# 10 REASONS LEADERSHIP IS A REALLY BIG DEAL



**Evidence clearly** suggests leadership is everyone's business. What people do matters.

# SUCCESSFUL LEADERS CAN HELP AN ORGANIZATION THRIVE BY ACHIEVING THE FOLLOWING:

#### CREATE HIGHER-PERFORMING TEAMS

Abstracts of more than 500 studies using the Five Practices of Exemplary Leadership framework and the LPI®: Leadership Practices Inventory® can be found at www.leadershipchallenge.com/research.

# GENERATE INCREASED SALES AND CUSTOMER SATISFACTION LEVELS

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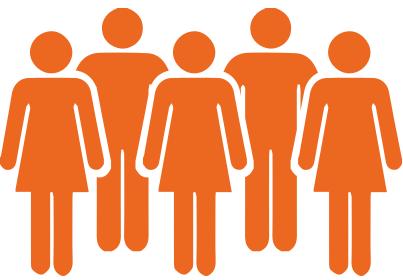
# FOSTER RENEWED LOYALTY AND GREATER ORGANIZATIONAL COMMITMENT

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**ENHANCE** MOTIVATION **AND THE WILLINGNESS TO WORK HARD** 

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## MORE SUCCESSFULLY **REPRESENT THEIR TEAMS TO UPPER** MANAGEMENT

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#### PROMOTE HIGH DEGREES OF INVOLVEMENT IN SCHOOLS

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## INCREASE FUNDRAISING RESULTS AND EXPAND GIFT-GIVING LEVELS

## EXTEND THE RANGE OF THEIR AGENCY'S SERVICES

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## REDUCE ABSENTEEISM, TURNOVER, AND DROPOUT RATES

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## POSITIVELY INFLUENCE RECRUITMENT RATES



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# Great leaders can bring great benefits to any organization no matter their title or specific demographics.

# LEADERS ENGAGE, ENCOURAGE, AND INFLUENCE ON THE ROAD TO SUCCESS.

