





“Celerity is one of our preferred IT suppliers; having done a good job on several other projects, when they proposed a solution that was both simpler and cheaper than the competition, we were confident that they could deliver.”

AK, Computer Manager

+44 (0) 1772 542 450

info@celerity-uk.com

www.celerity-uk.com

celerity-limited

@CelerityLimited

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**CELERITY**

security | integrity | agility

## Solution

In order to alleviate ever-growing software licensing costs and reduce the operational overheads and improve efficiency of licence asset management, the organisation selected to move to a Celerity Custodian SaaS contract.

Managed via the Celerity UK ITIL Service Desk, the Custodian contract consolidates the organisation's vendor storage management licensing into one seamless contract delivering savings in vendor contract costs, higher levels of service and limited risk to services being delivered by the organisation. The contract proactively manages and verifies increasingly complex software licence compliance, whilst reducing unnecessary licence fees to optimise spend. Custodian provides all of the benefits that the energy network operator required in order to address its business goals and objectives.

## Results

- One contract – One Invoice – One Point of Contact – One Service Procedure
- Reduced Licensing costs & streamlined licensing procedures via managed Custodian licence entitlements
- Stronger compliance & governance safeguards – achieved through reporting to remain within terms of licence contract
- Reduced complexity & improved productivity
- Dedicated account team backed up by UK ITIL service desk
- Improved staff resource utilisation - able to spend time on core competencies & business goals
- Reduced commercial & technical risk - Services delivered to meet business driven SLA

## Why Celerity?

Celerity has been a trusted and reliable partner to this organisation in excess of twelve years, working together on many technology and services led engagements with a continued focus on driving both technical and commercially effective projects.

Due to its success in delivering these projects, Celerity was chosen as the partner of choice for this requirement and was able to demonstrate a significant cost reduction for the customer in the first 12 months of the Custodian solution.

Celerity was able to demonstrate effectively the commercial advantages of moving the licence management to a consolidated but flexible Custodian contract, removing complexity, cost and time that could be better spent focusing on core competencies and goals for the business.

As an experienced and flexible partner, Celerity realises that things can and do change, therefore, it ensures that client needs are dealt with and the changes are managed through a structured, yet flexible, contractual approach.