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Pedro Pagliosa
IT Systems Coordinator

SAP Business One Cloud Creates Unity and Compatibility Across Divisions

Fras-le is a global leader in the design, production and distribution of brakes and brake pads for automotive, train and aviation. Headquartered in Brazil, Fras-le has offices around the world including 150 employees in the United States.

Fras-le had implemented SAP R/3 at its headquarters, industrial plants, and warehouses. Pleased with the success of SAP R/3, Fras-le decided to implement SAP Business One in their smaller, worldwide offices. With all offices using the same platform, managing business functions across platforms became a simple, seamless task.

Fras-le chose I-Business Network as their solution partner because they could provide support both in the U.S. and abroad. “I-BN had provided excellent support on an international project (with Fras-le Europe) and wanted a U.S. partner who could support our operations that utilizes SAP B1 abroad,” said Pedro Pagliosa, IT Systems Coordinator at Fras-le.

Fras-le wanted a partner who could also provide local support in the United States who fully understood the

business processes and legalities in the U.S. I-BN supported the North American industrial plant with their upgrade from SAP B1 7.0 to 9.0 and an implementation of SAP B1 9.0 for a warehouse located in Germany.

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I-BN continues to provide international support to Fras-le with an upgrade scheduled for their location in China. “We are fully capable of supporting clients like Fras-le with all of their business solution needs including SAP Business One add-ons, upgrades, and cloud solutions,” said Gary Feldman, I-BN president.

