**DEL MONTE PACIFIC LIMITED** 



## Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Third Quarter and Nine Months Ended January 2016

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## AUDIT

Third Quarter FY2016 results covering the period from 1 November to 31 January 2016 have neither been audited nor reviewed by the Group's auditors.

## **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Company's FY2015 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2015, which did not have significant impact to the Group:

- Amendments to Philippine Accounting Standards (PAS) 19, "Employee Benefits Defined Benefit Plans: Employee Contributions"
- Annual Improvements to PFRS (2010 to 2012 cycle)
- Annual Improvements to PFRS (2011 to 2013 cycle)

The Group will adopt the following new or revised standards and amendments to standards on the respective effective dates:

- IFRS 9 Financial Instruments. IFRS 9 effective 1 January 2018
- Agriculture: Bearer Plants (Amendments to IAS 16 and IAS 41) effective 1 January 2016
- IFRS 15, Revenue from Contracts with Customers effective 1 January 2018
- IFRS 14 Regulatory Deferral Accounts effective 1 January 2016
- Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11) effective 1 January 2016
- Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38) effective 1 January 2016
- Amendments to IFRS 10, IFRS 12 and IAS 28, Investment Entities: Applying the Consolidation Exception effective 1 January 2016
   Amendments to IFRS 10 and IAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture effective 1 January
- 2016
  Amendments to IAS 1, Disclosure Initiative effective 1 January 2016
- Annual Improvements to IFRSs 2012-2014 cycle effective 1 January 2016
- IFRS 16, Leases effective 1 January 2019

## DISCLAIMER

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

## SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

## DIRECTORS' ASSURANCE

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed) Rolando C Gapud Executive Chairman

(Signed) Joselito D Campos, Jr Executive Director

11 March 2016

## NOTES ON THE 3Q FY2016 DMPL RESULTS

- 1. Effective 1 May 2014, DMPL changed its financial-year end to 30 April from 31 December to align with that of its US subsidiary, Del Monte Foods, Inc (DMFI). The third quarter of the Company is 1 November to 31 January.
- 2. DMFI's financial results have been consolidated in DMPL's financials since the acquisition was made on 18 February 2014.
- 3. DMFI's financial statements are based on US GAAP, while DMPL's are based on IFRS. DMFI's financial statements were converted to IFRS for consolidation purposes.
- 4. DMPL's effective stake in DMFI is 89.4% hence the non controlling interest (NCI) line in the P&L. Consolidated net income in the narratives are net of NCI.
- 5. FY means Fiscal Year for the purposes of this MD&A.

# FINANCIAL HIGHLIGHTS – THIRD QUARTER AND NINE MONTHS ENDED 31 JANUARY 2016

in US\$'000 unless otherwise	For the three	months ended	d 31 January	For the nine	months ended	d 31 January
stated	FY2016	FY2015	% Change	FY2016	FY2015	% Change
Turnover	594,142	637,559	(6.8)	1,725,205	1,631,186	5.8
Gross profit	122,005	122,374	(0.3)	369,332	307,831	20.0
Gross margin (%)	20.5	19.2	1.3 ppts	21.4	18.9	2.5 ppts
Operating profit	24,511	23,407	4.7	120,781	36,738	228.8
Operating margin (%)	4.1	3.7	0.4 ppts	7.0	2.3	4.7 ppts
Net profit/(loss) attributable to						
owners of the Company	590	(2,192)	nm	41,872	(23,902)	275.2
Net margin (%)	0.1	(0.3)	0.4 ppts	2.4	(1.5)	3.9 ppts
EPS (US cents)	0.03	(0.17)	117.6	2.15	(1.84)	216.8
Net debt	1,935,317	1,906,002	1.5	1,935,317	1,906,002	1.5
Gearing** (%)	536.1	867.5	(331.4) ppts	536.1	867.5	(331.4) ppts
Interest coverage** (x)	1.0	0.8	0.2 ppts	1.7	0.4	1.3 ppts
EBITDA	43,803.9	34,901.8	25.5	174,226.1	73,460.5	137.2
Cash flows used in operations	114,002	172,207	(33.8)	(164,919)	49,406	(433.8)
Capital expenditure	14,533	29,970	(51.5)	37,099	53,758	(31.0)
			Days			Days
Inventory (days)	158	132	26	173	168	(5)
Receivables (days)	30	29	1	27	30	(3)
Account Payables (days)	46	41	5	41	39	2

\*The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.43 in January 2016, 1.32 in January 2015. For conversion to Php, these exchange rates can be used: 47.69 in January 2016, 44.74 in January 2015 \*\*Gearing = Net Debt / Equity

\*\*Interest coverage = Earnings before interest charges and taxes (EBIT) / Interest charges

## **REVIEW OF OPERATING PERFORMANCE**

#### Third Quarter

The Group achieved sales of US\$594.1 million for the third quarter of FY2016, down 6.8% over the prior year period driven by lower sales in the USA, partially offset by strong performance in the Philippines under the Del Monte brand, and the rest of Asia under the S&W brand.

DMFI generated US\$466.2 million or 78.5% of Group sales. DMFI's sales, inclusive of its recently acquired Sager Creek Vegetable Company's vegetable business ("Sager Creek") decreased by 8.8%. Without Sager Creek, DMFI's base business sales declined by 19.3%. The decline was mainly due to unsuccessful government and OEM co-pack contract bids. DMFI continued to maintain market share across major categories in retail for the quarter amidst category contraction.

DMFI generated higher gross profit and margin of 18.0% from 17.6% in the prior year period due to the absence of the unfavourable inventory step-up adjustment of US\$6.2 million (1.2 ppts). DMFI contributed an EBITDA of US\$16.5 million and a net loss of US\$12.0 million to the Group. Both gross margin and profit performance were impacted by operational issues and inefficiencies in Sager Creek sites. DMFI is addressing these inefficiencies through deployment of key operating personnel and implementation of manufacturing practices at Sager Creek that are more consistent with DMFI standards.

DMFI have also launched "Project Restoration and One" in FY2016 which aims at optimising G&A costs and should improve profitability by 150 to 200 basis points on an annualised basis. DMFI continues to incur additional costs as it stabilises SAP which was implemented in the fourth quarter of 2015. It incurred one off expenses in the third quarter related to the Sager Creek acquisition, stabilising SAP implementation and Project Restoration/One worth US\$12.5 million.

