Are your clients worried about security in their POS systems?

# POS attacks lead to data breaches

Help your merchants take steps to secure their point-of-sale (POS) environments... make sure you aren't letting hackers access your clients' payment systems!

The PCI Qualified Integrators & Resellers (QIR)<sup>TM</sup> training and qualification program provides training and tools to ensure a secure installation for your merchants' PA-DSS\* validated payment systems. By becoming a QIR, merchants will be able to use your services to meet the requirements outlined by payment brands.



# AS A TRAINED PCI QIR YOU WILL GAIN THESE BENEFITS:



Differentiate yourself by demonstrating your commitment to payment card security and PCI DSS compliance



Be included on merchants' go-to global <u>list</u> of qualified integrators and resellers



Achieve industry-recognized qualification - good for three years



Receive specialized training from PCI SSC experts on guidelines for implementing and maintaining PA-DSS validated payment applications



Integrators and resellers play a key role in the payment ecosystem. As a QIR, merchants will value your proactive approach to addressing their security concerns and helping them meet payment brand requirements.



Point of sale devices continue to be a reliable source for stolen payment card data.\*



### What is a Point-of-Sale intrusion?

Remote attacks against the environments where card-present retail transactions are conducted. POS terminals and POS controllers are the targeted assets.



**97%** of breaches featuring stolen credentials leveraged legitimate partner access.\*

According to 2016 Verizon Data Breach Investigation Report



<sup>\*</sup> Payment Application Data Security Standard

#### **READY TO GET STARTED?**

#### **FOLLOW THESE STEPS TO BECOME A QIR:**



Start the application process

Review the QIR Qualification Requirements

# STEP 1

Complete the QIR program Registration Form (and designate a Primary Contact).



Once your registration has been processed, you will receive an email with instructions on how to log into the PCI portal and complete your company application.



Once your company application has been approved, complete a professional application for each of the people you plan to send through training.



Once a professional application has been approved and an invoice has been generated, you'll need to pay the invoice

• The trainee(s) will have a total of 90 days to complete the training **and** exam.

to release credentials to your training candidate(s).

- The self-paced training takes approximately six hours to complete.
- 90 minutes is allocated to take the exam at a Pearson VUE Testing Center.

# TIPS ON COMPLETING THE COMPANY APPLICATION:

To fill out the company application, the Primary Contact should be prepared to provide:

- List of the **regional markets** the company serves
- List of all **languages** the company supports
- Copy of company Articles of Incorporation or similar formation document

For more information on application requirements, see Appendix B of the QIR Qualification Requirements.

# TIPS ON COMPLETING THE PROFESSIONAL APPLICATION:

To fill out a professional application, the Primary Contact should be prepared to provide:

- **Legal Name** and contact information for each individual
- **Resume** or CV for each individual that will pursue certification
  - Work history should reflect relevant experience and responsibilities in payment application installations, system hardening, system integration, network security, as well as work experience related to the payment industry.



## **RESOURCES**

- **QIR Course Description**
- <u>QIR Qualification Requirements</u>
- <u>QIR Program Guide</u>
- QIR Implementation Statement
- QIR Implementation Instructions
- Be prepared for questions merchants may ask you: <u>Guide to safe</u> payments.
- Other resources for small merchants are available here: https://www.pcisecuritystandards.org/pci\_security/small\_merchant

Maximize Knowledge.
Minimize Risk.



For more information, please visit our <u>QIR page on the website</u>, call us at +1-781-876-6214, or email us at: <u>QIR@pcisecuritystandards.org</u>