500+ Tourism Facebook Ad Examples from America's State DMOs







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Who is this eBook for?

- Travel marketers who want to stay ahead of the curve with Facebook ads.
- Agencies that work with travel brands and DMOs to develop digital ads.
- Destination marketers at State-level DMOs who want to understand what their peers are doing.

How are State DMOs using Facebook ads to attract travelers?

If you've ever wondered what sort of Facebook ads other DMOs are running, we're happy to tell you this: we've done the research, we've done the analysis, and we're presenting all our findings to you in this eBook!

In the first week of July 2018, we used Facebook's Ad Transparency Tool to find all the active Facebook ads each State DMO was running during that time. From our research, we were able to extract patterns and trends, to pull insights into how DMOs are using this digital ad channel.

Browse through the ads your own State DMO is serving up, and get a better understanding of your peers are serving up ads. See on average how any DMOs are using user-generated content how many use video, what calls-to-action are most popular, and more.

Whether you're looking for new ways to use Facebook ads, or just want to stay informed with how the rest of the industry is approaching this channel, we hope this collection of ad campaigns and insights will help you think outside-the-box to get those travelers clicking on Facebook!

Enjoy the read.



Elizabeth Ching Content Marketing Manager CrowdRiff

Snapshot of ads types and formats

First, let's take a quick look at the different types of ads you can create with Facebook, and how they differ.

Single Image

This is by far the most popular Facebook ad type travel brands are using. The single image ad is just that - your message coupled with an image below.

- A great place to put the spotlight on a photo that your own locals or existing travelers have taken in your destination.
- Most organizations put calls-to-action onto their images.



Video

Video ads are great for capturing short bursts of attention, and if you have something that is better conveyed with motion.

- Best used for content that can be conveyed without sound, like food or action activity videos (versus videos featuring a host talking to the camera).
- Captions are recommended as most people view videos in their feed without sound.
- On mobile, Facebook recommends keeping videos 15 seconds or less.
- Keep frames moving fast, so you can keep someone's attention longer by showing them more in less time.



Carousel

If you need to show multiple items at once, carousel ads are your best bet. Showcase up to 10 images or videos, allowing your audience to swipe and browse through.

- You can choose to have Facebook optimize the order of your visuals, based on engagement.
- Some DMOs break up a panorama image into multiple squares.
- Most DMOs make their last image in their carousel a CTA.



Slideshow

Don't have time to put a video together? Upload 3 to 10 images and Facebook will create a looping video together in slideshow format.

- If you want to recreate the effect of a video ad without the work, this is your best bet.
- Upload pictures with captions, and you can recreate the typical video experience people get on Facebook.



Canvas

Optimized for mobile, Canvas ads create a full-screen interactive ad experience for your audience. Within a Canvas ad, you can stitch together a variety of videos, photos, and add links and CTAs in multiple places. Viewers navigate through your ad by swiping up, down, left and/or right.

- Canvas ads are perfect for showcasing those places that are "best experienced in person," like sweeping views at the top of a mountain, or to take someone directly to your best ski slopes.
- Load time is near instant.

Choose how you'd like your ad to look.

Format

• Facebook offers ready-to-use templates.

Single Image Create a canvas ad with images by selecting the "Full Experience".

Travel-specific Facebook ad products

Dynamic Ads for Travel

Dynamic Ads for Travel is Facebook's native solution for retargeting, where much of the targeting is automated, and set-up is minimum.

You upload a catalog of your products and offerings, create a template for your ads, and Facebook will dynamically insert images and details from the catalog to travelers, based on their actions:



Trip Consideration

Trip Consideration targets travelers... before they've even decided where they want to travel. For example, these will target Facebook users who browse several travel sites but only don't go any further than the homepage.

It targets travelers the stage before Dynamic Ads for Travel comes into play.

That means the biggest advantage of Trip Consideration is getting to be the first destination on someone's mind. While a traveler is still deciding where to go, you can serve them an ad with an offer they can't pass up, and solidify your place as their next vacation spot.