Meanwhile, DMPL ex-DMFI generated sales of US\$147.1 million (inclusive of the US\$12.9 million sales by DMPL to DMFI which were netted out during consolidation), 8.0% higher versus the same period last year. It delivered higher gross margin of 25.4% from 24.0% in the prior year driven by significant improvement in productivity both in the cannery and the plantation as well as initiatives implemented to optimise costs across the business. DMPL ex-DMFI generated an EBITDA of US\$26.5 million and a net income of US\$11.7 million, which were higher by 22.4% and 107.0% respectively.

The El Niño weather pattern is expected to continue to impact the Group's pineapple supply although the Group saw some improvement in pineapple output in the third quarter. The Group has embarked on mitigating measures in the field such as continuous enforcement of land preparation activities and reinforcing root health, among others. The Group will continue to closely monitor the situation and execute mitigating plans accordingly. Meanwhile, the Group will continue its proactive cost management across all other areas to make up for higher pineapple costs resulting from El Niño.

The Philippine market delivered a strong performance for the third quarter, with sales up 11.6% in peso terms and 6.4% in US dollar terms, driven by expanded penetration and increased consumption for its juices, tomato-based sauces and packaged pineapple products. The Group continued to promote its pineapple juice health benefits and holiday season advertising campaigns across categories.

Sales of the S&W branded business in Asia and the Middle East grew by 35.3% in the third quarter as a result of the strong performance of both the fresh and packaged segment. Though on a small base, its business in China and Japan grew by 130.5% and 33.7%, respectively.

DMPL's share of loss in the FieldFresh joint venture in India was lower at US\$0.3 million from US\$0.4 million in the prior year period due to a 13% growth in sales driven by the robust performance of Del Monte packaged business, primarily led by improved volume in juices and the culinary segment. Higher sales and production efficiencies resulted in FieldFresh generating a positive EBITDA for the quarter.

The DMPL Group achieved an operating profit of US\$24.5 million, 4.7% higher versus the US\$23.4 million operating income last year due to strong operating results across Asia.

The DMPL Group generated a net income of US\$0.6 million for the quarter, inclusive of one-time expenses of US\$6.9 million after tax, a turnaround from prior year period's net loss of US\$2.2 million for the same reasons cited above.

The Group reported an EBITDA of US\$43.9 million, higher than last year's EBITDA of US\$34.9 million.

In line with the seasonal nature of the business, cash flow for the third quarter is positive due to the significant decrease in inventory from peak sales around Thanksgiving and Christmas.

The Group's cash inflow from operations in the third quarter was US\$122.9 million, lower versus last year driven by settlement of outstanding payables, partially offset by better performance for the quarter.

#### Nine Months

For the nine months of FY2016, the Group generated sales of US\$1.7 billion, up 5.8% versus the prior year period. DMFI generated US\$1.4 billion or 80.1% of Group sales, higher by 7.5% versus prior year period. Without Sager Creek, DMFI's sales decreased by 2.8%, mainly due to unsuccessful government contract bids. DMFI maintained its market share in the nine-month period across major categories in retail.

The Philippine market's sales were up 11.0% in peso terms and 6.6% in US dollar terms driven by the strong momentum across major categories – Del Monte beverage and tomato sauce. The S&W branded sales were up 15.6% versus last year but non-branded exports of packaged pineapple business were lower due to constrained supply as a result of the El Niño weather pattern.

DMFI's gross margin in the nine months improved to 19.6%, much higher than the 17.3% in the same period last year mainly driven by lower trade spend. Last year also included the US\$44.3 million unfavourable inventory stepup adjustment that was not required in the current nine months. The improvement was partly offset by operational issues and inefficiencies in the newly acquired Sager Creek sites. The supply chain footprint for Sager Creek is being integrated with the rest of Del Monte Foods.

DMPL ex-DMFI's gross profit grew to US\$97.3 million, and its gross margin increased to 25.2% from 23.0% due to better sales mix, pricing actions and cost optimisation initiatives to mitigate the impact of lower pineapple output from El Niño, particularly in the first half.

DMPL's share of loss in the FieldFresh joint venture in India was lower at US\$1.2 million from US\$1.6 million in the prior year period.

DMPL's net income without DMFI was US\$20.4 million, significantly up versus prior period's US\$8.5 million mainly from improvement in gross margin as outlined above.

The DMPL Group generated a net income of US\$41.9 million for the nine months (with US\$21.5 million from DMFI), a turnaround from prior year period's loss of US\$23.9 million mainly due to the improvement in DMFI's base business results (excluding Sager Creek) plus the one-time favourable adjustment arising from DMFI's retirement plan amendment of US\$39.4 million and the absence of inventory step-up adjustments. The results were partly impacted by non-recurring costs amounting to US\$21.5 million (pre-tax basis) that the Group incurred in the US relating to Sager Creek acquisition, stabilising SAP implementation and implementation of Project Restoration and One. These are expected to improve the profitability of the Group's US operations in the future.

Excluding this one-off gain and non-recurring costs, the Group's recurring net income would have been US\$18.5 million, still a turnaround from the loss position last year.

The Group posted an EBITDA of US\$174.3 million of which DMFI accounted for US\$113.7 million.

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## VARIANCE FROM PROSPECT STATEMENT

The nine months results showed a net income for the Group. It is on track to achieving a net profit for the full year which is in line with earlier guidance.

## **BUSINESS OUTLOOK**

The DMPL Group continues to have a good year and that is reflected in its EBITDA performance for the first nine months despite operational challenges at Sager Creek.

DMFI expects profitability to improve on a full year basis. Sager Creek's ordering, fulfillment, and inventory management processes will be fully integrated into DMFI's processes, and DMFI manufacturing practices will address the inefficiencies that have impacted margin. In the short-to-mid term, DMFI also plans to improve profit performance through procurement synergies and transformation, optimise G&A costs through "Project Restoration and One". In the mid-to-long term, DMFI continues to unlock the growth potential of its products, accelerate its penetration of the food service sector and enter new vegetable market segments through Sager Creek.

The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. S&W, both packaged and fresh, will gain more traction as it leverages its distribution expansion in Asia and the Middle East, while its affiliate in India will continue to generate higher sales and maintain its positive EBITDA.

The Group will also be exploring e-commerce opportunities for its range of products across markets.

The Group has successfully laid a solid foundation from which it will execute its multi pronged strategies and growth plans. Barring unforeseen circumstances, the Group will report a profit for the full year, a significant turanound from the loss position last year.

As part of the Group's deleveraging plan subject to all regulatory approvals and market conditions, DMPL intends to issue US dollar denominated perpetual preference shares in 2016 in the Philippine capital market, to be listed on the Philippine Stock Exchange. The proposed issue will be up to US\$360 million that will result in a further improvement of the Group's leverage ratios.

