill                 | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Jeremy E. McNeill                 | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| John C. Mericle                   | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Florida        |
| John C. Mericle                   | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | Florida        |
| David A. Missal CFP, FIC          | Life Insurance and Annuities       | 6 | Thrivent Financial                           | South Dakota   |
| Joshua Adam Muche                 | Life Insurance and Annuities       | 6 | Modern Woodmen of America                    | Wisconsin      |
| Curtis M. Nickels                 | Life Insurance and Annuities       | 6 | Farm Bureau-Livingston Parish                | Louisiana      |
| Kurt Nygaard                      | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Minnesota      |
| William J. O'Doherty FIC          | Life Insurance and Annuities       | 6 | Thrivent Financial                           | New Jersey     |
| Megan O'Neal                      | Multiline                          | 6 | St. Francis County Farm Bureau               | Arkansas       |
| Steven W. O'Neill                 | Life Insurance and Annuities       | 6 | Country Financial                            | Illinois       |
| Zachary Orton                     | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| William Kent Owens                | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Virginia       |
| Charlie E. Pace LUTCF             | Multiline                          | 6 | South Carolina Farm Bureau                   | South Carolina |
| Curtis A. Parker CLU, LUTCF, ChFC | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Virginia       |
| Adam R. Parker                    | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Janessa J. Patrick                | Life Insurance and Annuities       | 6 | NC Farm Bureau / Wilkes Co. Farm Bureau      | North Carolina |
| Henry C. Payne                    | Life Insurance and Annuities       | 6 | Alfa Insurance                               | Mississippi    |
| Tonja S. Philbeck CLU, LUTCF      | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Tonja S. Philbeck CLU, LUTCF      | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Robert Wilson Pugh                | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Brad D. Rhodes                    | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | Mississippi    |
| Bradley E. Riels                  | Multiline                          | 6 | Amite County                                 | Mississippi    |
| Cynthia S. Ringer FIC, CFP, ChFC  | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Indiana        |
| David A. Ritter CFP, CLTC, FIC    | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Ohio           |
| Jacob Root                        | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Texas          |
| Samuel W. Rose LUTCF              | Life Insurance and Annuities       | 6 | Western & Southern Financial Group           | Indiana        |
| Paul A. Scott LUTCF, ChFC         | Financial Advising and Investments | 6 | Scott Insurance and Financial Services, Inc. | Virginia       |
| Diana Lynn Self LUTCF             | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Texas          |
| Christopher J. Slack              | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Christopher J. Slack              | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Bradley H. Smith                  | Life Insurance and Annuities       | 6 | Southern Farm Bureau Insurance               | South Carolina |
| Cameron Thomas Smith              | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Melinda A. Staples                | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Texas          |
| Linda A. Steinhauer LUTCF         | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Minnesota      |
| David H. Steubing FIC             | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Texas          |
| Andrew Frederick Swetta           | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | South Carolina |
| John A. Thomas                    | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Mississippi    |
| John A. Thomas                    | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | Mississippi    |
| Victoria H. Thorpe CLTC, FIC      | Life Insurance and Annuities       | 6 | Thrivent Financial                           | Virginia       |
| Ray N. Timmons                    | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Florida        |
| Ray N. Timmons                    | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | Florida        |
| Michael J. Trupia                 | Multiline                          | 6 | Country Financial                            | Oklahoma       |
| William Joseph Ulmer              | Multiline                          | 6 | Southern Farm Bureau                         | South Carolina |
| Brian M. Van Hevel                | Life Insurance and Annuities       | 6 | Thrivent                                     | Michigan       |
| Julie Van Ness                    | Multiline                          | 6 | Texas Farm Bureau Life                       | Texas          |
| Bryan T. Wages                    | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance Co.      | Texas          |
| Patrick T. Walls                  | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Patrick T. Walls                  | Multiline                          | 6 | Southern Farm Bureau Life Insurance          | North Carolina |
| Norman R. Watkins LUTCF           | Life Insurance and Annuities       | 6 | North Carolina Farm Bureau                   | North Carolina |
| Robert D. Wehmeyer LUTCF          | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Texas          |
| Jayne A. Welch                    | Life Insurance and Annuities       | 6 | Person County                                | North Carolina |
