

Advanced Discrete Manufacturing Sales Webinar

To-Increase Product:	Advanced Discrete Manufacturing
Part of To-Increase Solution:	Advanced Discrete Manufacturing
Technology:	Microsoft Dynamics AX 2012
Length:	0.5 day
Language:	English
Type:	Course
Price per trainee: <i>(excluding travel and expenses)</i>	EUR 149, USD 249 or 0.5 voucher

Purpose of this training:

The goal of the ADM 2012 sales webinar is to achieve sales excellence for the student. During the ADM2012 sales webinar, the student will learn about:

- The To-Increase Solution portfolio in general
- ADM domain
- ADM target markets
- ADM positioning
- How to sell ADM and position value add of ADM

Agenda

For your convenience, the course agenda for this Training Agenda is presented below.

Topics

- Overview of To-Increase Solutions
 - Industry Solutions
 - BIS
 - Cross Industry Solutions
 - RapidValue
- What is ADM and How do I sell it?
 - Industry
 - Pain points to look for
 - Product Positioning

Contact:

For any questions related to this document or to the webinar in general, please contact training@to-increase.com.