

Jayex Healthcare Ltd (JHL)

Annual General Meeting 2019

Nick Fernando
CEO

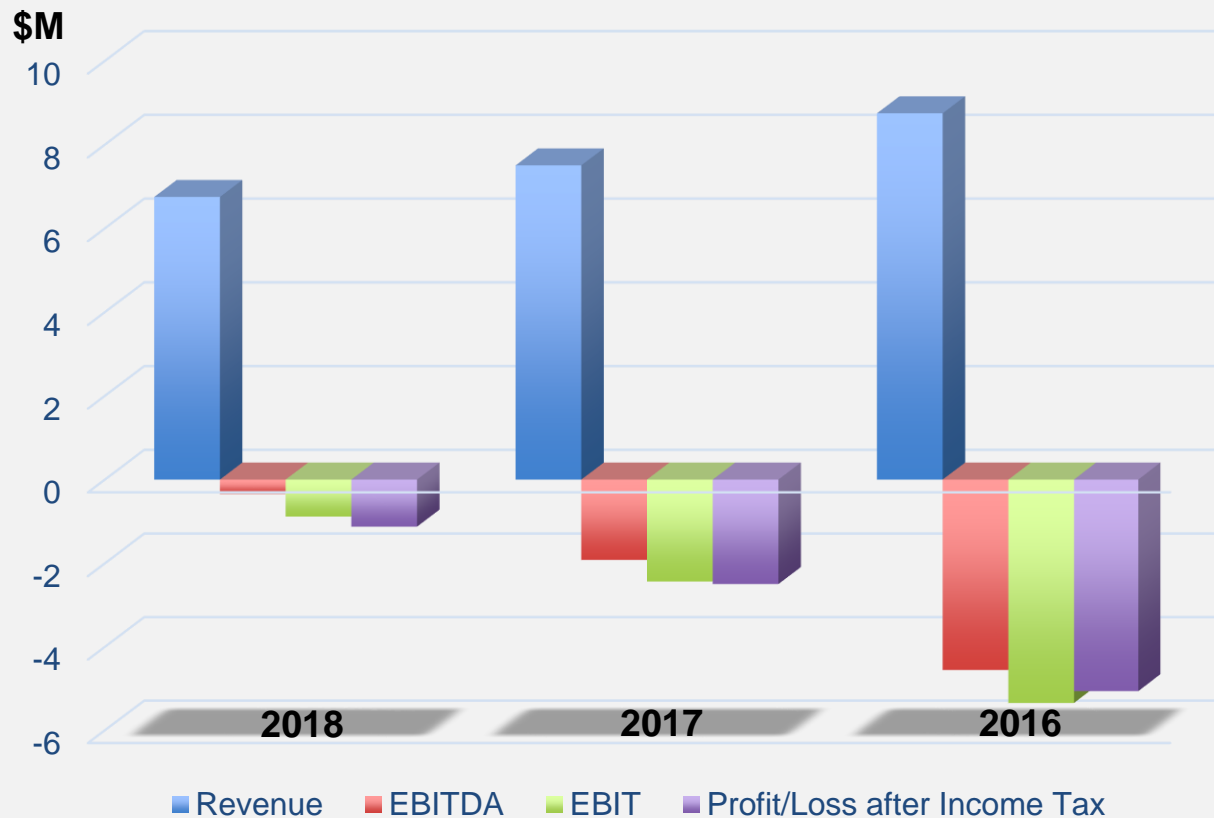
24th May 2019

Agenda

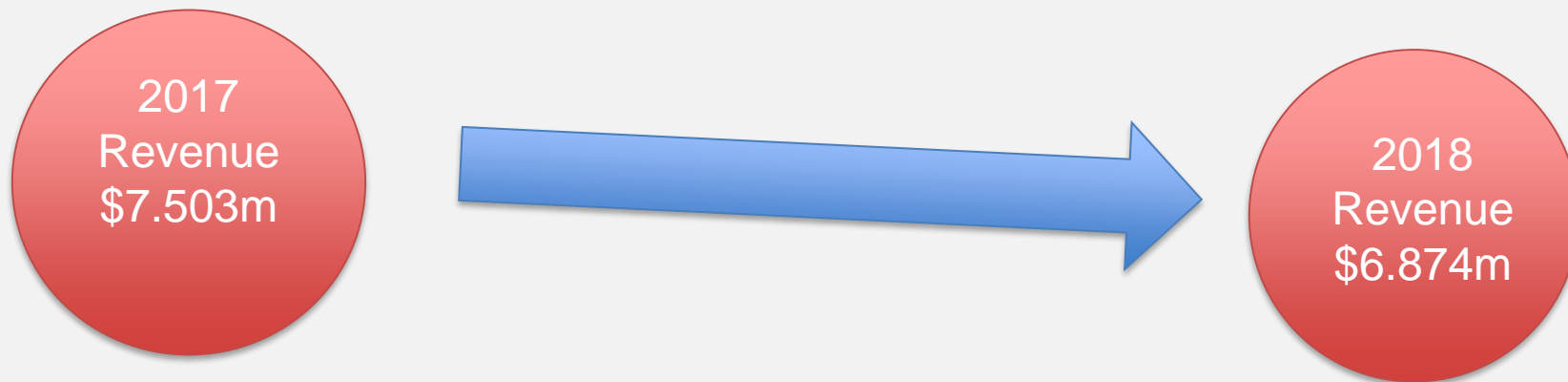
- Financials 2018
- The Healthcare Market Focus
- Our Technology Goal
- Jayex Healthcare Platform
- Jayex Technology Roadmap
- A new market for our Technology
- Growth
- Summary

