Onica Teams



PROFESSIONAL SERVICES ON-DEMAND

A unique service model that allows your organization to utilize AWS expertise on-demand to help you tackle a wide variety of cloud initiatives. This cost-effective approach provides high-value high-impact access to cloud expertise at a fraction of the cost of traditional professional services.

Onica Teams was purpose-built based on feedback from our customers who wanted an engagement model that was, in-practice, like working with their own internal team. This flexible, collaborative approach to professional services allows you to dynamically change scope and priorities based on your business needs while collaborating side-by-side with our highly-skilled cloud experts to build, migrate, optimize, and maintain your AWS environments.



Collaborative Partnership

Onica cloud experts work as part of your team, providing best-practices and knowledge from a wide range of cloud projects



Cost Effective Model

Shared ownership of a highly skilled and diversified team of cloud engineers and architects with multiple subscription tiers



Flexible Delivery

No long-term commitments, predictable monthly costs, and the ability to scale up and down to meet your needs and budget

The Onica Teams 'Pod'

In the Onica Teams model, you gain access to a tier of monthly hours to leverage a dedicated team of Onica cloud experts assigned to your account, organized in a group we call a Pod. No matter what tier of hours you utilize each month, you'll always work with the same Pod who is familiar with you and your business.

- Diversified Group of Experts: Architects, Engineers, and Technical Account Managers working together as a unit.
- Consistent Team Structure: Each one of our Pods is a group of cloud experts who have been working together long-term across multiple clients and projects.
- Shared Knowledge and Resources: We create and share resources, platform tools, and frameworks across all of our Onica Teams Pods, so every customer benefits from our collective knowledge.



How We Work Together

We don't want to be the gatekeepers to your innovation. We thrive on working closely with our customers in a joint agile team to collaboratively accelerate cloud outcomes while passing on our collective knowledge gained from multiple clients to your internal team.

Onica Teams Pod



Your Internal Team





Leverage Onica Teams to Support a Broad Range of Cloud Initatives



Migrations to AWS

Elevate your workloads in the cloud



Application Operations

Build, release & go-live support



Infrastructure Build-Outs

Infrastructure as code templates



Security Management

Security tools & services



DevOps & Automation

CI/CD pipelines & automated deployments



Disaster Recovery Planning

Implementing & testing DR environments



Performance Management

Load testing & optimization



Cost Optimization

Tagging, billing review, usage & RIs



Premier Consulting Partner loT Competency
DevOps Competency
Data & Analytics Competency
Education Competency
Healthcare Competency

Migration Competency
Microsoft Workloads
Storage Competency
MSP Partner
AWS Channel Reseller

AWS Public Sector

Marketplace Partner

AWS Channel Reseller

AWS Government Reseller

Oracle Competency

Retail Competency
Industrial Software Competency
Financial Services Competency
Machine Learning Competency
SaaS Competency