| Jayne A. Welch                    | Multiline                          | 6 | Person County                                | North Carolina |
| Kerry Dean Wickler                | Life Insurance and Annuities       | 6 | Country Life Insurance Co.                   | Illinois       |
| Tommy Vinson Wigginton            | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance          | Mississippi    |

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| Tommy Vinson Wigginton                 | Multiline                          | 6 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Charles Williard LUTCF                 | Life Insurance and Annuities       | 6 | Southern Farm Bureau                  | North Carolina |
| Charles Williard LUTCF                 | Multiline                          | 6 | Southern Farm Bureau                  | North Carolina |
| Jay Wimberly                           | Life Insurance and Annuities       | 6 | Southern Farm Bureau Life Insurance   | Texas          |
| A. Jason Yarbrough                     | Life Insurance and Annuities       | 6 | Southern Farm Bureau                  | North Carolina |
| Christopher M. Adams LUTCF             | Life Insurance and Annuities       | 7 | Virginia Farm Bureau Ins. Svcs.       | Virginia       |
| Kelley D. Ballard                      | Multiline                          | 7 | N Carolina Farm Bur Mutual            | North Carolina |
| Phillip B. Beaman LUTCF, FSS           | Life Insurance and Annuities       | 7 | Farm Bureau                           | North Carolina |
| Adam D. Beaubouef                      | Life Insurance and Annuities       | 7 | Farm Bureau                           | Louisiana      |
| Joshua J. Beck CFP, ChFC               | Life Insurance and Annuities       | 7 | Thrivent Financial                    | Minnesota      |
| Diane Beckmann FIC, FICF               | Life Insurance and Annuities       | 7 | Waseca Associates                     | Minnesota      |
| Kenneth C. Bingham                     | Life Insurance and Annuities       | 7 | Scotland County Farm Bureau           | North Carolina |
| Rick Eugene Bivins                     | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Texas          |
| James C. Bowen                         | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| James C. Bowen                         | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Thomas S. Bowen CFP, CLU, ChFC         | Financial Advising and Investments | 7 | Securian Advisors                     | Oklahoma       |
| Brent C. Branham                       | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | South Carolina |
| Brent C. Branham                       | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | South Carolina |
| Shannon R. Braswell LUTCF              | Life Insurance and Annuities       | 7 | Southern Farm Bureau                  | North Carolina |
| Scott Thomas Brignac                   | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Louisiana      |
| John P. Brown CLU, ChFC                | Life Insurance and Annuities       | 7 | N Carolina Farm Bur Mutual            | North Carolina |
| Thomas J. Bruckner ChFC, FIC, CLF, CFP | Life Insurance and Annuities       | 7 | Thrivent Financial                    | California     |
| Gayland G Collins CLU, ChFC, LUTCF     | Life Insurance and Annuities       | 7 | Georgia Farm Bureau                   | Georgia        |
| James Wesley Cook                      | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | North Carolina |
| Jimmy Haston Cross LUTCF               | Multiline                          | 7 | Tippah County Farm Bureau             | Mississippi    |
| Kelly R. Darby                         | Life Insurance and Annuities       | 7 | Modern Woodmen of America             | Missouri       |
| Geoff T. Delahanty RICP, FIC           | Life Insurance and Annuities       | 7 | Thrivent Financial                    | California     |
| Brian C. Denney FICF                   | Life Insurance and Annuities       | 7 | Brian Denney Agency                   | Georgia        |
| Anthony B. Dickinson                   | Life Insurance and Annuities       | 7 | Currituck Farm Bureau                 | North Carolina |
| Anthony B. Dickinson                   | Multiline                          | 7 | Currituck Farm Bureau                 | North Carolina |
| James A. Doll LUTCF                    | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | North Carolina |
| Kim Drewry                             | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Texas          |
| Richard Dugger                         | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Florida        |
| Dallas Ray Dutcher                     | Life Insurance and Annuities       | 7 | Southern Farm Bureau                  | North Carolina |
| Dallas Ray Dutcher                     | Multiline                          | 7 | Southern Farm Bureau                  | North Carolina |
| Steven Eaton FIC                       | Life Insurance and Annuities       | 7 | Modern Woodmen of America             | Mississippi    |
| Sean Ferrell                           | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Sean Ferrell                           | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Jeremy M. Folland                      | Life Insurance and Annuities       | 7 | Thrivent Financial                    | Minnesota      |
| Timothy A. Fraser CLU, FIC             | Life Insurance and Annuities       | 7 | Thrivent                              | Florida        |
| Andrew D. Freiberg FIC                 | Life Insurance and Annuities       | 7 | Thrivent Financial                    | California     |
| Terry L. Gaither LACP, LUTCF           | Life Insurance and Annuities       | 7 | Stokes County Farm Bureau             | North Carolina |
| Terry L. Gaither LACP, LUTCF           | Multiline                          | 7 | Stokes County Farm Bureau             | North Carolina |