Financials 2018

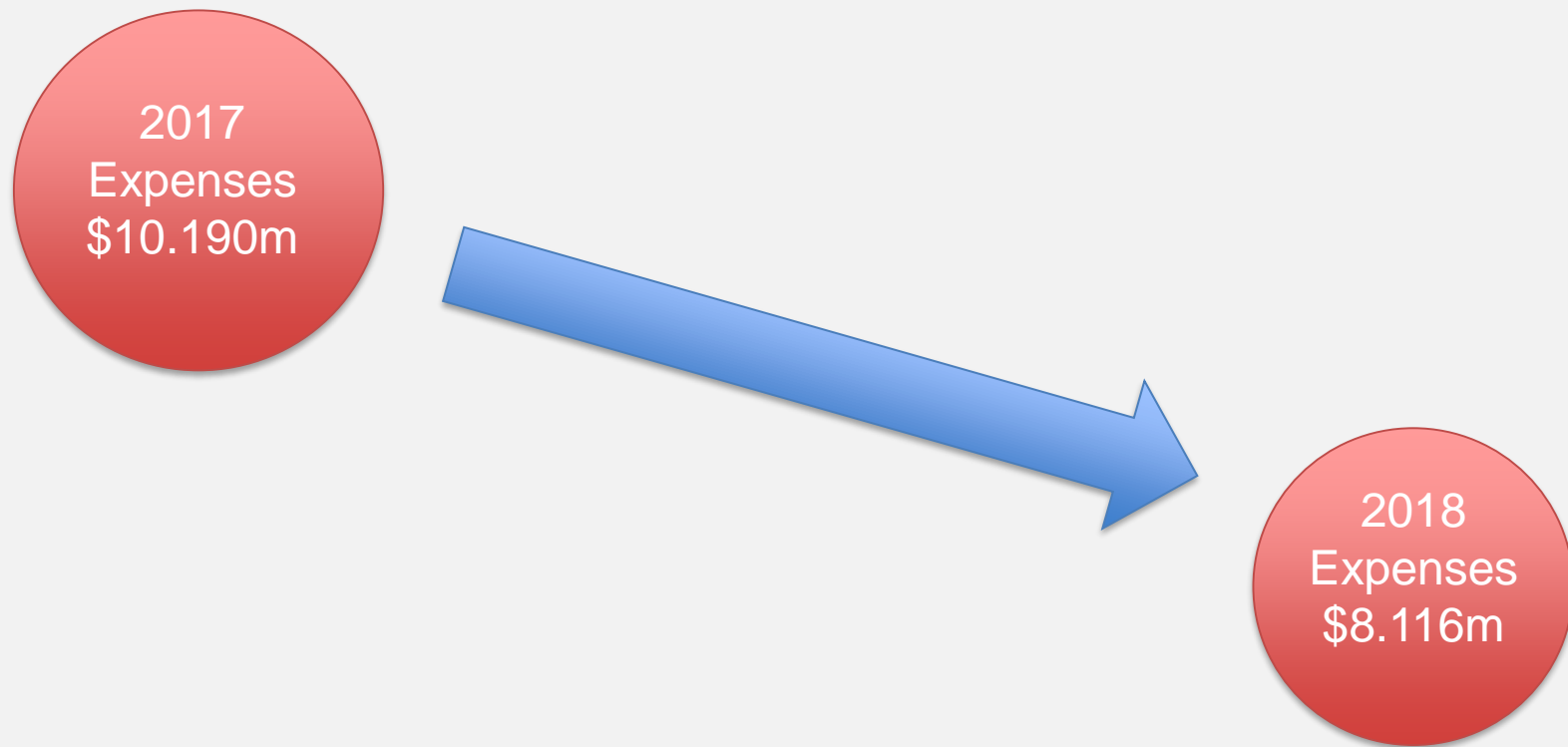
Financials 2018



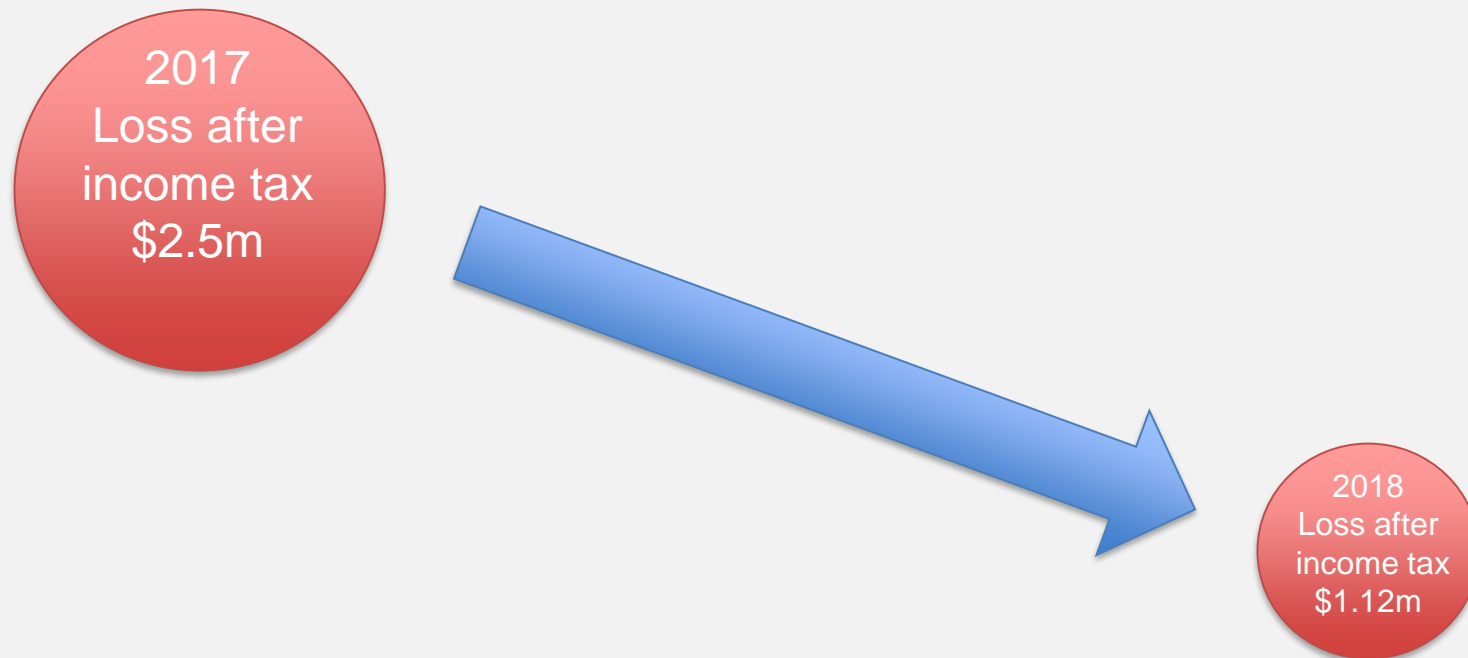
Financials 2018



Financials 2018



Financials 2018



Financials 2018

2017

Employee
Expenses
\$4.562m

Raw
Materials
\$2.097m

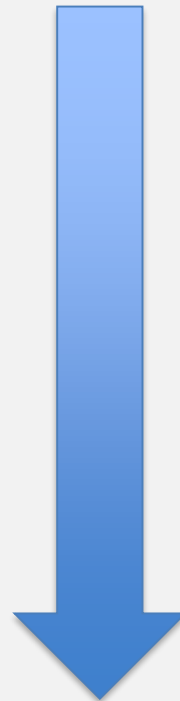
Other
Expenses
\$3.531m

2018

Employee
Expenses
\$3.744m

Raw
Materials
\$1.249m

Other
Expenses
\$3.123m



