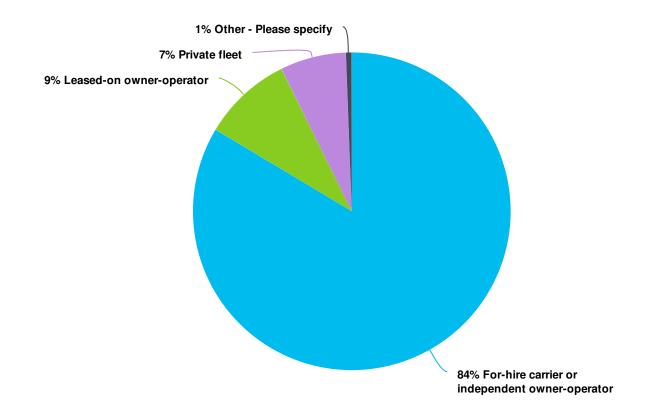


### **ELD** and Detention Survey

In late February 2018, DAT surveyed 645 carriers -- mostly owner-operators -- about their use of ELDs and how the new regulations have affected detention policies. Below are the results from that survey.

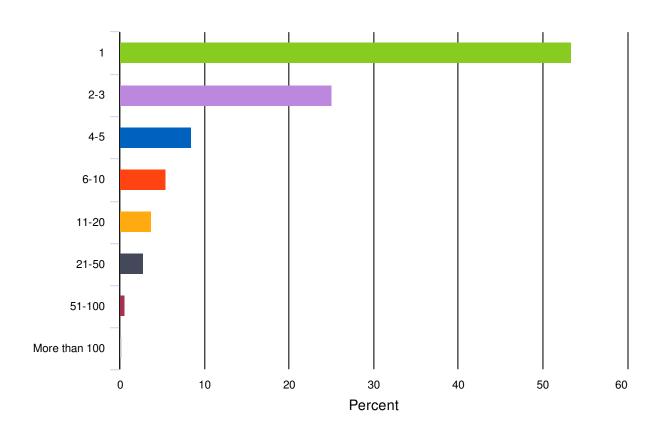
#### 1. What best describes the trucking company you work for?



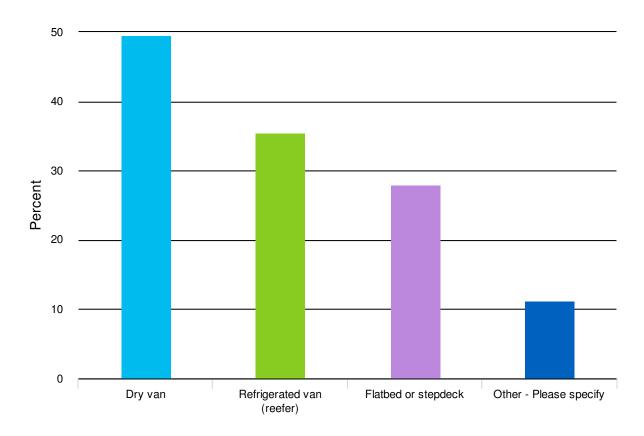
2. Which of the following best describes your role in your company?

Value	Percent
Company driver	2.5%
Owner / driver	74.0%
Owner / president (not a driver)	12.9%
Dispatcher / operations	8.7%
Fleet maintenance	0.2%
Safety / compliance	0.8%
Other - Please specify	1.1%

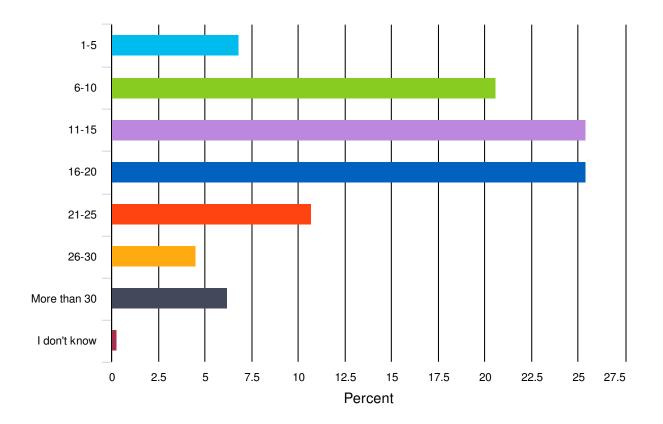
#### 3. How many trucks are in your fleet?