| Ryan James Goldman                     | Life Insurance and Annuities       | 7 | Northwestern Mutual Financial Network | Michigan       |
| Mark C. Gottschalk CFP, ChFC, CLU      | Life Insurance and Annuities       | 7 | Thrivent                              | Virginia       |
| Mark Gugel CFP, MSF, FIC               | Life Insurance and Annuities       | 7 | Thrivent                              | Michigan       |
| Ross Guilbeau                          | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Ross Guilbeau                          | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | Mississippi    |
| Robert Rodchester Guree                | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | Louisiana      |
| Kyle J. Haeusser CLU, CLTC             | Life Insurance and Annuities       | 7 | Northwestern Mutual                   | Kansas         |
| Phillip C. Hart LUTCF                  | Life Insurance and Annuities       | 7 | New York Life                         | Florida        |
| Tim J. Hebert LUTCF                    | Life Insurance and Annuities       | 7 | Southern Farm Bureau                  | Louisiana      |
| Marty D. Host                          | Financial Advising and Investments | 7 | Country Financial                     | Minnesota      |
| Ashtyn D. Hudson                       | Multiline                          | 7 | Southern Farm Bureau Life Insurance   | Kentucky       |
| Matthew R. Huether MBA                 | Life Insurance and Annuities       | 7 | Black Hills Group                     | South Dakota   |
| Kent Luther Johnson CLU                | Life Insurance and Annuities       | 7 | Thrivent Financial                    | Michigan       |
| Jason B. Jones                         | Life Insurance and Annuities       | 7 | Southern Farm Bureau Life Insurance   | North Carolina |

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| Douglas V. Jones LUTCF                  | Life Insurance and Annuities           | 7 | Rock Hill Farm Bureau                     | South Carolina |
| Jason Andrew Joyner LUTCF               | Life Insurance and Annuities           | 7 | NC Farm Bureau                            | North Carolina |
| William Randolph Kelley                 | Life Insurance and Annuities           | 7 | Pridgen Agency                            | Virginia       |
| Steven M. Kuza CFP, RICP, CLU           | Life Insurance and Annuities           | 7 | The Wilshire Financial Group              | Michigan       |
| Soren E. Lancaster FIC, CRPC, RICP      | Life Insurance and Annuities           | 7 | Thrivent Financial                        | Nevada         |
| Stuart T. Langager FIC, CLTC            | Life Insurance and Annuities           | 7 | Thrivent Financial                        | North Dakota   |
| Jason P. Latiolais                      | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | Louisiana      |
| Kyle Lillie LUTCF                       | Financial Advising and Investments     | 7 | Insurance Services Northwest              | Oklahoma       |
| Kyle Lillie LUTCF                       | Health Insurance and Employee Benefits | 7 | Insurance Services Northwest              | Oklahoma       |
| Kyle Lillie LUTCF                       | Life Insurance and Annuities           | 7 | Insurance Services Northwest              | Oklahoma       |
| James M. Marsh LUTCF                    | Life Insurance and Annuities           | 7 | Union Co. Farm Bureau / Marshville office | North Carolina |
| James M. Marsh LUTCF                    | Multiline                              | 7 | Union Co. Farm Bureau / Marshville office | North Carolina |
| Timothy A. McLain LUTCF, FSS            | Multiline                              | 7 | The McLain Agency, P.C.                   | Alabama        |
| Charles Kenny Melvin                    | Life Insurance and Annuities           | 7 | Southern Farm Bureau                      | North Carolina |
| John J. Meneely LUTCF                   | Life Insurance and Annuities           | 7 | Lifetime Financial Group                  | Nebraska       |
| Matthew L. Mims                         | Multiline                              | 7 | Farm Bureau                               | South Carolina |
| Robert D. Moore LUTCF                   | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | Mississippi    |
| Jesse Marcello Navarro                  | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Jesse Marcello Navarro                  | Multiline                              | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Sean Rollie O'Brien                     | Life Insurance and Annuities           | 7 | NC/Cabarrus County Farm Bureau Life       | North Carolina |
| Brian N. Parks LUTCF, FSS, FSCP, AFIS   | Life Insurance and Annuities           | 7 | Parks Agency                              | Virginia       |
| Tanya R. Parrish                        | Multiline                              | 7 | Southern Farm Bureau                      | North Carolina |
| Matthew Todd Potts                      | Life Insurance and Annuities           | 7 | Country Insurance                         | Illinois       |
| Nicole Lea Price FIC                    | Life Insurance and Annuities           | 7 | Modern Woodmen of America                 | South Dakota   |
| Travis P. Risvold FIC                   | Life Insurance and Annuities           | 7 | MWAGIA, Inc.                              | Iowa           |
| Toni Lynn Rogers                        | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | Texas          |
| Brendan Rorem ChFC, CLTC, FIC, MDRT     | Life Insurance and Annuities           | 7 | Thrivent Financial                        | Washington     |
| Jared Satterwhite                       | Multiline                              | 7 | Southern Farm Bureau Life Insurance       | Florida        |
| Kerry A. Schaible ChFC, RICP, CLU, CLTC | Life Insurance and Annuities           | 7 | Northwestern Mutual                       | Illinois       |
