



**DEL MONTE PACIFIC  
LIMITED**

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**MS. JANET A. ENCARNACION**

Head, Disclosure Department  
Philippine Stock Exchange, Inc.  
3rd Floor, Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

March 21, 2013

Madam:

We submit herewith the attached Annual Report (SEC Form 17-A) of Del Monte Pacific Limited for the calendar year ended December 31, 2013.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Ignacio C. O. Sison'.

Ignacio C. O. Sison  
Chief Financial Officer

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Antonio E.S. Ungson

+632 856 2556

Company Telephone Number

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Annual Meeting

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### Total Amount of Borrowings

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To be accomplished by SEC Personnel concerned

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Cashier

STAMPS

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE  
PHILIPPINES

1. For the calendar year ended December 31, 2013
2. Commission identification number. N/A
3. BIR Tax Identification No. N/A
4. Exact name of issuer as specified in its charter Del Monte Pacific Limited
5. British Virgin Islands  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. Craigmuir Chambers, PO Box 71 Road Town, Tortola, British Virgin Islands  
Address of issuer's principal office Postal Code
8. +65 6324 6822  
Issuer's telephone number, including area code
9. N/A  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class amount	Number of shares of common stock outstanding and of debt outstanding
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Common Shares	1,296,600,071
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11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

<u>Singapore Exchange</u>	<u>Common Shares</u>
<u>Philippine Stock Exchange</u>	<u>Common Shares</u>

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and

Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [☒] No [☐]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [☐] No [☐]

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant.

The aggregate market value of the voting stock held by non-affiliates is US\$197,915,000

**APPLICABLE ONLY TO ISSUERS INVOLVED IN  
INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS  
DURING THE PRECEDING FIVE YEARS:**

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

**Not Applicable**

**DOCUMENTS INCORPORATED BY REFERENCE**

If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

- a) Any annual report to security holders; **None**
- b) Any proxy or information statement filed pursuant to SRC Rule 20 and 17.1(b); **None**
- c) Any prospectus filed pursuant to SRC Rule 8.1-1 **None**





# Del Monte Pacific Limited

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **DEL MONTE PACIFIC LIMITED**, is responsible for the preparation and fair presentation of the financial statements as at and for the years ended December 31, 2013 and 2012, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders.

KPMG LLP, the independent auditors appointed by the stockholders, has audited the financial statements of **DEL MONTE PACIFIC LIMITED** in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signature \_\_\_\_\_  
Rolando C Gapud, Director

Signature \_\_\_\_\_  
Joselito D Campos, Jr, Director

Signature \_\_\_\_\_  
Ignacio Carmelo O Sison, Chief Financial Officer

Signed this 18th day of March 2014



## Del Monte Pacific Limited

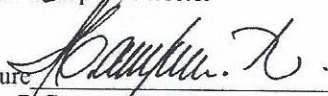
### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

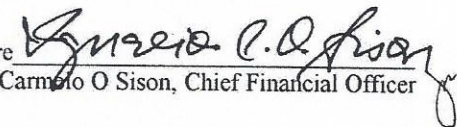
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Signature   
Rolando C. Gapud, Director

Signature   
Joselito D. Campos, Jr., Director

Signature   
Ignacio Carmelo O Sison, Chief Financial Officer

Signed this 18th day of March 2014

## ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES )  
MAKATI CITY, METRO MANILA ) S.S.

MAR 21 2014  
Before me, a Notary Public in and for Makati City, personally appeared on this day of March, 2014 the following persons:

<u>Name</u>	<u>Passport No.</u>	<u>Date/Place of Issue</u>
Joselito D. Campos, Jr	EB7219075	23 Jan 2013/Manila, Phils.
Ignacio C. O. Sison	EB5161687	17 Apr 2012/Manila, Phils.

who were identified by me through competent evidence of identity to be the same persons described in the foregoing instrument, who acknowledged before me that their signatures on the instrument were voluntarily affixed by them for the purposes stated therein, and who declared to me that they have executed the instrument as their free and voluntary act and deed.

IN WITNESS WHEREOF, I have hereunto affixed my hand and seal on the date and at the place first above-written.

Doc. No. 44 ;  
Page No. 1 ;  
Book No. 308 ;  
Series of 2014.

**ATTY. VIRGILIO R. BATALLA**  
NOTARY PUBLIC FOR MAKATI CITY  
APPOINTMENT NO. M-35  
UNTIL DECEMBER 31, 2014  
ROLL OF ATTORNEY 48348  
MCLE COMPLIANCE NO. IV-001633J  
IBP NO. 706762 - LIFETIME MEMBER  
PTR. NO. 422-5506 JAN 2, 2014  
EXECUTIVE BLDG. CENTER  
MAKATI AVE., COR., JUPITER





# Del Monte Pacific Limited

## STRICTLY CONFIDENTIAL

21 March 2014

Market Securities and Regulation Department  
Securities and Exchange Commission  
6<sup>th</sup> Floor, SEC Building,  
EDSA, Mandaluyong City

**Attention:** Mr. Vicente Graciano P. Felizmenio, Jr.  
Director

**Re:** Filing Requirements under Rule 17.1 of the SRC

Dear Dir. Felizmenio:

We write in connection with the financial reports to be submitted by Del Monte Pacific Limited (the "**Company**"), a corporation duly organized and existing under the laws of the British Virgin Islands with shares listed both on the Singapore Exchange ("**SGX**") and the Philippine Stock Exchange ("**PSE**").

In compliance with the annual disclosures required under the Securities Regulation Code ("**SRC**"), we are submitting herewith the following documents, together with the Company's SEC Form 17-A (Annual Report):

1. Schedule A: Financial Assets;
2. Schedule B: Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders;
3. Schedule C: Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements;
4. Schedule D: Intangible Assets;
5. Schedule E: Long-Term Debt;
6. Schedule F: Indebtedness to Related Parties;
7. Schedule G: Guarantee of Securities of Other Issuers; and
8. Schedule H: Schedule of Capital Stock.

Please be advised that the aforementioned reports are not required by SGX to be incorporated in the Company's annual report. As such, these Schedules were not included among those independently audited by the Company's external auditor, KPMG LLP.



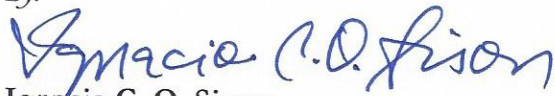
KMPG Singapore advised the Company that they would not be able to prepare and audit the financial reports because the scope of their services are limited and do not extend to Philippine jurisdiction. Moreover, the information found in the additional disclosures were derived from audited financials which are not in compliance with any professional standards in Singapore. Then, upon consultation with KMPG Philippines, we were informed that they could also not issue and sign since they are not the Company's designated external auditors.

Notwithstanding the absence of an independent auditor's review, we are submitting these additional disclosures in compliance with the requirements of SRC Rules.

Very truly yours,

**DEL MONTE PACIFIC LIMITED**

By:



**Ignacio C. O. Sison**  
Chief Financial Officer



**Antonio E.S. Ungson**  
Chief Compliance Officer

## Part I – BUSINESS AND GENERAL INFORMATION

### Item 1. Business

Del Monte Pacific Limited (the “Company”) was incorporated in the British Virgin Islands on 27 May 1999 under the International Business Companies Ordinance, Chapter 291 of the laws of the British Virgin Islands, as an international business company. On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). On 10 June 2013, the Company was also listed on the Philippine Stock exchange (“PSE”). The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is that of investment holding. Its subsidiaries are principally engaged in growing, processing, and selling canned and fresh pineapples, pineapple concentrate, tropical mixed fruit, tomato-based products, and certain other food products mainly under the brand names of “Del Monte” and “S&W”.

#### Subsidiaries

The details of the Company’s subsidiaries and their principal activities are set out below:

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group		
			2013	2012	2011
<i>Held by the Company</i>					
Del Monte Pacific Resources Limited (“DMPRL”)	Investment holding	British Virgin Islands	100.00	100.00	100.00
DMPL India Pte Ltd	Investment holding	Singapore	100.00	100.00	100.00
DMPL Management Services Pte Ltd (“DMPL Mgt Svcs”)	Providing administrative support and liaison services to the Group	Singapore	100.00	100.00	100.00
GTL Limited (“GTL Ltd”)	Trading food products mainly under the brand name, “Del Monte” and buyer’s own labels	Federal Territory of Labuan, Malaysia	100.00	100.00	100.00
S&W Fine Foods International Limited (“S&W”)	Owner of the “S&W” trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe, Africa, and a licence to use “S&W” in Western	British Virgin Islands	100.00	100.00	100.00

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group		
			2013	2012	2011
	Europe. Sale and distribution of food products under “S&W.”				
<b><i>Held by Del Monte Pacific Resources Limited</i></b>					
Central American Resources, Inc (“ <b>CARI</b> ”)	Investment holding	Panama	100.00	100.00	100.00
<b><i>Held by Central American Resources, Inc</i></b>					
Del Monte Philippines, Inc (“ <b>DMPI</b> ”)	Growing, processing and distribution of food products mainly under the brand name “Del Monte”	Philippines	100.00	100.00	100.00
Dewey Limited (“ <b>Dewey</b> ”)	Owner of trademarks in various countries; investment holding	Bermuda	100.00	100.00	100.00
Pacific Brands Philippines, Inc (“ <b>Pacific Brands</b> ”)	Inactive	State of Delaware, U.S.A.	100.00	100.00	100.00
<b><i>Held by DMPL India Pte Ltd</i></b>					
Del Monte Foods India Private Limited (“ <b>Del Monte Foods India</b> ”)	Manufacturing, processing and distributing food, beverages and other related products	Mumbai, India	100.00	100.00	100.00
DMPL India Limited (“ <b>DMPL India Ltd</b> ”)	Investment holding	Mauritius	92.80	92.80	92.00
<b><i>Held by Del Monte Philippines, Inc</i></b>					
Philippines Packing Management Services Corporation (“ <b>PPMSC</b> ”)	Management, logistics and support services	Philippines	100.00	100.00	100.00
<b><i>Held by Dewey Limited</i></b>					
Dewey Sdn Bhd	Owner of the “Del Monte” and “Today’s”	Malaysia	100.00	100.00	100.00



Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group		
			2013	2012	2011
	trademarks in the Philippines				
Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group		
			2012/2013		
DMPL Foods Limited	Investment holding	BVI			90.00
<i>Held by DMPL Foods Limited</i>					
Del Monte Foods Holdings Limited	Investment holding	BVI			100.00
<i>Held by Del Monte Foods Holdings Limited</i>					
Del Monte Foods, Inc (“DMFT”)	Owner of “Del Monte” trademarks, the Consumer Food Business in the U.S.A., and investment holding	State of Delaware, U.S.A.			100.00

#### Risk Factors relating to the Business

##### *Trademark and Corporate Name Risk*

The *Del Monte* trademark is licensed by the trademark owner, Del Monte Foods (USA), to various companies around the world which are independent of the Company. Acts or omissions by any of such companies or any of the licensees of the *Del Monte* trademark may adversely affect the value of the *Del Monte* trademark, the trading prices for Shares and demand for the Group's products.

Conflicts may arise as they sometimes do as to the extent and delineation of Del Monte Foods’ and the *Del Monte* licensees and owners’ respective exclusive rights to the *Del Monte* trademarks for certain products in various countries. Parallel importation of *Del Monte* products by third parties into countries for which they are not intended by the licensees constitutes an issue between licensees which they endeavor to address through continuing cooperative efforts.

A number of companies within the Group use the words “Del Monte” as part of their corporate name. Third party announcements or rumors about the licensees and product liability issues concerning them or challenges to the use of the corporate name could also have negative effects on the *Del Monte* trademark or the Group, which the Group addresses by issuing clarificatory statements.

The Group takes measures to protect its brand, including by registering its trademarks and monitoring the use of the *Del Monte* mark and the *S&W* mark by licensees outside the Group. The Group also

relies on public relations campaigns to optimize its brand. The Group has in place a compliance program to ensure compliance with trademark agreements.

### *Competition*

Several well established companies compete in the Philippine canned pineapple, mixed fruit, fruit juices and beverages and tomato-based product categories. Important competitive considerations include the following:

- Several of the Group's product lines compete with imports.
- The Group's continuing development of its consumer branded product line under the *Del Monte* brand name will increasingly bring it into potential competition with major global consumer product companies which are already present in the Philippine market.
- Within the product range produced by the Group for the Philippine market, most competition currently comes from Philippine domestic producers. Increased competition from existing domestic producers, global consumer product companies with operations in the Philippines, and additional competition from new importers, if established in the future, may have a material adverse effect on the Group's margins and market shares.

The Group believes that competition is not unique to the industry. Nevertheless, the Group's strategic planning takes competition into consideration and the Group continuously monitors trends in the market and invests in research and development to differentiate itself from its competitors.

### *Major Customers*

The Group's international sales include sales to Del Monte Corp. and Del Monte Asia which together contribute approximately 60% of the Group's total export sales and 16% of total DMPL sales. In November 2011, the Company served a termination notice of its supply agreement with Del Monte Corp. effective 30 November 2014.

The Group's Philippine sales are made to a large number of customers, none of whom individually accounted for more than 12% of the Group's consolidated net sales in 2013.

Termination of either of the long-term supply contracts with the Group's top international customers could have a material adverse effect on the Group's sales revenues though the objective of the termination is to end unfavorable contractual pricing arrangements which are not market-based.

The Group takes steps to market its products to potential customers and increase its customer base.

### *Foreign Currency*

In the normal course of business, the Group enters into transactions denominated in various foreign currencies. In addition, the Company and its subsidiaries maintain their respective books and accounts in their functional currencies. As a result, the Group is subject to transaction and translation exposures resulting from currency exchange rate fluctuations, especially between the Philippine peso and US dollar. To a certain extent, the Group has a natural hedge between the two currencies due to its revenue and cost mix. It is the Group's policy to optimize its natural hedge.

### *Inflation*

The Group's costs are affected by inflation. However, the Group has lessened the impact of cost increases by actively controlling its overall cost structure and introducing productivity-enhancing and cost management measures. The Group also considers inflation in pricing adjustments with its market customers.

### *Credit Risk*

The Group sells its products through major distributors and buyers in various geographical regions. Management has a credit risk policy which includes, among others, the requirement of certain securities to ensure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The group monitors its outstanding trade receivables on an ongoing basis. There is no significant concentration of credit risk with any distributor or buyer. Current processes ensure that sales are automatically put on hold once credit limits are exceeded.

### *International Business*

The Group's overall earnings from its trading activities with international customers are primarily affected by movements in the worldwide supply, demand and prices of its products. Prices for pineapple juice concentrate are largely affected by the supply situation in Thailand (which is the largest exporter of pineapple juice concentrate in the world) and the demand situation in the international markets. Given that this is an industrial commodity product, prices are quite volatile. The Group is shifting production towards more branded ready-to-drink beverages to decommunitize its concentrate product. The Group also continuously improves its market intelligence.

### *Environmental Issues*

As a result of its agricultural, food processing, and canning and supply chain activities, the Group is subject to various environmental laws and regulations. Compliance with many of these laws and regulations brings with it ongoing costs. Although the Group believes that it is in compliance in all material respects with these environmental laws, some risk of environmental costs and liabilities is inherent in its operations and there can be no assurance that material costs and liabilities will not be incurred in the future in this regard. However, the Group believes that its continuing investments in facilities for environmental compliance position it to deal satisfactorily with relevant issues in this area.

### *Operations*

As an integrated producer of processed and fresh fruit products for the world market, the Group's earnings are inevitably subject to certain other risk factors, which include general economic and business conditions, change in business strategy or development plans, production efficiencies, input costs and availability, litigious counterparties, communist rebel activities and changes in government regulations, including, without limitation, environmental regulations. The Group develops and executes a long-term strategic plan and annual operating plan, supported by a contingency plan and risk management measures. It also pursues productivity-enhancing and efficiency-generating work practices and capital projects.

### *Current Corporate and Tax Structure*

The Group was structured to take into account international tax regimes. However, there can be no assurance that the incidence of tax incurred historically and the effective tax rate of the Group will not change as further tax reforms may be introduced and changes may be made to the existing corporate structure of the Group that may have a material effect on the Group. The Group periodically evaluates its corporate and tax structure consults professional advisers to optimize the structure where necessary.

### *Item 2. Properties*

The list of company properties are as follows:



List of Properties			
Description	Location/Address	Status	Condition
<b>Cannery Operations</b>			
Land, 146,042 sqm	Bugo, Cagayan de Oro City	Owned	Good
Cannery/Pineapple Processing Plant	Bugo, Cagayan de Oro City	Owned	Good
Can Making Plant	Bugo, Cagayan de Oro City	Owned	Good
Coal-Fired Boiler Plant	Bugo, Cagayan de Oro City	Owned	Good
Coal-Fired Boiler Sanitary Landfill	Mambatangan, Bukidnon	Owned	Good
Waste Water Treatment Plant	Bugo, Cagayan de Oro City	Owned	Good
Two Storey Administration Building, 1859 Sq.M. (929.5 Each Floor)	Bugo, Cagayan de Oro City	Owned	Good
Maintenance Shops and Warehouses	Bugo, Cagayan de Oro City	Owned	Good
Container Yard and Dock	Bugo, Cagayan de Oro City	Owned	Good
Dispensary	Bugo, Cagayan de Oro City	Owned	Good
<b>Plantation Operations</b>			
Camp Phillips Compound (Admin Offices and Heavy/Automotive Equipment Shops)	Manolo Fortich, Bukidnon	Owned	Good
Staff Houses (Camp Phillips, Cawayanon, Camp 9, Camp 14, JMC)	Manolo Fortich, Bukidnon	Owned	Good
JMC Fresh Fruit Packing Plant with Cold Storage	Manolo Fortich, Bukidnon	Owned	Good
South Bukidnon Fresh Fruit Packing Plant with Cold Storage	Quezon, Bukidnon	Owned	Good
Livestock Feedlot and Dairy	Manolo Fortich, Bukidnon	Owned	Good
Fertilizer and Chemical Bodega and Batching Facility			
Camp JMC	Manolo Fortich, Bukidnon	Owned	Good
Camp 14	Manolo Fortich, Bukidnon	Owned	Good
Camp 9	Manolo Fortich, Bukidnon	Owned	Good
Dalwangan	Malaybalay City, Bukidnon	Owned	Good
Impasug-ong	Impasug-ong, Bukidnon	Owned	Good
Sumilao	Sumilao, Bukidnon	Owned	Good
<b>Fleet of Farm Heavy/Automotive Equipment Units</b>			
Boom Sprayers	Manolo Fortich, Bukidnon	Owned	Good
Boom Harvesters	Manolo Fortich, Bukidnon	Owned	Good
Wheel & Crawler Tractors	Manolo Fortich, Bukidnon	Owned	Good
Farm Implements (Harrows, Plows, Bedder)	Manolo Fortich, Bukidnon	Owned	Good
Trucks, Pick-ups and Motorcycles	Manolo Fortich, Bukidnon	Owned	Good
Chopping Machines	Manolo Fortich, Bukidnon	Owned	Good
Soil Stabilizer	Manolo Fortich, Bukidnon	Owned	Good
Motorgrader	Manolo Fortich, Bukidnon	Owned	Good
Seed Dipping Machines	Manolo Fortich, Bukidnon	Owned	Good
<b>Others</b>			
JYCC Building Fitout Works	Global City, Taguig	Owned	Good
Fleet of vehicles for Sales Agents	Global City, Taguig	Owned	Good

### Item 3. Legal Proceedings

As of the date of this document, the Group is involved in various civil and criminal lawsuits and legal actions arising in the ordinary course of business. However, the Group does not consider any of these as material as they will not affect the daily operations of its business, nor will they exceed 10% of the current assets of the Group or have any material effect on the financial position of the Group.

## Part II – OPERATIONAL AND FINANCIAL INFORMATION

### Item 4. Market for Registrant’s Common Equity and Related Stockholder Matters

The Company has been listed on the Singapore Stock Exchange (SGX) for nearly 14 years since 1999. DMPL was successfully listed on the Philippine Stock Exchange (PSE) on 10 June 2013, making the DMPL the first company to be dual listed on SGX and PSE.

The Company’s share price highlights are as follows:

	in PSE* (Php)		in SGX (S\$)			
	2013	2013	2012	2011	2010	2009
Low	22.50	0.58	0.43	0.41	0.35	0.37
High	33.45	0.96	0.66	0.54	0.44	0.65
End of Period	22.70	0.61	0.62	0.50	0.44	0.40
Average	26.83	0.81	0.50	0.46	0.39	0.50

The Company has an authorized capital stock of US\$ 20.0 million consisting of 2,000,000,000 Common Shares, each with a par value of US\$ 0.01. Out of the authorized capital stock, 1,296,600,071 Common Shares are outstanding. As of 3 March 2014, the Company has 8,072 shareholders.

The top 20 stockholders of the Company as at 3 March 2014 are as follows:

Name	No. of Shares	%
1. NutriAsia Pacific Limited	869,315,246	67.05
2. Lee Pineapple Company Pte Ltd	100,422,000	7.75
3. Deutsche Bank Manila-Clients A/C	43,471,971	3.35
4. DBS Nominees (Private) Limited	36,463,800	2.81
5. HSBC (Singapore) Nominees Pte Ltd	23,386,928	1.80
6. The Hongkong And Shanghai Banking Corp. Ltd. - Clients' Acct.	22,213,848	1.71
7. Banco De Oro - Trust Banking Group	18,113,000	1.40
8. Citibank Nominees Singapore Pte Ltd	15,656,300	1.21
9. Wee Poh Chan Phyllis	14,084,000	1.09
10. Raffles Nominees (Pte) Limited	12,824,351	0.99
11. United Overseas Bank Nominees (Private) Limited	11,874,000	0.92
12. Pineapples of Malaya Private Limited	6,432,000	0.50
13. Government Service Insurance System	5,872,700	0.45
14. Joselito Jr Dee Campos	5,104,800	0.39
15. DBS Vickers Securities (Singapore) Pte Ltd	4,144,600	0.32
16. Luis Francisco Alejandro	3,681,000	0.28
17. BNP Paribas Nominees Singapore Pte Ltd	2,899,000	0.22
18. ABN AMRO Nominees Singapore Pte Ltd	2,288,000	0.18
19. Morgan Stanley Asia (Singapore) Securities Pte Ltd	2,168,000	0.17
20. DB Nominees (Singapore) Pte Ltd	2,140,000	0.17
<b>Total</b>	<b>1,202,555,544</b>	<b>92.76</b>



The Company has declared dividends in the past, the last of which was a cash dividend of US\$0.0062 per share declared in 2013, payable on 4 September 2013 with a book closure date of 21 August 2013.

#### Item 5. Management's Discussion and Analysis or Plan of Operation

The information required by Item 6 may be found on Annex "D" attached hereto.

#### Item 6. Financial Statements (FS) and Other Documents Required to be filed with the FS under SRC Rule 68, as Amended

The 2013 Audited Financial Statements of the Company is attached hereto as Annex "E".

The additional components of the FS are hereto attached as follows:

Index to Supplementary Schedules	Annex "E-1"
Tabular schedule of standards and interpretations as of reporting date, and a Map of the group of companies showing the relationships between and among the company and its ultimate parent company, middle parent, subsidiaries or co-subsidiaries, and associates	Annex "E-2"
Reconciliation of Retained Earnings Available for Dividend Declaration	Annex "E-3"

#### Item 7. Independent Public Accountant and Audit Related Fees

- (a) The external auditor of the Company for the most recently completed fiscal year is KPMG LLP, which is the same accounting firm tabled for reappointment for the current year at the AGM of shareholders.
- (b) Ms. Ong Chai Yan is the partner-in-charge from KPMG LLP for the audited financial statements of the Company for the year ended 31 December 2013. Representatives of KPMG LLP are expected to be present during the shareholders' meeting. The representatives may make statements if they desire to do so and will be available to respond to appropriate questions raised by the shareholders in the AGM.
- (c) The aggregate annual external audit fees billed for each of the last two (2) fiscal years for the audit of the Company's annual financial statements or services that are normally provided by the external auditor are as follows:

	<u>2013 US\$</u>	<u>2012 US\$</u>
1. Audit, other Assurance and Related Fees	202,600	202,363
2. Tax Fees	3,682	3,600
3. All Other Fees	1,986,525	78,338

- (d) During the Company's two (2) most recent fiscal years or any subsequent interim period:

- 1) No independent accountant who was previously engaged as the principal accountant expressed reliance in its respect regarding a significant subsidiary, has resigned (or indicated it has declined to stand for re-election after the completion of the current audit) or was dismissed; and

- 2) No new independent accountant has been engaged as either the principal accountant to audit the registrant's financial statements or as independent accountant on whom the principal accountant has expressed or is expected to express reliance in its report regarding a significant subsidiary.

### Part III – CONTROL AND COMPENSATION INFORMATION

#### Item 8. Directors and Executive Officers of the Registrant

##### Board of Directors and Senior Management

The following comprises the Company's Board of Directors:

Name	Age	Citizenship	Position	Year Appointed	Year Last Elected
Rolando C. Gapud	72	Filipino	Chairman and Non-Executive Director	2006	2011
Joselito D. Campos, Jr.	63	Filipino	Executive Director	2006	2006
Edgardo M. Cruz, Jr.	58	Filipino	Executive Director	2006	2012
Patrick L. Go	55	Singaporean	Independent Director	2001	2013
Dr. Emil Q. Javier	73	Filipino	Independent Director	2007	2013
Benedict Kwek Gim Song	66	Singaporean	Lead Independent Director	2007	2011
Godfrey E. Scotchbrook	67	British	Independent Director	2000	2012

Rolando C. Gapud and Benedict Kwek Gim Song are incumbent directors of the Corporation who are due for re-election in this year's AGM.

The following comprises the Company's Senior Management:

Name	Age	Citizenship	Position	Year Position was Assumed
Joselito D. Campos, Jr.	63	Filipino	Managing Director and CEO	2006
Luis F. Alejandro	60	Filipino	Chief Operating Officer	2008
Ignacio C. O. Sison	49	Filipino	Chief Financial Officer	2006
Richard W. Blossom	65	American	Senior Vice President	2005
Tan Chooi Khim	52	Malaysian	General Manager, S&W Fine Foods International Ltd.	2009
Antonio E.S. Ungson	42	Filipino	Chief Legal Counsel and Chief Compliance Officer	2008
Ma. Bella B. Javier	53	Filipino	Chief Scientific Officer	2009
Raul C. Leonen	59	Filipino	Chief Manufacturing Officer	2009
Nils Lommerin	49	American	CEO of Del Monte Foods, Inc.	2014

Management, together with the Board Committees, including the Audit Committee, Nominating Committee and Remuneration & Share Option Committee support the Board in discharging its responsibilities. The members of the Board Committees are as follows:

<b>Audit Committee</b>	
Benedict Kwek Gim Song	Chairman and Lead Independent Director
Edgardo M. Cruz, Jr.	Executive Director
Rolando C. Gapud	Non-Executive Director
Patrick L. Go	Independent Director
Godfrey E. Scotchbrook	Independent Director
<b>Nominating Committee</b>	
Godfrey E. Scotchbrook	Chairman and Independent Director

Edgardo M. Cruz, Jr.	Executive Director
Rolando C. Gapud	Non-Executive Director
Benedict Kwek Gim Song	Lead Independent Director
Patrick L. Go	Independent Director
Dr. Emil Q. Javier	Independent Director
<b>Remuneration and Share Option Committee</b>	
Godfrey E. Scotchbrook	Chairman and Independent Director
Edgardo M. Cruz, Jr.	Executive Director
Rolando C. Gapud	Non-Executive Director
Benedict Kwek Gim Song	Lead Independent Director
Patrick L. Go	Independent Director

The following is a brief description of the business experience of the Company's Board of Directors and Senior Management.

***Rolando C. Gapud –72, Filipino***

Chairman and Non-Executive Director

Appointed on 20 January 2006 and last elected on 29 April 2011

Mr. Rolando C. Gapud has over 35 years of experience in banking, finance and general management, having worked as CEO of several Philippine companies, notably Security Bank and Trust Company, Oriental Petroleum and Minerals Corp and Greenfield Development Corp. He was also the COO of the joint venture operations of Bankers Trust and American Express in the Philippines. He has served in the Boards of various major Philippine companies, including the Development Bank of the Philippines, the development finance arm of the Philippine Government. Mr. Gapud is the Chairman of the Board of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He is also a Director of FieldFresh Foods Private Ltd, a joint venture of DMPL with the Bharti Group of India. He holds a Master of Science in Industrial Management degree from the Massachusetts Institute of Technology. He is a member of the Asian Executive Board of the Sloan School in MIT.

***Joselito D. Campos, Jr. –63, Filipino***

Executive Director

Appointed on 20 January 2006 and last elected on 28 April 2006

Mr. Joselito D. Campos, Jr. is Chairman and CEO of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corp and Chairman of Ayala-Greenfield Development Corp, two major Philippine property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. Mr. Campos is the Vice Chairman of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He is also a Director of FieldFresh Foods Private Ltd, a joint venture of DMPL with the Bharti Group of India. He was formerly Chairman and CEO of United Laboratories, Inc. and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Honorary Consul in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation Inc., The Mind Museum and the Del Monte Foundation. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council, the Philippine Center for Entrepreneurship and the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Society. Mr. Campos holds an MBA from Cornell University.

***Edgardo M. Cruz, Jr. –58, Filipino***  
Executive Director

Appointed on 2 May 2006 and last elected on 30 April 2012

Mr. Edgardo M. Cruz, Jr. is a member of the Board and Corporate Secretary of the NutriAsia Group of Companies. He is a member of the Board of Evergreen Holdings Inc. He sits in the Board of Fort Bonifacio Development Corporation and the BG Group of Companies. He is also a Board member and Chief Financial Officer of Bonifacio Land Corporation. He is the Chairman of the Board of Bonifacio Gas Corporation and President of Bonifacio Transport Corporation. He also sits in the Boards of Ayala Greenfield Development Corporation and Ayala Greenfield Golf and Leisure Club Inc. He is a member of the Board of Trustees of Bonifacio Arts Foundation Inc., The Mind Museum and the Del Monte Foundation. Mr. Cruz is also a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He earned his MBA degree from the Asian Institute of Management after graduating from De La Salle University. He is a Certified Public Accountant.