UPPER FUNNEL Trip Consideration	Has intent to travel but no clear destination intent. "GO SOMEWHERE WARM & CHEAP."
MID FUNNEL DAT for Broad Audiences	User has known destination intent but has not been to a website. "BALI DESTINATION"
LOWER FUNNEL DAT Retargeting	User has been to a website and or app. "BEACH RESORTS IN NUSA DUA."

Analysis: How are State DMOs using Facebook Ads?

We looked at over 500+ State DMO Facebook ads to bring you these insights. Here are the trends and patterns we found as to how State DMOs are using Facebook ads to speak to travelers.

Analysis: How are State DMOs using Facebook Ads?

How many countries are State DMOs targeting?

Most targetted just one country– the most common country being the United States, followed by Canada.



What ad formats are State DMOs using?

Single image ads were by far the most common type of Facebook ad.





How many State DMO ads use UGC?

Professional imagery is still by and large the go-to choice for State DMOs.



Analysis: How are State DMOs using Facebook Ads?







500+ Tourism Facebook Ads from State DMOs



Of the State DMOs that have active ads, the average number of active ads is 20.

18 State DMOs were running zero Facebook ads at the time of our study (first week of July 2018).





No State DMOs were serving ads that mentioned a deal or offer.



5 noteworthy Facebook ad campaigns

Of the hundreds of ads we looked through, there were a couple we wanted to shine a spotlight on. Read on to see!

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Tennessee Vacation

At first glance, these don't look like DMO State Facebook ads – so why was this showing up under the ads section of Tennessee Vacation's Facebook page?

British Airways recently launched a new direct flight from London to Tennessee, and so the State of Tennessee wanted to get on the radar of British travelers. Instead of directly serving them ads, however, they partnered with well-known travel bloggers: Hand Luggage Only.

This ad campaign is an example of a soft, top-of-thefunnel educational approach, which uses paid media to reach an audience in a way that doesn't seem like an ad. It introduces their destination to their target audience, and gets them to start thinking of Tennessee as an attractive travel destination.



HANDLUGGAGEONLY.CO.UK 24 Hours In Nashville, Tennessee

A few months ago, we found out that British Airways was launching a new...



Visit PA

Even though carousel ads were designed for showing off multiple different pictures, Visit PA used some out-of-the-box thinking in order to encourage more engagement and more clicks.

Instead of uploading a series of pictures, Visit PA cropped one panoramic photo into separate sections. The idea is that someone who sees the ad only catches a part of the picture, sees that there's more, and is more compelled to click right to see the whole thing.

What's more, they added text that connects the length of the whole image. So in addition to the feeling of only catching part of an image, the ad viewer also feels like they're reading half a word.

Very clever and creative use of carousel ads!

Travel North Dakota

For those unfamiliar with the man in the picture, Josh Duhamel is a well-known American actor, who has starred in movies such as Transformers, Life as We Know It, and TV shows like All My Children.

For many in Canada and the USA (where the ad is being shown), seeing Josh Duhamel's face show up on their newsfeed is enough to make someone pause and take notice. The video then flashes through scenes of Josh fishing, dancing, biking and having an all-around good time in his home State. And of course, being an auto-playing in-feed video, it's closed captioned so that people can watch without sound.

Celebrities and stars like Josh Duhamel have huge fan bases. And many people may not have known he was originally from the State of North Dakota. This was a great way to leverage Josh's popularity and connection to the State.





Texas Tourism

Texas Tourism has created a carousel ad that features multiple square videos, covering a variety of topics including arts, food, adventure, and live music.

What's makes it stand out is that instead of just using thumbnails taken from the video content itself, they've designed custom thumbnails for each topic. That means that even though the videos are all different and touch a range of topics, when the ad first pops into your newsfeed, all the imagery has a similar look.

South Carolina

If there's one type of video people love on Facebook, it's food videos.

While typically DMOs tend to showcase popular dishes from their best restaurants in food-themed campaigns, what Discover South Carolina does is a little different. They're featuring recipes for staple South Carolinian dishes in their ads.

The ad creative is made up of 5-15 second videos, with of close-ups on vibrant ingredients as they're chopped, tossed, and transformed into a local dish. The videos feel very cinematic, as many shots are in slow motion, yet scenes switch quickly, so as to not lose a viewer's attention.

The call-to-action then leads to the recipe on Discover South Carolina's website, as well as the full video.



