

## Omni-Watch: leading the industry through innovation and experience

Omni-Watch offers complete security solutions for commercial businesses, including restaurants and retailers. Omni-Watch clients are successful business owners, who know the value of efficiency and expertise and are seeking a comprehensive suite of security services that can be customized to their specific needs.

Butch Davis, CEO of Omni-Watch, had previously been offering client solutions that included traditional onsite analog cameras with local DVR hardware. Needing to modernize with a cloud-based video surveillance, Butch set out to evaluate the current market choices. Solution requirements included; real-time, on demand surveillance with redundancy and centralized management. Camcloud was the vendor of choice, after successful demos and a trial that exceeded their expectations.

“Camcloud’s cloud video surveillance solution was the best choice for our roster of restaurant and retail clients,” Butch Davis, CEO. “The mobile app provides peace of mind for our business owners, as they can keep an eye on their operations 24/7 from anywhere. If there is ever any issue, Camcloud is aware even before we are—which provides a confidence factor that we have never found elsewhere”.



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— Andre Fontana, VP Sales, Camcloud

Since selecting Camcloud in 2017, Omni-Watch now has over 250 locations leveraging the Camcloud solution for business surveillance, with another 500 locations onboarding in the coming months. They have successfully migrated all their clients from aging analog systems and they are benefitting from having moved their locally recorded video data to the cloud. Remote monitoring, enhanced coverage, faster response time and prevention of lost recordings are all having a positive impact on their business operations.

“Omni-Watch clients have sophisticated surveillance needs. Traditional in-house CCTV systems were too outdated and were having a negative impact on business operations,” Andre Fontana, VP Sales, Camcloud, says. “With cloud video surveillance, Omni-Watch clients rest assured with secure storage in the cloud, and always-on surveillance.”



HERE ARE THE  
DETAILS OF THIS  
PROJECT:

Number of locations: 250

Type of cameras: IP Cameras

Number of cameras: 1000+

Camera manufacturer: Hikvision

Integration uses: Plug & Play/No Onsite Hardware



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