

## Kerridge Commercial Systems selects Hydra Management to support global Project & Resource Planning

Kerridge Commercial Systems is a highly respected market leader in IT solutions for the distributive trades. With installations in more than 4,000 locations in the UK and internationally, the company's powerful integrated products have proven capability in helping users to improve efficiency, increase sales revenue and enhance customer service. Kerridge Commercial Systems has taken the strategic decision to deploy Hydra Management to support the company's objectives to have a consistent, global approach to project and resource management.

### Choosing the right partner

Kerridge Commercial Systems embarked upon a comprehensive search and selection for the best project and resource management software solution. As leaders in their sector the company were looking for a proven system with pedigree that would support the business as it continues to grow and expand in the UK and internationally.



Alan Cross, Chief Operating Officer at Kerridge Commercial Systems commented : "As we continue to grow Kerridge Commercial Systems organically and through acquisition it's vital for our Group Operations teams to have the tools in place to manage our customer projects and associated resources effectively & efficiently. Hydra was selected based on its rich functionality and ease of deployment across the organisation. Hydra Management provides us with a consistent and flexible

approach to project and resource planning supported by management reports that support key decisions impacting our projects."

### Rolling out to the teams

Kerridge Commercial Systems supported by Hydra, undertook a phased roll-out to their operations teams in under 3 months which ensured that the benefits offered by the software could be exploited quickly.

### More Benefits Expected

Hydra Management is a comprehensive PPM software package and Kerridge

Commercial Systems will gain more benefits as the full functionality is made available to management and their operations Teams.

Juan Manrique, CEO at Hydra said “We are delighted to be able to work with Kerridge Commercial Systems. Our aim is to enable our customers to grow by being more in control of costs and improving resource utilisation. We hope to continue to work closely and integrate our team as the company continues to win business”.

## Results

- Single tool to provide consistent approach to project and resource planning
- Project and resource reports automatically produced
- Accurate time recording for resources
- Outlook integration for end user planning and communication
- Purchase to roll-out in just 3 months
- Deployed to teams based in UK, Europe and South Africa

## About Kerridge Commercial Systems

Kerridge Commercial Systems is a specialist software and services company with a unique depth of knowledge and experience in the distributive trades, comprising wholesalers, distributors, merchants and retailers. Our 2011 turnover was £28m and we employ over 270 people at offices in the UK, Ireland, The Netherlands and South Africa. We currently support over 700 customers at more than 3500 locations across Europe, the Middle East, Africa and Australasia.

For more information about Kerridge: [www.kerridgecs.com](http://www.kerridgecs.com)

## About Hydra Management Limited

Hydra Management Limited is one of the UK's leading suppliers of portfolio, project and resource management solutions. With over 100 customers and 50,000 users we have experience in consistently delivering benefit and a return on your investment, on average, in six months or less. Our unique resource scheduler, project blueprinting engine and comprehensive business reporting capability deliver efficiencies to all levels of your organisation.

For more information about Hydra Management: [www.hydra-management.com](http://www.hydra-management.com)