



*rego*University 2019

SAN DIEGO

Financial Management | Roundtable

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Introductions

- Take 5 Minutes
- Turn to a Person Near You
- Introduce Yourself
- Business Cards



Round Table Approach

The following slides outline a series of topics to support our discussion. We are not limited by these topics, as their purpose is to ‘spark’ the conversation.

Please:

- Participate and share your insight
- If there are questions very specific to your organization, we can discuss directly within the labs
- Take this as an opportunity to meet your peers

Possible Topics

- What roadblocks does the organization have to implementing Financial Management?
- Do you rationalize/adjust actual hours/costs of salary employees to 40 hrs/week, or some other standard?
- How do you determine rates?
- How are non-labor costs being handled – imported or entered or not used?
- Is TCO on your roadmap? By what – app/service? Where does Clarity fit?
- How do you marry the corporate business case spreadsheet with Clarity for a budget/forecast/cost benefit?
- Do you have an IT Financial Mgmt System like Apptio? How do you determine what goes into Clarity vs. that Tool?

Thank You For Attending regoUniversity

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