## **REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT**

The Group revised its segment reporting to show the packaged fruit and packaged vegetable categories separately.

#### AMERICAS

#### For the third quarter ended 31 January

In US\$'000		Turnover			Gross Profit			Operating Income/(Loss)		
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	
Packaged fruit	153,536	204,421	(24.9)	27,535	30,600	(10.0)	1,416	(2,423)	(158.4)	
Packaged vegetable	222,375	188,685	17.9	40,889	33,585	21.7	701	3,737	(81.2)	
Beverage	6,765	6,761	0.1	1,600	(87)	nm	56	(1,197)	(104.7)	
Culinary	77,511	103,448	(25.1)	15,895	21,911	(27.5)	2,083	6,306	(67.0)	
Others	-	11,042	(100.0)	-	4,184	(100.0)	(1,381)	(1,149)	20.2	
Total	460,187	514,357	(10.5)	85,919	90,193	(4.7)	2,875	5,274	(45.5)	

In US\$'000		Turnover		Gross Profit			Operating Income/(Loss)		
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg
Packaged fruit	474,846	527,492	(10.0)	86,257	81,054	6.4	20,267	(4,721)	529.3
Packaged vegetable	653,488	459,187	42.3	138,887	83,386	66.6	46,074	5,252	777.3
Beverage	20,592	21,944	(6.2)	3,866	687	462.7	143	(2,864)	105.0
Culinary	227,307	239,020	(4.9)	46,513	45,727	1.7	12,041	1,411	753.4
Others	11	46,218	(100.0)	(4)	11,928	(100.0)	(4,112)	(3,447)	19.3
Total	1,376,244	1,293,861	6.4	275,519	222,782	23.7	74,413	(4,369)	nm

#### For the nine months ended 31 January

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the *Del Monte* brand but also under the *Contadina*, *S&W*, *College Inn* and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the food service industry and other food processors.

Sales in the Americas in the third quarter decreased by 10.5% to US\$460.2 million mainly due to the decline in the packaged fruit and culinary segments. The acquisition of Sager Creek vegetable business in March 2015 added US\$64.9 million to the packaged vegetable sales. Volume (excluding Sager Creek) decreased by 18.5%. This was mainly attributed to unsuccesful government and co-pack contract bids. DMFI's market share in retail for 13 weeks continues to be in line with last 52 weeks amidst category contraction. Packaged fruits and beverage sales were also lower due to reduced pineapple supply resulting from the El Niño weather pattern.

For the nine-month period, Americas generated US\$1.4 billion or 80.1% of Group sales and showed an improvement of 6.4% versus prior year period. Without Sager Creek, America's sales decreased by 2.8%, mainly impacted by unsuccessful government contract bids.

The Others category showed a significant decline due to the deconsolidation of the Venezuelan business in March 2015 due to the unstable economic conditions and additional currency devaluation in that country.

Operating profit for the nine months turned around to US\$74.4 million from a net loss of US\$4.4 million due to higher volume, gross margin improvements and reduction of advertising and operating expenses. Gross margin improvement was mainly due to the absence of the one-off inventory step-up last year worth US\$44.3 million. The operating profit also benefited from the one-time favourable adjustment in the second quarter arising from DMFI's retirement plan amendment that reduced SG&A expenses by US\$39.4 million (both gross and net of tax basis, ie no tax impact). As per IFRS, the decrease in the obligation due to plan change is recognised immediately.

One-off expenses included in the operating results related to stabilising SAP, "Project Restoration/ One" and Sager Creek acquisition. These amounted to US\$12.5 million in the third quarter and US\$21.5 million in the nine months.

In US\$'000		Turnover			Gross Profit			Operating Income/(Loss)		
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	
Packaged fruit	39,878	35,364	12.8	9,340	9,776	(4.5)	5,693	6,027	(5.5)	
Packaged vegetable	385	367	4.9	95	98	(3.1)	45	98	(54.1)	
Beverage	31,258	31,112	0.5	7,330	7,367	(0.5)	3,036	3,537	(14.2)	
Culinary	37,399	35,413	5.6	13,596	12,943	5.0	8,424	8,132	3.6	
Others	17,954	14,049	27.8	3,840	1,478	159.8	3,003	393	nm	
Total	126,874	116,305	9.1	34,201	31,662	8.0	20,201	18,187	11.1	

## ASIA PACIFIC

In US\$'000	Turnover				Gross Profit			Operating Income/(Loss)		
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	
Packaged fruit	81,003	83,457	(2.9)	18,035	19,928	(9.5)	8,042	9,334	(13.8)	
Packaged vegetable	1,415	1,315	7.6	353	342	3.2	163	233	(30.0)	
Beverage	97,879	91,335	7.2	23,890	21,280	12.3	9,184	8,542	7.5	
Culinary	101,830	95,500	6.6	37,324	35,175	6.1	19,772	20,337	(2.8)	
Others	46,811	44,465	5.3	10,100	6,812	48.3	6,566	3,041	115.9	
Total	328,938	316,072	4.1	89,702	83,537	7.4	43,727	41,487	5.4	

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific sales in the third quarter increased by 9.1% to US\$126.9 million driven by higher sales across all product categories in the Philippines.

The Philippine market delivered a strong set of results in the third quarter, growing 11.6% in peso terms and 6.4% in US dollar terms, driven by expanded penetration and increased consumption for its juices, tomato-based sauces and packaged pineapple products. The Group continued to promote its pineapple juice health benefits – immunity-building, daily detoxification and cholesterol management, and holiday season campaigns across categories.

Sales of the S&W branded business in Asia and the Middle East improved by 35.3% in the third quarter as a result of the strong performance of both the fresh and packaged segments. Though on a small base, our business in China and Japan grew by 130.5% and 33.7%, respectively.

Operating profit in the third quarter increased by 11.1% to US\$20.2 million reflecting gross margin improvement resulting from higher sales, productivity initiatives in the cannery and plantation, and optimisation of trade discount spending.

Operating profit for the nine months increased by 5.4% to US\$43.7 million driven by higher sales and gross margin improvement as outlined for the quarter.

