

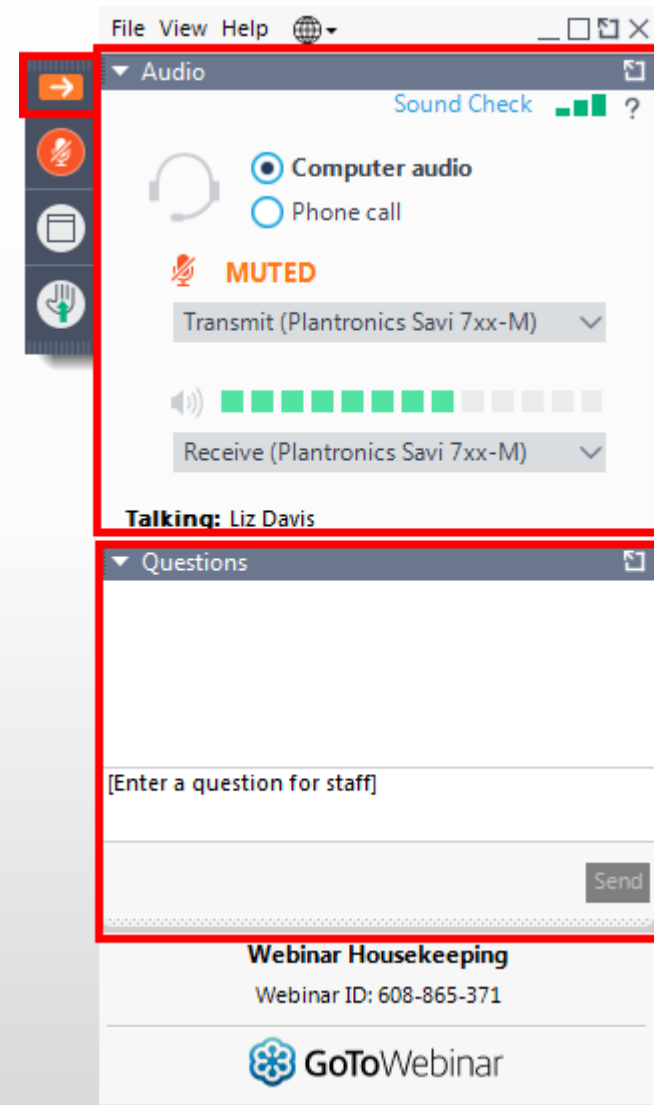


THE FUTURE OF SALES MANAGEMENT AFTER COVID-19

Live Panel Discussion



- Join audio via Computer/Telephone
- Submit questions and comments via the Questions panel
- Webinar is being recorded



CO-HOST:



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PANELISTS:



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Learning Strategist
Degreed

AGENDA



AGENDA

1. Background and the impact of COVID-19 on sales teams and their managers
2. Sales management strategies to adapt to the new challenges
3. The future of sales and sales management post COVID-19



POLL

How has Covid-19 crisis impacted your revenue? Revenues are...

- a) Up
- b) Same
- c) Off 25-50%
- d) Off over 50%

AGENDA



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2. Sales strategies to adapt to the new challenges
3. The future of sales and sales management post COVID-19



Chat

What creative strategies is your organization deploying to keep your sales team engaged and motivated?

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Chat

What are you doing differently today that you expect to continue in the post COVID-19 future?



Chat

What questions do you have
for today's panel?

Q&A

For more information...



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THANK YOU