

# CUSTOM TRAINING CAPABILITIES

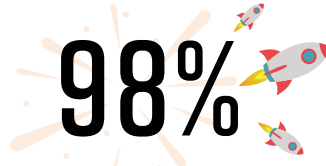
## WHAT'S THE BIG DEAL?

75%



OF TRAINING IS REPORTED TO HAVE  
**NO EFFECT** ON EMPLOYEE PERFORMANCE

98%



OF UNBOXED TRAINING WAS FOUND  
TO BE **IMMEDIATELY USEFUL**

## WE HAVE OUR EAR TO THE GROUND

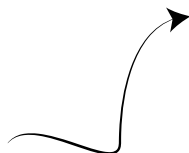
In our experience working in a variety of industries, we hear common challenges. Which ones sound like you? Rank the following based on your organization.

- |                                                                                                                  |                                                                                                                        |
|------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> "It is taking too long to get our new hires up and running."                            | <input type="checkbox"/> "Employees have unclear expectations for their role."                                         |
| <input type="checkbox"/> "Our sales reps are ineffective at overcoming objections or pivoting the conversation." | <input type="checkbox"/> "Our business offerings are complex. Training is extremely long, and retention is difficult." |
| <input type="checkbox"/> "We struggle with delivering a consistent customer experience."                         | <input type="checkbox"/> Write your own here.                                                                          |

## UNBOXED PRINCIPLES

To be effective, training must be contextual, interesting, and easily accessible. Our training follows these three principles:

# OUR SECRET SAUCE



ACTION-ORIENTED



CONTINUOUS

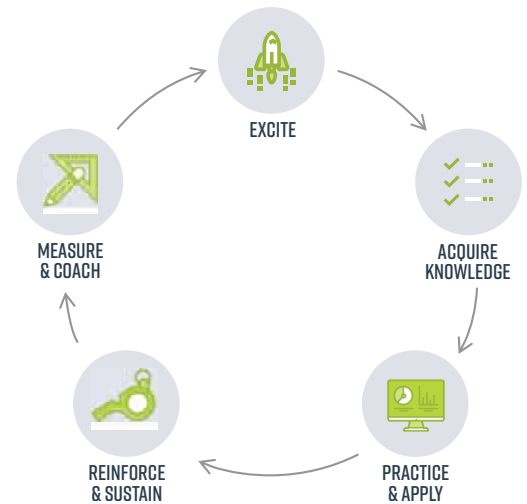


MEASURABLE

# LEARNER EXPERIENCE

## OUR SPECIALTIES

- Onboarding
- Operations Training
- Product Knowledge
- Customer Service
- Change Management
- Leadership
- Systems Training
- Sales Training



## TRAINING REIMAGINED

### CUSTOM TRAINING

Looking for training that's contextual to your organization? We partner with your subject matter experts to create action-oriented solutions that learners are excited about.

### TURN-KEY TRAINING

Need content now? ReadySet, our turn-key, semi-customizable training, is high-quality, activity driven, and measurable. It's based on our proven methodology.

## WORD ON THE STREET



**HILTON HOTELS & RESORTS**  
SENIOR DIRECTOR OF  
LEARNING INNOVATION



"Before partnering with Unboxed, our training wasn't very modern or relevant for today's learners. Unboxed has been very accessible, they listened to us, and have just been really great partners along the way."



**ALLIANZ**  
DIRECTOR OF RETAIL  
CHANNEL MANAGEMENT



"Unboxed has an incredible understanding of training needs and how to best execute them. They are great to work with, and I never have to worry about a project not being completed on time, on budget, and as expected."