***Patrick L. Go –55, Singaporean***  
Independent Director

Appointed on 19 April 2001 and last elected on 30 April 2013

Mr. Patrick L. Go is CEO of Paramount Life & General Insurance Corporation. Mr. Go has over 30 years of experience in corporate finance and private equity having worked for Credit Suisse First Boston, Bank of America Asia Ltd and Bankers Trust Company. He is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He holds a Bachelor's degree in Economics from the Wharton School, University of Pennsylvania, and an MBA from the Darden School, University of Virginia.

***Dr. Emil Q. Javier –73, Filipino***  
Independent Director

Appointed on 30 April 2007 and last elected on 30 April 2013

Dr. Emil Q. Javier is a Filipino agronomist widely recognized in the international community for his academic leadership and profound understanding of developing country agriculture. He was until recently the President of the National Academy of Science and Technology of the Philippines. He had served as Philippine Minister of Science and President of the University of the Philippines. He was the first and only developing country scientist to Chair the Technical Advisory Committee of the prestigious Consultative Group for International Agricultural Research (CGIAR). He was Chairman of the Board of the International Rice Research Institute (IRRI); Chair and Acting Director of the Southeast Asia Center for Graduate Study and Research in Agriculture (SEARCA); and Director General of the Asian Vegetable Research and Development Center (Taiwan). Dr. Javier is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He holds doctorate and masteral degrees in plant breeding and agronomy from Cornell University and the University of Illinois. He completed his bachelor's degree in agriculture at the University of the Philippines at Los Baños.

***Benedict Kwek Gim Song –66, Singaporean***  
Lead Independent Director

Appointed on 30 April 2007 and last elected on 29 April 2011

Mr. Benedict Kwek Gim Song is a Director and Chairman of the Audit Committee of NTUC Choice Homes. He is also a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. Mr. Kwek was Chairman of Pacific Shipping Trust from 2008 to 2012. He has over 30 years of banking experience, having served as the President and CEO of Keppel TatLee Bank. He has held various key positions at Citibank in the Philippines, Hong Kong, New York and Singapore. He holds a Bachelor of Social Science (Economics) degree from the then University of Singapore and attended a management development program at Columbia University in the United States.

***Godfrey E. Scotchbrook –67, British***  
Independent Director

Appointed on 28 December 2000 and last elected on 30 April 2012

Mr. Godfrey E. Scotchbrook is an independent practitioner in corporate communications, issues management and investor relations with more than 40 years of experience in Asia. In 1990, he founded Scotchbrook Communications and his prior appointments included being an executive director of the then publicly listed Shui On Group. A proponent of good corporate governance, he is an Independent Director of Boustead Singapore Ltd and Hong Kong-listed Convenience Retail Asia. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations. He is also a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary.

***Luis F. Alejandro –60, Filipino***  
Chief Operating Officer

Mr. Luis F. Alejandro has over 25 years of experience in consumer product operations and management. He started his career with Procter & Gamble where he spent 15 years in Brand Management before joining Kraft Foods Philippines Inc. as President and General Manager. Later, he joined Southeast Asia Food Inc. and Heinz UFC Philippines, Inc., two leading consumer packaged condiment companies of the NutriAsia Group, as President and Chief Operating Officer. He was most recently President and Chief Operating Officer of ABS-CBN Broadcasting Corporation, a leading media conglomerate in the Philippines. Mr. Alejandro is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He holds a Bachelor's degree in Economics from the Ateneo de Manila University and an MBA from the Asian Institute of Management.

***Ignacio C. O. Sison –49, Filipino***  
Chief Financial Officer

Mr. Ignacio C. O. Sison has more than 20 years of finance experience spanning treasury, corporate and financial planning, controllership and, more recently, corporate sustainability. He was previously Vice President, Corporate Controller, and Vice President, Treasury and Corporate Development, of Del Monte Philippines, Inc., and Finance Director of the Company's subsidiary in Singapore. Before joining the Company in 1999, he was CFO of Macondray and Company, Inc. He also worked for SGV & Co., the largest audit firm in the Philippines, and Pepsi-Cola Products Philippines, Inc. Mr. Sison holds a MS in Agricultural Economics from Oxford University. He also has a MA degree, Major in Economics, from the International University of Japan; a BA in Economics, magna cum laude, from the University of the Philippines; and an International Baccalaureate at the Lester B. Pearson United World College of the Pacific in Canada.



***Richard W. Blossom –65, American***  
Senior Vice President

Mr. Richard W. Blossom is President of GTL Limited, the Company's principal export arm, and is Managing Director of the Company's Singapore-based subsidiary, DMPL Management Services Pte. Ltd. He is also a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. Mr. Blossom has over 30 years experience in general management, marketing, sales, distribution and logistics of fast moving consumer goods, having served as President of Pepsi Cola Asia Pacific, PepsiCo Foods Asia Pacific, Revlon Asia Pacific, and CEO of Dohler Asia and EAC Consumer Products. Mr. Blossom obtained his MBA in Marketing from New York University's Stern School of Business.

***Tan Chooi Khim- 52, Malaysian***  
General Manager, S&W Fine Foods International Ltd.

Ms. Tan Chooi Khim has more than 20 years experience in the fast moving consumer goods industry spanning areas of general management, brand management, marketing and Technical. She started her career at Unilever where she spent more than 12 years growing a number of brands in various categories. With her achievements in brand management at Unilever Malaysia, she was expatriated to Unilever Japan and China. Ms. Tan then joined Sara Lee Malaysia as Marketing Director before moving to becoming General Manager of Sara Lee Thailand and most recently, President of Sara Lee Malaysia, Singapore and Vietnam. Ms. Tan holds a Master of Science in Chemistry from Purdue University, Indiana USA and a Bachelor of Science in Chemistry from Cumberland College, Kentucky USA.

***Antonio E. S. Ungson –42, Filipino***  
Chief Legal Counsel and Chief Compliance Officer

Mr. Antonio E. S. Ungson is Chief Legal Counsel and Chief Compliance Officer of the Company. He is also Head of the Legal Department of Del Monte Philippines, Inc. since March 2007. Prior to joining the Group in 2006, Mr. Antonio E S Ungson was a Senior Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where he served various clients for eight years in assignments consisting mainly of corporate and transactional work including mergers and acquisitions, securities and government infrastructure projects. He also performed litigation work and company secretarial services. Mr. Ungson was a lecturer on Obligations and Contracts and Business Law at the Ateneo de Manila University Loyola School of Management. He obtained his Bachelor of Laws from the University of the Philippines College of Law and completed his undergraduate degree in Economics, cum laude and with a Departmental award at the Ateneo de Manila University.

***Ma. Bella B. Javier – 53, Filipino***  
Chief Scientific Officer

Ms. Ma. Bella B. Javier has more than 30 years experience in R&D from leading FMCGs in the food industry. She spent 20 years at Kraft Foods, with her last assignment as the Director for Asia Pacific Beverage Technology and Southeast Asia Development. In her present role, she heads the Consumer Product and Packaging Development and the Quality Assurance functions for the Group. She is driving the Technology Development roadmap for the company, including Plantation Research programs that impact consumer product development. She is a Certified Food Scientist from the Institute of Food Technologists, Chicago, Illinois, USA. Ms. Javier is a Licensed Chemist with a bachelor's degree in Chemistry from the University of the Philippines. She also sits as Chairman of the Board of the University of the Philippines Chemistry Alumni Foundation.

***Raul C. Leonen – 59, Filipino***  
Chief Manufacturing Officer

Mr. Raul C. Leonen has more than 30 years experience in the Group's Philippine cannery operation, which is the single largest integrated pineapple cannery facility in the world. He has worked in all departments covering the entire pineapple processing operation. Prior to his assumption of Group Head Cannery Operation, he managed the entire can manufacturing process. To complement and augment his knowledge and experience in pineapple processing, he also spent four years in the Company's plantation operation giving him a complete understanding of the pineapple cycle. He started his professional career as a manufacturing management trainee in Procter & Gamble Philippines and worked in detergent manufacturing for four years. Mr. Leonen has a BS degree in Chemical Engineering from Adamson University.

***Nils Lommerin - 49, American***  
Chief Executive Officer of Del Monte Foods, Inc.

Mr. Nils Lommerin is the Chief Executive Officer of Del Monte Foods, Inc., the subsidiary of the Company in the United States. He was the Executive Vice President and Chief Operations Officer of Del Monte Corporation. He joined Del Monte Corporation in March 2003 as Executive Vice President, Human Resources, was appointed Executive Vice President, Operations in July 2004 and Chief Operating Officer in January 2008. From March 1999 to July 2002, he was with Oxford Health Plans, Inc, a managed care company, where he most recently served as Executive Vice President, Operations and Corporate Services. From November 1991 to February 1999, Mr. Lommerin held a variety of senior Human Resources positions with PepsiCo, Inc., a consumer products company. From 1988 to 1991, he held manufacturing management positions with Kraft Foods Inc., a consumer products company.

**Directorships in Other Listed Companies**

The table below sets forth the directorships in other listed companies, both current and in the past three (3) years:

<b>Name</b>	<b>Position</b>	<b>Company</b>	<b>Date</b>
Joselito D. Campos, Jr.	Independent Director	San Miguel Corporation	2010 – Present
Patrick L. Go	Independent Director	Pancake House, Inc.	2012 – Present
	Independent Director	Dynamic Holdings Ltd. (HK)	2013 – Present
Godfrey E. Scotchbrook	Independent Director	Boustead Singapore Ltd. (Singapore)	2000 – Present
	Independent Director	Convenience Retail Asia (HK)	2002 – Present

**Significant Employees**

The Board of Directors and the Senior Management of the Company have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to the Company's operating efficiency and financial performance.

The Company maintains that it considers the collective efforts of the Board of Directors and all of its employees as instrumental to its overall success. The business of the Company is not dependent on any individual person. No employee is indispensable in the organization. The Company has institutionalized through documentation, its processes and training to ensure continuity and scalability in the business without relying on any particular employee.

### Family Relationships

On 26 February 2014, Ms. Jeanette B Naughton was appointed as a Non-Executive Director of Del Monte Foods, Inc (“DMFI”). Ms Jeanette B Naughton, is the daughter of Mr. Joselito D. Campos, Jr., the Company’s Managing Director and Chief Executive Officer, and a Director and Vice Chairman of DMFI.

### Involvement in Certain Legal Proceedings

Except as set out below, the Company is not aware of the occurrence of any of the following events during the past five years, which events may be considered material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter or control person of the registrant:

1. Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
2. Any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
3. Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
4. Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

Mr. Luis F. Alejandro, Group Chief Operating Officer, is not involved in any criminal, bankruptcy or insolvency investigation or any other proceeding against him, except only the libel case pending between GMA Network and ABS-CBN Broadcasting Corp. where he was impleaded eight years ago as co-accused in his capacity as then President and Chief Operating Officer of ABS-CBN Broadcasting Corp.

### Item 9. Executive Compensation

Information on executive compensation is discussed in Part IV Corporate Governance, Principle 9 Disclosure on Remuneration.

### Standard Arrangement

Other than directors’ fees or payment of reasonable per diem, there are no standard arrangements pursuant to which directors of the Corporation are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

### Other Arrangements

Dr. Emil Q. Javier has a consultancy agreement with the Company to act as a consultant to amongst other things, provide guidance and support to the Group on its plantation operations and development of agri-based initiatives.

Except as described above, there are no other arrangements pursuant to which any of the Company's Directors and officers are compensated, or are to be compensated, directly or indirectly.

### Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There are no arrangements for compensation to be received by any executive officer from the Company in the event of a resignation, or termination of the executive officer's employment or a change of control of the Company. The Company, however, provides retirement benefits to qualified employees including Key Management Personnel.

### Warrants and Options Outstanding: Repricing

The particulars of the options granted to Directors who held office at the end of the financial year are as follows:

	Direct interest in Options		
	At 01 January 2012	At 31 December 2012	At 21 January 2013
<b>Options to subscribe for ordinary shares at S\$0.627 per share between 07/03/2010 to 06/03/2018*</b>			
Mr. Rolando C. Gapud**	400,000	400,000	400,000
Mr. Edgardo M. Cruz, Jr.**	200,000	200,000	200,000
Mr. Patrick L. Go	200,000	200,000	200,000
Dr. Emil Q. Javier**	200,000	200,000	200,000
Mr. Benedict Kwek Gim Song	250,000	250,000	250,000
Mr. Godfrey E. Scotchbrook	300,000	300,000	300,000

\* Up to 60% of options granted may be exercised from 07 March 2010 onwards.

Remaining 40% of options granted may be exercised from 7 March 2011 onwards.

Mr Edgardo M. Cruz, Jr. and Dr. Emil Q. Javier had exercised the 200,000 options they each held, on 12 March 2013 and 20 March 2013 respectively, at a consideration of S\$125,400 each. Mr. Rolando C. Gapud had exercised the 400,000 options he held on 28 March 2013, at a consideration of S\$250,800.

The following Directors have outstanding options as of 03 March 2014.

<b>Options to subscribe for ordinary shares*</b>	<b>No. of Outstanding Options at 03 March 2014</b>
Godfrey E. Scotchbrook	360,000
Benedict Kwek Gim Song	300,000
Patrick L. Go	240,000
<b>Total</b>	<b>900,000</b>

\* At an exercise price of S\$0.627 per share.

Of the total outstanding options, 750,000 options were granted on 07 March 2008. The option periods for this batch of options are:

- i. Up to 60% exercisable from 07 March 2010 to 06 March 2012;
- ii. Up to 40% exercisable from 07 March 2012 to 06 March 2018.

Of the total outstanding options, 150,000 options were granted on 30 April 2013. The option period for this batch of option is 100% from 30 April 2013 to 06 March 2018.

#### Share Awards

On 22 August 2013, six Directors of the Company were granted share awards pursuant to the Company's Restricted Share Plan as follows:

<b>Share Awards*</b>	<b>Number of Share Awards at 03 March 2014</b>
Rolando C. Gapud	211,000
Benedict Kwek Gim Song	108,000
Godfrey E. Scotchbrook	108,000
Edgardo M. Cruz, Jr.	95,000
Patrick L. Go	95,000
Emil Q. Javier	71,000
<b>Total</b>	<b>688,000</b>

*\*Up to 60% of share awards granted may be released from 22 August 2013 to 21 August 2016.*

*Remaining 40% of share awards granted may be released from 22 August 2016 to 21 August 2017.*

#### Item 10. Certain Relationships and Related Transactions

The Company and its subsidiaries, in the ordinary course of business, engage in transactions with affiliates. The Company's policy with respect to related transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

The Company and its subsidiaries have the following major transactions with related parties.

<b>Expenses</b>	<b>Group</b>		<b>Company</b>	
	<b>2013 S\$'000</b>	<b>2012 S\$'000</b>	<b>2013 S\$'000</b>	<b>2012 S\$'000</b>
Management fees to a subsidiary, DMS	-	-	588	570
Management fees to a subsidiary, DMPI	-	-	210	210
Rental to DMPI Retirement	40	3	-	-
Rental to DMPI Provident Fund	4	3	-	-
Management fees from DMPI Retirement Fund	(5)	(5)	-	-
Shared IT Services from Nutri-Asia, Inc.	(87)	(65)	-	-
	(48)	(64)	798	780

For purposes of this section, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

## **Part IV – CORPORATE GOVERNANCE**

### **Item 10. Corporate Governance**

Del Monte Pacific is committed to the highest standards of corporate governance and supports the principles of openness, integrity and accountability advocated by the Singapore Exchange Securities Trading Limited (“SGX-ST”).

The Board of Directors and Management are also committed to use their best endeavour to align the Company's governance framework with the recommendations of the revised Code of Corporate Governance which was issued on 2 May 2012 by the Monetary Authority of Singapore (the “2012 Code”) and applicable to the Company with effect from financial year commencing 1 January 2013.

The Company confirms that it has adhered to the principles and guidelines set out in the 2012 Code, where applicable, and has identified and explained areas of non-compliance in this report.

This report describes the Company's corporate governance policies and practices with specific reference made to each of the principles of the 2012 Code (where stated) in compliance with the Listing Manual of the SGX-ST.

### **Board Matters**

#### **Principle 1**

##### ***The Board's Conduct of Affairs***

The Board of Directors (“Board”) oversees Management and ensures that the long-term interests of shareholders are served. The Board provides entrepreneurial leadership and sets the strategic direction for the Company. It is responsible for the overall policies and integrity of the Group to ensure success.

The Board has adopted a set of internal guidelines specifying matters requiring the Board's approval. These include approval of the Group's strategic plans, appointment of Directors and key managerial personnel, annual budgets, major investment proposals, and review of the financial performance of the Group.

In 2011, the Company formulated guidelines setting forth matters reserved for the Board's decision. Management was also given clear directions on matters (including set thresholds for certain operational matters relating to subsidiaries) that require the Board's approval.

Certain material corporate actions that require the Board's approval are:

- quarterly results announcements;
- annual results and financial statements;
- grant of share awards or options;
- remuneration and HR matters;
- declaration of dividends;
- convening of shareholders' meetings;
- merger and acquisition transactions; and
- major transactions and investments.

The Board likewise reviews and approves all corporate actions for which shareholder approval is required.



To facilitate effective management, certain functions have been delegated to various Board committees, each of which has its own written terms of reference (“TOR”) and whose actions are reported to and monitored by the Board. To achieve its goals, the Board ensures that the Company is equipped with the necessary financial, technical and human resources. The Board, together with Management, shapes the Company’s values and standards to be more dynamic, innovative and global in its mindset and outlook.

The Board works closely with Management to drive the Group’s business to a higher level of success. Management is accountable to the Board and Management’s performance is reviewed by the Board annually.

The Board has also put in place a framework of prudent and effective controls that allows risks to be assessed and managed.

The Board ensures that obligations to shareholders and other stakeholders are understood and complied with. With the Company Secretary’s assistance, the Board and Management are kept continually apprised of their compliance obligations and responsibilities arising from regulatory requirements and changes.

The Board meets at least quarterly, and more frequently when required, to review and evaluate the Group’s operations and performance and to address key policy matters.

Board meetings are scheduled to enable the Board to perform its duties. During the year in review, the Board held six (6) meetings. The Company’s Articles of Association allow for tele-conference and video-conference meetings to facilitate participation by Board members and Management.

#### **Attendance at Board and Board Committee Meetings in 2013**

<b>Directors</b>	<b>Board Meetings</b>	<b>Audit Committee Meetings</b>	<b>Remuneration and Share Option Committee Meetings</b>	<b>Nominating Committee Meetings</b>
<b>Mr Rolando C Gapud</b>	6	5	4	2
<b>Mr Joselito D Campos, Jr</b>	6	NA	NA	NA
<b>Mr Edgardo M Cruz, Jr</b>	6	5	4	2
<b>Mr Benedict Kwek Gim Song</b>	6	5	4	2
<b>Mr Patrick L Go</b>	6	5	4	2
<b>Dr Emil Q Javier</b>	6	NA	NA	2
<b>Mr Godfrey E Scotchbrook</b>	6	5	4	2
<b>No. of Meetings Held in 2013</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>2</b>

New Directors undergo an orientation programme whereby they are briefed by the Company Secretary on their obligations as Directors, as well as the Group’s corporate governance practices, and relevant statutory and regulatory compliance issues, as appropriate. They are also briefed by Management on the Group’s industry and business operations. Ongoing orientation includes visits to the Group’s plantation and manufacturing facilities for existing Directors, in order for Board members to gain a firsthand understanding and appreciation of the Group’s business operations.

Timely updates on developments in accounting matters, legislation, jurisprudence, government policies and regulations affecting the Group's business and operations are likewise provided to all Directors. The Board was duly updated on the 2012 Code, changes to relevant laws and related matters.

In addition, Directors are encouraged to attend such training as may be relevant to the discharge of their responsibilities, at the expense of the Company, as set out in the table below:

The Nominating Committee ("NC") has formalised procedures for the selection, appointment and re-appointment of Directors. Letters of appointment will be issued to Directors setting out their duties, obligations and terms of appointment as appropriate.

The Board is of the view that all Directors objectively discharge their duties and responsibilities at all times as fiduciaries, in the interest of the Company.

## **Principle 2**

### ***Board's Composition and Guidance***

The Board comprises seven Directors, two of whom are Executive Directors. Of the five Non-Executive Directors, four are Independent Directors. The profiles of the Directors, including information on their appointments and re-appointments, are set out on pages [Part III] of this Report.

#### Lead Independent Director

Mr Benedict Kwek Gim Song acts as the Lead Independent Director and is the principal liaison to address shareholders' concerns, in which direct contact through normal channels of the Chairman/CEO or Management had failed to resolve or for which such contact is inappropriate. His role as Lead Independent Director includes to:

- Act as liaison between the Independent Directors of the Board and the Chairman of the Board and lead the Independent Directors to provide a non-executive perspective in circumstances where it would be inappropriate for the Chairman to serve in such capacity and to contribute a balanced viewpoint to the Board;
- Advise the Chairman of the Board as to the quality, quantity and timeliness of information submitted by Management that is necessary or appropriate for the Independent Directors to effectively and responsibly perform their duties;
- Assist the Board in better ensuring compliance with and implementation of governance guidelines; and
- Serve as a liaison for consultation and communication with shareholders.

The Board is of the view that a strong element of independence is present in the Board with Independent Directors making up more than half the Board. The Board exercises objective and independent judgment on the Group's corporate affairs. No individual or group of individuals dominates the Board's decision-making.

In addition, the roles of Chairman and CEO are assumed by different persons.

The Non-Executive Directors contribute to the Board process by monitoring and reviewing Management's performance against pre-determined goals and objectives. Their views and opinions provide alternative perspectives to the Group's business. The Directors exercise independent

judgment and discretion on the Group's business activities and transactions, in particular, in situations involving conflicts of interest and other complexities.

The NC on an annual basis, determines whether or not a director is independent, taking into account the Code's definition.

Independence is taken to mean that Directors have no relationship with the Company, or its related corporations, its 10% shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgment.

The 2012 Code states that the independence of any Director who has served on the Board beyond nine years from the date of his first appointment should be subject to particularly rigorous review.

The NC had assessed the independence of each Director, including Directors whose tenure had exceeded nine years from the date of their first appointment. In this regard, the NC had noted that Mr Patrick L Go (first appointed on 19 April 2001) and Mr Godfrey E Scotchbrook (first appointed on 28 December 2000) would be deemed non-independent under the guidelines of the 2012 Code.

The NC had noted that Mr Patrick L Go although first appointed in 2001, was in 2006 re-designated an Independent Director. In addition, based on the NC's observation, both Mr Patrick L Go and Mr Godfrey E Scotchbrook had demonstrated independent mindedness and conduct at Board and Board committee meetings. The NC is of the firm view and opinion that both Mr Patrick L Go and Mr Godfrey E Scotchbrook are able in exercising independent judgment in the best interest of the Company in the discharge of their duties as Directors despite their extended tenure in office.

The NC having reviewed the individual Directors' judgment and conduct in carrying out their duties for the year in review, deems that Mr Patrick L Go, Dr Emil Q Javier, Mr Benedict Kwek Gim Song and Mr Godfrey E Scotchbrook continue to be independent.

Each member of the NC had abstained from deliberations in respect of the assessment on his own independence.

Our Directors also bring invaluable experience, extensive business network and expertise in specialised fields such as strategic planning, mergers and acquisitions, corporate finance and restructuring, accounting, marketing and business development, risk and crisis management, corporate communications and investor relations.

The size, composition, range of experience and the varied expertise of current Board members allow discussions on policy, strategy and performance to be critical, informed and effective.

Management together with the Board Committees including the Audit Committee ("AC"), NC and Remuneration & Share Option Committee ("RSOC") support the Board in discharging its responsibilities. The roles and powers of the Board committees are set out separately in this Report.

All committees have been constituted with clear written TOR which set out the duties, authority and accountabilities of each. The TORs are reviewed on a regular basis to ensure continued relevance. The TORs of the respective committees had also been updated to be in line with the 2012 Code.

### **Principle 3**

#### ***Chairman and Chief Executive Officer***

There is a clear division of executive duties and responsibilities in the Company, providing checks and balances to ensure that there is no concentration of power, in any one individual and that accountability is increased. The Company's business is managed and administered by the Managing

Director and CEO, Mr Joselito D Campos Jr, whilst the Board is headed by Mr Rolando C Gapud as Non-Executive Chairman. The Chairman of the Board and the CEO are not related to each other.

The Chairman sets the tone of Board meetings to encourage proactive participation and constructive discussions on agenda topics. Constructive relations between the Board and Management are encouraged, as with Executive Directors and Non-Executive Directors. The Chairman ensures that Directors and shareholders alike, receive clear, timely and accurate information from Management, thus maintaining the Company's high standards of corporate governance.

The Board of Directors was honoured to receive the "Best Managed Board" award from the Singapore Corporate Awards (Gold, for companies with a market capitalisation of between S\$300 million to less than S\$1 billion) in May 2010, and will continue to uphold the Company's high standards of corporate governance.

#### **Principle 4**

##### ***Board Membership***

The NC was set up on 7 February 2003 and currently comprises the following members, a majority of whom including the Chairman, are Independent Directors:

Mr Godfrey E Scotchbrook	Chairman & Independent Director
Mr Edgardo M Cruz, Jr	Executive Director
Mr Rolando C Gapud	Non-Executive Director
Mr Benedict Kwek Gim Song	Lead Independent Director
Mr Patrick L Go	Independent Director
Dr Emil Q Javier	Independent Director

Under its TOR, the NC is responsible for reviewing the Board's composition and effectiveness and determining whether Directors possess the requisite qualifications and expertise and whether the independence of Directors is compromised.

All appointments and re-appointments of Directors are first reviewed and considered by the NC and then recommended for approval by the Board. The NC has formalised this process and has adopted procedures for the selection, appointment and re-appointment of Directors, in order to increase transparency of the nominating process.

The NC will evaluate the balance of skills and competencies on the Board and in consultation with the Chairman of the Board and Management, determine the desired skill sets and qualities for a particular appointment.

The NC does not usually engage the services of search consultants to identify prospective candidates and will consider recommendations and referrals provided the prospective candidates meet the qualification criteria established for the particular appointment.

The NC will evaluate the suitability of a prospective candidate based on his qualification and experience, ability to commit time and effort in the effective discharge of his duties and responsibilities, independence, past business and related experience and track record. The NC will also identify any core competencies that will complement those of current Directors on the Board.

The NC is also tasked with reviewing the performance and contribution of Directors in order to nominate them for re-election or re-appointment. The NC will review, in particular, the Directors' attendance and participation at meetings of the Board and Board committees and their efforts and contributions towards the success of the Group's business and operations.

Details of each Director's academic and professional qualifications, Directorships or Chairmanships in other companies, and other major appointments, are presented on Part III of this Annual Report.

In cases where a Director has multiple Board representations, the NC also assesses whether such Director has been adequately carrying out his duties as a Director of the Company. The NC noted the confirmations from Directors who held multiple Board representations that their time/effort in carrying out their duties as Directors of the Company would not be compromised.

In determining whether each Director is able to devote sufficient time to discharge his duty, the NC has taken cognizance of the 2012 Code requirement, but is of the view that its assessment should not be restricted to the number of board representations of each Director and his respective principle commitments per se. The contributions by Directors to and during meetings of the Board and Board Committees as well as their attendance at such meetings should also be taken into account.

The NC reviews and determines the independence of each Director on an annual basis.

All Directors hold office for a maximum period of three years whereupon they shall retire in accordance with the Company's Articles of Association but are eligible for re-election. Newly appointed Directors will be subject to re-election at the Annual General Meeting ("AGM") following his appointment.

#### Directors Retiring Under Article 88

Mr Rolando C Gapud  
Chairman and Non-Executive Director  
Appointed on 20 January 2006  
Re-elected on 28 April 2006, 28 April 2008 and 29 April 2011

Mr Benedict Kwek Gim Song  
Lead Independent Director  
Appointed on 30 April 2007  
Re-elected on 28 April 2008 and 29 April 2011

In reviewing the nomination of the Directors retiring by rotation under Article 88 of the Company's Articles of Association for re-election, the NC had considered the contributions and performance of each Director, taking into account his attendance and participation at Board and Board committee meetings.

All Directors retiring by rotation have consented to continue in office and have offered themselves for re-election at the Company's AGM.

Both Mr Rolando C Gapud and Mr Benedict Kwek Gim Song are not substantial shareholders nor are they directly associated to any substantial shareholder or 10% shareholder of the Company.

For 2013, the NC had initiated a review on the succession planning of Board members, CEO and Key Executives of the Company. The Company has in place a succession plan, with a portfolio of well-trained candidates to assume the responsibilities of Key Executives in the event of an immediate vacancy.

The NC had in 2012 implemented an evaluation process to assess the effectiveness of the NC as a whole. The evaluation process is undertaken as an internal exercise and involves NC members completing a questionnaire covering areas relating to:

- Memberships & appointments
- Conduct of NC meetings

- Trainings and resources available
- Reporting to the Board
- Process for Selection and appointment of new Directors
- Nomination of Directors and re-election
- Independence of Directors
- Board performance evaluation
- Succession planning
- Multiple Board representations
- Standards of conduct
- Communication with shareholders

The evaluation process takes into account the views of each NC member and provides an opportunity for the NC to give constructive feedback on the workings of the NC including procedures and processes adopted and if these may be improved upon.

The evaluation exercise would continue to be carried out by the NC on an annual basis.

## **Principle 5**

### ***Board Performance***

The Board has, through the NC, implemented an annual evaluation process to assess the effectiveness of the Board as a whole. The evaluation process is undertaken as an internal exercise and involves Board members completing a questionnaire covering areas relating to:

- Board composition
- Information to the Board
- Board procedures
- Board accountability
- Communication with CEO and Key Executives
- Succession planning of Key Executives
- Standards of conduct by the Board

The evaluation process takes into account the views of each Board member and provides an opportunity for Directors to provide constructive feedback on the workings of the Board including its procedures and processes and if these may be improved upon.

An evaluation exercise was carried out in the financial year under review.

Led by the Chairman, this collective assessment was conducted by means of a confidential questionnaire completed by each Director, which is collated, analysed and discussed with the NC and the Board with comparatives from the previous year. Recommendations to further enhance the effectiveness of the Board are implemented, as appropriate.