The Healthcare Market Focus

The Healthcare Market Focus



Primary Care

General Practice

Community Pharmacy

Optometrist

Dental Surgery

Green Clinics

Secondary Care

Outpatient Clinics

Outpatients Pharmacy

Ophthalmology

Dental Clinics

Audiology

Tertiary Care

Cancer Management

Jayex
touches
50m
Patients
Annually

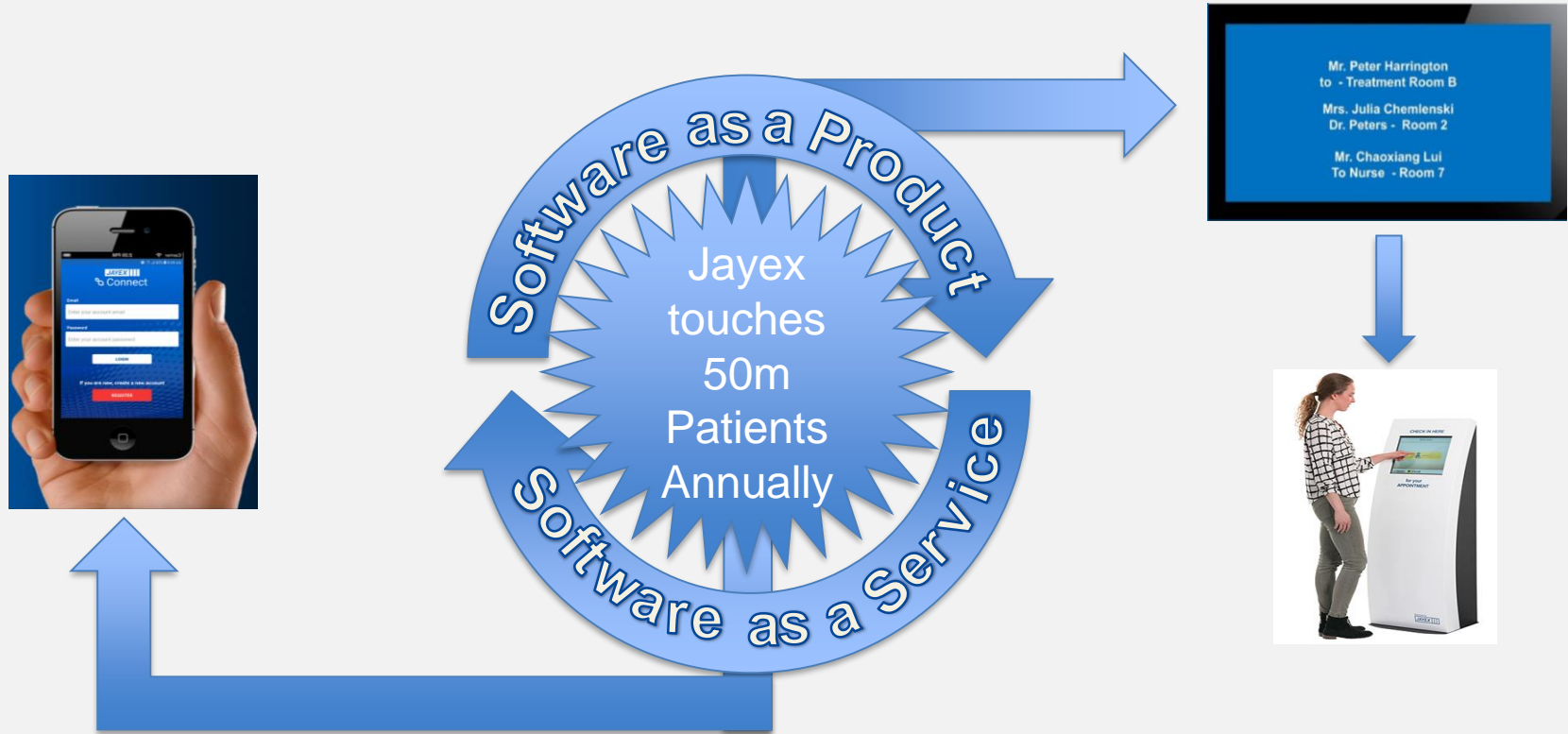


Our Technology Goal

