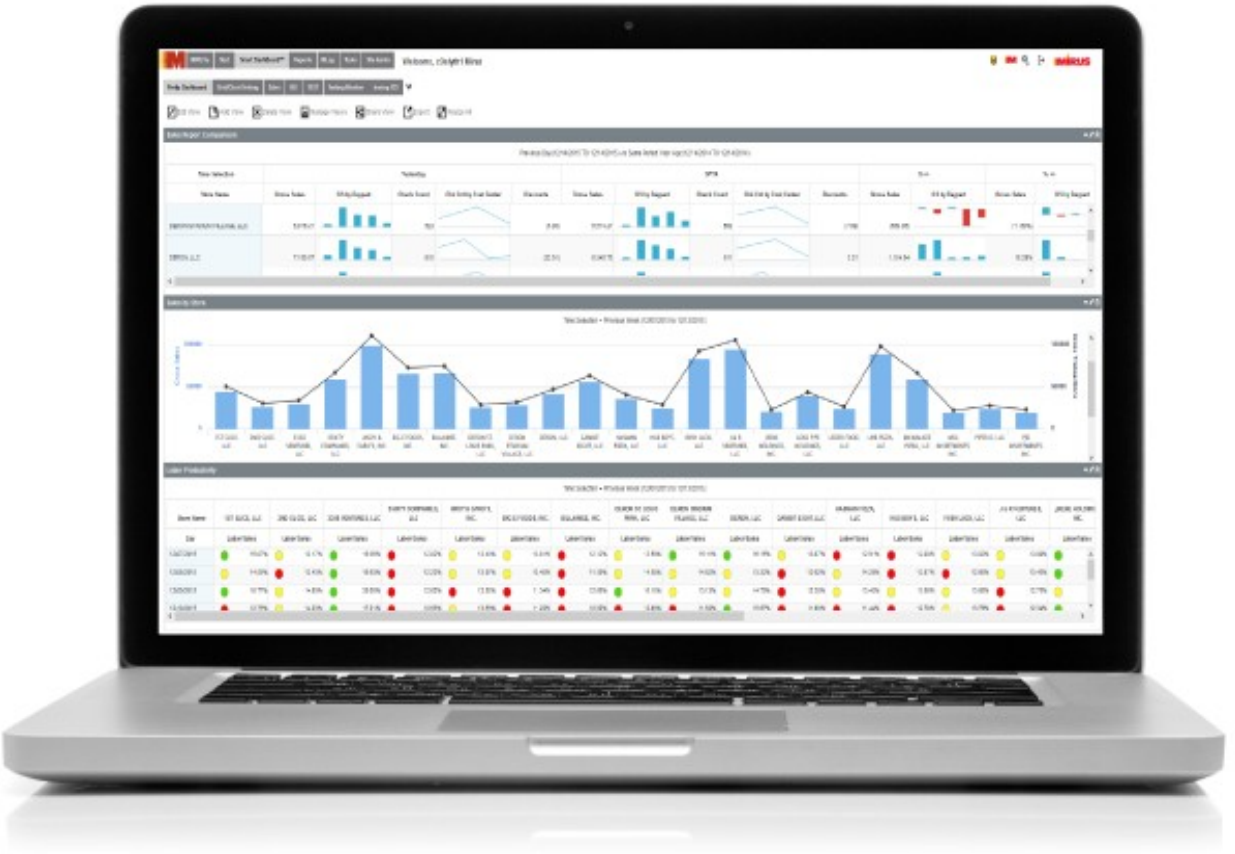
MCON 2018



Tips on Operational Reporting

Terri Gonzalez

Key Points

Cover some best practices regarding reporting for:

- Labor Reports
- Operations Reports
- Corporate Reports
- Fraud Detection

Labor Reports

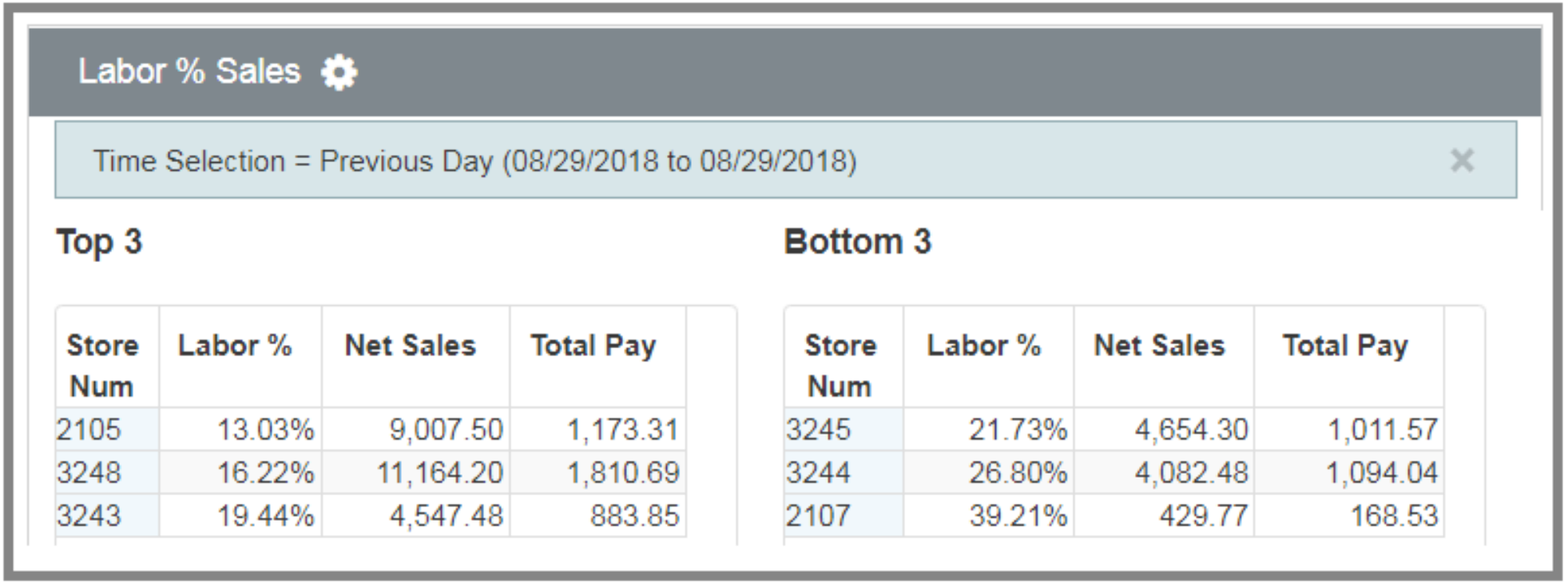
Labor Reports

Labor % Sales

High and Low Labor

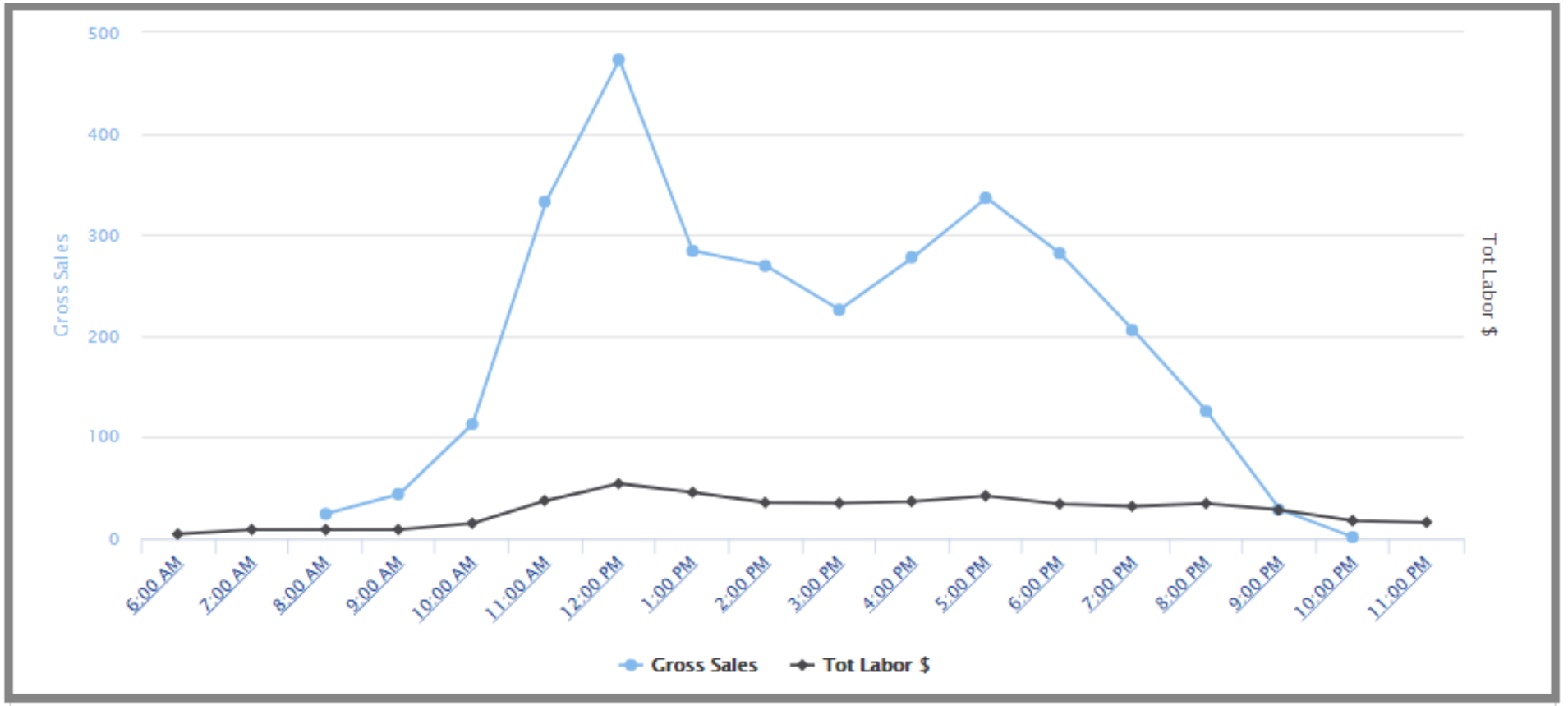
Scheduled and Predicted Hours

Labor % Sales



- Use Top and Bottom to show low and high performers

High and Low Labor

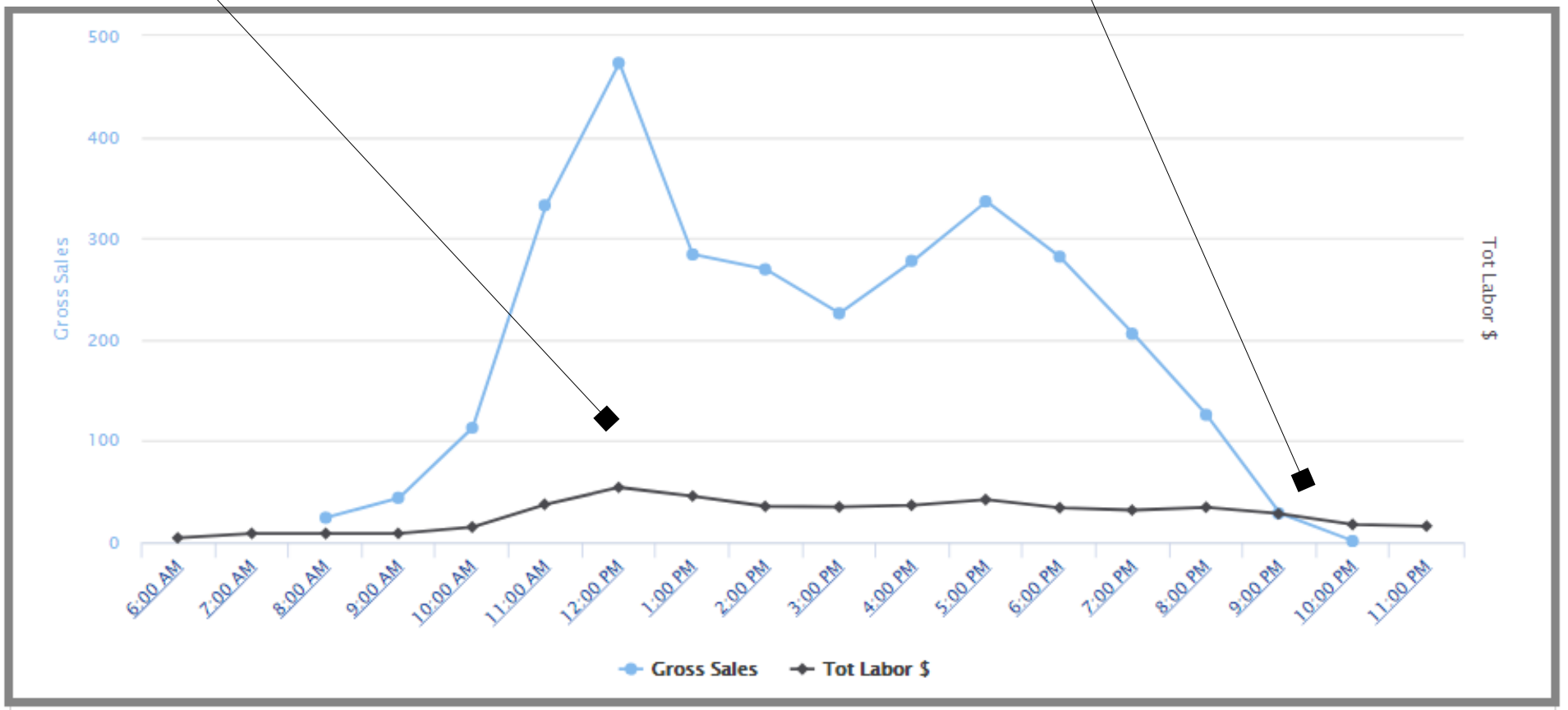


Filters: Store Name = Barryknoll;
Time Selection = Previous Day (08/29/2018 to 08/29/2018)