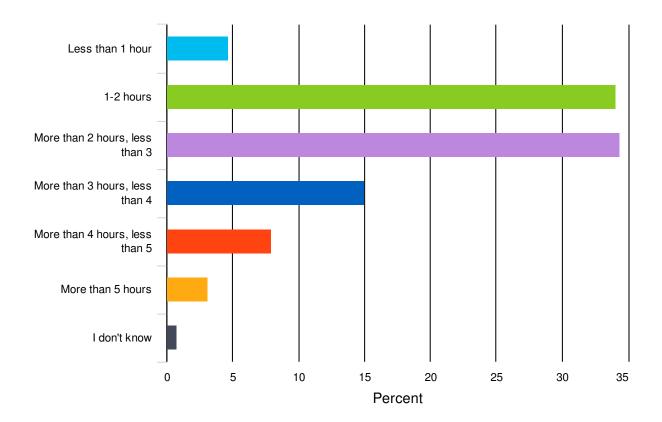
4. What type of trailers do your trucks haul? (Check all that apply)



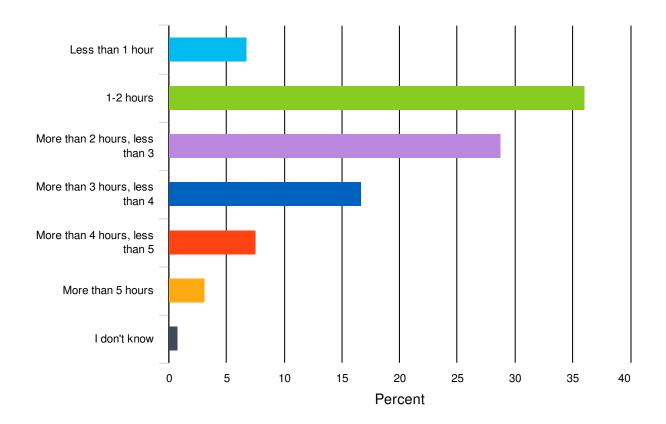
5. On average, how many loads does one truck in your fleet haul in a month?



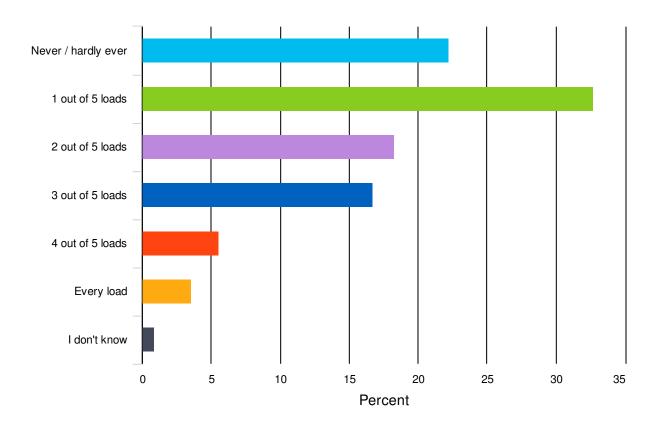
6. In your best estimate, what's the average amount of time it takes for your truck(s) to get loaded?



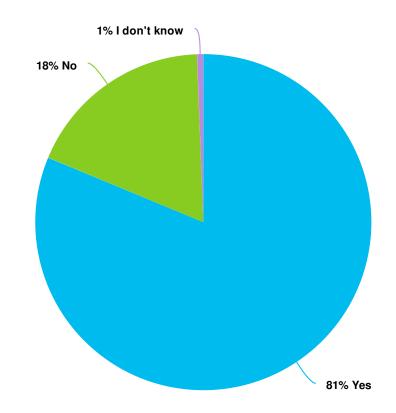
7. What's the average amount of time it takes for your truck(s) to get unloaded?



