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## DP Solutions Named to Managed Service Provider 500 List by CRN Company Recognized for Exemplary Approach to Delivery of Managed IT Services

Columbia, MD, February 17, 2015 – DP Solutions, a leading Managed IT Services Provider serving the Mid-Atlantic, today announced it has earned recognition on The Channel Company's 2015 CRN Managed Service Provider (MSP) 500 list as one of the MSP Elite 150. This annual list distinguishes the top technology providers and consultants in North America whose leading approach to managed services enables their customers to improve operational efficiencies, elicit greater value from their IT investments, and successfully leverage technology to achieve greater competitive advantage.

In today's world of outsourced IT, the expertise of MSPs has become increasingly important to organizations. The plethora of choices in terms of consumption and procurement of technology can become overwhelming. To help facilitate companies' selection and adoption of managed services and providers, CRN, the leading media outlet for technology vendors and solution providers who serve end-user customers, has identified the top 500 MSPs.

This year, CRN's industry-focused directory highlights the Top 500 MSPs in three categories: 100 Hosting Providers who are experienced in providing mainly off-premise, or cloud-based, services; 150 Elite Service Providers who are large data center-focused solution providers with a strong mix of on-premise professional services as well as off-premise services; and 250 Progressive Service Providers who have a business model heavily weighted toward managed services geared toward the small and midsize business market.

DP Solutions' managed IT services offering, called Confidence Plus, provides organizations with 24x7 network monitoring and management, implementation, onsite support and a 24x7 tech service desk to ensure clients' networks are problem-free and remain up-to-date to ensure the highest levels of productivity and minimize downtime. With world-class data centers located across the United States, DP Solutions also offers cloud business services, managed backup & IT disaster recovery, mobile device management and virtual CIO services.

"The allure of Everything-as-a-Service to organizations is largely rooted in the appeal of predictable operational expenses, cost-cutting, resource allocation and access to on-demand/pay-as-you-go technology. Therein lies a great need for the expertise of managed service providers," said Robert Faletra, CEO, The Channel Company. "We congratulate the managed service providers who have engineered, or re-engineered, their businesses to deliver the services their customers rely on for future growth and ongoing success."

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Coverage of the MSP500 will be featured in the February 2015 issue of CRN and online at www.CRN.com,

## **About DP Solutions**

Simply put, the sole goal of DP Solutions is to streamline our clients' IT management, allowing them to grow their business. With over 40 years of experience, we serve as a trusted IT business partner to our clients. We provide innovative managed IT services, IT disaster recovery, and cloud business services that give our customers the peace of mind that their businesses will run efficiently, effectively and securely. DP Solutions is committed to excellence in our work ethic, in the products and services we provide, and in our relationships with our clients and communities. For more information, please visit, www.dpsolutions.com.

## **About the Channel Company**

The Channel Company, with established brands including CRN, XChange Events, IPED and SharedVue, is the sales channel community's trusted authority for growth and innovation. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology sales channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships.

Learn more at www.thechannelcompany.com.

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