

A close-up, shallow depth-of-field photograph of a silver service bell resting on a white computer keyboard. The bell is highly reflective, showing highlights from the environment. The background is a soft, out-of-focus brown surface.

# 7 REASONS WHY WE SHOULD BE CONSIDERED AS YOUR ONE-STOP CONNECTIVITY SHOP



# 1. WE REALLY DO UNDERSTAND CONNECTIVITY

Data services are the bread and butter of our business. We understand it inside out and have product experts that build resilient services with the interest of our partners - and their customers - in mind.

Knowledge really is power!



## 2.

## WE SUPPLY DATA SERVICES ACROSS THE UK

We know our partners need connectivity that will easily reach their customer's sites.

We provide pricing for all UK business postcodes through both our own network as well as the network of third parties.

Location no longer needs to be an issue.



# 3. WE REGULARLY UPDATE OUR PRICING

We're continually making pricing adjustments in line with current market rates. Just recently we've reduced the pricing on a number of services to ensure we offer the best quote possible.

We strive to keep our partners ahead of the competition.



# 4. WE'RE CONTINUALLY GROWING

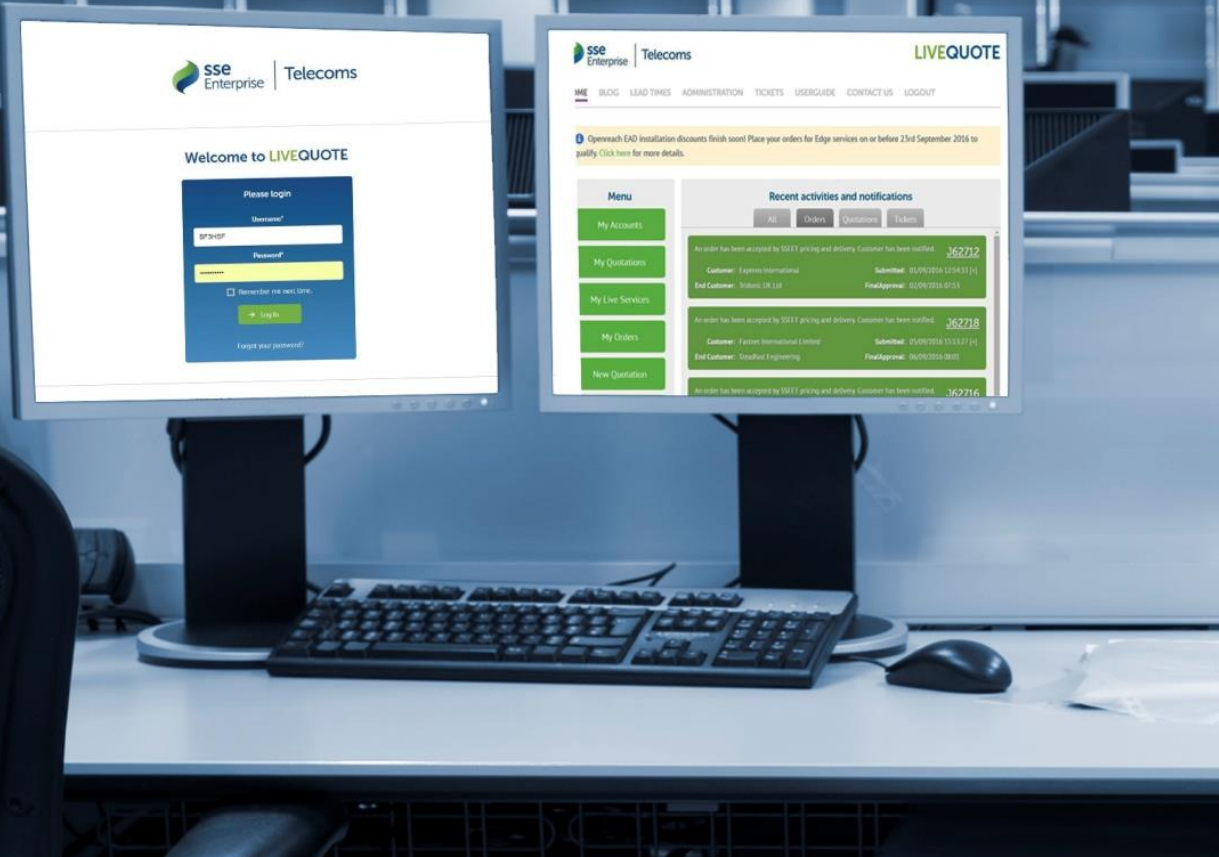
We're continually investing in our UK-wide network. In 2016 we added 34 new PoPs and 4 new Data Centres to our network.

By 2018 we plan to add a further 450 PoPs as well as more Data Centres in key locations to our footprint.

# 5. YOU'RE IN CONTROL OF YOUR QUOTES

Our partners can quickly and easily generate quotes and orders themselves through the use of our online pricing and ordering portal, LIVEQUOTE.

Access pricing for us and other key network providers with a few clicks of a button.



# CUSTOMER SATISFACTION



## 6. WE LOOK AFTER YOU AND YOUR CUSTOMERS

We pride ourselves on offering great customer service from order to delivery to post-sales support. In fact, last year our average order delivery NPS score was +61.

We understand that customer service really is key!



# 7. YOU'LL HAVE A SINGLE POINT OF CONTACT

By using us as your one-stop connectivity shop you'll be allocated a dedicated Account Director for any connectivity questions or bespoke requirements you may have.

We're at the end of the phone and always happy to help.





Want to find out more about making us your one-stop connectivity shop?

Simply request a call back and one of our team will be in touch.

Request a  
call back