#### EUROPE

#### For the third quarter ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg
Packaged fruit	3,954	4,097	(3.5)	853	463	84.2	568	103	451.5
Beverage	3,127	2,777	12.6	1,031	56	nm	866	(157)	nm
Culinary	-	23	(100.0)	_	_	-	_	_	_
Total	7,081	6,897	2.7	1,884	519	263.1	1,434	(54)	nm

#### For the nine months ended 31 January

In US\$'000	Turnover				Gross Profit			Operating Income/(Loss)			
	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg	FY2016	FY2015	% Chg		
Packaged fruit	12,625	14,108	(10.5)	2,636	1,281	105.8	1,632	(42)	nm		
Beverage	7,398	7,047	5.0	1,474	231	538.1	1,008	(338)	398.2		
Culinary	_	98	(100.0)	-	_	-	_	_	_		
Total	20,023	21,253	(9.8)	4,110	1,512	171.8	2,640	(380)	794.7		

Included in this segment are sales of unbranded products in Europe.

Sales in Europe in the third quarter increased by 2.7% to US\$7.1 million mainly driven by the beverage category.

Operating income in the third quarter increased to US\$1.4 million reflecting gross margin improvement mainly from higher pricing in line with prevailing market conditions.

## **REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES**

% of Turnover	For the	three mor	nths ended 31 January	For the nine months ended 31 January				
	FY2016	FY2015	<b>Comments</b> Prior year quarter included the non-recurring expense of	FY2016	FY2015	Comments		
Cost of Goods Sold	79.5	80.8	inventory step up	78.6	81.1	Same as 3Q		
Distribution and Selling Expenses	9.1	7.6	Mainly due to higher personnel cost	8.3	7.1	Mainly due to higher merchandisers cost		
G&A Expenses	7.4	7.9	Mainly due to outsourcing of back office functions to the Philippines	5.6	9.5	Mainly due to DMFI's favourable adjustment from retirement plan amendment worth US\$39.4 million		
Other Operating			Higher other miscellaneous			Higher other miscellaneous		
Expenses	(0.1)	0.0	income	0.4	0.0	expense		

## **REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS**

in US\$'000	For the	three mo	nths end	led 31 January	For the	nine mon	ths end	ed 31 January
Depreciation and	FY2016	FY2015	%	<b>Comments</b> Mainly due to higher asset base and increased trademark from purchase	FY2016	FY2015	%	Comments
amortisation	(19,422)	(16,073)	20.8	of Sager Creek	(53,306)	(43,668)	22.1	Same as 3Q
Reversal of asset impairment	115	125	(8.0)	Due to realignment of balances of impairment to depreciation	353	385	(8.3)	Due to realignment of balances of impairment to depreciation
Provision for inventory obsolescence	(721)	(1,484)	(51.4)	Due to timing of the provision	(1,185)	(2,442)	(51.5)	Due to timing of the provision
Reversal for doubtful debts	379	176	115.3	Due to settlement of receivables	156	2,631	(94.1)	Due to settlement of receivables
Gain/(loss) on disposal of fixed assets	106	(478)	122.2	Due to DMFI	(171)	(626)	(72.7)	Due to DMFI
Foreign exchange gain (loss), net	225	(4,143)	(105.4)	Favourable impact of peso depreciation	1,396	(5,263)	126.5	Favourable impact of peso depreciation
Interest income	127	81	56.8	Higher interest income from operating assets	287	228	25.9	Higher interest income from operating assets
Interest expense	(25,332)	(23,822)	6.3	Higher level of borrowings	(72,118)	(71,137)	1.4	Higher level of borrowings
Share of loss of JV, (attributable to the owners of the Company)	(334)	(409)	(18.3)	Higher sales in Indian joint venture	(1,188)	(1,580)	(24.8)	Same as 3Q
Taxation	(52)	1,808	(102.9)	Due to income position	(4,777)	13,610	(135.1)	Same as 3Q

## **REVIEW OF GROUP ASSETS AND LIABILITIES**

Extract of Accounts with Significant Variances	31 Jan 2016	31 Jan 2015	30 Apr 2015	Comments
in US\$'000				
Joint venture	23,280	28,989	22,590	Driven by FieldFresh losses
Other assets	30,578	28,175	28,985	Due to increase in non current deferred charges
Deferred tax assets	87,112	72,537	80,773	Due to increase in DMFI
Biological assets	121,942	124,346	128,640	Mainly due to translation
Inventories	968,176	838,595	764,350	Due to lower sales
Trade and other receivables	202,603	229,678	182,583	Due to timing of collection
Prepaid and other current				
assets	25,540	30,442	41,689	Due to decrease in DMFI
Cash and cash equivalents	26,291	29,359	35,618	Mainly on increased working capital spending
Financial liabilities – non-				
current	1,465,967	927,372	1,272,945	Refinancing of short term bridge loans to long term
				Increase due to realignment of long term employee
Other non-current liabilities	78,021	40,133	61,163	compensation to other non-current liabilities
Employee benefits	76,379	133,070	129,199	Due to DMFI decrease in employee retirement plan
				Due to working capital requirements and refinancing
Financial liabilities - current	495,641	1,007,989	445,542	of bridge loans
Trade and other payables	302,679	329,353	374,414	Due to lower accrued expenses
Current tax liabilities	2,824	3,912	1,299	Due to timing of tax payment

## SHARE CAPITAL

Total shares outstanding were at 1,943,214,106 as of 31 January 2016 (31 January 2015: 1,302,100,071). The Group successfully placed out 5.5 million ordinary shares in the Philippines on 30 October 2014 and successfully completed a Rights Issue in March 2015 resulting to new shares of 641,935,335. Share capital increased to US\$19.5 million (31 January 2015: US\$ 13.0 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	-	1,611,000	CEO
12 May 2009	-	3,749,000	Key Executives
29 April 2011	-	2,643,000	CEO
21 November 2011	-	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	-	688,000	Executive/Non-Executive Directors
1 July 2015	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding includes 1,721,720 shares held by the Company as treasury shares as at 31 January 2016 (31 January 2015: 900,420). There was no sale, disposal and cancellation of treasury shares during the period and as at 31 January 2016.

## **BORROWINGS AND NET DEBT**

Liquidity in US\$'000	As at 31 J	anuary	As at 30 April
	2016	2015	2015
Gross borrowings Current	(1,961,608)	(1,935,361)	(1,718,487)
Secured	(293,952)	(816,938)	(98,362)
Unsecured	(201,689)	(191,051)	(347,180)
Non-current			
Secured	(925,676)	(926,839)	(924,695)
Unsecured	(540,291)	(533)	(348,250)
Less: Cash and bank balances	26,291	29,359	35,618
Net debt	(1,935,317)	(1,906,002)	(1,682,869)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$1.9 billion as at 31 January 2016. DMPL's conversion of a substantial amount of unsecured short-term loans to unsecured medium-term loans has significantly improved the Group's current ratio and liquidity.