Facebook ad examples from State DMOs

During the first week of July 2018, using Facebook's Ad Transparency tool, we looked through all 50 State DMO Facebook pages. In total, 32 State DMOs were running active ads – here are all of them!

(We've also chosen to include the Instagram Stories ads that the States are running in this section as well, as the platforms are interconnected.)



Jump to any State

Arizona	24
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Wyoming	228

Visit Arizona



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Why is summer Southern Arizona's best kept secret? Great resort rates. Outdoor adventure. And a splash of relaxation. Hit the road—it's Arizona season!



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It's Arizona Season	Learn More
Plan your summer getaway.	

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Hilton El Conquistador, Tucson

Mount Lemmon

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Mount Lemmon

Hilton El Conquistador, Tucso

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Sedona

Broken Arrow Trail, Sedona



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Lost Dutchman State Park

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Why is summer Southern Arizona's best kept secret? Great resort rates. Outdoor adventure. And a splash of relaxation. Hit the road-it's Arizona season!



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Alabama Tourism Department

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Sweet Home Alabama

Did you know Back Forty Beer Company was one of the first breweries to open in the state? They're loved by locals and tourists far and wide, so they opened their doors in Birmingham, too! Come get a taste of the city when you visit Back Forty Beer Company Birmingham.





Sweet Home Alabama Tourist Information Center 161,045 people like this





Where you reach for the stars and just about touch them.



Sweet Home Alabama Tourist Information Center 161,045 people like this

🗯 Like Page

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Spend some time out of this world, glance into the future or discover the mysteries of the past.



Savor the Wonder of Science and Discovery
From the U.S. Space & Rocket Center to the Birmingha...

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Cool becomes effortless with our luxury travel guide developed in partnership with AFAR magazine.



AFAR.COM/LOS-ANGELES-GUIDE Come feel like a Star in Los Angeles Experience California Luxury

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Did you know that there is so much adventure to be had in the Pikes Peak region ?! From ziplines to train rides & mountain biking to river rafting -Awaken the adventurer in you!

Start planning your trip now: https://www.pikes-peak.com/explore/ --- with Visit Pikes Peak.



Adventures In & Around The Pikes Peak Region



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Happy Friday! Your #PHOTOFRIDAY theme is "Fan's Choice" - share your best Colorado shots with us! Photo from @chillykwilly



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From fireworks and performances to farmer's markets and festivals—spend this weekend celebrating culture, music and lots of summer fun! — at Oyster Shell Park.



CTVISIT.COM Festivals & Farmer's Markets

Connecticut Visit Connecticut Sponsored · •

Hangry? Time Out New York has you covered with the "10 best restaurants in Connecticut" for your next visit.



TIMEOUT.COM **The 10 best restaurants in Connecticut** Don't miss out on the best restaurants in Connecticut, spanning casual.



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Have some extra PTO? Slip out of the office and experience white water thrills at these Connecticut attractions. Show us how you #OwnFriday this summer by tagging CTvisit in your Instagram photos for a chance to be featured! — at • Clarke Outdoors.



CTVISIT.COM White Water Thrills If you're a fan of white water fun, this is the time of year you've been... ...

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There are plenty of ways to get out on the water with the family this summer. Here's a few to add to your #CTBucketList FOX 61. - at O Thimble Islands.



CTVISIT.COM

5 Ways to Get Out on the Water

With hundreds of miles of shoreline on Long Island Sound, more than...



CTVISIT.COM

Connecticut's 10 Highest Waterfalls Everyone enjoys a good waterfall. The rush of water over and through.



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Have you Discovered Connecticut's Hidden Gems?



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Visit Delaware



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The countdown to the weekend is almost over. View top events and things to do at http://ow.ly/bsHO30kOQhD

Featured in photo: Trap Pond State Park



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Go Hawaii

Hawaii – gohawaii.com <u>41</u>) Sponsored · 🕥

Oahu is a place of unforgettable possibilities. Just #LetHawaiiHappen.

Hawaii – gohawaii.com 41 Sponsored · 🕥

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The suggested itinerary is only a suggestion. #LetHawaiiHappen #Oahu Photo: @unrealhawaii







Hawaii – gohawaii.com

Hawaii Island is made for exploration. #LetHawaiiHappen on the biggest of the Hawaiian Islands.