| Christopher Glenn Smith LUTCF           | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Michael P. Smith CFP, CAP, CLTC, FIC    | Life Insurance and Annuities           | 7 | Thrivent Financial                        | Pennsylvania   |
| Brandon Tyler Stephenson                | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Brandon Tyler Stephenson                | Multiline                              | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| James Russell Stone                     | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| James Russell Stone                     | Multiline                              | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Robert R. Stover                        | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Robert R. Stover                        | Multiline                              | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Robert J. Stransky FICF                 | Life Insurance and Annuities           | 7 | Modern Woodmen of America                 | Colorado       |
| Eric S. Studley                         | Health Insurance and Employee Benefits | 7 | Eric S. Studley & Associates, Inc.        | New York       |
| Eric S. Studley                         | Life Insurance and Annuities           | 7 | Eric S. Studley & Associates, Inc.        | New York       |
| Darren D. Theriot                       | Life Insurance and Annuities           | 7 | Farm Bureau                               | Louisiana      |
| Darren D. Theriot                       | Multiline                              | 7 | Farm Bureau                               | Louisiana      |
| Chris T. Thomas                         | Life Insurance and Annuities           | 7 | Morehouse Parish                          | Louisiana      |
| Richard Doyle Thurman                   | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | Texas          |
| Matthew W. Townley                      | Life Insurance and Annuities           | 7 | Thrivent Financial                        | Tennessee      |
| Owen Bruce Tveten                       | Life Insurance and Annuities           | 7 | Thrivent Financial                        | Colorado       |
| Jeremy D. Tyler LUTCF, ChFC             | Health Insurance and Employee Benefits | 7 | 417 Insurance & Investments               | Missouri       |
| Kyle D. Vander Loop ChFC, CLU, CLTC     | Financial Advising and Investments     | 7 | Northwestern Mutual                       | Wisconsin      |
| Kyle D. Vander Loop ChFC, CLU, CLTC     | Life Insurance and Annuities           | 7 | Northwestern Mutual                       | Wisconsin      |
| Thomas R. Varner                        | Life Insurance and Annuities           | 7 | Utz Agency                                | Pennsylvania   |
| Cody Allen Vyoral                       | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | Texas          |
| William Kenneth White LUTCF, FSS        | Life Insurance and Annuities           | 7 | SFB Life Insurance Co.                    | North Carolina |
| William Kenneth White LUTCF, FSS        | Multiline                              | 7 | SFB Life Insurance Co.                    | North Carolina |
| Christopher C. Wieting                  | Life Insurance and Annuities           | 7 | Thrivent                                  | Iowa           |
| W. Brent Wiley LUTCF                    | Life Insurance and Annuities           | 7 | Hall County Farm Bureau                   | Georgia        |
| Meredith T. Williams                    | Life Insurance and Annuities           | 7 | Southern Farm Bureau Life Insurance       | North Carolina |
| Alan B. Winstead LUTCF, CLU             | Life Insurance and Annuities           | 7 | N Carolina Farm Bur Mutual                | North Carolina |

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| Jason Woodall                      | Life Insurance and Annuities           | 7 | Pickens County                                | South Carolina |
| Jason Woodall                      | Multiline                              | 7 | Pickens County                                | South Carolina |
| M. Fred Adams LUTCF                | Multiline                              | 8 | Southern Farm Bureau                          | North Carolina |
| Stuart Ferree Albright             | Life Insurance and Annuities           | 8 | NC Farm Bureau/ Randolph Cty/ Asheboro        | North Carolina |
| Stuart Ferree Albright             | Multiline                              | 8 | NC Farm Bureau/ Randolph Cty/ Asheboro        | North Carolina |
| Eddie F. Anderson LUTCF, CLU       | Health Insurance and Employee Benefits | 8 | Hawkins Harrison Insurance                    | Missouri       |
| Linda C. Ayotte FIC                | Life Insurance and Annuities           | 8 | Modern Woodmen of America                     | Texas          |
| Chris Bale                         | Financial Advising and Investments     | 8 | Country Financial                             | Minnesota      |
| Chris Bale                         | Life Insurance and Annuities           | 8 | Country Financial                             | Minnesota      |
| Andrew Bartling LACP, FIC          | Life Insurance and Annuities           | 8 | Modern Woodmen of America                     | South Dakota   |
| Steve Best FIC                     | Life Insurance and Annuities           | 8 | Modern Woodmen of America                     | Louisiana      |
| Jody D. Brogan                     | Multiline                              | 8 | Crawford Co. Farm Bureau                      | Arkansas       |
| Thomas A. Brooke                   | Life Insurance and Annuities           | 8 | Thrivent Financial                            | Iowa           |
| Patrice Brown LUTCF                | Life Insurance and Annuities           | 8 | Cabarrus County Farm Bureau                   | North Carolina |
