



regoUniversity 2019

SAN DIEGO

Demand Management | Roundtable

Your Guides: Ross Hensel, Sara Garvey, Michelle
Merriam-Day, and Jan Fair

Introductions

- Take 5 Minutes
- Turn to a Person Near You
- Introduce Yourself
- Business Cards



Round Table Approach

The following slides outline a series of topics to support our discussion. We are not limited by these topics, as their purpose is to ‘spark’ the conversation.

Please:

- Participate and share your insight
- If there are questions very specific to your organization, we can discuss directly within the labs
- Take this as an opportunity to meet your peers

Possible Topics

- What roadblocks does the organization have to implementing Demand Management?
- Within Ideas, do you staff resources / create a financial plan?
- When an idea is converted to a project, what do you do with the old idea?
- Does anyone source demand from other systems and if so, how do you pull in that demand? Or do you just manage Ideas in another system.
- Do you keep true “ideas” in Clarity or only qualified or approved ideas?
- How should you rank ideas?
- Do you use a process to approve ideas, or just update fields?
- Are you using ideas in the newUX or Classic? Why?

Thank You For Attending regoUniversity

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Phone

888.813.0444



Email

info@regouniversity.com



Website

www.regouniversity.com