



## EMBASSY & MISSIONS INSURANCE

**Comprehensive + cost-effective  
insurance solutions for Embassies  
and Diplomatic Missions.**

**SAHOURI.**

**Insurance made simple.<sup>SM</sup>**

# WE ARE SAHOURI.

45+

Years of Experience

97%

Client Retention Rate

100%

Privately Held

100%

Client Focused

Located at the center of Tysons Corner, VA

**2015 GOLD**  
**STEVIE® WINNER**  
CUSTOMER SERVICE



WASHINGTON BUSINESS JOURNAL



2015 BEST PLACES TO WORK

**BUSINESS INSURANCE.**

"Best Places to Work"

**2014**

**"Our philosophy is to improve your existing coverage and save you money.  
If we can't accomplish both, then we don't deserve your business."**

Fuad M. Sahouri - CEO

# One agency. Every solution.



Commercial



Benefits



Private



Life

Licensed in 50 states



Worldwide capabilities

## With amazing service!



90 Day  
Renewal Strategy



24 Hour  
Customer Service



Dedicated Client Teams



Same Day turn-around  
on Certificates



Concierge Service



Claims & Billing  
Management



Embassy & Missions  
insurance experts



Comprehensive  
Risk Analysis



## Property Insurance

### Property we insure:

---

- Embassies
- Chanceries of Diplomatic Missions
- Residences of ambassadors and diplomats
- Leased office spaces

### We make claims simple.

---

Claims can be confusing, but we promise to hold your hand through the process and make it simple.

### Each country is different.

---

We recognize the uniqueness of each client and customize their coverages to meet their needs.



## Auto Insurance

### You call, we answer.

---

Our Embassy division will expedite your claim to get you back on the road as quickly as possible.

### State Department Compliant.

---

The U.S. Department of State requires all diplomats to have liability auto insurance. We make sure you are fully compliant and covered.

“I’m always impressed by the quality of SAHOURI’s customer service.”



— The Embassy of Morocco



# Medical Insurance

- **Group Medical insurance for embassies, diplomats, and local staff.**

Custom comprehensive solutions for any budget.

- **Comprehensive Medical coverage for diplomats in their home country.**

Flexible and long-term plans plus optional coverage in the United States.

- **Group Medical Insurance for embassy sponsored students.**

Custom comprehensive ( 100% coverage ) plans to meet any budget requirement.

- **Short Term Medical for delegations, family, or friends traveling abroad.**

Travel Insurance helps protect you from costs associated with medical expenses and other risks that you may encounter when traveling overseas.



## International Patient Program

### U.S. medical care for foreign government sponsored patients



The International Patient Program is designed to decrease costs and burden for foreign governments that sponsor patients seeking treatment in the U.S.



Our program automates your administration with technology, streamlines the claims process, and fights fraud by using a transparent network with no third party involvement.



International patients without insurance are often charged inflated fees by U.S. hospitals, but our program provides you discounted rates, often lower than the UCR of each CPT code, by processing claims through our networks.



# We are proud to be the largest insurance provider for embassies and diplomatic missions in the U.S.



"We are delighted to receive clear advice on essential matters without worrying about the confusing small print."

**The Embassy of The Royal Netherlands**



"During the past ten years, we have worked with Sahouri and they have always offered us top-notch coverage, superior service, and great rates."

**The Embassy of El Salvador — 2014**



"Everyone in the office is immensely happy—there were no significant changes in our benefits and the savings are substantial."

**The Embassy of Monaco — 2014**



"You were able to propose great rates, which provided huge savings on our auto insurance."

**The Embassy of France — 2014**



"Every time we call, their staff responds with courtesy and hospitality. SAHOURI has always been there for us, and we greatly appreciate that."

**The Embassy of Argentina — 2014**



"Sahouri provides us with all our insurance needs. They are professional, friendly, and their level of service is truly remarkable."

**The Embassy of Bahrain — 2014**

# Our coverage recommendations



## Workers Compensation

This coverage helps pay for medical care and physical rehabilitation of injured workers. It also helps replace lost wages while employees are unable to work.



## Umbrella Coverage

Umbrella coverage kicks in to protect your assets when your underlying insurance coverages, such as auto and general liability limits, are exhausted.



## Group Medical & Dental

Our exclusive health and dental programs help retain your local staff and diplomats. These programs allow your staff to get quality care at discounted rates.



## Special Event Coverage

We have policies that protect your embassy when you host events off the embassy premises. If you have your country's National Day at a hotel — call us.



## International Patient Program

The International Patient Program was made to reduce costs and burden for foreign governments that sponsor patients seeking treatment in the U.S.



## Cargo shipping

We have exclusive cargo shipping programs that properly protect your diplomats' personal belongings at a lower cost than your freight carrier.



## Travel Medical

Let us protect you in case of a medical emergency during your travels. We include coverage for short term trips within the United States and abroad.



## Life Insurance

Group Life Insurance helps protect the loved ones of diplomats and staff by providing financial security in case of their premature death.

“With other insurance providers, you are just a date on the calendar and a renewal request. With SAHOURI, you have a partner who has your best interests in mind and gets to know the intricacies of your business so they can serve you well. They go the extra step – always.”

The Embassy of The State of Qatar

# Insurance made simple.<sup>TM</sup>

**Protect your Embassy & Mission.**

**Call us today.**

.....

**Washington DC.**

8200 Greensboro Drive, 15th floor,  
McLean, VA 22102

**New York.**

1501 Broadway, 12th Floor,  
New York City, NY 10036

**Texas.**

10777 Westheimer, suite 1100,  
Houston, TX 77042

**703.883.0500**

**embassy@sahouri.com**

**sahouri.com**