

BUILDER ASSESSMENT CHECKLIST

LOOK BEYOND COST PER SQUARE FOOT

Some major factors often overlooked in only asking about price per square foot are the builder's process, the client experience, and quality of the home being built. With so many other aspects that come into play when it comes to value, we have put together a quick reference list for you to use when assessing your custom builder.

- How responsive is the home builder – is their staff easy to get a hold of?

- Will your builder make the process easy for you or a burden on your schedule?

- How sure are you that the price you were given is what your new build will cost?

- How sure are you that the home will actually stay on budget?

- Can your builder deliver on the timeline they promised?

- What's their reputation – how do you know you can trust them?

- What is the quality of the homes they build – how can you be sure of this?

- What kind of warranty comes with and what does it really include?

- How do you know what is actually included with the price of the home?

- What can you expect for the total cost of ownership – not just the initial price tag?

- What else are you forgetting to ask about?