8. In your best estimate, how many of your company's loads involve detention of more than 2 hours?

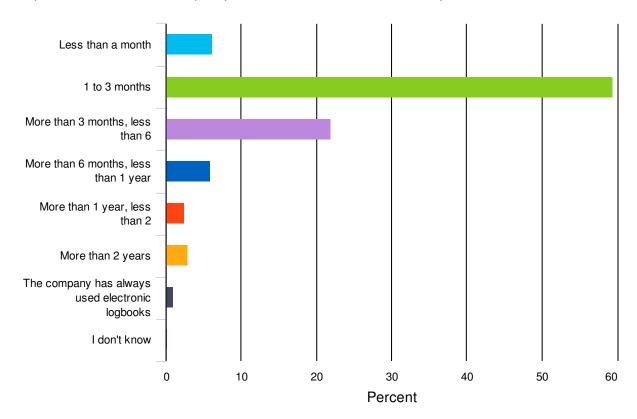


#### 9. Is your company using electronic logbooks / ELDs?



#### 10. How long has your company been using electronic logbooks?

This question was answered by respondents who said that their companies use ELDs.



### 11. Is your truck(s) exempt from the ELD mandate (engine older than model year 2000, local or intrastate only, etc.)?

This question was asked of the 18% of respondents who said that their companies do not currently use ELDs. (Including those who answered that their trucks are exempt, 91% of all survey respondents are in compliance with the ELD mandate.)

Value	Percent
Yes	56.5%
No	40.0%
I don't know	3.5%

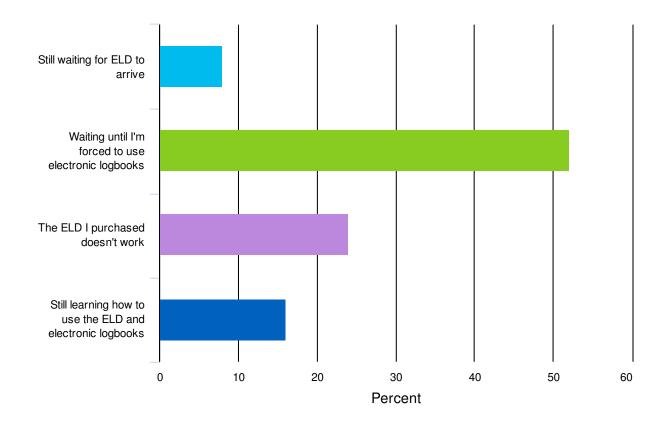
#### 12. Did your company purchase or try to purchase an ELD?

The question was asked of the 8% of respondents who are not using ELDs and said that their trucks are not exempt.

Value	Percent
Yes	56.8%
No	40.9%
I don't know	2.3%

### 13. Why haven't you switched over to electronic logbooks yet? Choose the best answer.

Respondents here represented 4% of the total surveyed.



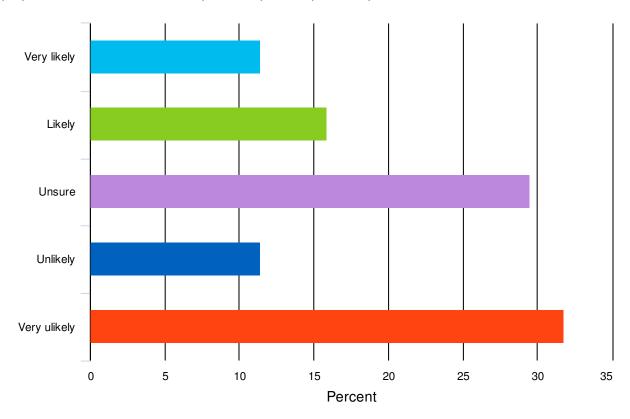
14. Please rank these reasons, 1 through 5, as to why your company chose not to purchase an ELD, with 1 being the most important and 5 being the least important.

The 3% of the total respondents who said that they made no attempt to purchase an ELD were asked to complete the task.

Item	Overall Rank	Rank Distribution
Don't want my truck to be tracked	1	
Not flexible enough for logging driver's hours	2	
ELDs are unsafe	3	
Waiting until I'm forced to use ELD	4	
Too expensive	5	
		Lowest Rank Highest Rank

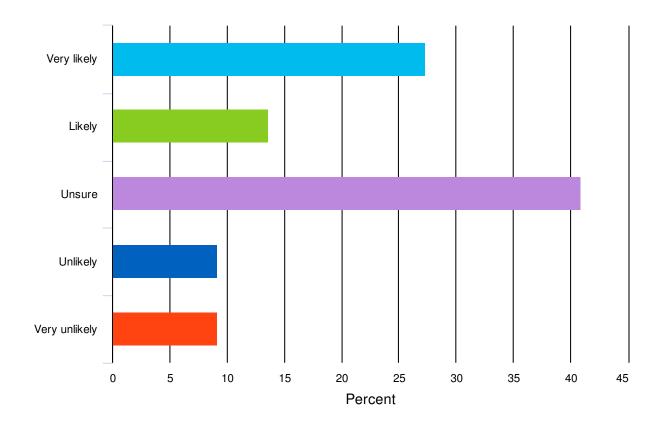
# 15. How likely are you to install or switch to ELD / electronic logbooks before April 1, when trucks will be placed out of service for not having one?