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For @unrealhawaii, the suggested itinerary is only a suggestion. #LetHawaiiHappen #Oahu



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Hawaii – gohawaii.com Sponsored · O Instant inspirations can be found when you #LetHawaiiHappen on #HawaiiIsland. Photo: @jake_of_all_trades



Hawaii – gohawaii.com Sponsored · 🔊

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"Are we there yet?"...a question you'll hardly hear on #Maui. #LetHawaiiHappen Photo: @zakshelhamer





"Are we there yet?" ... a question you'll hardly hear on #Maui. #LetHawaiiHappen Photo: @zakshelhamer





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Hawaii – gohawaii.com

There's more to #Maui than you think. See what awaits when you #LetHawaiiHappen!





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Hawaii – gohawaii.com Sponsored - 🔊

Exploring on #Maui has its advantages. #LetHawaiiHappen Photo: @beersandbeans



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Hawaii Island is made for exploration. #LetHawaiiHappen on the biggest of the Hawaiian Islands.



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Even more breathtaking discoveries await along Kauai's one-lane highways. #LetHawaiiHappen



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Hawaii – gohawaii.com

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#LetHawaiiHappen

41



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Hawaii – gohawaii.com

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From Hilo to Kona, the best moments happen somewhere in between. #LetHawaiiHappen #HawaiiIsland Photo: @jake_of_all_trades





Even more breathtaking discoveries await along Kauai's one-lane highways.



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HAWAIIAN CIAND

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Hawaii – gohawaii.com 41 Sponsored · 🕥

Today we're celebrating Kamehameha Day. Each year, on June 11, Hawaii honors one of its greatest leaders, King Kamehameha. There are three statues across the Hawaiian Islands, to commemorate his legacy. This one can be found on the island of Hawaii in the small town of Kapaau. #LetHawaiiHappen #ExploreIslandofHawaii





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Today we're celebrating Kamehameha Day. Each year, on June 11, Hawaii honors one of its greatest leaders, King Kamehameha. There are three statues across the Hawaiian Islands, to commemorate his legacy. This one can be found on the island of Hawaii in the small town of Kapaau. #LetHawaiiHappen #ExploreIslandofHawaii



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The clock is ticking - don't let this summer slip away! Find your adventures here. #VisitIdaho



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A moment they'll never forget. #VisitIdaho #RedfishLake



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Take a family adventure and make a summer weekend last a lifetime. #VisitIdaho



Weekend Adventure Awaits Plan your vacation today.

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You'll want to tag yourself here this summer. #VisitIdaho #18Summers



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6 Amazing Adventures In Idaho's Most Mountainous Region | Visit Idaho

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The ultimate guide to Idaho adventure ... and it's FREE. #VisitIdaho



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Sunsets and lakeside views, the perfect recipe for summer memories. #Visitldaho #18Summers ...

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5 Idaho Hot Spots for Adventure and Sunset Views | Visit Idaho



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Date night. 💸 #VisitIdaho #Stanley Photo by Scott Kranz







Take a family adventure and make a summer weekend last a lifetime. #VisitIdaho



VISITIDAHO.ORG Weekend Adventure Awaits Plan your vacation today.

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Explore a series of caves created by molten lava thousands of years ago. #VisitIdaho #CratersOfTheMoon





VISITIDAHO.ORG **Plan Your Idaho Vacation** Don't let summer slip away!

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Take a family raft trip on Idaho's world-renowned whitewater. #Visitldaho #SalmonRiver



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Looking for a reason to take a road trip this weekend? We have 9 of them... #VisitIdaho #ShoshoneFalls



VISITIDAHO.ORG 9 Waterfalls You Can't Miss in Southern Idaho | Visit Idaho Explore some of Idaho's best springtime adventures - waterfalls. Here are..



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Cruise over sky-high train trestles with mesmerizing mountain views. #VisitIdaho #RouteOfTheHiawatha



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Have you visited this historic village in Eastern Indiana?



VISITINDIANA.COM

Step Back in Time in Indiana's Most Unique Historic Village This historic village is a genuine, one-of-a-kind Hoosier destination with...