Hour	Labor %	Gross Sales	Tot Labor $
11:00 AM	11.27%	332.65	37.49
12:00 PM	11.46%	473.14	54.24

Filters: Store Name = Barryknoll;
Time Selection = Previous Day (08/29/2018 to 08/29/2018)

Hour	Labor %	Gross Sales	Tot Labor $
10:00 PM	1360.47%	1.29	17.55
9:00 PM	98.80%	28.58	28.24



MIRUS

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Scheduled and Predicted Hours

Predicted

Filters: Store Num = 8502;
Filters: Job Name = CLEANING;
Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Predicted Hours							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	6.00	6.49	2.00	2.00			2.00	18.49
	Terry Anderson		4.13	2.00	2.00	2.00	2.00	2.00	14.13
Total		6.00	10.62	4.00	4.00	2.00	2.00	4.00	32.62

Actual

Schedule

Predicted

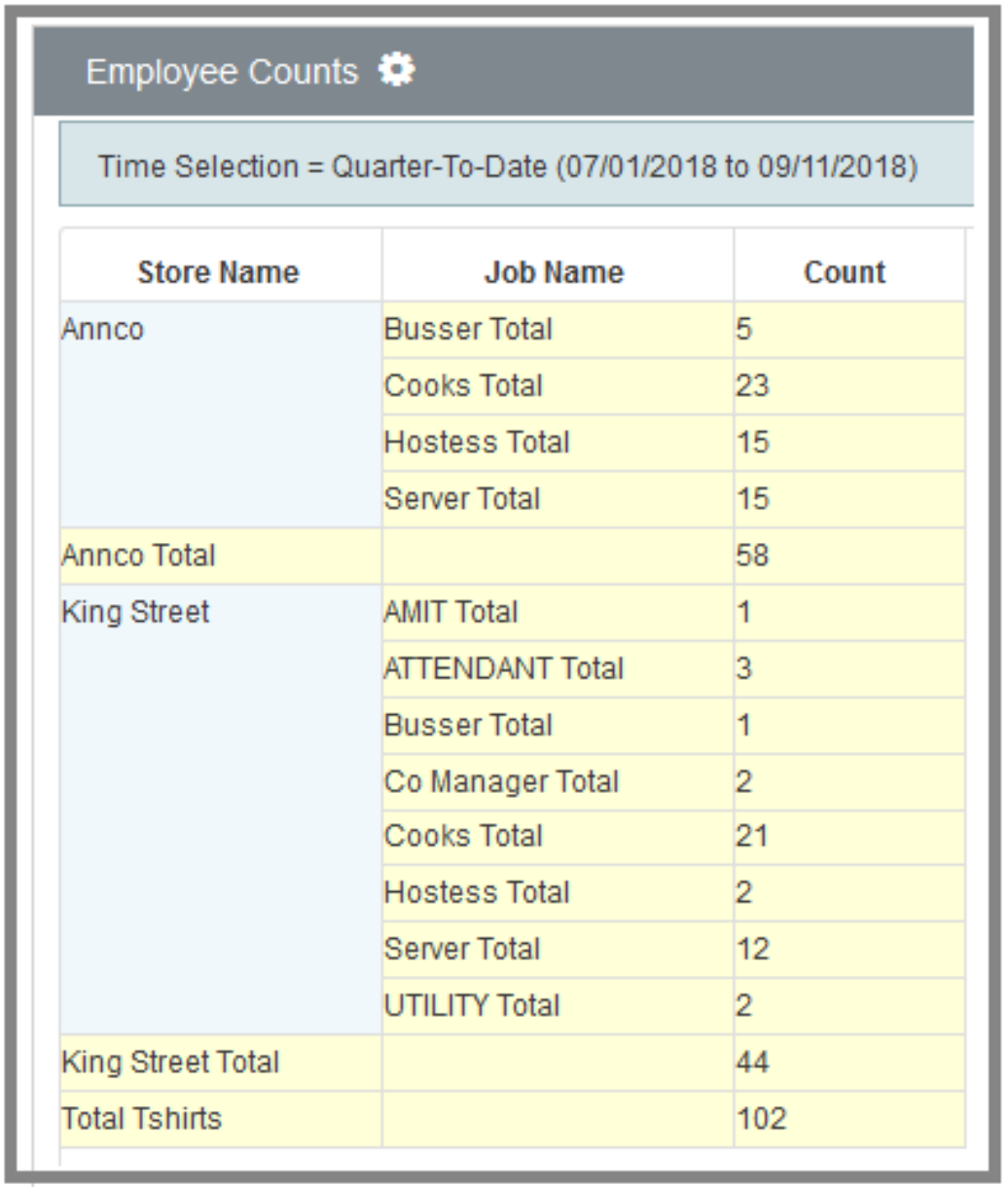
Operations Reports

Operations Reports

Employee Counts

Server Performance

Employee Counts



Employee Counts

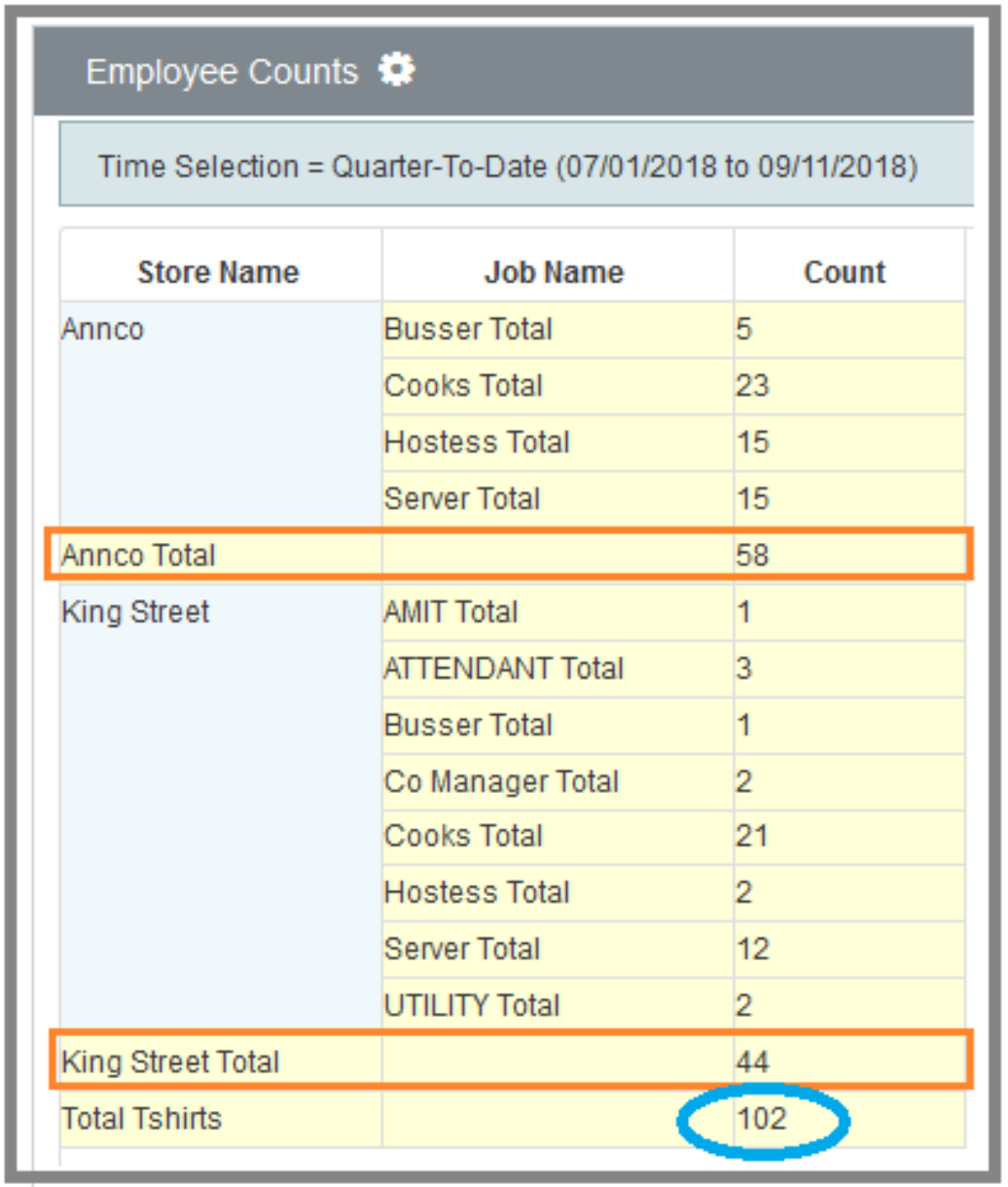
Time Selection = Quarter-To-Date (07/01/2018 to 09/11/2018)

Store Name	Job Name	Count
Annco	Busser Total	5
	Cooks Total	23
	Hostess Total	15
	Server Total	15
Annco Total		58
King Street	AMIT Total	1
	ATTENDANT Total	3
	Busser Total	1
	Co Manager Total	2
	Cooks Total	21
	Hostess Total	2
	Server Total	12
	UTILITY Total	2
King Street Total		44
Total Tshirts		102

- Do you have enough employees for each job?
- How does your restaurant compare to others?

MIRUS

Employee Counts



Employee Counts

Time Selection = Quarter-To-Date (07/01/2018 to 09/11/2018)

Store Name	Job Name	Count
Annco	Busser Total	5
	Cooks Total	23
	Hostess Total	15
	Server Total	15
Annco Total		58
King Street	AMIT Total	1
	ATTENDANT Total	3
	Busser Total	1
	Co Manager Total	2
	Cooks Total	21
	Hostess Total	2
	Server Total	12
	UTILITY Total	2
King Street Total		44
Total Tshirts		102

- Do you have enough employees for each job?
- How does your restaurant compare to others?
- Can be used for ordering employee uniforms.

MIRUS

Server Performance

Server Performance

Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sales	Check Average Rank	Check Average	Discounts	Discount % of Sales	Sales per Labor Hr RANK	Sales Per Labor Hr
Main Street	DAWN WILKINSON-MALPEDE	1,475.84	7	$7.06	14.91	1.01%	1	$262.76
	KELLY MCGEEVER	1,852.62	2	$8.78	14.85	0.80%	2	$235.00
	EDWARD T LAWRENCE	1,681.12	4	$8.32	7.69	0.46%	3	$197.00
	ROXANNE J PAYTON	1,070.06	6	$7.54	14.08	1.32%	4	$190.51
	CODY R BERTO	933.81	5	$7.85	7.87	0.84%	5	$156.50
	ADRICK STEINBERG	357.00	9	$5.76	0.00	0.00%	6	$46.06
	JONATHON J SCHUMACHER	346.25	3	$8.45	0.00	0.00%	7	$45.56
	KAMERON KULBE	85.01	8	$6.07	0.00	0.00%	8	$13.75
	DEVON M MARTIN	55.65	1	$9.28	0.00	0.00%	9	$8.45
Total		7,857.36	N/A	$7.81	59.40	0.76%	N/A	$127.28

MIRUS

Server Performance

Server Performance

Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sales	C
Main Street	DAWN WILKINSON-MALPEDE	1,475.84	
	KELLY MCGEEVER	1,852.62	
	EDWARD T LAWRENCE	1,681.12	
	ROXANNE J PAYTON	1,070.06	
	CODY R BERTO	933.81	
	ADRICK STEINBERG	357.00	
	JONATHON J SCHUMACHER	346.25	
	KAMERON KULBE	85.01	
	DEVON M MARTIN	55.65	
Total		7,857.36	

ge	Discounts	Discount % of Sales	Sales per Labor Hr RANK	Sales Per Labor Hr
7.06	14.91	1.01%	1	$262.76
3.78	14.85	0.80%	2	$235.00
3.32	7.69	0.46%	3	$197.00
7.54	14.08	1.32%	4	$190.51
7.85	7.87	0.84%	5	$156.50
5.76	0.00	0.00%	6	$46.06
3.45	0.00	0.00%	7	$45.56
5.07	0.00	0.00%	8	$13.75
9.28	0.00	0.00%	9	$8.45
7.81	59.40	0.76%	N/A	$127.28

