

Industrial pumps just got a whole lot smarter.

Reliability-focused high-tech company teams up with global flow-control manufacturer.

Flowserve & Azima deliver new technology-enabled services for industrial pumps and rotating equipment.

Boston, MA – December 21, 2017 – Azima Inc. today announced a global partnership with Flowserve Corporation that delivers a new predictive maintenance solution for industrial pumps and other rotating equipment. Azima-powered Flowserve products predict their own maintenance needs -- weeks and months in advance. The newly-formed partnership provides a host of game-changing benefits to leading global companies operating in a wide range of industries, including Oil & Gas, Chemicals, and Power Generation.

Flowserve manufactures and services fluid motion equipment for the world's toughest, most critical applications. Azima is a leading high-tech company that develops and delivers predictive maintenance software and services that maximize industrial productivity on a global scale.

With the formation of the Flowserve/Azima partnership, industrial pumps and related rotating equipment just got a whole lot smarter. Azima-powered Flowserve reliability services:

- Predict machine-failure long before it has a chance to actually occur.
- Maximize industrial productivity, and minimize unscheduled downtime.
- Eliminate the cost of unplanned maintenance.
- Avoid catastrophic health, safety & environmental disasters.
- Dramatically extend the life of pumps and other rotating equipment.

From a commercial standpoint, the Flowserve/Azima partnership offers industrial customers a number of additional important benefits, including:

- One-stop shopping for the world's best flow control equipment reliability solutions.
- Substantial cost and efficiency advantages over traditional reactive and preventative maintenance solutions.
- Objective data and analytics regarding equipment reliability and performance.

Announcing the Flowserve/Azima partnership, Azima CEO Burton C. Hurlock stated: "Azima works with the world's smartest companies, and we're excited to be partnering with Flowserve. Flowserve and Azima serve companies that are serious about maximizing uptime. They depend on us to use Predictive Maintenance to drive positive business results." Hurlock added: "The Flowserve/Azima partnership delivers a whole new level of technology-enabled services for companies that want to dramatically enhance and improve their equipment reliability programs."



Azima-powered Flowserve reliability services are available immediately, from Azima or Flowserve representatives worldwide.

About Azima

Azima maximizes industrial productivity on a global scale. When Azima clients have capacity, they can sell it. They're serious about uptime, and rely on Azima to maximize it.

Azima delivers programs & results, not parts & pieces. We combine the *efficiency* of algorithms, the *accuracy* of data, and the *judgment* of experts. Azima gets results, and we do it at scale.

No one maximizes industrial productivity in more industries and places than Azima. We cover 100,000 assets in dozens of countries, on every inhabited continent. We even handle stuff on the oceans.

Azima is headquartered in Boston, with locations and experts across the Americas, Europe, the Middle East, and Asia. For more information, please visit www.AzimaGlobal.com.

About Flowserve Corporation

Flowserve Corp. is one of the world's leading providers of fluid motion and control products and services. Operating in more than 55 countries, the company produces engineered and industrial pumps, seals and valves as well as a range of related flow management services. More information about Flowserve can be obtained by visiting the company's Web site at www.flowserve.com.

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