## DIVIDENDS

No dividends were declared for this quarter and corresponding prior year quarter.

## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000 For the third quarter of the fiscal year	Aggregate value of all IF transactions less than s transactions cor shareholders' mandate pu	S\$100,000 and nducted under	Aggregate val conducted under s mandate pursuan (excluding transactic	hareholders' t to Rule 920
	FY2016	FY2016	FY2015	
Nutri-Asia, Inc	NIL	NIL	2,075	2,304
DMPI Retirement	NIL	NIL	1,071	1,093
NAI Retirement	NIL	NIL	397	459
Aggregate Value	NIL	NIL	3,543	3,856

#### DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED INCOME STATEMENTS

		months ended	For the nine months ended				
Amounts in US\$'000		anuary	%		anuary	0/	
	FY2016 (Unaudited)	FY2015 (Unaudited)	%	FY2016 (Unaudited)	FY2015 (Unaudited)	%	
Turnover	594,142	637,559	(6.8)	1,725,205	1,631,186	5.8	
Cost of sales	(472,137)	(515,185)	(8.4)	(1,355,873)	(1,323,355)	2.5	
Gross profit	122,005	122,374	(0.3)	369,332	307,831	20.0	
Distribution and selling expenses	(54,069)	(48,397)	11.7	(143,891)	(115,716)	24.3	
General and administration expenses Other operating (expenses)/income	(43,785) 360	(50,418) (152)	(13.2) (336.8)	(97,147) (7,513)	(154,630) (747)	(37.2) n.m.	
Profit from operations	24,511	23,407	4.7	120,781	36,738	228.8	
Financial income*	1,378	81	n.m.	3,582	310		
Financial expense*	(26,358)	(27,965)	(5.7)	(74,017)	(76,482)	(3.2)	
Net finance income/(expense)	(24,980)	(27,884)	(10.4)	(70,435)	(76,172)	(7.5)	
Share of loss of joint venture, net of tax	(354)	(436)	(18.8)	(1,257)	(1,681)	(25.2)	
Profit/(loss) before taxation	(823)	(4,913)	(83.2)	49,089	(41,115)	219.4	
Taxation	(52)	1,808	(102.9)	(4,777)	13,610	(135.1)	
Profit/(loss) after taxation	(875)	(3,105)	(71.8)	44,312	(27,505)	261.1	
Profit(loss) attributable to:	590	(2, 102)	(100.0)	44 970	(22,002)	275.2	
Owners of the Company Non-controlling interest	(1,465)	(2,192) (913)	(126.9) (60.5)	41,872 2,440	(23,902) (3,603)	167.7	
Profit/(loss) for the period	(875)	(3,105)	71.8	44,312	(27,505)	261.1	
Notes:		(0,100)	<u>.</u>		(,,	<u> </u>	
Depreciation and amortization	(19,422)	(16,073)	20.8	(53,306)	(43,668)	22.1	
Reversal of asset impairment	115	125	(8.0)	353	385	(8.3)	
Provision for inventory obsolescence	(721)	(1,484)	(51.4)	(1,185)	(2,442)	51.5	
(Provision)/reversal for doubtful debts	379	176	115.3	156	2,631	(94.1)	
Gain/(loss) on disposal of fixed assets	106	(478)	(122.2)	(171)	(626)	(72.7)	
Financial income comprise:							
Interest income	127	81	56.8	287	228	25.9	
Foreign exchange gain	1,251	_	100.0	3,295	82	n.m.	
	1,378	81	n.m.	3,582	310	n.m.	
Financial expense comprise:							
Interest expense	(25,332)	(23,822)	6.3	(72,118)	(71,137)	1.4	
Foreign exchange loss	(1,026)	(4,143)	(75.2)	(1,899)	(5,345)	(64.5)	
	(26,358)	(27,965)	(5.7)	(74,017)	(76,482)	(3.2)	

n.m. – not meaningful

Earnings per ordinary share in US cents	For the three mo 31 Janu		For the nine months ended 31 January		
	FY2016	FY2015	FY2016	FY2015	
Earnings per ordinary share based on net profit attributable to shareholders:					
(i) Based on weighted average no. of ordinary shares	0.03	(0.17)	2.15	(1.84)	
(ii) On a fully diluted basis	0.03	(0.17)	2.15	(1.84)	

<sup>\*\*</sup>Includes US\$2,540m for DMFI and US\$69m for FieldFresh in the Nine Months of FY2016 and (US\$3,501m) for DMFI and (US\$102m) for FieldFresh in the Nine Months of FY2015.

Includes (US\$1,416m) for DMFI and (US\$20m) for FieldFresh in the Third quarter of FY2016 and (US\$886m) for DMFI and (US\$26m) for FieldFresh in the Third quarter of FY2015.

#### DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME

Amounts in US\$'000	For the nine	months ended 31	January
		FY2015	
		(Restated,	
	FY2016	Unaudited)	%
Profit/(loss) for the period	44,312	(27,505)	261.1
Other comprehensive income (after reclassification adjustment):			
Items that will or may be reclassified subsequently to profit or loss			
Exchange differences on translating of foreign operations	(18,379)	6,533	(381.3)
Effective portion of changes in fair value of cash flow hedges	(13,692)	(18,900)	(27.6)
Income tax benefit (expense)	5,203	7,182	(27.6)
	(26,868)	(5,185)	418.2
Items that will not be classified to profit or loss			
Remeasurement of retirement benefit	13,868	(767)	n.m.
Income tax benefit (expense)	(5,326)	230	n.m.
	8,542	(537)	n.m.
Other comprehensive income/(loss) for the period, net of tax	(18,326)	(5,722)	220.3
Total comprehensive income/(loss) for the period	25,986	(33,227)	178.2
Attributable to:			
Owners of the Company	23,457	(28,770)	181.5
Non-controlling interests	2,529	(4,457)	156.7
Total comprehensive income/(loss) for the period	25,986	(33,227)	178.2

