

CASE STUDY

HOUSTON, TX MSA • OVER 98,000 SF

SELLER PROFILE

Private owner/
operated.

BUYER PROFILE

Private buyer backed by
private equity.

PROPERTY PROFILE

Climate and non-climate
units

THE STORY

- Number of bids: no bids
- The seller came to SkyView with a potential buyer and asked to run his deal through our methodical process to be sure he was getting the highest value.
- The original buyer became the eventual buyer of this deal
- This deal was a slam and went under before it was even taken to market.
- Due diligence period was short - 10 days
- Contract to close - 45 days

THE RESULTS

Results: Seller was confident that he received the highest value for his property and was able to focus on his other businesses.