The question was asked of the 8% of respondents who are not using ELDs and said that their trucks are not exempt. (Among all survey respondents, 2% were either "likely" or "very likely" to install ELDs by April 1, while 3% were "unlikely" or "very unlikely" to adopt ELDs, and 2% were "unsure.")



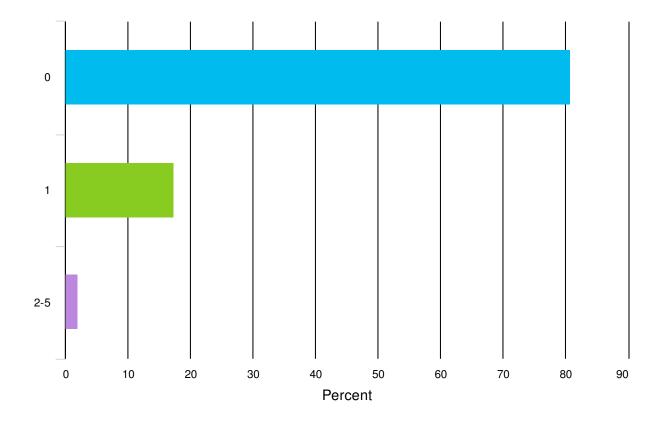
#### 16. How likely are you to leave the trucking industry?

The question was asked of the 8% of respondents who are not using ELDs and said that their trucks are not exempt. (Among all survey respondents, 3% were either "likely" or "very likely" to leave the trucking industry, while 1% were "unlikely" or "very unlikely" to leave, and 3% were "unsure.")

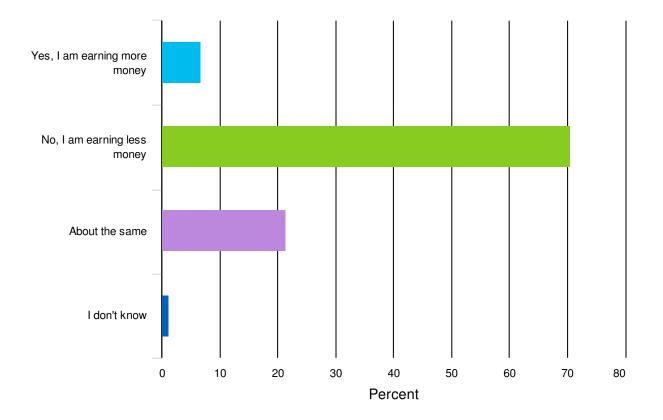


## 17. How many times has your company received a fine, citation, or warning for not having an ELD / electronic logbook?

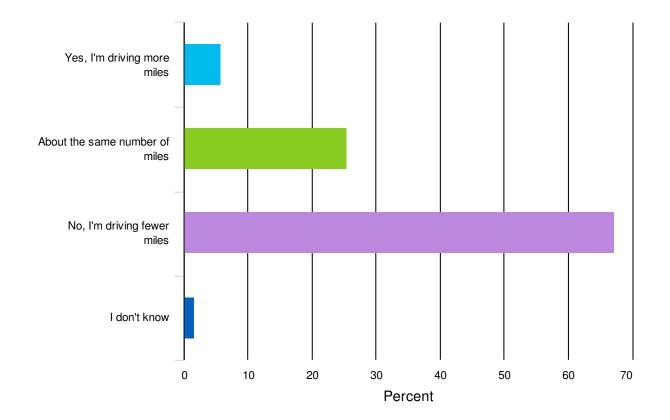
The question was asked of the 8% of respondents who are not using ELDs and said that their trucks are not exempt.