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A sweet summertime retreat where it's Christmas all year long! Visit with Santa, do selfies with the statues, shop for unique Christmas items, and overnight in a cozy cabin. #H2GSANTACLAUS



HTTPS://VISITINDIANA.COM/GETAWAYS/SPENCER.PHP Santa Claus Plan a family getaway to Santa Claus. Visit Indiana Sponsored - S

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Fun goes up, down and all around at Holiday World & Splashin' Safari. Create family memories to last a lifetime. Plan a trip to #H2GHolidayWorld today!



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Experience the Thrills!

Ride America's first launched wing coaster at Holiday..

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Get Out! Get out of the house. Out of your routine. And into an Indiana State Park. Miles of beauty await you for biking, hiking, canoeing, camping, and fishing. #H2GStateParks



Get the family unplugged at an Indiana State Park.

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From our northern shores to southern rolling hills, you'll find a warm welcome at every destination. Get ideas for your Honest-to-Goodness Indiana summer getaway!



Indiana Summer Getaways

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World-class architecture, shopping, and dining. Learn more about Visit Columbus, Indiana & plan your trip today. #H2GColumbus





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World-class architecture, shopping, and dining. Learn more about Visit Columbus, Indiana & plan your trip today. #H2GColumbus



HTTPS://VISITINDIANA.COM/GETAWAYS/COLUMBUS.PHF **Uncommon Encounters**

Columbus, Indiana, knows how to blend small-city.



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Indiana Summer Getaways

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Sometimes you just need a change of pace, whether to slow down or feel more energetic. Learn more about the Heritage Trail in Experience Elkhart County, Indiana. #H2GElkhartRegion



Urban-Rural Fusion It's the relaxed pace of the Amish life plus the urban vibe.



From our northern shores to southern rolling hills, you'll find a warm welcome at every destination. Get ideas for your Honest-to-Goodness Indiana summer getaway. #H2GIndiana



VISITINDIANA.COM/GETAWAYS Indiana Trip Ideas Get ideas for your Honest-to-Goodness Indiana summer...



This Girlfriend Getaway in Terre Haute, Indiana looks like so much fun!



You Won't Believe This Girl's Day Out in Terre Haute From dining in a stable to tastings in a newly opened winery, my friend ...

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Indiana Trip Ideas

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Indiana Summer Getaways



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HTTPS://VISITINDIANA.COM/GETAWAYS/FRENCH-LICK.PHP

Discover French Lick

Two grand hotels. One incredible destination. For...



The new monument honors Indiana's pre-Revolutionary War history! — at Visit Vincennes/Knox County.



VISITINDIANA.COM History Buffs Must See the Newest Monument in Indiana's Oldest City

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Calling All Weekend Warriors! Urban White Water Rafting in Downtown Visit South Bend. The thrill of the rapids. The pounding of your heart. The fun of meeting a challenge. That's #H2GSouthBend.



HTTPS://VISITINDIANA.COM/GETAWAYS/SOUTH-BEND.PHP Calling All Weekend Warriors! White water rafting in an urban environment



Have you been to this observatory and planetarium in Visit Indy? - at Q Holcomb Observatory and Planetarium



VISITINDIANA.COM Explore the Universe at This Incredible Observatory & Planetarium in Indy



Calling All Weekend Warriors! Urban White Water Rafting in Downtown. The thrill of the rapids. The pounding of your heart. The fun of meeting a challenge. #H2GSOUTHBEND



HTTPS://VISITINDIANA.COM/GETAWAYS/SOUTH-BEND.PHP Win the Weekend MAKE A SPLASH with white water rafting in downtown...

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Louisiana Travel

LOUISIANA

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The Louisiana Northshore is filled with adventures, attractions and gorgeous wilderness that is sure to #FeedYourSoul. Plan your trip today.



Featured Region: St. Tammany Parish/Northshore



Fontainebleau State Park

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Find your perfect summer getaway with the Pure Michigan Vacation Finder.





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Pure Michigan has the best summer adventures for the entire family, furry members included!



MICHIGAN.ORG **Pet-Friendly Michigan**

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There are so many pet-friendly places in Michigan.