Our Technology Goal

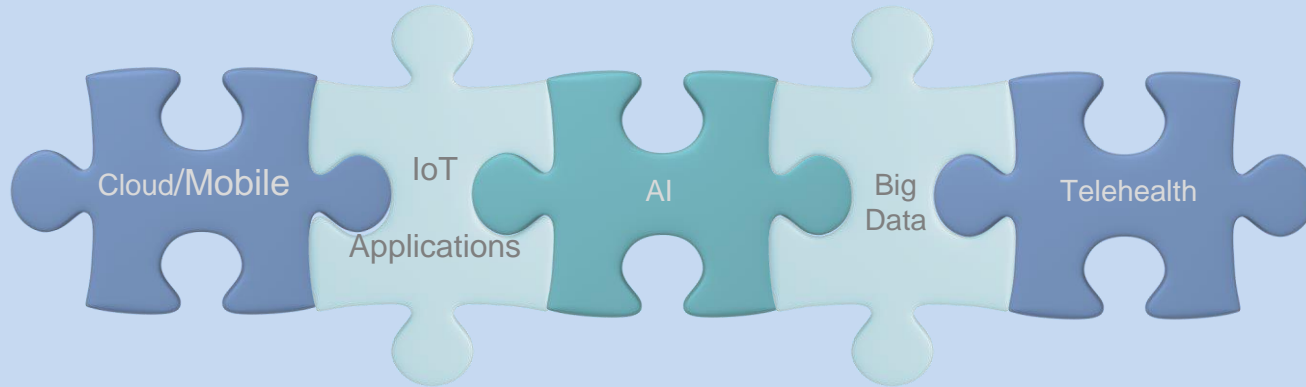
- Jayex's solutions will support the healthcare shift that our markets are experiencing, from a 'breakfix' model to a 'prevention' model. We will achieve this through our solutions portfolio that will include cloud based technologies, AI, IoT, Big Data, and Data Analysis -

Our Technology Goal



Our Technology Goal

