

17 Reasons Why You'll Want to Do Business with DP Solutions

“No one even came close to DP Solutions”



Dave Shannon
Shannon & Myers, PC

“We interviewed a few firms to do be our technology provider, each with various levels of experience, but there was no one who even came close to DP Solutions.”

“DP Solutions has provided me the opportunity to run my business and not worry about IT or servers. It used to be a daily item for me, and now it’s something I rarely think about. I don’t understand why more companies are not going to such a platform.”

“With DP Solutions, we were reassured of our choice of vendor.”



Michael McCarthy
Financial Consulate

“In most situations the on boarding process is difficult and painful, with DP Solutions, we were reassured of our choice of vendor during this process by the dedication demonstrated by the employees (especially Derek). They have a very engaged team that demonstrates great ownership of the work they do.”



OUR CUSTOMERS LOVE US!

“DP is not in the IT business, but rather the customer service business”



"You guys really are the best!! Somehow you and your staff have figured out that DP is not in the IT business, but rather the customer service business, that just happens to have an IT specialty. Wish all of our vendors/suppliers understood this this concept - something I constantly remind our staff.

Best regards from a very satisfied (and grateful) customer."

Thomas Timbario
*Alliance Technical
Services, Inc.*

“We have found DP Solutions to be responsive, transparent, accessible and very knowledgeable. They have exceeded our expectations.”



“DP Solutions keeps us up and running. With other providers, we became so accustomed to mundane service that it became expected. We have found DP Solutions to be responsive, transparent, accessible and very knowledgeable. They have exceeded our expectations.”

“DP Solutions offers consistency in every aspect. From answering questions to installation of hardware, their technicians are consistently adept and professional, and have the patience to take time to explain a subject until it’s understood. The firm leaders stay involved and are ready to meet or speak with you no matter the subject.”

Dawn Durden
*Asset Strategy
Consultants*



“DP Solutions is readily accessible when we need support and are dedicated to meeting all our technology needs.”



Ana Duarte
Kraus Behavioral
Health

“We finally found a company that is a team and that works with us toward the same goals. DP Solutions is readily accessible when we need support and are dedicated to meeting all our technology needs.”

“We ultimately decided to work with DP Solutions because they had a lot of good people we could work with, we had built a solid relationship, and their treatment of us from the beginning met or exceeded our expectations. They were genuine and real. We always felt like we were working with real people. We look forward to growing our relationship.”

“If you are on the fence about using DP Solutions, don’t be! They will meet your needs. They have been around 45 years; they must be doing something right.”

“I have great confidence in DP Solutions' ability to quickly resolve issues.”



Margaret D.
Non-Profit
Organization

“It’s very reassuring to have quick replies and service from DP when we’re out on the road, doing events, and on a short time frame!

It’s great that they are so concerned about even the little things that don’t work exactly right for us! Also, great follow up to be sure nothing else is affected after doing the work originally requested!

As time goes on I have great confidence in DPS staff’s ability to quickly resolve issues that prevent me from working or, at the minimum, slow me down from being fully productive!

I’m glad DP has a grip on our systems and can take care of those of us who work in the field!”



OUR CUSTOMERS LOVE US!

“Outstanding work by a team dedicated to quality service!”



Mary Savoy
Forest Hills of DC

"This has been a monumental effort that could not have been successfully completed without you. On behalf of our organization, please know that your many efforts and hours are greatly appreciated.

Outstanding work by a team dedicated to quality service!"

“I am so glad we made this move!”



Patti McIntyre
Lane Marketing Group

"I am extremely impressed with how smoothly everything has gone with our onboarding. Working with DP Solutions has been a great experience. Eddie is wonderful. We all love him. He is so personable, as well as knowledgeable.

Honestly, everyone I have spoken to, so far, in your company has been super nice and very helpful. I am so glad we made this move."



“Scott was excellent in assisting me and helped getting my computer on board with my customer. I would highly recommend him and DP Solutions for any future assistance.”

- JULIA, STRICTLY TYPING

“My issue was fixed right away. I didn't have to wait for someone to call me back; Chris was able to help me right away.”

- NANETTE, INTER-AMERICAN MANAGEMENT, LLC

“Mr. Matt was very pleasant and figured out what I needed and was able to install what I needed in order for me to get my job done and for that grateful.”

- ANGELA, HOUSE OF RUTH MARYLAND

“As usual, my request was “out of the box” and Charles was able to set it up just as I wanted in a short period of time. Thank you!”

- SHERYL, MARYLAND COMMUNITY HEALTH SYSTEM

“Chris always provides excellent service, and I so appreciate being able to call in from 6 AM until 10 PM.”