MIRUS

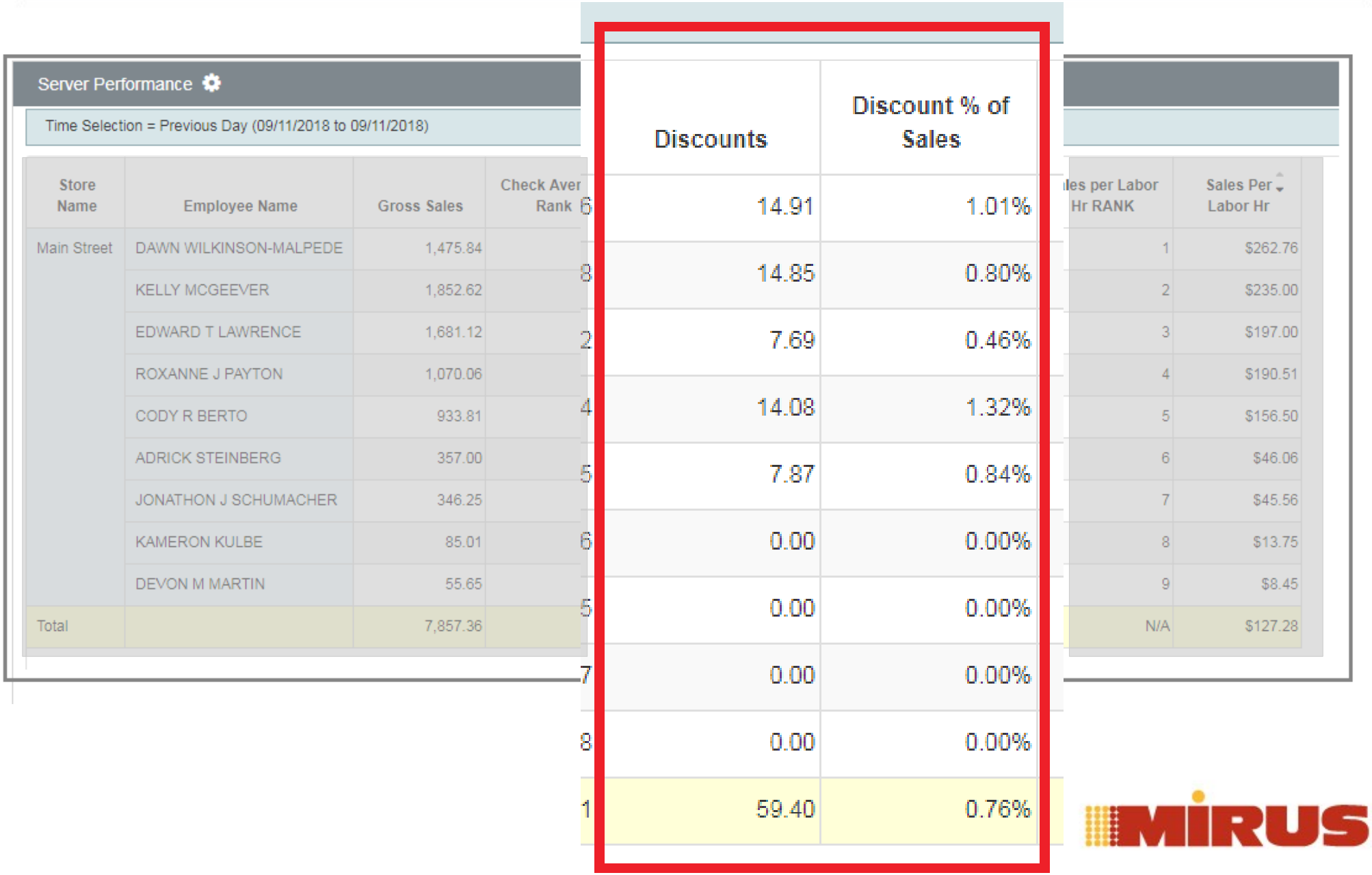
Server Performance

Server Performance

Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sale	Check Average Rank	Check Average	scount % of Sales	Sales per Labor Hr RANK	Sales Per Labor Hr
Main Street	DAWN WILKINSON-MALPEDE	1,47	7	$7.06	1.01%	1	$262.76
	KELLY MCGEEVER	1,85	2	$8.78	0.80%	2	$235.00
	EDWARD T LAWRENCE	1,68	4	$8.32	0.46%	3	$197.00
	ROXANNE J PAYTON	1,07	6	$7.54	1.32%	4	$190.51
	CODY R BERTO	93	5	$7.85	0.84%	5	$156.50
	ADRICK STEINBERG	35	9	$5.76	0.00%	6	$46.06
	JONATHON J SCHUMACHER	34	3	$8.45	0.00%	7	$45.56
	KAMERON KULBE	8	8	$6.07	0.00%	8	$13.75
	DEVON M MARTIN	5	1	$9.28	0.00%	9	$8.45
Total		7,85	N/A	$7.81	0.76%	N/A	$127.28

Server Performance



Server Performance

Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sales	Check Aver Rank	Discounts	Discount % of Sales	les per Labor Hr RANK	Sales Per Labor Hr
Main Street	DAWN WILKINSON-MALPEDE	1,475.84	6	14.91	1.01%	1	$262.76
	KELLY MCGEEVER	1,852.62	8	14.85	0.80%	2	$235.00
	EDWARD T LAWRENCE	1,681.12	2	7.69	0.46%	3	$197.00
	ROXANNE J PAYTON	1,070.06	4	14.08	1.32%	4	$190.51
	CODY R BERTO	933.81	5	7.87	0.84%	5	$156.50
	ADRICK STEINBERG	357.00	6	0.00	0.00%	6	$46.06
	JONATHON J SCHUMACHER	346.25	5	0.00	0.00%	7	$45.56
	KAMERON KULBE	85.01	7	0.00	0.00%	8	$13.75
	DEVON M MARTIN	55.65	8	0.00	0.00%	9	$8.45
Total		7,857.36	1	59.40	0.76%	N/A	$127.28

MIRUS

Server Performance

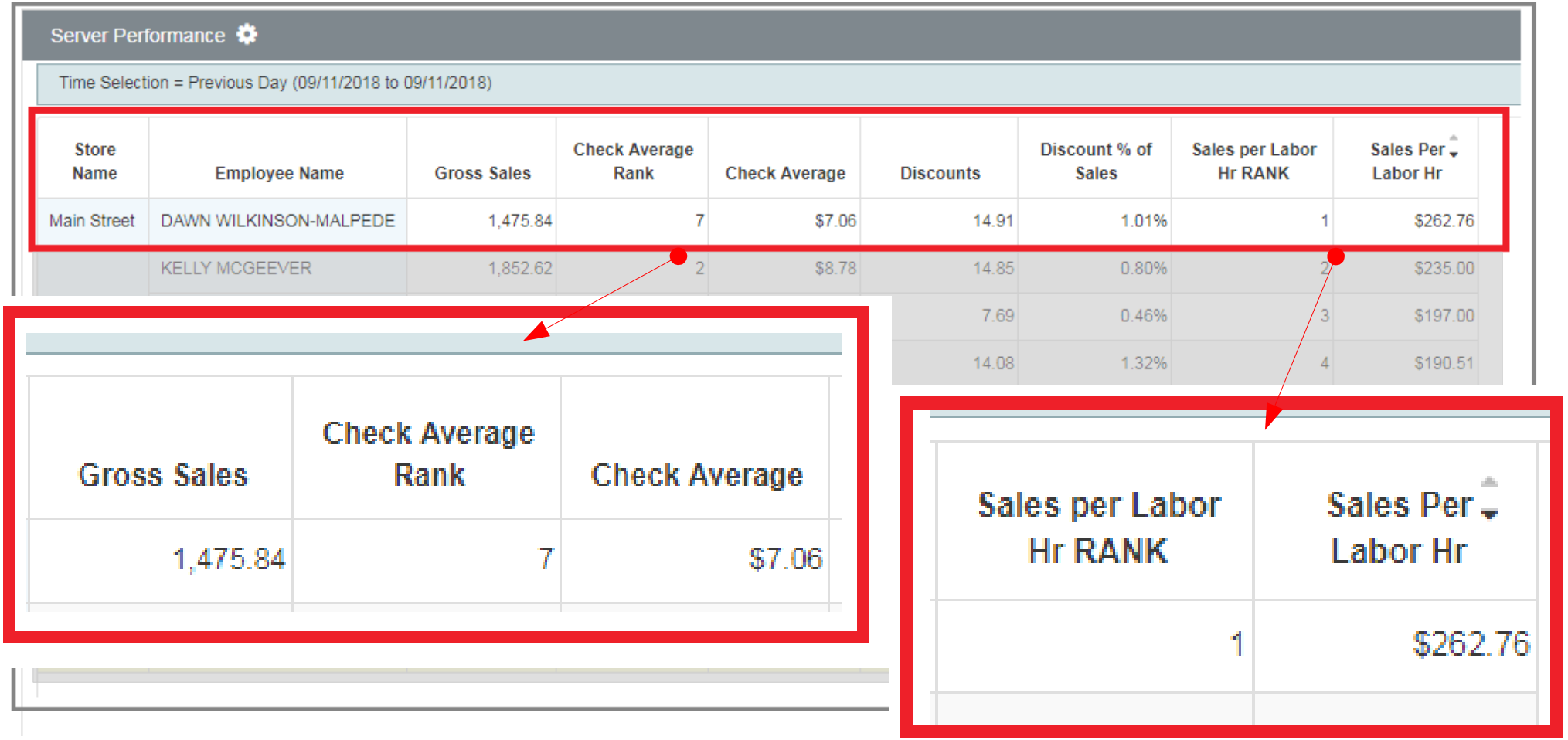
Server Performance

Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sales	Check Average Rank	Check Average	Discounts	Disc
Main Street	DAWN WILKINSON-MALPEDE	1,475.84	7	$7.06	14.91	
	KELLY MCGEEVER	1,852.62	2	$8.78	14.85	
	EDWARD T LAWRENCE	1,681.12	4	$8.32	7.69	
	ROXANNE J PAYTON	1,070.06	6	$7.54	14.08	
	CODY R BERTO	933.81	5	$7.85	7.87	
	ADRICK STEINBERG	357.00	9	$5.76	0.00	
	JONATHON J SCHUMACHER	346.25	3	$8.45	0.00	
	KAMERON KULBE	85.01	8	$6.07	0.00	
	DEVON M MARTIN	55.65	1	$9.28	0.00	
Total		7,857.36	N/A	$7.81	59.40	

Sales per Labor Hr RANK	Sales Per Labor Hr
1	$262.76
2	$235.00
3	$197.00
4	$190.51
5	$156.50
6	$46.06
7	$45.56
8	$13.75
9	$8.45
N/A	$127.28

Server Performance



Corporate Reports

Corporate Reports

P &L or Budgets

Cash Over / Short

P & L Planned vs Actual

		Fiscal Period	Per 13		
Store Num	GL Account Code	P & L Account Name	P & L Planned $	P & L Actual $	Variance
496	9999-0010	Net Sales	59,918.00	59,945.98	(27.98)
	5000-0000	Actual Food Cost	21,869.00	21,259.98	609.02
	6100-0000	Manager - Regular	5,324.00	1,150.82	4,173.18
	6150-0000	Shift Manager - Regular	2,880.00	2,067.95	812.05
	6200-0000	Labor - Crew	6,610.00	9,050.25	(2,440.25)
	7200-0000	Maintenance & Repairs	1,149.00	200.00	949.00
	9999-9999	Theoretical Food Cost	21,090.07	20,331.97	758.10
496 Total			118,840.07	114,006.95	4,833.11

MIRUS

P &L Planned vs Actual

		Fiscal Period	Per 13		
Store Num	GL Account Code	P & L Account Name	P & L Planned $	P & L Actual $	Variance
496	9999-0010	Net Sales	59,918.00	59,945.98	(27.98)
	5000-0000	Actual Food Cost	21,869.00	21,259.98	609.02
	6100-0000	Manager - Regular	5,324.00	1,150.82	4,173.18
	6150-0000	Shift Manager - Regular	2,880.00	2,067.95	812.05
	6200-0000	Labor - Crew	6,610.00	9,050.25	(2,440.25)
	7200-0000	Maintenance & Repairs	1,149.00	200.00	949.00
	9999-9999	Theoretical Food Cost	21,090.07	20,331.97	758.10
496 Total			118,840.07	114,006.95	4,833.11

MIRUS

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.	
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

