

## **WE STAND BY OUR SUCCESSES.**

At Standpoint, we deliver the absolute best in total restoration management.

But don't just take our word for it; take a look at two featured client case studies. This is merely a sample of the services Standpoint can deliver to your business, both long-term and short-term.

### **PRIVATE REAL ESTATE INVESTMENT TRUST: GEORGIA**

Out of the blue, we took a meeting with a private investment trust out of Georgia. This trust owns more than 150 commercial and industrial properties throughout the state, and none of them had ever been inspected for storm damage.

We completed inspections on every single building. Based on our reports from those inspections, our client agreed to make claims on 35 buildings. Throughout the process, we successfully negotiated and settled all of them as his public adjuster.

Our inspection, reporting and adjusting allowed the client to receive approximately \$5 million in settlements. He then completed repairs on his buildings, netting him a \$1.7 million profit and increasing the value of those properties that were costing him money every month.

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### **HOA MANAGEMENT COMPANY: ILLINOIS**

We partnered with an HOA management company out of Illinois that manages more than 120 homeowner's associations, with only a little experience in claims.

There was no plan in place for handling claims, so we implemented (and still completely manage) a full claims department for them. To this day, we monitor their properties, perform inspections if disasters hit, educate the managers on how to handle disasters and claims, settle the claims, meet with the board, and manage the construction process from start to finish.

Since then, we've handled six large claims in the capacity of construction manager, and our program has also assisted with client retention for the company.

Working closely with Standpoint has been profitable for these clients, and we ensure it will be for you, as well.

