Increase the profitability of your projects with hydra
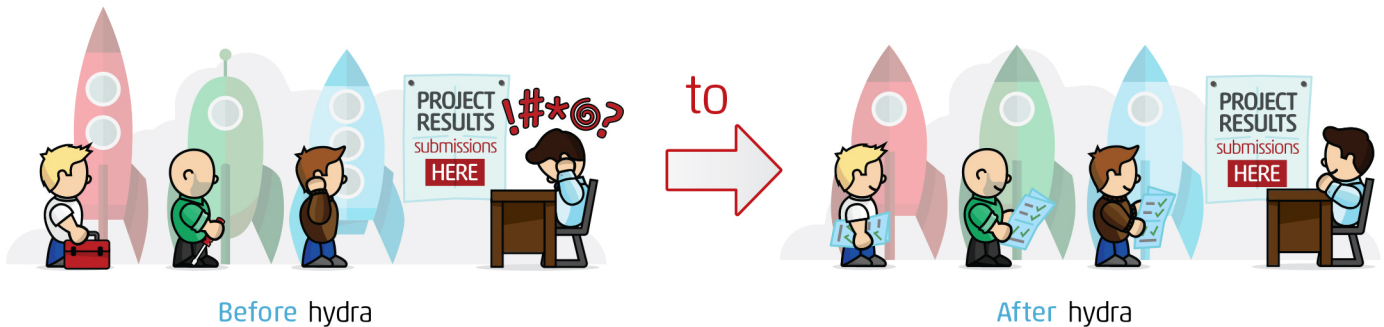
hydra
intelligent project & portfolio management

Hydra is an innovative cloud solution that enables professional services organisations to increase their project margins through standardisation, higher visibility and control

- Can you estimate with precision the effort required to deliver a service?
- Can you easily see the current status of all your running projects?
- Can you anticipate risks and respond rapidly to issues?
- Do you know what your resources are doing and who is available to do a piece of work?
- Do you know if your best practices are followed or do you find out when it is too late?

hydra

- **Achieve ROI in less than 6 months**
- **Increase your margins by up to 75%**
- **Shorten your Quote-to-Cash Cycle**
- **Integrates seamlessly with your existing systems**
- **Is very easy to use and adopt**

Hydra transforms the way you deliver your projects:

Before hydra

to

After hydra

EPICOR Global enterprise software provider

"With Hydra we have managed to increase our margins in professional services by 75% in 12 months"

CRAIG STEPHENS
VP professional services EMEA and APAC

IKUSI Global company providing services to the Telecom sector

"We have achieved an efficiency increase of 25% in our project execution by using Hydra"

GABRIEL IBARRA
PMO Director México

Contact us: www.hydra-management.com E: info@hydra-management.com Tweet: @hydramanagement

hydra
intelligent project & portfolio management
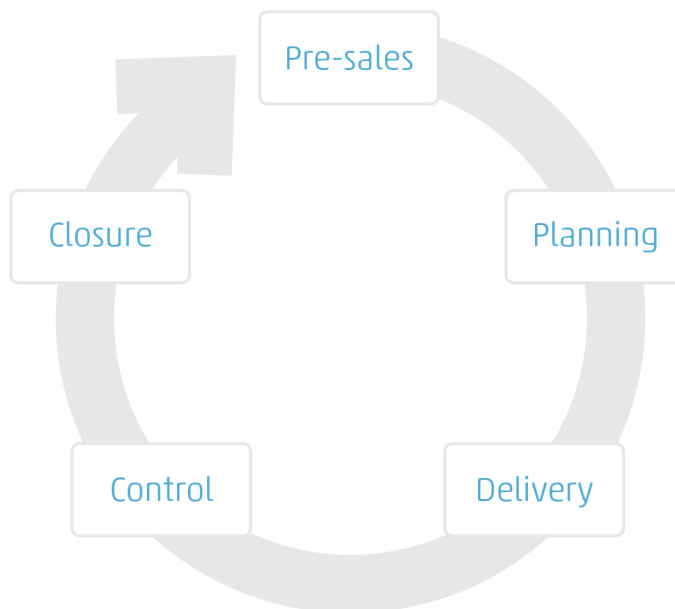
Hydra supports your business cycle

Hydra has been designed around the entire life cycle of your projects from pre-sales to support:

Closure
✓ Efficient capture of lessons learnt, to be used in future projects
✓ Seamless, consistent and well documented handover to support

Control
✓ Auditable processes with alerts for deviation from standards
✓ Fast identification of risks to enable timely corrective actions
✓ Accurate tracking of costs, milestones and processes through interactive dashboards

Pre-sales
Planning
Delivery
Control
Closure

Pre-sales
✓ Consistent and precise estimation of projects based on historical data
✓ Higher visibility of your service catalogue
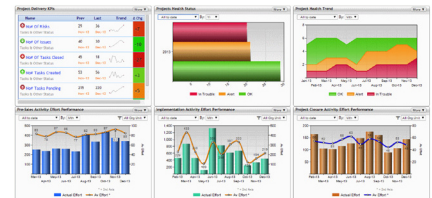✓ Standardization and control of pre-sales processes

Planning
✓ Rapid planning, leveraging best practices
✓ Instant visibility of resource requirements and availability
✓ Planning focused on deliverables instead of activities

Delivery
✓ Mobile access
✓ Single place to manage tasks, timesheets, expenses and resource
✓ Efficient collaboration
✓ Real-time governance to ensure best practices are followed every time

Real-time management and control

- Real-time information
- Interactive Dashboards at project, PMO and executive levels
- Reports based on reality, not on individual opinions
- Governance of costs, milestones and best practices

Hydra Integrates seamlessly with your existing systems

Get connected. Collaborate across your organisation – Hydra integrates with your business applications to provide one complete solution. Hydra's reporting and integration tools are flexible and provide the capability to interface with the whole organisation.

Executive Level Insight

CRM ▶ hydra ◀ ERP
Customer information
Financial information

Operational Level control
Implementation project status
Real-time information