



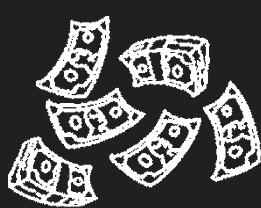
The State of the Maryland Construction Industry [2019]

Here's what Maryland construction contractors had to say about their company, the industry and their top concerns in the 2019 Maryland Construction Industry Outlook Survey



86%

are more optimistic about their company's outlook for 2019 than they were for 2018. This is drop from 2018, when 93% of contractors said the same.



61%

increased their company's pricing in the last year

Top Concerns for 2019

- 1 Finding and retaining qualified employees
- 2 Cost of materials
- 3 Timely collection of receivables

What do you see as being the biggest change in the construction industry in the next ten years?

"No younger people coming into the trade."

- Construction business owner

The number of contractors who are **looking for employees online** increased by 12% between 2018 and 2019.



65%

said it'll be harder to hire new employees in 2019

66%

said they aren't using technology in a way that makes their company and its people more efficient

Want more data?

Download the 2019 Maryland Construction Industry Survey Executive Summary at: www.bit.ly/2019ExecutiveSummary.