Jayex solutions will use the following technologies to improve patient outcomes



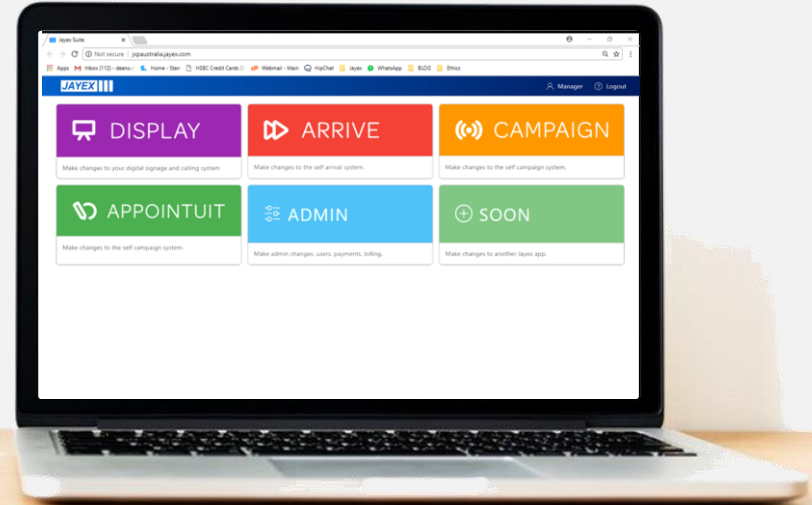
Jayex Healthcare Connect Platform

Jayex Healthcare Connect Platform



CONNECT

Has arrived



Jayex Healthcare Connect Platform

Five Tools, One Application

Jayex Connect provides all the tools needed to improve patient experience and boost patient engagement within your practice or hospital.