n.m. – not meaningful

#### DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF FINANCIAL POSITION

Amounts in US\$'000		Group			Company	
	31 Jan 2016 (Unaudited)	31 Jan 2015 (Restated, Unaudited)	30 Apr 2015 (Audited)	31 Jan 2016 (Unaudited)	31 Jan 2015 ***(Restated, Unaudited)	30 Apr 2015 (Audited)
Non-Current Assets		enauditea,			enauunou)	
Property, plant and						
equipment	562,298	543,817	578,359	_	_	_
Subsidiaries	_	_	_	823,225	808,374	774,123
Joint venture	23,280	28,989	22,590	2,551	_	2,551
Intangible assets	752,280	733,713	759,700	_	_	_
Other assets	30,578	28,175	28,985	_	_	_
Deferred tax assets	87,112	72,537	80,773	3		-
Employee benefits	-	20,395	_	-	-	-
Biological assets	1,395	1,434	1,446	-0		_
	1,456,943	1,429,060	1,471,853	825,779	808,374	776,674
Current assets						
Inventories	968,176	838,595	764,350	-	_	_
Biological assets	120,547	122,912	127,194	-	_	_
Trade and other receivables	202,603	229,678	182,583	100,279	104,611	105,860
Prepaid and other current				_	_	_
assets	25,540	30,442	41,689			
Cash and cash equivalents	26,291	29,359	35,618	306	420	6,126
	1,343,157	1,250,986	1,151,434	100,585	105,031	111,986
Assets held for sale	3,609		8,113			
	1,346,766	1,250,986	1,159,547	100,585	105,031	111,986
Total Assets	2,803,709	2,680,046	2,631,400	926,364	913,405	888,660
Equity attributable to equity Company	holders of the					
Share capital	19,449	13,030	19,449	19,449	13,030	19,449
Reserves	279,228	143,527	254,407	279,367	143,666	254,546
Equity attributable to owners						
of the Company	298,677	156,557	273,856	298,816	156,696	273,995
Non-controlling interest	62,308	63,146	59,590			
Total Equity	360,985	219,703	333,446	298,816	156,696	273,995
Non-Current Liabilities						
Financial liabilities	1,465,967	927,372	1,272,945	477,382	_	348,250
Other non-current liabilities	78,021	40,133	61,163	_	_	
Employee benefits	76,379	133,070	129,199	_	_	_
Environmental remediation	-,	· - <b>,</b>	,			
liabilities	4,490	4,186	4,580	-	-	_
Deferred tax liabilities	1,092	1,092	1,092	-	-	_
	1,625,949	1,105,853	1,468,979	477,382		348,250
To be continued	<u>,</u>			·		·

Amounts in US\$'000		Group			Company	
	31 Jan 2016	31 Jan 2015	30 Apr 2015	31 Jan 2016	31 Jan 2015	30 Apr 2015
	(Unaudited)	(Restated, Unaudited)	(Audited)	(Unaudited)	***(Restated, Unaudited)	(Audited)
Current Liabilities						
Trade and other payables	302,679	329,353	374,414	135,166	153,843	163,785
Financial liabilities	495,641	1,007,989	445,542	15,000	602,866	102,630
Current tax liabilities	2,824	3,912	1,299	_	_	_
Employee benefits	15,631	13,236	7,720			
	816,775	1,354,490	828,975	150,166	756,709	266,415
Total Liabilities	2,442,724	2,460,343	2,297,954	627,548	756,709	614,665
Total Equity and						
Liabilities	2,803,709	2,680,046	2,631,400	926,364	913,405	888,660
NAV per ordinary share (US cents)	18.58	16.87	17.15	15.38	12.03	14.09

#### DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF FINANCIAL POSITION (CONTINUED)

\*\*\*Retrospective restatement due to early adoption of IAS 27

#### DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY

US\$'000         US\$'000 <t< th=""><th></th><th>Share capital</th><th>Share premium</th><th>Translation reserve</th><th>Revaluation reserve</th><th>Remeasure- ment of retirement plan</th><th>Hedging Reserve</th><th>Share Option reserve</th><th>Revenue reserve</th><th>Reserve for own shares</th><th>Totals</th><th>Non- controlling interest</th><th>Total equity</th></t<>		Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
Fiscal Year 2015         At 1 May 2014, Restated       12,975       69,205       (44,874)       9,506       (4,370)       (2,422)       174       143,711       (629)       183,276       67,603       250,879         Total comprehensive income for the period       -       -       -       -       -       (23,902)       -       (23,902)       (3,603)       (27,505)         Other comprehensive income       -       -       -       -       -       -       -       (63,603)       (27,505)         Other comprehensive income       -       -       -       -       -       -       (63,603)       (27,505)         Currency translation differences recognised directly in equity reclass flow hedges       -       -       -       -       -       -       6,148       385       6,533         Remeasurement of retirement plan Effective portion of changes in fair value of cash flow hedges       -       -       -       -       -       -       (10,480)       -       -       -       (10,480)       (1238)       (11,718)         Total comprehensive (loss)/income for the period       -       -       -       (536)       (10,480)       -       (23,902)       -       (28,770)       (4,457)       (33,22		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Total comprehensive income for the period         Loss for the period         Conter comprehensive income         Currency translation differences         Carle comprehensive income         Currency translation differences         Contribution of retirement plan Effective portion of changes in fair value of cash flow hedges         Contributions to changes in fair value of cash flow hedges         Contributions to meets         Contributions by and distributions to owners         Value of employee services receiption for insue of share capital         Contributions by and distributions to wners         55       1,887       -       -       -       -       -       109       -       109       -       109       -       109       -       109       -       109       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       -       2,051       - <td></td>													
the period       -       -       -       -       -       -       -       -       -       2(3,603)       (27,505)         Other comprehensive income       Currency translation differences       -       -       -       -       -       2(3,603)       (27,505)         Remeasurement of retirement plan       -       -       -       -       -       -       6,148       385       6,533         Remeasurement of retirement plan       -       -       -       -       -       -       -       6,563       (1)       (537)         Total other comprehensive income       -       -       -       -       -       -       -       (10,480)       -       -       -       (10,480)       (1,238)       (11,718)         Total other comprehensive (loss)/income for the period       -       -       6,148       -       (536)       (10,480)       -       (23,902)       -       (28,770)       (4,457)       (33,227)         Transactions with owners recorded directly in equity       -       -       -       -       -       109       -       109       -       109       -       109         Proceeds from issue of share copital       55       1,887	At 1 May 2014, Restated	12,975	69,205	(44,874)	9,506	(4,370)	(2,422)	174	143,711	(629)	183,276	67,603	250,879
Other comprehensive income           Currency translation differences           recognised directly in equity         -         -         6,148         -         -         -         -         6,148         385         6,533           Remeasurement of retirement plan         -         -         -         -         -         -         -         -         6,148         385         6,533           Remeasurement of retirement plan         -         -         -         -         -         -         -         6,148         385         6,533           Total comprehensive         -         -         -         -         -         -         -         -         -         (10,480)         -         -         -         (10,480)         -         -         -         (4,868)         (854)         (5,722)           Total comprehensive         -         -         6,148         -         (536)         (10,480)         -         (23,902)         -         (28,770)         (4,457)         (33,227)           Transactions with owners recorded directly         -         -         -         -         -         109         -         109         -         109													
recognised directly in equity       -       -       6,148       -       -       -       -       -       -       6,148       385       6,533         Remeasurement of retirement plan       -	Other comprehensive income	-	-	_	_	_	-	-	(23,902)	-	(23,902)	(3,603)	(27,505)
Effective portion of changes in fair value of cash flow hedges	recognised directly in equity	_	_	6,148	_	_	-	-	_	-	,		,
value of cash flow hedges       -<		-	-	-	_	(536)	-	-	-	-	(536)	(1)	(537)
income         -         -         6,148         -         (536)         (10,480)         -         -         -         (4,868)         (854)         (5,722)           Total comprehensive (loss)/income for the period         -         -         6,148         -         (536)         (10,480)         -         -         -         (4,868)         (854)         (5,722)           Transactions with owners recorded directly in equity         -         -         6,148         -         (536)         (10,480)         -         (23,902)         -         (28,770)         (4,457)         (33,227)           Transactions with owners recorded directly in equity         -         -         -         (23,902)         -         (28,770)         (4,457)         (33,227)           Contributions by and distributions to owners         - <td>value of cash flow hedges</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>(10,480)</td> <td>_</td> <td>_</td> <td>_</td> <td>(10,480)</td> <td>(1,238)</td> <td>(11,718)</td>	value of cash flow hedges	_	_	_	_	_	(10,480)	_	_	_	(10,480)	(1,238)	(11,718)
(loss)/income for the period       -       -       6,148       -       (536)       (10,480)       -       (23,902)       -       (28,770)       (4,457)       (33,227)         Transactions with owners recorded directly in equity       -       -       6,148       -       (536)       (10,480)       -       (23,902)       -       (28,770)       (4,457)       (33,227)         Contributions by and distributions to owners       -       -       -       -       -       -       -       -       -       -       -       -       -       -       (4,457)       (33,227)         Value of employee services received for issue of share options       -       -       -       -       -       109       -       -       109       109       109       109       <	income		_	6,148	_	(536)	(10,480)	_	_	_	(4,868)	(854)	(5,722)
in equity Contributions by and distributions to owners Value of employee services received for issue of share options Proceeds from issue of share capital Total contributions by and distributions to owners 55 1,887 109 1,942 - 1,942 Total contributions by and 55 1,887 109 2,051 - 2,051	•	_	_	6,148	_	(536)	(10,480)	_	(23,902)	_	(28,770)	(4,457)	(33,227)
owners         Value of employee services received for issue of share options         -       -       -       -       109       -       -       109         Proceeds from issue of share capital       55       1,887       -       -       -       -       -       1,942       -       1,942         Total contributions by and distributions to owners       55       1,887       -       -       -       -       109       -       -       2,051       -       2,051		d directly											
received for issue of share options       -       -       -       -       -       109       -       -       109       -       109         Proceeds from issue of share capital       55       1,887       -       -       -       -       -       1,942       -       1,942         Total contributions by and distributions to owners       55       1,887       -       -       -       -       -       -       2,051       -       2,051	•	to											
Proceeds from issue of share capital         55         1,887         -         -         -         -         -         -         1,942         -         1,942           Total contributions by and distributions to owners         55         1,887         -         -         -         -         109         -         -         2,051         -         2,051	received for issue of share												100
capital       55       1,887       -       -       -       -       -       -       1,942       -       1,942         Total contributions by and distributions to owners       55       1,887       -       -       -       -       109       -       -       2,051       -       2,051		_	-	-	-	-	-	109	-	-	109	-	109
distributions to owners 55 1,887 – – – – 109 – – 2,051 – 2,051	capital	55	1,887	_	_	_	_	_	_	_	1,942	_	1,942
		55	1,887	_	_	_	_	109	_	_	2,051	_	2,051
	At 31 January 2015	13,030	71,092	(38,726)	9,506	(4,906)	(12,902)	283	119,809	(629)	156,557	63,146	219,703

	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Group Fiscal Year 2016												
At 1 May 2015	19,449	214,843	(46,342)	9,506	(17,231)	(11,722)	318	105,664	(629)	273,856	59,590	333,446
Total comprehensive income for the period			, , , , , , , , , , , , , , , , , , ,			( · · )			, , ,			
Profit for the period Other comprehensive income	-	-	_	_	_	-	-	41,872	-	41,872	2,440	44,312
Currency translation differences recognised directly in equity	-	-	(18,385)	_	_	-	-	-	-	(18,385)	6	(18,379)
Remeasurement of retirement plan Effective portion of changes in fair	-	-	-	-	7,562	-	-	-	-	7,562	980	8,542
value of cash flow hedges	_	_	_	_	_	(7,592)	_	_	_	(7,592)	(897)	(8,489)
Total other comprehensive income	-	_	(18,385)	-	7,562	(7,592)	-	-	-	(18,415)	89	(18,326)
Total comprehensive (loss)/income for the period	_	_	(18,385)		7,562	(7,592)	_	41,872	_	23,457	2,529	25,986
Transactions with owners recorde in equity	d directly											
Contributions by and distributions owners	to											
Value of employee services received for issue of share												
options	-	-	-	-	-	-	1,534	-	-	1,534	-	1,534
Transaction cost from issue of ordinary shares	_	3	_	_	_	_	_	_	_	3	_	3
Investment of non-controlling	_	_	_	_	_	_	_	_	_	_	189	189
Purchase of own shares	-	_	_	_	_	_	_	-	(173)	(173)	- 109	(173)
Total contributions by and distributions to owners		3					1,534		(173)	1,364	189	<u> </u>
At 31 January 2016	19,449	214,846	(64,727)	9,506	(9,669)	(19,314)	1,534 1,852	147,536	(173)	<b>298,677</b>	62,308	1,553 <b>360,985</b>
AL OT VAILUALY ZVIV	13,443	214,040	(04,727)	3,500	(3,003)	(13,314)	1,032	147,550	(002)	230,011	02,500	300,303