The NC had conducted a performance evaluation of the Board for 2013 and determined that all Directors had contributed effectively and had demonstrated full commitment to their roles. No external facilitator had been engaged by the Board for this purpose.

## **Principle 6**

### ***Access to Information***

Management provides the Board with timely and complete information prior to Board meetings and on an ongoing basis. These include relevant information and explanatory notes for matters that are presented to the Board, such as budgets and forecasts.



At Board meetings, the Group's actual results are compared with budgets, and material variances are explained. The strategies and forecasts for the following months are discussed and approved as appropriate.

The Directors have separate and independent access to Management and the Company Secretary. The Company Secretary is responsible for ensuring that Board procedures are followed and that applicable rules and regulations are complied with.

The Company Secretary attends and prepares minutes of all Board and Board committee meetings. She assists the Chairman in ensuring that Board procedures are followed and regularly reviewed to ensure the effective functioning of the Board, and that the Company's Memorandum and Articles of Association and relevant rules and regulations are complied with.

The Company Secretary ensures the flow of qualitative information within the Board and its committees and between senior Management and the Non-Executive Directors. She is the primary channel of communication between the Company and the SGX-ST.

The Company Secretary advises newly-appointed Directors on their duties and obligations as Directors, the Group's governance practices, and relevant statutory and regulatory compliance matters, as part of an orientation programme. In addition, she assists with the professional development and training of Board members as appropriate.

The appointment and the removal of the Company Secretary is a matter for the Board.

Aside from access to the advice and services of Management and the Company Secretary, the Directors may, in appropriate circumstances, seek independent professional advice concerning the Company's affairs at the Company's expense.

## **Remuneration Matters**

### **Principle 7**

#### ***Procedures for Developing Remuneration Policies***

The RSOC was set up on 7 February 2003 and currently comprises the following members, a majority of whom including the Chairman, are Independent Directors:

Mr Godfrey E Scotchbrook	Chairman & Independent Director
Mr Edgardo M Cruz, Jr	Executive Director
Mr Rolando C Gapud	Non-Executive Director
Mr Benedict Kwek Gim Song	Lead Independent Director
Mr Patrick L Go	Independent Director

The Board is of the view that the inclusion of an Executive Director in the RSOC would facilitate discussions at the RSOC meetings.

The RSOC's principal function is to ensure that a formal and transparent procedure is in place for fixing the remuneration packages of the Directors as well as Key Executives of the Group. It is at liberty to seek independent professional advice as appropriate.

Under its TOR, the RSOC is responsible for reviewing and recommending a remuneration framework for the Board and the Company's Key Senior Executives. The RSOC assumed the role of the Employee Share Option Plan Committee, previously responsible for administering the Del Monte Pacific Executive Stock Option Plan, the Del Monte Pacific Restricted Share Plan and the Del Monte Pacific Performance Share Plan. The RSOC considers all aspects of remuneration - Director's fees,

salaries, allowances, bonuses, options, share awards and other benefits-in-kind. All remuneration matters are ultimately approved by the Board.

In conjunction with the review of remuneration matters of the Company's Key Executives, the RSOC works with the Company's human resource department in reviewing individual performance appraisal reports and benchmark studies conducted by Management.

The RSOC's recommendation for Directors' fees had been made in consultation with the Chairman of the Board and had been endorsed by the entire Board, following which the recommendation is tabled for shareholders' approval at the Company's AGM. No member of the RSOC or the Board participated in the deliberation of his own remuneration.

During the year in review, the RSOC held four (4) meetings.

The RSOC had in 2012 implemented an evaluation process to assess the effectiveness of the RSOC as a whole. The evaluation process is undertaken as an internal exercise and involves RSOC members completing a questionnaire covering areas relating to:

- Memberships & appointments
- Conduct of RSOC meetings
- Trainings and resources available
- Scope of remuneration matters reviewed
- Reporting to the Board
- Standards of conduct
- Communication with shareholders

The evaluation process takes into account the views of each RSOC member and provides an opportunity for the RSOC to give constructive feedback on the workings of the RSOC including procedures and processes adopted and if these may be improved upon.

The evaluation exercise would continue to be carried out by the RSOC on an annual basis.

## **Principle 8**

### ***Level and Mix of Remuneration***

The remuneration of the Company's Directors and Key Executives has been formulated to attract, retain and motivate these Executives to run the Company successfully.

Where appropriate, the RSOC reviews the service contracts of the Company's Executive Directors and Key Management. The compensation commitments in service contracts are reviewed periodically and notice periods for termination are also reviewed to ensure that they are not excessively long.

In reviewing the recommendation for Non-Executive Directors' remuneration for 2013, the RSOC continued to adopt a framework, based on guidelines of the Singapore Institute of Directors, which comprises a base fee, fees for membership on Board committees, as well as fees for chairing Board committees. The fees take into consideration the amount of time and effort that each Board member is required to devote to their role.

The compensation structure for Key Executives of Group subsidiaries consists of two key components - fixed cash and a short term variable bonus. The fixed component includes salary, pension fund contributions and other allowances. The variable component comprises a performance-based bonus which is payable upon the achievement of individual and corporate performance targets.

The Group's Directors and officers had participated in the Company's Executive Stock Option Plan 1999 ("Scheme"), as amended. The Scheme is a share option incentive plan which serves to reward and motivate Group Directors, Executives and managerial personnel to strive for higher performance for the Company's growth and success. The Scheme, which had a 10-year duration, ended in July 2009.

The Company has in place two other share plans - the Restricted Share Plan ("RSP") and the Performance Share Plan ("PSP") (collectively the "Share Plans"). These are also administered by the RSOC. The RSP and PSP are long-term incentive schemes based on participants achieving pre-set operating unit financial goals, individual performance, as well as achieving corporate financial goals in the case of the PSP.

The purpose of these plans is to increase the Company's flexibility and effectiveness in its continuing efforts to reward, retain and motivate employees, currently targeted at Executives at key positions, to excel in their performance. These are also designed to align the interest of these Executives with those of shareholders.

Under the Share Plans, shares are delivered after the participant has served the Group for a specific period or delivered after a further period beyond completion of prescribed performance targets.

The aggregate number of shares which may be offered under the Share Plans should not exceed 10% of the Company's total issued capital. The terms of Share Plans are described in more detail in the Directors' Report.

The RSOC had in 2012 considered the recommendations of the 2012 Code to implement a scheme to encourage Non-Executive Directors to hold shares in the Company, so as to better align the interests of the Non-Executive Directors with the interests of Shareholders.

The Company had adopted a policy for Non-Executive Directors to purchase shares (within three years from the adoption of the policy or the date of their appointments to acquire a number of shares in the Company having an investment value that is equal to at least one year's annual base retainer fees) and to hold such shares for as long as they remain as Directors of the Company.

## **Principle 9**

### ***Disclosure on Remuneration***

The remuneration of Directors and the CEO are disclosed in bands of S\$250,000/- with a maximum disclosure band of S\$500,000/- and above.

The remuneration of the top five Key Executives are similarly disclosed in bands of S\$250,000/- with a maximum disclosure band of S\$500,000/- and above.

Although the disclosure is not in compliance with the recommendation of the 2012 Code, the Board is of the view that given confidentiality and commercial sensitivity attached to remuneration matters, disclosure in bands of S\$250,000/- in excess of S\$500,000/- will not be provided. In addition, for personal security reasons, the names of the Company's top five Key Executives are not disclosed.

There is no immediate family member (as defined in the Listing Manual of the SGX-ST) of a Director or the CEO in the employment of the Company whose annual remuneration exceeds S\$150,000 during the year.

## DISCLOSURE ON REMUNERATION OF DIRECTORS FOR 2013

REMUNERATION BANDS AND NAMES OF DIRECTORS	FIXED SALARY/ CONSULTANCY FEES %	DIRECTOR FEES %	VARIABLE INCOME / BONUS %	BENEFITS IN KIND %
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### EXECUTIVE DIRECTORS

#### Above S\$500,000

Mr Joselito D Campos, Jr	63	4	33	-
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#### S\$250,000 to below S\$500,000

Mr Edgardo M Cruz, Jr	76	15	6	3
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### NON-EXECUTIVE DIRECTORS

#### Below S\$250,000

Mr Rolando C Gapud	-	100	-	-
Mr Patrick L Go	-	100	-	-
Dr Emil Q Javier <sup>1</sup>	54 <sup>1</sup>	44	2	-
Mr Benedict Kwek Gim Song	-	100	-	-
Mr Godfrey E Scotchbrook	-	100	-	-

Notes:

<sup>1</sup> Refers to consultancy fees

<sup>2</sup> Details of the share options and share awards granted to each Director are shown in the Directors' Report

## DISCLOSURE ON REMUNERATION OF TOP FIVE KEY EXECUTIVES<sup>1</sup> FOR 2013

REMUNERATION BANDS AND NUMBER OF KEY EXECUTIVES	FIXED SALARY %	VARIABLE INCOME / BONUS %	BENEFITS IN KIND %
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#### Above S\$500,000

1	35	64	1
1	93	2	5

#### S\$250,000 to below S\$500,000

1	89	10	1
1	84	15	1

#### Below S\$250,000

1	88	5	7
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Notes:

<sup>1</sup> Key Executives who are not Directors

<sup>2</sup> Details of the share awards granted to each Key Executive are shown in the Directors' Report

## **Accountability and Audit**

### **Principle 10**

#### ***Accountability***

There are in place comprehensive management reporting disciplines and structured financial approval authorities to govern the implementation of agreed Company policies and Board decisions, including the day-to-day management of the Group's operating units.

For effective monitoring of the Group's business and affairs, management and financial information are provided to the Board. Information such as disclosure documents, quarterly results, profit and loss statements, cash flow statements, working capital requirements and borrowing levels are presented using comparative figures between actual results, budgeted levels and prior year's results.

The Group's annual budget is reviewed and approved by the Board. A strategic plan, which defines business development goals and overall business objectives, is prepared and updated periodically.

Based on Management's reports, the Board provides a balanced and fair assessment of the Company's performance, position and prospects for interim reports, other price sensitive public reports and other reports to regulators as required.

### **Principle 11**

#### ***Internal Controls***

The Group maintains an effective system of internal controls addressing financial, operational, compliance and information technology risks. These controls are designed to provide reasonable assurance as to the effectiveness and efficiency of operations, reliability of financial reporting, and compliance with applicable laws and regulations.

The effectiveness of these controls is subject to review by the Group's Internal Audit department and is monitored by the AC. In addition, the Company's external auditors also review the effectiveness of the Group's key internal controls as part of their audit for the year with respect to financial reporting. Significant non-compliance in internal controls, together with recommendations for improvement, is reported to the AC. A copy of this report is also issued to the relevant department for follow-up action.

Risk assessment and evaluation takes place as an integral part of the annual operating plan ("AOP"). Having identified key risks to the achievement of the Group's AOP, mitigating actions are formulated in respect of each significant risk. Identified risks are also included and monitored in the corporate risk register, and mitigating measures are followed up. The approach to risk management is set out in the Risk Management section on Note 29 of this Annual Report.

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, and reviews performed by management, various Board Committees and the Board, the AC and the Board are of the opinion that the Group's internal controls, addressing financial, operational, compliance and information technology risks, were adequate as at 31 December 2013.

The Board had received written confirmation from the CEO and the Chief Financial Officer (a) that the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances; and (b) that the Company's risk management and internal control systems are effective.

The Board will, on a continuing basis, endeavour to further enhance and improve the Company's system of internal controls and risk management policies.

## **Principle 12**

### ***Audit Committee***

The AC was set up on 9 July 1999 and currently comprises the following members, a majority of whom including the Chairman, are Independent Directors:

Mr Benedict Kwek Gim Song	Chairman & Lead Independent Director
Mr Edgardo M Cruz, Jr	Executive Director
Mr Rolando C Gapud	Non-Executive Director
Mr Patrick L Go	Independent Director
Mr Godfrey E Scotchbrook	Independent Director

The Board is of the view that the inclusion of an Executive Director in the AC would facilitate discussions at the AC meetings.

The members of the AC are highly qualified with at least two members having the requisite financial management experience and expertise.

In 2011, the AC had implemented an evaluation process to assess the effectiveness of the AC as a whole. The evaluation process is undertaken as an internal exercise and involves AC members completing a questionnaire covering areas relating to:

- Memberships & appointments
- Conduct of AC meetings
- Trainings and resources available
- Financial reporting processes
- Financial & operational internal controls
- Risk management systems
- Internal & external audit processes
- Whistle-blowing reporting processes
- AC's relationship with the Board

The evaluation process takes into account the views of each AC member and provides an opportunity for the AC to give constructive feedback on the workings of the AC including procedures and processes adopted and if these may be improved upon.

The evaluation exercise would continue to be carried out by the AC on an annual basis.

Led by the AC Chairman, a summary of findings prepared based on responses from the completed questionnaires was discussed with feedback noted.

Under its TOR, the AC reviews the scope and results of the audit and its cost effectiveness. The AC also ensures the independence and objectivity of the external auditors. Likewise, it reviews the non-audit services provided by the Company's external auditors. In the year in review, the AC had reviewed the audit and non-audit services of the external auditors and was satisfied that the auditors continue to be independent.

The AC also reviews significant financial reporting issues so as to ensure the integrity of the Company's financial statements and any announcements relating to the Company's financial performance. The AC further conducts periodic reviews of all interested persons transactions.

During the year in review, there were no material contracts entered into by the Company and its subsidiaries involving the interests of its CEO, Directors or controlling shareholders.



The AC has the authority to investigate any matter within its TOR, has unrestricted access to Management and the Head of the Internal Audit department, and has full discretion to invite any Director or Executive Officer to attend its meetings.

The AC monitors the adequacy and effectiveness of the Group's internal controls system and internal audit function. It has set in place arrangements to ensure independent investigation of matters such as improprieties in financial reporting.

A Whistleblower Policy has been in place since 2004 to promote the highest standards of business and personal ethics in the conduct of the Group's affairs. As representatives of the Group, officers and employees must practice honesty and integrity and strictly comply with all applicable laws, rules and regulations.

The Policy aims to deter and uncover corrupt, illegal, unethical, fraudulent or other conduct detrimental to the interest of the Group committed by officers and employees as well as third parties/any other persons such as suppliers and contractors. The Group encourages its officers and employees, suppliers and contractors to provide information that evidences unsafe, unlawful, unethical, fraudulent or wasteful practices. It does not disregard anonymous complaints.

This policy enables the Group to effectively deal with reports from whistleblowers in a manner that will protect the identity of the whistleblower and provide for the appropriate use of the information provided. It also establishes the policies for protecting whistleblowers against reprisal by any person internal or external to the Company and provide for the appropriate infrastructure including the appointment of a "Whistleblower Protection Officer", a "Whistleblower Investigations Officer" and alternative means of reporting.

The Board, together with the Chairman of the AC, had appointed a Protection Officer as well as an Investigations Officer to administer the Company's Whistleblower programme.

The AC also makes recommendations to the Board on the appointment, re-appointment and removal of the external auditors including the remuneration and terms of engagement of the external auditors.

In appointing the external auditors for the Company and its subsidiaries, the Group has complied with Rule 712 of the SGX Listing Manual in having appointed a suitable auditing firm to meet its audit obligations, and one that is registered with the Accounting and Corporate Regulatory Authority of Singapore ("ACRA"). The Group has also complied with Rule 715 in having engaged the same auditing firm based in Singapore to audit its Singapore-incorporated subsidiaries and significant associated companies, and for having appointed suitable auditing firms for its significant foreign-incorporated subsidiaries and associated companies.

The AC meets with the Group's external auditors and with the head of the Internal Audit department without the presence of Management at least once a year. During the year in review, the AC held five (5) meetings.

### **Principle 13**

#### ***Internal Audit***

The Group's Internal Audit department is staffed by trained personnel with appropriate segregation of duties. The head of Internal Audit reports functionally to the AC and administratively to the CEO. Majority of the Group's auditors are Certified Public Accountants and are members of the Institute of Internal Auditors-Philippines.

This department commands a respectable standing within the Company and is responsible for reviewing the risk management, control and governance processes to determine whether these are adequate and effectively implemented.

It is the Group's policy to support the Internal Audit department in complying with the International Professional Practices Framework set by The Institute of Internal Auditors.

The AC is of the view that the Company has an adequate internal audit function.

#### **Principle 14** ***Shareholder Rights***

The Group treats all shareholders fairly and equitably, and recognises, protects and facilitates the exercise of shareholders' rights. Moreover, the Group continually reviews and updates such governance arrangements.

Shareholders are informed of changes in the Company's business that are likely to materially affect the value of the Company's shares.

The Group ensures that shareholders have the opportunity to participate effectively in and vote at General Meetings. Shareholders are informed of the rules, including voting procedures, that govern General Meetings.

The Memorandum & Articles of Association of the Company does not allow corporations which provide nominee or custodial services to appoint more than two proxies to vote. At present, only the Central Depository (Pte) Ltd is permitted to appoint more than two proxies. The Company, does however, allow non-shareholders to attend the AGM as observers.

As part of the Company's ongoing effort to improve investor relations, it will continue to review and update governance arrangements with stakeholders. The Company also benchmarks against peers and industry best practices by having the relevant executives attend seminars and forums, joining IR organisations, and keeping abreast of the 2012 Code and similar guidelines and recommendations.

#### **Principle 15** ***Communication with Shareholders/Investor Relations***

The Group is committed to engaging its stakeholders and providing easy and regular access to timely, effective, fair, pertinent and accurate information about the Company, in clear language. The Group has an Investor Relations policy that clearly articulates and promotes this.

The Group provides descriptive and detailed disclosure whenever possible and avoids boilerplate disclosure, and immediately announces any material information known to the Company concerning DMPL or any of its subsidiaries or associated companies.

Material information are disclosed to all shareholders and the investing community equally via the Singapore Exchange ("SGX") and Philippine Stock Exchange ("PSE") portals (ie no selective disclosure), including the Company's financial position, performance, ownership, strategies, activities and governance.

The Company observes a closed-window period of two weeks prior to the announcement of its quarterly results and one month prior to the announcement of its full year results. During this period, the Company does not meet nor communicate with the investing community to ensure no selective disclosure is made.

The Company announces its financial results on a quarterly basis within the prescribed timeframe and holds joint briefings with the investing community on its half-year and full-year performance in an accessible central location. Key Executives are present during the briefings.

The Management, Discussion and Analysis (MDA) report, press release and presentation on the Company's financial results are disseminated through the SGX and PSE portals, the Company's email alerts and website all on the same day.

The Company strengthens relationships with the investing community and solicits their views through one-on-one meetings, participation in at least two annual conferences, forums and road shows organised by stock broking and investing companies. In 2013, the Group participated in nine conferences organised by DBS, CLSA, JP Morgan, HSBC, CIMB, Macquarie and RHB in Singapore, Bangkok, Hong Kong and Kuala Lumpur; road shows organised by Religare, DBS and CLSA in Philippines, Singapore, Hong Kong and London; and met with 713 investors and brokers, including conference calls.

The Company organises trips to its plantation and cannery, as well as trade checks, for the investing community, providing them with firsthand appreciation and understanding of the Company's operations and markets.

The corporate website ([www.delmontepacific.com](http://www.delmontepacific.com)) has a dedicated and comprehensive IR section that is user-friendly with easily downloadable and updated press releases, announcements, quarterly reports, presentations and annual reports. Announcements are uploaded as soon as they are released to the SGX and PSE portals.

The following are also included in the IR site: IR policy, IR calendar, Next events, Dividend policy and payout details, Bio-data of Directors and Senior Management, and Corporate Governance. The following are uploaded in other sections of the website: Sustainability and Code of Business Ethics.

The IR email address ([jluy@delmontepacific.com](mailto:jluy@delmontepacific.com)) and telephone number (+65 6594 0980), as well as the share registrar's details, are listed prominently on the IR homepage. DMPL's IR manager is accessible and available through the IR contact details listed on its IR homepage and annual report. The IR team endeavours to reply to emails and requests within a day.

The Company is committed to providing easily accessible, timely and relevant information. To maintain an open channel of communication, the Company has an email alert system whereby emails on its developments and updates are sent out to investors on a regular basis. Such information is also announced to the public via the SGX and PSE portals.

Various IR and communication modes are employed by the Company to establish and maintain frequent engagement and regular dialogue with the investing community, not just for the Company to provide them with information but also to gather their feedback and address their concerns. Insights gathered are taken and where appropriate, acted upon.

DMPL is guided by strong principles grounded on the guidelines of the Code of Corporate Governance and the SGX Listing Manual to strengthen stakeholder relations. DMPL's IR is guided by the principles of trust; good corporate governance; transparency, openness and quality of disclosure; fairness; timeliness; proactiveness and engagement; accessibility; employment of information technology, and continuous improvement.

The Company is pleased to report that it received from the Singapore Corporate Awards the Best Annual Report (Silver) award in 2013, (Bronze) award in 2012 and 2010, and Best Investor Relations (Gold) award in 2011 (for companies with a market capitalisation of between S\$300 million to less than S\$1 billion). The Company is also honoured to receive from the Securities Investors Association (Singapore) the 2013 Runner-Up for Most Transparent Company under the Foreign Listings Category of the Singapore Investors' Choice Award.

The Company's dividend payment policy is to distribute a minimum of 33% of full year profit but this is subject to review by the Board in light of the Company's recent acquisition of Del Monte Foods, Inc in the US. The dividend policy and terms are provided in the Company's website.

## **Principle 16**

### ***Conduct of Shareholder Meetings***

DMPL encourages shareholder participation at General Meetings and ensures that the venue for General Meetings is in a central location easily accessed by public transportation.

Shareholders have the opportunity to participate effectively and to vote in the AGMs/General Meetings either in person or by proxy.

Resolutions on each distinct issue are tabled separately at General Meetings.

In General Meetings, shareholders are given the opportunity to communicate their views and direct questions to Directors and Senior Management regarding the Company. All Directors, in particular the Chairman of the Board and the Chairpersons of Board Committees, and the external auditors are present to assist the Board in addressing shareholders' questions.

For greater transparency, the Company had since 2013 instituted electronic poll voting and all resolutions are put to vote by electronic poll at its AGMs and General Meetings. Announcement of the detailed results of the number of votes cast for and against each resolution and the respective percentages is also made on the same day.

### **Dealings with Securities**

In 2013, the Company adopted and implemented a Securities Dealings Policy (which replaces and incorporates the guidelines set out in the Best Practices on Securities Transactions adopted by the Company in 2003) to govern dealings by Directors, Key Management Personnel and employees in the Company's securities. With this policy, the Directors, Key Management Personnel and their associates are required to seek the approval of the Chairman/Board before dealing in the Company's shares.

The Group's employees had been advised that it is an offence to deal in the Company's securities when the officers (Directors and employees) are in possession of unpublished material price-sensitive information. The officers are also discouraged from dealing in the Company's securities on short-term considerations.

The Board and the Group's officers and staff are not allowed to deal in the Company's securities during the period commencing two weeks before the announcement of the Company's financial results for each of the first three quarters of its financial year; and one month before the announcement of the Company's full-year financial results. This restriction ends one day after the Company's announcements of the relevant results.

**DEL MONTE PACIFIC LIMITED**

## **Management Discussion and Analysis of Audited Financial Condition and Results of Operations for the Full Year Ended 31 December 2013**

### **ACCOUNTING POLICIES**

The accounting policies and method of computation adopted are consistent with those used in the most recently audited financial statements, except for the following accounting standards, amendments to standards and interpretation that are effective for annual reporting periods beginning 1 January 2013:

Amendment to IAS 1	Presentation of Financial Statements
Amendment to IAS 16	Classification of servicing equipment
IAS 19 (revised 2011)	Employee Benefits
IAS 27	Separate Financial Statements
IAS 28 (revised 2011)	Investments in Associates and Joint Ventures
Amendments to IAS 32	Financial Instruments: Presentation – Tax effect of distribution to holders of equity instruments
Amendments to IAS 34	Interim financial reporting and segment information for total assets and liabilities
Amendments to IFRS 7	Offsetting Financial Assets and Financial Liabilities
IFRS 10	Consolidated Financial Statements
IFRS 11	Joint Arrangements
IFRS 12	Disclosures of Interests in Other Entities
IFRS 13	Fair Value Measurement

The Group has not applied the following accounting standards (including its consequential amendments) and interpretations that have been issued but will be effective for the financial year beginning on or after 1 January 2014.

Amendment to IAS 32	Offsetting Financial Assets and Financial Liabilities
Amendment to IAS 36	Recoverable amount disclosure for non-financial assets
IFRS 9	Financial Instruments
IFRIC 21	Levies

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the “Group”) that are of a forward looking nature and are therefore based on management’s assumptions about future developments. Such forward looking statements are typically identified by words such as ‘believe’, ‘estimate’, ‘intend’, ‘may’, ‘expect’, and ‘project’ and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers’ performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group’s future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

### Review of Operating Performance for FY 2013

Group turnover for 2013 grew by 7% to a record US\$492.2 million from US\$459.7 million driven by better performance for the Del Monte brand in the Philippines and the Indian subcontinent, as well as S&W in Asia and the Middle East.

Sales in the Philippine market rose 4% due to favourable mix, better prices and higher volume. Major product categories registered growth, most notably the processed fruit and canned beverage segments.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

The non branded business generated sales of US\$155.7 million, 12% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

Gross profit rose 2% to US\$115.6 million due to better prices, sales mix, and volume improvements. Tinplate and sugar costs were lower.

Operating profit dropped to US\$27.5 million from US\$49.7 million due to one-off transaction fees of US\$25.3 million relating to the acquisition of the consumer food business of Del Monte Corporation in the United States, which has been renamed Del Monte Foods, Inc. Adding back these non-recurring fees plus the one-off US\$1.2 million of listing fees in the Philippines, operating profit would have been US\$54.2 million, or 9% higher than prior year.

Net profit declined to US\$16.1 million from US\$32.0 million due to the one-off transaction fees of US\$16.6 million net of tax. Adding back these non-recurring fees and the one-off US\$1.0 million of listing fees in the Philippines, net profit would have been US\$33.9 million, or 6% higher than prior year.

Operating cash flow was lower at US\$27.8 million compared to US\$19.5 million in the prior year period as a result of changes in working capital.

Capital expenditures were US\$24.7 million, higher than prior year's US\$17.3 million due to new projects such as the expansion of the canned juice line in the Philippines. The Group also spent for revenue enhancement, cost and operations improvement, as well as for regulatory and sustainability objectives.

### Variance from Prospect Statement

The full year 2013 results – without the non recurring expenses - were in line with earlier guidance that the Group's 2013 profits are expected to be better compared to that of the same period last year.

### Subsequent Event – Acquisition of the Consumer Food Business of Del Monte Corporation

On 18 February 2014, Del Monte Pacific Ltd (DMPL or the Group) completed the purchase of the consumer food business from Del Monte Corporation for US\$1.675 billion subject to working capital adjustments. The U.S. consumer food business has been renamed Del Monte Foods, Inc (DMFI).

This acquisition will transform DMPL into a global branded food and beverage company, quadrupling sales from the current US\$500 million level to more than US\$2 billion. The branded business will then generate 80% of the enlarged group's turnover.

This acquisition adds significant scale and reach into new market segments for the Company, a longtime supplier of processed pineapple to the US market, through a strong portfolio of leading packaged consumer food brands. DMFI's portfolio of iconic brands – Del Monte, S&W, Contadina and College Inn - includes No. 1 market position in the branded canned fruits and vegetables market and No. 2 position in the canned tomato and broth categories in the United States. In fiscal year 2013, the portfolio generated US\$1.8 billion in sales and US\$164 million in EBITDA.

The deal was financed partly by bridging loans for the closing. The final financing structure provides for a total equity investment of US\$705 million into DMFI of which US\$605 million are in the form of fresh capital and the balance from loans.

### Business Outlook

The Group expects to generate higher earnings on a recurring basis in the first quarter of 2014 but expects to report a lower non-recurring net income due to one-off transaction fees in closing its US\$1.675 billion acquisition. The U.S. business will be consolidated from the acquisition closing onwards, i.e. from 18 February 2014. DMPL plans to align its fiscal year with that of Del Monte Foods, Inc (May to April financial year), which is expected to account for about 80% of the Enlarged Group's sales.

Group earnings will improve in the new financial year 2015 (May 2014-April 2015) as it drives both topline growth across its key markets in the USA, the Philippines and rest of Asia, optimises synergies and manages cost actively.

### Review of Turnover, Gross Profit and Operating Profit

#### **Branded**

For the full year ended 31 December 2013

In US\$'000	Branded		
	2013	2012 (Restated)	% Chg
Turnover	336,434	320,868	4.9
Gross Profit	101,281	96,859	4.6
Gross Margin (%)	30.1	30.2	(0.1ppt)
Operating Profit - recurring	50,107	44,254	13.2
Operating Margin (%)	14.9	13.8	1.1ppts
Operating Profit – non recurring	31,828	44,254	(28.1)
Operating Margin (%)	9.5	13.8	(4.3ppts)

Turnover in the branded business, which accounted for 68% of the Group's turnover in 2013, grew 5% to US\$336.4 million from US\$320.9 million on higher sales in all major categories in the Philippines as well as improved S&W sales.

Turnover in the Philippines rose 4% due to favourable mix, better prices and higher volume. Major categories registered growth, especially the processed fruit and canned beverage.

The S&W branded business delivered sales of US\$40.6 million, up by 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

Due to higher volume, improved pricing and mix as well as cost improvements, gross profit for the branded segment improved by 5% to US\$101.3 million, while recurring operating profit rose 13% to US\$50.1 million. Operating margin increased to 14.9% from 13.8% in the prior year.



