#### regoUniversity 2018

## Financial Management | Round Table

Your Guides: Jerry Dolak, Dan Greer, Doug Greer and Wes McCoubrie

- Take 5 Minutes
- Turn to a Person Near You
- Introduce Yourself
- Business Cards





The following slides outline a series of topics to support our discussion. We are not limited by these topics, as their purpose is to 'spark' the conversation.

Please:

- Participate and share your insight
- If there are questions very specific to your organization, we can discuss directly within the labs
- Take this as an opportunity to meet your peers

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## Possible Topics

- Do you differentiate between hourly contractors and fixed price contractors? Do FP contractors enter time? How are invoiced cost adjustments handled?
- What roadblocks does the organization have to implementing Financial Management?
- Do you rationalize actual hours/costs of exempt employees to 40 hrs/week, or some other standard? How about non-exempt employees?
- How do you determine rates?
- How are non-labor costs being handled imported or entered or not used?
- Is TCO on your roadmap? By what app/service? Where does CA PPM fit?
- How do you marry the corporate business case spreadsheet with CA PPM for a budget/forecast/cost benefit?
- Do you have an IT Financial Mgmt System like Apptio? How do you determine what goes into CA PPM vs. that Tool?

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