| Thomas K. Brueckner CLTC           | Life Insurance and Annuities           | 8 | Senior Financial Resources, Inc.              | New Hampshire  |
| David B. Caplan                    | Life Insurance and Annuities           | 8 | Lee Co Farm Bureau                            | North Carolina |
| Tania P. Carter                    | Life Insurance and Annuities           | 8 | Rockingham County Farm Bureau                 | North Carolina |
| Tania P. Carter                    | Multiline                              | 8 | Rockingham County Farm Bureau                 | North Carolina |
| Robert M. Cerrito                  | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Robert M. Cerrito                  | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Justin R. Claar FIC                | Life Insurance and Annuities           | 8 | Cassady Agency                                | Pennsylvania   |
| Jeremy Paul Cox                    | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Jeremy Paul Cox                    | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Karl R. Dettmann CLU, ChFC, CLTC   | Financial Advising and Investments     | 8 | Northwestern Mutual                           | Wisconsin      |
| Karl R. Dettmann CLU, ChFC, CLTC   | Life Insurance and Annuities           | 8 | Northwestern Mutual                           | Wisconsin      |
| Lamont Dale Dixon LUTCF            | Life Insurance and Annuities           | 8 | Orange County-Hillborough                     | North Carolina |
| Joshua I. Duhon LUTCF, FSS         | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | Louisiana      |
| William D. Eckert CAP              | Financial Advising and Investments     | 8 | Strategic Financial Partners                  | Kansas         |
| Nathan C. Elias                    | Financial Advising and Investments     | 8 | Northwestern Mutual                           | Nebraska       |
| Matt Ellington                     | Life Insurance and Annuities           | 8 | Farm Bureau Financial Services                | North Carolina |
| Matt Ellington                     | Multiline                              | 8 | Farm Bureau Financial Services                | North Carolina |
| Michele M. Ellis                   | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Timothy Ezzelle Fincher, Jr.       | Multiline                              | 8 | Southern Farm Bureau                          | North Carolina |
| A.J. Flagg                         | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | Georgia        |
| A.J. Flagg                         | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | Georgia        |
| Janet M. Geist FIC, RICP, CLTC     | Life Insurance and Annuities           | 8 | Thrivent Financial                            | Colorado       |
| Kevin B. Greene                    | Life Insurance and Annuities           | 8 | Suwannee County                               | Florida        |
| Kevin B. Greene                    | Multiline                              | 8 | Suwannee County                               | Florida        |
| Heath C. Gregory                   | Life Insurance and Annuities           | 8 |   | Texas          |
| Gregory S. Gunn                    | Life Insurance and Annuities           | 8 | Holt Agency                                   | North Carolina |
| Gregory S. Gunn                    | Multiline                              | 8 | Holt Agency                                   | North Carolina |
| Mark Shelden Hamby                 | Multiline                              | 8 | North Carolina Farm Bureau Financial Services | North Carolina |
| Joshua Harden                      | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | Kentucky       |
| Joshua Harden                      | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | Kentucky       |
| Chad M. Harris                     | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Chad M. Harris                     | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | North Carolina |
| Darby I. Heidemann CRPS, CLU, CHFC | Financial Advising and Investments     | 8 | Northwestern Mutual                           | Idaho          |
| Darby I. Heidemann CRPS, CLU, CHFC | Life Insurance and Annuities           | 8 | Northwestern Mutual                           | Idaho          |
| Tim M. Heyde                       | Life Insurance and Annuities           | 8 | Tim Heyde Agency Inc                          | Florida        |
| Tim M. Heyde                       | Multiline                              | 8 | Tim Heyde Agency Inc                          | Florida        |
| Katharine Jane Hlavaty             | Life Insurance and Annuities           | 8 | Texas Farm Bureau                             | Texas          |
| Richard Ashley Joffrion            | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | Texas          |
| Gary Wayne Johnson LUTCF, FSS      | Life Insurance and Annuities           | 8 | Southern Farm Bureau                          | North Carolina |
| Sara S. Karweick FIC               | Life Insurance and Annuities           | 8 | Modern Woodmen of America                     | Wisconsin      |
| Daniel W. Kopp LUTCF               | Life Insurance and Annuities           | 8 | Southern Farm Bureau Life Insurance           | South Carolina |
| Daniel W. Kopp LUTCF               | Multiline                              | 8 | Southern Farm Bureau Life Insurance           | South Carolina |
| Kathryn A. Landrum CIC, LUTCF      | Life Insurance and Annuities           | 8 | Onslow Co Farm Bureau                         | North Carolina |

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| Michael P. Lee                           | Life Insurance and Annuities       | 8 | Harnett County Farm Bureau                | North Carolina |
| Peter M. Lee CFP                         | Life Insurance and Annuities       | 8 | Thrivent Financial                        | Washington     |
