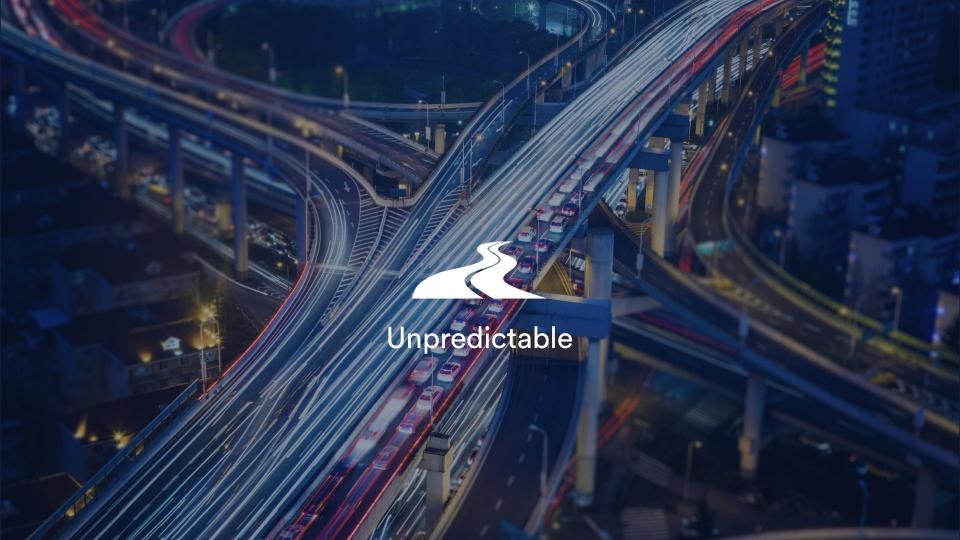


The Future of Teamwork



Global Head of Sales & Marketing, e-Core



VUCA



Volatility



Uncertainty



Complexity



Ambiguity



"The Starfish and the Spider is one of those delightful business books that transcends the genre." —The Boston Globe

STARFISH AND THE SPIDER

ORI BRAFMAN and ROD A. BECKSTROM



WITH A NEW EPILOGUE

The Starfish and The Spider

The Unstoppable Power of Leaderless Organizations

Ori Brafman and Rod A. Beckstrom



What is a spider organization?

- There are headquarters
- There's someone in charge
- If you thumb it on the head, it dies
- Groups communicate through intermediaries
- If you take out a unit, the organization is harmed
- Knowledge and power are concentrated
- There's a clear division of roles
- Units are funded by the organisation
- You can count the participants
- The organization is rigid



What is a starfish organization?

- There are no headquarters
- There's no one in charge
- If you thumb it on the head, it survives
- Groups communicate directly with each other
- If you take out a unit, the organization is unharmed
- Knowledge and power are distributed
- There's an amorphous division of roles
- Units are self-funding
- You cannot count the participants
- The organization is flexible



CEO

The Boss **Command-and-Control** Rational Powerful Directive In the Spotlight Order **Organizing**

Catalyst

A Peer

Trust

Emotionally Intelligent

Inspirational

Collaborative

Behind the Scenes

Ambiguity

Connecting



Decentralization Principles

When attacked, a decentralized organization tends to become even more open and decentralized



2 It's easy to mistake starfish for spiders



A decentralized organization doesn't have central intelligence; the intelligence is spread throughout the system



Decentralized organization can easily mutate



The decentralized organization sneaks up on you



As industries become decentralized, overall profits decrease



Put people into an open system and they'll automatically want to contribute



When attacked, centralized organizations tend to become even more centralized

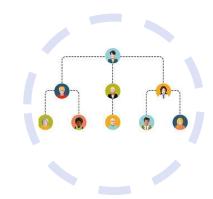




Structure of a **SPIDER** organization











Structure of a STARFISH organization









Balance



Constantly Moving Sweet Spot



Wikipedia

Craiglist

iTunes

eBay Amazon **Recording Industry**

Department Stores Newspaper Classifieds





ATLASSIAN MISSION

Unleash the potential of every team







Thank you