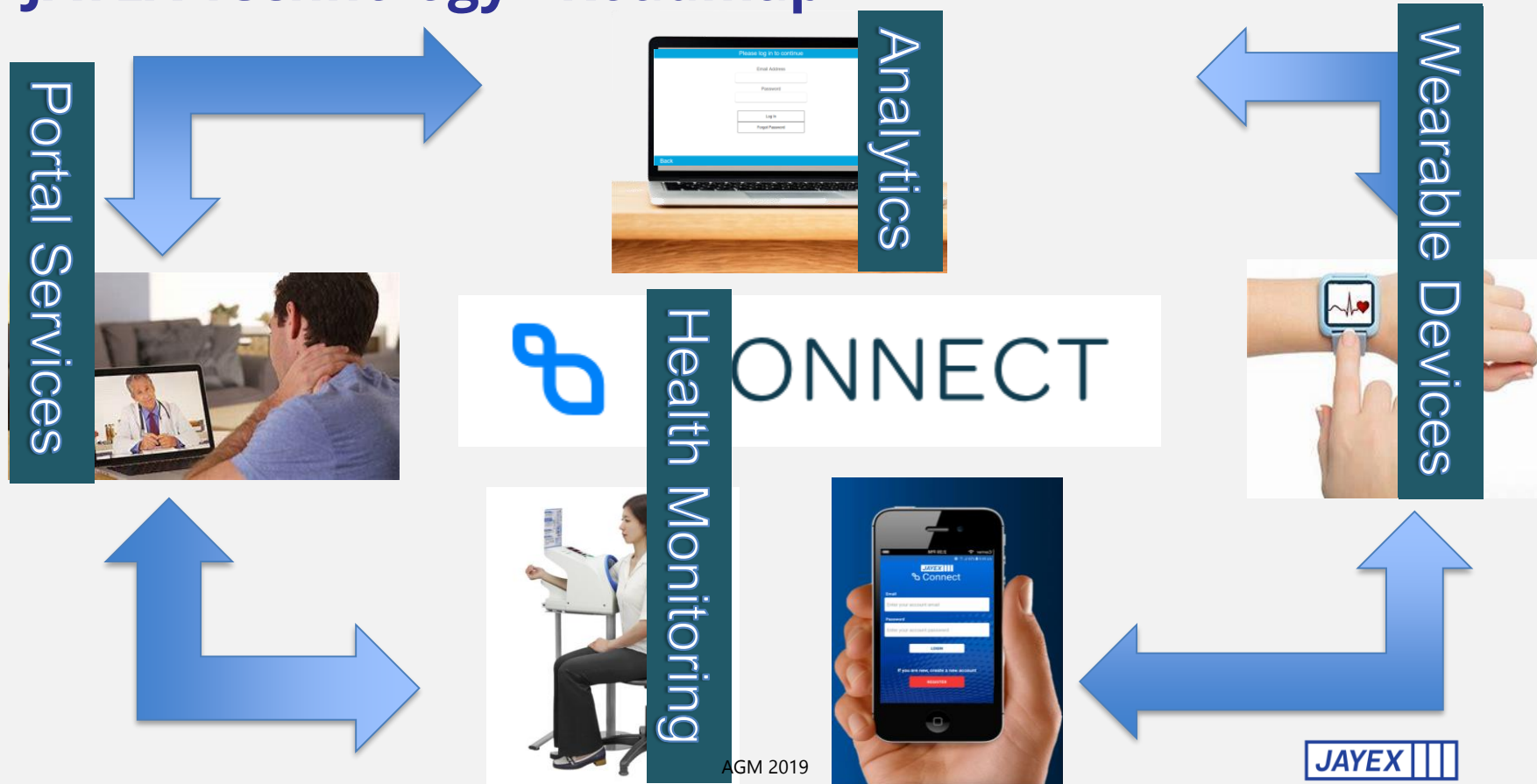
From SMS campaign management to online appointment booking to patient self-check-in and customisable surveys, everything you need is accessible from one easy-to-use dashboard.

Jayex Technology Roadmap

Jayex Technology Roadmap



JAYEX Technology - Roadmap



A new market for our Technology

A new market for our technology

- The company in 2018 invested approximately \$350,000 to develop Jayex's capability in the Medical Cannabis market. Including the development of technologies, particularly the P2U[®] and BluePoint[®] technologies, to support the growing medical cannabis market -

A new market for our technology

- The global medical cannabis market size in 2017 was estimated to be more than US\$11 billion. The global market is expected to grow and reach an estimated US\$37 billion by 2023. This is a CAGR of around 22% during 2017-2023. -

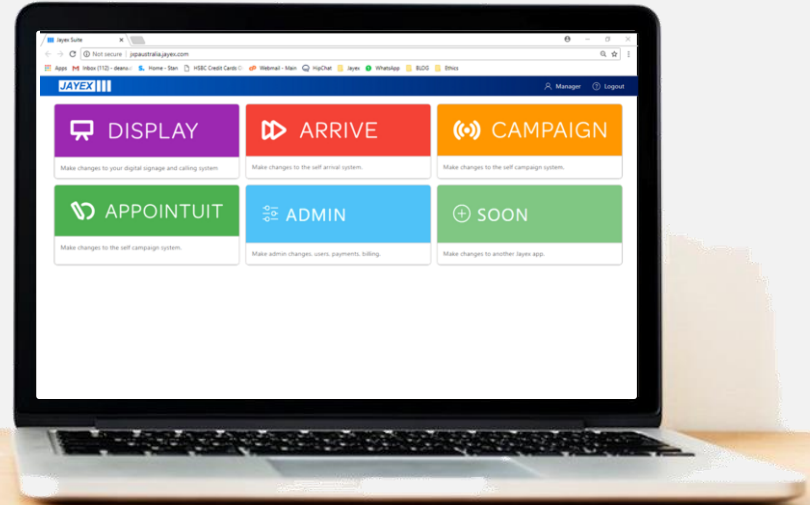
Source: Research and Markets

A new market for our technology



CONNECT

Medical Cannabis
Ready



A new market for our technology

- Jayex Connect platform provides all the tools needed to provide an end-to-end solution for both patient and practitioner. From appointment setting, right through to the automated dispensing of medical cannabis via a BluePoint automated dispensing terminal. -

