

[Building Controls Startup 75F First to Capitalize on HVAC Efficiency Program Funded by Xcel Energy](#)

BURNSVILLE, Minn., July 31, 2017 /PRNewswire/ -- 75F is the first partner company to help its customers take advantage of the One-Stop Efficiency Shop[®] for HVAC upgrades. Center for Energy and Environment (CEE) designed and delivers the program for Xcel Energy Minnesota. A national leader, the CEE offering has earned the designation of "Exemplary Energy Efficiency Program" from the American Council for an Energy-Efficient Economy

Eligible small- and mid-size businesses in Xcel Energy Minnesota's service territory can qualify for up to 60% rebates on the installed costs of HVAC efficiency upgrades. In addition, customers may qualify for 3.9% APR financing provided by CEE as part of the program.

This financing package, combined with the efficiency gains provided by 75F smart building controls, enables businesses to achieve significant ROI while supporting the principles of the Paris Climate Accord. 75F and CEE help businesses become social, environmental and financial ("triple bottom line") leaders.

75F customers are qualifying for significant CEE rebates on planned HVAC upgrades made possible by internet-of-things and cloud-computing innovations developed in-house at 75F.

"Our new HVAC offerings build on the outstanding success of the One-Stop Efficiency Shop's longstanding lighting upgrades program," explained CEE's Lead HVAC Consultant, Mark Totino. "Since 2000, One-Stop has facilitated over \$65 million in rebates to 16,758 customers of Xcel Energy Minnesota, helping those customers save more than \$668 million over the life of their new lighting systems. HVAC systems typically represent 40% of total energy usage in commercial buildings, so new opportunities for small businesses are substantial."

Deepinder Singh, 75F CEO, stated, "CEE is a natural partner for 75F. Our proactive, predictive solution is quick to install on a building's existing HVAC equipment, requiring just a few enhancements. We provide each of our customers with up to 50% annual energy cost savings in addition to [the benefits of cleaner indoor air](#), improved comfort, reduced maintenance costs and prolonged system life."

As a member of the [United Nations Environment Program — Sustainable Buildings and Climate Initiative](#), 75F is committed to making our planet great again. We continue to lead the way in creating and installing green, smart building technology that incorporates the principles developed in the Paris Climate Accord while helping our customers achieve their green building and LEED certification goals.

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About 75F:

[75F](#) is an award-winning, high-tech start-up disrupting the building automation industry by taking a fresh approach to HVAC, lighting and controls in commercial buildings. Its mission is to save energy, while improving comfort and air quality. Instead of reacting to problems, the 75F system predicts needs and manages buildings accordingly. Since 2015, 75F has delivered hundreds of energy-efficient spaces to enthusiastic customers who [rave about the results](#).

About Minnesota Center for Energy and Environment:

[CEE](#) is a 501(c)(3)-designated nonprofit organization that promotes energy efficiency to strengthen the economy while improving the environment. For nearly 40 years, CEE has provided practical energy solutions for homes, businesses, and communities.

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