

Brighton joined I-Business Network (I-BN) as one of our first clients nearly 15 years ago. The family owned business was experiencing a lot of growth and needed a solution that would work from the field and the office. As a construction company, they have more than 30 employees in the field that need access to data on a consistent basis.

A significant part of the appeal of moving to a cloud hosted solution was the predictable cost that included the server, software, technology, website and technical support costs.

Our Solution

Due to the growth and nature of their business, our assessment determined that moving from Peachtree to Sage 100 hosted in the cloud would best address Brighton's needs. Cloud hosted Sage 100 ERP allows Brighton to access electronic files from any Internet location at anytime. Working from multiple locations is now accomplished with ease.

Additionally, Brighton was able to make the move to the cloud without spending the money on new hardware that would have been needed if they continued to use a local server. Maintaining a full time IT administrator was also not necessary; daily backups, updates, security, and equipment maintenance are now included in their hosting with I-BN.

Making the move from Peachtree to Sage 100 was preferable allowing Brighton to preserve job data, estimating history, and their 50 active projects. All data was converted including accounts receivable, payables, payroll and job costing.



In an era of rising costs, Brighton's predictable monthly technology costs have remained constant since they moved up to the hosted environment.

“For 15 years we have been able to work from the field in real time helping us to meet the daily demands of our business,” said Terry Sullivan, controller for Brighton. “It really streamlined everything and made it much, much easier.”

When asked how the past 15 years of cloud managed solutions have served Brighton and what she would tell others thinking of a move to cloud hosted Sage 100, Terry commented,

“It's really been great. Go for it, and use I-BN!”

