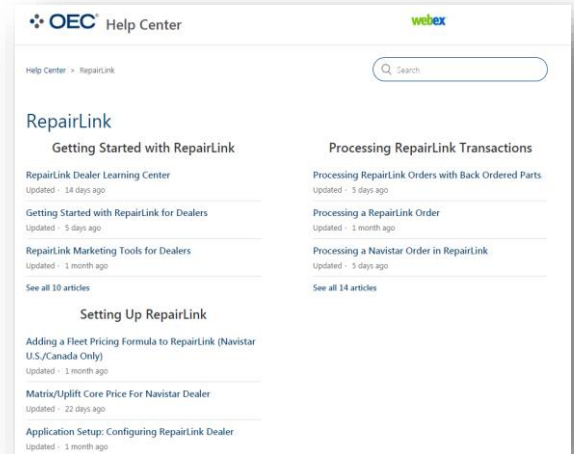


## Onboarding your shops

Follow these best practices to help you get your shops setup and transacting quickly.

### Initial Shop set up instructions

- Register for free at [www.repairlinkshop.com](http://www.repairlinkshop.com)
- Add company name and create login
- Add active dealers to work with
- Workflow mirrors the aftermarket sites
- Source parts with VIN, Year Make and Model, or Part Number
- Help is always available in the Help Center

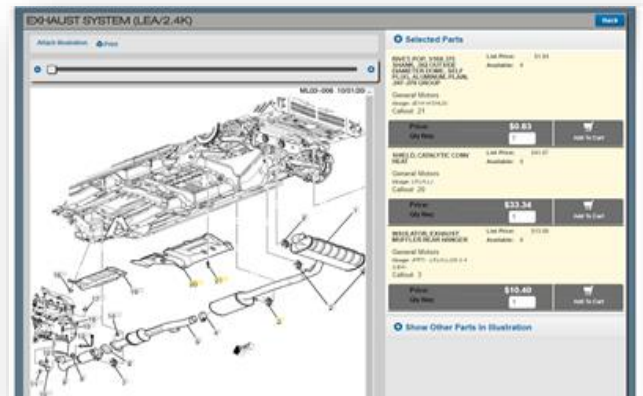


### Provide value to shops

- TECHNOLOGY DOESN'T SELL PARTS, HUMANS DO!
- RepairLink shop will not replace your relationships, it will streamline parts ordering
- Send through RepairLink to get the best price on OEM parts
- VIN-based parts look up
- Order online 24/7 with preferred dealerships
- Stay up-to-date with text and email notifications
- Integrate with many common shop management systems
- Best-in-class part illustrations and technical diagrams of over 22 OEMs
- Reduce parts returns and repair cycle times by installing more OEM parts
- Build trust - assure your shops that you will continue to over communicate
- Get out to see your shops, your competitors are!

### Promote to your shops by saying:

- RepairLink Shop is FREE
- You are up and running in less than 30 minutes
- Get more OE parts without losing profit
- RepairLink is an online parts ordering system with complete pricing and inventory availability
- RepairLink strengthens relationships by solidifying workflows
- RepairLink makes dealers the best option for parts purchasing



Contact your Customer Success Rep or visit the Help Center for help creating marketing strategies, flyers, and stickers.