



CASE  
STUDY

## Camcloud & Secura Integra: A Unique Surveillance Solution for Peru

Located in Peru, Secura Integra is a team of security professionals from different disciplines with more than 8 years of experience in the security industry. Secura offers surveillance solutions for government, small and medium sized businesses, as well as the federal security market. The industry is very competitive, with many companies offering different camera brands and supporting various services. Secura is differentiating in a competitive market by offering cloud video surveillance — there are currently no other vendors offering this service. Secura Integra is dedicated to providing peace of mind to customers with electronic security devices that meet and exceed even the most demanding requirements.

Camcloud's cloud video surveillance offers a competitive solution for Secura Integra, including a plug-and-play mobile app setup that scans the network, locates qualified IP cameras and automatically configures them for the cloud. This feature addresses a unique challenge in Peru — as ISPs do not enable port forwarding. The plug & play option helps to circumvent this issue.

In addition, Camcloud's open platform enables Secura to support a variety of clients who use many different camera brands, including Axis, Hanwha Techwin, Amcrest and Hikvision. This flexibility, combined with the fact that clients do not need to purchase any new hardware or cameras — removes any barrier to deployment.



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— Alvaro Poggi, General Manager, Secura Integra

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Secura also benefits from Camcloud’s reseller marketing — which provides a fully branded interface for their clients. This helps Secura to build their own client network for cloud video surveillance, as the solution is a complete whitelabel turnkey offering.

The combination of an easy-to-use yet powerful integration with a wide variety of cameras makes for a great partnership between Camcloud and Secura Integra. Camcloud’s solution enables Secura to secure larger projects, that have technical requirements, which Camcloud supports. Secura is able to offer a more modern solution that replaces traditional NVR/DVR installs — at a much lower cost, with easier setup and complete online viewing and management.

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 **250+**  
Happy Customers

 **135+**  
Projects

 **1270+**  
Installed Cameras

 **8+**  
Years Working

#### HERE ARE THE DETAILS OF THIS PROJECT:

Number of locations: 100+

Type of cameras: Hanwha, Axis, Hikvision, Amcrest

Number of cameras: 1000+

Integration uses: Federal security, storage, multi-location enterprises



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**TODAY**