Cash Over / (Short)/Net Sales:
(530.01)/2,198

MIRUS

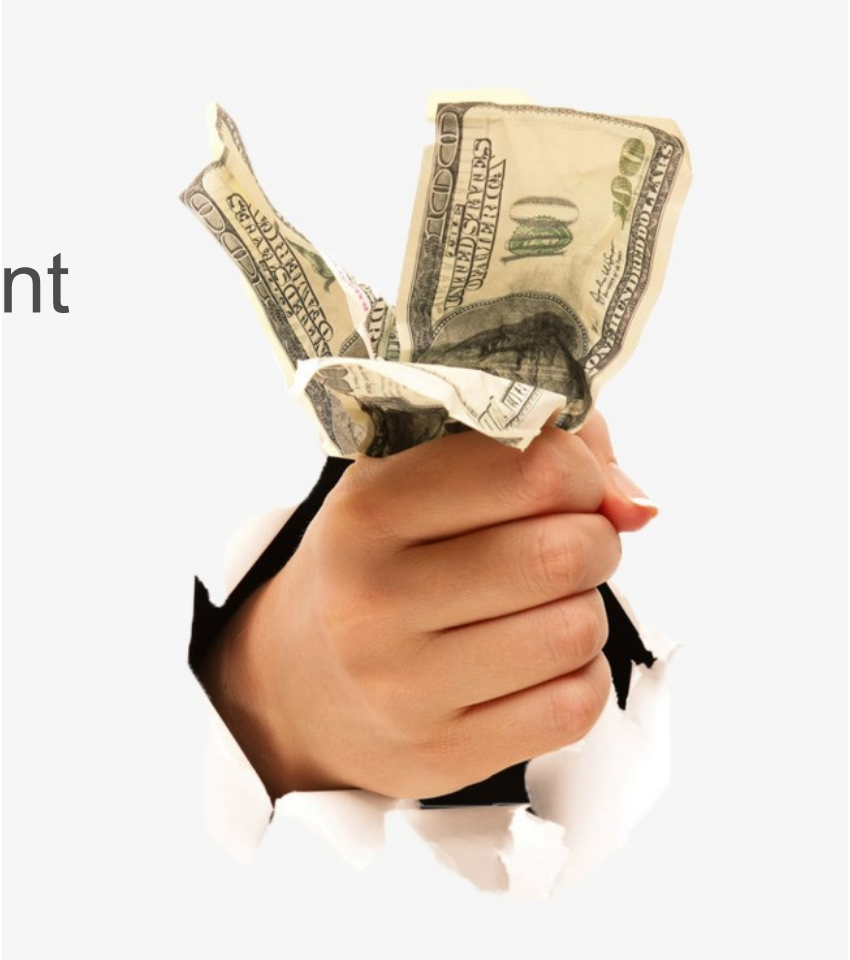
Fraud Detection Reports

Fraud Detection

Manager Deletes

Re-opened Cash Checks

No Sales/Open Drawer Count



Manager Deletes

Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
288	342	Tracy Hamilton	253.74	16
280	4067	Jarrett Glass-Jeffrey	114.76	24
290	7800	Colleen Lauritsen	110.45	23
284	13268	Bailea Officer	106.89	26

- Are there managers deleting from checks when they shouldn't be?
- Are there buttons on your registers that you would like to track?

MIRUS

Manager Deletes After Hours

Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

Hour AM/PM	Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
10:00 PM	274	13164	Katherine Durante	6.99	1
	278	13517	Candace Mills	19.78	3

- How about after hours?

MIRUS

Manager Deletes After Hours

Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

Hour AM/PM	Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
10:00 PM	274	13164	Katherine Durante	6.99	1
	278	13517	Candace Mills	19.78	3

- How about after hours?

MIRUS

Re-Opened Cash Checks

Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

MIRUS

Re-Opened Cash Checks

Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

MIRUS

Re-Opened Cash Checks

Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

- Is there a pattern with certain employees?
- Compare with other stores to see what the average is

MIRUS

No Sale/Open Drawer Count

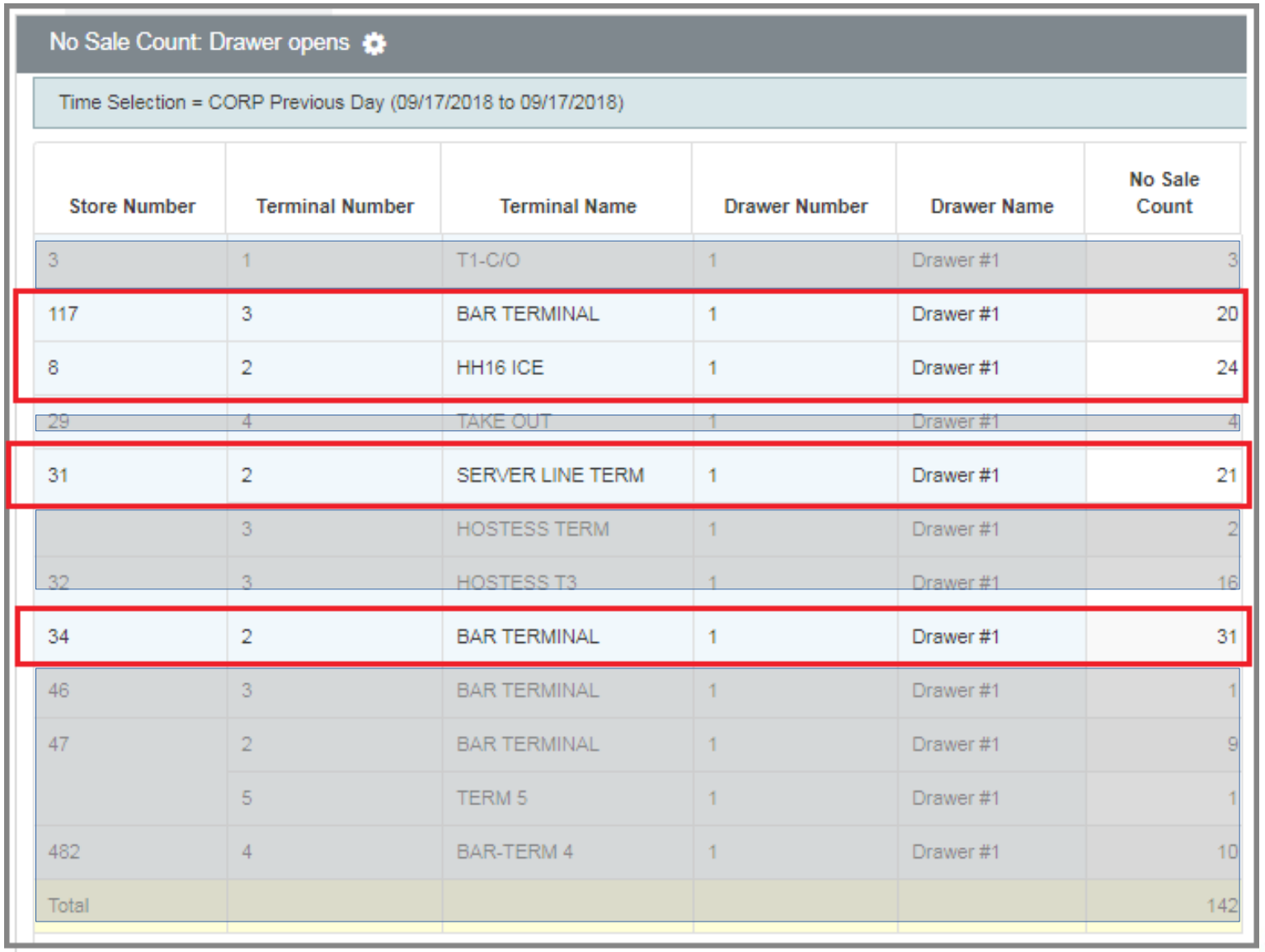
No Sale Count: Drawer opens

Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

MIRUS

No Sale/Open Drawer Count



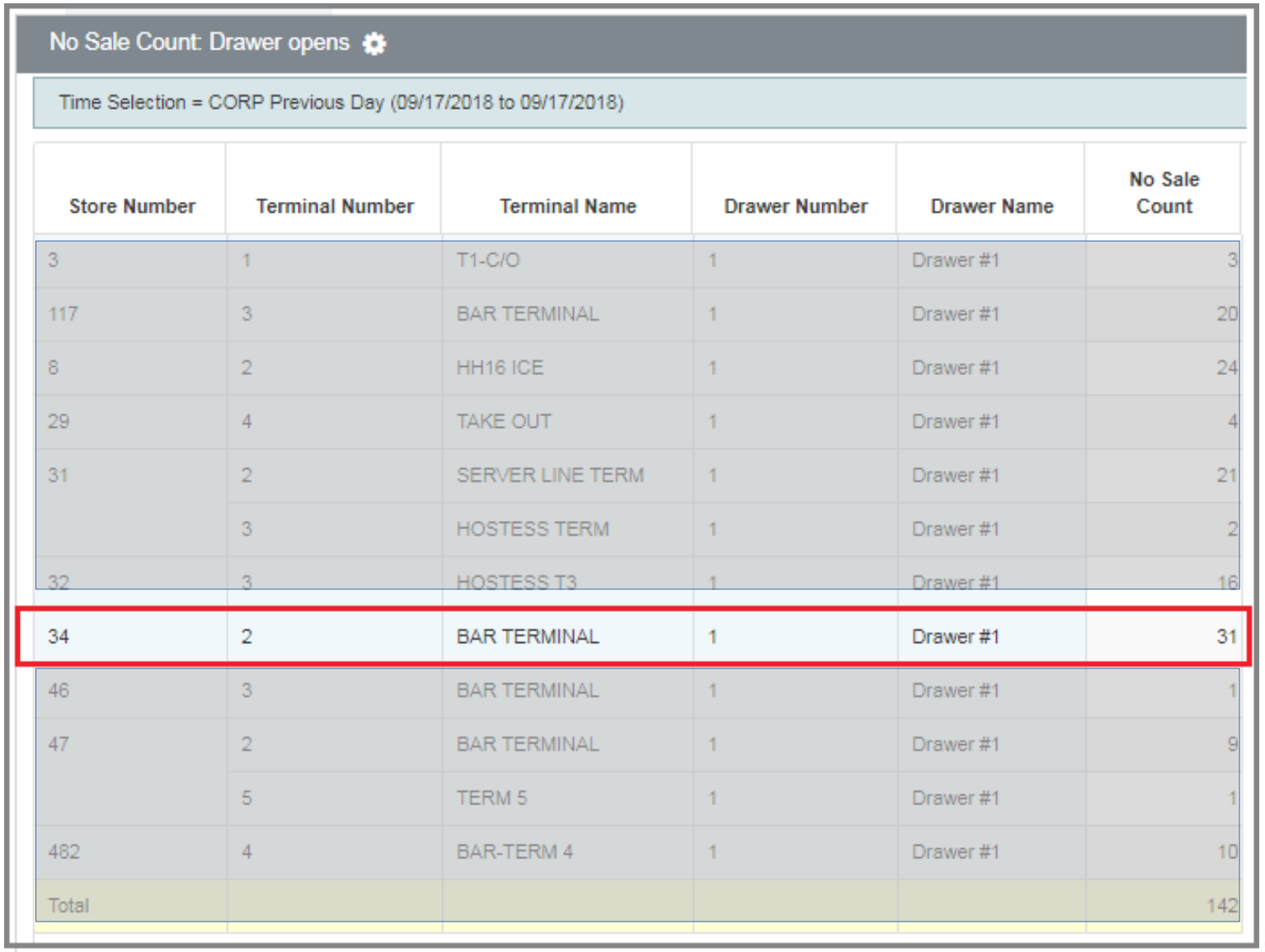
No Sale Count: Drawer opens

Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

MIRUS

No Sale/Open Drawer Count



No Sale Count: Drawer opens

Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

Key Points

Cover some best practices regarding reporting for:

- Labor Reports
- Operations Reports
- Corporate Reports
- Fraud Detection

Questions?

Up Next

2:45 Networking Break

3:00 Panel Discussion

MCON

2018

Tips on Operational Reporting

Terri Gonzalez

Key Points

Cover some best practices regarding reporting for:

- Labor Reports
- Operations Reports
- Corporate Reports
- Fraud Detection

MIRUS

Why? To give you some ideas and share best practices

-A lot of these reports may not apply to you directly
Or you may want a slightly different version of the report

The main questions you should be asking are:
-What issues can you get more insight into or solve using what you currently have?
-Is there additional data that would be useful in MIRUS?
-How can I apply the examples here to create 1 report that will benefit my company?

The first set of reports I will cover is Labor reports.

We all know that managing and controlling labor is important.

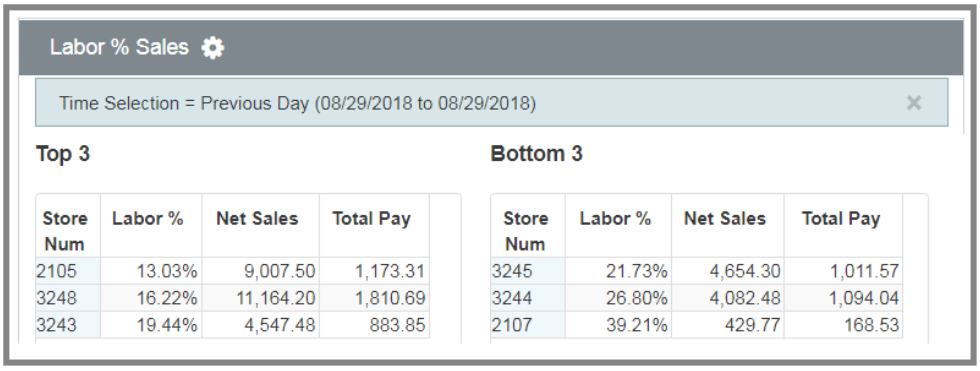
What I have noticed with clients new and old, is that sometimes clients over look the power of simple Labor reports. Some clients think they need to integrate EVERYTHING and all of their data systems from SOS to customer survey before sending out a few labor reports to some key players like managers.

