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## FOR IMMEDIATE RELEASE

## CARL F. RAMSEY NAMED NEW VICE PRESIDENT OF SALES AND MARKETING AT DP SOLUTIONS IN COLUMBIA, MARYLAND

**COLUMBIA, MD, April 15, 2014** - DP Solutions, a Maryland-based Managed IT Services Provider, has recently appointed Carl Ramsey to the position of Vice President of Sales and Marketing. In this role, Ramsey is responsible for growing and managing the sales and marketing operations of the company while expanding DP Solutions' presence as a market-leader in the managed IT services industry.



Carl F. Ramsey

"Carl brings with him a wealth of technology sales and marketing expertise that has already made him a vital addition to the DP Solutions team," said Simon

Tutt, President & CEO at DP Solutions. "His appointment to this position represents our commitment to providing superior customer service as the leading managed IT services provider in the region. We are very fortunate to have found someone of Carl's caliber to fulfill this role."

"I know how challenging it is for a business to continually reinvent itself while staying competitive and relevant. The managed IT services market has tremendous potential and DP Solutions has the right vision, capabilities and people to provide superior services and customer satisfaction," said Ramsey. "DP Solutions' 40-plus year story is truly a rare accomplishment to be proud of, and I am excited to now be part of the continuing success story."

Prior to DP Solutions, Ramsey served as Business Manager/Chief Executive Officer, U.S. Operations for Cyntric Solutions, Inc., an eSolutions company based in Savage, Maryland with offshore offices in Bangalore, India, and Abu Dhabi, United Arab Emirates. At Cyntric Solutions, Ramsey directed the overall domestic business development, professional services, and strategic operations of the company for 12 years.

Ramsey also served as Vice President of Sales and Marketing for Verio DC, part of Verio, one of the world's largest Internet and e-commerce companies. At Verio DC, Ramsey created and executed diverse sales and marketing initiatives, launched Verio Web Design, directed reseller and indirect channel activities, implemented sales automation technology, and instituted national sales and marketing best practices.



## DP Solutions Problem Solved.

Ramsey also led the sales organization and business development of LegalWorld Technologies, a national software company supplying proprietary and contract software to the multi-billion dollar legal technology market. As Chief Sales and Marketing Officer for over five years, he directed the company's successful national expansion, product brand management, and numerous new product launches.

Ramsey is a graduate of Texas A&M University. He also completed business and finance post-graduate work at Catholic University Graduate School, and attended George Mason School of Law.

## **About DP Solutions**

With over 40 years of experience, DP Solutions serves as a trusted IT business partner to its clients. We provide innovative cloud business services, managed IT services, and availability solutions that give our customers the peace of mind that their businesses will run efficiently, effectively and securely. We are committed to excellence in our work ethic, in the products and services we provide, and in our relationships with our clients and communities. For more information, please visit, <u>www.dpsolutions.com</u>.

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