| Jeffrey L. Ludwick                       | Multiline                          | 8 | Country Financial                         | Illinois       |
| Denise N. Martin                         | Multiline                          | 8 | Southern Farm Bureau Life Insurance       | North Carolina |
| Keith Mensendiek FIC, RICP               | Life Insurance and Annuities       | 8 | Thrivent Financial                        | Indiana        |
| Todd M. Meyer                            | Life Insurance and Annuities       | 8 | NCGB                                      | North Carolina |
| Todd M. Meyer                            | Multiline                          | 8 | NCGB                                      | North Carolina |
| Kirk William Miller                      | Life Insurance and Annuities       | 8 | Southern Farm Bureau Life Insurance       | Arkansas       |
| Kirk William Miller                      | Multiline                          | 8 | Southern Farm Bureau Life Insurance       | Arkansas       |
| James W. Milliken FIC                    | Life Insurance and Annuities       | 8 | Legere Agency                             | New Hampshire  |
| Benjamin C. Munsch CHFC                  | Life Insurance and Annuities       | 8 | Thrivent Financial                        | Minnesota      |
| Gynger Oden                              | Life Insurance and Annuities       | 8 | Texas Farm Bureau                         | Texas          |
| Tanya K. Patzner LACP, LUTCF, FSS, RICP  | Life Insurance and Annuities       | 8 | Tanya Patzner Insurance                   | Nebraska       |
| Jonathan M. Pettey LUTCF                 | Life Insurance and Annuities       | 8 | Lee County Farm Bureau                    | Mississippi    |
| Jonathan M. Pettey LUTCF                 | Multiline                          | 8 | Lee County Farm Bureau                    | Mississippi    |
| Brian C. Poindexter                      | Life Insurance and Annuities       | 8 | Rowan Co Farm Bureau                      | North Carolina |
| Brian C. Poindexter                      | Multiline                          | 8 | Rowan Co Farm Bureau                      | North Carolina |
| Bradley Scott Pryor                      | Multiline                          | 8 | Southern Farm Bureau                      | Arkansas       |
| Glenn Allen Ray LUTCF                    | Life Insurance and Annuities       | 8 | Columbus Co Farm Bureau                   | North Carolina |
| Larry J. Richardson FIC, LUTCF           | Life Insurance and Annuities       | 8 | Modern Woodmen of America                 | Texas          |
| Adam Grant Richardson                    | Life Insurance and Annuities       | 8 | Southern Farm Bureau                      | North Carolina |
| James H. Rogers                          | Life Insurance and Annuities       | 8 | Southern Farm Bureau Life Insurance       | Louisiana      |
| Malcolm O. Russell                       | Life Insurance and Annuities       | 8 | Farm Bureau Ins.                          | South Carolina |
| Malcolm O. Russell                       | Multiline                          | 8 | Farm Bureau Ins.                          | South Carolina |
| John Casey Ryals                         | Multiline                          | 8 | Southern Farm Bureau Life Insurance       | Georgia        |
| Tyson C. Sanderfur                       | Life Insurance and Annuities       | 8 | Southern Farm Bureau Life Insurance       | Kentucky       |
| Tyson C. Sanderfur                       | Multiline                          | 8 | Southern Farm Bureau Life Insurance       | Kentucky       |
| Corey J. Schmidt ChFC                    | Life Insurance and Annuities       | 8 | Thrivent Advisor Network 716              | Illinois       |
| Jessica Schock CLTC                      | Life Insurance and Annuities       | 8 | Northwestern Mutual-Kosnick Group         | Wisconsin      |
| Thomas B. Scott                          | Multiline                          | 8 | Clarke Co. Farm Bureau Ins                | Mississippi    |
| Michelle L. Sheesley                     | Life Insurance and Annuities       | 8 | Modern Woodmen of America                 | South Dakota   |
| David Royce Shivar                       | Life Insurance and Annuities       | 8 | Wayne Co Farm Bureau                      | North Carolina |
| Gregory D. Sidden                        | Life Insurance and Annuities       | 8 | NC Farm Bureau                            | North Carolina |
| Nikolaus D. Skaer CLU, ChFC, CASL        | Life Insurance and Annuities       | 8 | Fairview Heights                          | Illinois       |
| Matthew W. Taggart                       | Financial Advising and Investments | 8 | Country Financial                         | Illinois       |
| Matthew W. Taggart                       | Life Insurance and Annuities       | 8 | Country Financial                         | Illinois       |
| Wayne Walgenbach                         | Financial Advising and Investments | 8 | Northwestern Mutual                       | Minnesota      |
| Casey R. Walker FIC, LUTCF               | Life Insurance and Annuities       | 8 | Thrivent Financial                        | Iowa           |
| Veca L. White LUTCF, FSS                 | Life Insurance and Annuities       | 8 | Parmer Farm Bureau                        | Texas          |
| Samuel T. Winward ChFC, CLU, LUTCF, CLTC | Life Insurance and Annuities       | 8 | Winward Financial Insurance & Investments | Utah           |
| Gary M. Adams                            | Life Insurance and Annuities       | 9 | Principal Financial Group                 | Alabama        |
| Cameron B. Austin                        | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance       | South Carolina |
| Cameron B. Austin                        | Multiline                          | 9 | Southern Farm Bureau Life Insurance       | South Carolina |
| Tina M. Ballard                          | Life Insurance and Annuities       | 9 | Volusia County Farm Bureau                | Florida        |