The 3 reports I will show you are:
Labor % Sales
High and Low Labor
Scheduled and Predicted Hours

Labor % of Sales & High and Low labor you can create without any special integration.

Scheduled and predicted hours is an example of a report if you were to add one integration (scheduled labor)

Labor % Sales



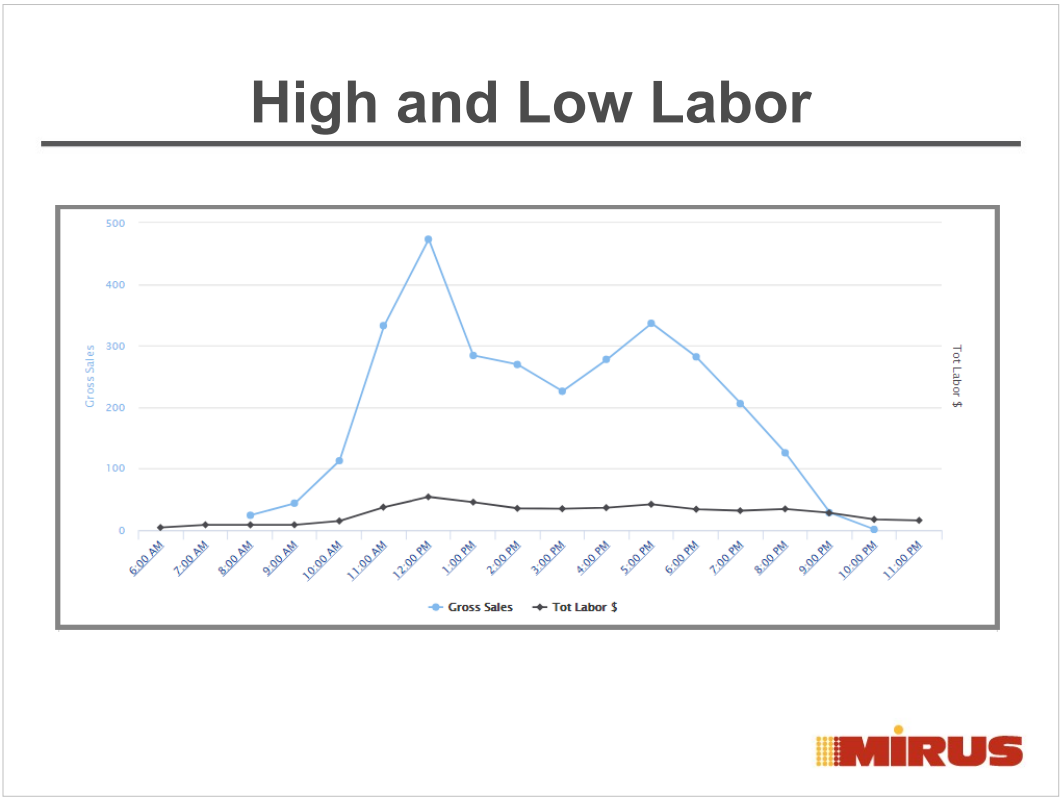
- Use Top and Bottom to show low and high performers

MIRUS

Here is an example of Labor % of sales, and using the top and bottom feature, I am able to see the top 3 and bottom 3 stores with labor as a % of sales

This is useful especially when you don't know the exact percentage to use a measure filter by value. Some days it may be 10% some days it may be 15%.

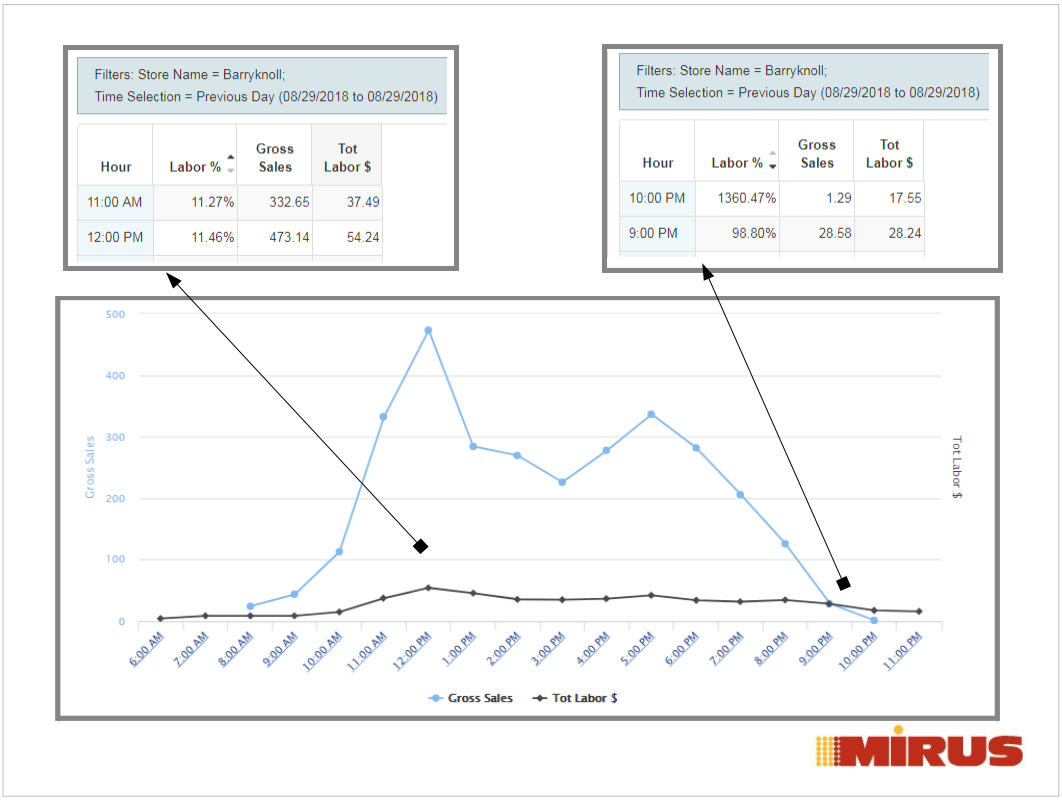
The top and bottom feature will always just give you the top and bottom (without knowing the exact percent)



This is High and low labor, but presented in a graph.

You can see gross sales is the blue and Total labor $ is the black line

The X axis is the hours of the day



The 2 spots that a user should pay attention to are the 11AM and the closing.

So at 11AM, when you have your highest gross sales, your labor is 11%. This is when your staff is weeded and you are packed. You can't just bring people in for the hour to handle your peak.

The 10PM time, you are closed. Looks like you did send people home, but now people are cleaning up (so you should expect to have a higher labor)

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Everyone has actual Labor
If you were to integrate Scheduled Labor, Mirus could populate Predicted hours (which is Scheduled Labor minus the Actual)

John from Sizzler broughtup scheduled labor in his presentation earlier.

This was ran as if Friday Sept 7
So there have been 2 days worked

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Example:
Here we are looking at Cleaning
For Wednesday, Arturo was scheduled for 2 hours, but actually worked 6 hours

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Example:
Thursday Arturo was scheduled for 2 hours, but actually worked 6.43 hours

Scheduled and Predicted Hours

Scheduled

Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Reg Hours Schedule							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	2.00	2.00	2.00	2.00			2.00	10.00
	Terry Anderson			2.00	2.00	2.00	2.00	2.00	10.00
Total		2.00	2.00	4.00	4.00	2.00	2.00	4.00	20.00

Actual

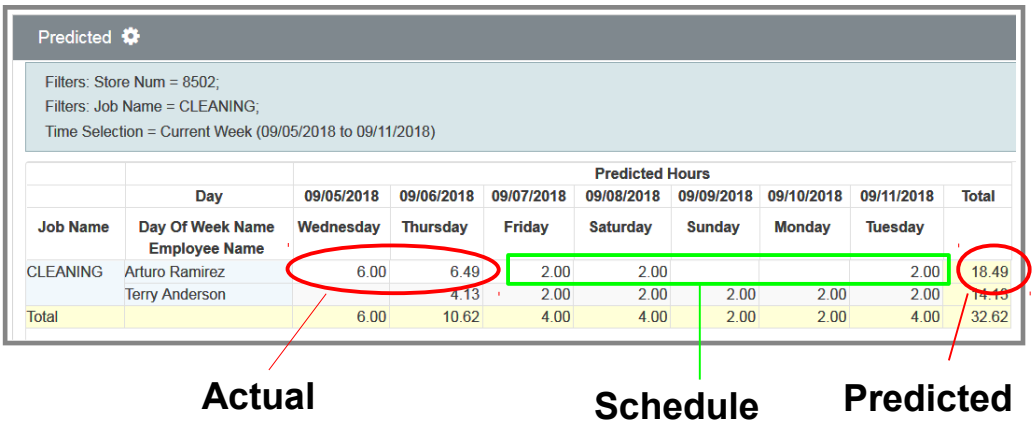
Time Selection = Week-To-Date (09/05/2018 to 09/06/2018)

		Total Hours		
Job Name	Day Employee Name	09/05/2018	09/06/2018	Total
CLEANING	Arturo Ramirez	6.00	6.49	12.49
	Terry Anderson		4.13	4.13
Total		6.00	10.62	16.62

MIRUS

Example:
So for the week, Arturo was scheduled for a total of 10 hours, He was off Sun & Monday
but in 2 days, he has already worked 12.49

Scheduled and Predicted Hours



Predicted

Filters: Store Num = 8502;
Filters: Job Name = CLEANING;
Time Selection = Current Week (09/05/2018 to 09/11/2018)

		Predicted Hours							
	Day	09/05/2018	09/06/2018	09/07/2018	09/08/2018	09/09/2018	09/10/2018	09/11/2018	Total
Job Name	Day Of Week Name Employee Name	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday	
CLEANING	Arturo Ramirez	6.00	6.49	2.00	2.00			2.00	18.49
	Terry Anderson		4.13	2.00	2.00	2.00	2.00	2.00	14.13
Total		6.00	10.62	4.00	4.00	2.00	2.00	4.00	32.62

Actual

Schedule

Predicted

MIRUS

Example:
Here is Predicted Hours
Wed & Thursday are the actual hours worked
Friday – Tuesday is what is left in the week (that he is scheduled)

Which means for the week he is predicted to work 18.49

This is helpful for managing labor & Overtime

We have worked with different scheduling data, the most popular is HotSchedules but we can do NBO and others.

Before we move on to the next section, Does anyone have questions about these labor reports?

Next we are going to cover operations report.

A big misconception I see with clients is the notion that Mirus reporting is only good for the corporate level. Only those in marketing, financial planning and analysis, or accounting would benefit.

This is not true. There is so much data there that would be helpful to operations as well. Sometimes this gets lost in translation because store managers, district managers, or regional leaders don't build reports.

If your operators don't create reports, and you are unsure what the operators would like, I suggest you create only 1 report and share it with them. Then get their feedback. They will tell you what else would be helpful.

You can also re-evaluate current alerts that go out to them so monitor its effectiveness.

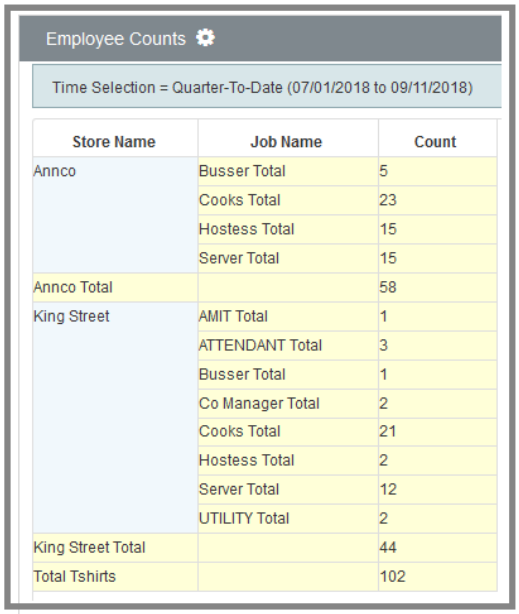
Operations Reports

Employee Counts
Server Performance

MIRUS

The 2 operations reports I will share with you are:
Employee Counts
Server Performance

Employee Counts



Employee Counts

Time Selection = Quarter-To-Date (07/01/2018 to 09/11/2018)

Store Name	Job Name	Count
Annco	Busser Total	5
	Cooks Total	23
	Hostess Total	15
	Server Total	15
Annco Total		58
King Street	AMIT Total	1
	ATTENDANT Total	3
	Busser Total	1
	Co Manager Total	2
	Cooks Total	21
	Hostess Total	2
	Server Total	12
	UTILITY Total	2
King Street Total		44
Total Tshirts		102

- Do you have enough employees for each job?
- How does your restaurant compare to others?