- NANCY, FOUNDATION FIGHTING BLINDNESS

“Chris is my go to guy whenever I need help. He is always nice and professional and understands our system so he can help resolve any issues we have quickly.”

- BECKY, SAVE A LOT

“Thank you for your prompt and thorough assistance in setting up my new computer when I called, unscheduled, for assistance.”

- LAUREN, OSPREY FOUNDATION

“Stephanie and Josh went above and beyond to accommodate GA's schedule and internal priorities on this ticket. Many thanks!!”

- ERIK, GREENSPRING ASSOCIATES, INC.

“Scott is such an asset to DPS. Always comforting to know he is available when I need help early in the morning.”

- CINDY, TRANSPORTATION INTERMEDIARIES ASSOCIATION



AWARD-WINNING IT COMPANY



HERE WE GROW! CHECK OUT OUR PROGRESS SINCE 1971!

<p>1971 DP Solutions is founded by Michael Stevenson as an IBM programming shop. The company operates out of his basement.</p> 	<p>2000 The acquisition of Software Associates in 2000 positions DP Solutions to offer a greater breadth of solutions to its client base.</p> 	<p>2004 With the acquisition of Paragon Smart Technologies, DP Solutions is poised to offer extensive software development, hosting, network security, design, integration and management.</p> 	<p>2009 DP Solutions merges with Advanced Technologies Support Group, adding Confidence Plus Managed Network Services to its core offerings. A 24x7 Service Desk is implemented.</p> 	<p>2014 Earns first-ever ranking on CRN's MSP 500 List in the Elite 150 category.</p> 	<p>2016 Celebrates 45 years in business and acquires Choice Technologies, effectively doubling in size.</p>  	<p>2017 Receives CRN's Tech Elite award for the first time and is ranked on CRN's MSP 500 list for the 4th year in a row. Also receives Talkin' Cloud 100 award for second year in a row.</p>   
<p>1996 DP Solutions begins to grow and expand its offerings with the purchase of Computer Aid.</p> 	<p>2001 Data center is built at the Columbia, MD headquarters, adding hosting services to the company's catalog.</p> 	<p>2006 After 10+ years as VP of Operations, Simon Tutt becomes the President and CEO, bringing with him the vision to position DP Solutions as a key player in Managed IT Services.</p> 	<p>2012 Cloud and hosting offerings are expanded with a newly established Data Center presence at CoreSite, a state-of-the-art data center campus in Reston, VA.</p> 	<p>2015 Establishes a Client Bill of Rights and ranks on CRN MSP 500 list for the second year in a row.</p>  	<p>2016 Earns several distinctions including MSP Mentor's Talkin' Cloud 100, a third year ranking on CRN MSP 500 list, and an honor for Business Excellence by SmartCEO.</p>   	<p>2018 Receives 4 wins at The MD Daily Record Reader Ranking Awards & first ever Channel Futures MSP 501 award.</p>  <p>Karyn Schell named as DP Solutions first female President.</p>  
<p>1971-1999</p>	<p>2000-2003</p>	<p>2004-2008</p>	<p>2009-2013</p>	<p>2014-2015</p>	<p>2016</p>	<p>2018</p>



PARTNERS



WHAT WE DO



Managed IT Services



Mobile Device Management



Cloud Business Services



Virtual Desktop Infrastructure



Managed Backup & Disaster Recovery



Virtual CIO Services



IT Consulting



Security & Compliance



OUR PRESIDENT



*Karyn Schell, President
DP Solutions*

As President of DP Solutions, Karyn is responsible for creating and implementing the company vision, culture, mission and overall direction; maintaining awareness of opportunities for expansion, markets, new industry developments and standards; and forming long lasting and deep trust relationships with clients.

Karyn is an immensely qualified and experienced executive who thoroughly understands all segments of our business and is able to identify areas for improvement to the benefit of both our clients and our staff.

She is proudly leading DP Solutions forward and upward as one of the fastest growing and most highly rated Managed Services Providers in the Mid-Atlantic!

Karyn joined DP Solutions in 2007 as a Project Manager and Distribution Applications Specialist and was responsible for selling and implementing IBM-hardware based distribution systems across the Mid-Atlantic. In 2010 she was appointed as Operations Manager and took on responsibility for all of the product and service delivery aspects of the organization including customer experience. In 2011 Ms. Schell was promoted to the role of Vice President of Operations. In this capacity she developed her executive skills in preparation for her future role as President, to which she was appointed in 2018.

DP Solutions

Problem Solved.

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