Growth

Growth

2015

2016

2017

2018

2019

2020

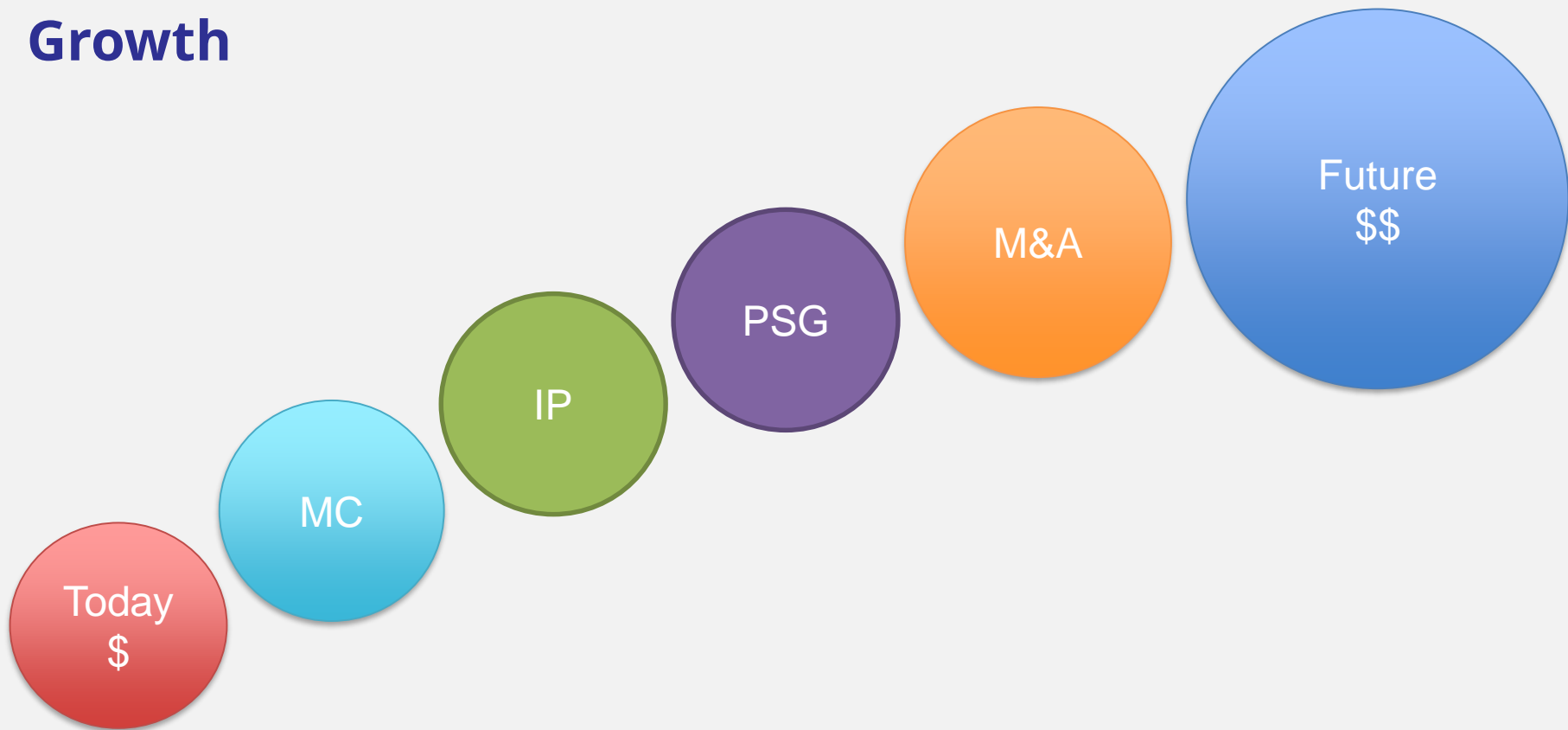
Form

Storm

Norm

Perform

Growth



Growth



- Growth market
- End of 2017, 158 MC patients in AU
- End of January 2019, 2800 patients in AU
- Patient numbers to increase to 120k in 4 years
- 58 approved practitioners across AU today
- NZ early adopter

- The global medical cannabis market size in 2017 was estimated to be more than US\$11 billion. The global market is expected to grow and reach an estimated US\$37 billion by 2023. This is a CAGR of around 22% during 2017-2023 -

Growth



- Create own IP when it makes sense
- Enhanced user experience
- Optimised support
- Improved margins
- Greater profitability

- Jayex's vision is to be the undisputed leader in improving patient health outcomes in the markets that we operate in.