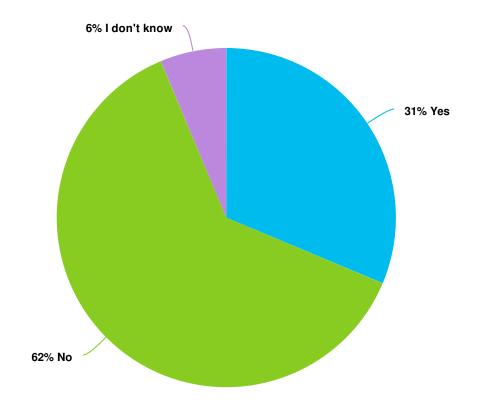
### 18. Are you earning more money since the ELD mandate went into effect on Dec. 18?



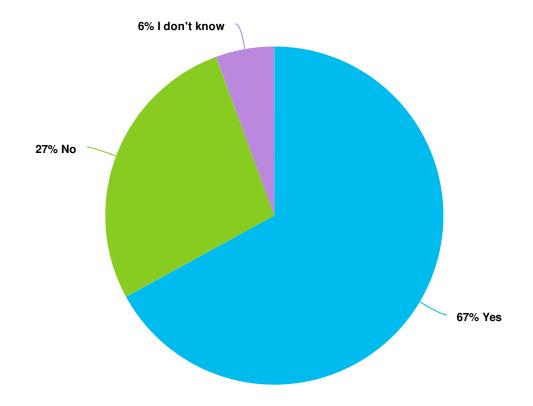
### 19. Are you driving more miles per week since the ELD mandate took effect?



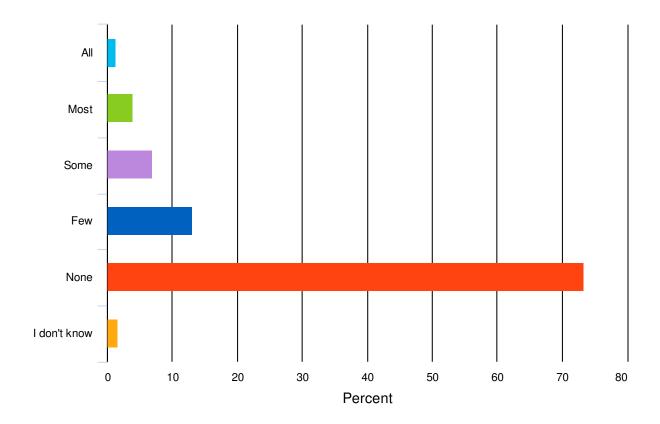
### 20. Did you or your drivers ever use "Personal Conveyance" or "Yard Move" on HOS logs before switching to ELD / electronic logbooks?



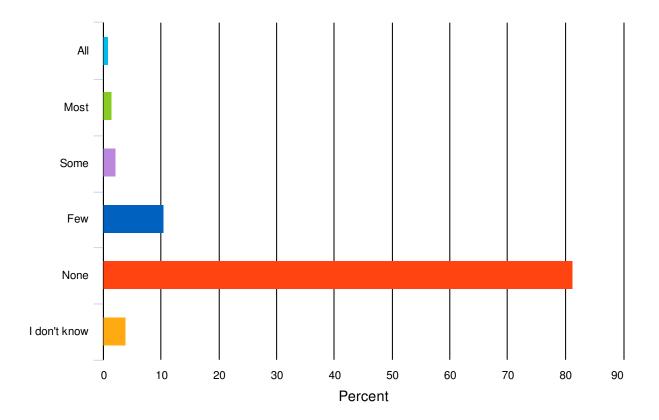
21. Now that you're using ELDs, do you or your driver(s) ever use "Personal Conveyance" or "Yard Moves" as a duty status on your electronic logbooks?



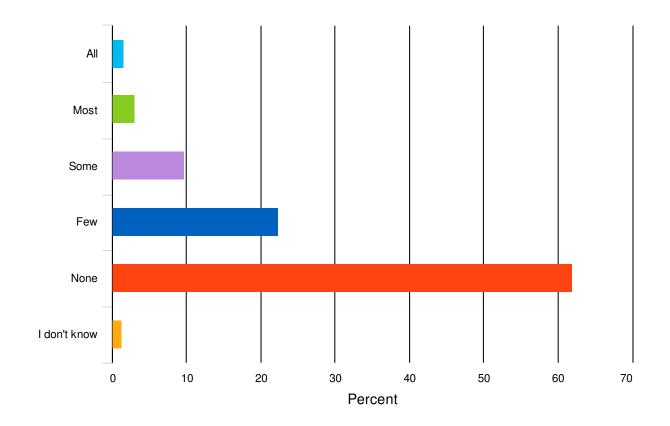
22. How many shippers or receivers ask about the number of hours of service you or your driver has left?