| Tina M. Ballard                          | Multiline                          | 9 | Volusia County Farm Bureau                | Florida        |
| Velma Jean Benoit                        | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance       | Texas          |
| William D. Boggs                         | Life Insurance and Annuities       | 9 | Southern Farm Bureau                      | Mississippi    |
| William D. Boggs                         | Multiline                          | 9 | Southern Farm Bureau                      | Mississippi    |
| David Tyson Borum                        | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance       | North Carolina |
| David Tyson Borum                        | Multiline                          | 9 | Southern Farm Bureau Life Insurance       | North Carolina |
| Weston R. Brandes                        | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance       | Texas          |
| Donald W. Bratcher LUTCF                 | Life Insurance and Annuities       | 9 | Bratcher Financial Services               | Kentucky       |
| John P. Chames LUTCF                     | Life Insurance and Annuities       | 9 | Western & Southern Financial Group        | Ohio           |
| William Mark Clark                       | Life Insurance and Annuities       | 9 | Nacogdoches Co. Farm Bureau               | Texas          |
| James R. Counce LUTCF                    | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance       | Mississippi    |
| James R. Counce LUTCF                    | Multiline                          | 9 | Southern Farm Bureau Life Insurance       | Mississippi    |
| Timothy M. Craig                         | Life Insurance and Annuities       | 9 | Florida Farm Bureau                       | Florida        |

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| Barry A. Crawford LUTCF                 | Life Insurance and Annuities       | 9 | Avery County Farm Bureau                           | North Carolina |
| Jeffrey Scott Daniel LUTCF              | Life Insurance and Annuities       | 9 | Ascension Farm Bureau                              | Louisiana      |
| Alan D. Deuel CLU, ChFC, MBA            | Financial Advising and Investments | 9 | Finger Lakes Financial Services, Inc               | New York       |
| Lisa W. Dingler                         | Life Insurance and Annuities       | 9 | GA Farm Bureau                                     | Georgia        |
| Lemuel R. Dixon                         | Life Insurance and Annuities       | 9 | Chatham County Farm Bureau                         | North Carolina |
| Richard Ray Domel                       | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | Texas          |
| Brian J. Eason ChFC, CLU, RICP          | Life Insurance and Annuities       | 9 | Northwestern Mutual                                | Oklahoma       |
| Amy L. Edwards                          | Life Insurance and Annuities       | 9 | Southern Farm Bureau                               | North Carolina |
| Dharmesh Goel CLU, MBA                  | Life Insurance and Annuities       | 9 | Greater Chicago                                    | Illinois       |
| Robert Gonzalez LUTCF                   | Multiline                          | 9 | Farm Bureau Insurance Co.                          | Florida        |
| Stephen T. Gore LUTCF                   | Life Insurance and Annuities       | 9 | NC Farm Bureau                                     | North Carolina |
| Brandon Green ChFC, CLU, CLTC, LUTCF    | Life Insurance and Annuities       | 9 | The Fitzpatrick Group, LLC                         | Texas          |
| Todd P. Gullickson AEP, ChFC, CLU       | Life Insurance and Annuities       | 9 | Gullickson Group                                   | Iowa           |
| John W. Hassell LUTCF, FSS              | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | North Carolina |
| John W. Hassell LUTCF, FSS              | Multiline                          | 9 | Southern Farm Bureau Life Insurance                | North Carolina |
| Jeffrey Scott Hayes LUTCF               | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | North Carolina |
| Scott Herrmann FIC                      | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Wisconsin      |
| John R. Higdon LUTCF, FSS               | Life Insurance and Annuities       | 9 | Southern Farm Bureau                               | Louisiana      |
| Carson Hogan                            | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Wyoming        |
| Robert I. Houchins                      | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | Missouri       |
| Michael R. Huschen FSCP                 | Life Insurance and Annuities       | 9 | Country Financial                                  | Illinois       |
| Tom W. Jackson CLU, ChFC                | Life Insurance and Annuities       | 9 | Farm Bureau  | Mississippi    |
| Tom W. Jackson CLU, ChFC                | Multiline                          | 9 | Farm Bureau  | Mississippi    |
| Alan Jordan ChFC, CLU, LUTCF, FSS       | Life Insurance and Annuities       | 9 | State Farm Ins.                                    | Wisconsin      |
| Alan Jordan ChFC, CLU, LUTCF, FSS       | Multiline                          | 9 | State Farm Ins.                                    | Wisconsin      |
| Jerrie Lynn Kacir LUTCF                 | Life Insurance and Annuities       | 9 | Lavaca County Farm Bureau                          | Texas          |
| Paul T. Kaplar                          | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | North Carolina |
| Paul T. Kaplar                          | Multiline                          | 9 | Southern Farm Bureau Life Insurance                | North Carolina |
| Brent A. Klostermann                    | Life Insurance and Annuities       | 9 | Nueces County Farm Bureau                          | Texas          |
