# **Site Contractor, Grading and Excavating**



#### **ACQUISITION OPPORTUNITY**

## FINANCIAL HIGHLIGHTS

Year	Sales	Cash Flow
2018 (YTD)	\$4,402,953	\$709,603
2017	\$4,611,746	\$437,305
2016	\$3,438,965	\$427,705

#### **COMPANY OVERVIEW**

- Located in Southeast United States
- Established company with over 25 years in business
- Strong word of mouth business
- Great base of customers who pay completely and in a timely manner
- Primary Customers: commercial, development, municipality, residential builders
- Good base of subcontractors to assist with certain jobs

Pre-approved for SBA Financing

- Asking Price: \$1.3mm
- Real Estate location and facilities asking price \$1mm

## **KEY COMPETITIVE ADVANTAGES AND OPPORTUNITIES**

- Full turn-key site work company
- Knowledgeable and skilled employees
- NC Licenses: General contractors and Public Utilities
- SC Licenses: General Contractors and Public Utilities
- OSHA Certificates: OSHA 10, OSHA Competent Person, OSHA Confined Spaces
- Charmeck Certified Site Inspector Excavator Certification
- Estimating and GPS Software