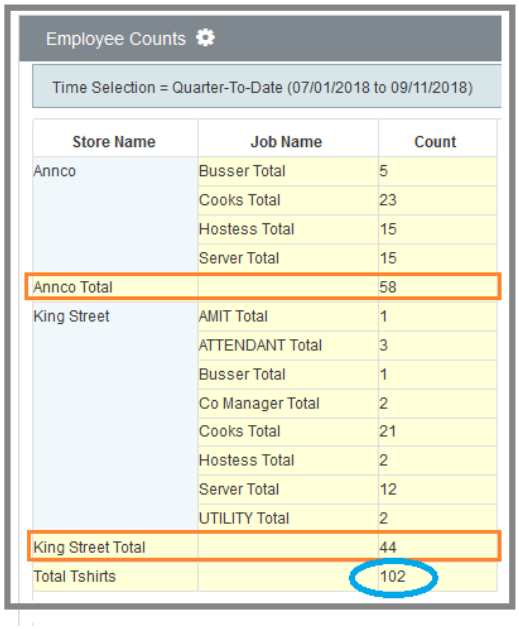
MIRUS

This is a report with Store, Job and count.

The way I got count is that I put employee on the report and used Total Hours divide by total hours (to have a 1) then summed the total line for the job name.

I used the setting on the total line to show just the job name totals (do not see the employees)

Employee Counts



Employee Counts

Time Selection = Quarter-To-Date (07/01/2018 to 09/11/2018)

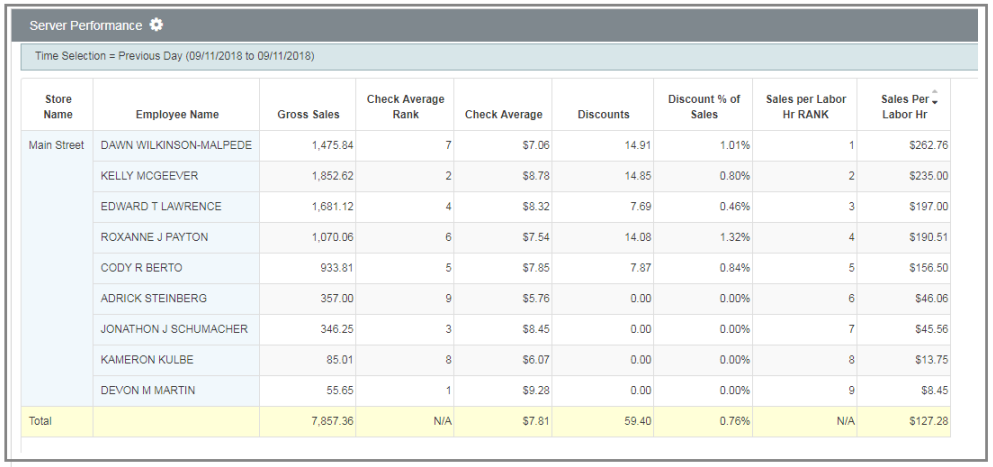
Store Name	Job Name	Count
Annco	Busser Total	5
	Cooks Total	23
	Hostess Total	15
	Server Total	15
Annco Total		58
King Street	AMIT Total	1
	ATTENDANT Total	3
	Busser Total	1
	Co Manager Total	2
	Cooks Total	21
	Hostess Total	2
	Server Total	12
	UTILITY Total	2
King Street Total		44
Total Tshirts		102

- Do you have enough employees for each job?
- How does your restaurant compare to others?
- Can be used for ordering employee uniforms.

MIRUS

Here you need to order 102 Tshirts across the 2 stores.

Server Performance



Server Performance

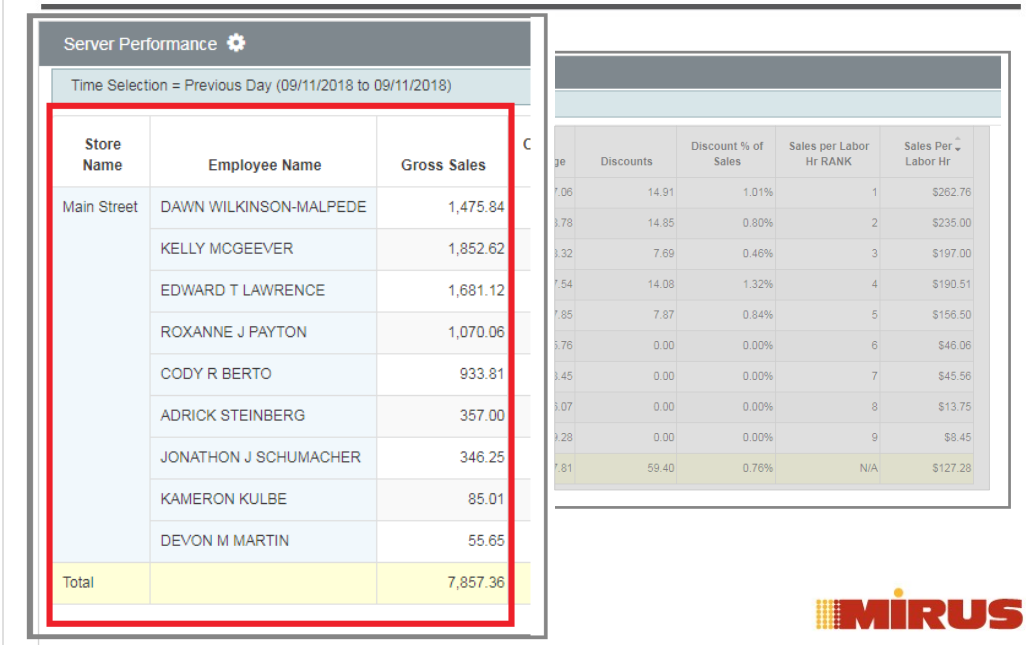
Time Selection = Previous Day (09/11/2018 to 09/11/2018)

Store Name	Employee Name	Gross Sales	Check Average Rank	Check Average	Discounts	Discount % of Sales	Sales per Labor Hr RANK	Sales Per Labor Hr
Main Street	DAWN WILKINSON-MALPEDE	1,475.84	7	$7.06	14.91	1.01%	1	$262.76
	KELLY MCGEEVER	1,852.62	2	$8.78	14.85	0.80%	2	$235.00
	EDWARD T LAWRENCE	1,681.12	4	$8.32	7.69	0.46%	3	$197.00
	ROXANNE J PAYTON	1,070.06	6	$7.54	14.08	1.32%	4	$190.51
	CODY R BERTO	933.81	5	$7.85	7.87	0.84%	5	$156.50
	ADRICK STEINBERG	357.00	9	$5.76	0.00	0.00%	6	$46.06
	JONATHON J SCHUMACHER	346.25	3	$8.45	0.00	0.00%	7	$45.56
	KAMERON KULBE	85.01	8	$6.07	0.00	0.00%	8	$13.75
	DEVON M MARTIN	55.65	1	$9.28	0.00	0.00%	9	$8.45
Total		7,857.36	N/A	$7.81	59.40	0.76%	N/A	$127.28

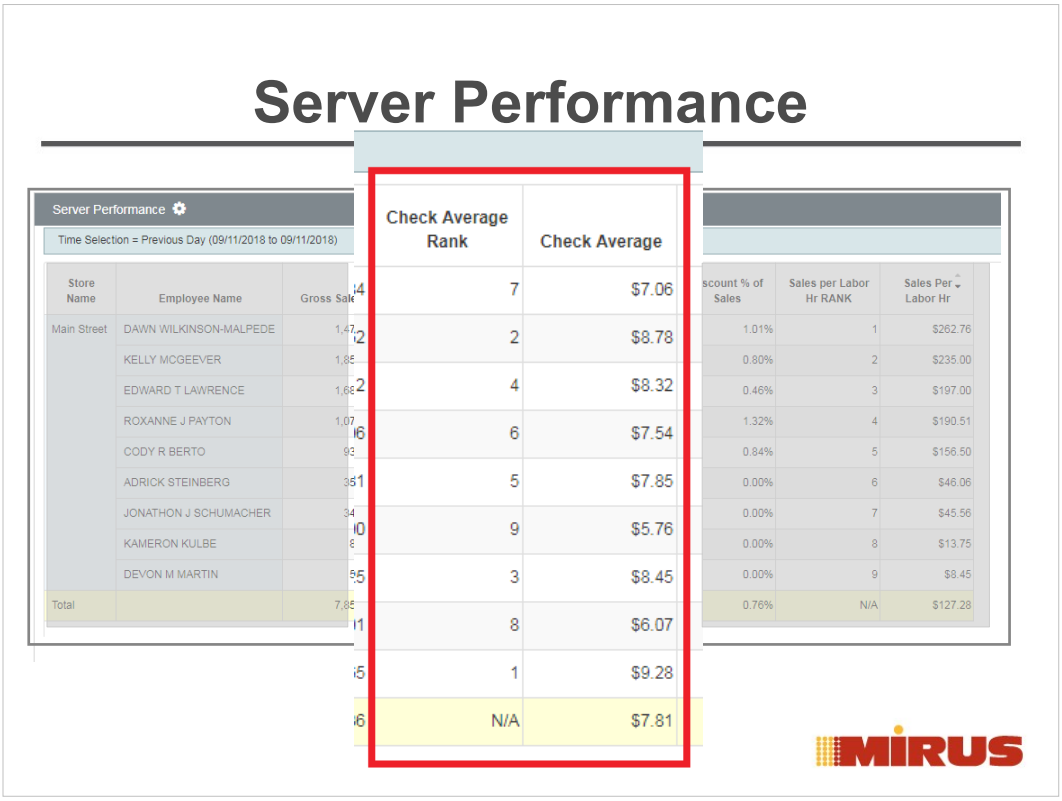
MIRUS

This report is looking at server performance

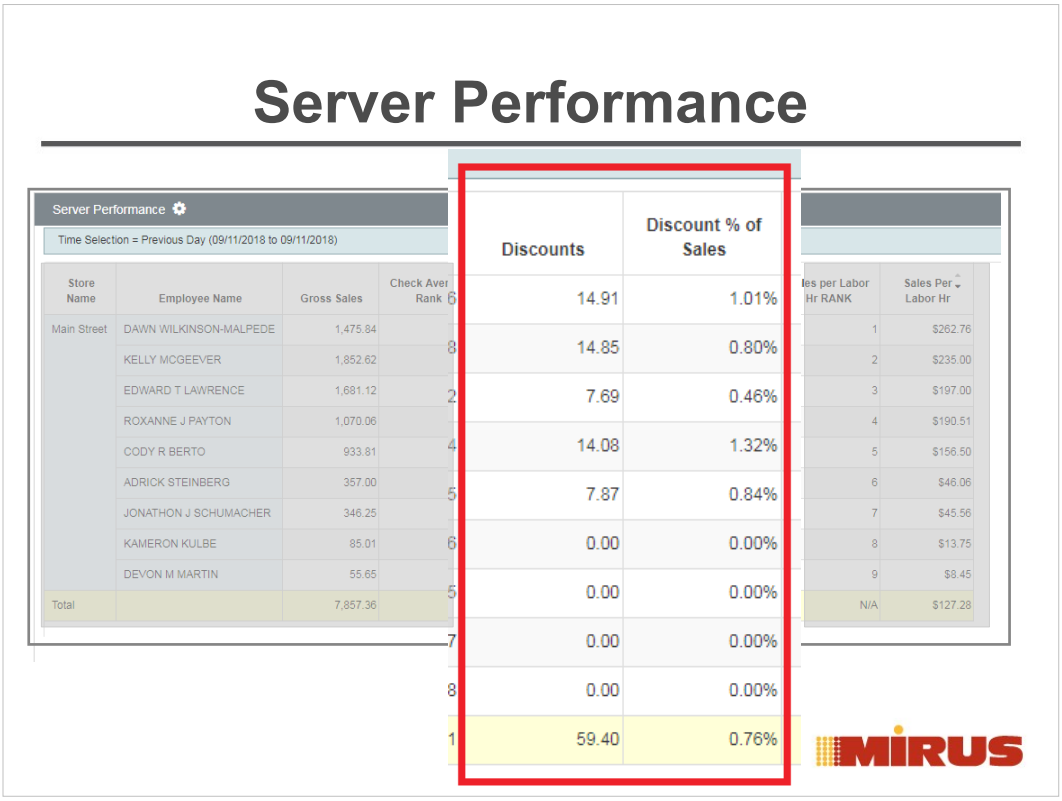
Server Performance



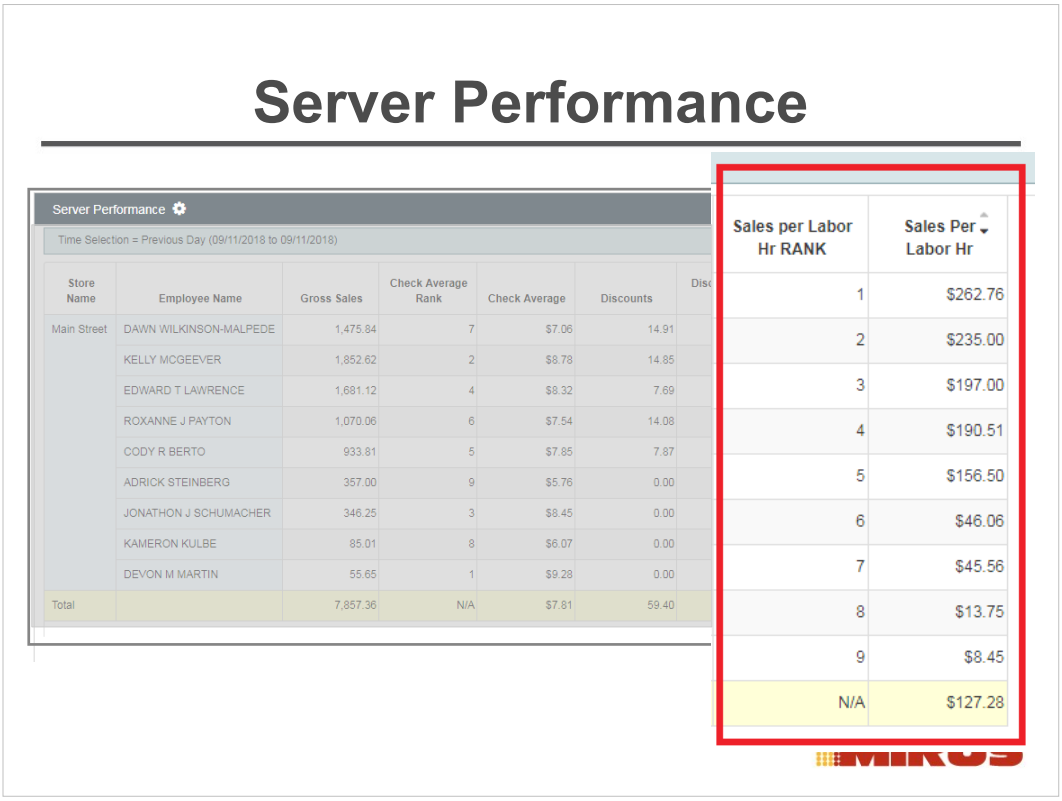
You can see it is detailed by Store, Employee Gross sales