## Non Branded

For the full year ended 31 December

In US\$'000	Non Supply Contract						Supply Contract			Total		
	Asia Pacific			Europe and North America						Non Branded Business		
	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg
Turnover	25,076	21,747	15.3	71,038	56,073	26.7	59,629	61,023	(2.3)	155,743	138,843	12.2
Gross Profit	6,265	5,128	22.2	1,631	6,509	(74.9)	6,433	4,303	49.5	14,329	15,940	(10.1)
Gross Margin (%)	25.0	23.6	1.4ppt	2.3	11.6	(9.3ppts)	10.8	7.1	(3.7ppts)	9.2	11.5	(2.3ppts)
Op Profit – recurring	3,318	3,223	2.9	(2,275)	2,287	nm	3,067	(96)	nm	4,110	5,414	(24.1)
Op Margin (%)	13.2	14.8	1.6ppts	(3.2)	4.1	nm	5.1	nm	nm	2.6	3.9	(1.3ppts)
Op Profit – non recurring	1,955	3,223	39.3	(6,134)	2,287	nm	(173)	(96)	(80.2)	(4,352)	5,414	nm
Op Margin (%)	7.8	14.8	(7.0ppts)	nm	4.1	nm	nm	nm	nm	(2.8)	3.9	nm

The Group's turnover of non branded business accounted for 32% of Group sales in 2013, up from 30% in 2012. Turnover for non branded segment increased by 12% to US\$155.7 million from US\$138.8 million due to higher sales of processed pineapple and tropical mixed fruit products. However, gross profit was down 10% to US\$14.3 million and recurring operating profit lower by 24% to US\$4.1 million mainly due to weakness of the cyclical pineapple juice concentrate price.

### Financial Resources and Liquidity

Cash and cash equivalents comprise cash balances and restricted cash. As at 31 December 2013, the Company has US\$ 132.9 million, higher than prior year's US\$ 24.6 million. Higher cash is mainly coming from borrowings. The Company deposited US\$100 million into an escrow account, which could be released to Del Monte Corporation ("DMC") in the event that the Company does not complete the Acquisition under certain circumstances. The Acquisition was completed on 18 February 2014 (Note 35) and this amount forms part of the purchase consideration in the Acquisition.

Trade and Other Receivables amount to US\$115.1 million, higher than 2012 by US\$12.7 million, which is mainly due to timing of collection of receivables. Increase may be further broken down into the following: increase by US\$7.0 million from trade receivables and increase by US\$5.7 million due to deposits, prepayments and other receivables.

Inventories declined from US\$113.5 million in 2012 to US\$98.2 million in 2013. Said decrease is mainly due to timing of purchase.

Biological assets, including non-current portion, increased from US\$108.1 million in 2012 to US\$111.5 million in 2013 due to higher cycled growing crop costs from increased acreage and increase in population of livestock.

Consolidated total assets reached US\$617.6 million as at 31 December 2013.

Trade and Other Payables increased by US\$10.5 million from prior year's US\$94.0 million to US\$104.5 million in 2013. Increase is mainly driven by accrued expenses, advances from suppliers and other payables.

Non-current financial liabilities declined to US\$12.3 million from 2012's US\$15.7 million due to lower borrowings from repayment of loans. Current financial liabilities increased to US\$265.4

million from prior year's US\$125.9 million due to working capital requirements and new loans related to the purchase of Del Monte Foods, Inc.

Consolidated total liabilities as at 31 December 2013 is US\$389.3 million.

### Share Capital

Total shares outstanding remain at 1,296,600,071 as of 31 December 2013 (31 December 2012: 1,080,222,494). Share capital remains at US\$13.0 million (31 December 2012: US\$10.8 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

<b>Date of Grant</b>	<b>Options</b>	<b>Share Awards</b>	<b>Recipient(s)</b>
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	-	1,611,000	CEO
12 May 2009	-	3,749,000	Key Executives
29 April 2011	-	2,643,000	CEO
21 November 2012	-	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	-	688,000	Executive/Non-Executive Directors

The number of shares outstanding includes 900,420 shares held by the Company as treasury shares as at 31 December 2013 (31 December 2012: 1,558,700). Please refer to the table below for the purchase and transfers of treasury shares in 2012 and 2013. However, there was no sale, disposal and cancellation of treasury shares during the period and as at 31 December 2013.

<b>Movement of Treasury Shares</b>		<b>Treasury Shares</b>
As at 31 Dec 2012	Beginning balance	1,558,700
28 February 2013	Purchase of treasury shares	2,104,000
1 March 2013	Purchase of treasury shares	123,000
4 March 2013	Purchase of treasury shares	199,000
13 March 2013	Transferred in connection with the exercise of share options	(200,000)
22 March 2013	Transferred in connection with the exercise of share options	(200,000)
1 April 2013	Transferred in connection with the exercise of share options	(400,000)
6 May 2013	Purchase of treasury shares	254,000
7 May 2013	Purchase of treasury shares	125,000
14 May 2013	Purchase of treasury shares	258,000
14 May 2013	Transferred in connection with the vesting of 1,057,200 shares out of the 2,643,000 shares awarded on 29 April 2011 plus the bonus shares of 211,440 granted on 30 April 2013.	(1,268,640)
14 May 2013	Transferred in connection with the vesting of 1,377,200 shares out of the 3,749,000 shares awarded on 12 May 2009 plus the bonus shares of 275,440 granted on 30 April 2013.	(1,652,640)
<b>At 31 Dec 2013</b>	<b>Ending balance</b>	<b>900,420</b>

### Dividends

On 12 August 2013, the Board declared an interim dividend of US\$0.0062 per share which represents a 50% payout of 2013 net profit. With the acquisition in the US, the Board adopted a prudent approach and will not be declaring a final dividend for 2013.

Interested Person Transactions

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000  For the three months and for the year ended 31 Dec	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
	2013	2012	2013	2012
	NIL	NIL	NIL	NIL

Rule 704(13)

The Board of Directors of DMPL has appointed Ms. Jeanette Naughton and Mr. Alvin Lim to the Board of its principal subsidiary, Del Monte Foods, Inc. (DMFI) effective 26 February 2014.

Ms. Jeanette Naughton is the daughter of Mr. Joselito Campos, Jr., the Managing Director and Chief Executive Officer of DMPL and a Director and Vice Chairman of DMFI.

**Key Performance Indicators**

The following are the major performance measures that the Group uses. Analyses are employed by comparisons and measurements based on the financial data of the current period against the same period of previous year.

	<b>December 2013</b>	<b>December 2012 (Restated)</b>	<b>December 2011 (Restated)</b>
<u>Liquidity:</u>			
Current Ratio	1.2	1.5	1.5
<u>Solvency:</u>			
Net Debt to Equity Ratio	63.4	46.7	40.0
Net Debt to Asset	23.4	26.3	21.2
Asset to Equity Ratio	2.7	2.0	1.9

<b>KPI</b>	<b>Formula</b>
Current Ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$
Net Debt to Equity Ratio	$\frac{\text{Net Debt}}{\text{Equity} + \text{Non – controlling Interests}}$
Asset to Equity Ratio	$\frac{\text{Total Assets (Current + Noncurrent)}}{\text{Equity} + \text{Non – controlling Interests}}$
Net Debt to Asset Ratio	$\frac{\text{Net Debt}}{\text{Total Assets}}$



**Del Monte Pacific Limited  
and its Subsidiaries**  
Registration Number: 326349

Annual Report  
Year ended 31 December 2013

## Directors' Report

(Amounts in United States Dollar unless otherwise stated)

The Directors are pleased to present their report to the members together with the audited financial statements of Del Monte Pacific Limited (the "Company") and its subsidiaries (collectively, the "Group") comprising the statements of financial position, income statements, statements of comprehensive income and statements of changes in equity of the Company and the Group and the cash flow statements of the Group and Company for the financial year ended 31 December 2013.

## Directors

The Directors in office at the date of this report are as follows:

Mr Rolando C Gapud  
 Mr Joselito D Campos, Jr  
 Mr Edgardo M Cruz, Jr  
 Mr Patrick L Go  
 Dr Emil Q Javier  
 Mr Benedict Kwek Gim Song  
 Mr Godfrey E Scotchbrook

## Arrangements to enable Directors to acquire shares or debentures

Except as disclosed under the "Share Option and Incentive Plans" section of this report, neither at the end of, nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company, its subsidiaries or any other body corporate.

## Directors' interests

According to the registers kept by the Company, particulars of interests of Directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares in the Company are as follows:

### *Directors' Interest in Shares:*

	Direct interest			Deemed interest		
	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014
<b><u>The Company</u></b>						
<b>Ordinary shares of US\$0.01 each</b>						
Mr Rolando C Gapud	—	980,000	980,000	—	—	—
Mr Joselito D Campos, Jr	3,196,800	5,104,800	5,104,800	849,429,372	869,315,246	869,315,246
Mr Edgardo M Cruz, Jr	—	1,962,900	2,362,900	—	250,000	—
Mr Patrick L Go	—	—	—	—	—	—
Dr Emil Q Javier	67,700	358,240	358,240	—	37,000	—
Mr Benedict Kwek Gim Song	—	—	—	—	—	—
Mr Godfrey E Scotchbrook	—	—	—	—	—	—

**Directors' Interest in Options:**

	Direct interest			Deemed interest		
	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014
<b>Options to subscribe for ordinary shares at S\$0.627 per share between 07/03/2010 to 06/03/2018</b>						
Mr Rolando C Gapud*	400,000	—	—	—	—	—
Mr Joselito D Campos, Jr	—	—	—	—	—	—
Mr Edgardo M Cruz, Jr*	200,000	—	—	—	—	—
Mr Patrick L Go	200,000	240,000	240,000	—	—	—
Dr Emil Q Javier*	200,000	—	—	—	—	—
Mr Benedict Kwek Gim Song	250,000	300,000	300,000	—	—	—
Mr Godfrey E Scotchbrook	300,000	360,000	360,000	—	—	—

\* Mr Edgardo M Cruz, Jr and Dr Emil Q Javier had exercised the 200,000 options they each held, on 12 March 2013 and 20 March 2013 respectively, at a consideration of S\$125,400 each. Mr Rolando C Gapud had exercised the 400,000 options he held on 28 March 2013, at a consideration of S\$250,800.

On 30 April 2013, the Company approved the grant of 150,000 stock options, representing a 20% adjustment to the number of unexercised stock options previously granted. The exercise period therefore follows that of the options granted on 7 March 2008.

**Directors' Interest in Share Awards:**

	Direct interest			Deemed interest		
	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014
<b>Grant of 2,643,000 share awards at S\$0.485 per share with vesting period from 12/05/2011 onwards**</b>						
Mr Joselito D Campos, Jr	1,057,200	—	—	—	—	—

\*\* Up to 60% of share awards granted (i.e. 1,585,800 shares) was released on 12 May 2012. Remaining 40% of share awards granted (i.e. 1,057,200 shares) was released on 14 May 2013.

On 30 April 2013, the Company approved the grant of 211,440 share awards, representing a 20% adjustment to the number of unvested share awards previously granted.

	Direct interest			Deemed interest		
	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014	As at 1 Jan 2013	As at 31 Dec 2013	As at 21 Jan 2014
<b>Grant of 688,000 share awards at S\$0.84 per share vesting period from 22/08/2013 onwards***</b>						
Mr Rolando C Gapud	—	211,000	211,000	—	—	—
Mr Joselito D Campos, Jr	—	—	—	—	—	—
Mr Edgardo M Cruz, Jr	—	95,000	95,000	—	—	—
Mr Patrick L Go	—	95,000	95,000	—	—	—
Dr Emil Q Javier	—	71,000	71,000	—	—	—
Mr Benedict Kwek Gim Song	—	108,000	108,000	—	—	—
Mr Godfrey E Scotchbrook	—	108,000	108,000	—	—	—

\*\*\* Up to 60% of share awards granted (i.e. 412,800) will be released upon completion of vesting on or after 21 August 2016. Remaining 40% of share awards granted (i.e. 275,200 shares) will be released upon completion of vesting on or after 21 August 2017.

Except as disclosed in this report, no Director who held office at the end of the financial year had interests in shares, debentures, warrants, share options or share-based incentives of the Company, or of related corporations, either at the beginning of the financial year, or at the end of the financial year.

## **Directors' contractual benefits**

Except for salaries, bonuses and fees and those benefits that are disclosed in this report and in notes 28 and 34 to the financial statements, since the end of the last financial year, no Director has received or become entitled to receive, a benefit by reason of a contract made by the Company or a related corporation with the Director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

## **Share option and incentive plans**

The Del Monte Pacific Executive Stock Option Plan 1999 ("ESOP") of the Company was approved and amended by its shareholders at general meetings held on 30 July 1999 and 21 February 2002, respectively. No further options could be granted pursuant to the ESOP as it had expired on 24 July 2009. Any options granted by the Company prior to 24 July 2009 would continue to be valid for a period of 10 years from the date of the grant of options.

The Company's shareholders also approved the adoption of two share plans, Del Monte Pacific Restricted Share Plan ("Del Monte Pacific RSP") and Del Monte Pacific Performance Share Plan ("Del Monte Pacific PSP") (collectively the "Share Plans"), at a general meeting held on 26 April 2005. The Share Plans seek to increase the Company's flexibility and effectiveness in its continuing efforts to reward, retain and motivate employees, and are currently targeted at executives in key positions, to excel in their performance.

The ESOP and Share Plans are administered by the Remuneration and Share Option Committee ("RSOC") comprising of the following members:

Mr Godfrey E Scotchbrook	(Chairman and Independent Director)
Mr Edgardo M Cruz, Jr	(Executive Director)
Mr Rolando C Gapud	(Non-Executive Director)
Mr Patrick L Go	(Independent Director)
Mr Benedict Kwek Gim Song	(Lead Independent Director)

Other information regarding the ESOP is set out below:

Under the ESOP, 2 types of options were granted:

- Initial Public Offering Options ("IPO Options")
- Market Price Options

### **IPO Options**

At the time of the Company's initial public offering in July 1999, a total of 11,428,571 IPO Options were granted at an exercise price of US\$0.504 each. None of the IPO Options granted were exercised and all IPO Options granted have since lapsed.



Market Price Options

- (a) A Market Price Option confers the right to subscribe for shares granted under the ESOP one year after the Listing Date.
- (b) A Market Price Option may be granted only after the lapse of one year from the Listing Date.
- (c) The period for the exercise of a Market Price Option commences after the second anniversary of the date of grant of the option and expires on the 10<sup>th</sup> anniversary of such date of grant.
- (d) The exercise price of a Market Price Option may be set at a discount not exceeding 20% of the market price at the date of grant.

In March 2001, a total of 14,050,000 Market Price Options were granted at an exercise price of S\$0.490 each. All of the 14,050,000 Market Price Options have either been exercised or have lapsed following the mandatory conditional cash offer by NutriAsia Pacific Ltd in January 2006.

On 7 March 2008, a total of 1,550,000 Market Price Options were granted at an exercise price of S\$0.627 each being the average last done price of the Company's share for the last three market days preceding the date of grant. The options are valid for 10 years from 7 March 2008.

Other information regarding the Del Monte Pacific RSP is set out below:

- (a) No minimum vesting periods are prescribed.
- (b) The length of the vesting period(s) in respect of each award granted will be determined on a case-to-case basis by the RSOC.
- (c) Delivery of shares upon vesting of the share awards may be by way of an issue of new shares and/or the transfer of existing shares (by way of purchase of existing shares).

On 7 March 2008, three employees of related companies were granted an aggregate of 1,725,000 share awards at the market price of S\$0.615 per share.

On 20 May 2008, 1,611,000 shares were awarded at the market price of S\$0.680 per share to Mr Joselito D Campos, Jr, an associate of a controlling shareholder, approved by shareholders at the Annual General Meeting of the Company held on 28 April 2008.

On 12 May 2009, six employees of related companies were granted an aggregate of 3,749,000 share awards at the market price of S\$0.540 per share.

On 29 April 2011, 2,643,000 shares were awarded at the market price of S\$0.485 per share to Mr Joselito D Campos, Jr, an associate of a controlling shareholder, approved by shareholders at the Annual General Meeting of the Company held on 29 April 2011.

On 21 November 2011, 67,700 shares were awarded to a Non-Executive Director of the Company at the market price of S\$0.455 per share.

On 30 April 2013, the Company approved the grant of 150,000 stock options at an exercise price of S\$0.627 each; and 211,440 share awards at a market price of S\$0.81 per share, representing a 20% adjustment to the number of unexercised stock options and unvested share awards.

On 22 August 2013, 688,000 shares were awarded at the market price of S\$0.84 per share to Messrs Rolando C Gapud, Edgardo M Cruz, Jr, Emil Q Javier, Benedict Kwek Gim Song, Patrick L Go and Godfrey E Scotchbrook.

As at the date of this report, no share awards had been granted to Directors or employees of related companies.

Other information regarding the Del Monte Pacific PSP is set out below:

- (a) Vesting periods are not applicable.
- (b) Shares awarded are released at the end of the performance period (typically, at the conclusion of a financial year end) once the RSOC is satisfied that the prescribed performance target(s) have been achieved by awardees.
- (c) Delivery of share awards may be by way of an issue of new shares and/or the transfer of existing shares (by way of purchase of existing shares).

As at the date of this report, no share awards have been granted pursuant to the Del Monte Pacific PSP.

At the end of the financial year, details of the options granted under the ESOP on the unissued ordinary shares of the Company, are as follows:

Date of Grant	Exercise Price S\$	Number of options outstanding at 1 January 2013	Options granted	Options exercised	Options forfeited/ exercised	Number of options outstanding at 31 December 2013	Number of option holders at 31 December 2013	Exercise period
07/03/2008	0.627	1,550,000	150,000	800,000	–	900,000	3	Up to 60%: 07/03/2010 – 06/03/2011 40%: 07/03/2011 – 06/03/2018

At the end of the financial year, details of share awards granted under the Del Monte Pacific RSP are as follows:

Date of grant	Market price on date of grant S\$	Number of share awards granted as at 31 December 2013	Number of share award holders at 31 December 2013	Vesting period
07/03/2008	0.615	1,725,000	3	Up to 60%: 07/03/2010 – 06/03/2011 40%: 07/03/2011 – 06/03/2012
20/05/2008	0.680	1,611,000	1	Up to 60%: 20/05/2010 – 19/05/2011 40%: 20/05/2011 – 19/05/2012
12/05/2009	0.540	3,749,000	6	Up to 60%: 12/05/2011 – 11/05/2012 40%: 12/05/2012 – 11/05/2013
29/04/2011	0.485	2,643,000	1	Up to 60%: 12/05/2011 – 11/05/2012 40%: 12/05/2012 – 11/05/2013
21/11/2011	0.455	67,700	1	No vesting period imposed, shares were released to the grantee on 12 December 2011
30/04/2013	0.810	486,880	6	No vesting period imposed, shares were released to the grantee on 12 May 2013.
22/08/2013	0.840	688,000	6	Up to 60%: 22/08/2013 – 21/08/2016 40%: 22/08/2016 – 21/08/2017
		<u>10,970,580</u>		

Details of options granted to Directors of the Company under the ESOP are as follows:

<b>Name of Director</b>	<b>Options granted in financial year ended 31 December 2013</b>	<b>*Aggregate options granted since commencement of ESOP to 31 December 2013</b>	<b>*Aggregate options exercised since commencement of ESOP to 31 December 2013</b>	<b>Aggregate options outstanding as at 31 December 2013</b>
Mr Rolando C Gapud	—	400,000	400,000	—
Mr Edgardo M Cruz, Jr	—	200,000	200,000	—
Mr Patrick L Go	40,000	240,000	—	240,000
Dr Emil Q Javier	—	200,000	200,000	—
Mr Benedict Kwek Gim Song	50,000	300,000	—	300,000
Mr Godfrey E Scotchbrook	60,000	360,000	—	360,000
	<b>150,000</b>	<b>1,700,00</b>	<b>800,000</b>	<b>900,000</b>

\* Excludes options granted prior to the mandatory conditional cash offer by NutriAsia Pacific Ltd in January 2006, all of which have either been exercised or have lapsed.

Details of share awards granted to Directors of the Company under the Del Monte Pacific RSP are as follows:

<b>Name of Director</b>	<b>Share awards granted in financial year ended 31 December 2013</b>	<b>Aggregate share awards granted since commencement of Del Monte Pacific RSP</b>	<b>Aggregate share awards outstanding at as 31 December 2013</b>
Mr Rolando C Gapud	211,000	211,000	211,000
Mr Joselito D Campos, Jr	211,440	4,465,440	—
Mr Edgardo M Cruz, Jr	95,000	95,000	95,000
Mr Patrick L Go	95,000	95,000	95,000
Dr Emil Q Javier	71,000	138,700	71,000
Mr Benedict Kwek Gim Song	108,000	108,000	108,000
Mr Godfrey E Scotchbrook	108,000	108,000	108,000

Except as disclosed above, no options or share awards have been granted to the controlling shareholders of the Company or their associates and no participant under the ESOP and Del Monte Pacific RSP has been granted 5% or more of the total options available under the ESOP and Del Monte Pacific RSP.

The options granted by the Company do not entitle the holders of the options, by virtue of such holding, to any rights to participate in any share issue of any other company.

No options or share awards have been granted to other employees of the holding company or its related companies under the ESOP and Del Monte Pacific RSP, except for the 6 employees of related companies, who were granted an aggregate of 5,474,000 on 7 March 2008 and 12 May 2009. 306,000 share awards lapsed in February 2012 following the resignation of an employee, pursuant to the rules of the Del Monte Pacific RSP.

On 30 April 2013, the Company approved the grant of 486,880 share awards to 6 employees of related companies, representing a 20% adjustment to the number of unvested share awards. As at 31 December 2013, all share awards granted to the said employees had fully vested and been released to grantees.

Except as disclosed above, there were no unissued shares of the Company or its subsidiaries under options granted by the Company or its subsidiaries at the end of the financial year.

### **Audit Committee**

The Audit Committee ("AC") comprises five board members, four of whom are Non-Executive Directors. A majority of members, including the chairman, are independent. Members of the AC in the financial year and at the date of this report are:

Mr Benedict Kwek Gim Song	(Chairman and Lead Independent Director)
Mr Edgardo M Cruz, Jr	(Executive Director)
Mr Rolando C Gapud	(Non-Executive Director)
Mr Patrick L Go	(Independent Director)
Mr Godfrey E Scotchbrook	(Independent Director)

The AC held five (5) meetings since the last Directors' report. The AC reviews the effectiveness of the systems of internal controls in the Group, its accounting policies, annual financial statements and quarterly reports, the effectiveness of the internal audit function, and the findings of both the external and internal auditors. The AC may also examine whatever aspects it deems appropriate regarding the Group's financial affairs, its internal and external audits and its exposure to risks of a regulatory or legal nature. Furthermore, all interested person transactions are subject to regular periodic reviews by the AC to ensure that they are carried out on arm's length commercial terms consistent with the Group's usual business practices and policies and are not be prejudicial to the Company's minority shareholders.

In performing its functions, the AC reviewed the overall scope of both internal and external audits and the assistance given by the Company's officers to the auditors. The AC met with the internal and external auditors to discuss the results of their respective examinations and their evaluation of the Company and the Group's system of internal controls. The AC also reviewed the financial statements of the Company and the consolidated financial statements of the Group for the financial year ended 31 December 2013 as well as the external auditors' report thereon.

The AC has full access to and cooperation of Management and the internal auditors. It also has full discretion to invite any Director or executive officer to attend its meetings. The Chief Financial Officer attends meetings of the AC. The auditors have unrestricted access to the AC. The AC has reasonable resources to enable it to discharge its functions properly.

### **Internal controls**

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, and reviews performed by management, various Board Committees and the Board, the Audit Committee and the Board are of the opinion that the Group's internal controls, addressing financial, operational and compliance risks, were adequate as at 31 December 2013.

## **Auditors**

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors



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**Mr Rolando C Gapud**  
*Director*



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**Mr Joselito D Campos, Jr**  
*Director*

18 March 2014

## **Statement by Directors**

In our opinion:

- (a) the financial statements set out on pages FS1 to FS74 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as of 31 December 2013 and of the results, changes in equity and cash flows of the Group and the Company for the year then ended in accordance with International Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

On behalf of the Board of Directors



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**Mr Rolando C Gapud**  
*Director*



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**Mr Joselito D Campos, Jr**  
*Director*

18 March 2014



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## **Independent auditors' report**

Members of the Company  
Del Monte Pacific Limited

### **Report on the financial statements**

We have audited the accompanying financial statements of Del Monte Pacific Limited (the "Company") and its subsidiaries (collectively the "Group"), which comprise the statements of financial position of the Group and the Company as at 31 December 2013, the income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and the Company for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information, as set out on pages FS1 to FS74.

#### *Management's responsibility for the financial statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





*Opinion*

In our opinion, the financial statements of the Group and of the Company are properly drawn up in accordance with International Financial Reporting Standards to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2013 and of the results, changes in equity and the cash flows of the Group and of the Company for the year then ended on that date.

*KPMG up*

**KPMG LLP**  
*Public Accountants and*  
*Chartered Accountants*

**Singapore**  
18 March 2014

**Statements of financial position**  
**As at 31 December 2013**

		<----- Group ----->			<----- Company ----->		
		As at 31 December 2013	As at 31 December 2012	As at 31 December 2011	As at 31 December 2013	As at 31 December 2012	As at 31 December 2011
	Note		(Restated)*	(Restated)*			
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Non-current assets</b>							
Property, plant and equipment	4	99,465	93,350	85,412	—	—	—
Subsidiaries	5	—	—	—	85,442	85,442	85,442
Joint venture	6	20,193	21,507	24,022	—	—	—
Intangible assets	7	14,862	15,433	16,004	—	—	—
Deferred tax assets	8	10,555	1,831	2,834	—	—	—
Other assets	9	13,208	14,466	12,219	—	—	—
Biological assets	10	1,685	1,598	1,052	—	—	—
		159,968	148,185	141,543	85,442	85,442	85,442
<b>Current assets</b>							
Inventories	11	98,162	113,458	89,381	—	—	—
Biological assets	10	111,489	108,067	90,739	—	—	—
Trade and other receivables	12	115,104	102,388	82,926	110,927	80,159	45,048
Cash and cash equivalents	15	132,921	24,555	20,877	100,293	232	211
		457,676	348,468	283,923	211,220	80,391	45,259
<b>Total assets</b>		617,644	496,653	425,466	296,662	165,833	130,701
<b>Equity</b>							
Share capital	16	12,975	10,818	10,818	12,975	10,818	10,818
Reserves	17	217,681	241,777	216,022	90,587	100,432	93,540
<b>Equity attributable to owners of the Company</b>		230,656	252,595	226,840	103,562	111,250	104,358
<b>Non-controlling interests</b>		(2,273)	(1,939)	(1,474)	—	—	—
<b>Total equity</b>		228,383	250,656	225,366	103,562	111,250	104,358
<b>Non-current liabilities</b>							
Financial liabilities	18	12,296	15,679	5,916	—	—	—
Employee benefits	19	1,876	5,208	6,283	—	—	—
		14,172	20,887	12,199	—	—	—
<b>Current liabilities</b>							
Trade and other payables	20	104,539	94,029	80,300	193,100	54,583	26,343
Financial liabilities	18	265,404	125,907	105,006	—	—	—
Current tax liabilities		5,146	5,174	2,595	—	—	—
		375,089	225,110	187,901	193,100	54,583	26,343
<b>Total liabilities</b>		389,261	245,997	200,100	193,100	54,583	26,343
<b>Total equity and liabilities</b>							
		617,644	496,653	425,466	296,662	165,833	130,701

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Income statements**  
**Year ended 31 December 2013**

		<----- Group ----->			<----- Company ----->		
	Note	2013	2012	2011	2013	2012	2011
		US\$'000	(Restated)*	(Restated)*	US\$'000	US\$'000	US\$'000
Revenue	21	492,177	459,711	425,235	25,000	35,000	25,000
Cost of sales		(376,567)	(346,912)	(323,810)	—	—	—
<b>Gross profit</b>		115,610	112,799	101,425	25,000	35,000	25,000
Distribution and selling expenses		(33,980)	(31,537)	(25,113)	—	—	—
General and administrative expenses		(52,248)	(28,211)	(26,339)	(5,283)	(4,794)	(5,505)
Other expenses		(1,906)	(3,383)	(5,400)	(1,796)	(550)	(633)
<b>Results from operating activities</b>		27,476	49,668	44,573	17,921	29,656	18,862
Finance income		395	824	1,460	—	—	—
Finance expense		(5,478)	(3,883)	(3,057)	—	—	—
Net finance expense	23	(5,083)	(3,059)	(1,597)	—	—	—
Share of loss of joint venture, net of tax		(4,908)	(6,090)	(10,589)	—	—	—
<b>Profit before taxation</b>		17,485	40,519	32,387	17,921	29,656	18,862
Tax	24	(1,710)	(9,030)	(5,594)	—	—	—
<b>Profit for the year</b>	22	15,775	31,489	26,793	17,921	29,656	18,862
<b>Profit attributable to:</b>							
Non-controlling interests		(334)	(465)	(850)	—	—	—
Owners of the Company		16,109	31,954	27,643	17,921	29,656	18,862
<b>Earnings per share</b>							
Basic earnings per share (US cents)	25	1.24	2.47	2.14			
Diluted earnings per share (US cents)	25	1.24	2.46	2.12			

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Statements of comprehensive income**  
**Year ended 31 December 2013**

	<----- Group ----->			<----- Company ----->		
	2013	2012	2011	2013	2012	2011
	US\$'000	(Restated)* US\$'000	(Restated)* US\$'000	US\$'000	US\$'000	US\$'000
<b>Profit for the year</b>	15,775	31,489	26,793	17,921	29,656	18,862
<b>Other comprehensive income</b>						
<b>Items that will not be reclassified to profit or loss:</b>						
Remeasurement of retirement plan, net of tax	2,057	1,167	296	—	—	—
Gain on property revaluation, net of tax	5,912	—	226	—	—	—
<b>Items that are or may be reclassified subsequently to profit or loss:</b>						
Currency translation differences	(20,408)	15,398	(1,670)	—	—	—
<b>Other comprehensive income/(loss) for the year, net of tax</b>	(12,439)	16,565	(1,148)	—	—	—
<b>Total comprehensive income for the year</b>	3,336	48,054	25,645	17,921	29,656	18,862
<b>Total comprehensive income attributable to:</b>						
Non-controlling interests	(334)	(465)	(850)	—	—	—
Owners of the Company	3,670	48,519	26,495	17,921	29,656	18,862

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Consolidated statement of changes in equity**  
**Year ended 31 December 2013**

