



## CMMS Do you use it because you like it or because you have to?

If the statistics thrown around are accurate 70% - 95% of all system implementations fail.” Are you in the elite 5% - 30% that can safely declare success? “Are you utilizing your system because you like it or because you have to? Have you taken ownership in its daily care and feeding?

Understand the three-different phases of system utilization:

**Discovery** – The playing phase, mashing buttons, exploring what you can and can’t do, as well as, what the system can and can’t do. Formulating your future relationship with the system, by determining if you like it or don’t like it.

**Interim Use** – The make or break phase. You have a fundamental understanding of your utilization of the system capabilities, as well as, a fundamental understanding of what the system capabilities are. During this phase you have determined if you like it or not. If you determined you like it the “ownership” phase is the next step for you. If you determined you don’t like it, this is the phase you’ll stay in for the existence of the system.

**Ownership** – The continuous learning phase, you have a detailed understanding of the system and explore uncharted areas of the system to learn what value they can add to the organizations data collection efforts. You have been identified as the “go-to person” for system questions or training other users. Congratulations you have taken ownership of the system.

Take ownership by continuously learning, evolving and applying all that your system has to offer. Consider your CMMS and its data as the most important asset or investment that belongs to your company.

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