There is a check Average as well as a ranking on Check Average

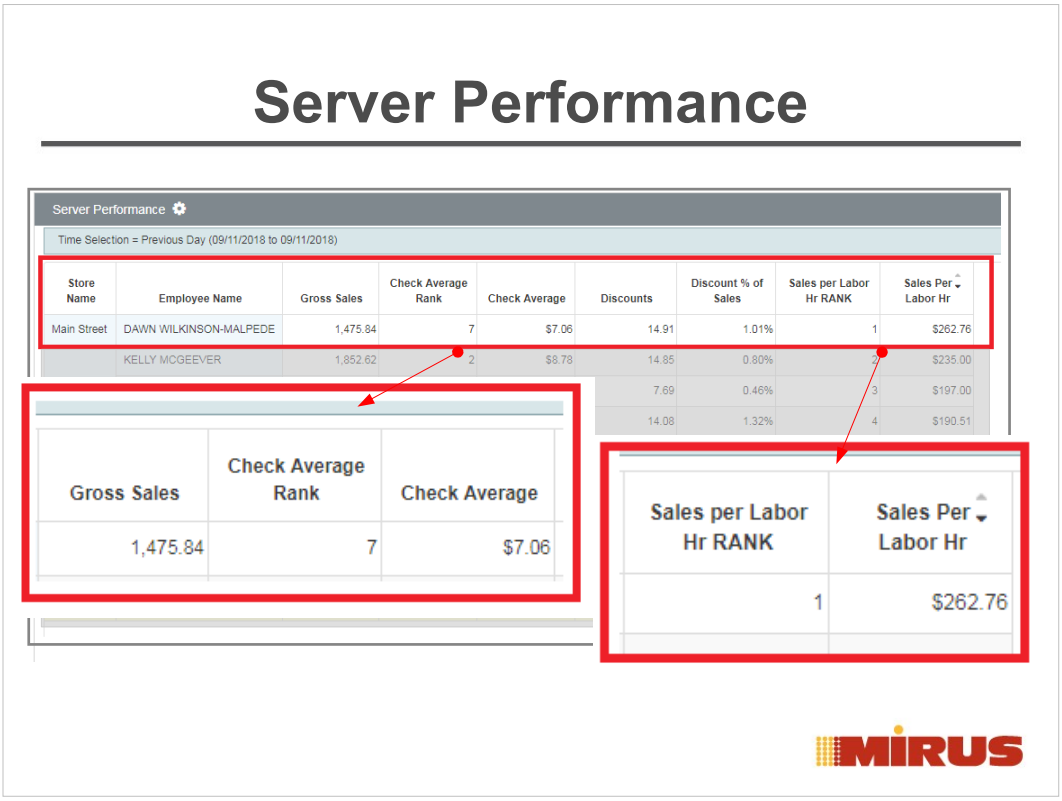


Discounts and Discounts % of Sales



Sales per labor hour as well as a rank on the sales per labor hr

For this report example, Sales per Labor hour is the most important hence why there is a sort to find the Employee that has the highest sales per labor hour



Here, you see Dawn has the highest Sales per labor hr and the lowest check average

But sales per labor hour is more important to me that is why Dawn is first

Thresholds like this can further be defined with Sorting or filters. And as you learned earlier in the trainings, they can be highlighted with visualization like a KPI

Again, this is just an example using discounts, sales per labor hour, check avg.. you can tailor this to fit how you judge your business.

Questions?

Most clients after implementation have a set of reports that they are trying to create . Then further along their learning curve they will start requesting integrations that would help corporate reports.

Corporate Reports

P &L or Budgets
Cash Over / Short

MIRUS

Now I am going to go over 2 report examples that if you don't have, should think about.

For me, the engagement session really reminded me how important P & L and reconciliation reporting are.

In Dave's engagement session, I thought I had a solid answer to his question of rolling out the delivery, but the P and L was what really made change my mind completely.

P & L Planned vs Actual

		Fiscal Period	Per 13		
Store Num	GL Account Code	P & L Account Name	P & L Planned $	P & L Actual $	Variance
496	9999-0010	Net Sales	59,918.00	59,945.98	(27.98)
	5000-0000	Actual Food Cost	21,869.00	21,259.98	609.02
	6100-0000	Manager - Regular	5,324.00	1,150.82	4,173.18
	6150-0000	Shift Manager - Regular	2,880.00	2,067.95	812.05
	6200-0000	Labor - Crew	6,610.00	9,050.25	(2,440.25)
	7200-0000	Maintenance & Repairs	1,149.00	200.00	949.00
	9999-9999	Theoretical Food Cost	21,090.07	20,331.97	758.10
496 Total			118,840.07	114,006.95	4,833.11

MIRUS

Here is an example of PandL data where we have loaded planned PandL data as well as PandL Actual data

We have integrated different accounting systems: Great Plains or Compeat

We also have clients who take their actual sales data to formulate their Actual P and L data

P &L Planned vs Actual

		Fiscal Period	Per 13		
Store Num	GL Account Code	P & L Account Name	P & L Planned $	P & L Actual $	Variance
496	9999-0010	Net Sales	59,918.00	59,945.98	(27.98)
	5000-0000	Actual Food Cost	21,869.00	21,259.98	609.02
	6100-0000	Manager - Regular	5,324.00	1,150.82	4,173.18
	6150-0000	Shift Manager - Regular	2,880.00	2,067.95	812.05
	6200-0000	Labor - Crew	6,610.00	9,050.25	(2,440.25)
	7200-0000	Maintenance & Repairs	1,149.00	200.00	949.00
	9999-9999	Theoretical Food Cost	21,090.07	20,331.97	758.10
496 Total			118,840.07	114,006.95	4,833.11

MIRUS

This example is showing the accounts but if you wanted to do a summary level We can do that as well

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Most clients have Cash Over/short reporting.

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

This Cash over/short is unique because Mirus has the granularity of how much the Shift was over or short

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

As well as what the Safe was over or short

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.75)	(16.47%)
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

MIRUS

Which then there is a total of Cash Over/short

Cash Over / Short

Store Num	Shift Over Short	Safe Over Short	Cash Over / (Short)	As a % of Net Sales
3219	(0.01)	(530.00)	(530.01)	(24.11%)
5889	0.25	(497.00)	(496.	
6	1.89	(243.00)	(241.11)	(11.40%)
5403	(135.41)	0.00	(135.41)	(6.76%)
719	2.98	(101.00)	(98.02)	(3.73%)
1330	(24.08)	(3.00)	(27.08)	(1.20%)
4131	(21.69)	0.00	(21.69)	(0.75%)
1278	(10.39)	0.00	(10.39)	(0.48%)

Cash Over / (Short)/Net Sales: (530.01)/2,198

MIRUS

There is a further step on this report that looks at this cash over short total as compared to Net Sales

So this store num 3219, has a cash shortage that makes up 24% of Net Sales → They did 2198 in Net Sales

Questions?

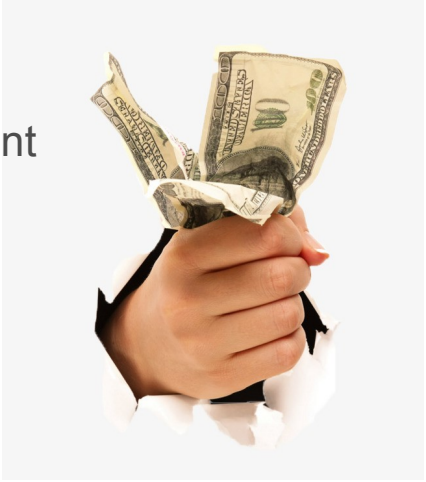
Last year, I did a presentation on Fraud, and I had so many questions afterward. For me, I think Fraud reporting is a topic that many clients would love to have, but some find that the challenge is the time it takes to create the report or even they are stuck on “what do they report on”.

It is similar to cleaning your house. You would love to do it, if you had the time. And when you do have the time, you don't know where to start. For me, it is easiest to just start somewhere like the refrigerator. Once you get that done, you can stop and say that was good for today. Or you can continue to then wash the dishes. Sure, you did not finish the whole house, but maybe in a week you can do the pantry. Every little bit helps. You have to start somewhere.

For me, I think even starting at one report, even if it is not the BEST report, gets the ball rolling. That one report will get you to ask questions which will lead you further down the path.

Fraud Detection

Manager Deletes
Re-opened Cash Checks
No Sales/Open Drawer Count

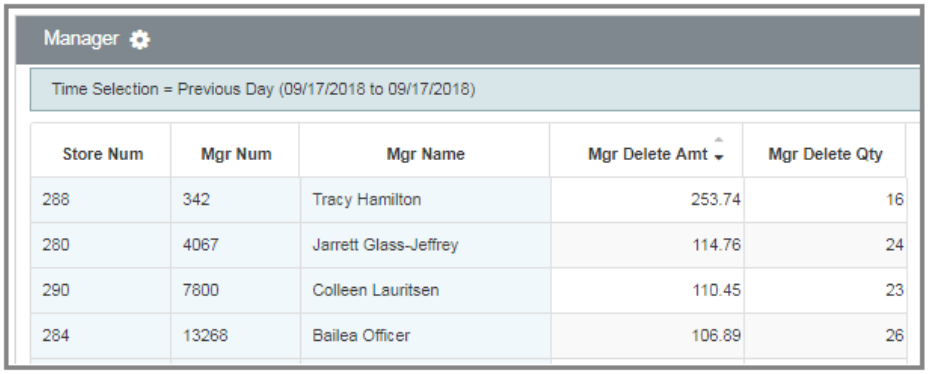


MIRUS

So today, I will cover :
Manager Deletes
Re-opened Cash Checks
No Sales/Open Drawer Count

Hopefully these 3 reports will get the conversation rolling for you in terms of is this something you want to report on and/or where can you get this data

Manager Deletes



Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

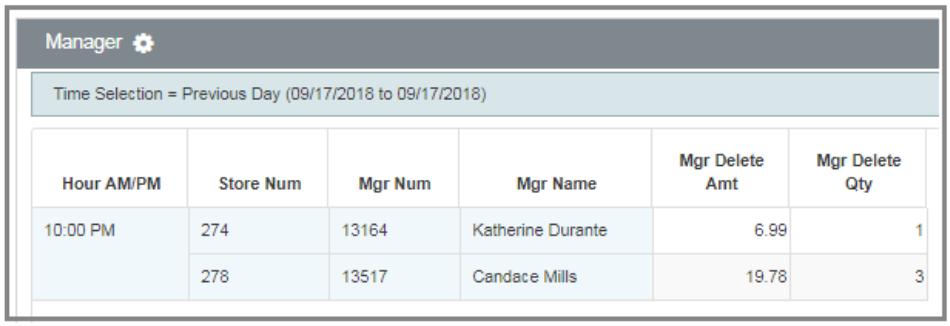
Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
288	342	Tracy Hamilton	253.74	16
280	4067	Jarrett Glass-Jeffrey	114.76	24
290	7800	Colleen Lauritsen	110.45	23
284	13268	Bailea Officer	106.89	26

- Are there managers deleting from checks when they shouldn't be?
- Are there buttons on your registers that you would like to track?