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Summer only lasts 93 days. We suggest you make the most of every. single. one. Find your perfect summer getaway with the Pure Michigan Vacation Finder.







Find your perfect summer getaway with the Pure Michigan Vacation Finder.





Find your perfect summer getaway with the Pure Michigan Vacation Finder.



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An insider's guide to Logan's hidden gems.



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You already know Ogden for winter skiing. Now, these locals are here to tell

you about the best of the rest.



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The Provo area is home to scenic fly-fishing, kayaking, hiking, biking and more. Have you experienced all Provo has to offer?

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Cycling The Alpine Loop

Provo River Fishing Adventur

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The Provo River is a top tailwater fishery. The Middle and Lower sections of the river offer 15+ miles of angling access, prolific hatches and stunning views. Photo: Adam Barker #VisitUtah #fishing #flyfishing





Topping out at an elevation of 8,000 feet, the Alpine Loop is a must-do adventure. Discover why professional cyclist and Utah native, TJ Eisenhart has been riding these roads since he was 11 years old: http://bit.ly/2H7QhTI





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Wrapped in the tranquility of the Great Salt Lake, Antelope Island State Park is a bucket list adventure. This state park is an untamed destination home to free-roaming bison and antelope.





The Middle and Lower sections of the Provo River have over fifteen miles of prolific hatches, stunning views of Mount Timpanogos and rich populations of brown and rainbow trout. Learn more about one of the country's top tailwater fisheries here: http://bit.ly/2JuC5UF





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Cycling The Alpine Loop

Provo River Fishing

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10 Tips from Locals on How to Make the Most of Your Time in Ogden



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The *most dramatic* episode of #TheBachelorette was filmed right here in @visitrichmondval Relive your favorite moments and start writing a love story of your own. #LoveVA



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Spend the afternoon canoeing down the scenic Shenandoah River with Shenandoah River Outfitters then have your own Shenandoah adventure: https://www.virginia.org/ShenValleyAdventures



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Set out for Dody Ridge with Roanoke Mountain Adventures. Hit the 12-mile mountain bike trail right off the Blue Ridge Parkway. Then explore more of Virginia's Blue Ridge: https://www.virginia.org/wanderloveVBR



Mountain Biking Dody Ridge - Wanderlove

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Gemütlichkeit: The Spirit of Wisconsin

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It's called Gemütlichkeit (guh-MYOOT-lik-KYT), a feeling of friendship, warmth, and good cheer. We'd tell you more, but we're too busy living it. #TravelWI



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Some places can't be explained. Only experienced. #ThatsWY

Wyoming Office of Tourism

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Using CrowdRiff for better Facebook ads

There are a number of custom features and workflows in CrowdRiff that were designed to help travel marketers find and deploy the best images for ads – from start to finish.



Choosing your imagery







Publishing the ad



Final product

CHOOSING YOUR IMAGERY Easily surface the best visuals for your ad creative

Let's say bird-watching season is approaching, and you're looking for some compelling shots of regional birds use in your Facebook ad campaign.

But you have hundreds of bird photos in your collection, thanks to the avid bird-watching community's enthusiasm towards sharing photos. How do you know which ones are going to perform the best in an ad?

In CrowdRiff, it's as simple as a click. **CrowdRiff's Smart Curation** feature surfaces your most compelling content, as graded with our AI technology, to narrow down your choices with content recommendations.





Find your top-performing visuals and repurpose them in your ads

CrowdRiff tracks engagement metrics for every photo or video that you feature in an image gallery on your website. You can see how many views v.s. clicks each asset gets, to understand which images travelers gravitate towards — and therefore find your best bets for your Facebook ad creative.

So the next time you're trying to find the best photo to promote your destination's budding brunch scene, you can simply check your Restaurants gallery in CrowdRiff and see which breakfast plate proved to be the most clickworthy.

©CrowdRiff

Pinpoint imagery that resonates with travelers in your target markets

Perhaps you're making a big push this year to target travelers from, say, California. You want to know what kind of visuals speak to this demographic, so you can find the imagery that'll get them clicking through on your Facebook ads.

Because of CrowdRiff's integration with Google Analytics, all this information is at your fingertips.

