



CASE STUDY

ORLANDO–KISSIMMEE–SANFORD, FL MSA • OVER 102,000 SF • PRICE: \$6,904,464

SELLER PROFILE

Family owner/operator

BUYER PROFILE

Large regional owner/
operator

PROPERTY PROFILE

Facility consists of
climate and non-climate
units, covered parking,
and office suites built in
1998.

THE STORY

- Number of bids: 8
- Majority partner built the property and siblings managed the facility day to day.
- Due to the emotional ties to the property, it was very important to the owner that the staff was taken care of and that his legacy was continued on with a reputable buyer.
- The seller built a personal relationship with Jay Crotty, SkyView founder and learned more about the company. The owner was impressed with Jay's confidence in his team and put his own confidence in our team to take care of his family's interests.
- After running a highly competitive offer process, SkyView helped facilitate personal interviews between the seller and top 3 finalists, allowing the seller to choose the group he was most comfortable with.

THE RESULTS

The seller was thrilled
with the SkyView process
and felt confident that he
was leaving his legacy in
the right hands.