Company	Share Capital US\$'000	Share Premium US\$'000	Translation Reserve US\$'000	Revaluation reserve US\$'000	Remeasure -ment retirement plan US\$'000	Share option reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
Fiscal Year 2015										
At 1 May 2014, as previously stated	12,975	69,344	-	-	-	174	_	(629)	13,978	95,842
Impact of change of accounting policies	_		(44,874)	9,506	(4,370)	_	(2,422)	_	129,733	87,573
At 1 May 2014, as restated	12,975	69,344	(44,874)	9,506	(4,370)	174	(2,422)	(629)	143,711	183,415
Total comprehensive income for the period Loss for the period	-	-	-	-	-	_	_	-	(23,902)	(23,902)
Other comprehensive income										
Currency translation differences recognised directly in equity	_	-	6,148	_	_	_	_	_	_	6,148
Remeasurement of retirement plan	-	-	-	-	(536)	-	-	-	-	(536)
Effective portion of changes in fair value of cash flow hedges	_	_	_	_	_	_	(10,480)	_	_	(10,480)
Total other comprehensive income	-	-	6,148	_	(536)	-	(10,480)	_	_	(4,868)
Total other comprehensive (loss)/income for the period	-	-	6,148	-	(536)	_	(10,480)	-	(23,902)	(28,770)
Transactions with owners, recorded directly in	equity									
Contributions by and distributions to owners										
Proceeds from issue of share capital Value of employee services received for issue of	55	1,887	-	-	-	-	-	-	-	1,942
share options	-	-	_	_	_	109	-	_	-	109
Total contributions by and distributions to owners	55	1,887	_	_	-	109	-	_	-	2,051
At 31 January 2015	13,030	71,231	(38,726)	9,506	(4,906)	283	(12,902)	(629)	119,809	156,696

Company	Share capital US\$'000	Share premium US\$'000	Translation Reserve US\$'000	Revaluation Reserve US\$'000	Remeasure -ment retirement plan US\$'000	Share Option Reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
Fiscal Year 2016										
At 1 May 2015	19,449	214,982	(46,342)	9,506	(17,231)	318	(11,722)	(629)	105,664	273,995
Total comprehensive income for the period Profit for the period	_	-	-	-	-	-	-	-	41,872	41,872
Other comprehensive income										
Currency translation differences recognised directly in equity	_	_	(18,385)	_	_	_	_	_	_	(18,385)
Remeasurement of retirement plan Effective portion of changes in fair value of	-	_	-	-	7,562	-	-	-	-	7,562
cash flow hedges	_	-	-	-	_	_	(7,592)	-	_	(7,592)
Total other comprehensive income		-	(18,385)	-	7,562	—	(7,592)	-	-	(18,415)
Total comprehensive (loss)/income for the period		_	(18,385)	_	7,562	_	(7,592)	_	41,872	23,457

#### Transactions with owners, recorded directly in equity

Contributions by and distributions to owners										
Transaction cost from issue of ordinary shares Value of employee services received for issue of	-	3	_	-	-	_	-	_	-	3
share options	-	-	-	-	-	1,534	-	-	-	121
Purchase of own shares	_	_	_	_	_	_	_	(173)	_	(173)
Total contributions by and distributions to owners	-	3	_	_	-	1,534	_	(173)	-	1,364
At 31 January 2016	19,449	214,985	(64,727)	9,506	(9,669)	1,852	(19,314)	(802)	147,536	298,816

#### DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

Amounts in US\$'000	For the three months ended 31 January		For the nine months ended 31 January	
	FY2016	FY2015	FY2016	FY2015
	(Unaudited)	(Restated, Unaudited)	(Unaudited)	(Restated, Unaudited)
Cash flows from operating activities				
Profit/(loss) for the period	(875)	(3,105)	44,312	(27,505)
Adjustments for:				
Depreciation of property, plant and equipment	16,983	14,268	45,886	38,269
Amortisation of intangible assets	2,439	1,805	7,420	5,399
Reversal of impairment loss on property, plant and				
equipment	(115)	(125)	(353)	(385)
Loss/(gain) on disposal of property, plant and				
equipment	(106)	478	171	626
Equity-settled share-based payment transactions	1,454	36	1,534	109
Share of loss of joint venture, net of tax	354	436	1,257	1,681
Finance income	(1,378)	(81)	(3,582)	(310)
Finance expense	26,358	27,965	74,017	76,482
Tax expense (benefit)	52	(1,808)	4,777	(13,610)
Remeasurement of retirement benefits reserve	-	-	(39,422)	-
Operating profit before working capital changes	45,166	39,869	136,017	80,756
Other assets	2,418	(3,767)	(1,136)	(4,083)
Inventories	150,209	214,003	(209,231)	(7,443)
Biological assets	2,741	(167)	(1,258)	(3,439)
Trade and other receivables	43,470	(36,004)	(10,840)	(100,623)
Prepaid and other current assets	(9,712)	2,670	(2,559)	33,463
Trade and other payables	(119,286)	2,791	(77,719)	68,256
Employee Benefit	6,014	(40,221)	10,652	(9,179)
Operating cash flow	121,020	179,174	(156,074)	57,708
Income taxes paid	(7,018)	(6,967)	(8,846)	(8,302)
Net cash flows used in operating activities	114,002	172,207	(164,920)	49,406
Cash flows from investing activities				
Interest received	121	85	273	228
Proceeds from disposal of property, plant and equipment	3,251	20	3,777	274
Purchase of property, plant and equipment	(14,533)	(29,970)	(37,099)	(53,758)
Additional investment in joint venture	(848)	(8,813)	(1,950)	(9,309)
Purchase of Consumer Products Business	-	(1,302)	_	(1,302)
Net cash flows used in investing activities	(12,009)	(39,980)	(34,999)	(63,867)
Cash flows from financing activities				
Interest paid	(20,655)	(27,317)	(61,407)	(63,214)
Proceeds (repayment) of borrowings	(77,311)	(107,066)	254,710	76,573
Proceeds from issue of share capital	-	-	-	2,083
Transactions costs related to rights issue	-	(83)	_	(141)
Capital injection by non-controlling interests	189	-	189	-
Acquisition of treasury shares	(110)	_	(173)	
Net cash flows from financing activities	(97,887)	(134,466)	193,319	15,301

Del Monte Pacific Limited Results for Third Quarter and Nine Months Ended 31 January 2016 11 March 2016

	For the three months ended 31 January		For the nine months ended	
Amounts in US\$'000			31 January	
	FY2016	FY2015	FY2016	FY2015
	(Unaudited)	(Restated,	(Unaudited)	(Restated,
		Unaudited)		Unaudited)
Net increase/(decrease) in cash and cash equivalents	4,106	(2,239)	(6,600)	840
Cash and cash equivalents at 1 May	22,084	31,924	35,618	28,401
Effect of exchange rate fluctuations on cash held	101	(326)	(2,727)	118
Cash and cash equivalents at 31 January	26,291	29,359	26,291	29,359