Group	Note	<----- Attributable to owners of the Company ----->										
		Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plan US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>2011</b>												
At 1 January 2011, as previously stated		10,818	68,687	(38,693)	3,368	–	2,076	(824)	176,486	221,918	(624)	221,294
Impact of changes in accounting policy*		–	–	–	–	(4,149)	–	–	(25)	(4,174)	–	(4,174)
At 1 January 2011 as restated*		10,818	68,687	(38,693)	3,368	(4,149)	2,076	(824)	176,461	217,744	(624)	217,120
<b>Total comprehensive income for the year</b>												
Profit for the year, restated		–	–	–	–	–	–	–	27,643	27,643	(850)	26,793
<b>Other comprehensive income</b>												
Currency translation differences		–	–	(1,670)	–	–	–	–	–	(1,670)	–	(1,670)
Remeasurement of retirement plan		–	–	–	–	296	–	–	–	296	–	296
Net loss on revaluation of property, plant and equipment, net of tax		–	–	–	226	–	–	–	–	226	–	226
Total other comprehensive income		–	–	(1,670)	226	296	–	–	–	(1,148)	–	(1,148)
Total comprehensive income for the year		–	–	(1,670)	226	296	–	–	27,643	26,495	(850)	25,645
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Dividends to owners of the Company	26	–	–	–	–	–	–	–	(16,846)	(16,846)	–	(16,846)
Acquisition of treasury shares		–	–	–	–	–	–	(1,797)	–	(1,797)	–	(1,797)
Share-based payment transactions		–	386	–	–	–	(953)	567	–	–	–	–
Value of employee services received for issue of share options	28	–	–	–	–	–	1,244	–	–	1,244	–	1,244
Total contributions by and distributions to owners		–	386	–	–	–	291	(1,230)	(16,846)	(17,399)	–	(17,399)
At 31 December 2011		10,818	69,073	(40,363)	3,594	(3,853)	2,367	(2,054)	187,258	226,840	(1,474)	225,366

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Consolidated statement of changes in equity (continued)**  
**Year ended 31 December 2013**

Group	Note	<----- Attributable to owners of the Company ----->										
		Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plan US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>2012</b>												
At 1 January 2012, as previously stated		10,818	69,073	(40,363)	3,594	–	2,367	(2,054)	187,081	230,516	(1,474)	229,042
Impact of change in accounting policy*		–	–	–	–	(3,853)	–	–	177	(3,676)	–	(3,676)
At 1 January 2012 as restated*		10,818	69,073	(40,363)	3,594	(3,853)	2,367	(2,054)	187,258	226,840	(1,474)	225,366
<b>Total comprehensive income for the year</b>												
Profit for the year, restated		–	–	–	–	–	–	–	31,954	31,954	(465)	31,489
<b>Other comprehensive income</b>												
Currency translation differences		–	–	15,398	–	–	–	–	–	15,398	–	15,398
Remeasurement of retirement plan		–	–	–	–	1,167	–	–	–	1,167	–	1,167
Total other comprehensive income		–	–	15,398	–	1,167	–	–	–	16,565	–	16,565
Total comprehensive income for the year		–	–	15,398	–	1,167	–	–	31,954	48,519	(465)	48,054
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Dividends to owners of the Company	26	–	–	–	–	–	–	–	(23,370)	(23,370)	–	(23,370)
Share-based payment transactions		–	470	–	–	–	(2,020)	1,550	–	–	–	–
Value of employee services received for issue of share options	28	–	–	–	–	–	606	–	–	606	–	606
Total contributions by and distributions to owners		–	470	–	–	–	(1,414)	1,550	(23,370)	(22,764)	–	(22,764)
At 31 December 2012		10,818	69,543	(24,965)	3,594	(2,686)	953	(504)	195,842	252,595	(1,939)	250,656

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Consolidated statement of changes in equity (continued)**  
**Year ended 31 December 2013**

Group	Note	<----- Attributable to owners of the Company ----->										
		Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plan US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>2013</b>												
At 1 January 2013, as previously stated		10,818	69,543	(24,965)	3,594	—	953	(504)	195,801	255,240	(1,939)	253,301
Impact of change in accounting policy*		—	—	—	—	(2,686)	—	—	41	(2,645)	—	(2,645)
At 1 January 2013, restated*		10,818	69,543	(24,965)	3,594	(2,686)	953	(504)	195,842	252,595	(1,939)	250,656
<b>Total comprehensive income for the year</b>												
Profit for the year		—	—	—	—	—	—	—	16,109	16,109	(334)	15,775
<b>Other comprehensive income</b>												
Currency translation differences		—	—	(20,408)	—	—	—	—	—	(20,408)	—	(20,408)
Gain on property revaluation		—	—	—	5,912	—	—	—	—	5,912	—	5,912
Remeasurement of retirement plan		—	—	—	—	2,057	—	—	—	2,057	—	2,057
Total other comprehensive income		—	—	(20,408)	5,912	2,057	—	—	—	(12,439)	—	(12,439)
Total comprehensive income for the year		—	—	(20,408)	5,912	2,057	—	—	16,109	3,670	(334)	3,336
<b>Transactions with owners of the Company</b>												
<b>recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Share bonus issue		2,157	—	—	—	—	—	—	(2,157)	—	—	—
Dividends to owners of the Company	26	—	—	—	—	—	—	—	(24,319)	(24,319)	—	(24,319)
Acquisition of treasury shares		—	—	—	—	—	—	(2,188)	—	(2,188)	—	(2,188)
Share options exercised		—	225	—	—	—	(76)	255	—	404	—	404
Share-based payment transactions		—	(563)	—	—	—	(1,245)	1,808	—	—	—	—
Value of employee services received for issue of share options	28	—	—	—	—	—	494	—	—	494	—	494
Total contributions by and distributions to owners		2,157	(338)	—	—	—	(827)	(125)	(26,476)	(25,609)	—	(25,609)
At 31 December 2013		12,975	69,205	(45,373)	9,506	(629)	126	(629)	185,475	230,656	(2,273)	228,383

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

**Statement of changes in equity**  
**Year ended 31 December 2013**

<b>Company</b>	<b>Share capital US\$'000</b>	<b>Share premium US\$'000</b>	<b>Share option reserve US\$'000</b>	<b>Reserve for own shares US\$'000</b>	<b>Retained earnings US\$'000</b>	<b>Total equity US\$'000</b>
<b>2011</b>						
At 1 January 2011	10,818	68,826	2,076	(824)	21,999	102,895
Profit for the year/Total comprehensive income for the year	—	—	—	—	18,862	18,862
<b>Transactions with owners of the Company recognised directly in equity</b>						
<b>Contributions by and distributions to owners</b>						
Value of employee services received for issue of share options (Note 28)	—	—	1,244	—	—	1,244
Acquisition of treasury shares	—	—	—	(1,797)	—	(1,797)
Share-based payment transactions	—	386	(953)	567	—	—
Dividends (Note 26)	—	—	—	—	(16,846)	(16,846)
Total contributions by and distributions to owners of the Company	—	386	291	(1,230)	(16,846)	(17,399)
At 31 December 2011	10,818	69,212	2,367	(2,054)	24,015	104,358
<b>2012</b>						
At 1 January 2012	10,818	69,212	2,367	(2,054)	24,015	104,358
Profit for the year/Total comprehensive income for the year	—	—	—	—	29,656	29,656
<b>Transactions with owners of the Company recognised directly in equity</b>						
<b>Contributions by and distributions to owners</b>						
Value of employee services received for issue of share options (Note 28)	—	—	606	—	—	606
Share-based payment transactions	—	470	(2,020)	1,550	—	—
Dividends (Note 26)	—	—	—	—	(23,370)	(23,370)
Total contributions by and distributions to owners of the Company	—	470	(1,414)	1,550	(23,370)	(22,764)
At 31 December 2012	10,818	69,682	953	(504)	30,301	111,250

The accompanying notes form an integral part of these financial statements.



**Statement of changes in equity (continued)**  
**Year ended 31 December 2013**

	Share capital US\$'000	Share premium US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total equity US\$'000
<b>2013</b>						
At 1 January 2013	10,818	69,682	953	(504)	30,301	111,250
Profit for the year/Total comprehensive income for the year	—	—	—	—	17,921	17,921
<b>Transactions with owners of the Company recognised directly in equity</b>						
<b>Contributions by and distributions to owners</b>						
Value of employee services received for issue of share options (Note 28)	—	—	494	—	—	494
Acquisition of treasury shares	—	—	—	(2,188)	—	(2,188)
Exercise of share options	—	225	(76)	255	—	404
Share-based payment transactions	—	(563)	(1,245)	1,808	—	—
Bonus issue	2,157	—	—	—	(2,157)	—
Dividends (Note 26)	—	—	—	—	(24,319)	(24,319)
Total contributions by and distributions to owners of the Company	2,157	(338)	(827)	(125)	(26,476)	(25,609)
At 31 December 2013	12,975	69,344	126	(629)	21,746	103,562

The accompanying notes form an integral part of these financial statements.

**Statements of cash flows**  
**Year ended 31 December 2013**

	<----- Group ----->			<----- Company ----->		
	2013	2012	2011	2013	2012	2011
	US\$'000	(Restated)*	(Restated)*	US\$'000	US\$'000	US\$'000
<b>Cash flows from operating activities</b>						
Profit for the year	15,775	31,489	26,793	17,921	29,656	18,862
Adjustments for:						
Amortisation of intangible assets	571	571	571	—	—	—
Depreciation of property, plant and equipment	18,826	15,081	12,957	—	—	—
Recognition/(reversal) of impairment loss on trade receivables	2,971	1,626	(35)	—	—	—
Recognition of impairment loss on inventory	1,259	4,066	5,134	—	—	—
(Reversal)/recognition of impairment loss on property, plant and equipment	(313)	267	(283)	—	—	—
(Gain)/loss on disposal of property, plant and equipment	(141)	(136)	26	—	—	—
Equity-settled share-based payment transactions	494	606	1,244	494	606	677
Share of loss of joint venture, net of tax	4,908	6,090	10,589	—	—	—
Dividend income	—	—	—	(25,000)	(35,000)	(25,000)
Finance income	(395)	(824)	(1,460)	—	—	—
Finance expense	5,478	3,883	3,057	—	—	—
Tax expense	1,710	9,030	5,594	—	—	—
	51,143	71,749	64,187	(6,585)	(4,738)	(5,461)
Changes in:						
Other assets	188	(3,130)	(118)	—	—	—
Inventories	5,970	(22,145)	(17,080)	—	—	—
Biological assets	(12,182)	(11,537)	(10,145)	—	—	—
Trade and other receivables	(20,971)	(17,398)	(3,527)	1	(2)	13
Trade and other payables	15,470	8,233	13,421	(103)	(112)	—
Amounts due to subsidiaries (non-trade)	—	—	—	38,620	28,352	23,739
Amounts due from subsidiaries (non-trade)	—	—	—	(5,769)	(109)	(215)
Employee benefits	(1,004)	(72)	(1,449)	—	—	—
Operating cash flows	38,614	25,700	45,289	26,164	23,391	18,076
Taxes paid	(10,846)	(6,180)	(7,189)	—	—	—
<b>Net cash flows from operating activities</b>	<b>27,768</b>	<b>19,520</b>	<b>38,100</b>	<b>26,164</b>	<b>23,391</b>	<b>18,076</b>
<b>Cash flows from investing activities</b>						
Interest received	370	578	498	—	—	—
Proceeds from disposal of property, plant and equipment	444	192	72	—	—	—
Purchase of property, plant and equipment	(24,739)	(17,322)	(18,478)	—	—	—
Additional investment in joint venture	(3,594)	(3,575)	(1,116)	—	—	—
Deposit to escrow account related to the Acquisition (Note 15 and 35)	(100,000)	—	—	(100,000)	—	—
<b>Net cash flows used in investing activities</b>	<b>(127,519)</b>	<b>(20,127)</b>	<b>(19,024)</b>	<b>(100,000)</b>	<b>—</b>	<b>—</b>
<b>Cash flows from financing activities</b>						
Interest paid	(3,644)	(4,096)	(4,077)	—	—	—
Proceeds from borrowings	1,107,203	1,268,396	533,567	—	—	—
Repayment of borrowings	(956,638)	(1,245,912)	(526,511)	—	—	—
Loans from subsidiaries	—	—	—	100,000	—	—
Proceeds from exercise of share options	404	—	—	404	—	—
Acquisition of treasury shares	(2,188)	—	(1,797)	(2,188)	—	(1,230)
Dividends paid	(24,319)	(23,370)	(16,846)	(24,319)	(23,370)	(16,846)
<b>Net cash flows from/(used in) financing activities</b>	<b>120,818</b>	<b>(4,982)</b>	<b>(15,664)</b>	<b>73,897</b>	<b>(23,370)</b>	<b>(18,076)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>21,067</b>	<b>(5,589)</b>	<b>3,412</b>	<b>61</b>	<b>21</b>	<b>—</b>
Cash and cash equivalents at beginning of year	24,555	20,877	17,506	232	211	211
Effect of exchange rate changes on balances held in foreign currency	(12,701)	9,267	(41)	—	—	—
<b>Cash and cash equivalents at end of year (Note 15)</b>	<b>32,921</b>	<b>24,555</b>	<b>20,877</b>	<b>293</b>	<b>232</b>	<b>211</b>

\* see Note 2.5 (iii)

The accompanying notes form an integral part of these financial statements.

## **Notes to the financial statements**

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 18 March 2014.

### **1. Domicile and activities**

Del Monte Pacific Limited (the “Company”) was incorporated in the British Virgin Islands on 27 May 1999 under the International Business Companies Ordinance, Chapter 291 of the laws of the British Virgin Islands, as an international business company. On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). On 10 June 2013, the Company was also listed on the Philippine Stock exchange (“PSE”). The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is that of investment holding. Its subsidiaries are principally engaged in growing, processing, and selling canned and fresh pineapples, pineapple concentrate, tropical mixed fruit, tomato-based products, and certain other food products mainly under the brand names of “Del Monte” and “S&W”. The details of the Company’s subsidiaries and their principal activities are set out in Note 5.

The immediate holding company is NutriAsia Pacific Limited whose ultimate shareholders are NutriAsia Inc and Well Grounded Limited which at 31 December 2013 hold 57.8% and 42.2% (2012: 57.8% and 42.2%), respectively, through their intermediary companies. NutriAsia Pacific Limited, NutriAsia Inc and Well Grounded Limited are incorporated in the British Virgin Islands.

The financial statements relate to the Company and its subsidiaries (together referred to as the “Group”) and the Group’s interests in joint ventures.

### **2. Basis of preparation**

#### **2.1 Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”).

#### **2.2 Basis of measurement**

The financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

#### **2.3 Functional and presentation currency**

These financial statements are presented in United States (“US”) dollars, which is the Company’s functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

## 2.4 Use of estimates and judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment within the next financial year are included in the following notes:

- Note 4 – Useful lives of property, plant and equipment
- Note 6 – Recoverability of investment in joint venture
- Note 7 – Recoverability of intangible assets
- Note 10 – Measurement of biological assets
- Note 11 – Net realisable values of inventories
- Note 13 – Recoverability of trade receivables
- Note 19 – Measurement of retirement benefit obligations
- Note 24 – Measurement of tax
- Note 28 – Measurement of share option and incentive plans

## 2.5 Changes in accounting policies

### (i) Presentation of Items of Other Comprehensive Income (*Amendments to IAS 1, Presentation of Financial Statements*)

From 1 January 2013, as a result of the amendments to IAS 1, the Group has modified the presentation of items of other comprehensive income in its consolidated statement of comprehensive income to present separately items that would be reclassified to profit or loss in the future from those that would never be. Comparative information has also been re-presented accordingly.

The adoption of the amendment to IAS 1 has no impact on the recognised assets, liabilities and comprehensive income of the Group.

### (ii) IAS 19, *Employee Benefits*

From 1 January 2013, as a result of IAS 19 (2011), the Group has changed its accounting policy with respect to the basis for determining the income or expense related to defined benefit plans, the costs of managing plan assets and definition of employee benefits as short-term or other long-term employee benefits.

A subsidiary, Del Monte Philippines Inc. (“DMPI”), has a funded, non-contributory defined benefit retirement plan covering substantially all of its officers and regular full-time employees. The benefits are based on a percentage of latest monthly salary and credited years of service.

IAS 19 (2011) has been applied retrospectively from 1 January 2011. As a result, expected returns on plan assets of the defined benefit plan are not recognised in profit or loss. Instead, interest on net defined benefit obligation is recognised in profit or loss, calculated using the discount rate used to discount the defined benefit obligation.

Also, unvested past service costs can no longer be deferred and recognised over the future vesting period. Instead, all past service costs are recognised at the earlier of when the amendment occurs and when the Group recognises related restructuring or termination costs. Until 2012, the Group's unvested past service costs were recognised as an expense on a straight-line basis over the average period until the benefits become vested. Upon transition to IAS 19 (2011), past service costs are recognised immediately if the benefits have vested immediately following the introduction of, or changes to, the retirement plan. The amendments were applied on a retrospective basis and comparative statements for 2011 have been restated to reflect the change in accounting policy.

Previously, the liability arising from the defined benefit plan was accounted for as a short-term employee benefit. Under IAS 19 (2011), the Group classifies the liability as a long-term employee benefit.

These amendments were applied retrospectively. The effect on the financial statements is set out in Note 2.5(iii).

(iii) Summary of quantitative impact arising from adoption of new standards or revisions to standards

The following tables summarise the material impacts resulting from the above changes in accounting policies with respect to the adoption of IAS19 (2011), *Employee Benefits* (see Note 2.5(ii)), on the Group's statement of financial position, income statement and statement of comprehensive income.

**Consolidated statement of financial position**

	<b>Effect of changes in accounting policy</b>		
	<b>As previously reported US\$'000</b>	<b>Increase/ (decrease) US\$'000</b>	<b>As restated US\$'000</b>
<b>As at 1 January 2012</b>			
Deferred tax assets	1,259	1,575	2,834
<b>Total assets</b>	<b>423,891</b>	<b>1,575</b>	<b>425,466</b>
Employee benefits	1,032	5,251	6,283
<b>Total liabilities</b>	<b>194,849</b>	<b>5,251</b>	<b>200,100</b>
Reserves	219,698	(3,676)	216,022
<b>Total equity</b>	<b>229,042</b>	<b>(3,676)</b>	<b>225,366</b>
<b>As at 31 December 2012</b>			
Deferred tax assets	698	1,133	1,831
<b>Total assets</b>	<b>495,520</b>	<b>1,133</b>	<b>496,653</b>
Employee benefits	1,430	3,778	5,208
<b>Total liabilities</b>	<b>242,219</b>	<b>3,778</b>	<b>245,997</b>
Reserves	244,422	(2,645)	241,777
<b>Total equity</b>	<b>253,301</b>	<b>(2,645)</b>	<b>250,656</b>

**Consolidated statement of financial position (continued)**

**As at 31 December 2013**

	<b>Effect of changes in accounting policy US\$'000</b>
Deferred tax assets	180
<b>Overall increase in total assets at the end of the year</b>	<b>180</b>
Employee benefits	599
<b>Overall decrease in total liabilities at the end of the year</b>	<b>599</b>
Reserves	(419)
<b>Overall increase in total equity at the end of the year</b>	<b>(419)</b>

**Consolidated income statement and statement of comprehensive income**

**For the year ended 31 December 2011**

	<b>As previously reported US\$'000</b>	<b>Effect of changes in accounting policy Increase/ (decrease) US\$'000</b>	<b>As restated US\$'000</b>
General and administrative expenses	26,627	(288)	26,339
Tax	5,508	86	5,594
<b>Profit for the year</b>	<b>26,591</b>	<b>202</b>	<b>26,793</b>
Remeasurement of retirement benefit	—	423	423
Tax effect of remeasurement of retirement benefit	—	(127)	(127)
<b>Other comprehensive income for the year, net of tax</b>	<b>(1,444)</b>	<b>296</b>	<b>(1,148)</b>
<b>Total comprehensive income for the year</b>	<b>25,147</b>	<b>498</b>	<b>25,645</b>

**For the year ended 31 December 2012**

	<b>As previously reported US\$'000</b>	<b>Effect of changes in accounting policy Increase/ (decrease) US\$'000</b>	<b>As restated US\$'000</b>
General and administrative expenses	28,017	194	28,211
Tax	9,088	(58)	9,030
<b>Profit for the year</b>	<b>31,625</b>	<b>(136)</b>	<b>31,489</b>
Remeasurement of retirement benefit	—	1,667	1,667
Tax effect of remeasurement of retirement benefit	—	(500)	(500)
<b>Other comprehensive income for the year, net of tax</b>	<b>15,398</b>	<b>1,167</b>	<b>16,565</b>
<b>Total comprehensive income for the year</b>	<b>47,023</b>	<b>1,031</b>	<b>48,054</b>

**Consolidated income statement and statement of comprehensive income (continued)**  
**For the year ended 31 December 2013**

	<b>Effect of changes in accounting policy Increase/ (decrease) US\$'000</b>
General and administrative expenses	(241)
Tax	72
<b>Profit for the year</b>	<b>169</b>
Remeasurement of retirement benefit	2,939
Tax effect of remeasurement of retirement benefit	(882)
<b>Other comprehensive income for the year, net of tax</b>	<b>2,057</b>
<b>Total comprehensive income for the year</b>	<b>2,226</b>

### **3. Significant accounting policies**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by Group entities, except as explained in Note 2.5, which addresses changes in accounting policies.

#### **3.1 Basis of consolidation**

##### **(i) Business combination**

Business combinations are accounted for using the acquisition method in accordance with IFRS 3 *Business Combinations* as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable.

The Group measures goodwill at the acquisition date as:

- the fair value of consideration transferred; plus
  - the recognised amount of any non-controlling interests in the acquiree; plus
  - if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,
- over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase option is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

When share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

For non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation, the Group elects on a transaction-by-transaction basis whether to measure them at fair value, or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. All other non-controlling interests are measured at acquisition-date fair value or, when applicable, on the basis specified in another standard.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

(ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

(iii) Acquisition under common control

The formation of the Group in 1999 was accounted for as a reorganisation of companies under common control using merger accounting. The financial statements therefore reflect the combined financial statements of all companies that form the Group as if they were a Group for all periods presented. The assets and liabilities of Del Monte Pacific Resources Limited and its subsidiaries contributed to the Company have been reflected at predecessor cost in these financial statements.

(iv) Investments in joint venture (equity-accounted investees)

The Group's interest in equity-accounted investees is comprised of an interest in a joint venture.

A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.



Interest in the joint venture is accounted for using the equity method. It is initially recognised at cost, which includes transactions costs. Subsequent to the initial recognition, the consolidated financial statements include the Group's share of profit or loss and other comprehensive income of the equity-accounted investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

(v) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with joint ventures are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

3.2 Foreign currency

(i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognised in profit or loss.

(ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to US dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to US dollars at exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes on only part of its investment in joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income, and presented in the translation reserve in equity.

### 3.3 Financial instruments

#### (i) Non-derivative financial assets

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### *Loans and receivables*

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise trade and other receivables (see Note 12) and cash and cash equivalents (see Note 15).

#### *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and restricted cash.

#### (ii) Non-derivative financial liabilities

The Group initially recognises financial liabilities on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Non-derivative financial liabilities comprise loans and borrowings and trade and other payables.

(iii) Share capital

*Ordinary shares*

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

*Repurchase, disposal and reissue of share capital (treasury shares)*

When share capital recognised as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own shares. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in share premium.

3.4 Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses except for freehold land, which are stated at its revalued amounts. The revalued amount is the fair value at the date of revaluation less any subsequent accumulated impairment losses. Revaluation is carried out by independent professional valuers regularly such that the carrying amount of these assets does not differ materially from that which would be determined using fair values at the reporting date.

Any increase in the revaluation amount is recognised in other comprehensive income and presented in the revaluation reserve in equity unless it offsets a previous decrease in value of the same asset that was recognised in profit or loss. A decrease in value is recognised in profit or loss where it exceeds the increase previously recognised in the revaluation reserve. Upon disposal, any related revaluation reserve is transferred from other comprehensive income to revenue reserves and is not taken into account in arriving at the gain or loss on disposal.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, the cost of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognised net within other income/other expenses in profit or loss. When revalued assets are sold, any related amount included in the revaluation reserve is transferred to retained earnings.

(ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

Construction-in-progress represents plant and properties under construction and is not depreciated until such time as the relevant assets are completed and become available for use.

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

Depreciation is recognised in profit or loss on a straight-line basis over their estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Freehold land is not depreciated.

The estimated useful lives for the current and comparative years are as follows:

Buildings on freehold land	- 15 to 45 years
Buildings, land improvements and leasehold improvements	- 3 to 45 years
Machinery and equipment	- 3 to 30 years
Dairy and breeding herd	- 3½ years to 6 years

Dairy and breeding herd relates to livestock (cattle) being reared for milking and breeding purposes.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### 3.5 Intangible assets

(i) Goodwill

Goodwill represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree.

*Subsequent measurement*

Goodwill is measured at cost less accumulated impairment losses.

Goodwill arising on the acquisition of subsidiaries is presented in intangible assets and is measured at cost less accumulated impairment losses. Goodwill arising on the acquisition of joint ventures is presented together with investments in joint venture. Goodwill is tested for impairment as described in Note 3.9(ii).

(ii) Other intangible assets

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.

(iii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

(iv) Amortisation

Amortisation is based on the cost of an asset less its residual value.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use. The estimated useful lives for the current and comparative years are as follows:

Trademarks	-	40 years
Label development costs	-	10 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### 3.6 Biological assets

Biological assets comprise growing crops and livestock.

Biological assets (growing crops), for which fair values cannot be measured reliably, are measured at cost less accumulated impairment losses. Expenditure on growing crops includes land preparation expenses and other direct expenses incurred during the cultivation period of the primary and ratoon crops. These expenditures on growing crops are deferred and taken into inventories based on the estimated total yield during the estimated growth cycle of three years.

The cost method of valuation was used since fair value cannot be measured reliably. The growing crops have no active markets and no similar assets are available in the relevant markets. In addition, existing sector benchmarks are irrelevant and estimates necessary to compute for the present value of expected net cash flows comprise a wide range of data which will not result in a reliable basis for determining the fair value. Growing crops are classified as current assets in the statement of financial position.

At the point of harvest, the fair value of the agricultural produce that are used in processed products can be estimated using a cost plus margin basis. The margin is the estimated average margin of the processed products (which comprise concentrates, sliced pineapples, etc.). The fair value of the remaining agricultural produce can be determined and the harvest crop are measured at fair value less cost to sell. The difference between estimated cost of the harvested agricultural produce and fair value less cost to sell is recorded in profit or loss in the period in which they arise. The fair value of the harvested agricultural produce is determined based on the market value of the agricultural produce at the point of harvest.

Biological assets (livestock) are measured at fair value less costs to sell, with any changes therein recognised in profit or loss. Costs to sell include all costs that would be necessary to sell the assets. Gains and losses arising from such measurement are included in profit or loss in the period in which they arise.

### 3.7 Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and are not recognised in the Group's statement of financial position.

### 3.8 Inventories

Inventories are measured at the lower of cost and net realisable value.

Cost of finished goods is based on the weighted average method, while the cost of production materials and storeroom items is based on the weighted moving average method. Cost of processed inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories, arising from an increase in net realisable value, is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

### 3.9 Impairment

#### (i) Non-derivative financial assets

A financial asset not classified at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Group, economic conditions that correlate with defaults or the disappearance of an active market for a security.

The Group considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics.

In assessing collective impairment, the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against receivables. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than biological assets, investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill, and intangible assets that have indefinite useful lives, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 3.10 Employee benefits

#### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

#### (ii) Defined benefit pension plan

A defined benefit pension plan requires contributions to be made to separately administered funds. The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.



(iii) Termination benefits

Termination benefits are recognised as an expense when the Group is committed demonstrably, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the Group has made an offer of voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

(iv) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(v) Share-based payment transactions

The Group grants share awards and share options for the shares of the Company to employees of the Group. The fair value of incentives granted is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and accounted for as described below.

*Share awards*

The fair value, measured at grant date, is spread over the period during which the employees become unconditionally entitled to the shares.

*Share options*

The fair value, measured at grant date, is spread over the vesting period during which the employees become unconditionally entitled to the options. At each reporting date, the Company revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates in employee expense and in a corresponding adjustment to equity over the remaining vesting period.

The proceeds received net of any directly attributable transactions costs are credited to share capital when the options are exercised.

3.11 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### 3.12 Revenue recognition

#### (i) Goods sold

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

The timing of transfers of risks and rewards varies depending on the individual terms of the contract of sale but usually occurs when the customer receives the product.

#### (ii) Dividend income

Dividend income is recognised when the shareholder's right to receive payment is established.

### 3.13 Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expenses, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

### 3.14 Finance income and finance costs

Finance income comprises interest income on funds invested and foreign currency gains. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance expense comprises interest expense on borrowings and foreign currency losses. All borrowing costs are recognised in profit or loss using the effective interest method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale.

### 3.15 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries and jointly controlled entities to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 3.16 Dividends

A liability to make dividend payments is recognised when the Group declares dividend payments to the shareholders. The proposed dividends are disclosed if the Group declares the dividends to the shareholders after the reporting date.

### 3.17 Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares, which comprise restricted share plan and share options granted to employees.

3.18 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Executive Committee to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

3.19 New standards and interpretations not adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013, and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the consolidated financial statements of the Group.

