Cloud Optimizer

Want to gain more insight and visibility into your AWS account and spend?

Cloud computing requires continuous monitoring, analysis, and adjustment to ensure that you are not wasting resources and that the resources you are investing in are driving your business forward. Concerns such as uncontrollable spend, difficulty understanding cloud pricing models, failing to right size your environment and keeping pace with AWS innovation are all common consumption pitfalls that new adopters may face.

Common cloud spend patterns

Has your organization experienced the headache of these common cloud spend patterns?

“The sharks fin”
- Re-active cuts following high invoices
- Involves big cleanups & culling of potentially valuable projects

“The science experiment”
- Operating in a POC trial mode in the cloud
- Running point projects
- Not often setup for growth

“The climb”
- Leakage across deployments, no tidy up
- Delays in making decisions on RIs & other optimization instruments

“The delayed mistake”
- No controls in place to spot errors in deployment decisions
- Developer makes a mistake
- Extended period before action is taken

Onica has helped hundreds of companies analyze their AWS services and pricing options to make sure that they are only paying for what they need – drastically reducing their monthly spend.

Cloud Optimization isn’t a sprint, it’s a journey

Cloud Optimizer provides a continuous cycle of cloud optimization, helping manage your AWS presence by offering insights into resource reporting, infrastructure security, and spend optimization.
The Continuous Cycle of Optimization

- Raise questions on the design i.e. have you looked at the Lambda functions or S3 IA?
- Utilize the AWS Well-Architected assessment process
- Deploy the financial instruments to drive down cloud spend
- Execute agreements with AWS to lower specific expenditures
- Assessment of today
- Identify quick win fixes that can have cost savings, i.e. idle resources & rightsizing
- Conduct analysis into how financial instruments such as RIs can optimize spend
- Provide recommendations

Cloud Optimizer Services

Cloud Optimizer tackles the ‘activity’ and ‘visibility’ combination. We’re your advocate for healthy cloud consumption.

- Consolidated Buying Power
  Trade RIs, private pricing & extended discounts
- Cloud Concierge Services
  Ask us anything about spend & consumption
- Cloud Financial Analyst
  On-demand analysis & implementation
- Best Practice Recommendation
  In-depth cost review & consulting support
- Usage & Actionable Intelligence
  Cloud Optimizer module
- Monthly Intel Overview & Reviews
  Trends & cost saving recommendations

Why leverage Onica’s Cloud Optimizer service?

Cloud Optimizer is the most comprehensive billing and management service for your AWS deployment, providing clear insights into your AWS spend and recommendations on how to remove cost.

As an APN Premier Consulting Partner and audited Managed Service Provider, Onica provides expert advice and guidance on maximizing the cost efficiency and spend optimization of your cloud investment – Onica has helped customers save in excess of 37% on average.

Cloud Optimizer provides complete access to actionable resource information using best practice guidelines, leading cost tooling, and usage reporting and analytics.

Onica offers a no charge option for this service. As an authorized reseller of AWS, under Cloud Optimizer your billing responsibility transfers from AWS directly to a reseller model through Onica.