23. How many shippers or receivers appear to prioritize loading and unloading based on the drivers' available hours of service?



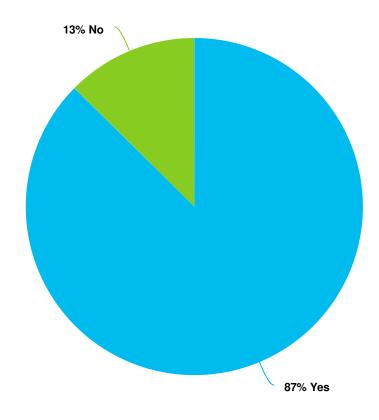
24. How many freight brokers ask about the number of hours of service you or your driver has left?



# 25. Since the ELD mandate took effect, has it been easier or harder to find parking for your truck(s)?

Value	Percent
Much harder	60.9%
Somewhat harder	25.6%
About the same	11.8%
Somewhat easier	0.2%
I don't know	1.5%

#### 26. Has the ELD mandate changed the way you choose loads?



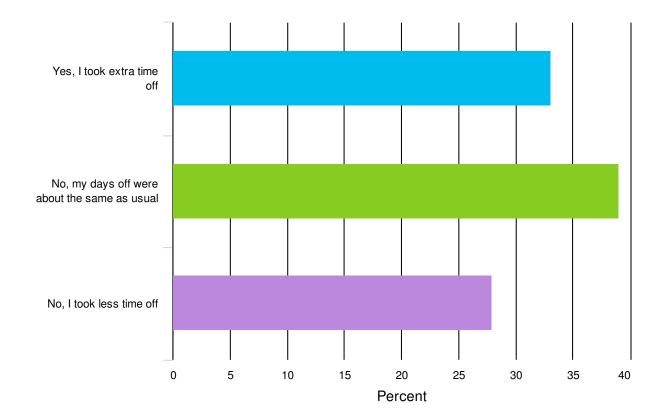
## 27. Please rank these factors 1 through 6 when deciding what loads to haul, with 1 being the most important and 6 being the least important

This was presented to respondents who said that the ELD mandate has changed the way they choose loads.

Item	Overall Rank	Rank Distribution
Rate per mile	1	
Length of haul	2	
The broker's reputation	3	
The shipper or receiver's reputation	4	
Type of freight: Commodity, weight, etc.	5	
Traffic on that route	6	
		Lowest Rank Highest Rank

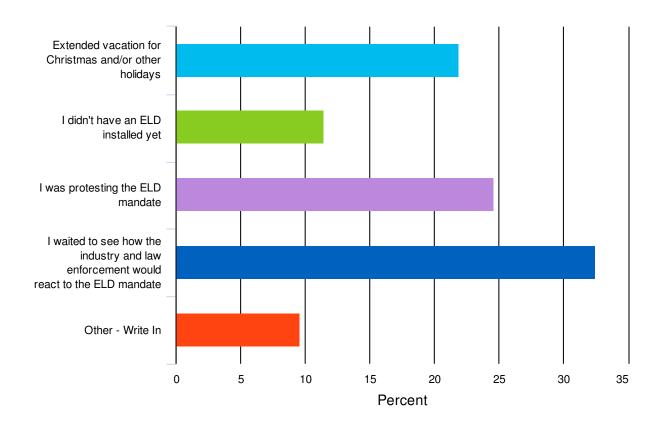
### 28. Thinking of the amount of time you normally take off for holidays, did you take extra time off this past December and January?

This question was asked of respondents whose companies are not using ELDs and those whose companies have only been using ELDs since November 2017.



#### 29. Why did you choose to take extra time off? (Choose all that apply)

The respondents who answered this question represented 18% of the total surveyed.



#### 30. Why did you take less time off? (Check all that apply)

The respondents who answered this question represented 18% of the total surveyed.