| James M. Kovac FIC, LUTCF               | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Nebraska       |
| Paula Kurecka FIC                       | Life Insurance and Annuities       | 9 |  | Texas          |
| Landon Todd Landry                      | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | Texas          |
| Mark T. Larson CLTC, FIC                | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Minnesota      |
| Stephen Mark Lewis                      | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | Louisiana      |
| Jeffrey J.L. Ling CFP                   | Life Insurance and Annuities       | 9 | MassMutual   | Hawaii         |
| Dominic E. Marsico CLU, RHU, ChFC       | Financial Advising and Investments | 9 | Wechsler Marsico Simpson                           | Pennsylvania   |
| Joseph R. Mayeaux LUTCF                 | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance Co             | Louisiana      |
| Don R. McDaniel                         | Multiline                          | 9 | Lee Co Farm Bureau                                 | South Carolina |
| David L. McDermott                      | Life Insurance and Annuities       | 9 | New York Life                                      | Minnesota      |
| Wayne E. McKenzie LUTCF                 | Life Insurance and Annuities       | 9 | Southern Farm Bureau                               | South Carolina |
| Wayne E. McKenzie LUTCF                 | Multiline                          | 9 | Southern Farm Bureau                               | South Carolina |
| Greg E. Murphy LUTCF                    | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | Arkansas       |
| Greg E. Murphy LUTCF                    | Multiline                          | 9 | Southern Farm Bureau Life Insurance                | Arkansas       |
| Joshua A. Newhouse                      | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Iowa           |
| Robert Wayne Norris                     | Life Insurance and Annuities       | 9 | Southern Farm Bureau                               | North Carolina |
| Robert Wayne Norris                     | Multiline                          | 9 | Southern Farm Bureau                               | North Carolina |
| Jeremy Chance Ortego                    | Life Insurance and Annuities       | 9 | Southern Farm Bureau Life Insurance                | Louisiana      |
| David C. Pereira CFP, CLU, ChFC         | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | New Hampshire  |
| Sharon J. Phelps FIC, CPA, CFP          | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Ohio           |
| Mark C. Phillips FIC, LUTCF             | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | Wisconsin      |
| Robert Polizzi CFP, CLU                 | Financial Advising and Investments | 9 | Northwestern Mutual Financial Network/Striano Firm | Florida        |
| Andrea S. Pruisman CFP, CLTC, RICP, FIC | Life Insurance and Annuities       | 9 | Thrivent Financial                                 | Iowa           |
| Nazim Qureshi ChFC                      | Life Insurance and Annuities       | 9 | Northwestern Mutual                                | Florida        |
| Steven L. Rothschild LUTCF              | Life Insurance and Annuities       | 9 | Country Financial                                  | Illinois       |
| Samuel Sean Saied FIC                   | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | Texas          |
| Patrick Sams                            | Multiline                          | 9 | Country Financial                                  | Illinois       |
| Taren R. Sartler FIC, LUTCF, FSCP, RICP | Life Insurance and Annuities       | 9 | Modern Woodmen of America                          | Wisconsin      |



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| Jarrold J. Serrette               | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Ins. Co.  | Louisiana     |
| Eddie Joe Simpson                 | Multiline                    | 9 |                                     | Louisiana     |
| Michael Allan Smith               | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Insurance | Texas         |
| Samuel G. Sones                   | Life Insurance and Annuities | 9 | Lincoln County Farm Bureau          | Mississippi   |
| Samuel G. Sones                   | Multiline                    | 9 | Lincoln County Farm Bureau          | Mississippi   |
| Lindsey Anne Sorensen FIC, FICF   | Life Insurance and Annuities | 9 | Modern Woodmen of America           | Nebraska      |
| Allen Kial Stark                  | Multiline                    | 9 | Farm Bureau                         |               |
| S. Edmond Terry LUTCF, CLU        | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Insurance | Virginia      |
| Connie L. Tindle                  | Life Insurance and Annuities | 9 | Farm Bureau Ins.                    | Texas         |
| Alfred W. Todd ChFC, CLTC, FIC    | Life Insurance and Annuities | 9 | Thrivent Financial                  | Pennsylvania  |
| Michael W. Watkins LUTCF          | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Insurance | Mississippi   |
| Michael W. Watkins LUTCF          | Multiline                    | 9 | Southern Farm Bureau Life Insurance | Mississippi   |
| John H. Waugh ChFC, LUTCF, MASTER | Life Insurance and Annuities | 9 | John Waugh Insurance Agency Inc.    | Illinois      |
| Steven D. Williams LUTCF          | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Insurance | Texas         |
| Shannon Joy Wofford               | Life Insurance and Annuities | 9 | Southern Farm Bureau Life Insurance | Texas         |
| Shannon Joy Wofford               | Multiline                    | 9 | Southern Farm Bureau Life Insurance | Texas         |
| Steve W. Wright FIC, CLTC         | Life Insurance and Annuities | 9 | Thrivent Financial                  | Illinois      |
| Randy L. Young LACP               | Life Insurance and Annuities | 9 | Western & Southern Financial Group  | West Virginia |