#### 4. Property, plant and equipment

Group	<----- At cost ----->					Valuation	
	Buildings on freehold land US\$'000	Buildings, land improvements and leasehold improvements US\$'000	Machinery and equipment US\$'000	Dairy and breeding herd US\$'000	Construction -in-progress US\$'000	Freehold land US\$'000	Total US\$'000
<b>Cost/Valuation</b>							
At 1 January 2012	19,012	8,863	133,192	233	15,857	8,290	185,447
Additions	161	95	4,148	—	12,918	—	17,322
Disposals	—	—	(2,202)	—	—	—	(2,202)
Reclassifications	427	938	8,060	—	(9,425)	—	—
Currency realignment	994	1,235	9,508	16	1,209	314	13,276
At 31 December 2012	20,594	11,131	152,706	249	20,559	8,604	213,843
At 1 January 2013	20,594	11,131	152,706	249	20,559	8,604	213,843
Additions	946	3,813	6,819	—	13,161	—	24,739
Disposals	(103)	(125)	(5,650)	—	—	—	(5,878)
Reclassifications	(595)	854	14,284	—	(15,661)	1,118	—
Surplus on revaluation	—	—	—	—	—	6,387	6,387
Currency realignment	(1,176)	(1,105)	(11,394)	(19)	(1,537)	(727)	(15,958)
At 31 December 2013	19,666	14,568	156,765	230	16,522	15,382	223,133

	<----- At cost ----->					Valuation	
	Buildings on freehold land US\$'000	Buildings, land improvements and leasehold improvements US\$'000	Machinery and equipment US\$'000	Dairy and breeding herd US\$'000	Construction -in-progress US\$'000	Freehold land US\$'000	Total US\$'000
<b>Accumulated depreciation and impairment losses</b>							
At 1 January 2012	5,356	3,843	90,603	233	—	—	100,035
Charge for the year	945	1,044	13,092	—	—	—	15,081
Impairment loss	(2)	(73)	342	—	—	—	267
Disposals	—	—	(2,146)	—	—	—	(2,146)
Currency realignment	281	133	6,826	16	—	—	7,256
At 31 December 2012	6,580	4,947	108,717	249	—	—	120,493
At 1 January 2013	6,580	4,947	108,717	249	—	—	120,493
Charge for the year	648	2,352	15,826	—	—	—	18,826
Reversal of impairment loss	(26)	(23)	(264)	—	—	—	(313)
Disposals	(100)	(87)	(5,388)	—	—	—	(5,575)
Currency realignment	(434)	(117)	(9,193)	(19)	—	—	(9,763)
At 31 December 2013	6,668	7,072	109,698	230	—	—	123,668
<b>Carrying amount</b>							
At 1 January 2012	13,656	5,020	42,589	—	15,857	8,290	85,412
At 31 December 2012	14,014	6,184	43,989	—	20,559	8,604	93,350
At 31 December 2013	12,998	7,497	47,067	—	16,522	15,382	99,465

As at 31 December 2013, the net carrying amount of leased property, plant and equipment was US\$171,000 (2012: US\$353,000).

Impairment loss relating to machinery and equipment are recognised/(reversed) in “Other expenses” in the income statement.

At 31 December 2013, the Group has no legal or constructive obligation to dismantle any of its leasehold improvements as the lease contracts provide, among other things, that the improvements introduced on the leased assets shall become the property of the lessor upon termination of the lease.

Freehold land of the Group located in the Philippines as at 31 December 2013 is stated at fair value of US\$6,871,000 (2012: US\$5,941,000) based on an independent valuation by Cuervo Appraisers Inc, Pasig City, Philippines, on a sales comparison approach close to the reporting date.

Freehold land of the Group located in Singapore as at 31 December 2013 is stated at fair value of US\$8,511,000 (2012: US\$3,781,000) based on an independent valuation by CB Richard Ellis, Singapore, on a sales comparison approach close to the reporting date.

As at 31 December 2013, management recognised additional gain on revaluation of freehold land of \$6,387,000 credited to “Other comprehensive income” in the equity portion of the statement of financial position.

The carrying amount of the freehold land would have been US\$2,282,000 (2012: US\$2,282,000) had the freehold land been carried at cost less impairment losses.

***Source of estimation uncertainty***

The costs of property, plant and equipment, except for freehold land, are depreciated on a straight-line basis over their useful lives. Management estimates the useful lives of these property, plant and equipment to be between 3 to 45 years. The Group reviews annually the estimated useful lives of property, plant and equipment based on the factors that include asset utilisation, internal technical evaluation, technological changes, environmental and anticipated use of the assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned. A reduction in the estimated useful lives of property, plant and equipment would increase depreciation expense and decrease non-current assets.

## **5. Subsidiaries**

	<b>Company</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Unquoted equity shares, at cost	10,199	10,199
Amounts due from subsidiaries (non-trade)	75,243	75,243
	<u>85,442</u>	<u>85,442</u>

The amounts due from subsidiaries are unsecured and interest-free. Settlement of the balances are neither planned nor likely to occur in the foreseeable future as they are, in substance, a part of the Company’s net investment in the subsidiaries. Accordingly, they are stated at cost less accumulated impairment losses.

Details of the Group's subsidiaries are as follows:

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			2013 %	2012 %
<b>Held by the Company</b>				
Del Monte Pacific Resources Limited (“DMPRL”) <sup>[4]</sup>	Investment holding	British Virgin Islands	100.00	100.00
DMPL India Pte Ltd (“DMPLI”) <sup>[1]</sup>	Investment holding	Singapore	100.00	100.00
DMPL Management Services Pte Ltd (“DMS”) <sup>[1]</sup>	Providing administrative support and liaison services to the Group	Singapore	100.00	100.00
GTL Limited (“GTL”) <sup>[1]</sup>	Trading food products mainly under the brand names, “Del Monte” and buyer’s own label	Federal Territory of Labuan, Malaysia	100.00	100.00
S&W Fine Foods International Limited (“S&W”) <sup>[1]</sup>	Selling processed and fresh food products under the “S&W” trademark; Owner of the “S&W” trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa	British Virgin Islands	100.00	100.00
DMPL Foods Limited (“DMPLFL”) <sup>[5]</sup>	Investment holding	British Virgin Islands	100.00	–
Del Monte Foods Holdings Limited (“DMPLFHL”) <sup>[5]</sup>	Investment holding	British Virgin Islands	100.00	–
Del Monte Foods Inc. (“DMFI”) <sup>[5]</sup>	Investment holding	State of Delaware, USA	100.00	–
<b>Held by DMPRL</b>				
Central American Resources, Inc (“CARI”) <sup>[1]</sup>	Investment holding	Panama	100.00	100.00
<b>Held by CARI</b>				
Del Monte Philippines, Inc (“DMPI”) <sup>[2]</sup>	Growing, processing and distribution of food products mainly under the brand names “Del Monte”.	Philippines	100.00	100.00
Dewey Limited (“Dewey”) <sup>[4]</sup>	Owner of trademarks in various countries; investment holding	Bermuda	100.00	100.00
Pacific Brands Philippines, Inc <sup>[4]</sup>	Inactive	State of Delaware, USA	100.00	100.00
<b>Held by DMPLI</b>				
Del Monte Foods India Private Limited (“DMFIPL”) <sup>[a] [3]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Mumbai, India	100.00	100.00
DMPL India Limited <sup>[3]</sup>	Investment holding	Mauritius	93.50	92.80



Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			2013 %	2012 %
<b>Held by DMPI</b> Philippines Packing Management Services Corporation <sup>[2]</sup>	Management, logistics and support services	Philippines	100.00	100.00
<b>Held by Dewey</b> Dewey Sdn. Bhd. <sup>[2]</sup>	Owner of the “Del Monte” and “Today’s” trademarks in the Philippines	Malaysia	100.00	100.00

(a) 0.1% held by DMPRL.

[1] Audited by KPMG LLP Singapore.

[2] Audited by member firm of KPMG International.

[3] Audited by other certified public accountants. Subsidiary is not significant under rule 718 of the SGX-ST Listing Manual.

[4] Not required to be audited in the country of incorporation.

[5] Newly incorporated entity not required to be audited during the current financial year.

A subsidiary is considered significant as defined under the SGX-ST Listing Manual if its net tangible assets represent 20% or more of the Group’s consolidated net tangible assets, or if its pre-tax profits account for 20% or more of the Group’s consolidated pre-tax profits.

## 6. Joint venture

Details of the joint venture that is held by DMPL India Limited are as follows:

Name of company	:	FieldFresh Foods Private Limited (“FFPL”) *
Principal activities	:	Production and sale of fresh and processed fruits and vegetables food products
Country of incorporation/business	:	India
Effective equity held by the Group	:	46.70% (2012: 46.40%)

\* Audited by Deloitte Haskins & Sells, Gurgaon, India.

The summarised financial information of the joint venture, not adjusted for the percentage ownership held by the Group, is as follows:

	2013 US\$’000	2012 US\$’000
<b>Assets and liabilities</b>		
Non-current assets	22,985	26,744
Current assets	18,126	16,283
Total assets	41,111	43,027
Current liabilities	11,578	17,504
Non-current liabilities	28,935	23,011
Total liabilities	40,513	40,515
<b>Net assets</b>	598	2,512

	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Results</b>		
Revenue	47,080	39,360
Expenses	(56,896)	(51,539)
Loss after taxation	<u>(9,816)</u>	<u>(12,179)</u>

Deferred tax assets have not been recognised by the Joint Venture in respect of the following items:

	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Deductible temporary differences	(585)	(2,766)
Tax losses	61,668	70,086
	<u>61,083</u>	<u>67,320</u>

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

Management has not recognised the deferred tax assets because a trend of profitable growth in the joint venture is not yet established. Once profitable growth can be clearly determined, the unrecognised deferred tax asset will be recognised by the Group, resulting in the Group's share of tax income of US\$9,437,000 (2012: US\$10,401,000).

In respect of the Group's investment in the joint venture, the joint venture is committed to incur capital expenditure of US\$526,000 (2012: US\$528,000), of which the Group's share of commitment is US\$263,000 (2012: US\$264,000). The Group is itself committed to incur capital expenditure of US\$1,609,000 (2012: US\$4,869,000) in relation to its interest in the joint venture, which is expected to be settled in 2014.

As at 31 December 2013, the joint venture no longer has an outstanding contingent liability in respect of a claim from Dole Fresh Fruit Europe OHG ("Dole") (2012: US\$489,000) due to price variance arising from declines in market price of grapes in Europe. The claim has exceeded the three year period of limitation as prescribed by the Indian Limitation Act.

#### ***Source of estimation uncertainty***

When the joint venture has suffered operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgment. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark (Note 7) and the investment in FFPL were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cashflow projections approved by FFPL's Board of Directors.

***Key assumptions used in discounted cash flow projection calculations***

Key assumptions used in the calculation of recoverable amounts are discount rates, revenue growth rates and terminal value growth rate. The values assigned to the key assumptions represented management assessment of future trends in the industries and were based on both external and internal sources.

***Discount rate: 14.3%***

The discount rate is a post-tax measure estimated based on past experience, and industry average weighted average cost of capital, which is based on a possible rate of debt leveraging of 57% at a market interest rate of 12.2%.

***Revenue growth rate: 22% - 40%***

Revenue growth rate is expressed as a compound annual growth rates in the initial five years of the plans used for impairment testing. In the first year of the business plan, revenue growth rate was projected at 40% based on the near-term business plan and market demand. The annual revenue growth included in the cash flow projections for the years 2015 to 2018 was projected at the range from 22% to 27% based on the historical growth in volume and prices and industry growth.

***Terminal value growth rate: 5.00%***

A long-term growth rate into perpetuity has been determined based on management's estimate of the long-term compound annual growth rate in EBITDA which management believed was consistent with the assumption that a market participant would make.

***Sensitivity to changes in assumptions***

The estimated recoverable amount exceeds its carrying amount of investment and trade mark (Note 7) and accordingly no impairment loss is recorded.

Management has identified two key assumptions for which there could be a reasonably possible change that could cause the carrying amount to exceed the recoverable amount. The impacts on the recoverable amounts at the end of reporting period as a result of a change in the respective assumptions are follows:

**2013**

- A 5% decrease in revenue growth rate for the years 2015 to 2018 would decrease the recoverable amount by 50%.
- A 10% increase in discount rate would decrease the recoverable amount by 25%.

**2012**

- A 10% decrease in forecast revenue would decrease the recoverable amount by 22%.
- A one percentage point increase in discount rate would decrease the recoverable amount by 15%.

This analysis assumes that all other variables remain constant.

## 7. Intangible assets

	<b>Trademarks</b> <b>US\$'000</b>
<b>Cost</b>	
At 1 January 2012	22,310
At 31 December 2012	<u>22,310</u>
At 1 January 2013	22,310
At 31 December 2013	<u>22,310</u>
<b>Accumulated amortisation</b>	
At 1 January 2012	6,306
Amortisation	571
At 31 December 2012	<u>6,877</u>
At 1 January 2013	6,877
Amortisation	571
At 31 December 2013	<u>7,448</u>
<b>Carrying amount</b>	
At 1 January 2012	<u>16,004</u>
At 31 December 2012	<u>15,433</u>
At 31 December 2013	<u>14,862</u>

The amortisation is recognised under “Other expenses” in the income statement.

### ***Trademarks***

#### **Indian sub-continent trademark**

In November 1996, a subsidiary, DMPRL, entered into a sub-license agreement with an affiliated company to acquire the exclusive right to use the “Del Monte” trademark in the Indian sub-continent territories in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licences to others (“Indian sub-continent trademark”). This led to the acquisition of the joint venture, FFPL in 2007 and the grant of trademarks to FFPL to market the company’s product under the “Del Monte” brand name.

The net carrying amount and the remaining amortisation period of the Indian sub-continent trademark as at 31 December 2013 are US\$4,364,000 and 23 years (2012: US\$4,554,000 and 24 years) respectively.

The Indian sub-continent trademark and the investment in FFPL were allocated to Indian sub-continent CGU. See Note 6 for the assessment of the recoverable amount of this CGU.

#### **Philippines trademarks**

A subsidiary, Dewey, owns the “Del Monte” and “Today’s” trademarks for use in connection with processed foods in the Philippines (“Philippines trademarks”). The net carrying amount and the remaining amortisation period of the Philippines trademarks as at 31 December 2013 are US\$1,924,000 and 17 years (2012: US\$2,037,000 and 18 years) respectively.

Management has reviewed for indicators of impairment for the Philippines trademarks and concluded that no indication of impairment exist at the reporting date.

### **S&W trademark**

In November 2007, a subsidiary, S&W Fine Foods International Limited, entered into an agreement with Del Monte Corporation to acquire the exclusive right to use the “S&W” trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa for a total consideration of US\$10,000,000. The net carrying amount and the remaining amortisation period of the “S&W” trademark as at 31 December 2013 are US\$8,493,000 and 34 years (2012: US\$8,743,000 and 35 years) respectively.

Management has reviewed for indicators of impairment for the “S&W” trademark and concluded that no indication of impairment exist at the reporting date.

### ***Source of estimation uncertainty***

The trademarks and label development costs are assessed for impairment whenever there is an indication that the trademarks and label development costs may be impaired. The impairment assessment requires an estimation of the value-in-use of the cash-generating units to which the trademarks and label development costs are allocated.

Estimating the value-in-use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and apply an appropriate suitable discount rate in order to calculate the present value of those cash flows. Actual cash flows will differ from these estimates as a result of differences between assumptions used and actual operations.

## **8. Deferred tax assets**

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority.

Movements in deferred tax assets and liabilities of the Group during the year are as follows:

<b>Group</b>	<b>At 1 January US\$'000</b>	<b>Charged/ (credited) to profit or loss US\$'000</b>	<b>Charged/ (credited) to other comprehensive income US\$'000</b>	<b>Currency realignment US\$'000</b>	<b>At 31 December US\$'000</b>
<b>2013</b>					
<b>Deferred tax assets</b>					
Provisions	4,964	7,885	(1)	(375)	12,473
Employee benefits	1,562	(14)	(882)	(104)	562
Impairment loss made on property, plant and equipment	92	169	–	(5)	256
Foreign exchange differences	114	772	–	–	886
	<u>6,732</u>	<u>8,812</u>	<u>(883)</u>	<u>(484)</u>	<u>14,177</u>
<b>Deferred tax liabilities</b>					
Revaluation of freehold land	(1,782)	17	(412)	117	(2,060)
Accelerated depreciation allowance	(719)	108	–	55	(556)
Growing crops	(2,400)	1,201	–	193	(1,006)
	<u>(4,901)</u>	<u>1,326</u>	<u>(412)</u>	<u>365</u>	<u>(3,622)</u>
<b>Net deferred tax assets</b>	<u>1,831</u>	<u>10,138</u>	<u>(1,295)</u>	<u>(119)</u>	<u>10,555</u>

Group	At 1 January US\$'000	Charged/ (credited) to profit or loss US\$'000	Charged/ (credited) to other comprehensive income US\$'000	Currency realignment US\$'000	At 31 December US\$'000
<b>2012</b>					
<b>Deferred tax assets (Restated)*</b>					
Provisions	4,157	(13)	111	709	4,964
Employee benefits	1,885	45	(500)	132	1,562
Impairment loss made on property, plant and equipment	141	(51)	–	2	92
Foreign exchange differences	1,172	(1,000)	–	(58)	114
	<u>7,355</u>	<u>(1,019)</u>	<u>(389)</u>	<u>785</u>	<u>6,732</u>
<b>Deferred tax liabilities</b>					
Revaluation of freehold land	(1,563)	–	(111)	(108)	(1,782)
Accelerated depreciation allowance	(764)	86	–	(41)	(719)
Growing crops	(2,194)	(48)	–	(158)	(2,400)
	<u>(4,521)</u>	<u>38</u>	<u>(111)</u>	<u>(307)</u>	<u>(4,901)</u>
<b>Net deferred tax assets</b>	<u>2,834</u>	<u>(981)</u>	<u>(500)</u>	<u>478</u>	<u>1,831</u>

\* see Note 2.5 (iii)

The total amount of potential income tax consequences that would arise from the payment of dividends to the shareholders of the Company, resulting from a withholding tax of 15% on the total revenue reserve as at 31 December 2013 of a subsidiary based in the Philippines, is approximately US\$17,163,000 (2012: US\$14,084,000). No provision has been made in respect of this potential income tax as it is the Company's intention to permanently reinvest these reserves in the Philippines and not to distribute them as dividends.

## 9. Other assets

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Advances to growers	7,411	8,456
Advance rentals and deposits	2,970	1,129
Land expansion (development costs of acquired leased areas)	2,374	3,817
Others	453	1,064
	<u>13,208</u>	<u>14,466</u>

The advances to growers may be applied against the minimum guaranteed profits to growers.

Land expansion comprises development costs of newly acquired leased areas including costs such as creation of access roads, construction of bridges and clearing costs. These costs are amortised on a straight-line basis over the lease periods of 10 years (2012: 10 years).

Others comprise of land development costs incurred on leased land used for the cultivation of growing crops. These costs are amortised over a period of 10 years (2012: 10 years).

## 10. Biological assets

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Growing crops (at cost)</b>		
At 1 January	108,067	90,529
Additions	82,831	83,910
Harvested	(71,329)	(72,614)
Currency realignment	(8,080)	6,242
At 31 December	<u>111,489</u>	<u>108,067</u>
<b>Livestock (at cost)</b>		
At 1 January	1,506	1,176
Purchases of livestock	488	717
Sales of livestock	(196)	(389)
Currency realignment	(113)	2
At 31 December	<u>1,685</u>	<u>1,506</u>
<b>Livestock (at fair value)</b>		
At 1 January	92	86
Purchases of livestock	–	305
Changes in fair value attributable to price changes (Note 22)	182	(9)
Sales of livestock	(266)	(383)
Currency realignment	(8)	93
At 31 December	<u>–</u>	<u>92</u>
<b>Total biological assets</b>	<u>113,174</u>	<u>109,665</u>
Non-current	1,685	1,598
Current	<u>111,489</u>	<u>108,067</u>

The fair value of agricultural produce harvested during the year amounted to US\$83,167,000 (2012: US\$82,630,000).

### Growing crops

Estimated hectares planted with growing crops are as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
Pineapples	14,744	14,968
Papaya	<u>170</u>	<u>154</u>

Estimated fruits harvested, in metric tons, from the growing crops are as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
Pineapples	704,620	721,088
Papaya	<u>4,668</u>	<u>7,274</u>

### **Source of estimation uncertainty**

Growing crops is stated at cost which comprises actual costs incurred in nurturing the crops reduced by the estimated cost of fruits harvested. The cost of fruits harvested from the Group's plant crops and subsequently used in production is the estimated cost of the actual volume of fruits harvested in a given period. An estimated cost is necessary since the growth cycle of the plant crops is beyond twelve months, hence actual growing costs are not yet known as of reporting date. The estimated cost is developed by allocating estimated growing costs for the estimated growth cycle of two to three years over the estimated harvests to be made during the life cycle of the plant crops. Estimated growing costs are affected by inflation and foreign exchange rates, volume and labour requirements. Estimated harvest is affected by natural phenomenon such as weather patterns and volume of rainfall. Field performance and market demand also affect the level of estimated harvests. The Group reviews and monitors the estimated cost of harvested fruits regularly. Increases in cost of harvested fruits increases the value of inventories in the statement of financial position and reduces the carrying amount of growing costs reflected as biological assets.

### **Livestock**

Livestock comprises growing herd and cattle for slaughter and is stated at fair value. The fair value is determined based on the actual selling prices approximating those at year end less estimated point-of-sale costs.

### **Source of estimation uncertainty**

The fair value of cattle for slaughter is based on the market prices from the various relevant markets. Fair value of the cattle for slaughter is measured on initial recognition and at each reporting date, with changes in fair value recognised in profit or loss. The fair value is based on market prices of mature cattle ready for slaughter. Since market prices used as the basis for fair value refer to mature cattle, the market price for immature cattle already identified for slaughter is adjusted to account for the growing cost to be incurred for the immature cattle for slaughter to mature.

## **11. Inventories**

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Finished goods		
- at cost	11,892	24,172
- at net realisable value	14,794	5,725
Semi-finished goods		
- at cost	1,244	20,912
- at net realisable value	8,620	234
Raw materials and packaging supplies		
- at net realisable value	61,612	62,415
	<u>98,162</u>	<u>113,458</u>

In 2013, raw materials, consumables and changes in finished goods and semi-finished goods recognised as cost of sales amounted to US\$277,123,000 (2012: US\$256,097,000, 2011: US\$252,957,000).



Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the financial year are as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
At 1 January	12,156	8,788
Allowance for the year (Note 22)	1,259	4,066
Write-off against allowance	(4,565)	(1,331)
Currency realignment	(982)	633
At 31 December	<u>7,868</u>	<u>12,156</u>

***Source of estimation uncertainty***

The Group recognises allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory

## **12. Trade and other receivables**

		<b>Group</b>		<b>Company</b>	
	<b>Note</b>	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
		<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Trade receivables	13	90,358	83,403	—	—
Deposits, prepayments and other receivables	14	24,746	18,985	3	4
Amounts due from subsidiaries (non-trade)		—	—	110,924	80,155
Trade and other receivables		<u>115,104</u>	<u>102,388</u>	<u>110,927</u>	<u>80,159</u>
Prepayments		(12,702)	(8,898)	—	—
Downpayment to contractors		<u>(9,167)</u>	<u>(6,359)</u>	<u>—</u>	<u>—</u>
Loans and receivables		<u>93,235</u>	<u>87,131</u>	<u>110,927</u>	<u>80,159</u>

The amounts due from subsidiaries are unsecured, interest-free and repayable on demand.

The increase in amounts due from subsidiaries of US\$25,000,000 (2012: US\$35,000,000) relates to dividends declared but not yet paid by a subsidiary.

The ageing of loans and receivables at the reporting date is:

	<b>Group</b>			
	<b>2013</b>		<b>2012</b>	
	<b>Gross</b>	<b>Impairment</b>	<b>Gross</b>	<b>Impairment</b>
	<b>US\$'000</b>	<b>losses</b>	<b>US\$'000</b>	<b>losses</b>
		<b>US\$'000</b>		<b>US\$'000</b>
Not past due	75,771	(11)	70,946	(129)
Past due 0 - 60 days	15,090	–	10,925	–
Past due 61 - 90 days	1,163	–	1,854	–
Past due 91 - 120 days	270	–	168	–
More than 120 days	7,452	(6,500)	7,221	(3,854)
	<u>99,746</u>	<u>(6,511)</u>	<u>91,114</u>	<u>(3,983)</u>

The Group's historical experience in the collection of accounts receivable falls within the recorded allowances. Due to these factors, management believes that no additional credit risk beyond amounts provided for collection losses is inherent in the Group's trade receivables.

### 13. Trade receivables

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Trade receivables	96,869	87,386
Less: Allowance for doubtful receivables (trade)	(6,511)	(3,983)
	<u>90,358</u>	<u>83,403</u>

#### *Source of estimation uncertainty*

Under the supply contract with Del Monte Corporation, the Group is entitled to price adjustments arising from the difference between the actual and initial billing prices. Since the actual billing price cannot be determined at each reporting date, a probable price is estimated based on factors which include, but are not limited to, known market factors and preliminary discussions and negotiations.

The maximum exposure to credit risk for trade receivables at the reporting date (by geographical region) is:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Asia Pacific	66,017	63,309
Europe and North America	24,341	20,094
	<u>90,358</u>	<u>83,403</u>

Movements in allowance for doubtful receivables (trade) during the financial year are as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
At 1 January	3,983	1,871
Allowance recognised for the year (trade) (Note 22)	2,971	1,626
Write-off against allowance	(185)	(60)
Currency realignment	(258)	546
At 31 December	<u>6,511</u>	<u>3,983</u>

***Source of estimation uncertainty***

The Group maintains allowance for doubtful accounts at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behaviour and known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis. The amount and timing of recorded expenses for any period would differ if the Group made different judgment or utilised different estimates. An increase in the Group's allowance for doubtful accounts would increase the Group's recorded operating expenses and decrease current assets.

**14. Deposits, prepayments and other receivables**

	<b>Group</b>		<b>Company</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Prepayments	12,702	8,898	—	—
Downpayment to contractors	9,168	6,359	—	—
Other recoverables	2,876	2,996	3	4
Deposits	—	732	—	—
	<u>24,746</u>	<u>18,985</u>	<u>3</u>	<u>4</u>

**15. Cash and cash equivalents**

	<b>Group</b>		<b>Company</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Cash and cash equivalents	132,921	24,555	100,293	232
Less: Restricted cash	(100,000)	—	(100,000)	—
Cash and cash equivalents in the statement of cash flow	<u>32,921</u>	<u>24,555</u>	<u>293</u>	<u>232</u>

Cash and cash equivalents comprise cash balances and restricted cash. Certain of the cash and bank balances earn interest at floating rates based on daily bank deposit rates ranging from 0.4% to 4.5% (2012: 1.0% to 2.5%) per annum.

The Company deposited US\$100 million into an escrow account, which could be released to Del Monte Corporation (“DMC”) in the event that the Company does not complete the Acquisition under certain circumstances. The Acquisition was completed on 18 February 2014 (Note 35) and this amount forms part of the purchase consideration in the Acquisition.

## 16. Share capital

	2013		2012	
	No. of shares	US\$'000	No. of shares	US\$'000
<b>Authorised:</b>				
Ordinary shares of US\$0.01 each	2,000,000,000	20,000	2,000,000,000	20,000
<b>Issued and fully paid:</b>				
Ordinary shares of US\$0.01 each	1,297,500,491	12,975	1,081,781,194	10,818

On 19 April 2013, US\$2,157,000 or 215,719,000 shares were granted as bonus shares to the shareholders of the Company.

The Company has also issued share awards under the Del Monte Pacific Restricted Share Plan (“Del Monte Pacific RSP”) (Note 28) during the current financial year.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company’s residual assets.

### *Capital management*

The Board’s policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group’s capital comprises its share capital and reserves. The Board of Directors monitors the return on capital, which the Group defines as profit for the year divided by total shareholders’ equity. The Board also monitors the level of dividends paid to ordinary shareholders.

There were no changes in the Group’s approach to capital management during the year.

The Company and its subsidiaries are not subject to externally imposed capital requirements.

## 17. Reserves

	<b>Group</b>		<b>Company</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Revaluation reserve	9,506	3,594	–	–
Remeasurement of retirement plan	(629)	(2,686)	–	–
Retained earnings	185,475	195,842	21,746	30,301
Reserve for own shares	(629)	(504)	(629)	(504)
Share premium	69,205	69,543	69,344	69,682
Share option reserve	126	953	126	953
Translation reserve	(45,373)	(24,965)	–	–
	<u>217,681</u>	<u>241,777</u>	<u>90,587</u>	<u>100,432</u>

The revaluation reserve relates to surplus on the revaluation of freehold land of the Group. The remeasurement of retirement plan relates to the actuarial gains and losses for the defined benefit plan.

The reserve for the Company's own shares comprises the cost of the Company's shares held by the Group. At 31 December 2013, the Group held 900,000 of the Company's shares (2012: 1,559,000).

Under the British Virgin Islands law in whose jurisdiction the Company operates, the Company's share premium and revenue reserve form part of the Company's surplus account that may be available for dividend distribution. The Group's share premium is shown net of a merger deficit of US\$139,000, which arose from the acquisition of a subsidiary, Del Monte Pacific Resources Limited, under common control in 1999.

The share option reserve comprises the cumulative value of employee services received for the issue of share options.

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign entities.

## 18. Financial liabilities

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Current liabilities</b>		
Unsecured short-term borrowings	<u>265,404</u>	<u>125,907</u>
<b>Non-current liabilities</b>		
Unsecured long-term borrowings	11,260	14,604
Accrued lease liabilities	810	688
Other payables	<u>226</u>	<u>387</u>
	<u>12,296</u>	<u>15,679</u>
	<u>277,700</u>	<u>141,586</u>

### **Unsecured short-term borrowings**

The amounts are unsecured with weighted average effective interest rates of 1.32% to 3.50% (2012: 1.05% to 4.00%) per annum which are fixed throughout the term of the loans.

### **Unsecured long-term borrowings**

The amounts are unsecured with weighted average effective interest rates of 1.81% to 3.50% (2012: 1.60% to 5.70%) per annum which reprice at intervals of 1 to 3 months.