MIRUS

This report I Store, manager and the delete amt & Qty

Manager Deletes After Hours



Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

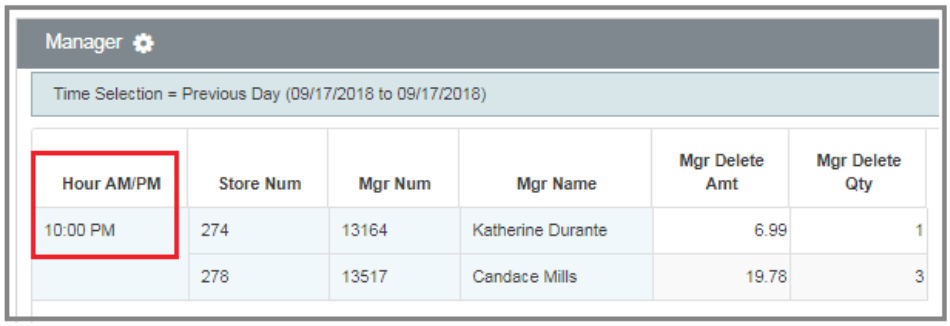
Hour AM/PM	Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
10:00 PM	274	13164	Katherine Durante	6.99	1
	278	13517	Candace Mills	19.78	3

- How about after hours?

MIRUS

This is exanded to hours.

Manager Deletes After Hours



Manager

Time Selection = Previous Day (09/17/2018 to 09/17/2018)

Hour AM/PM	Store Num	Mgr Num	Mgr Name	Mgr Delete Amt	Mgr Delete Qty
10:00 PM	274	13164	Katherine Durante	6.99	1
	278	13517	Candace Mills	19.78	3

- How about after hours?

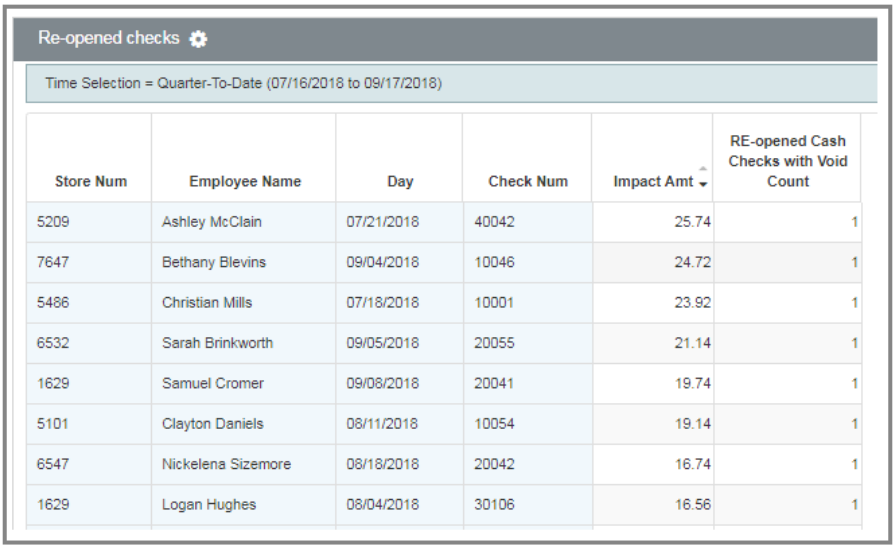
MIRUS

Here we are looking at 10PM. The restaurant closes at 9PM.

Why would a manager need to delete an hour after the restaurant was closed?

If Managers can delete an hour after closing in your restaurant, then this would not be a major flag, but if this was not allowed then this could be a potential problem.

Re-Opened Cash Checks



Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

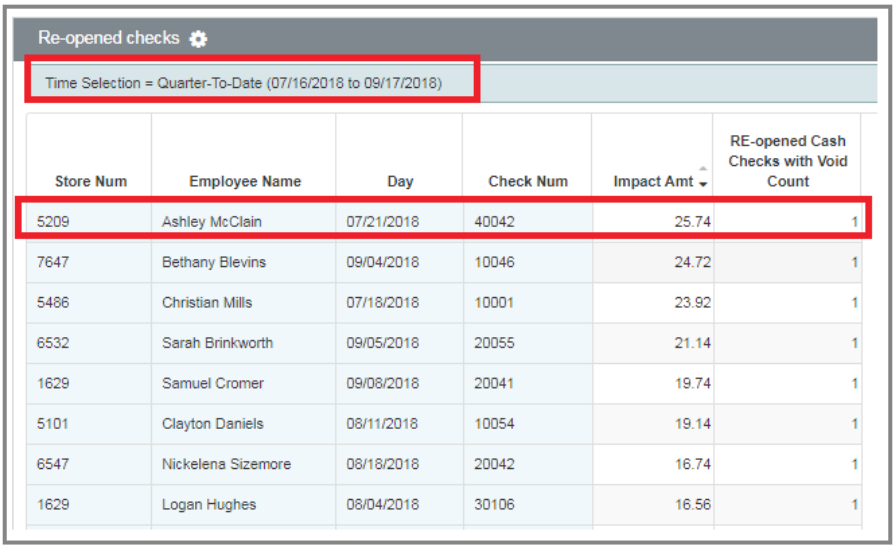
Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

MIRUS

Re-opened cash checks

Here we are looking at a report that flags when an employee has a re-opened cash check that has a void

Re-Opened Cash Checks



Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

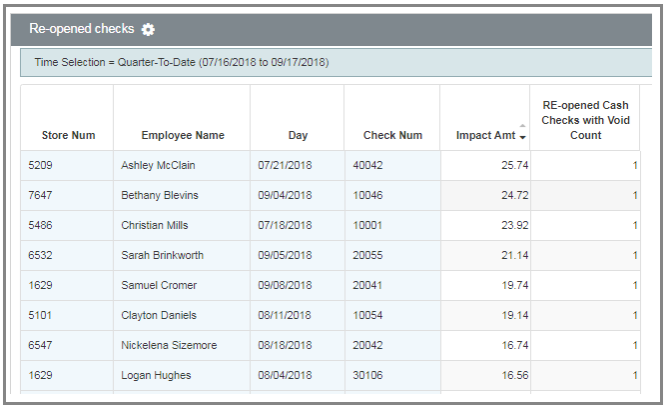
Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

MIRUS

This report is looking at Quarter to date to see if there are certain employees that do this often.

As you can see Ashley from Store 5209 had a cash check that had a void for 25.74

Re-Opened Cash Checks



Re-opened checks

Time Selection = Quarter-To-Date (07/16/2018 to 09/17/2018)

Store Num	Employee Name	Day	Check Num	Impact Amt	RE-opened Cash Checks with Void Count
5209	Ashley McClain	07/21/2018	40042	25.74	1
7647	Bethany Blevins	09/04/2018	10046	24.72	1
5486	Christian Mills	07/18/2018	10001	23.92	1
6532	Sarah Brinkworth	09/05/2018	20055	21.14	1
1629	Samuel Cromer	09/08/2018	20041	19.74	1
5101	Clayton Daniels	08/11/2018	10054	19.14	1
6547	Nickelena Sizemore	08/18/2018	20042	16.74	1
1629	Logan Hughes	08/04/2018	30106	16.56	1

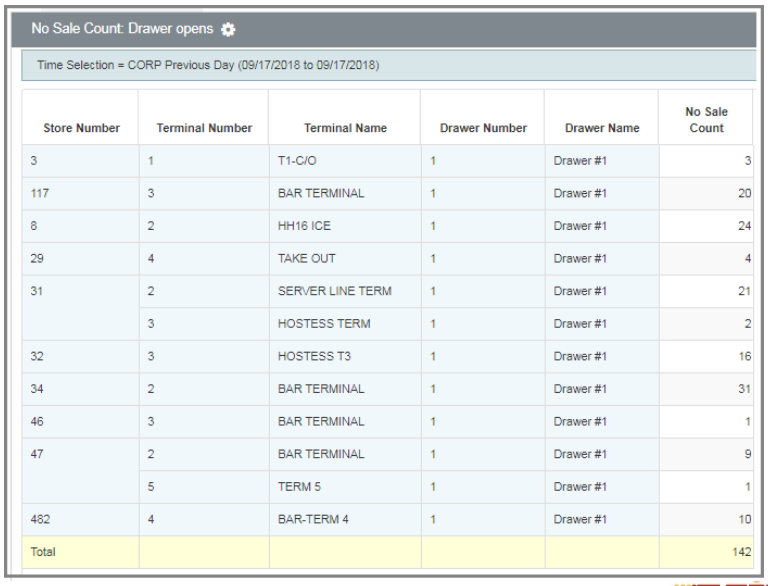
- Is there a pattern with certain employees?
- Compare with other stores to see what the average is

MIRUS

As a side note: some Point of Sales have re open check information or you may know other information that you would want to bring into Mirus to report on and monitor.

This is to give you an idea.

No Sale/Open Drawer Count



No Sale Count: Drawer opens

Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

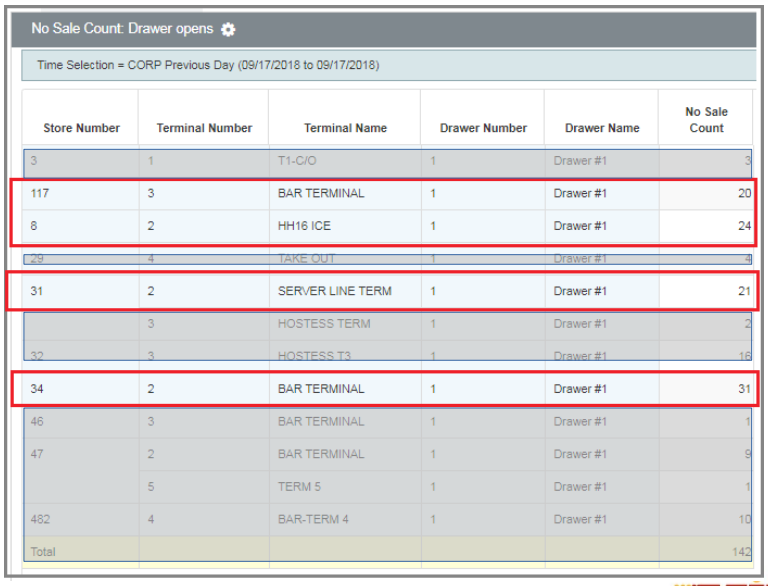
Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

MIRUS

This report reports on the number of times the drawer was open or the “No Sale” Button was pushed.

This is detailed out by Terminal Name and drawer.

No Sale/Open Drawer Count



No Sale Count: Drawer opens

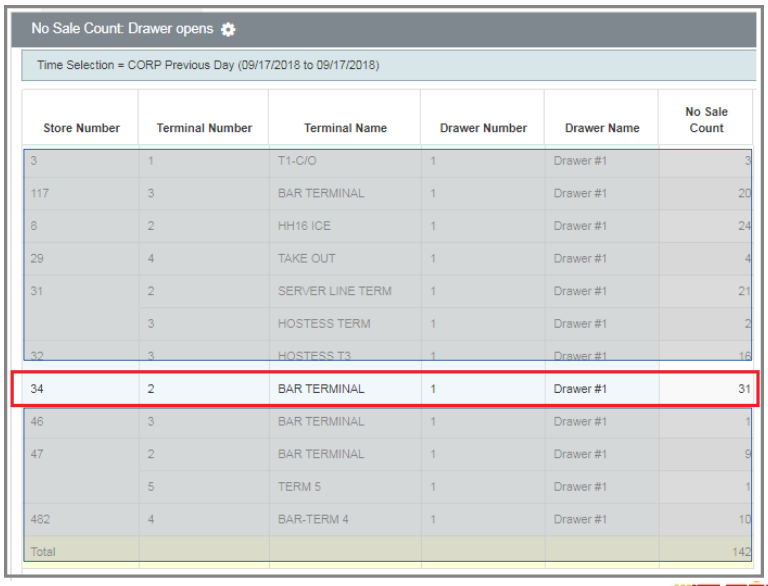
Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

MIRUS

As you can see there are 4 stores that have a high number

No Sale/Open Drawer Count



No Sale Count: Drawer opens

Time Selection = CORP Previous Day (09/17/2018 to 09/17/2018)

Store Number	Terminal Number	Terminal Name	Drawer Number	Drawer Name	No Sale Count
3	1	T1-C/O	1	Drawer #1	3
117	3	BAR TERMINAL	1	Drawer #1	20
8	2	HH16 ICE	1	Drawer #1	24
29	4	TAKE OUT	1	Drawer #1	4
31	2	SERVER LINE TERM	1	Drawer #1	21
	3	HOSTESS TERM	1	Drawer #1	2
32	3	HOSTESS T3	1	Drawer #1	16
34	2	BAR TERMINAL	1	Drawer #1	31
46	3	BAR TERMINAL	1	Drawer #1	1
47	2	BAR TERMINAL	1	Drawer #1	9
	5	TERM 5	1	Drawer #1	1
482	4	BAR-TERM 4	1	Drawer #1	10
Total					142

MIRUS

Store number 34 has the highest count with 31 No Sale Counts at the Bar

This could be a training issue or it could be theft.

Any questions?

Key Points

Cover some best practices regarding reporting for:

- Labor Reports
- Operations Reports
- Corporate Reports
- Fraud Detection

MIRUS

We have covered a lot.

-A lot of these reports may not apply to you directly

Or you may want a slightly different version of the report. The main thing was to just give you some examples that you can think about.

Talk to your account coordinator if you have any other ideas.

The main questions you should be asking are:

-What issues can you get more insight into or solve using what you currently have?

-Is there additional data that would be useful in MIRUS?

-How can I apply the examples here to create 1 report that will benefit my company?

Questions?

MIRUS

Up Next

2:45 Networking Break

3:00 Panel Discussion