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### RESULTS

In order to provide the company with a stable environment to run their business, DP Solutions provided a Cloud Hosting solution combined with Confidence Plus Managed IT Network Services. DP Solutions replaced all of the client's existing networking hardware, customized each end user's workstation, migrated them to the Cloud, and provided Office 365 management.

With Confidence Plus Managed IT Network Services, the organization gained unlimited Service Desk support, 24x7x365 around-the-clock system monitoring, subscriptions to Microsoft Office, protection from viruses and spyware, and strategic technology planning sessions to ensure their business needs continue to align to DP Solutions technology services.

**“We were not only looking for an IT provider, but a partner. We found a true partner with DPS.”**

**- Polly B.**  
Executive Assistant to the CEO /  
Office Manager

## MANAGED IT SERVICES + CLOUD HOSTING

### third-party logistic company

#### CHALLENGE

This Northern Virginia-based third-party logistic company was looking to move their infrastructure to the cloud, and their existing IT provider was unable to support these needs. The organization needed a managed services provider (MSP) that was organized, stable, experienced, and could get them spun up in the cloud quickly.

Since their previous provider owned all of the company's hardware, DP Solutions (DPS) had to rebuild their entire network from scratch. DP Solutions formed a completely new technological shell as they ripped out the client's prior framework and replaced it with a brand new, state-of-the-art cloud infrastructure. Despite being an arduous process, DP Solutions was able to rebuild their entire IT foundation over the course of one weekend. That Monday, their staff was able to come in and work seamlessly with virtually no downtime, interruptions or confusion as each individual's workstation was adjusted and customized to their previous setup.

#### SOLUTION OVERVIEW

The organization was looking for a dependable IT provider to manage their technology, which they found in DP Solutions. DP Solutions made the transition to the Managed Services Plan as seamless and painless as possible by outlining a defined onboarding process, communicating thoroughly, and composing a clear and strategic plan for the organization to follow throughout the changeover.

DP Solutions' Cloud services provided the company with enhanced and reliable mobility; a huge benefit since many of their team members work remote and need to access their data anywhere, anytime. Moreover, all of the organization's IT needs are covered with one simple monthly payment, making budgeting easy with a predictable annual IT spend.

“We have greatly improved their working environment experience for their employees and provided them with confidence,” said Karen Blackstock, the company's dedicated Account Manager.

Although it has not been long since the organization engaged with DP Solutions, the partnership continues to flourish with Quarterly Business Reviews at the cornerstone of the relationship's success. These strategic sessions allow DP Solutions to continue to align with their goals and ensure that the company's technology grows with them.

DP Solutions and its Confidence Plus Managed Network Services Plan was the perfect fit for this organization, providing them with consistency, confidence and clarity.