

# Transform your service delivery with Hydra

Hydra is an integrated solution (Cloud Software + Advanced Services) that improves your business results by leveraging your Know-How. We work in partnership with our customer to help maximise KPI's (resource utilisation, quote-to-cash, profit margins).

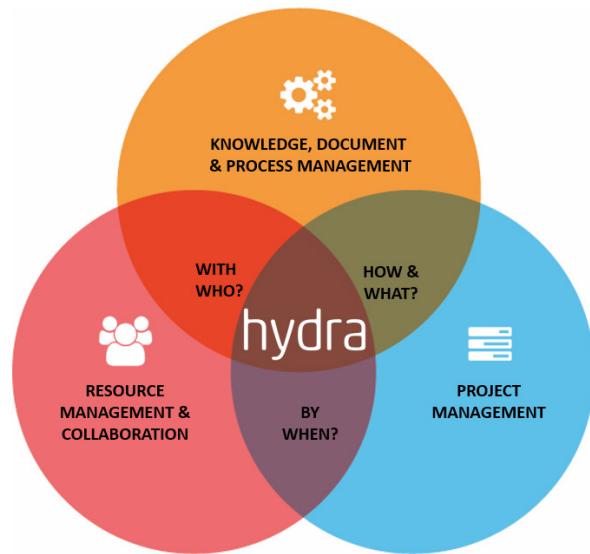
**Driving business results**

**Reduce delivery cycles**  
Significantly reduce your quote-to-cash cycles through standardisation and continuous improvement.

**Increase profit margins**  
Reduce wasted cost and resources, while improving quality of your service delivery.

**Optimise resource utilisation**  
Seamlessly orchestrate your resources choosing the right person with the right skills to complete the task most efficiently and effectively.

**Drive best practice adoption**  
Ensure your projects are delivered consistently and according to your organisation's best practices.



## Optimise your delivery cycle

Hydra's unique agile model for continuous improvement; statistical analysis based on Six-Sigma, Real-time feedback model from participants in the process and the analysis of compliance of the best practice, allows us to identify opportunities to reduce cost and duration of implementations.

-  Optimise your resources, projects and service delivery
-  Create a cycle of data-driven continuous improvement & learn from the past
-  Reduce your costs by reducing mistakes and reworks
-  Accelerate knowledge transfer for faster onboarding of new resources



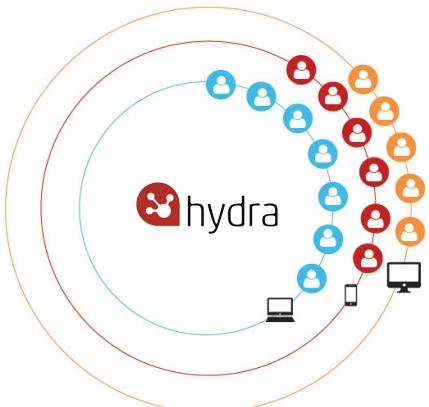
Epicor improved quality and increased service margins by 9% points



Polycom accelerated onboarding of new resources 6X faster

## Utilise your knowledge

Effective knowledge transfer increases the probability of delivering on time & on budget by 50%. Hydra supports you throughout the process of consolidating your best practice delivery model, facilitating the adoption and transfer of knowledge to improve project success rates.



## Collaborate with all participants

Hydra's unique unlimited user model and ubiquitous access ensures that all resources, including internal resources, external contractors and customers, are working together on the delivery of a service or an individual project and performing in accordance to your best practices.

## Hydra supports your transformation

Hydra ensures fast adoption and sustainability of best practices, optimal use of the system and continuous improvement of your organisation's service delivery.



### PMO Assurance

Ensures the adoption of new practices and integrity of the information captured within the platform.



### Optimisation

Use the information captured by everyone in day to day tasks in order to spot opportunities for improvement.



### Co-Innovation

Directly contribute to the future roadmap of our platform and service.

“ It's a true partnership. Hydra are an integral part of the PMO team and help me to focus on the value activities of the projects. ”

- Mario Villarejo  
PMO Director, Epicor

Hydra is your partner for long term success.  
Contact us [info@hydra.cloud](mailto:info@hydra.cloud).

“ We can now understand where we need to change, where we need to make efficiencies, Hydra has given us that visibility. ”

- Steve Boxall General Manager EMEA Services, Polycom