### **Terms and debt repayment schedule**

Terms and conditions of outstanding short-term loans and borrowings are as follows:

Group	Currency	Nominal interest rate %	Year of maturity	2013		2012	
				Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
Unsecured bank loan	PHP	1.90 – 3.50	2014	87,824	87,824	31,731	31,731
Unsecured bank loan	USD	1.32 – 2.47	2014	177,580	177,580	94,176	94,176
				<u>265,404</u>	<u>265,404</u>	<u>125,907</u>	<u>125,907</u>

Terms and conditions of outstanding long-term loans and borrowings are as follows:

Group	Currency	Nominal interest rate %	Year of maturity	2013		2012	
				Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
Unsecured bank loan	PHP	3-Y PDSTF + .95 / .25 (GRT)	2014	—	—	2,434	2,434
Unsecured bank loan	PHP	3-Mos PDSTF + 1 / .95 (GRT)	2015	11,260	11,260	12,170	12,170
				<u>11,260</u>	<u>11,260</u>	<u>14,604</u>	<u>14,604</u>

PDSTF – Philippine Dealing System Treasury Fixing Rate

GRT – Gross Receipt Tax

The following are the expected contractual undiscounted cash outflows of financial liabilities, including interest payments and excluding the impact of netting agreements:

Group	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-2 years US\$'000	More than 5 years US\$'000
<b>2013</b>					
<b>Non-derivative financial liabilities</b>					
Unsecured bank loans					
- Short-term	265,404	265,978	265,978	—	—
- Long-term	11,260	11,600	233	11,367	—
Accrued lease liabilities	810	810	—	—	810
Other payables	226	226	140	86	—
Trade and other payables	104,539	104,539	104,539	—	—
	<u>382,239</u>	<u>383,153</u>	<u>370,890</u>	<u>11,453</u>	<u>810</u>

<b>Group</b>	<b>Carrying amount US\$'000</b>	<b>Contractual cash flows US\$'000</b>	<b>Less than 1 year US\$'000</b>	<b>1-2 years US\$'000</b>	<b>More than 5 years US\$'000</b>
<b>2012</b>					
<b>Non-derivative financial liabilities</b>					
Unsecured bank loans					
- Short-term	125,907	126,095	126,095	—	—
- Long-term	14,604	15,871	571	2,913	12,387
Accrued lease liabilities	688	688	—	3	685
Other payables	387	387	—	150	237
Trade and other payables	94,029	94,029	94,029	—	—
	<u>235,615</u>	<u>237,070</u>	<u>220,695</u>	<u>3,066</u>	<u>13,309</u>

<b>Company</b>	<b>Carrying amount US\$'000</b>	<b>Contractual cash flows US\$'000</b>	<b>Less than 1 year US\$'000</b>	<b>1-2 years US\$'000</b>	<b>2-5 years US\$'000</b>
<b>2013</b>					
<b>Non-derivative financial liabilities</b>					
Trade and other payables	193,100	193,100	193,100	—	—
	<u>193,100</u>	<u>193,100</u>	<u>193,100</u>	<u>—</u>	<u>—</u>

<b>2012</b>					
<b>Non-derivative financial liabilities</b>					
Trade and other payables	54,583	54,583	54,583	—	—
	<u>54,583</u>	<u>54,583</u>	<u>54,583</u>	<u>—</u>	<u>—</u>

## **Fair values**

### ***Estimation of fair values***

#### ***Other financial assets and liabilities***

The carrying amounts of other financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents, trade and other payables and short term borrowings) are assumed to approximate their fair values because of the short period to maturity.

## 19. Employee benefits

A subsidiary, DMPI, has a funded, non-contributory defined benefit retirement plan covering substantially all of its officers and regular full-time employees. The benefits are based on a percentage of latest monthly salary and credited years of service.

At 31 December, the amount recognised in the statement of financial position is as follows:

	<b>2013</b>	<b>Group 2012 (Restated)*</b>	<b>2011 (Restated)*</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Present value of funded obligations	42,275	43,297	39,147
Fair value of plan assets	(40,399)	(38,089)	(32,864)
(Surplus)/deficit in the plan	1,876	5,208	6,283

\* see Note 2.5 (iii)

### *Plan assets*

Plan assets comprise:

	<b>2013</b>	<b>Group 2012</b>	<b>2011</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Government bonds and foreign currencies	36,438	34,128	28,903
Property occupied by a lessee	3,931	3,931	3,931
Property occupied by the Group	30	30	30
	40,399	38,089	32,864

### *Movement in the present value of the defined benefit obligation*

	<b>2013</b>	<b>Group 2012 (Restated)*</b>	<b>2011 (Restated)*</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Defined benefit obligation at 1 January	43,297	39,147	38,282
Benefits paid by the plan	(4,644)	(3,171)	(3,795)
Current service costs	2,335	2,544	2,256
Interest cost	3,428	3,550	3,341
Actuarial gains due to:			
- Experience adjustments	(1,725)	(1,751)	(1,267)
- Changes in financial assumptions	2,854	286	496
Currency realignment	(3,270)	2,692	(166)
Defined benefit obligation at 31 December	42,275	43,297	39,147



***Movement in the fair value of plan assets***

	<b>2013</b>	<b>Group 2012 (Restated)*</b>	<b>2011 (Restated)*</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Fair value of plan assets at 1 January	38,089	32,864	29,423
Interest income included in net interest cost	3,183	3,165	2,738
Actual return on plan assets, excluding interest income	4,068	202	(347)
Contributions paid into the plan	2,627	2,778	4,940
Benefits paid by the plan	(4,644)	(3,171)	(3,795)
Currency realignment	(2,924)	2,251	(95)
Fair value of plan assets at 31 December	<u>40,399</u>	<u>38,089</u>	<u>32,864</u>

***Expenses recognised in profit or loss***

	<b>2013</b>	<b>Group 2012 (Restated)*</b>	<b>2011 (Restated)*</b>
<b>Note</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Current service cost	2,335	2,544	2,256
Interest cost	245	385	603
Total pension expense	<u>2,580</u>	<u>2,929</u>	<u>2,859</u>

Recognised in:

Included in inventories and expenditures on growing crops	1,004	1,269	859
Cost of sales	728	857	964
Distribution and selling expenses	495	442	605
General and administrative expenses	353	361	431
	<u>2,580</u>	<u>2,929</u>	<u>2,859</u>

\* see Note 2.5 (iii)

***Expenses recognised in other comprehensive income***

	<b>2013</b>	<b>Group 2012 (Restated)*</b>	<b>2011 (Restated)*</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Remeasurements of defined benefit obligation:			
Actuarial (gains)/losses arising from:			
Experience adjustments	(1,129)	1,465	770
Return on plan assets excluding interest income	4,068	202	(347)
Net retirement benefit	<u>2,939</u>	<u>1,667</u>	<u>423</u>

\* see Note 2.5 (iii)

DMPI's annual contribution to the pension plan consists of payments covering the current service cost for the year plus payments towards funding the actuarial accrued liability, if any. The Group expects to pay US\$2,419,000 in contributions to the pension plan in 2014.

### **Actuarial valuation**

The funded obligations and plan assets are measured and valued with the advice of qualified actuary who carries out a full valuation annually. The last valuation of these obligations and plan was performed in 2013 wherein the results of these valuations form the basis of the fair value of the funded obligations and plan assets as at 31 December 2013.

The principal actuarial assumptions used for accounting purposes were:

	<b>2013</b>	<b>Group 2012</b>	<b>2011</b>
Discount rate (per annum)	5.08%	5.01%	5.70%
Future salary increases (per annum)	6.00%	6.00%	6.00%
Expected return on plan assets (per annum)	7.00%	9.00%	9.00%

The plan exposes the Group to market risk.

The Board of Directors reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (“ALM”) strategy and investment risk management policy. The Group’s ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Group monitors how the duration and expected yield of the investments match the expected cash outflows arising from the retirement benefit obligation.

The Board of Directors approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The Board of Directors may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

### **Sensitivity analysis**

The calculation of the defined benefit obligation is sensitive to the assumption set out above. The following table summarises how the impact on the defined benefit obligation at the end of reporting period would have increased (decreased) as a result of a change in the respective assumptions by one percent.

<b>Group</b>	<b>Defined benefit obligation</b>	
	<b>1 percent increase US\$’000</b>	<b>1 percent decrease US\$’000</b>
Discount rate (per annum)	(593)	690
Future salary increases (per annum)	2,523	(2,041)

The above sensitivities are based on the average duration of the benefit obligation determined at the date of the last full actuarial valuation at 31 December 2013 and are applied to adjust the defined benefit obligation at the end of the report period for the assumptions concerned. Whilst the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation to the sensitivity of the assumption shown.

The Group provides its regular employees, through the Supplementary Provident Plan, supplemental savings in the form of a lump sum payment at the time of retirement or separation from the Company. The employee who chooses to participate in the plan may, at his option, elect to contribute a fixed amount or a percentage equivalent to between one percent (1%) and thirty percent (30%) of his salary beginning on the date he joined the plan.

The Group contributes monthly to the Provident Fund an amount equal to forty percent (40%) of the members' monthly contribution which in no case shall exceed two percent (2%) of the member's salary.

Contributions to the Provident Fund amounted to US\$498,000 (2012: US\$528,000).

Unremitted contribution (employee and employer share) recognised as part of "Accounts payable and accrued expenses" amounted to US\$344,000 (2012: US\$291,000).

***Source of estimation uncertainty***

Pension expense and pension assets/liabilities are determined using certain actuarial estimates and assumptions relating to the discount rate used in valuing the subsidiary's defined benefit obligations and future experiences such as the rate of return on plan assets, future salary increases, retirement date or age, and mortality and turnover rate of covered employees. These estimates and assumptions directly influence the amount of the pension assets/liabilities and expense recognised in the financial statements.

## **20. Trade and other payables**

	<b>Group</b>		<b>Company</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
		<b>(Restated)*</b>		
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Trade payables	32,957	47,774	—	—
Accrued operating expenses	60,023	42,548	551	655
Accrued payroll expenses	4,054	2,567	—	—
Withheld from employees (taxes and social security cost)	1,287	1,140	—	—
Advances from suppliers	2,558	—	—	—
Other payables	3,660	—	—	—
Amounts due to subsidiaries (non-trade)	—	—	192,549	53,928
	<u>104,539</u>	<u>94,029</u>	<u>193,100</u>	<u>54,583</u>

\* see Note 2.5 (iii)

The amounts due to subsidiaries are unsecured, interest-free and repayable on demand.

## 21. Revenue

	<----- Group ----->			<----- Company ----->		
	2013	2012	2011	2013	2012	2011
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Sale of goods	492,177	459,711	425,235	—	—	—
Dividend income received and receivable from subsidiaries	—	—	—	25,000	35,000	25,000
	<u>492,177</u>	<u>459,711</u>	<u>425,235</u>	<u>25,000</u>	<u>35,000</u>	<u>25,000</u>

Revenue of the Group comprises gross invoiced sales, net of discounts and returns, and is recognised when goods are delivered, and title has passed to customers. All intra-group transactions have been excluded from Group revenue.

## 22. Profit for the year

The following items have been included in arriving at profit for the year:

		<----- Group ----->			<----- Company ----->		
	Note	2013	2012	2011	2013	2012	2011
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Allowance for inventory obsolescence	11	1,259	4,066	5,134	—	—	—
Allowance recognised/ (reversed) for doubtful receivables (trade)	13	2,971	1,626	(35)	—	—	—
Amortisation of intangible assets	7	571	571	571	—	—	—
Audit fees							
- paid to the auditors of the Company		203	202	209	174	181	180
- paid to other auditors		133	128	124	—	—	—
Changes in fair value attributable to price changes of biological assets	10	182	(9)	(57)	—	—	—
Changes in fair value of agricultural produce harvested		11,838	10,016	7,706	—	—	—
Depreciation of property, plant and equipment	4	18,826	15,081	12,957	—	—	—

	Note	<----- Group ----->			<----- Company ----->		
		2013	2012	2011	2013	2012	2011
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Impairment loss (reversed)/ made on property, plant and equipment	4	(313)	267	(283)	—	—	—
Legal expenses		—	101	3,967	—	—	—
(Gain)/loss on disposal of property, plant and equipment		(141)	(136)	26	—	—	—
Professional expenses related to the Acquisition							
- paid to the auditors of the Company	35	1,947	—	—	—	—	—
- paid to other professional	35	20,806	—	—	—	—	—
Non-audit fees							
- paid to the auditors of the Company (excluding professional expenses related to the Acquisition)		43	53	49	39	47	49
- paid to other auditors		31	25	20	8	2	—
Operating lease rentals		11,535	6,182	4,513	—	—	—
Research and development expenditure		2,188	3,808	2,963	—	—	—
<b>Staff costs</b>							
Pension costs – defined benefit pension plan	19	2,580	2,929	2,859	—	—	—
Pension costs – provident fund		655	659	559	—	—	—
Social security costs		1,547	1,583	1,552	—	—	—
Value of employee services received under share-based incentive plans	28	494	606	1,244	494	606	1,244
Wages and salaries		77,972	75,827	80,521	2,867	2,719	2,106
		83,248	81,604	86,735	3,361	3,325	3,350

\* see Note 2.5 (iii)

## 23. Finance income/(expense)

	<----- Group ----->		
	2013	2012	2011
	US\$'000	US\$'000	US\$'000
<b>Recognised in profit or loss</b>			
<b>Finance income</b>			
Interest income from			
- bank deposits	395	552	531
- others	—	5	15
Foreign exchange gains	—	267	914
	395	824	1,460

	<----- Group ----->		
	2013	2012	2011
	US\$'000	US\$'000	US\$'000
<b>Recognised in profit or loss</b>			
<b>Finance expense</b>			
Interest expenses on			
- bills payable	(4,832)	(3,883)	(2,993)
- factoring	(646)	—	(64)
	<u>(5,478)</u>	<u>(3,883)</u>	<u>(3,057)</u>
Net finance expense	<u>(5,083)</u>	<u>(3,059)</u>	<u>(1,597)</u>

The above finance income and finance costs included in the following interest income and expenses in respect of assets/(liabilities) not at fair value through profit or loss:

	<----- Group ----->		
	2013	2012	2011
	US\$'000	US\$'000	US\$'000
<b>Recognised in profit or loss</b>			
Total interest income on financial assets	395	557	546
Total interest expense on financial liabilities	<u>(5,478)</u>	<u>(3,883)</u>	<u>(3,057)</u>

## 24. Tax

### The Company

There is no tax expense for the Company as the income of the Company is exempt from all income taxes in the British Virgin Islands.

### The Group

Group tax has been calculated on the estimated assessable profit for the year at the rates prevailing in the respective foreign tax jurisdictions. Details of provision for Group foreign income tax are as follows:

	<----- Group ----->		
	2013	2012	2011
	(Restated)*(Restated)*		
	US\$'000	US\$'000	US\$'000
<b>Current tax</b>			
- current year	11,848	8,049	6,662
<b>Deferred tax</b>			
- current year	<u>(10,138)</u>	<u>981</u>	<u>(1,068)</u>
	<u>1,710</u>	<u>9,030</u>	<u>5,594</u>

	<----- Group ----->		
	2013	2012	2011
	(Restated)* (Restated)*		
	US\$'000	US\$'000	US\$'000
<b><i>Reconciliation of effective tax rate</i></b>			
Profit before taxation	17,485	40,519	32,387
Taxation on profit at weighted average of the applicable tax rates	(888)	7,509	2,959
Non-deductible expenses	2,598	1,521	2,635
	1,710	9,030	5,594

\* see Note 2.5 (iii)

	<----- Group ----->		
	2013	2012	2011
<b><i>Standard tax rates</i></b>			
- Philippines (non-PEZA)	30%	30%	30%
- Philippines (PEZA)*	5%	5%	5%
- India	31%	31%	31%
- Singapore	17%	17%	17%
- United States of America	35%	—	—

\* based on gross profit for the year

On 22 November 2007, DMPI's core production operations in Cagayan de Oro City, Philippines were approved as a Philippine Packing Agricultural Export Processing Zone. This new zone has been established in accordance with the policies of the Philippine Economic Zone Authority ("PEZA"). With this approval, DMPI enjoys certain fiscal and non-fiscal incentives including a 5% tax on gross profit in lieu of the current 30% (2012: 30%, 2011: 30%) on profit before tax, duty free importation of capital equipment, raw materials and supplies used in pursuit of its Ecozone-registered activities, among other incentives. The incentives will be available for as long as DMPI complies with PEZA's requirements which include exporting 70% of its production. DMPI has received PEZA approval for a second zone, the Bukidnon Agro-Resources Export Zone, for agri-development projects. This zone was granted Presidential approval on 8 September 2008 and renewed on 17 December 2012.

#### ***Sources of estimation uncertainty***

The Group has exposure to income taxes in several foreign jurisdictions. Significant judgment is involved in determining the group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

## 25. Earnings per share

Basic and diluted earnings per share are calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

	<----- Group ----->		
	2013	2012 (Restated)	2011 (Restated)
Basic earnings per share is based on:			
Profit for the year (US\$'000)	16,109	31,954	27,643
Basic weighted average number of ordinary shares ('000):			
Issued ordinary shares at 1 January	1,081,781	1,081,781	1,081,781
Effect of own shares held	(11,236)	(8,614)	(4,871)
Effect of share options exercised	9,636	5,508	1,512
Effect of bonus shares; retrospectively adjusted (Note 16)	215,719	215,719	215,719
Weighted average number of ordinary shares at 31 December (basic)	1,295,900	1,294,394	1,294,141
Basic earnings per share (in US cents)	1.24	2.47	2.14

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from ESOP and Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

The effect of ESOP and Del Monte Pacific RSP on the weighted average number of ordinary shares in issue is as follows:

	<----- Group ----->		
	2013	2012 (Restated)	2011 (Restated)
Diluted earnings per share is based on:			
Profit for the year (US\$'000)	16,109	31,954	27,643
Diluted weighted average number of shares ('000):			
Weighted average number of ordinary shares at 31 December (basic)	1,295,900	1,294,394	1,294,141
Potential ordinary shares issuable under share options	881	2,434	7,726
Weighted average number of ordinary issued and potential shares assuming full conversion	1,296,781	1,296,828	1,301,867
Diluted earnings per share (in US cents)	1.24	2.46	2.12



## 26. Dividends

	<b>Group and Company</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Tax-exempt final dividend paid in respect of the previous financial year of 1.51 US cents (2012: 1.45 US cents, 2011: 1.10 cents)	16,297	15,599	11,878
Tax-exempt interim dividend paid in respect of the current financial year of 0.62 US cents (2012: 0.72 US cents, 2011: 0.46 cents)	8,022	7,771	4,968
	<u>24,319</u>	<u>23,370</u>	<u>16,846</u>

## 27. Operating segments

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units are based on whether the products are sold as branded or non branded. They are managed separately because they require different business development and growth strategies due to the differing market dynamics. For each of the strategic business units, the Group's Executive Committee (the chief operating decision maker) reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the Group's reportable segments:

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group's Executive Committee. Segment profit before income tax is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. The segment assets reviewed by the Group's Executive Committee relate to the trade receivables arising from the operations of the segment business.

- Branded Business
  - Includes sales of Del Monte and S&W branded products.
- Non Branded Business
  - Non-supply contract
    - a. Asia Pacific – Includes sales of private label and non branded processed fruits, beverages and other processed products, fresh fruit and cattle in the Asia Pacific region and sales of private label processed fruits, beverages and other processed products, fresh fruit and cattle to a non-affiliated Del Monte company at market price in the Asia Pacific region.
    - b. Europe and North America – Includes sales of private label and non branded processed fruits, beverages and other processed products in Europe and North America and sales of private label processed fruits, beverages and other processed products to a non-affiliated Del Monte company at market price in Europe and North America.
  - Supply contract – Includes sales of processed fruits, beverages and fresh fruit to non-affiliated Del Monte companies under the long term supply contracts.

In 2012, the operating segments were revised according to the changes made to the internal management reports prescribed to the Group's Executive Committee. The corresponding items of segment information for the periods presented were restated accordingly.

**Information about reportable segments**

				<----- Non Supply Contract ----->			Non Branded ----->											
	Branded			Asia Pacific			Europe and North America			Supply Contract			Total Non Branded			Total		
	2013	2012	2011	2013	2012	2011	2013	2012	2011	2013	2012	2011	2013	2012	2011	2013	2012	2011
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
External revenues	336,434	320,868	274,649	25,076	21,747	21,775	71,038	56,073	66,549	59,629	61,023	62,262	155,743	138,843	150,586	492,177	459,711	425,235
Depreciation and amortisation	10,370	9,040	6,611	889	730	805	4,377	2,791	3,176	3,761	3,091	2,936	9,027	6,612	6,917	19,397	15,652	13,528
Reportable segment profit before income tax, restated*	23,446	36,411	17,331	1,696	2,660	3,763	(6,868)	1,976	11,160	(789)	(528)	133	(5,961)	4,108	15,056	17,485	40,519	32,387
Other material non-cash items:																		
- Impairment loss made/(reversed) on property, plant and equipment	(161)	147	(135)	(7)	32	(59)	(79)	40	(42)	(66)	48	(47)	(152)	120	(148)	(313)	267	(283)
- Allowance for inventory obsolescence	1,277	2,482	2,708	(25)	655	462	74	822	1,373	(67)	107	591	(18)	1,584	2,426	1,259	4,066	5,134
- Allowance made/(reversed) for doubtful trade receivables	3,050	1,322	(160)	(14)	185	91	(36)	119	34	(29)	—	—	(79)	304	125	2,971	1,626	(35)
Reportable segment assets	75,789	80,234	64,016	4,726	3,096	3,443	13,436	13,635	13,974	10,597	7,945	9,481	28,759	24,676	26,898	104,548	104,910	90,914
Capital expenditure	12,802	9,719	8,808	1,128	1,160	1,926	5,812	3,022	3,943	4,997	3,421	3,801	11,937	7,603	9,670	24,739	17,322	18,478

\* see Note 2.5 (iii)

**Reconciliations of reportable segment revenues, profit or loss, assets and other material items**

	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Revenue</b>			
Total revenue for reportable segments/consolidated revenue	492,177	459,711	425,235
<b>Assets</b>			
Total assets for reportable segments	104,548	104,910	90,914
Other unallocated amounts	513,096	391,743	334,552
Consolidated total assets	617,644	496,653	425,466

**Other material items 2013**

	<b>Reportable segment totals</b>	<b>Adjustments</b>	<b>Consolidated totals</b>
Allowance for inventory obsolescence	1,259	—	1,259
Allowance for doubtful receivables	2,971	—	2,971
Capital expenditure	24,739	—	24,739
Depreciation and amortisation	19,397	—	19,397
Impairment loss made on property, plant and equipment and intangible assets	(313)	—	(313)

**Other material items 2012**

	<b>Reportable segment totals</b>	<b>Adjustments</b>	<b>Consolidated totals</b>
Allowance for inventory obsolescence	4,066	—	4,066
Allowance for doubtful receivables	1,626	—	1,626
Capital expenditure	17,322	—	17,322
Depreciation and amortisation	15,652	—	15,652
Impairment loss made on property, plant and equipment and intangible assets	267	—	267

**Other material items 2011**

	<b>Reportable segment totals</b>	<b>Adjustments</b>	<b>Consolidated totals</b>
Allowance for inventory obsolescence	5,134	—	5,134
Reversal of allowance for doubtful receivables	(35)	—	(35)
Capital expenditure	18,478	—	18,478
Depreciation and amortisation	13,528	—	13,528
Impairment loss reversed on property, plant and equipment and intangible assets	(283)	—	(283)

## **Geographical information**

The Group's segments are managed on a worldwide basis, but operate manufacturing facilities and sales offices primarily in Philippines, Singapore and India.

In presenting information on the basis of geographical segments, segment assets are based on the geographical location of the assets.

### ***Non-current assets***

	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Philippines	110,467	101,916
Singapore	15,007	16,779
India	22,254	26,061
	<u>147,728</u>	<u>144,756</u>

Non-current assets presented consist of property, plant and equipment, intangible assets, joint venture and other assets.

### ***Major customer***

Revenue from a major customer of the Group's non branded segment amounted to approximately US\$57,037,000 (2012: US\$61,721,000, 2011: US\$63,907,000), representing 12% (2012: 13%, 2011: 15%) of the Group's total revenue.

## **28. Share option and incentive plans**

The ESOP of the Company was approved and amended by its members at general meetings held on 30 July 1999 and 21 February 2002 respectively. No further options could be granted pursuant to the ESOP as it had expired on 24 July 2009. Any options granted by the Company prior to 24 July 2009 would continue to be valid for a period of 10 years from the date of the grant of options.

The Company's shareholders also approved the adoption of two share plans, Del Monte Pacific RSP and Del Monte Pacific PSP (collectively the "Share Plans"), at a general meeting held on 26 April 2005. The Share Plans seek to increase the Company's flexibility and effectiveness in its continuing efforts to reward, retain and motivate employees, and are currently targeted at executives in key positions, to excel in their performance.

Other information regarding the Del Monte Pacific RSP are as follows:

- (a) No minimum vesting periods are prescribed.
- (b) The length of the vesting period(s) in respect of each award granted will be determined on a case-to-case basis by the RSOC.
- (c) Delivery of shares upon vesting of the share awards may be by way of an issue of new shares and/or the transfer of existing shares (by way of purchase of existing shares).

On 12 May 2009, six employees of related companies were granted an aggregate of 3,749,000 share awards at the market price of S\$0.540 per share.

On 29 April 2011, 2,643,000 shares were awarded at the market price of S\$0.485 per share to Mr Joselito D Campos, Jr, an associate of a controlling shareholder, approved by shareholders at the Annual General Meeting of the Company held on 29 April 2011.

On 30 April 2013, 211,440 shares were awarded to Joselito D Campos, Jr, and 275,440 shares to five employees of related companies, representing 20% adjustment to the number of unvested share awards previously granted, at the market price of S\$0.810 per share.

On 22 August 2013, 688,000 shares were awarded at the market price of S\$0.840 per share to each Group Non-Executive Director/Group Executive Director.

Other information regarding the Del Monte Pacific PSP is set out below:

- (a) Vesting periods are not applicable.
- (b) Shares awarded are released at the end of the performance period (typically, at the conclusion of a financial year end) once the RSOC is satisfied that the prescribed performance target(s) have been achieved by awardees.
- (c) Delivery of share awards may be by way of an issue of new shares and/or the transfer of existing shares (by way of purchase of existing shares).

As at the date of this report, no share awards have been granted pursuant to the Del Monte Pacific PSP.

The RSOC is responsible for administering the ESOP and the share plans.

Details of the outstanding options granted to the Company's directors and employees under the ESOP and Del Monte Pacific RSP on unissued ordinary shares of Del Monte Pacific Limited at the end of the year, are as follows:

**ESOP**

Date of grant of options	Exercise period	Exercise price S\$	Options outstanding	
			2013	2012
7 March 2008	Up to 60%: 7 March 2010 – 6 March 2012 40%: 7 March 2012 – 6 March 2018	0.627	750,000	1,550,000
30 April 2013	Up to 100%: 30 April 2013 – 6 March 2018	0.627	150,000	–
			<u>900,000</u>	<u>1,550,000</u>

\* On 30 April 2013, the Company approved the grant of 150,000 stock options, representing a 20% adjustment to the number of unexercised stock options previously granted. The exercise period therefore follows that of the options granted on 7 March 2008.

Accordingly, as at the date of this report, a total of 900,000 options remains outstanding.

***Del Monte Pacific RSP***

<b>Date of grant of share awards</b>	<b>Vesting period</b>	<b>Market price on date of grant S\$</b>	<b>Share awards granted</b>	<b>Share awards outstanding</b>
12 May 2009	Up to 60%: 12 May 2011 – 11 May 2012 40%: 12 May 2012 – 11 May 2013	0.540	3,749,000	–
29 April 2011	Up to 60%: 12 May 2011 – 11 May 2012 40%: 12 May 2012 – 11 May 2013	0.485	2,643,000	–
30 April 2013	No vesting period imposed, shares were released to the grantee on 12 May 2013	0.810	486,880	–
22 August 2013	Up to 60%: 22 August 2013 – 21 August 2016 40%: 22 August 2016 – 21 August 2017	0.840	688,000	688,000
			7,566,880	688,000

The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The estimate of the fair value of the services received is measured based on a Black-Scholes model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

***Fair value of share options and assumptions***

<b>Date of grant of options</b>	<b>7 Mar 2008</b>	<b>30 Apr 2013</b>	<b>12 May 2009</b>	<b>29 Apr 2011</b>	<b>30 Apr 2013</b>	<b>22 Aug 2013</b>
	<i>&lt;-----ESOP-----&gt;</i>		<i>&lt;----- Del Monte Pacific RSP -----&gt;</i>			
Fair value at measurement date	US\$0.12	US\$0.18	US\$0.37	US\$0.40	US\$0.18	US\$0.65
Share price (Singapore dollars) at grant date	0.615	0.810	0.540	0.485	0.810	0.840
Exercise price (Singapore dollars)	0.627	0.627	–	–	–	–
Expected volatility	5.00%	2.00%	–	–	–	3.00%
Time to maturity	5 years	5 years	–	–	–	4 years
Risk-free interest rate	3.31%	1.51%	–	–	–	2.69%

The expected volatility is based on the historic volatility (calculated based on the weighted average expected life of the share options), adjusted for any expected changes to future volatility due to publicly available information.

There are no market conditions associated with the share option grants. Service conditions and non-market performance conditions are not taken into account in the measurement of the fair value of the services to be received at the grant date.

### ***Sources of estimation uncertainty***

The fair value of share options granted is estimated using the Black-Scholes Model, which requires the Group to estimate the expected volatility of the Company's shares and expected life of the share options. The Group assesses the estimates whenever there is an indication of a significant change in these conditions. An increase in the fair value of share options granted will increase share option expense and share option reserve.

### ***Expense recognised in profit or loss***

	<b>Note</b>	<b>2013 US\$'000</b>	<b>Group 2012 US\$'000</b>	<b>2011 US\$'000</b>
Share options granted in 2008		4	52	257
Share options granted in 2009		46	130	416
Share options granted in 2011		74	424	571
Share options granted in 2013		370	–	–
Total employee benefit expense recognised for share-based incentive plans	22	494	606	1,244

## **29. Financial risk management**

The Group has exposure to the following risks:

- credit risk
- interest rate risk
- liquidity risk
- market risk

### ***Risk management framework***

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Audit Committee is responsible for developing and monitoring the Group's risk management policies. The committee reports regularly to the Board of Directors on its activities. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

### ***Financial risk management objectives and policies***

Risk management is integral to the whole business of the Group. The Group has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The Board continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved.