You can see which of your website galleries Californian web visitors are visiting the most, which ones they're spending the most time on, and even which ones have the most impact on whether or not they request a visitor guide.

You might find that your Californian visitors prefer browsing pictures of your outdoors themed galleries the most. With that insight in mind, you can choose more photos of your national parks or forests when creating your Facebook ads.

Source imagery that showcases travelers from every demographic

If you're marketing to people in Korea, imagine if you could show Facebook ads that showed actual Korean travelers having a blast in your destination. Imagine if you could do the same for any nationality.

Since CrowdRiff brings in all the content your locals and visitors are sharing in your destination, you're going to have a library of visuals at your fingertips that directly represents your audience. Using CrowdRiff allows you to get a more diverse range of imagery.

- "We do marketing in a lot of specific countries with Destination Canada and our partners in [other] countries. Being able to give them [visuals] that specifically showcase people that have visited from those countries, being able to break that barrier, is invaluable."
 - Chelsey Harasym,
 Social Media Coordinator,
 Hornblower Niagara Cruises





Source a cohesive set of campaign visuals in one click

Let's say you're running a beach-themed carousel ad campaign and you've found the perfect image that will anchor your ad. With a click of a button, CrowdRiff will find you additional photos similar to the one you chose, so you can run the campaign with a variety of photos that are thematically consistent.

EDITING

Easily crop photos for Facebook and Instagram formats

It can be a real pain to resize and prepare photos for the different ad formats available on Facebook and Instagram. However, in CrowdRiff, when you find the photo you want, without having to leave the platform, you can crop your photos into custom preset formats in addition to any custom size you choose.



Instagram carousel



EDITING

Add campaign slogans, hashtags, and messaging to your images

Often, an image needs an additional element to make it ad-ready. It could be your brand's tagline or an important call-to-action. Again without even having to leave CrowdRiff, our simple interface makes it easy to add text, size it to the right dimensions and style it to fit your brand guidelines.



PUBLISHING THE AD

Drag and drop any visual straight into Facebook Ads Manager

Any image you have rights to in CrowdRiff can added into your Facebook Ads Manager in seconds – without the hassle of downloading and re-uploading. Easily drag and drop photos and video creative directly from CrowdRiff into your Facebook Ads Manager using CrowdRiff's Sidekick Chrome extension.



CrowdRiff makes it easy to choose the best visual and prepare it straight in the platform, to cut down the time and effort it takes to produce a great Facebook ad.





CASE STUDY

Discover The Palm Beaches

Increasing web conversions, ad effectiveness, and heads in beds by using CrowdRiff

The UGC-powered campaign resulted in:

51% increase in display ad acquisitions

35% increase in web conversions 23% increase in overnight visits, when compared

to non-UGC campaigns

Today, all their active Facebook ads feature UGC imagery sourced from CrowdRiff.



"CrowdRiff created a simple way for us to integrate usergenerated content into a variety of verticals. We now use the platform to support the visual content we use for our print and digital advertisements, social media posts, collateral and more."

 Rich Basen, Sr. VP of Marketing and Leisure Sales at Discover The Palm Beaches

Background

Discover The Palm Beaches is the official tourism marketing corporation for The Palm Beaches, Florida. In order to target millennial travelers, the DMO decided to refresh its approach to their marketing materials, and so it turned to user-generated content, sourced and deployed through CrowdRiff.

Key Benefits

- Getting rights to authentic imagery to use in ads in order to connect with a millennial audience.
- Increasing ad engagement ads from travelers.
- Aligning internal teams by centralizing different workflows to one platform.

Increase the effectiveness of your Facebook ads with CrowdRiff.

CrowdRiff



CrowdRiff is an AI-powered visual content marketing platform that enables marketers to discover and deliver top-performing visuals across every channel, including website, social media, print materials and, of course, digital ads.

CrowdRiff can help you:

- Pinpoint the most engaging visuals to use in your ad creative
- Reduce the number of steps it takes from finding the perfect visual to using it
- Increase click-through rates on Facebook ads by 3x

Jump on a product tour with one of our product experts, and we'll show you why over 400 brands in travel and tourism love CrowdRiff.

Book your product tour

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