We will do this by driving continuous improvements for our customers, through innovation, integrity, customer satisfaction and teamwork -

Growth



- Developing solutions through consulting services
- Enhanced patient experience
- Optimised support via new cloud platforms
- Improved margins
- Greater profitability

..... Advanced analytic tools will enable meaningful data discovery to support clinical decision making. Enabling adoption of precision medicine approaches -

Growth



- End to End solution in one-platform environment
- Revolutionise patient care in new and exciting ways
- Support the digital transformation in healthcare
- Digital transformation can save millions of dollars
- Improve patient outcomes

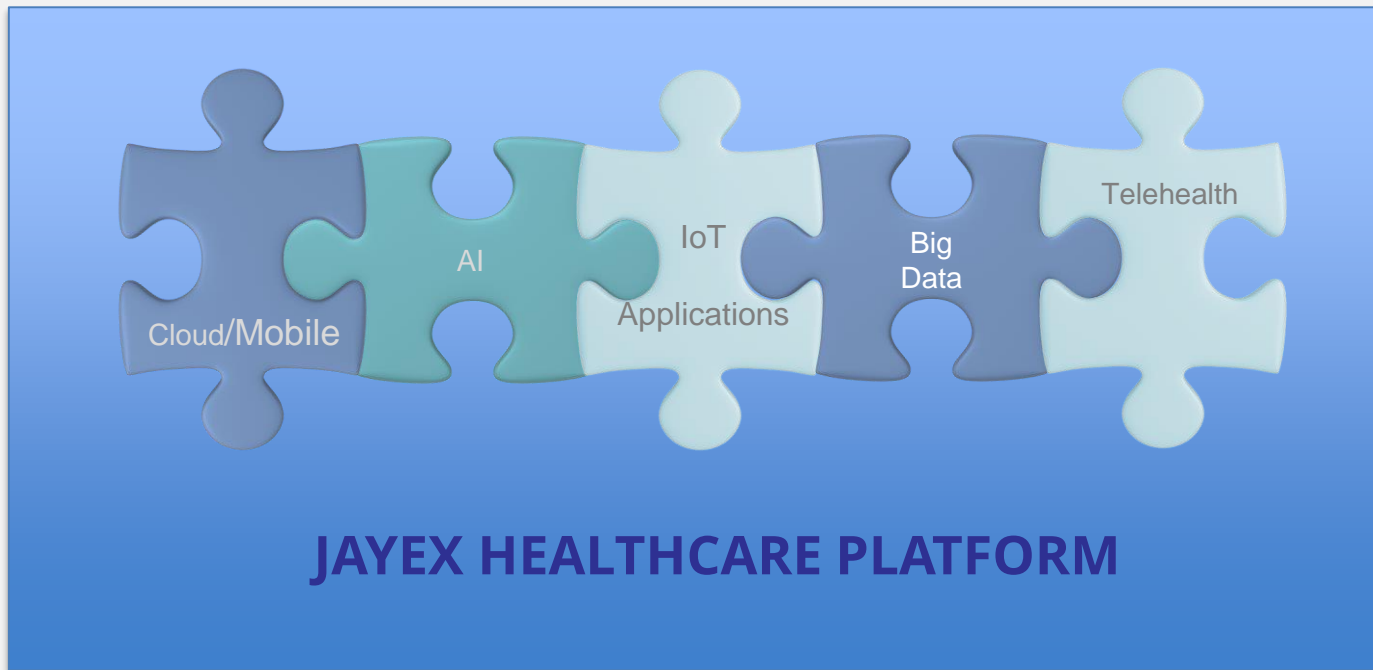
- Jayex's solutions will support the healthcare shift that our markets are experiencing, from a 'breakfix' model to a 'prevention' model. We will achieve this through extending our solutions portfolio that will include cloud based technologies, AI, IoT, Big Data, and Data Analysis -

Growth



No other app will have more patient coverage and capability

Growth



Summary

- We are more financially secure
- Our focus includes the Medical Cannabis market
- Our technology goal supports market growth
- Our technology platform supports capability growth
- Our developments and strategy supports company growth