### ***Credit risk***

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on credit risk. Approximately 12% (2012: 13%, 2011: 15%) of the Group's revenue is attributable to sales transactions with a single international customer. However, geographically, there is no concentration of credit risk.

The Audit Committee has approved a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount. Customers failing to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment or Letters of Credit basis.

### ***Exposure to credit risk***

The maximum exposure to credit risk for trade and other receivables (excluding prepayments) at the reporting date by geographic region was:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
North America	17,590	12,432
Europe	6,757	7,842
Asia Pacific	78,055	73,216
	<u>102,402</u>	<u>93,490</u>

### ***Impairment losses***

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.



The ageing of trade and other receivables (excluding prepayments) that were not impaired at the reporting date was:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Not past due	76,233	77,176
Past due 0 - 60 days	18,645	10,925
Past due 61 - 90 days	2,275	1,854
Past due 91 - 120 days	985	168
More than 120 days	4,264	3,367
	<u>102,402</u>	<u>93,490</u>

The Group sells its products through major distributors and buyers in various geographical regions. For the year ended 31 December 2013, the Group's major customers collectively accounted for 16% (2012: 16%) of its total revenue. Management has a credit risk policy which includes, among others, the requirement of certain securities to ensure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The Group monitors its outstanding trade receivables on an on-going basis. In addition, the Group also engages in sale of its trade receivables without recourse to certain financial institutions.

The percentages of cash and bank balances held in the following regions are:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>%</b>	<b>%</b>
United States of America	75	—
Philippines	19	72
Hong Kong	5	24
Mauritius	<u>1</u>	<u>4</u>

Apart from the above, the Company and the Group have no significant concentration of credit risk with any single counterparty or group counterparties. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

### ***Interest rate risk***

The Group's cash balances are placed with reputable global and major Philippine banks and financial institutions. The Group manages its interest income by placing the cash balances with varying maturities and interest rate terms. This includes investing the Company's temporary excess liquidity in short-term low-risk securities from time to time. The Group obtains financing through bank borrowings and leasing arrangements. Funding is obtained from bank loan facilities for both short-term and long-term requirement. The Group's policy is to obtain the most favourable interest rate available without increasing its foreign currency exposure.

### *Sensitivity analysis*

A 1% general increase in interest rates at the reporting date would increase/(decrease) profit or loss by the amounts shown below. There is no effect on equity. This analysis assumes that all other variables, in particular, foreign currency rates, remain constant.

	<b>Group</b>	
	<b>Profit or Loss</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Unsecured short-term and long-term borrowings	(2,766)	(1,405)
	<u>(2,766)</u>	<u>(1,405)</u>

A 1% general decrease in interest rates would have the equal but opposite effect on the amounts shown above, on the basis that all other variables remain constant.

### *Liquidity risk*

The Group monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Group's reputation.

The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks. Currently, the Group is entitled to a total of US\$489 million (2012: US\$364 million) in credit lines, of which only 57% (2012: 38%) is availed. The lines are mostly for short term financing requirements, with US\$14 million (2012: US\$19 million) available for long term requirements. The Group constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

### *Foreign exchange risk*

The Group is exposed to foreign exchange risk from its subsidiaries operating in foreign countries, which generate revenue and incur costs in foreign currencies, and from those operations of its local subsidiaries, which are in foreign currencies. The currency giving rise to this risk is primarily Philippine Peso.

The Company and its subsidiaries maintain their respective books and accounts in their functional currencies. As a result, the Group is subject to transaction and translation exposures resulting from currency exchange rate fluctuations, especially between the Philippine peso and US dollar. To a certain extent, the Group has a natural hedge between the latter two currencies due to its revenue and cost mix. It is the Group's policy to optimise its natural hedge.

At 31 December, the Group's remaining exposure to US dollar is as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Trade and other receivables	4,869	1,778
Cash and cash equivalents	3,597	7,550
Other non-current assets	27	–
Financial liabilities	(127,600)	(92,412)
Trade and other payables	(4,252)	(10,580)
	<u>(123,359)</u>	<u>(93,664)</u>

#### *Sensitivity analysis*

A 10% strengthening of the subsidiaries' foreign currency against the US dollar at the reporting date would increase profit or loss by US\$12,336,000 (2012: US\$9,366,000). This analysis assumes that all other variables, in particular interest rates, remain constant.

A 10% weakening of the subsidiaries' foreign currency against the US dollar would have the equal but opposite effect on the amounts shown above, on the basis that all other variables remain constant.

#### *Commodity price risk*

The Group is regularly engaged in the purchase of tinsplates and fuel and is significantly exposed to commodity price risk related to tinsplates and fuel. The Group ensures future supply of tinsplates while minimising the impact of price movements by purchasing tinsplates and fuel in advance of the production requirements. These purchase contracts are entered into for the purpose of receipt or delivery of tinsplates and fuel in accordance with the expected usage requirements of the Group. There are no outstanding purchase contracts as at 31 December 2012 and 2013.

The Group also purchases large volumes of papaya fruits for production and is significantly exposed to commodity price risk related to papaya. The Group ensures long-term supply of papaya at stable prices by executing papaya supply agreements with farmers. The Group also subsidises some of the farmers' costs related to papaya to ensure long-term relationships with them.

#### *Risk related to agricultural activities*

The output of the plantation is subject to certain risk factors relating to weather conditions, crop yields, outgrowers and service providers' performance, and leasehold arrangements. To manage any impact from heavy rainfall and floods, plantings are done in various locations to minimise tonnage loss, and towing units have been augmented to ensure continuity of harvest during wet conditions. The Group is PhilGAP and GLOBALGAP certified and complies with proven agricultural practices in the pineapple growing operations. Long-term land leases with staggered terms are also secured.

### ***International business risk***

The Group's overall earnings from its trading activities with international customers are primarily affected by movements in the worldwide supply, demand and prices of its products. Prices for pineapple juice concentrate are largely affected by the supply situation in Thailand and the demand situation in the international markets. Given that this is an industrial commodity product, prices are quite volatile. The Group is shifting production towards more branded ready-to-drink beverage to decommo-ditise its concentrate product.

### ***Branded business risk***

The Group's branded business in the Philippines and the Indian subcontinent through Del Monte, and in Asia and the Middle East through S&W, is affected by a number of factors, including, but not limited to competition, acceptance of new products, industry trends, distribution expansion, penetration and business partners' risks. The Group's exposure to these risks is managed through the following processes, among others:

- Focus on consumption-driven marketing strategies
- Shift to branded value-added, packaged products with emphasis on innovation, health and wellness, quality, competitiveness and consumer appeal
- Market and customer diversification
- Increased penetration of high-growth distribution channels and markets
- Building on closer working relationships with business partners

### ***Operational risk***

As an integrated producer of processed and fresh fruit products for the world market, the Group's earnings are inevitably subject to certain other risk factors, which include general economic and business conditions, change in business strategy or development plans, production efficiencies, input costs and availability, litigious counterparties, communist rebel activities and changes in government regulations, including, without limitation, environmental regulations. The Group develops and executes a long-term strategic plan and annual operating plan, supported by a contingency plan and risk management measures. It also pursues productivity-enhancing and efficiency-generating work practices and capital projects. To manage insurgency risks in its operating units in the Philippines, the Group has strengthened security measures.

### ***Compliance***

The Group closely monitors changes in legislation and government regulations affecting the Group's business. It has a compliance programme that aims to monitor and ensure the Group's compliance with laws and regulations. Compliance is a regular board agenda item.

### 30. Accounting classification and fair values

#### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

Group	Note	Loans and receivables US\$'000	Other financial liabilities within scope of IAS 39 US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>31 December 2013</b>					
Cash and cash equivalents	15	132,921	—	132,921	132,921
Loans and receivables	12	93,235	—	93,235	93,235
		<u>226,156</u>	<u>—</u>	<u>226,156</u>	<u>226,156</u>
Financial liabilities	18	—	277,700	277,700	277,700
Trade and other payables	20	—	104,539	104,539	104,539
		<u>—</u>	<u>382,239</u>	<u>382,239</u>	<u>382,239</u>
<b>31 December 2012 (restated)*</b>					
Cash and cash equivalents	15	24,555	—	24,555	24,555
Loans and receivables	12	87,131	—	87,131	87,131
		<u>111,686</u>	<u>—</u>	<u>111,686</u>	<u>111,686</u>
Financial liabilities	18	—	141,586	141,586	141,586
Trade and other payables	20	—	94,029	94,029	94,029
		<u>—</u>	<u>235,615</u>	<u>235,615</u>	<u>235,615</u>

\* see Note 2.5 (iii)

Company	Note	Loans and receivables US\$'000	Other financial liabilities within scope of IAS 39 US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>31 December 2013</b>					
Cash and cash equivalents	15	100,293	—	100,293	100,293
Loans and receivables	12	110,927	—	110,927	110,927
		<u>211,220</u>	<u>—</u>	<u>211,220</u>	<u>211,220</u>
Trade and other payables	20	—	193,100	193,100	193,100

	Note	Loans and receivables US\$'000	Other financial liabilities within scope of IAS 39 US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>31 December 2012</b>					
Cash and cash equivalents	15	232	–	232	232
Loans and receivables	12	80,159	–	80,159	80,159
		<u>80,391</u>	<u>–</u>	<u>80,391</u>	<u>80,391</u>
Trade and other payables	20	–	54,583	54,583	54,583

### 31. Determination of fair values

#### *Fair value hierarchy*

Fair value and fair value hierarchy information on financial instruments are disclosed in Note 30.

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

Group	Note	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
<b>31 December 2013</b>					
Freehold land	4	–	15,382	–	15,382
Total property, plant and equipment		<u>–</u>	<u>15,382</u>	<u>–</u>	<u>15,382</u>
Livestock	11	–	–	–	–
Total biological assets		<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>
<b>31 December 2012</b>					
Freehold land	4	–	8,604	–	8,604
Total property, plant and equipment		<u>–</u>	<u>8,604</u>	<u>–</u>	<u>8,604</u>
Livestock	11	–	–	92	92
Total biological assets		<u>–</u>	<u>–</u>	<u>92</u>	<u>92</u>

The Group's policy is to recognise transfers out of Level 3 as of the end of the reporting period during which the transfer has occurred.

### ***Valuation processes applied by the Group***

The fair value of freehold land is determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued. The valuation company provides the fair value of the Group's freehold land on a regular basis.

## **32. Commitments**

### ***Operating lease commitments***

Based on the existing agreements, the future minimum rental commitments as at 31 December for all non-cancellable long-term leases of real property, offices and equipment and grower agreements (including the estimated rental on lands previously owned by National Development Corporation ("NDC") and submitted for land distribution in compliance with the Comprehensive Agrarian Reform Law ("CARL")) are as follows:

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Within one year	9,360	8,732
Between one to five years	38,560	34,403
More than five years	60,920	61,218
	<u>108,840</u>	<u>104,353</u>

Included in the above are commitments denominated in Philippine Peso of PHP 4,833 million, equivalent to US\$108,840,000 (2012: PHP 4,055 million, equivalent to US\$ 98,705,000).

The leases typically run for an initial period of 2 to 25 years, with an option to renew the lease after that date. Some of the leases contain escalation clauses but do not provide for contingent rents. Lease terms do not contain any restrictions on Group activities concerning dividends, additional debts or further leasing.

### ***Future capital expenditure***

	<b>Group</b>	
	<b>2013</b>	<b>2012</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Capital expenditure not provided for in the financial statements</b>		
- approved by Directors and contracted for	3,627	6,955
- approved by Directors but not contracted for	34,022	28,388
	<u>37,649</u>	<u>35,343</u>

### ***Supply contracts***

The Group currently has international supply contracts with entities, which have exclusive rights to the Del Monte trademarks in their respective territories or product categories. The Group has such agreements in respect of processed foods with Del Monte Corporation (three-year notice of termination was served by the Group in November 2011) in North America (except Canada), Mexico and the Caribbean, and Del Monte Asia Pte Ltd in certain Asia Pacific countries (excluding the Philippines, the Indian subcontinent, Myanmar and Japan). The Group also has a supply contract for fresh pineapples with Del Monte Fresh Produce International Inc which will expire on 31 December 2017. These supply contracts are generally terminable by prior written notice with periods ranging between 18 to 36 months (from certain pre-agreed dates onwards).

## **33. Contingencies**

As at 31 December 2013, a subsidiary, DMPL India Limited has a contingent liability amounting to INR 611 million (2012: INR 619 million) or an equivalent of US\$9.8 million (2012: US\$11.1 million) in the form of a letter of undertaking securing 50% of the obligations of FieldFresh Foods Private Limited under its Loan Agreement with Infrastructure Development Finance Company Limited, in proportion to its equity interest.

## **34. Related parties**

### ***Related party transactions***

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.



Other than disclosed elsewhere in the financial statements, transactions with related parties are as follows:

	<b>Group</b>			<b>Company</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Expenses</b>						
Management fees to a subsidiary, DMS	–	–	–	588	570	581
Management fees to a subsidiary, DMPI	–	–	–	210	210	210
Purchases from Nutri-Asia, Inc	–	–	28	–	–	–
Rental to DMPI Retirement	40	3	–	–	–	–
Rental to DMPI Provident Fund	4	3	–	–	–	–
Management fees from DMPI Retirement Fund	(5)	(5)	(5)	–	–	–
Shared IT Services from Nutri-Asia, Inc	(87)	(65)	–	–	–	–
	<u>(48)</u>	<u>(64)</u>	<u>23</u>	<u>798</u>	<u>780</u>	<u>791</u>

The transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group policy is to solicit competitive quotations. Bids from any related party are evaluated on arm's length commercial terms and subject to bidding against third party suppliers. Purchases are normally awarded based on the lowest price.

#### ***Key management personnel compensation***

Key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the entity. The Directors of the Company are considered as key management personnel of the Group.

The key management personnel compensation is as follows:

	<b>Group</b>			<b>Company</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Directors:</b>						
Fees and remuneration	2,250	2,000	1,796	1,898	1,357	1,179
Share-based payments	921	712	284	921	712	284
<b>Key executive officers (excluding Directors):</b>						
Short-term employee benefits	4,529	3,772	3,514	983	1,012	763
Post-employment benefits	264	237	235	–	–	–
Share-based payments	<u>887</u>	<u>838</u>	<u>283</u>	<u>887</u>	<u>838</u>	<u>283</u>

Certain management personnel of the Group are entitled to post-employment benefits as defined under a subsidiary's defined benefit plan. The benefits are based on a percentage of latest monthly salary and credited years of service (Note 19).

## **35. Subsequent events**

On 10 October 2013, the Company's wholly owned subsidiary, Del Monte Foods, Inc (formerly Del Monte Foods Consumer Products, Inc) entered into a purchase agreement with Del Monte Corporation ("DMC") to acquire all of the shares of certain subsidiaries of DMC and acquire certain assets and assume certain liabilities related to DMC's consumer food business (the "Acquisition").

The Consumer Food Business relates to the business of developing, manufacturing, marketing, distributing and selling food and beverage products under the following brands – *Del Monte*, *Contadina*, *S&W*, *College Inn* and others. DMC's Consumer Food Business holds the Del Monte brand rights for packaged food and beverage products in the USA and South America.

The Company engaged an independent valuer to value the Consumer Food Business. Based on the Valuation Report dated 27 January 2014, the indicative fair value of the Consumer Food Business of DMC was in the range of US\$1.53 billion to US\$1.75 billion as at 31 July 2013.

The Company completed its purchase of the Consumer Food Business on 18 February 2014 for a purchase consideration of US\$1.675 billion and is subject to working capital adjustments. Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are recognised to profit or loss as incurred. The Group recognised professional fees related to the Acquisition of US\$22.8 million in "general and administrative expenses" in the income statement for the year ended 31 December 2013 (Note 22).

The initial accounting for the acquisition of the Consumer Food Business is incomplete for the purchase price allocation as the determination of the fair values to be assigned to the indentifiable assets, liabilities and contingent liabilities and the cost of acquisition is still in progress as at the date of the report.

As a result of the acquisition, the Company expects to gain access to a well-established, attractive and profitable branded consumer business in the world's leading market, ie, the US. The Company anticipates generating significant value creation opportunities in the US market through the expansion of the Consumer Food Business' current product offering to include beverage and culinary products. Furthermore, with greater access for its products, the Company expects to realise synergies by leveraging its vertical integration, benefiting from economies of scale and value-added expansion and optimising operations over time.

Subsequent to 31 December 2013, the Group has entered into the following equity and institutional debt financing arrangement to finance the Acquisition and the related costs.

- a) bridging facility amounting to US\$350 million obtained by the Company from BDO Unibank, Inc issued on 14 January 2014 and a bridging facility amounting to US\$165 million obtained by the Company from Bank of Philippine Islands on 14 January 2014;
- b) a senior secured variable rate first lien term loan amounting to US\$710 million obtained by DMFI from institutional lenders in the US on 18 February 2014;
- c) a senior secured second lien variable rate term loan amounting to US\$260 million obtained by DMFI from institutional lenders in the US on 18 February 2014;

- d) equity investment of US\$74.5 million for new shares in a subsidiary, DMPL Foods Limited from certain minority shareholders pursuant to subscription agreements dated 4 February 2014;
- e) US\$15.6 million bridge loan obtained by the Company from Metrobank Bank & Trust Company on 12 February 2014;
- f) US\$100 million obtained by the Group from various existing facilities; and
- g) DMFI entered in to an ABL Credit Agreement up to US\$350 million for working capital needs and general corporate purposes of DMFI on 18 February 2014.

**Annex E-1**

**Index to supplementary schedules**  
**31 December 2013**

A	FINANCIAL ASSETS	
B	AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)	
C	AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS	
D	INTANGIBLE ASSETS – OTHER ASSETS	
E	LONG-TERM DEBT	
F	INDEBTEDNESS TO RELATED PARTIES	NOT APPLICABLE
G	GUARANTEES OF SECURITIES OF OTHER ISSUERS	NOT APPLICABLE
H	CAPITAL STOCK	

**Schedule A – Financial assets**

Name of issuing entity/Description of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the Statements of Financial Position	Value based on market quotations at 31 December 2013	Income received and accrued
		US\$'000	US\$'000	US\$'000
Cash and cash equivalents	—	132,921	132,921	395
Loans and other receivables	—	93,235	93,235	—
	—	<b>226,156</b>	<b>226,156</b>	<b>395</b>

**Schedule B – Amounts receivable from directors, officers, employees and related parties and principal stockholders (other than related parties)**

<b>Name and designation of debtor</b>	<b>Balance at beginning of period US\$'000</b>	<b>Additions US\$'000</b>	<b>Amounts collected US\$'000</b>	<b>Amounts written off US\$'000</b>	<b>Current US\$'000</b>	<b>Non-current US\$'000</b>	<b>Balance at end of period US\$'000</b>
Advances to officers and employees	467	6,640	(6,128)	—	979	—	979
	467	6,640	(6,128)	—	979	—	979

**Schedule C – Amounts receivable from related parties which are eliminated during the consolidation of the Financial Statements**

<b>Name and designation of debtor</b>	<b>Balance at beginning of period US\$'000</b>	<b>Additions US\$'000</b>	<b>Amounts collected US\$'000</b>	<b>Amounts written off US\$'000</b>	<b>Current US\$'000</b>	<b>Non-current US\$'000</b>	<b>Balance at end of period US\$'000</b>
Del Monte Philippines, Inc.	79,572	259,847	(176,138)	(154)	32,267	130,860	163,127
Central American Resources, Inc.	28,546	12,510	-	-	41,056		41,056
Dewey Sdn. Bhd.	30,369	12,525	(25,000)	-	17,894		17,894
Dewey Limited	5,908	-	-	-	5,908		5,908
Del Monte Pacific Resources Limited	80,000	25,000	-	-	105,000		105,000
GTL Limited	61,583	201,680	(2,072)	-	261,191		261,191
S&W Fine Foods International Limited	9,897	9,043	(1,517)	-	17,423		17,423
DMPL Management Services Pte Ltd.	3,455	2,210	-	-	5,665		5,665
Del Monte Pacific Limited	80,155	30,769	-	-	110,924		110,924
	379,485	553,584	(204,727)	(154)	597,328	130,860	728,188

**Schedule D – Intangible assets – Other assets**

<b>Description</b>	<b>Balance at beginning of period US\$'000</b>	<b>Additions US\$'000</b>	<b>Other changes/ reclassifications/ (disposals) US\$'000</b>	<b>Charged to cost and expenses US\$'000</b>	<b>Charged to other accounts US\$'000</b>	<b>Currency translation adjustments US\$'000</b>	<b>Balance at end of period US\$'000</b>
<b>Trademarks</b>							
Cost	22,310	—	—	—	—	—	22,310
Accumulated Amortization	6,877	571	—	—	—	—	7,448
<b>Net Book Value</b>	<b>15,433</b>	<b>571</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>14,862</b>

\*See Note 7 of the Notes to the Consolidated Financial Statements.



**Schedule E – Long-term debt**

<b>Title of issue and type of obligation</b>	<b>Agent/Lender</b>	<b>Amount authorised by indenture US\$'000</b>	<b>Outstanding balance US\$'000</b>	<b>Current portion of long-term debt US\$'000</b>	<b>Non-current portion of long-term debt US\$'000</b>	<b>Interest rates</b>	<b>Interest payments</b>	<b>Final maturity</b>
<u>Unsecured peso-denominated term notes</u>								
Floating	Bank of the Philippines Islands	—	11,260	—	11,260	3-Month PDSTF + 1/.95 (GRT)	Quarterly	June 2015
Total Long-term Debt		—	11,260	—	11,260			

**Schedule H – Capital stock**

Description	Number of shares authorised '000	Number of shares issued '000	Treasury shares '000	Number of shares issued and outstanding '000	Number of shares reserved for options '000	Number of shares held		
						Related party '000	Directors and officers '000	Others '000
Ordinary shares	2,000,000	1,297,500	900	1,296,600	1,588	869,315	15,558	411,727
	2,000,000	1,297,500	900	1,296,600	1,588	869,315	15,558	411,727

**Del Monte Pacific Limited**  
**SCHEDULE OF PHILIPPINE FINANCIAL REPORTING STANDARDS AND**  
**INTERPRETATIONS**

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS (PFRS) AND INTERPRETATIONS</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>Effective as of December 31, 2013</b>				
<b>Framework for the Preparation and Presentation of Financial Statements</b>				
Conceptual Framework Phase A: Objectives and qualitative characteristics				
<b>PFRSs Practice Statement Management Commentary</b>				
<b>Philippine Financial Reporting Standards</b>				
<b>PFRS 1 (Revised)</b>	First-time Adoption of Philippine Financial Reporting Standards			✓
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	✓		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
	Share-based Payment	✓		
<b>PFRS 2</b>	Amendments to PFRS 2: Vesting Conditions and Cancellations	✓		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions	✓		
<b>PFRS 3 (Revised)</b>	Business Combinations	✓		
<b>PFRS 4</b>	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
<b>PFRS 5</b>	Non-current Assets Held for Sale and Discontinued Operations			✓
<b>PFRS 6</b>	Exploration for and Evaluation of Mineral Resources			✓
<b>PFRS 7</b>	Financial Instruments: Disclosures	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			

	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓		
	Amendments to PFRS 7: Disclosures – Offsetting Financial Assets and Financial Liabilities		✓	
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures		✓	
<b>PFRS 8</b>	Operating Segments	✓		
	Financial Instruments		✓	
<b>PFRS 9*</b>	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures		✓	
<b>PFRS 10*</b>	Consolidated Financial Statements		✓	
<b>PFRS 11*</b>	Joint Arrangements		✓	
<b>PFRS 12*</b>	Disclosure of Interests in Other Entities		✓	
<b>PFRS 13*</b>	Fair Value Measurement		✓	
<b>Philippine Accounting Standards</b>				
	Presentation of Financial Statements	✓		
	Amendment to PAS 1: Capital Disclosures	✓		
<b>PAS 1 (Revised)</b>	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	✓		
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income		✓	
<b>PAS 2</b>	Inventories	✓		
<b>PAS 7</b>	Statement of Cash Flows	✓		
<b>PAS 8</b>	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
<b>PAS 10</b>	Events after the Reporting Period	✓		
<b>PAS 11</b>	Construction Contracts			✓
	Income Taxes	✓		
<b>PAS 12</b>	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓		
<b>PAS 16</b>	Property, Plant and Equipment	✓		
<b>PAS 17</b>	Leases	✓		
<b>PAS 18</b>	Revenue	✓		
<b>PAS 19</b>	Employee Benefits			✓

	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	✓		
<b>PAS 19(Amended)*</b>	Employee Benefits	✓		
<b>PAS 20</b>	Accounting for Government Grants and Disclosure of Government Assistance			✓
	The Effects of Changes in Foreign Exchange Rates	✓		
<b>PAS 21</b>	Amendment: Net Investment in a Foreign Operation	✓		
<b>PAS 23 (Revised)</b>	Borrowing Costs	✓		
<b>PAS 24 (Revised)</b>	Related Party Disclosures	✓		
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans			✓
<b>PAS 27</b>	<b>Consolidated and Separate Financial Statements</b>	✓		
<b>PAS 27 (Amended)*</b>	Separate Financial Statements		✓	
<b>PAS 28</b>	<b>Investments in Associates</b>	✓		
<b>PAS 28 (Amended)*</b>	Investments in Associates and Joint Ventures		✓	
<b>PAS 29</b>	Financial Reporting in Hyperinflationary Economies			✓
<b>PAS 31</b>	Interests in Joint Ventures	✓		
	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	✓		
<b>PAS 32</b>	Amendment to PAS 32: Classification of Rights Issues	✓		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities		✓	
<b>PAS 33</b>	Earnings per Share	✓		
<b>PAS 34</b>	Interim Financial Reporting	✓		
<b>PAS 36</b>	Impairment of Assets	✓		
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	✓		
<b>PAS 38</b>	Intangible Assets	✓		
<b>PAS 39</b>	Financial Instruments: Recognition and Measurement	✓		

	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓	
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions		✓
	Amendments to PAS 39: The Fair Value Option	✓	
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	✓	
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓	
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	✓	
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives		✓
	Amendment to PAS 39: Eligible Hedged Items		✓
<b>PAS 40</b>	Investment Property	✓	
<b>PAS 41</b>	Agriculture	✓	
<b>Philippine Interpretations</b>			
<b>IFRIC 1</b>	Changes in Existing Decommissioning, Restoration and Similar Liabilities		✓
<b>IFRIC 2</b>	Members' Share in Co-operative Entities and Similar Instruments		✓
<b>IFRIC 4</b>	Determining Whether an Arrangement Contains a Lease		✓
<b>IFRIC 5</b>	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds		✓
<b>IFRIC 6</b>	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment		✓
<b>IFRIC 7</b>	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies		✓
<b>IFRIC 8</b>	<i>Scope of PFRS 2</i>	✓	
	Reassessment of Embedded Derivatives		✓
<b>IFRIC 9</b>	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives		✓
<b>IFRIC 10</b>	<i>Interim Financial Reporting and Impairment</i>	✓	
<b>IFRIC 11</b>	PFRS 2- Group and Treasury Share Transactions	✓	

<b>IFRIC 12</b>	Service Concession Arrangements		✓
<b>IFRIC 13</b>	Customer Loyalty Programmes		✓
	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	✓	
<b>IFRIC 14</b>	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement	✓	
<b>IFRIC 16</b>	Hedges of a Net Investment in a Foreign Operation		✓
<b>IFRIC 17</b>	Distributions of Non-cash Assets to Owners		✓
<b>IFRIC 18</b>	Transfers of Assets from Customers		✓
<b>IFRIC 19</b>	Extinguishing Financial Liabilities with Equity Instruments		✓
<b>IFRIC 20</b>	Stripping Costs in the Production Phase of a Surface Mine		✓
<b>SIC-7</b>	Introduction of the Euro		✓
<b>SIC-10</b>	Government Assistance - No Specific Relation to Operating Activities		✓
	Consolidation - Special Purpose Entities	✓	
<b>SIC-12</b>	Amendment to SIC - 12: Scope of SIC 12	✓	
<b>SIC-13</b>	Jointly Controlled Entities - Non-Monetary Contributions by Venturers	✓	
<b>SIC-15</b>	Operating Leases - Incentives	✓	
<b>SIC-21</b>	<del>Income Taxes - Recovery of Revalued Non-Depreciable Assets</del>		✓
<b>SIC-25</b>	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	✓	
<b>SIC-27</b>	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓	
<b>SIC-29</b>	Service Concession Arrangements: Disclosures.		✓
<b>SIC-31</b>	Revenue - Barter Transactions Involving Advertising Services		✓
<b>SIC-32</b>	Intangible Assets - Web Site Costs		✓

Del Monte Pacific Limited

Del Monte  
Pacific Resources  
Limited

DMPL India Pte  
Ltd

DMPL  
Management  
Services Pte Ltd

S&W Fine Foods  
International  
Limited

GTL Limited

DMPL Foods  
Limited

Del Monte  
Foods  
Holdings  
Limited

Del Monte  
Foods Inc.

Central  
American  
Resources, Inc.

Del Monte  
Foods India  
Private Limited

DMPL India,  
Limited (93.50%)

Dewey Limited

Pacific Brands  
Philippines, Inc.

Del Monte  
Philippines, Inc.

Dewey Sdn Bhd

Philippine  
Packing  
Management  
Services  
Corporation



**Annex E-3**

**Reconciliation of retained earnings available for dividend declaration**  
**As of 31 December 2013**

Del Monte Pacific Limited  
(Address)

<b>Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning</b>	99,368,847
<b>Add: Net income actually earned/realised during the period</b>	
Net income during the period closed to Retained Earnings	16,108,665
Less: Non-actual/unrealised income net of tax	
Other unrealised gains or adjustments to the retained earnings as a result of certain transactions accounted for under IFRS	(41,458)
Add: Non-actual losses	
Depreciation on revaluation increment (after tax)	14,119,584
Unrealised foreign exchange loss – net	3,710,122
Provision for income tax deferred	(9,979,738)
<b>Net income actually earned during the period</b>	<u>23,917,174</u>
Add/(less):	
Dividend declarations during the period	(24,319,097)
Treasury shares	<u>(629,006)</u>
<b>Total retained earnings, end, available for dividends</b>	<u>98,337,918</u>