

## OPPORTUNITY FOR STRATEGIC PARTNERSHIP

### HIGHLIGHTS

- Looking for strategic partners that will enable our client to present their solutions in the marketplace as a unique technology company that provides significant added value to the client's process by implementing its various levels of products and services!
- Our client has established a significant sales representative network throughout North America and abroad and will continue to strategically add additional representatives as necessary.



### COMPANY OVERVIEW

- Our client is a startup venture company with focus as a Power Generation and Energy Technologies Company specializing in process solutions for Global Power Generation, Energy and Industrial Markets. Our client has developed proprietary "Online" chemical treatment solutions for Power Boilers in the Power Generation Market as well as Power Boilers in various Industrial Boiler Markets. In addition, our client offers solutions for Power Recovery Expanders in the Oil Refinery Market. ("Online" means that the process in question remains in full operation without being shutdown).
- Based in Charlotte, North Carolina and managed by its two founding members, our client has a projected first fiscal year revenue of approximately \$6.7 million at a 78+% average gross profit margin for initial scope of the contract. Aftermarket goods will average approximately an 89% gross profit margin. Revenues are expected to grow to over \$350 million by 2021 at an average gross profit margin of over 86%.

### KEY COMPETITIVE ADVANTAGES AND OPPORTUNITIES

- The major opportunities for our client's technology is providing the Global Energy Industry with value added products and services that deliver reduced costs of operation, increased efficiency, scalability and flexibility.
- Payback on an investment in our client's solution is extremely attractive, often 3 to 6 months and comes at a fraction of the cost of other means to improve system operations.